

# **INNOVATIVE PROPERTIES INC.**

## **Management's Discussion and Analysis**

For the Years Ended October 31, 2018 and 2017

### **1. Date of this Report: December 17, 2018**

The following Management's Discussion and Analysis ("MD&A") has been prepared by management and is provided to enable readers to assess the results of operations and financial condition of Innovative Properties Inc. ("Innovative") for the year ended October 31, 2018. This MD&A should be read in conjunction with our audited financial statements and related notes for the year ended October 31, 2018 as well as the audited year ended October 31, 2017 accompanying this report and are based on known risks and uncertainties. The terms "Innovative", the "Company", "we", "us", and "our" in the following MD&A refer to Innovative Properties Inc. All amounts, unless noted otherwise, are in Canadian dollars and are based on financial statements prepared in accordance with International Financial Reporting Standards ("IFRS").

The financial statements, along with additional information on the Company, are available on SEDAR at [www.sedar.com](http://www.sedar.com), or on the Company's website at [www.innovativeproperties.com](http://www.innovativeproperties.com). The Board of Directors of the Company under the recommendation of its Audit Committee has approved the contents of this MD&A, and this report covers other relevant information available up to the date of this report.

### **2. Overall Performance and Going Concern**

#### ***Description of Business***

Innovative Properties Inc. (the "Company") was formed by amalgamation under the Canada Business Corporations Act on October 31, 2002. The amalgamated entity was named "Innovative Properties Inc." and its common shares became listed and posted for trading on the TSX Venture Exchange under the symbol "INR".

The Company invests in various stocks and real estate properties and other projects and actively seeks out viable investments. It has discontinued its administrative management aspect as it is no longer feasible.

On September 2, 2014, the Company announced that it had received final approval to list its common shares on the Canadian Securities Exchange ("CSE"). The Company's common shares commenced trading on the CSE effective September 3, 2014, under the symbol "INR". It

received consent from the Toronto Venture Stock Exchange to voluntarily delist its shares effective upon the closing of markets on September 5, 2014.

Effective December 3, 2018, the Company has received approval from CSE to trade under a new symbol “NAB”.

In late fiscal 2016, due to construction beside the main property managed by the Company, there was no access to parking, and there were some safety concerns. The building was sold by the landlord in January 2017. As a result, the property management contracts and the consulting services provided to the occupants in that property ended.

In January 2018, the Company executed a binding letter of intent (“LOI”) with Modular Block Mining Inc. (“Modular”) whereby the Company will acquire 100% of the issued and outstanding securities of Modular in exchange for 68,500,000 common shares of the Company along with the issuance of 15,000,000 Performance Warrants that vest on completion of certain milestones. As a condition of the agreement, the Company agreed to undertake a financing to raise a minimum of \$4,000,000 and up to \$12,000,000 via the issuance of equity units at a price of \$0.40 per unit. Modular is an arms-length private company that designs and develops application software. Prior to the year-ended October 31, 2018, the proposed transaction with Modular fell through. The Company secured some computer equipment from Modular to offset a loan to Modular and plan to rent the equipment to cryptocurrency mining companies in order to generate some rental revenues.

During the year ended October 31, 2018, the Company was not able to finance its day-to-day activities with income generated from its management contracts as the former contracts ended in fiscal 2016. The Company disposed some of its marketable securities and used the proceeds in its operations. There is an indication of material uncertainty that may cast significant doubt about the Company’s ability to continue as a going concern.

Management intends to finance operating costs over the next twelve months with cash and proceeds from private placements. As at October 31, 2018, the Company had over \$215,000 in its bank accounts and marketable securities; Management believes this amount is adequate to finance the Company’s operations in the next twelve months; in addition, the Company is actively seeking financing in this period.

### **3. Earnings**

Management reports that in the year ended October 31, 2018, the Company had a net comprehensive loss of \$5,153,690.

