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# Management's Discussion and Analysis Six months ended January 31, 2017

#### DATE AND SUBJECT OF REPORT

Following is management's discussion ("MD&A") in respect of the results of operations and financial position of Maxtech Ventures Inc. ("Maxtech" or the "Company") for the period ended January 31, 2017 and should be read in conjunction with the audited consolidated annual financial statements for the year ended July 31, 2016. The financial statements and MD&A of the Company are presented in Canadian dollars and prepared in accordance with International Financial Reporting Standards ("IFRS"). Additional information relating to the Company's operations and activities can be found by visiting the Company's website at <a href="https://www.maxtechventures.com">www.maxtechventures.com</a>. You may also access the Company's disclosure documents through the Internet on the Canadian System for Electronic Document Analysis and Retrieval ("SEDAR") at <a href="https://www.sedar.com">www.sedar.com</a>.

The MD&A has been prepared effective as of March 31, 2017.

### FORWARD LOOKING INFORMATION

The information set forth in this MD&A contains statements concerning future results, future performance, intentions, objectives, plans and expectations that are, or may be deemed to be, forward-looking statements. These statements concerning possible or assumed future results of operations of the Company are preceded by, followed by or include the words 'believes,' 'expects,' 'anticipates,' 'estimates,' 'intends,' 'plans,' 'forecasts,' or similar expressions. Forward-looking statements are not guarantees of future performance. These forward-looking statements are based on current expectations that involve numerous risks and uncertainties, including, but not limited to, future mining properties exploration plans including risks associated with the costs of mineral exploration, whether a mineral deposit will be commercially viable, the fluctuating nature of metal prices, Canadian and foreign government regulations regarding mining, environmental hazards, environmental protection regulations, and also those identified in the Risks & Uncertainties section. Assumptions relating to the foregoing involve judgments with respect to, among other things, future economic, competitive and market conditions and future business decisions, all of which are difficult or impossible to predict accurately and while many of which underlying the forward-looking statements are reasonable, any of the assumptions could prove inaccurate. These factors should be considered carefully, and readers should not place undue reliance on forward-looking statements. The Company does not undertake or assume any obligation to release publicly any revisions to these forward-looking statements to reflect events or circumstances after the date hereof or to reflect the occurrence of unanticipated events, except as required by securities law.

The following table outlines certain significant forward-looking statements contained in this MD&A and provides the material assumptions used to develop such forward-looking statements and material risk factors that could cause actual results to differ materially from the forward looking statements.

Forwarding looking statements	Assumptions	Risk factors
Management expects the Company's results will fluctuate in the future with the amount of business activities conducted and the incidental events that may happen in the future.	Management makes projections based on the Company's past performance.	Unexpected significant operating or investing expenditures that may incur in the future

#### **OVERALL PERFORMANCE**

### **QUARTERLY HIGHLIGHTS**

In November 2016, the Company entered an arms-length letter of intent ("MOI") to acquire 2 mineral claims consisting of 20,000 hectares with indications of manganese in the State of Mato Grosse, Brazil. The terms of the acquisition include the payment of US\$10,000 and the issuance of 200,000 common shares of the Company, the transaction is subject to the CSE and other regulatory approvals. The Company plans to complete the negotiation of signing a definitive agreement and to complete due diligence by March 30, 2017.

On January 27, 2017 and February 24, 2017, the Company closed the first and second tranche, respectively of a private placement totalling 3,137,500 Units for total proceeds of \$627,500. Each Unit comprised one common share and one share purchase warrant exercisable for two years from date of closing at an exercise of \$0.30 for the first year and \$0.40 for the second year thereafter.

On March 23, 2017, the Company acquired two additional mineral claims in Brazil. The terms of the acquisition include payment of US\$10,000 and the issuance of 200,000 common shares of the Company. The transaction is subject to regulatory approval.

### **SUMMARY OF QUARTERLY RESULTS**

The selected quarterly information for the past eight quarters is outlined below.

