

**VoodooVox Inc.**  
**Condensed Interim Consolidated Financial Statements**  
**For the three months ended March 31, 2014 and 2013**  
**(unaudited – prepared by Management)**

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**NOTICE TO READER OF THE CONDENSED INTERIM CONSOLIDATED FINANCIAL STATEMENTS**

The condensed interim consolidated statement of financial position of VoodooVox Inc. as at March 31, 2014 and the condensed interim consolidated statements of operations and comprehensive loss, changes in shareholders' equity and cash flows for the three months ended March 31, 2014 and 2013 are the responsibility of the Company's management.

These condensed interim consolidated financial statements have not been reviewed on behalf of the shareholders by the independent external auditors of the Company, Collins Barrow Toronto LLP.

The condensed interim consolidated financial statements have been prepared by management and include the selection of appropriate accounting principles, judgments and estimates necessary to prepare these financial statements in accordance with International Financial Reporting Standards.

“ signed ”

Bruce Howard  
Chief Executive Officer  
Toronto, Canada  
May 21, 2014

“ signed ”

A. Alex Pekurar  
Chief Financial Officer  
Toronto, Canada  
May 21, 2014

**VoodooVox Inc.**

**Consolidated Statements of Operations and Comprehensive Loss**

(In thousands of Canadian dollars, except share data)(unaudited)

| <b>For the three months ended March 31,</b>                              | Note | <b>2014</b>        | 2013      |
|--|------|--------------------|-----------|
| <b>Operating revenue</b>   |      | <b>1,043</b>       | 769       |
| <b>Operating expenses:</b>   |      |                    |           |
| Network and publisher costs  |      | <b>(526)</b>       | (291)     |
| Labour costs   | 7(e) | <b>(945)</b>       | (823)     |
| Other operating costs  |      | <b>(236)</b>       | (375)     |
| Amortization   | 4,5  | <b>(258)</b>       | (261)     |
| <b>Operating loss before the undernoted</b>                              |      | <b>(922)</b>       | (981)     |
| Loss on sale of other asset  |      | -                  | (172)     |
| Gain on settlement of debt   |      | <b>290</b>         | -         |
| Interest and accretion on debentures                                     |      | <b>(46)</b>        | (556)     |
| <b>Loss before income taxes</b>  |      | <b>(678)</b>       | (1,709)   |
| Recovery of income taxes   |      | -                  | -         |
| <b>Net loss and comprehensive loss for the period</b>                    |      | <b>(678)</b>       | (1,709)   |
| <b>Loss per share</b>  |      |                    |           |
| <b>Basic and diluted loss per share</b>                                  |      | <b>(0.01)</b>      | (0.40)    |
| <b>Weighted average number of shares outstanding – basic and diluted</b> |      | <b>128,969,969</b> | 4,221,738 |

**VoodooVox Inc.**  
**Consolidated Statements of Financial Position**

(In thousands of Canadian dollars, except share data)(unaudited)  
(See Continuance of Operations – Note 1)

| As at                                    | Note | March 31, 2014 | December 31, 2013 |
|--|------|----------------|-------------------|
| <b>Assets</b>                            |      |                |                   |
| <b>Current assets:</b>                   |      |                |                   |
| Cash and cash equivalents                | 3    | 2,499          | 135               |
| Accounts receivable                      |      | 748            | 578               |
| Prepaid expenses and deposits            |      | 145            | 68                |
|  |      | <u>3,392</u>   | 781               |
| <b>Non-current assets:</b>               |      |                |                   |
| Property and equipment                   | 4    | 3              | 4                 |
| Intangible assets                        | 5    | 1,359          | 1,616             |
| Goodwill                                 |      | 232            | 232               |
|  |      | <u>4,986</u>   | <u>2,633</u>      |
| <b>Liabilities</b>                       |      |                |                   |
| <b>Current liabilities:</b>              |      |                |                   |
| Accounts payable and accrued liabilities |      | 1,267          | 1,864             |
| Current portion of debentures            | 6    | 212            | 578               |
| Deferred revenue                         |      | 205            | 158               |
| Income taxes payable                     |      | 295            | 295               |
|  |      | <u>1,979</u>   | 2,895             |
| <b>Non-current liabilities:</b>          |      |                |                   |
| Debentures                               | 6    | 499            | 562               |
|  |      | <u>2,478</u>   | 3,457             |
| <b>Shareholders' equity:</b>             |      |                |                   |
| Share capital                            |      | 86,981         | 83,437            |
| Contributed surplus                      |      | 18,841         | 18,375            |
| Deficit                                  |      | (103,314)      | (102,636)         |
|  |      | <u>2,508</u>   | (824)             |
|  |      | <u>4,986</u>   | <u>2,633</u>      |

These consolidated financial statements are authorized for issue by the Board of Directors on May 14, 2014. They are signed on the Company's behalf by:

“signed” Director  
Micky Tsui

“signed” Director  
S. Graeme Ross

VoodooVox Inc.

Consolidated Statements of Changes in Shareholders' Equity

(In thousands of Canadian dollars, except share data)(unaudited)

|                                  | Note | Number of<br>common shares | Share<br>capital | Shares to<br>be issued | Contributed<br>surplus | Deficit          | Shareholders'<br>equity |
|----------------------------------|------|----------------------------|------------------|------------------------|------------------------|------------------|-------------------------|
| Balance at January 1, 2014       |      | 72,142,191                 | 83,437           |                        | 18,375                 | (102,636)        | (824)                   |
| Net loss                         |      | -                          | -                |                        | -                      | (678)            | (678)                   |
| Private placement                | 7(b) | 85,000,000                 | 4,250            |                        | -                      | -                | 4,250                   |
| Note conversion                  | 7(b) | 11,500,000                 | 497              |                        | -                      | -                | 497                     |
| Share issue costs                | 7(b) | -                          | (1,203)          |                        | 335                    | -                | (868)                   |
| Warrants issued on<br>debentures | 6(c) | -                          | -                |                        | 7                      | -                | 7                       |
| Stock-based compensation         | 7(e) | -                          | -                |                        | 124                    | -                | 124                     |
| <b>Balance at March 31, 2014</b> |      | <b>168,642,191</b>         | <b>86,981</b>    |                        | <b>18,841</b>          | <b>(103,314)</b> | <b>2,508</b>            |

