

# QUIZAM MEDIA CORPORATION CONSOLIDATED FINANCIAL STATEMENTS FOR THE SIX MONTHS ENDED NOVEMBER 30, 2019 AND 2018 (Unaudited)

The accompanying unaudited interim financial statements have been prepared by Management of Quizam Media Corporation and have not been reviewed by the Company's auditors

# **CONSOLIDATED STATEMENTS OF FINANCIAL POSITION**

(Expressed in Canadian dollars)

(Unaudited – Prepared by Management)

(Unaudited – Prepared by Management)		
	As at November 30, 2019 \$	As at May 31, 2019 \$
ASSETS		
Current Cash and cash equivalents Accounts receivable Sales taxes recoverable Prepaid expenses and deposits Inventory	973 41,095 4,665 34,017 13,856	252,278 17,236 43,858 32,256
Total current assets	94,606	345,628
Property and equipment (Note 3)	1,206,210	79,210
Total assets	1,300,816	424,838
LIABILITIES		
Current Accounts payable and accrued liabilities Deferred lease inducement Deferred revenue Due to related parties (Note 9) Lease liabilities – Current (Note 13)	319,115 - 20,598 189,486 259,709	275,915 26,956 49,260 238,246
Deferred lease inducement Lease liabilities – Long-term (Note 13)	788,908 - 883,872	590,377 9,519 –
Total liabilities	1,672,780	599,896
DEFICIENCY		
Share capital (Note 4) Contributed surplus Deficit	20,613,080 2,734,356 (23,719,400)	20,115,171 2,734,356 (23,024,585)
Total deficiency	(371,964)	(175,058)
Total liabilities and deficiency	1,300,816	424,838

Nature and continuance of operations (Note 1)

APPROVED ON BEHALF OF THE BOARD ON JANUARY 29, 2020

/s/ "Russ Rossi"	/s/ "Jim Rosevear"
Russ Rossi, Director	Jim Rosevear, Director

# CONSOLIDATED STATEMENTS OF OPERATIONS AND COMPREHENSIVE LOSS

(Expressed in Canadian dollars)

(Unaudited - Prepared by Management)

(enaution in repared by management)				
	Three	Three	Six	Six
	Months	Months	Months	Months
	Ending	Ending	Ending	Ending
	November 30	November 30	November 30	November 30
	2019	2018	2019	2018
	\$	\$	\$	\$
	Ψ	Φ	Φ	Ψ
REVENUES				
Training services and software sales	130,027	161,003	272,277	445,050
Consulting fees	_	_	169,693	_
Retail sales	7,709	_	7,709	
	137,736	161,003	449,679	445,050
EXPENSES				
Cost of goods sold	5,377	_	5,377	_
Accounting and legal (Note 9)	59,710	51,456	82,655	83,296
Automobile	6,572	7,628	15,359	13,612
Bank charges and finance fees	25,214	9,169	53,342	15,775
Depreciation	86,570	8,043	183,407	15,775
Investor and finance development (Note 9)	26,599	41,628	52,066	68,709
Management fees (Note 9)	36,000	36,000	72,000	72,000
Office and miscellaneous (Note 9)	55,305	68,750	87,481	78,171
On-Track TV development costs (Note 8 and 9)	9,976	103,692	31,900	166,614
Regulatory fees	10,970	5,608	13,624	8,273
Rent	28,587	47,654	51,962	95,181
Research and development (Note 9)	8,900	132,010	99,000	185,785
Software development costs (Note 9)	_	· _	11,500	· _
Share-based compensation \( \)	_	277,457	· _	277,457
Subcontractors (Note 9)	57,189	36,049	258,557	79,192
Telephone and internet	8,149	5,194	16,040	10,889
Travel and business development (Note 9)	42,927	160,189	102,404	220,813
Wages and benefits (Note 9)	79,225	60,435	156,112	120,385
Trages and seriome (riote o)	547,270	1,050,962	1,292,786	1,512,051
LOGO DEFORE OTHER ITEMS		· ·		
LOSS BEFORE OTHER ITEMS	(409,534)	(889,959)	(843,107)	(1,067,001)
OTHER ITEMS				
Interest income	_	180	_	270
Gain on settlement of debt	111,817		111,817	
NET LOSS AND COMPREHENSIVE LOSS	(297,717)	(889,779)	(731,290)	(1,066,731)
LOSS PER SHARE BASIC AND DILUTED	(0.01)	(0.02)	(0.01)	(0.03)
LOGG I LIX GHAILE BASIC AND DILOTED	(0.01)	(0.02)	(0.01)	(0.03)
WEIGHTED AVERAGE NUMBER OF SHARES				
OUTSTANDING	59,452,000	38,879,000	57,099,000	35,116,000
	. , ,	, , , ,	. ,	, ,