(in thousand of dollars	2017		2016			2015		
except amounts per share)	Q2	Q1	Q4	Q3	Q2	Q1	Q4	Q3
·	\$	\$	\$	\$	\$	\$	\$	\$
Cash and cash equivalents	440	60	9	3	16	3	3	235
Working capital	403	(21)	(30)	(68)	(44)	(22)	2	341
Total Assets	500	63	61	70	64	72	54	363
Shareholders' Equity	459	(21)	30	(5)	1	(22)	2	341
Earnings (loss ) per share	(0.00)	(0.00)	(0.00)	(0.00)	(0.00)	(0.00)	(0.01)	(0.00)

The Company has not earned significant revenues from operations since inception and does not expect to earn significant revenue from operations in the near future.

The fluctuation of the Company's income and loss is mainly related to the amount of business activities done in each particular quarter plus various incidental gain/loss from disposition of the Company's marketable securities, asset write-downs and recoveries.

The Company is currently seeking new business opportunities and currently does not have significant operations. Thus its income and loss is not subject to seasonality in the past and the Company will curtail its expenses before successfully acquiring or developing a new business operation. Management expects the Company's quarterly results will fluctuate in the future with the amount of business activities conducted and the incidental events that may happen in the future.

# **RESULTS OF OPERATIONS**

# Three months ended January 31, 2017

The Company incurred a \$51,820 comprehensive loss for the period compared to \$55,500 in the comparable quarter. The Company reduced its consulting expense and redirected resources towards property investigation activity and exploration and evaluation expenditures which have been deferred to the balance sheet. This activity is line with the new proposed project in Mato Grosse Brazil.

### Six months ended January 31, 2017

The Company incurred a comprehensive loss of \$28,160 compared to \$100,958 in the comparable quarter. The Company reduced its consulting expense and redirected resources towards property investigation activity and exploration and evaluation expenditures which have been deferred to the balance sheet. This activity is line with the new proposed project in Mato Grosse Brazil. In addition, the Company recovered a previously impaired note receivable which reduced over loss.

### LIQUIDITY AND CAPITAL RESOURCES

Financing of operations has been achieved primarily by equity and debt financing. On January 31, 2017 the Company had a working capital \$402,952.

During the quarter, the Company received \$44,930 from disposition all of the marketable securities (cash flow from investing activities).

For the Company received \$522,500 for the reporting period for a private placement during the period.

The Company considers its components of shareholders' equity as capital. The Company's objectives when managing capital are to safeguard the Company's ability to continue as a going concern and to maintain a flexible capital structure which optimizes the costs of capital at an acceptable level of risk.

The Company manages and adjusts the capital structure considering changes in economic conditions and the risk characteristics of the underlying assets. To maintain or adjust the capital structure, the Company may attempt to issue new shares, issue new debt, acquire or dispose of assets or adjust the amount of cash and cash equivalents.

The Company's capital is not subject to external restriction.

### TRANSACTIONS WITH RELATED PARTIES

The Company paid \$51,000 to a private company controlled by the CEO (Peter Wilson) of the Company. The fees have been included in exploration and evaluation expenditures as they directly relate to mineral property activity.

### PROPOSED TRANSACTIONS

Other than the MOU and MOI discussed in the above, there are no proposed transactions that may materially affect the performance of the Company.

# **SHARE DATA**

As at the date of this MD&A, the Company has 48,786,448 common shares outstanding, 2,500,000 stock options outstanding and 3,137,500 share purchase warrants outstanding.

#### CHANGES IN ACCOUNTING POLICIES INCLUDING INITIAL ADOPTION

Refer to the Note 3 to the Company's condensed consolidated interim financial statements for the period ended January 31, 2017.

### FINANCIAL INSTRUMENTS

The Company is exposed in varying degrees to a variety of financial instrument related risks. The Board of Directors approves and monitors the risk management processes, inclusive of documented investment policies, counterparty limits, and controlling and reporting structures. The type of risk exposure and the way in which such exposure is managed is provided as follows:

# Credit Risk

Credit risk is the risk that one party to a financial instrument will cause a financial loss for the other party by failing to discharge an obligation. The Company's primary exposure to credit risk is on its cash and notes receivable. The majority of cash is deposited in bank accounts held with major financial institutions in Canada. As most of the Company's cash is held by two financial institutions, there is a concentration of credit risk. This risk is managed by using major financial institutions that are high credit quality financial institutions as determined by rating agencies.