|  |  | Number of<br>common shares | Share<br>capital | Shares to<br>be issued | Contributed<br>surplus | Deficit         | Shareholders'<br>equity |
|--|--|----------------------------|------------------|------------------------|------------------------|-----------------|-------------------------|
| Balance at January 1, 2013                                 |  | 4,040,350                  | 66,816           | 161                    | 13,099                 | (90,394)        | (10,318)                |
| Net loss   |  | -                          | -                |                        | -                      | (1,709)         | (1,709)                 |
| Settlement of debt   |  | 151,434                    | 113              | (113)                  | -                      | -               | -                       |
| Debenture guarantee fee                                    |  | 31,900                     | 48               | (48)                   | -                      | -               | -                       |
| Employee stock purchase<br>plan                            |  | 6,119                      | 9                |                        | -                      | -               | 9                       |
| Rent agreement   |  | 26,494                     | 120              |                        | -                      | -               | 120                     |
| Advisory agreement   |  | 10,000                     | 2                |                        | -                      | -               | 2                       |
| Shares issued on<br>debentures                             |  | 945                        | 1                |                        | -                      | -               | 1                       |
| Warrants issued on<br>debentures, net of issuance<br>costs |  | -                          | -                |                        | 11                     | -               | 11                      |
| Stock-based compensation                                   |  | -                          | -                |                        | 62                     | -               | 62                      |
| <b>Balance at March 31, 2013</b>                           |  | <b>4,267,242</b>           | <b>67,109</b>    |                        | <b>13,172</b>          | <b>(92,103)</b> | <b>(11,822)</b>         |

**VoodooVox Inc.**  
**Consolidated Statements of Cash Flows**

(In thousands of Canadian dollars, except share data)(unaudited)

| For the three months ended March 31,                        | Note | 2014           | 2013         |
|---|------|----------------|--------------|
| <b>Cash flows from operating activities:</b>                |      |                |              |
| Loss before income taxes for the period                     |      | (678)          | (1,709)      |
| Adjustments for:  |      |                |              |
| Stock-based compensation                                    | 7(e) | 124            | 62           |
| Amortization of property, equipment and intangible assets   | 4,5  | 258            | 261          |
| Interest on debentures                                      |      | 24             | 386          |
| Accretion on debentures                                     |      | 22             | 170          |
| Advisory agreement  |      | -              | 2            |
| Debenture guarantee   |      | -              | 96           |
| Loss on sale of other asset                                 |      | -              | 172          |
| Gain on settlement of debt                                  |      | (290)          | -            |
|   |      | <u>(540)</u>   | <u>(560)</u> |
| Changes in non-cash working capital balances:               |      |                |              |
| Accounts receivable   |      | (170)          | (14)         |
| Prepaid expenses and deposits                               |      | (77)           | (100)        |
| Accounts payable and accrued liabilities                    |      | (293)          | 240          |
| Deferred revenue  |      | 47             | 173          |
|   |      | <u>(1,033)</u> | <u>(261)</u> |
| <b>Cash flows from financing activities:</b>                |      |                |              |
| Proceeds from share issuance, net of issuance costs         | 7(b) | 3,457          | -            |
| Proceeds from debt issuance, net of issuance costs          | 6(c) | 81             | 616          |
| Repayment of notes and debentures                           | 6(a) | (103)          | (75)         |
| Interest paid on debentures                                 |      | (38)           | (347)        |
|   |      | <u>3,397</u>   | <u>194</u>   |
| <b>Cash flows from investing activities:</b>                |      |                |              |
| Proceeds from sale of other asset                           |      | -              | 110          |
|   |      | <u>-</u>       | <u>110</u>   |
| <b>Net increase (decrease) in cash and cash equivalents</b> |      | <b>2,364</b>   | <b>43</b>    |
| Cash and cash equivalents, beginning of period              |      | <u>135</u>     | <u>19</u>    |
| <b>Cash and cash equivalents, end of period</b>             |      | <b>2,499</b>   | <b>62</b>    |

**March 31, 2014 and 2013****Notes to the Consolidated Financial Statements****(In thousands of Canadian dollars, except share data)(unaudited)**

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**1. Nature of Operations and Continuance of Operations**

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VoodooVox Inc. (the "Company" or "VoodooVox") was incorporated under the laws of Canada on October 17, 2000 and was continued into Alberta on February 5, 2003. The Company is domiciled in Canada and the head office is located at 100 Consilium Place, Toronto, Ontario, Canada.

VoodooVox is a leader in mobile advertising processing billions of transactions for a marquee list of global clients, agencies, advertisers and publishers. The Company's full service mobile ad network and campaign management platform drives precision-targeted local and national ad campaigns for brand promotion, brand engagement and lead-generation. Additionally, VoodooVox provides platform services for ad serving, analytics, call tracking, and hyper local campaign targeting to a growing list of mobile ecosystem partners.

The consolidated financial statements have been prepared on a going concern basis which presumes the realization of assets and discharge of liabilities in the normal course of business for the foreseeable future. The Company began commercial operations on October 17, 2000 and, to March 31, 2014, has accumulated a deficit amounting to \$103,314. The Company had working capital of \$1,413 at March 31, 2014.

The Company's future operations are dependent upon its ability to secure additional funds or secure sales contracts (or both), which provide the Company with adequate funds to cover the cash flows projected for the next year. If the Company does not secure such contracts, or if it cannot secure additional financing, the Company will have to consider additional strategic alternatives which may include, among other strategies, exploring the monetization of certain intangible assets, modification of planned operating expenditures, or sale of the Company. It is not possible to predict whether the Company will be successful in securing new contracts or securing additional financing. These factors raise substantial doubt as to the Company's ability to continue as a going concern. These consolidated financial statements do not include adjustments to the amounts and classification of assets and liabilities that might be necessary should the Company be unable to continue as a going concern.

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**2. Summary of Significant Accounting Policies**

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**(a) Statement of compliance to International Financial Reporting Standards**

These interim condensed consolidated financial statements have been prepared in accordance with International Financial Reporting Standards ("IFRS") under International Accounting Standard ("IAS") 34, Interim Financial Reporting, as issued by the International Accounting Standards Board ("IASB") and on a basis consistent with the accounting policies disclosed in the annual audited consolidated financial statements for the year ended December 31, 2013.