# CONSOLIDATED STATEMENTS OF CASH FLOWS

(Expressed in Canadian dollars)

(Unaudited – Prepared by Management)

	Six Months Ending November 30, 2019 \$	Six Months Ending November 30, 2018 \$
OPERATING ACTIVITIES  Net loss	(731,290)	(1,066,731)
Add back non-cash items: Depreciation Share-based compensation	183,407	15,899 277,457
Gain on settlement of debt	(111,817)	
Changes in non-cash working capital items:	(659,700)	(773,375)
Accounts receivable Prepaid expenses and deposits	(23,859) (1,761)	(104,167) 3,925
Taxes recoverable	39,193	7,117
Inventory Accounts payable and accrued liabilities Deferred lease inducement	(13,856) 56,354 –	(50,092) (649)
Due to related parties  Deferred revenue	(48,760) (28,662)	(161,509) 13,324
CASH USED IN OPERATING ACTIVITIES	(681,051)	(1,065,426)
FINANCING ACTIVITIES Repayment of principal portion of lease liability Issuance of common shares, net Share subscriptions received	(41,349) 497,909 –	_ 1,529,800 _
CASH PROVIDED BY FINANCING ACTIVITIES	456,560	1,529,800
INVESTING ACTIVITIES Acquisition of property and equipment	(26,814)	(5,685)
CASH USED IN INVESTING ACTIVITIES	(26,814)	(5,685)
INCREASE (DECREASE) IN CASH AND CASH EQUIVALENTS	(251,305)	458,689
CASH AND CASH EQUIVALENTS – BEGINNING OF THE PERIOD	252,278	76,253
CASH AND CASH EQUIVALENTS – END OF THE PERIOD	973	534,942
SUPPLEMENTAL INFORMATION Interest paid Income tax paid	- -	_ 

# QUIZAM MEDIA CORPORATION CONSOLIDATED STATEMENTS OF CHANGES IN DEFICIENCY FOR THE SIX MONTHS ENDED NOVEMBER 30, 2019 AND 2018

(Expressed in Canadian dollars)

(Unaudited – Prepared by Management)

	Number of Common Shares	Amount \$	Contributed Surplus \$	Share Subscriptions (Receivable) Received \$	Deficit \$	Total \$
As at May 31, 2018	30,937,044	18,138,016	2,439,630	(105,800)	(20,634,111)	(162,265)
Units issued for cash Shares subscriptions received Share-based compensation Net loss for the period	17,225,000 - - -	1,384,000 - - -	- - 277,457 -	_ 145,800 - _	- - - (1,066,731)	1,384,000 145,800 277,457 (1,066,731)
As at November 30, 2018	48,162,044	19,522,016	2,717,087	40,000	(21,700,842)	578,261
Balance previously reported, May 31, 2019 IFRS 16 transitional amount (Note 2)	54,772,124 _	20,115,171	2,734,356 	<b>-</b> 	<b>(23,024,585)</b> 36,475	<b>(175,058)</b> 36,475
Balance as adjusted, May 31, 2019	54,772,124	20,115,171	2,734,356	_	(22,988,110)	(138,583)
Units issued for cash Share issuance costs Net loss for the period	8,300,000 - -	498,000 (91)	_ _ _	- - -	- (731,290)	498,000 (91) (731,290)
As at November 30, 2019	63,072,124	20,613,080	2,734,356	_	(23,719,400)	(371,964)

