

# Form 51-102F1 Management Discussion and Analysis For the quarter ended July 31, 2011

# 1. Date of this report: September 21, 2011

The following Management Discussion and Analysis ("MD&A") has been prepared by the management and is provided to enable readers to assess Innovative's results of operations and financial condition for the quarter ended July 31, 2011. This MD&A should be read in conjunction with our Unaudited Financial Statements and related notes dated July 31, 2011, our Audited Consolidated Financial Statements (the "Financial Statements") and related notes dated October 31, 2010 and MD&A dated February 25, 2011, as well as our Audited Consolidated Financial Statements dated October 31, 2009 and MD&A dated February 25, 2010, and is based on known risks and uncertainties. The terms "Innovative," the "Corporation," "we," "us," and "our" in the following MD&A refer to Innovative Properties Inc. All amounts, unless noted otherwise, are in Canadian dollars and are based on financial statements prepared in accordance with Canadian Generally Accepted Accounting Principles ("GAAP").

The Financial Statements, along with additional information on the Corporation, are available on SEDAR at <a href="www.sedar.com">www.sedar.com</a>, or on the Corporation's website at <a href="www.innovativeproperties.com">www.innovativeproperties.com</a>. The Board of Directors of the Corporation under recommendation of the Audit Committee has approved the contents of this MD&A, and this report covers financial information related to the quarter ended July 31, 2011 and other relevant information available up to the date of this report.

#### CAUTION REGARDING FORWARD-LOOKING STATEMENTS

Certain statements contained in this MD&A constitute "forward-looking statements." The use of any of the words "anticipate," "continue," "estimate," "expect," "may," "will," "project," "should," "believe," "intend," "plan," and similar expressions are intended to identify forward looking statements. These statements involve known and unknown risks, uncertainties, and other factors outside of management's control that may cause actual results or events to differ materially from those anticipated in such forward-looking statements. The Corporation believes the expectations reflected in these forward-looking statements are reasonable but no assurance can be given that these expectations will prove to be correct; such forward-looking statements are based solely on information available up to the date of this MD&A. The Corporation assumes no responsibility for the accuracy and completeness of the forward-looking statements and does not undertake any obligations to publicly revise these forward-looking statements to reflect subsequent events or circumstances, unless required to do so by Securities Regulators.

By their very nature, forward-looking statements involve numerous factors and assumptions, and are subject to inherent risks and uncertainties, both general and specific, which give rise the possibility that predictions, forecasts, projections and other forward-looking statements will not be achieved. We caution readers not to place undue reliance on these statements as a number of important factors could cause our actual results to differ materially from the expectations expressed in such statements. These factors include general business and economic conditions in Canada, the effects of competition in the markets where we operate, the impact of changes in laws and regulations (including tax laws), successful execution of our strategy, our ability to complete and integrate acquisitions successfully, our ability to attract capital, our ability to attract and retain key employees and executives, the financial position of our customers, our ability to refinance our debts upon maturity and changes in interest rates.

We caution that the foregoing list of important factors that may affect future results is not exhaustive. When relying on our forward-looking statements to make decisions with respect to the Corporation, investors and others should carefully consider the foregoing factors and other uncertainties and potential events.

#### 2. **Overall Performance**

#### Description of Business

Innovative Properties Inc. (the "Corporation") was formed by amalgamation under the *Canada Business Corporations Act* on October 31, 2002. The amalgamated entity was named "Innovative Properties Inc." and its common shares became listed and posted for trading on the TSX Venture Exchange under the symbol "INR".

The Corporation's principal business is providing property management products and services to residential and commercial property owners. The Corporation disposed of its operating subsidiaries during the first quarter. During the quarter ended July 31, 2011, the company's activities were concentrated seeking new business opportunities and investors.

# Highlights for the Quarter ended July 31, 2011

As previously reported, during the first quarter, the Corporation reached agreements with all convertible debenture holders to transfer all shares of its DIME subsidiary to the debenture holders in satisfaction of the liability and accrued interest due to the debenture holders in accordance with the terms of the original debenture agreements.

#### Net Earnings and Comprehensive Earnings

Management reports that in the quarter ended July 31, 2011, the Corporation reported net loss and comprehensive loss of \$59,920.

# 3. Results of Operations

The following details the Corporation's expenses for the quarter ended July 31, 2011:

	Q3-2011	Q3-2010
Expenses	\$	\$
Loss from discontinued		
operations	Nil	65,245
Advertising	Nil	47
Consulting & Management fees	Nil	32,975
Directors Fees	Nil	13,500
Exchange Listing costs	3,955	1,908
Insurance	2,580	3,599
Interest and bank charges	1,317	23,010
Interest on long term debt	Nil	746
Office	Nil	360
Professional fees	11,986	12,486
Rent and lease	Nil	2,728
Salaries and benefits	Nil	83
Telephone	Nil	1,187
Vehicles and travel	Nil	1,010

The prior year revenue and expenses from subsidiaries that were liquidated effective November 1, 2011 have been presented as "Loss from discontinued operations."