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**2. Summary of Significant Accounting Policies (continued)**

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**(b) Basis of preparation**

The Company prepares its financial statements on a historical cost basis, except for certain financial instruments measured at fair value as described in the accounting policies below. Share-based payments are measured at fair value at the transaction date. The notes presented in these unaudited interim condensed consolidated financial statements include in general only significant changes and transactions occurring since the Company's last year end, and are not fully inclusive of all disclosures required by IFRS for annual financial statements. These unaudited interim condensed consolidated financial statements should be read in conjunction with the annual audited consolidated financial statements, including the notes thereto, for the year ended December 31, 2013.

The accounting policies below have been applied consistently by the Company, and its subsidiaries, unless otherwise stated.

**(c) Principles of consolidation**

The consolidated financial statements include the accounts of the Company and its wholly owned subsidiaries: (i) Call Genie (Ontario) Inc., (ii) VoodooVox Holding USA, Inc., (iii) Call Genie Europe B.V., (iv) VoodooVox Limited; and (v) BTS Logic Europe ApS. All intercompany transactions and balances have been eliminated on consolidation.

**(d) Use of estimates and key judgments**

The preparation of financial statements in accordance with IFRS requires management to make estimates and assumptions that affect the reported amounts of assets and liabilities and disclosure of contingent assets and liabilities at the date of the consolidated financial statements, and the reported amounts of revenue and expenses during the reporting periods. Actual results could differ from these estimates in the future. The most significant judgments and estimates include but are not limited to the following:

**(i) Judgments****Arrangements with multiple deliverables**

In revenue arrangements including more than one deliverable, the deliverables are assigned to one or more separate units of accounting and the arrangement consideration is allocated to each unit of accounting based on its relative fair value. Determining the fair value of each deliverable can require complex estimates due to the nature of the services provided. The Company generally determines the fair value of individual elements based on prices at which the deliverable is regularly sold on a standalone basis after considering volume discounts where appropriate.

**Contract accounting**

When the delivery of multiple services and products involves significant production, modification or customization of software, the Company applies contract accounting. Revenue from long-term contracts is recognized using the percentage of completion method. The Company uses input measures (e.g., costs incurred) to estimate the amount of revenue to recognize.

**Functional currency**

Judgment is also used in the determination of the Company's functional currency and the functional currency of its subsidiaries.

**2. Summary of Significant Accounting Policies (continued)**

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**Gross versus net revenue**

In revenue arrangements where the Company acts as an intermediary in executing transactions with third parties, judgment is required to determine if the Company is acting as the principal or an agent in order to determine if revenue should be recognized on a gross or net basis.

**(ii) Estimates****Long-term asset impairment**

The process of testing for impairment begins with the identification of the appropriate asset or cash-generating unit ("CGU") for purposes of impairment testing. Identification and measurement of impairment is based on the asset's recoverable amount, which is the higher of its fair value less costs of disposal and value in use. Value in use is generally based on an estimate of discounted future cash flows using an appropriate discount rate. Fair value is the price that would be received to sell an asset in an orderly transaction between market participants at the measurement date. The Company is considered a single CGU and the fair value of the Company as a whole is based on the market capitalization of the Company's shares using an appropriate control premium. The Company performed its annual impairment test as at October 1<sup>st</sup>.

**Useful lives of property and equipment and finite-life intangible assets**

Property and equipment and finite-life intangible assets represent a significant proportion of the Company's total assets. Changes in technology or the intended use of these assets as well as changes in business prospects or economic and industry factors may cause the estimated useful lives of these assets to change. The Company reviews estimates of the useful lives of property and equipment and finite-life intangible assets on an annual basis and adjusts depreciation or amortization on a prospective basis, if necessary.

**Income taxes**

Deferred tax assets and liabilities require management's judgment in determining the amounts to be recognized. In particular, judgment is required when assessing the timing of reversal of temporary differences to which future income tax rates are applied. Further, the amount of deferred tax assets, which is limited to the amount that is probable to be realized, is estimated with consideration given to the timing, sources and amounts of future taxable profit.

**Stock-based compensation**

Determining the fair value of equity-settled stock-based compensation awards at the grant date requires judgment, including estimating the expected term of stock options, the expected volatility of the Company's stock and expected dividends. In addition, judgment is required to estimate the number of stock-based awards that are expected to be forfeited.

**Business combinations**

The amount of goodwill initially recognized as a result of a business combination and the determination of the fair value of the identifiable assets acquired and the liabilities assumed is based, to a considerable extent, on management's judgement or estimate.

**Convertible debentures and debentures with detachable equity**

Convertible debentures and debentures with detachable equity are accounted for in accordance with their substance and are presented in their component parts of debt and equity. The Company estimates the fair value of the debt component of convertible debentures by calculating the discounted cash flows of the debenture using an effective interest rate of a similar instrument but without the conversion feature. Similar instruments may have certain features that, while similar, may differ, such as the term, amount, security, and credit risk, and therefore management are required to exercise significant judgment or estimate in determining an appropriate discount rate.

**2. Summary of Significant Accounting Policies (continued)****(e) Translation of foreign currencies**

Items included in the consolidated financial statements of the Company and each of its subsidiaries are measured using the currency of the primary economic environment in which the individual entity operates (the "functional currency"). The consolidated financial statements are presented in Canadian dollars, which is the functional currency of the Company and all of its subsidiaries.

Foreign currency transactions are generally translated into Canadian dollars at the rates of exchange prevailing on the dates of the transactions. Monetary assets and liabilities are translated at period-end exchange rates. Foreign exchange gains and losses resulting from the settlement of such transactions and from the translation at period-end exchange rates of monetary assets and liabilities denominated in foreign currencies are recognized in operations in the period in which they arise.

**(f) Classification of financial instruments**

Financial instruments are classified into one of the following five categories: fair value through profit or loss ("FVTPL"), held-to-maturity, loans and receivables, available-for-sale financial assets and other financial liabilities. Financial instruments that are purchased and incurred with the intention of generating profits in the near term are classified as held-for-trading. Transaction costs are incremental costs that are directly attributable to the acquisition, issue or disposal of a financial instrument. Transaction costs on financial instruments classified as FVTPL are expensed as incurred. Transaction costs related to loans and receivables, available-for-sale financial assets and other financial liabilities are included in the carrying amounts of the financial instruments and amortized over the life of the instrument by the effective interest rate method.