# QUIZAM MEDIA CORPORATION NOTES TO THE CONSOLIDATED FINANCIAL STATEMENTS FOR THE SIX MONTHS ENDED NOVEMBER 30, 2019 AND 2018

(Expressed in Canadian dollars)

(Unaudited – Prepared by Management)

## 1. CORPORATE INFORMATION, NATURE AND CONTINUANCE OF OPERATIONS

Quizam Media Corporation (the "Company") was incorporated on September 15, 2000 under the provisions of the Company Act of British Columbia. The Company's shares are listed on the Canadian Securities Exchange ("CSE") under the symbol "QQ" (moved from the TSX Venture Exchange ("TSX-V") effective July 12, 2018). The Company's principal business activities consist of providing computer training and consulting services, marketing of a computer based educational program, film production, consulting services and cannabis retail sales. The Company has commenced operating retail cannabis dispensaries during the current quarter. The address of the Company's corporate office and its principal place of business is Suite 650 – 609 Granville Street, Vancouver, BC, V7Y 1G6.

These interim consolidated financial statements have been prepared on the basis of accounting principles applicable to a going concern. This assumes the Company will operate for the foreseeable future and will be able to realize its assets and discharge its liabilities in the normal course of business rather than through a process of forced liquidation. The Company has a history of significant losses, sizeable accumulated deficits and working capital deficits. These factors form a material uncertainty that casts significant doubt about the Company's ability to continue as a going concern. The Company's ability to continue as a going concern is dependent on completing equity financings, obtaining support from related parties or generating consistent profitable operations in the future.

#### 2. SUMMARY OF SIGNIFICANT ACCOUNTING POLICIES

#### a) Statement of Compliance and Basis of Presentation

These interim consolidated financial statements have been prepared in accordance with the International Financial Reporting Standards ("IFRS") as issued by the International Accounting Standards Board ("IASB") applicable to the preparation of interim financial statements, including IAS 34, *Interim Financial Reporting*.

These interim consolidated financial statements include the accounts of the Company and its wholly owned subsidiaries, On-Track Computer Training Ltd., Quizam Entertainment LLC and Quantum 1 Cannabis Corp. All inter-company balances and transactions, including unrealized income and expenses arising from inter-company transactions, have been eliminated on consolidation.

The consolidated financial statements have been prepared on a historical cost basis, except for certain financial instruments, which are measured at fair value. The financial statements are presented in Canadian dollars, which is the Company's functional currency.

#### b) New accounting standards adopted

#### IFRS 16 Leases

In January 2016, the IASB published a new standard, IFRS 16, Leases, replacing IAS 17, Leases and related interpretations. The new standard eliminates the current dual accounting model for lessees, which distinguishes between on-balance sheet finance leases and off-balance sheet operating leases. Under the new standard, a lease becomes an on-balance sheet liability that attracts interest, together with a new right-of-use asset. In addition, lessees will recognize a front-loaded pattern of expense for most leases, even when cash rentals are constant. Effective June 1, 2019, the Company adopted this standard using the modified retrospective approach under which the cumulative effect of initial application was recognized in retained earnings at June 1, 2019. Prior periods have not been restated for the impact of IFRS 16. Comparative information is still reported under IAS 17 and IFRIC 4. The impact of this change in accounting policy is noted below.

# QUIZAM MEDIA CORPORATION NOTES TO THE CONSOLIDATED FINANCIAL STATEMENTS FOR THE SIX MONTHS ENDED NOVEMBER 30, 2019 AND 2018

(Expressed in Canadian dollars)

(Unaudited – Prepared by Management)

# 2. SUMMARY OF SIGNIFICANT ACCOUNTING POLICIES (continued)

For contracts entered into before June 1, 2019, the Company determined whether the arrangement contained a lease under IAS 17. Prior to the adoption of IFRS 16, these leases were classified as operating or finance leases based on an assessment of whether the lease transferred significantly all the risks and rewards of ownership of the underlying asset. The Company leases office space.