#### 4. Results of Operations

##### *Selected Annual Information*

	2018		2017		2016	
Revenue	\$	-	\$	-	\$	642,700
Net Income (Loss)		(5,153,690)		(308,234)		(604,182)
Total Assets		1,114,534		1,439,705		1,507,094
Basic and Diluted EPS	\$	(0.21)	\$	(0.02)	\$	(0.05)

- Revenue for the year ended October 31, 2018 was \$nil compared to \$nil in 2017 and \$642,700 in 2016 because the Company's management and service contracts ended in 2016.
- Net loss for 2018 was more than 2017 because the Company wrote off \$3,800,000 in loan receivable and incurred significant consulting and professional fees in 2018 due to potential business acquisition. 2017 was less than 2016 because the Company made a gain of \$104,500 in settlement of financial instruments and wrote off \$51,856 of loans receivable in 2017; while compared to 2016, the Company wrote off \$208,837 of loans receivable.
- Total assets of the Company decreased in 2018 because the Company sold a large portion of its marketable securities in first quarter while total assets decreased slightly in 2017 compared to 2016 because in 2017, the fair value of marketable securities were less than the fair value in 2016, and loan receivable in 2017 was either written off or collected.

##### *Summary of Quarterly Results*

	October 31, 2018	July 31, 2018	April 30, 2018	January 31, 2018
Service revenue	-	-	-	-
Expenses	(364,213)	(59,306)	(484,571)	(351,580)
Other income (expenses)	149,978	(20)	(58,920)	(164,353)
Net income (loss)	(4,034,940)	(59,326)	(543,491)	(515,933)
Wt-avg number of shares outstanding	24,034,822	26,142,033	24,635,536	16,414,966
EPS	(0.15)	(0.00)	(0.02)	(0.03)

  

	October 31, 2017	July 31, 2017	April 30, 2017	January 31, 2017
Service revenue	-	-	-	-
Expenses	(401,450)	(68,318)	(8,100)	(16,108)
Other income (expenses)	(425,656)	(333,960)	343,050	602,308
Net income (loss)	(277,741)	(265,643)	(351,050)	586,200
Wt-avg number of shares outstanding	16,414,966	13,048,957	13,048,957	13,048,957
EPS	(0.00)	(0.02)	(0.03)	0.03

### ***Results for the Three-Month Period ended October 31, 2018***

Service revenue for the three-month period was \$nil (2017 - \$nil).

During the three-month period ended October 31, 2018, the Company paid \$nil (2017 - \$354,500) in management fees, \$127,811 (2017 - \$19,000) in professional fees, \$4,009 (2017 - \$3,431) in filing fees, and \$300 (2017 - \$4,500) in rent.

Total expenses decreased by \$37,237 as compared to the same period in 2017. This is mostly because in 2017, the Company recorded management fees of \$362,270 in the fourth quarter.

### ***Results for the Year ended October 31, 2018***

Service revenue for the year was \$nil (2017 - \$nil).

During the year ended October 31, 2018 the Company paid \$817,265 (2017 - \$nil) in consulting fees, \$62,107 (2017 - \$368,000) in management fees, \$334,069 (2017 - \$39,270) in professional fees, \$24,427 (2017 - \$12,969) in filing fees, and \$6,300 (2017 - \$18,000) in rent.

Total expenses increased by \$765,694 as compared to the same period in 2017. This is mostly because in 2018, the Company incurred higher consulting fees and professional fees relating to a potential business acquisition.

## **5. Liquidity**

At October 31, 2018, the Company had \$264,033 in liabilities (2017 - \$385,055). In addition, the Company had a working capital surplus of \$650,501 (2017 – \$1,054,225).

	October 31, 2018	October 31, 2017
Current assets	\$ 914,534	\$ 1,439,280
Current liabilities	(264,033)	(385,055)
Working capital	\$ 650,501	\$ 1,054,225

The Company had a net loss of \$5,153,690 (2017 – \$308,234) for the year ended October 31, 2018. In addition, it had an accumulated deficit of \$6,677,435 (2017 - \$1,523,745). The Company’s ability to continue as a going concern is dependent upon its ability to finance operations with revenue derived from new business opportunities.

## 6. Capital Resources

No capital expenditure incurred for the years ended October 31, 2018 and 2017.

The Company anticipates that any acquisitions will be financed by a combination of issuance of common shares and some form of subordinated debt.