**(g) Cash and cash equivalents**

Cash and cash equivalents include cash on hand and short-term deposits that are readily convertible into a known amount of cash.

**(h) Property and equipment**

Property and equipment are recorded at cost, less accumulated amortization and less any recognized impairment loss. The Company reviews the estimated useful lives of property and equipment on an annual basis and adjusts amortization on a prospective basis, if needed. Amortization is provided on a straight-line basis over the following estimated useful lives of the assets:

|                         |                   |
|-------------------------|-------------------|
| Leasehold improvements  | Term of the lease |
| Furniture and equipment | 5 years           |
| Computer hardware       | 3 years           |

**(i) Leases**

Leases are classified as either finance or operating. Leases that transfer substantially all of the risks and rewards of ownership of a property to the Company are accounted for as finance leases. Finance leases are capitalized at the commencement of the lease at the lower of the fair value of the leased equipment and the present value of the minimum lease payments. Equipment acquired under a finance lease is amortized over the shorter of the period of expected use on the same basis as other similar property and equipment and the lease term.

Leases in which a significant portion of the risks and rewards of ownership is retained by the lessor are classified as operating leases. Rental payments under operating leases are expensed to operations on a straight-line basis over the term of the lease.

**2. Summary of Significant Accounting Policies (continued)**(j) Intangible assets

Intangible assets are recorded at cost less accumulated amortization and less any recognized impairment loss. The Company reviews the estimated useful lives on an annual basis and adjusts amortization on a prospective basis, if needed. Amortization is provided on a straight-line basis over the following estimated useful lives of the assets:

|                     |           |
|---------------------|-----------|
| Acquired technology | 5-7 years |
| Software licenses   | 1 year    |

(k) Impairment of long-lived assets

Property and equipment and intangible assets subject to amortization are reviewed for impairment whenever events or changes in circumstances indicate that the carrying amount may not be recoverable. If any such indications exist, the recoverable amount of the asset is estimated in order to determine the extent of the impairment, if any. Where it is not possible to estimate the recoverable amount of an individual asset, the Company estimates the recoverable amount of the CGU to which the asset belongs. The recoverable amount is the higher of fair value less costs of disposal and value in use. Fair value is the price that would be received to sell an asset in an orderly transaction between market participants at the measurement date. In assessing value in use, the estimated pre-tax future cash flows are discounted to their present value using a pre-tax discount rate that reflects current market assessments of the time value of money and the risks specific to the asset.

(l) Goodwill

Goodwill, being the excess of the purchase price over the assigned values of the net assets acquired, is stated at cost. The Company's goodwill is not amortized, but is tested for impairment at least annually in the fourth quarter. Goodwill is tested for impairment between annual tests when an event or circumstance occurs that more likely than not reduces the fair value of a reporting unit below its carrying amount. Goodwill is allocated to a CGU or group of CGUs for the purpose of impairment testing based on the level at which it is monitored by management, and not at a level higher than an operating segment. The allocation is made to those CGUs or groups of CGUs that are expected to benefit from the business combination in which the goodwill arose. Goodwill impairment is assessed based on the comparison of the recoverable amount of the asset to its carrying value. The recoverable amount is the higher of a CGU's or group of CGUs' fair value less costs of disposal and value in use. In assessing value in use, the estimated pre-tax future cash flows are discounted to their present value using a pre-tax discount rate that reflects current market assessments of the time value of money and the risks specific to the CGU for which the estimates of future cash flows have not been adjusted.

(m) Income taxes

Income tax expense comprises current and deferred taxes. Income tax expense is recognized in the consolidated statements of operations and comprehensive loss, except to the extent that it relates to items recognized directly in equity, in which case the tax is recognized in equity. An income tax asset or liability is the estimated tax receivable or payable on taxable earnings for the current and past periods, inclusive of any possible effect that could arise from a review by the tax authorities.

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**2. Summary of Significant Accounting Policies (continued)**

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A deferred tax asset or liability is tax recoverable or payable in future periods as a result of past transactions or events. The Company uses the liability method to account for deferred tax assets or liabilities, which arise from temporary differences between the carrying amount of assets and liabilities recognized in the consolidated statements of financial position and their corresponding tax basis, or from the carryforward of unused tax losses and credits. Deferred income tax assets are recognized only to the extent that it is probable that future taxable profit will be available against which the temporary differences can be utilized. Deferred income tax assets are reviewed at each consolidated statement of financial position date and amended to the extent that it is no longer probable that the related tax benefit will be realized.

(n) Provisions

A provision is recognized if, as a result of a past event, the Company has a present legal or constructive obligation that can be estimated reliably, and it is probable that an outflow of economic benefits will be required to settle that obligation.

(o) Convertible debentures and debenture units with detachable equity

Convertible debentures and debenture units with detachable equity are accounted for in accordance with their substance and are presented in their component parts of debt and equity. The debt component is measured at the present value of the cash payments of interest and principal due over the term of the debentures using interest rates of comparable non-convertible debt. The difference between the face value of the debentures and the debt component value is allocated to the equity component, to the extent that the fair value of a detachable equity instrument does not exceed the fair value of the underlying common share. When the convertible debentures are distributed in conjunction with warrants, the fair value of the warrants and the conversion feature is estimated using the Black-Scholes option valuation model. The residual equity component is allocated pro rata between the conversion feature and the warrants based on their relative fair values.

Financing costs are allocated proportionally to the debt component and the equity component. The debt component, net of its proportional financing costs, is accreted to its face value through an interest charge over its term to maturity using the effective interest rate method. Upon conversion of the debentures, the debt portion related to the principal amount of debt converted is recognized as a charge to share capital.

(p) Loss per share

Basic loss per share is computed by dividing net loss by the weighted average number of common shares outstanding for the period. Diluted loss per share considers the dilutive effect of the exercise of outstanding stock options, warrants and the conversion of convertible debentures, as if the events had occurred at the beginning of the year or at a time of issuance, if later. The dilutive effect on loss per share is recognized on the use of proceeds that would be obtained upon exercise of stock options and warrants. It assumes that proceeds would be used to purchase common shares at the average market price during the period. As the effect of all outstanding stock options, warrants and convertible debentures is anti-dilutive during a year when the Company incurs a loss, diluted earnings per share do not differ from basic loss per share.