On transition, the Company elected to apply the practical expedient to grandfather the determination of which contract is or contains a lease and applied IFRS 16 to those contracts that were previously identified as leases. Upon transition to the new standard, right-of-use assets and lease liabilities were measured at the present value of the remaining lease payments discounted by the Company's incremental borrowing rate as at June 1, 2019. The non-cash adjustment has been excluded from the Statement of Cash Flows. The weighted average incremental borrowing rate applied to lease liabilities recognized under IFRS 16 was 7%.

For contracts entered into subsequent to June 1, 2019 at inception of the contract, the Company assesses whether a contract is, or contains, a lease by evaluating if the contract conveys the right to control the use of an identified asset. For contracts that contain a lease, the Company recognizes a right-of-use asset and a lease liability at the lease commencement date. The right-of-use asset is initially measured at cost, which comprises the initial amount of the lease liability adjusted by any initial direct costs, and costs to dismantle and remove the underlying asset less any lease incentives. The right-of-use asset is subsequently depreciated using the straight-line method from the commencement date to the earlier of the end of the useful life of the underlying asset or the end of the lease term. Under IFRS 16, right-of-use assets is tested for impairment in accordance with IAS 36, *Impairment of Assets*. This replaced the previous requirement to recognize a provision for onerous lease contacts.

The lease liability is initially measured at the present value of lease payments to be paid subsequent to the commencement date of the lease, discounted either at the interest rate implicit in the lease or the Company's incremental borrowing rate. The lease payments measured in the initial lease liability include payments for an optional renewal period, if any, if the Company is reasonably certain that it will exercise a renewal extension option. The liability is measured at amortized cost using the effective interest method and will be remeasured when there is a change in either the future lease payments or assessment of whether an extension or other option will be exercised. The lease liability is subsequently adjusted for lease payments and interest on the obligation. Interest expense on the lease obligation is included in the consolidated statement of comprehensive loss.

Adoption of IFRS 16 had the following impact on the financial position as at June 1, 2019:

(As Previously					
	Reported Under				
	IAS 17)				
	May 31,	IFRS 16	June 1,		
	2019	Effects	2019		
	\$	\$	\$		
Assets					
Property and equipment	79,210	1,494,867	1,574,077		
Total Assets	424,838	1,494,867	1,919,705		

# QUIZAM MEDIA CORPORATION NOTES TO THE CONSOLIDATED FINANCIAL STATEMENTS FOR THE SIX MONTHS ENDED NOVEMBER 30, 2019 AND 2018

(Expressed in Canadian dollars)

(Unaudited – Prepared by Management)

# 2. SUMMARY OF SIGNIFICANT ACCOUNTING POLICIES (continued)

	(As Previously Reported Under		
	IAS 17)		
	May 31,	IFRS 16	June 1,
	2019	Effects	2019
	\$	\$	\$
Liabilities			
Deferred lease inducement	36,475	(36,475)	_
Lease liabilities	_	1,494,867	1,494,867
Total Liabilities	599,986	1,458,392	2,058,378
Deficit	(23,024,585)	36,475	(22,988,110)

# 3. PROPERTY AND EQUIPMENT

Cost	Computer Hardware	Furniture and Fixtures	Leasehold Improvements	Library	Right-of-use Assets	Total
As at May 31, 2019 IFRS 16 transition Additions Modification adjustment	\$ 421,661 - - -	\$ 101,336 - 8,672 -	\$ 89,537 - 16,146 -	\$ 4,755 - 1,996 -	\$ - 1,494,867 - (211,274)	\$ 617,289 1,494,867 26,814 (211,274)
As at November 30, 2019	\$ 421,661	\$ 110,008	\$ 105,683	\$ 6,751	\$ 1,283,593	\$1,927,696
Accumulated Depreciation As at May 31, 2019	\$ 401,051	\$ 84,777	\$ 47,496	\$ 4,755	•	\$ 538,079
Depreciation As at November 30, 2019	8,167 \$ 409,218	2,432 \$ 87,209	6,724 \$ 54,220	200 \$ 4,955	165,884 \$ 165,884	183,407 \$ 721,486
Carrying Amounts	•					
Balance, May 31, 2019	\$ 20,610	\$ 16,559	\$ 42,041	\$ –	\$ –	\$ 79,210
Balance, November 30, 2019	\$ 12,443	\$ 22,799	\$ 51,463	\$ 1,796	\$ 1,117,709	\$1,206,210