## 7. Off-Balance Sheet Arrangements

The Company has no off-balance sheet arrangements.

## 8. Transactions with Related Parties

### *Related Party Transactions*

All transactions with related parties have occurred in the normal course of operations. All amounts are unsecured, non-interest bearing and have no specific terms of settlement, unless otherwise noted.

	October 31, 2018	October 31, 2017
Consulting fees	\$ 384,429	\$ -
Management fees	8,400	-
Professional fees	80,395	17,000
Rent	-	18,000
	\$ 473,224	\$ 35,000

### ***Related Party Balances***

At October 31, 2018, the Company had balances receivable in the amount of \$6,646 (October 31, 2017 - \$6,368) from companies formerly with directors in common.

As at October 31, 2018, an outstanding balance of \$46,684 (2017 - \$nil) of consulting, professional and management fees to a company related to the CEO, and an outstanding balance of \$1,820 (2017 - \$nil) of professional fees to a company related to the CFO are included in accounts payable.

On March 8, 2017, the Company agreed with a related party to offset an account payable of \$94,500 and an account receivable \$109,036 and further, agreed to settle these amounts for consideration of \$10,000. In respect of its collectability, the receivable had been previously provided for in its entirety. Thus, the Company recorded a gain on settlement of financial instruments in the amount of \$104,500 in the statement of comprehensive loss for the year ended October 31, 2017.

### **9. Subsequent Events**

In November 2018, the Company announced that it had cancelled its LOI with Modular Block Mining Inc., and at the same time, the Company has acquired 1,406 Canaan Bitcoin mining machines in exchange for full repayment of the Company's \$4,000,000 loan to Modular.

In November 2018, the Company closed a non-brokered private placement offering of 40,000,000 shares at a price of \$0.05 per share for gross proceeds of \$2,000,000. In connection with this offering, the Company paid finders' fees of \$62,500 in shares and 1,250,000 non-transferable broker's warrants to eligible finders. Each broker's warrant entitles the holder to acquire one common share at a price of \$0.05 per share for a period of two years from the date of issuance.

In November 2018, the Company announced its intention to focus its business in the US cannabis sector, and changed the name of the business to Nabis Holdings Inc. and CSE ticker symbol to "NAB".

In November 2018, the Company granted an aggregate of 5,300,000 incentive stock options to directors, officers and consultants to purchase up to 5,300,000 common shares of the Company. The stock options have an exercise price of \$0.16 per share and expire five years from date of grant.

In November 2018, the Company announced a second non-brokered private placement offering of 23,333,333 shares at a price of \$0.15 per share for gross proceeds of approximately \$3,500,000. On November 21, 2018, the Company closed the first tranche of this non-brokered private placement, offering 14,591,498 shares of the Company at \$0.15 per share for gross proceeds of approximately \$2,200,000. In connection with this offering, the Company paid eligible finders a fee of \$153,123 paid in shares. In addition, 1,020,820 transferable broker's warrants (the "Broker's warrants") were issued to eligible finders. Each Broker's Warrant entitles the holder to acquire one share at a price of \$0.15 per share for a period of two years from the date of issuance.

On November 26, 2018, the Company closed the second and final tranche of the second non-brokered private placement, offering 8,741,836 shares of the Company at a price of \$0.15 per share for gross proceeds of approximately \$1,300,000. Combined with the first tranche, total gross proceeds raised was approximately \$3,500,000. In connection with this offering, the Company paid eligible finders a fee of \$69,352 paid in shares. In addition, 462,347 transferable broker's warrants (the "Broker's Warrants") were issued to eligible finders. Each Broker's Warrant entitles the holder to acquire one share at a price of \$0.15 per share for a period of two years from the date of issuance.