(q) Revenue recognition

The Company enters into arrangements of three broad categories: (i) recurring multi-year service-oriented hosting arrangements, (ii) software license arrangements which include the provision of software licenses, implementation services and post-contract support, and (iii) services. Revenue from these arrangements is recognized when earned, specifically when all the following conditions are met: software licenses are delivered and services are provided (or either of them), there is clear evidence that an arrangement exists, amounts can be measured reliably and it is probable that the economic benefits associated with the transaction will flow to the Company.

**2. Summary of Significant Accounting Policies (continued)**

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The Company offers certain products and services as part of multiple deliverable arrangements. The Company divides multiple deliverable arrangements into separate units of accounting. Components of multiple deliverable arrangements are separately accounted for provided the delivered elements have standalone value to the customers and the fair value of any undelivered elements can be objectively and reliably determined. Consideration for these units is measured and allocated amongst the accounting units based upon their fair values and the Company's relevant revenue recognition policies are applied to them.

When the delivery of multiple services and products involves significant production, modification or customization of software, the Company applies contract accounting. Revenue from long-term contracts is recognized using the percentage-of-completion method based on a zero profit margin using input measures (e.g., costs incurred). Revenue is only recognized using the percentage-of-completion method where it is probable that the contract will be profitable.

The timing of revenue recognition sometimes differs from the contract payment schedule, resulting in revenues that have been earned but not billed. These amounts are recorded as accounts receivable. Amounts billed in accordance with customer contracts, yet not earned, are recorded as deferred revenue.

**Hosting arrangements**

The Company enters into hosting arrangements under which the underlying software is maintained and operated in Company data centre facilities. The Company earns transaction automation fees, system maintenance fees, hosting fees and, in some cases, a share of customer advertising revenue from the service provided to the customer. The Company may also earn advertising revenue directly from advertising partners. Revenues for the fixed portion of these fees are recognized ratably over the contract period, while revenues for the variable portion of these fees are recognized as earned. In addition, the Company may charge fees for implementation or set-up in connection with the service provided. These fees are recognized ratably over the term of the contract, commencing upon completed delivery of the implementation and integration services.

**Software license arrangements**

The Company also offers complete solutions integrated into the customers' data centres. These solutions may involve the delivery of multiple services and products, such as license fees, implementation fees and maintenance fees, occurring at different points in time and/or over different periods of time. Revenue recognition for these arrangements is determined based on an evaluation of the individual elements of the arrangements.

**Services**

The Company also enters into annual standalone renewals of maintenance and support after the initial contract has been completed. The Company recognizes these revenues ratably over the term of the contract.

Revenue based on the activity of mobile users viewing ads through developer applications and mobile websites is recognized when advertising services are delivered based on the specific terms of the advertising contract, which are commonly based on the number of ads delivered, or views, clicks or actions by users on mobile advertisements. At that time, the services have been provided, the fees charged are fixed or determinable, persuasive evidence of an arrangement exists, and collectability is reasonably assured.

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**2. Summary of Significant Accounting Policies (continued)**

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In the normal course of business, the Company acts as an intermediary in executing transactions with third parties. The determination of whether revenue should be reported on a gross or net basis is based on an assessment of whether the Company is acting as the principal or an agent in these transactions with advertisers and involves judgment based on an evaluation of the terms of each arrangement. While none of the factors individually are considered presumptive or determinative, in reaching conclusions on gross versus net revenue recognition, management places the most weight on the analysis of whether or not the Company is the primary obligor in the arrangement. To date, management has determined that the Company is the primary obligor in all the advertising arrangements because the Company is responsible for identifying and contracting with third-party advertisers, establishing the selling prices of the advertisements sold, and performing all billing and collection activities, including retaining credit risk, and bearing sole responsibility for fulfillment of the advertising.

(r) Stock-based compensation

The Company accounts for its stock-based compensation programs using the fair value method, based on the number of stock options that are expected to vest. Under this method, stock-based compensation expense related to these programs is charged to operations with the corresponding amount increasing contributed surplus over the vesting period. On the exercise of options, consideration received and the related accumulated contributed surplus is credited to share capital. Compensation expense is adjusted for subsequent changes in management's estimate of the number of stock options that are expected to vest.

For equity-settled share-based payment transactions, the Company measures the goods or services received, and the corresponding increase in equity, directly, at the fair value of the goods or services received, unless that fair value cannot be estimated reliably, in which cases, the Company measures their value, and the corresponding increase in equity, indirectly, by reference to the fair value of the equity instruments granted.

(s) Segment reporting

The Company operates a single reportable operating segment, conducting business in two geographic areas of operations.

(t) Contributed surplus

Contributed surplus represents the fair value attributable to all unexercised and outstanding or expired stock options, warrants and equity component of convertible debentures.

(u) Changes to accounting standards

The following standards have been applied for periods beginning on or after January 1, 2014, and, unless otherwise indicated, have no effect on financial performance:

IAS 32 Financial Instruments: Presentation was amended by the IASB in December 2011. Offsetting Financial Assets and Financial Liabilities amendment addresses inconsistencies identified in applying some of the offsetting criteria.

IAS 36 Impairment of Assets was amended by the IASB in June 2013. Recoverable Amount Disclosures for Non-Financial Assets amended certain disclosure requirements about the recoverable amount of impaired assets if that amount is based on fair value less costs of disposal.

March 31, 2014 and 2013

## Notes to the Consolidated Financial Statements

(In thousands of Canadian dollars, except share data)(unaudited)

**3. Cash and Cash Equivalents**

| As at   | March 31, 2014 | December 31, 2013 |
|---|----------------|-------------------|
| Business and savings accounts                                 | 2,467          | 115               |
| Cashable guaranteed investment certificates and bank deposits | 32             | 20                |
|   | <u>2,499</u>   | <u>135</u>        |

**4. Property and Equipment**

|                                 | Computer Hardware | Furniture and Fixtures | Total |
|---------------------------------|-------------------|------------------------|-------|
| <b>Cost</b>                     |                   |                        |       |
| January 1, 2014                 | 317               | 6                      | 323   |
| Additions                       | -                 | -                      | -     |
| March 31, 2014                  | 317               | 6                      | 323   |
| <b>Accumulated Amortization</b> |                   |                        |       |
| January 1, 2014                 | 314               | 5                      | 319   |
| Amortization for the period     | 1                 | -                      | 1     |
| March 31, 2014                  | 315               | 5                      | 320   |
| At March 31, 2014               | 2                 | 1                      | 3     |