#### NOTES TO THE CONSOLIDATED FINANCIAL STATEMENTS

#### FOR THE SIX MONTHS ENDED NOVEMBER 30, 2019 AND 2018

(Expressed in Canadian dollars)

(Unaudited – Prepared by Management)

#### 4. SHARE CAPITAL

The Company has authorized share capital of an unlimited number of common voting shares without par value. Disclosures on any common shares issued are also provided in the consolidated statements of changes in deficiency.

Transaction during the six months ended November 30, 2019:

On September 20, 2019, the Company issued 4,000,000 units at a price of \$0.06 per unit for proceeds of \$240,000. Each unit consisted of one common share and one share purchase warrant. Each warrant is exercisable for two years at a price of \$0.15 per share for the first year and \$0.25 per share for the second year.

On October 28, 2019, the Company issued 4,300,000 units at a price of \$0.06 per unit for proceeds of \$258,000. Each unit consisted of one common share and one share purchase warrant. Each warrant is exercisable for two years at a price of \$0.15 per share for the first year and \$0.25 per share for the second year.

Transaction during the six months ended November 30, 2018:

On August 21, 2018, the Company issued 4,200,000 units at a price of \$0.06 per unit for proceeds of \$252,000. Each unit consisted of one common share and one share purchase warrant. Each warrant is exercisable for six years at a price of \$0.10 per share. The Company's CEO subscribed for 400,000 units.

On October 22, 2018, the Company issued 4,375,000 units at a price of \$0.08 per unit for proceeds of \$350,000. Each unit consisted on one common share and one share purchase warrant. Each warrant is exercisable for three years at a price of \$0. 20 per share. The Company's CEO subscribed for 400,000 units.

On November 1, 2018, the Company issued 4,150,000 units at a price of \$0.08 per unit for proceeds of \$332,000. Each unit consisted on one common share and one share purchase warrant. Each warrant is exercisable for three years at a price of \$0.20 per share. The Company's CEO subscribed for 200,000 units.

On November 19, 2018, the Company issued 4,500,000 units at a price of \$0.10 per unit for proceeds of \$450,000. Each unit consisted on one common share and one share purchase warrant. Each warrant is exercisable for three years at a price of \$0.18 per share.

#### 5. STOCK OPTIONS

The Company grants stock options to directors, officers, employees and consultants as compensation for services, pursuant to its Incentive Share Option Plan (the "Plan"). Under the Plan, the option price must not be less than the closing price of the common shares of the Company on the TSX-V on the day immediately preceding the date of grant less the applicable discount if any. The number of options that may be issued under the plan is limited to no more than 10% of the Company's issued and outstanding shares on the grant date. Options vest immediately. Vesting restrictions may also be applied to certain other options grants, at the discretion of the directors.

#### NOTES TO THE CONSOLIDATED FINANCIAL STATEMENTS

#### FOR THE SIX MONTHS ENDED NOVEMBER 30, 2019 AND 2018

(Expressed in Canadian dollars)

(Unaudited – Prepared by Management)

# 5. STOCK OPTIONS (continued)

The following table summarizes the continuity of the Company's stock options:

	Number of Underlying Shares	Weighted Average Exercise Price
Outstanding, May 31, 2019	3,235,000	\$ 0.24
Granted	_	_
Expired/Cancelled		_
Outstanding, November 30, 2019	3,235,000	\$ 0.24

All of the options outstanding at November 30, 2019 were fully vested.