Consulting and management fees were scaled back upon disposition of subsidiaries.

Professional fees reflect an ongoing accrual for 2011 audit fees and legal fees for general corporate matters.

Interest was reduced due to extinguishing the debenture liability at January 31, 2011.

The balance of the expenses reflect reduced activities upon disposal of subsidiaries.

# **Summary of Quarterly Results**

Summary of Quarterly Kes	uits		2011		
	31-Oct	31-Jul	30-Apr	31-Jan	
Sales				Nil	
Gross Profit				Nil	
Expenses		19,984	61,358	37,437	
Other income (expenses)			2,138	811,032	
Net Earnings		(19,984)	(59,220)	773,595	
Capital Stock Issued		23,537,825	23,537,825	23,537,825	
EPS		(.0008)	(.0025)	0.0329	
			2010		
	Oct 31 \$	Jul 31 \$	Apr 30 \$	Jan 31 \$	
Gross Revenues	81,330	104,030	5 183,199	161,987	
Net Income (Loss)	(143,796)	(199,17	7) (209,964)	(196,412)	
Capital stock issued	23,537,825	23,537,825	5 23,537,825	23,537,825	
EPS	(0.006)	(0.008	(0.008) (0.009)		
_			2009		
	Oct 31 \$	Jul 31 \$	Apr 30 \$	Jan 31 \$	
Gross Revenues	59,716	77,56	118,689	3,952	
Net Income (Loss)	(276,065)	(161,000	6) (114,718)	(62,082)	
Capital stock issued	21,830,493	23,871,158	8 22,969,660	16,943,330	
EPS	(0.012)	(0.00	7) (0.009)	(0.003)	

For all quarters up to January 31, 2011, there were either warrants or options outstanding. These options and warrants have not been reflected in the EPS calculation since the effect of the exercise of options and warrants would have been anti-dilutive.

# 4. Liquidity

At July 31, 2011, the Corporation had \$320,763 in liabilities, of which \$238,271 was due to shareholders and related parties. (See note 6 to the Financial Statements).

As at July 31, 2011, the Corporation had a significant shareholders' deficiency and working capital deficit and it incurred significant losses in the current and prior fiscal years.

The Corporation's ability to continue as a going concern is dependent upon its ability to raise additional capital, and/or on borrowing from third parties sufficient to meet current and future obligations.

Corporation management is actively pursuing investment capital to finance operations until a new business opportunity can be undertaken.

# 5. Capital Resources

The Corporation does not have any capital expenditure commitments for 2011.

The Corporation anticipates that any acquisitions will be financed by a combination of the issuance of common shares and some form of subordinated debt.

#### **6.** Off-Balance Sheet Arrangements

There are no off-balance sheet financing arrangements.

#### 7. Transactions with Related Parties

Note 12 to the Financial Statements identifies the following related party transactions:

	Qua 20	rter		months 2010
Interest on loans at 5% to directors	\$	958	\$	
Interest long term debt to shareholders and interest bearing shareholder	·			
and related party loans - rates from 5%-12%				4,465
Interest on convertible debentures paid to shareholders, officers and				
directors and companies controlled by them				39,390
Interest accrued on preferred shares included in long term debt to				
shareholders		-		15,741
Consulting fees accrued to companies controlled by two shareholders and				
officers				162,718
Professional fees paid or accrued to companies controlled by shareholders				
and officers - expensed		-		2,715
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Related party transactions are incurred in the normal course of operations and recorded at the exchange amount, which is the consideration established and agreed to by the parties.

#### 8. Proposed Transactions

There are no proposed transactions at the time of this report.

# 9. Critical Accounting Estimates

Not applicable to a venture issuer.

# 10. Changes in Accounting Policies including Initial Adoption

See Note 2 to the Financial Statements, there were no changes to Accounting Policies adopted in fiscal 2011:

#### Future changes in significant accounting policies

The following accounting standards have been issued by the CICA but are not yet effective:

#### <u>International financial reporting standards</u>

In January 2006, the Canadian Accounting Standards Board announced its decision requiring all publicly accountable entities to report under International Financial Reporting Standards. This decision establishes standards for financial reporting with increased clarity and consistency in the global marketplace. These standards are effective for interim and annual financial statements relating to fiscal years beginning on or after January 1, 2011 and are applicable for the Corporation's first quarter of fiscal 2012 with retroactive adoption effective with the prior fiscal year.