In November 2018, the Company entered into a consulting agreement with a non-related third party to provide capital market advisory services. Remuneration for the services is as follow:

- one time work fee of \$340,000 plus applicable taxes to be paid upon signing of agreement (paid in November 2018);
- monthly work fee of \$7,500 plus applicable taxes;
- in the event that the Company completes any financing transaction ("Financing Transaction") negotiated or completed during the term of the agreement or completed during the twelve-month period following the termination of the agreement, the Company pays the consultant on the closing of each Financing Transaction:
  - cash fee equal to:
    - in respect of investors who were introduced or sourced, directly or indirectly, by the consultant, 7.0%; and
    - in respect of all other investors (whether or not the consultant was involved in the transaction), 1.0%.of the gross proceeds of any capital raised in connection with a Financing Transaction; and
  - warrants to purchase shares, indebtedness or convertible securities of the Company issued as part of a Financing Transaction equal to:

- i. In respect of investors who were introduced or sourced, directly or indirectly, by the consultant, 7.0%; and
- ii. In respect of all other investors (whether or not the consultant was involved in the transaction), 1.0%.

of the aggregate number of shares, indebtedness or convertible securities issued under the Financing Transaction at the issue price per security under the Financing Transaction, such warrants exercisable for a period of two years from the date of the closing of Financing Transaction.

- In the event that the Company completes any mergers and acquisition transaction (“M&A Transaction”) with a party introduced, directly or indirectly, to the Company by the consultant negotiated, announced, completed or in respect of which an agreement was entered into during the term of the agreement or the twelve-month period following the termination of the agreement, pay the consultant on the closing the M&A Transaction a cash fee equal to 3.0% of the transaction value of the M&A Transaction.

Also in November 2018, the Company entered into a consulting agreement with another non-related third party to provide capital market advisory services. Remuneration for the services is as follow:

- one time work fee of \$170,000 plus applicable taxes to be paid upon signing of agreement (paid in November 2018);
- monthly work fee of \$7,500 plus applicable taxes;
- in the event that the Company completes any Financing Transaction negotiated or completed during the term of the agreement or completed during the twelve-month period following the termination of the agreement, the Company pays the consultant on the closing of each Financing Transaction:
  - cash fee equal to:
    - i. in respect of investors who were introduced or sourced, directly or indirectly, by the consultant, 7.0%; and
    - ii. in respect of all other investors (whether or not the consultant was involved in the transaction), 1.0%.of the gross proceeds of any capital raised in connection with a Financing Transaction; and
  - warrants to purchase shares, indebtedness or convertible securities of the Company issued as part of a Financing Transaction equal to:
    - i. In respect of investors who were introduced or sourced, directly or indirectly, by the consultant, 7.0%; and



- ii. In respect of all other investors (whether or not the consultant was involved in the transaction), 1.0%.

of the aggregate number of shares, indebtedness or convertible securities issued under the Financing Transaction at the issue price per security under the Financing Transaction, such warrants exercisable for a period of two years from the date of the closing of Financing Transaction.

- In the event that the Company completes any M&A Transaction with a party introduced, directly or indirectly, to the Company by the consultant negotiated, announced, completed or in respect of which an agreement was entered into during the term of the agreement or the twelve-month period following the termination of the agreement, pay the consultant on the closing the M&A Transaction a cash fee equal to 3.0% of the transaction value of the M&A Transaction.

#### **10. Critical Accounting Estimates**

Not applicable to a venture issuer.

#### **11. New Accounting Standards and Interpretations**

See Note 3 of the Company's financial statements for the year ended October 31, 2018 for a detailed summary of accounting standards issued but not yet effective.

#### **12. Financial Instruments and Other Instruments**

The Company's financial instruments are cash, accounts receivable, and accounts payable and accrued liabilities.

The Company's carrying value of cash and cash equivalents, accounts receivable, and accounts payable and accrued liabilities approximates fair value due to the immediate or short-term maturity of these instruments.

Interest rate risk is the risk that the value of a financial instrument might be adversely affected by a change in the interest rates. In seeking to minimize the risks from interest rate fluctuations, the Company manages exposure through its normal operating and financing activities. The Company may be exposed to interest rate price risk through fixed rate debt and interest rate cash flow risk through floating interest rate bank indebtedness and credit facilities.

#### **13. Share Capital**

### ***Common Shares***

Authorized: unlimited common voting shares without nominal or par value

Issued: 67,598,865 common shares as at the report date.