The weighted average remaining contractual life of the stock options outstanding as at November 30, 2019 was 1.22 years (May 31, 2019 – 1.72 years).

#### 6. SHARE PURCHASE WARRANTS

The following table summarizes the continuity of the Company's share purchase warrants:

	Number of Underlying Shares	Weighted Average Exercise Price
Balance, May 31, 2019	37,535,080	\$ 0.17
Expired	(2,000,000)	\$ 0.50
Issued	8,300,000	\$ 0.15
Balance, November 30, 2019	43,835,080	\$ 0.15

At November 30, 2019, the following share purchase warrants were outstanding:

Number of Warrants	Exercise Price	Expiry Date
3,900,000	\$0.25	February 2, 2021
8,500,000	\$0.08*	May 29, 2021
4,200,000	\$0.10	August 21, 2021
4,375,000	\$0.20	October 22, 2021
4,150,000	\$0.20	November 5, 2021
4,500,000	\$0.18	November 21, 2021
1,000,000	\$0.20	December 06, 2021
4,910,080	\$0.15	February 26, 2022
4,000,000	\$0.15**	September 16, 2021
4,300,000	\$0.15***	October 29, 2021
43,835,080		

<sup>\*</sup> Exercise price increases to \$0.10 per share on December 1, 2019

The weighted average remaining contractual life of the warrants outstanding as at November 30, 2019, was 1.78 years (May 31, 2019 - 2.17 years).

<sup>\*\*</sup> Exercise price increases to \$0.25 per share on September 16, 2021

<sup>\*\*\*</sup> Exercise price increases to \$0.25 per share on October 29, 2021

#### NOTES TO THE CONSOLIDATED FINANCIAL STATEMENTS

#### FOR THE SIX MONTHS ENDED NOVEMBER 30, 2019 AND 2018

(Expressed in Canadian dollars)

(Unaudited – Prepared by Management)

#### 7. SEGMENTED INFORMATION

Operating segments are defined as components of an enterprise about which separate financial information is available that is evaluated regularly by the chief operation decision maker, or decision making group, in deciding how to allocate resources and in assessing performance.

The Company derives revenue from two primary industries, Software and Cannabis. Software includes sales from training services, software sales and licensing sales. Cannabis includes retail product sales and consulting fee revenue.

(a) Training Services and UK On-Track TV sales and expenses for the six months ended November 30, 2019 and 2018, respectively:

	2019	2018
	\$	\$
Revenue	221,543	245,910
Expenses	(505,758)	(622,081)
Profit (loss)	(284,215)	(376,171)

(b) Software and Licensing sales and expenses for the years ended November 30, 2019 and 2018, respectively:

. ,	2019 \$	2018 \$
Revenue	50,734	199,140
Expenses	(52,200)	(190,136)
Profit (loss)	(1,466)	9,004

(c) Quantum 1 Cannabis's retail sales and consulting services sales and expenses for the six months ended November 30, 2019 and 2018, respectively:

	2019	2018
	\$	\$
Retail sales	7,709	_
Cost of goods sold	(5,377)	_
Gross profit	2,332	_
Consulting revenue	169,693	_
Other expenses	(356,943)	
Profit (loss)	(184,918)	_

The Company's operations are centralized whereby the Company's head office is responsible for the operational results. All of the Company's assets are in Canada. The Company's revenues include sales generated in Canada and USA as follows:

	2019	2018
	\$	\$
Canada	279,986	245,910
USA	169,693	199,140
	449,679	445,050

#### NOTES TO THE CONSOLIDATED FINANCIAL STATEMENTS

#### FOR THE SIX MONTHS ENDED NOVEMBER 30, 2019 AND 2018

(Expressed in Canadian dollars)

(Unaudited – Prepared by Management)

#### 8. PRODUCT DEVELOPMENT COSTS

#### (a) On-Track TV

The costs associated with development of the On-Track TV, which are included in expenses for the six months ended November 30, 2019 and 2018, are as follows:

	2019	2018
	\$	\$
Salary, wages and fees	_	64,941
Production costs	43,225	100,673
	43,225	165,614

#### (b) Quizam software

The costs associated with development of the Quizam educational software, which are included in the consolidated statement of operations, and comprehensive loss for the six months ended November 30, 2019 and 2018, are as follows:

	2019	2018
	\$	\$
Salary, wages and fees (management, programming and marketing)	12,750	81,550

#### 9. RELATED PARTY TRANSACTIONS

#### (a) Key management compensation

The Company has identified its Directors, President and Chief Executive Officer, and Chief Financial Officer as its key management personnel and the compensation costs and fees related to them were recorded at their exchange amounts as agreed upon by transacting parties. Expenses incurred for key management compensation are summarized as follows:

	2019 \$	2018 \$
Management fees	72,000	72,000

For the six months ended November 30, 2019 and 2018, key management personnel were not paid any post-employment benefits, termination benefits or any other long-term benefits.

#### (b) Amounts due to related parties

At November 30, 2019, \$189,486 (May 31, 2019 – \$238,246) was owed to a significant shareholder and companies owned by a significant shareholder, who is also a director and officer, and to a company owned by his relative.

#### (c) Related party transactions

During the six months ended November 30, 2019, an amount of \$351,747 (2018 - \$636,633) was included in expenses for services provided by companies owned by a significant shareholder, who is also a director and officer, and immediate family of the significant shareholder. The breakdown of expenses included in the consolidated statement of operations and comprehensive loss is as follows:

#### NOTES TO THE CONSOLIDATED FINANCIAL STATEMENTS

#### FOR THE SIX MONTHS ENDED NOVEMBER 30, 2019 AND 2018

(Expressed in Canadian dollars)

(Unaudited – Prepared by Management)

#### 9. RELATED PARTY TRANSACTIONS (continued)

	2019 \$	2018 \$
Accounting and legal	34,800	72,850
Investor and finance development	14,000	53,044
Management fees	72,000	72,000
Office and miscellaneous	43,907	32,073
On-Track TV development costs	25,525	84,623
Research and development	99,000	185,785
Software development costs	11,500	16,050
Travel and business development	23,250	78,000
Wages and benefits	27,625	42,208
	351,747	636,633

#### 10. CAPITAL MANAGEMENT

The Company's capital currently consists of common shares, options and warrants for a total amount of \$23,347,436 at November 30, 2019 (May 31, 2019 – \$22,849,527). The Company's principal source of capital is from the issuance of common shares. The Company's capital management objectives are to safeguard its ability to continue as a going concern and to have sufficient capital funding to be able to meet the Company's educational software development, internet training development and film production to ensure the growth of activities.

#### 11. LINE OF CREDIT

As at November 30, 2019, the Company has a line of credit of \$5,000 bearing interest at the bank's prime rate plus five percent. The line of credit is guaranteed by the assets of the Company. There was no outstanding balance as of November 30, 2019 and 2018.

#### 12. FINANCIAL INSTRUMENTS AND RISK MANAGEMENT

The Company's financial instruments include cash and cash equivalents, accounts receivable, accounts payable, and due to related parties. The carrying amounts of these financial instruments are a reasonable estimate of their fair values because of their current nature.

The following table summarizes information regarding the carrying values of the Company's financial instruments:

	November 30,	May 31
	2019	2019
	\$	\$
FVTPL (i)	973	252,278
Financial assets at amortized cost (ii)	41,095	17,236
Financial liabilities at amortized cost (iii)	(508,601)	(514,161)

- (i) Cash and cash equivalents
- (ii) Accounts receivable
- (iii) Accounts payable and amounts due to related parties

#### NOTES TO THE CONSOLIDATED FINANCIAL STATEMENTS

#### FOR THE SIX MONTHS ENDED NOVEMBER 30, 2019 AND 2018

(Expressed in Canadian dollars)

(Unaudited – Prepared by Management)

#### 12. FINANCIAL INSTRUMENTS AND RISK MANAGEMENT (continued)

The Company classifies its fair value measurements in accordance with an established hierarchy that prioritizes the inputs in valuation techniques used to measure fair value as follows:

Level 1 – Unadjusted quoted prices in active markets for identical assets or liabilities;

Level 2 – Inputs other than quoted prices that are observable for the asset or liability either directly (i.e. as prices) or indirectly (i.e. derived from prices); and

Level 3 – Inputs that are not based on observable market data.