The Corporation has taken a number of steps to evaluate the potential impact and implement these new standards on the consolidated financial statements including:

- The CFO has attended training courses on IFRS and attended Round Table discussions with other CFOs of public companies.
- A fee estimate of \$5,000 has been obtained from a major accounting firm for assistance with Scoping and Planning of the IFRS conversion process.
- The valuation expert, who assisted in valuation calculations to allocate the purchase price for subsidiaries purchased in January, 2009 will be available to assist in any additional calculations required under IFRS.
- Scoping and planning activities were performed in July, and August, 2010 and the Corporation purchased a software system to help with the development of IFRS financial statements.

#### 11. Financial Instruments and Other Instruments

The Corporation's financial instruments are cash, accounts receivable, accounts payable and accrued liabilities, amounts due to related parties and long term debt.

The Corporation's carrying value of cash and cash equivalents, accounts receivable, and accounts payable approximates fair value due to the immediate or short term maturity of these instruments.

The fair value of \$150,149 due to certain shareholders and related parties are less than carrying value, as the amounts are non-interest bearing. As the amounts have no terms of repayment, the fair value cannot be calculated with any degree of certainty.

Interest rate risk is the risk that the value of a financial instrument might be adversely affected by a change in the interest rates. In seeking to minimize the risks from interest rate fluctuations, the Corporation manages exposure through its normal operating and financing activities. The Corporation may be exposed to interest rate price risk through fixed rate debt and interest rate cash flow risk through floating interest rate bank indebtedness and credit facilities.

#### 12. Other MD&A Requirements

Not applicable

#### **Share Capital**

#### **Common Shares:**

Please refer to Notes 8, 9, and 10 to the audited financial statements for the quarter ended July 31, 2011 for complete details of the Corporation's capital stock.

Authorized: Unlimited	Common voting shares without nominal or par value		
		2011	2010
Issued:			
23,537,825	Common shares	\$ 908,082	\$ 908,082

Warrants

The following is a summary of warrant transactions and warrants outstanding:

	2011 Number	2011 Exercise Price	2011	2010 Number	2010 Exercise Price	2010
Proceeds from issues to beginning of year	4,669,495	\$.1014	\$265,908	7,014,495	\$0.10	\$299,256
Expired in January -April	-4,669,495		-265,908	-2,345,000	-	(33,348
Balance, end of year	Nil	<b>\$.1014 \$</b>	Nil	4,669,495	\$.1014	\$265,90
following is a summary of common	share purchas Stock Option	Weighted	anding and ex Contributed Surplus Balance	sercisable: Stock Options	Weighted Average Exercise	Contribut Surplus Balance
following is a summary of common	Stock	Weighted Average	Contributed Surplus	Stock	Average	Surplus
following is a summary of common seemed by the seemed by the following is a summary of common seemed by the seemed by	Stock Option	Weighted Average Exercise Price 2010	Contributed Surplus Balance	Stock Options	Average Exercise Price 2010	Surplus Balance
Beginning of year Expired	Stock Option 2010	Weighted Average Exercise Price 2010	Contributed Surplus Balance 2010	Stock Options 2010	Average Exercise Price 2010	Surplus Balance 2010
Beginning of year	Stock Option 2010 1,000,0	Weighted Average Exercise Price 2010	Contributed Surplus Balance 2010	Stock Options 2010 1,869,995	Average Exercise Price 2010	Surplus Balance 2010
Beginning of year  Expired Balance transferred on expiry of warrants	Stock Option 2010 1,000,0	Weighted Average Exercise Price 2010	Contributed Surplus Balance 2010 \$102,484	Stock Options 2010 1,869,995	Average Exercise Price 2010	Surplus Balance 2010 \$69,130

# 13. Management's Report on Internal Control over Financial Reporting

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# **Financial Reporting**

Exercisable at end of quarter/year

Management is responsible for certifying the design of the Corporation's internal control over financial reporting ("ICFR") as required by Multilateral Instrument 52-109 - "Certification of Disclosure Issuers' Annual and Interim Filings."

The Corporation's ICFR is intended to provide reasonable assurance regarding the reliability of financial reporting and the preparation of financial statements for external purposes in accordance with applicable Canadian GAAP. ICFR should include those policies and procedures that establish the following:

- Maintenance of records in reasonable detail, that accurately and fairly reflect the transactions and dispositions of corporate assets
- Reasonable assurance that transactions are recorded as necessary to permit preparation of financial statements in accordance with applicable Canadian GAAP
- Receipts and expenditures are only being made in accordance with authorizations of management and the Board of Directors
- Reasonable assurance regarding prevention or timely detection of unauthorized acquisition, use or disposition of our assets that could have a material effect on the financial statements.

Because of its inherent limitations, ICFR may not prevent or detect misstatements. Also, projections of any evaluation of effectiveness to future periods are subject to the risk that controls may become inadequate because of changes in conditions, or that the degree of compliance with the policies or procedures may deteriorate.

On behalf of the management of the Corporation.

Gordon Neal

Boyd Hunter

Chief Executive Officer

Chief Financial Officer