### ***Warrants***

As at the report date, the Company has 5,591,949 common share purchase warrants and 1,778,796 broker's warrants outstanding.

### ***Stock Options***

As at the report date, the Company had 5,300,000 common share purchase stock option outstanding.

## **14. Financing**

In February 2018, the Company closed its first tranche of financing via the issuance of 6,746,118 units at a price of \$0.40 per unit for gross proceeds of \$4,698,447. Each unit consists of one common share and one-half share-purchase warrant. Each whole warrant entitles the holder to acquire an additional share at a price of \$0.75 until August 14, 2019.

In March 2018, the Company closed its second and third tranches of financing via the issuance of 4,437,781 units at a price of \$0.40 per unit for gross proceeds of \$1,775,112. Each unit consists of one common share and one-half share-purchase warrant. Each whole warrant entitles the holder to acquire an additional share at a price of \$0.75 for 19 months following date of issuance.

In addition, the Company paid an aggregate of \$211,519 in cash commission to eligible finders; furthermore, 528,796 broker's warrants were issued to eligible finders to purchase up to 528,796 common shares for 18 months following the date of issuance.

## **15. Marketable Securities**

As at October 31, 2018 and 2017, the Company's marketable securities were comprised of investments in shares and share-purchase warrants.

	October 31, 2018	October 31, 2017
<b><i>Common Shares</i></b>		
Fair value, beginning	\$ 725,851	\$ 635,942
Dispositions	(302,867)	(332,977)
Change in fair value	(422,859)	422,886
Fair value, end	\$ 125	\$ 725,851

	October 31, 2018	October 31, 2017
<b><i>Warrants</i></b>		
Fair value, beginning	\$ 14,333	\$ 221,106
Dispositions	-	(212,186)
Change in fair value	152,594	5,413
Fair value, end	\$ 166,927	\$ 14,333
<b>Total</b>	<b>\$ 167,052</b>	<b>\$ 740,184</b>

During the year ended October 31, 2018, the Company realized a gain of \$148,723 (2017 – loss of \$303,481) with respect to its dispositions of marketable securities.

The fair value of the warrants was determined using the Black-Scholes option pricing model using the following weighted-average assumptions:

	October 31, 2018	October 31, 2017
Expected life of warrants	1.06 years	2.31 years
Annualized volatility	116%	173%
Risk-free interest rate	2.2%	1.3%
Dividend rate	0.0%	0.0%

## **16. Option Agreement with Chimata Gold Corp.**

On August 31, 2016, the Company entered into an option agreement with Chimata Gold Corp. (“Chimata”), a related party, wherein Chimata would earn 100% interests in the Company’s Maggie claims located in British Columbia, Canada. Chimata will earn its interests by:

- (i) Cash payment of \$5,000 upon execution of the agreement. The Company has recognized this amount as revenue when received on December 1, 2016.
- (ii) Cash payment of \$50,000 on or before April 30, 2017. The Company has yet to receive this amount.

- (iii) Incurring work costs of \$50,000 on or before the end of December 31, 2016; and
- (iv) Incurring further work costs of \$50,000 before April 30, 2017.

As at October 31, 2017, the option agreement lapsed and the Company no longer held the mining claims.

## **17. Management's Report on Internal Control over Financial Reporting**

Venture issuers are not required to include representations relating to the establishment and maintenance of disclosure controls and procedures ("DC&P") and internal control over financial reporting ("ICFR"), as defined in National Instrument 52-109 Certification of Disclosure in Issuer's Annual and Interim Filings ("NI 52-109"). In particular, the Company's certifying officers are not making any representations relating to the establishment and maintenance of:

- i) controls and other procedures designed to provide reasonable assurance that information required to be disclosed by the Company in its annual filings, interim filings or other reports filed or submitted under securities legislation is recorded, processed, summarized and reported within the time periods specified in securities legislation; and
- ii) a process to provide reasonable assurance regarding the reliability of financial reporting and the preparation of financial statements for external purposes in accordance with the Company's generally accepted accounting principles.