The following table sets forth the Company's financial assets measured at fair value on a recurring basis by level within the fair value hierarchy:

	Level	November 30,	May 31,
		2019	2019
		\$	\$
Cash and cash equivalents	1	973	252,278

The risk management function within the Company is carried out in respect of financial risks, operational risks and legal risks. Financial risk comprises market risk (including currency risk, interest rate risk and other price risk), credit risk and liquidity risk. The primary objectives of the financial risk management function are to establish risk limits, and then ensure that exposure to risks stays within these limits. The operational and legal risk management functions are intended to ensure proper functioning of internal policies and procedures, in order to minimize operational and legal risks.

#### Credit Risk

Financial instruments that potentially subject the Company to concentrations of credit risk consist of accounts receivable. Credit risk from accounts receivable encompasses the default risk of its customers. The Company manages its exposure to credit risk by only working with reputable companies and by performing on-going credit evaluations of its customers' financial condition and requires letters of credit or other guarantees whenever deemed appropriate. The maximum exposure to loss arising from accounts receivable is equal to their carrying amounts.

The following table provides information regarding the aging of financial assets that are past due but which are not impaired as at November 30, 2019:

	Neither past due		91 days			
	no	r impaired	31-60 days	61-90 days	and over	Carrying value
Trade accounts receivable	¢	41.095	_	_		41.095
receivable	Φ	41,095				41,095

#### Liquidity Risk

The Company manages its ability to meet its short-term obligations through the capital management described in Note 10. The Company has a working capital deficit and requires additional financing to fund operations.

# NOTES TO THE CONSOLIDATED FINANCIAL STATEMENTS

#### FOR THE SIX MONTHS ENDED NOVEMBER 30, 2019 AND 2018

(Expressed in Canadian dollars)

(Unaudited – Prepared by Management)

# 12. FINANCIAL INSTRUMENTS AND RISK MANAGEMENT (continued)

Foreign Exchange Risk

As the Company generates a portion of its revenues in the U.S., the Company's foreign exchange risk arises with respect to the U.S. dollar. Financial instruments that subject the Company to foreign currency exchange risk include cash and accounts receivable. Approximately 38% of the Company's revenues are denominated in U.S. dollars (2018 – 45%) while a significant amount of the Company's expenses are denominated in Canadian dollars. Fluctuation of foreign exchange rate between U.S. dollar and Canadian dollar is not considered to have a material impact on the Company's financial statements.

Interest Rate Risk

In management's opinion, the Company is not exposed to significant interest rate risk.

#### 13. LEASE LIABILITIES

Lease liabilities consists of leases for office space and storefront locations. The leases have been discounted using a 7% interest rate.

Balance at June 1, 2019	\$ 1,494,867
Additions	_
Interest expense	47,728
Modification adjustments	(211,274)
Lease payments	(187,740)
Balance at November 30, 2019	\$ 1,143,581
Less: current portion	(259,709)
	\$ 883,872

The following is a schedule of minimum lease payments as of November 30, 2019:

Fiscal year ended May 31, 2020	\$	165,251
Fiscal year ended May 31, 2021		334,599
Fiscal year ended May 31, 2022		344,716
Fiscal year ended May 31, 2023		261,019
Fiscal year ended May 31, 2024		185,145
Fiscal year ended May 31, 2025		26,881
Net minimum lease payments	\$	1,317,611
Less amount representing interest payments		(174,030)
Present value of net minimum lease payments	\$	1,143,581
Less: current portion		(259,709)
Long-term portion	5	883,872