**5. Intangible Assets**

|                                 | Acquired Technology | Software Licenses | Total |
|---------------------------------|---------------------|-------------------|-------|
| <b>Cost</b>                     |                     |                   |       |
| January 1, 2014                 | 6,637               | 295               | 6,932 |
| Additions                       | -                   | -                 | -     |
| March 31, 2014                  | 6,637               | 295               | 6,932 |
| <b>Accumulated Amortization</b> |                     |                   |       |
| January 1, 2014                 | 5,021               | 295               | 5,316 |
| Amortization for the period     | 257                 | -                 | 257   |
| March 31, 2014                  | 5,248               | 295               | 5,573 |
| At March 31, 2014               | 1,359               | -                 | 1,359 |

March 31, 2014 and 2013

## Notes to the Consolidated Financial Statements

(In thousands of Canadian dollars, except share data)(unaudited)

## 6. Debentures and Notes

| As at                           | Conversion Price (\$/shr) | Principal Amount | Rate of Interest | Mar 31, 2014 | Dec 31, 2013 |
|---------------------------------|---------------------------|------------------|------------------|--------------|--------------|
| Oct 2014 Convertible Debenture* | 5.00                      | 70               | 15.0%            | <b>67</b>    | 65           |
| Aug 2015 Debenture              | -                         | 300              | 12.0%            | <b>271</b>   | 267          |
| Sep 2015 Debenture              | -                         | 180              | 12.0%            | <b>154</b>   | 151          |
| Mar 2015 Debenture              | -                         | 150              | 12.0%            | <b>145</b>   | 143          |
| Promissory notes (a)            | -                         | -                | 10.0%            | -            | 103          |
| Promissory notes (b)            | -                         | -                | -                | -            | 411          |
| Feb 2017 Debenture (c)          | -                         | 100              | 13.5%            | <b>74</b>    | -            |
|                                 |                           |                  |                  | <b>711</b>   | 1,140        |
| Current portion                 |                           |                  |                  | <b>(212)</b> | (578)        |
|                                 |                           |                  |                  | <b>499</b>   | 562          |

\*These debentures are secured by certain assets owned by a company controlled by a former director.

All of the Company's debentures grant a security interest in and to all of the Company's present and future property as collateral for the debt.

- (a) On August 21, 2013, the Company issued a promissory note of \$103 bearing interest at 10% until November 1, 2013. Subsequently, the note holder agreed to extend the maturity date to February 6, 2014. The Company repaid the note on maturity.
- (b) Effective October 2, 2013, the Company issued a series of short term notes for gross proceeds of \$500. The notes bear no interest and have a one year term after which they convert into a 12% convertible debenture. The Company incurred financing costs of \$115 in connection with the notes. The \$422 carrying value of the short term notes along with \$75 in costs were converted to common shares on February 6, 2014.
- (c) On February 6, 2014, the Company issued a debenture for gross proceeds of \$100 concurrently with an equity private placement (the "Feb 2017 Debenture"). The debenture bears interest at a rate of 13.5% per annum and matures on February 6, 2017. No interest is payable in the first year. Subsequently, interest is payable quarterly and, at the debenture holder's option, interest payments may be made in common shares rather than cash. The Company incurred financing costs of \$26 in connection with this debenture, of which \$19 was paid in cash and \$7 on the issuance of 160,000 warrants to an agent. The warrants have an exercise price of \$0.05 and expire on February 6, 2016.

March 31, 2014 and 2013

## Notes to the Consolidated Financial Statements

(In thousands of Canadian dollars, except share data)(unaudited)

## 7. Equity Instruments

## (a) Authorized

Unlimited common shares without par value

Unlimited preferred shares without par value, non cumulative, redeemable and non-voting

There are no issued and outstanding preferred shares.

## (b) Issued and outstanding common shares

On February 6, 2014, the Company completed a brokered private placement for 85,000,000 common shares, at a price of \$0.05 per share, for aggregate gross proceeds of \$4,250. In addition, the Company converted a short term note that was issued in October 2013 with a face value of \$500 and a carrying value of \$422 along with fees of \$75 into 11,500,000 common shares at the \$0.05 per share issue price. The Company incurred financing costs of \$1,203, of which \$868 was paid in cash and \$335 was paid through the issuance of 7,685,000 warrants to an agent. The warrants have an exercise price of \$0.05 per share and expire on February 6, 2016.

## (c) Issued and outstanding warrants

|   | Weighted Average<br>Exercise Price<br>(\$/share) | Number           |
|---|--|------------------|
| <b>Outstanding, January 1, 2014</b>           | 1.68   | 898,200          |
| Issued in private placement (Notes 6(c),7(b)) | 0.05   | 7,845,000        |
| <b>Outstanding, March 31, 2014</b>            | <b>0.22</b>                                      | <b>8,743,200</b> |

Warrants outstanding as of March 31, 2014 are as follows:

| Exercise Price (\$/share) | Weighted Average<br>Remaining Contractual<br>Life in Years | Outstanding |
|---------------------------|--|-------------|
| 6.00                      | 0.4  | 188,000     |
| 1.00                      | 1.5  | 271,320     |
| 0.25                      | 1.5  | 438,880     |
| 0.05                      | 1.9  | 7,845,000   |

March 31, 2014 and 2013

## Notes to the Consolidated Financial Statements

(In thousands of Canadian dollars, except share data)(unaudited)

## 7. Equity Instruments (continued)

(d) Issued and outstanding broker warrants

|  | Weighted Average<br>Exercise Price (\$) | Number        |
|--|---|---------------|
| <b>Outstanding, January 1, 2014 and March 31, 2014</b> | <b>1</b>                                | <b>637.25</b> |

As part of a brokered private placement on August 12, 2010, the Company issued 137.25 broker warrants, each warrant entitling the holder to acquire one thousand dollars principal amount secured convertible debenture. Holders may convert principal into common shares of the Company at any time prior to August 12, 2014, at a conversion price of \$5.00 per share.

As part of a brokered private placement on March 2, 2011, the Company issued 500 broker warrants, each warrant entitling the holder to acquire one thousand dollars principal amount secured convertible debenture. Holders may convert principal into common shares of the Company at any time prior to March 2, 2015, at a conversion price of \$12.50 per share.