# Foreign exchange risk

Foreign currency risk is the risk that the fair values of future cash flows of a financial instrument will fluctuate because they are denominated in currencies that differ from the respective functional currency. The Company's is not exposed to foreign exchange risk as the Company does not have foreign operations as at the date of this report.

#### Liquidity Risk

Liquidity risk is the risk that the Company may be unable to meet its financial obligations as they fall due. The Company reviews its working capital position regularly to ensure there is sufficient capital in order to meet short-term business requirements, taking into account its anticipated cash flows from operations and its holdings of cash and cash equivalents.

Historically, the Company's sole source of funding has been the issuance of equity securities for cash, primarily through private placements. The Company's access to financing is always uncertain. There can be no assurance of continued access to significant equity funding. All of the Company's liabilities are currently due on demand.

#### Interest rate risk

Interest rate risk is the risk that the fair value or future cash flows of a financial instrument will fluctuate because of changes in market interest rates. The Company's exposure to interest rate risk is minimal.

#### Price risk

The Company is exposed to price risk with respect to equity prices. Equity price risk is defined as the potential adverse impact on the Company's earnings due to movements in individual equity prices for general movements in the level of the stock market.

# Classification of financial instruments

Financial assets included in the statement of financial position are as follows:

	January 31, 2017	July 31, 2016
	\$	\$
Fair value through profit and loss:		
Cash	440,940	8,863
Available-for-sale financial assets:		
Marketable securities	-	50,000
	440,940	58,863

Financial liabilities included in the statement of financial position are as follows:

	January 31, 2017	July 31, 2016
	\$	\$
Non-derivative financial liabilities:		
Trade payables	40,704	53,274
Notes payable	-	-
	40,704	53,274

# Fair value

The fair value of the Company's financial assets and liabilities approximates their carrying amount as at January 31, 2017 and July 31, 2016 due to their short-term nature.

Financial instruments measured at fair value are classified into one of three levels in the fair value hierarchy according to the relative reliability of the inputs used to estimate the fair values. The three levels of the fair value hierarchy are:

- Level 1 Unadjusted quoted prices in active markets for identical assets or liabilities;
- Level 2 Inputs other than quoted prices that are observable for the asset or liability either directly or indirectly; and
- Level 3 Inputs that are not based on observable market data.

Cash and marketable securities are recorded at fair value based on level 1 inputs.

#### **RISK AND UNCERTAINTIES**

Risks of the Company's business include the following:

### Risk of new business

The Company is currently looking for new exploration properties and/or other new business opportunities. There is no guarantee that the Company can develop into a viable business.

# Conflicts of Interest

Certain directors of the Company also serve as directors and/or officers of other companies involved in real estate development or management. Consequently, there exists the possibility for such directors to be in a position of conflict. Any decision made by such directors involving the Company will be made in accordance with their duties and obligations to deal fairly and in good faith with the Company and such other companies. In addition, such directors will declare, and refrain from voting on, any matter in which such directors may have a conflict of interest.

# FINANCIAL AND DISCLOSURE CONTROLS AND PROCEDURES

Venture issuers are not required to include representations relating to the establishment and maintenance of disclosure controls and procedures (DC&P) and internal control over financial reporting (ICFR), as defined in National Instrument 52-109 Certification of Disclosure in Issuer's Annual and Interim Filings ("NI 52-109"). In particular, the Company's certifying officers are not making any representations relating to the establishment and maintenance of:

- controls and other procedures designed to provide reasonable assurance that information required to be disclosed by the Company in its annual filings, interim filings or other reports filed or submitted under securities legislation are recorded, processed, summarized and reported within the time periods specified in securities legislation; and
- ii) a process to provide reasonable assurance regarding the reliability of financial reporting and the preparation of financial statements for external purposes in accordance with the Company's generally accepted accounting principles.

The Company's certifying officers are responsible for ensuring that processes are in place to provide them with sufficient knowledge to support the representations they make. Investors should be aware that inherent limitations on the ability of the Company's certifying officers to design and implement on a cost effective basis DC&P and ICFR as defined in NI 52-109 may result in additional risks to the quality, reliability, transparency and timeliness of interim and annual filings and other reports provided under securities legislation.