The Company's certifying officers are responsible for ensuring that processes are in place to provide them with sufficient knowledge to support the representations they make. Investors should be aware that inherent limitations on the ability of the Company are certifying officers to design and implement on a cost effective basis.

## **18. Financial Risk Management and Capital Management**

The Company is exposed to varying degrees to a variety of financial instrument related risks. The Board of Directors approves and monitors the risk management processes, inclusive of documented investment policies, counterparty limits, and controlling and reporting structures. The type of risk exposure and the way in which such exposure is managed is provided as follows.

### ***Credit Risk***

Credit risk is the risk that one party to a financial instrument will fail to discharge an obligation and cause the other party to incur a financial loss. The Company's primary exposure to credit risk is on its cash held in bank accounts and its trade receivables. Cash is deposited in bank accounts held with major banks in Canada. As most of the Company's cash is held by one bank,

there is a concentration of credit risk. This risk is managed by using major banks that are high credit quality financial institutions as determined by rating agencies.

### ***Liquidity Risk***

Liquidity risk is the risk that the Company will not be able to meet its financial obligations as they fall due. The Company has a planning and budgeting process in place to help determine the funds required to support the Company's normal operating requirements on an ongoing basis. The Company ensures that there are sufficient funds to meet its short-term business requirements, taking into account its anticipated cash flows from operations and its holdings of cash.

Historically the Company's sole source of funding has been the issuance of equity securities for cash, primarily through private placements. The Company's access to financing is always uncertain. There can be no assurance of continued access to significant equity funding.

### ***Foreign Exchange Risk***

Foreign currency risk is the risk that the fair values of future cash flows of a financial instrument will fluctuate because they are denominated in currencies that differ from the respective functional currency. The Company is not exposed to foreign currency risk.

### ***Interest Rate Risk***

Interest rate risk is the risk that the fair value of future cash flows of a financial instrument will fluctuate because of changes in market interest rates. The Company's exposure to interest rate risk is minimal.

### ***Capital Management***

The Company's policy is to maintain a strong capital base so as to maintain investor and creditor confidence and to sustain future development of the business. The capital structure of the Company consists of equity, comprising share capital, net of accumulated deficit.

There were no changes in the Company's approach to capital management during the year. The Company is not subject to any internally imposed capital requirements.

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## **CAUTION REGARDING FORWARD-LOOKING STATEMENTS**

Certain statements contained in this MD&A constitute "forward-looking statements". The use of any of the words "anticipate", "continue", "estimate", "expect", "may", "will", "project", "should", "believe", "intend", "plan" and similar expressions are intended to identify forward-looking statements. These statements involve known and unknown risks, uncertainties, and other factors outside of management's control that may cause actual results or events to differ

materially from those anticipated in such forward-looking statements. The Company believes the expectations reflected in these forward-looking statements are reasonable but no assurance can be given that these expectations will prove to be correct; such forward-looking statements are based solely on information available up to the date of this MD&A. The Company assumes no responsibility for the accuracy and completeness of the forward-looking statements and does not undertake any obligations to publicly revise these forward-looking statements to reflect subsequent events or circumstances, unless required to do so by Securities Regulators.

By their very nature, forward-looking statements involve numerous factors and assumptions, and are subject to inherent risks and uncertainties, both general and specific, which give rise to the possibility that predictions, forecasts, projections and other forward-looking statements will not be achieved. We caution readers not to place undue reliance on these statements as a number of important factors could cause our actual results to differ materially from the expectations expressed in such statements. These factors include general business and economic conditions in Canada, the effects of competition in the markets where we operate, the impact of changes in laws and regulations (including tax laws), successful execution of our strategy and our ability to complete and integrate acquisitions successfully, our ability to attract capital, our ability to attract and retain key employees and executives, the financial position of our customers, our ability to refinance our debts upon maturity and changes in interest rates.

We caution that the foregoing list of important factors that may affect future results is not exhaustive. When relying on our forward-looking statements to make decisions with respect to the Company, investors and others should carefully consider the foregoing factors and other uncertainties and potential events.

## **Officers and Directors**

Shay Shnet, CEO and Director

Emmery Wang, CFO

Kevin Ma, Director

Liran Kandinov, Director

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