The weighted average remaining contractual life for broker warrants outstanding as of March 31, 2014, is 0.7 years.

(e) Options

Under the Company's current Stock Option Plan (the "Plan"), the Company's directors may approve the issuance of stock options to directors, officers and employees and agents of the Company and its affiliates. The aggregate number of shares reserved for issuance under the Plan is up to 15% of the number of outstanding common shares. As at March 31, 2014, 10,008,800 stock options remained outstanding at prices ranging from \$0.10 to \$9.25 per share. Options for the Company's directors vest immediately, while options for employees generally vest ratably over a period of three years. All options have a life of five years and have expiry dates ranging from February 2015 to February 2019.

The Company measures compensation costs associated with stock-based compensation using the fair value method and the cost is recognized over the vesting period of the underlying security. Expected volatilities are based on the historical volatility of VVX's share price. The fair value of each option is determined at the grant date using the Black-Scholes option valuation model with the following weighted average assumptions:

|                            | 2014    | 2013    |
|----------------------------|---------|---------|
| Risk-free rate             | 1.0%    | 1.2%    |
| Expected dividend yield    | 0.0%    | 0.0%    |
| Expected volatility rate   | 173%    | 130%    |
| Expected option life       | 3 years | 3 years |
| Forfeiture rate            | 15%     | 15%     |
| Share price (per share)    | 0.10    | 0.50    |
| Exercise price (per share) | 0.10    | 0.50    |
| Fair value (per share)     | 0.09    | 0.16    |

March 31, 2014 and 2013

## Notes to the Consolidated Financial Statements

(In thousands of Canadian dollars, except share data)(unaudited)

## 7. Equity Instruments (continued)

During the three month period ended March 31, 2014, \$124 (2013 - \$62) was included in labour costs as stock-based compensation related to options with the corresponding amount charged to contributed surplus.

The following table sets out information concerning stock options issued to employees, consultants, directors and officers that were outstanding at March 31, 2014:

|                                     | Weighted Average<br>Exercise Price<br>(\$/share) | Number of Options |
|-------------------------------------|--|-------------------|
| <b>Outstanding, January 1, 2014</b> | 0.28   | 8,597,200         |
| Granted                             | 0.10   | 1,500,000         |
| Expired                             | 4.28   | (88,400)          |
| <b>Outstanding, March 31, 2014</b>  | <b>0.22</b>                                      | <b>10,008,800</b> |

The following table summarizes information about the stock options outstanding at March 31, 2014:

| Range of<br>Exercise<br>Prices per<br>Share (\$) | Number of<br>Options<br>Outstanding | Weighted<br>Average<br>Remaining<br>Contractual<br>Life in Years | Weighted<br>Average<br>Exercise<br>Price (\$) | Number of<br>Options<br>Vested/<br>Exercisable | Weighted<br>Average<br>Remaining<br>Contractual<br>Life in Years | Weighted<br>Average<br>Exercise<br>Price (\$) |
|--|-------------------------------------|--|---|--|--|---|
| 0 to 2.50  | 9,826,000                           | 4.6  | 0.12  | 5,252,858                                      | 4.6  | 0.12  |
| 2.50 to 5.00                                     | 138,200                             | 2.8  | 4.56  | 99,463   | 2.8  | 4.66  |
| 5.00 to 7.50                                     | 10,400                              | 1.6  | 5.87  | 10,066   | 1.5  | 5.90  |
| 7.50 to 10.00                                    | 34,200                              | 1.6  | 0.22  | 30,366   | 1.5  | 8.32  |
|  | <b>10,008,800</b>                   | <b>4.6</b>   | <b>0.22</b>                                   | <b>5,392,753</b>                               | <b>4.5</b>   | <b>0.26</b>                                   |

March 31, 2014 and 2013

## Notes to the Consolidated Financial Statements

(In thousands of Canadian dollars, except share data)(unaudited)

**8. Related Party Transactions**

As part of the February 6, 2014, private placement, one company purchased \$3,375 common shares of the Company, representing approximately 40% of the Company's outstanding common shares. On closing of the private place, the same company appointed two members to the VoodooVox Board of Directors.

All related party transactions are measured at the exchange amounts, which is the amount agreed upon between the related parties.

**Key management compensation**

| <b>Compensation</b>      | <b>March 31, 2014</b> | March 31, 2013 |
|--------------------------|-----------------------|----------------|
| Salaries                 | <b>378</b>            | 157            |
| Stock-based compensation | <b>56</b>             | 41             |
|                          | <b>434</b>            | 196            |

The key management includes the senior officers of the Company.

**9. Financial Instruments and Risk Management****Classification of financial instruments**

Upon initial recognition, all financial instruments are recorded on the consolidated statements of financial position at their fair value. After initial recognition, the financial instruments are measured at their fair value, except for held-to-maturity investments, loans and receivables and other financial liabilities, which are measured at amortized cost using the effective interest rate method and available for sale instruments whose fair value cannot be measured reliably and are held at cost. Changes in the fair value of FVTPL financial instruments are recognized in operations for the period. The Company does not hold any held-to-maturity investments or available-for-sale financial assets.

The Company holds various forms of financial instruments as follows:

|   | Designation                 | Measurement    | <b>March 31, 2014</b> | December 31, 2013 |
|---|-----------------------------|----------------|-----------------------|-------------------|
| Cash and cash equivalents                     | FVTPL                       | Fair value     | <b>2,499</b>          | 135               |
| Accounts receivable (excluding commodity tax) | Loans and receivables       | Amortized cost | <b>709</b>            | 494               |
| Accounts payable and accrued liabilities      | Other financial liabilities | Amortized cost | <b>1,267</b>          | 1,864             |
| Debentures                                    | Other financial liabilities | Amortized cost | <b>711</b>            | 1,140             |

March 31, 2014 and 2013

## Notes to the Consolidated Financial Statements

(In thousands of Canadian dollars, except share data)(unaudited)

## 9. Financial Instruments and Risk Management (continued)

**Financial risk management**

The nature of these financial instruments and the Company's operations expose the Company to a number of financial risks, including credit risk, liquidity risk, foreign currency risk and interest rate risk. The Company manages its exposure to these risks by operating in a manner that minimizes its exposure to the extent practical.

*Credit risk*

The Company's financial assets that are exposed to credit risk consist primarily of cash and cash equivalents and accounts receivable.

At March 31, 2014, primarily all of the Company's cash and cash equivalents were held at three major Canadian and U.S. banks.

The Company, in the normal course of business, is exposed to credit risk from its customers. The accounts receivable are subject to normal credit risks. Any amounts not provided for are considered fully collectible.

The following table provides the details of the aged receivables (excluding commodity tax) and the related allowance for doubtful accounts:

|                                       | <b>March 31, 2014</b> | December 31, 2013 |
|---------------------------------------|-----------------------|-------------------|
| Current                               | <b>340</b>            | 238               |
| 31 to 60 days                         | <b>251</b>            | 212               |
| 61 to 90 days                         | <b>52</b>             | 21                |
| Over 90 days                          | <b>65</b>             | 23                |
| Past due and impaired:                |                       |                   |
| Over 90 days                          | <b>370</b>            | 321               |
| Less: allowance for doubtful accounts | <b>(370)</b>          | (321)             |
| Total accounts receivable, net        | <b>708</b>            | 494               |

*Liquidity risk*

Liquidity risk is the risk that the Company will be unable to meet its financial obligations as they become due. The Company manages liquidity risk through cash flow forecasting including anticipated investing and financing activities. Further discussion with regard to the Company's liquidity management is described in Note 1 to the consolidated financial statements.

March 31, 2014 and 2013

## Notes to the Consolidated Financial Statements

(In thousands of Canadian dollars, except share data)(unaudited)

**9. Financial Instruments and Risk Management (continued)**

The contractual maturities of the Company's financial liabilities, including interest charges, as at March 31, 2014 are as follows:

|  | 2014         | 2015       | Thereafter |
|--|--------------|------------|------------|
| Accounts payable and accrued liabilities | 1,267        | -          | -          |
| Debentures                               | 67           | 570        | 74         |
|  | <u>1,334</u> | <u>570</u> | <u>74</u>  |

*Foreign currency risk*

The Company operates internationally and is exposed to risk from changes in foreign currency rates. Foreign currency risk arises from the fluctuation of foreign exchange rates and the degree of volatility of these rates relative to the Canadian dollar. The Company sells software and services in both Canadian and foreign currencies. The sale of software and services in foreign currencies gives rise to the risk that the Company's income and cash flows may be adversely impacted by fluctuations in foreign exchange rates. Certain purchases of services and equipment are also made in non-Canadian currencies. The Company does not actively manage this risk and uses its natural hedge to mitigate, to the extent possible, the impact of foreign exchange fluctuations.

The most significant exposure arises from U.S. dollar revenue and costs. For the period ended March 31, 2014, approximately 75% of revenue and 58% of costs were transacted in U.S. dollars. As a result, the Company may experience transaction exposure because of volatility in the exchange rate between the Canadian and U.S. dollar. Based on the Company's current U.S. denominated net inflows, as at March 31, 2014, an increase in the value of the U.S. dollar versus the Canadian dollar of 10% would, everything else being equal have an effect of increasing revenue by 7.5%, increasing costs by 5.8% and increasing income from operations by 1.1%. A decrease in the value of the U.S. dollar would result in a corresponding decrease by these percentages.

The Company is also exposed to foreign exchange risk from transactions in British pounds, Euros and Danish kroner. Fluctuations of 10% in the exchange rates for these currencies, when compared to the Canadian dollar, are not expected to individually have a material effect on the Company's results of financial performance.

**9. Financial Instruments and Risk Management (continued)**

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**Fair values of financial instruments**

The carrying values of cash and cash equivalents, accounts receivable and accounts payable and accrued liabilities approximate their fair values due to the immediate or short-term maturity of these financial instruments.

The fair value of the debentures, which is estimated by discounting their future cash flows at a rate of 22%, is \$780.

Financial assets and liabilities that are carried at fair value are measured using a fair value hierarchy that reflects the significance of the inputs used in making the measurements. The hierarchy of inputs is summarized below.

Level 1 – Fair value is based on unadjusted quoted prices for identical assets or liabilities in an active market.

Level 2 – Fair value is based on inputs, other than quoted prices included in Level 1, that are observable for the asset or liability, either directly (i.e., as prices) or indirectly (i.e., derived from prices).

Level 3 – Fair value is based on inputs for the asset or liability that are not based on observable market data (unobservable inputs).

Cash and cash equivalents carried on the consolidated statements of financial position at fair value are classified as Level 1. There were no transfers between the levels during the period.

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**10. Capital Management**

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The Company's objective when managing capital is to ensure that it has adequate financial resources to maintain liquidity necessary to fund its operations and provide returns for shareholders and benefits to other stakeholders. The capital structure of the Company consists of share capital and debentures. At March 31, 2014, the Company has share capital of \$86,981 and debentures of \$711.

The Company manages its capital structure and makes adjustments to it based on the level of funds available to the Company to manage its operations. Upon approval of the Board of Directors, the Company balances its overall capital through new share, debenture, and warrant issuances or by undertaking other activities as deemed appropriate in the circumstances. The Company is not subject to externally imposed capital requirements.

There have been no changes in the Company's approach to capital management during the period.

March 31, 2014 and 2013

## Notes to the Consolidated Financial Statements

(In thousands of Canadian dollars, except share data)(unaudited)

**11. Segmented Information****Operating segment**

The Company operates in the sale and service of software and hosting solutions segment and all sales are made in this segment. Management assesses performance and makes decisions about allocating resources based on the one operating segment.

**Product category information**

The Company earned revenue attributed to the following product categories based on the main product or service sold to the customer:

| Period ended March 31, | <b>2014</b>  | 2013 |
|------------------------|--------------|------|
| Mobile Advertising     | <b>710</b>   | 413  |
| Mobile Platform        | <b>148</b>   | 135  |
| Voice and Data Search  | <b>185</b>   | 221  |
| Total                  | <b>1,043</b> | 769  |

For the period ended March 31, 2014, the Company earned 25% of its revenue from one directory publisher.

**Geographic information**

The Company earned revenue attributed to the following regions based on the geographical location of the customer:

| Period ended March 31, | <b>2014</b>  | 2013 |
|------------------------|--------------|------|
| North America          | <b>739</b>   | 444  |
| Rest of world          | <b>304</b>   | 325  |
| Total                  | <b>1,043</b> | 769  |

Substantially all of the Company's non-current assets are located in North America.