



Windfall Geotek Inc
(formerly known as Albert Mining Inc.)

Management's Discussion and Analysis

Years ended February 29th, 2020 and February 28th, 2019
(Canadian dollars, unless otherwise stated)

Windfall Geotek Inc.

(formerly known as Albert Mining Inc.)

Management's Discussion and Analysis

Years ended February 29, 2020 and February 28, 2019

Index

1.1	FORWARD LOOKING STATEMENTS.....	3
1.2	NATURE OF BUSINESS	3
1.3	GOING CONCERN ASSUMPTION	4
1.4	FINANCIAL HIGHLIGHTS	4
1.5	EXPLORATION.....	7
1.6	QUALIFIED PERSON	10
1.7	FINANCIAL INFORMATION	11
1.8	QUARTERLY INFORMATION	15
1.9	LIQUIDITY AND CAPITAL RESOURCES	15
1.10	MARKETABLE SECURITIES	18
1.11	CAPITAL MANAGEMENT	18
1.12	OFF-BALANCE SHEET ARRANGEMENTS	19
1.13	RELATED PARTY TRANSACTIONS	19
1.14	FINANCIAL INSTRUMENTS.....	21
1.15	INVESTOR RELATIONS ACTIVITY	21
1.16	CHANGES IN ACCOUNTING POLICIES	21
1.17	CHANGES IN MANAGEMENT	21
1.18	CRITICAL ACCOUNTING POLICIES AND ESTIMATES	21
1.19	OUTSTANDING SHARE DATA.....	21
1.20	PROPOSED TRANSACTIONS.....	22
1.21	EVENTS AFTER REPORTING PERIOD.....	22
1.22	NON-IFRS MEASURES.....	22
1.23	RISK AND UNCERTAINTIES	22
1.24	DISCLAIMER	25

Windfall Geotek Inc.

(formerly known as Albert Mining Inc.)

Management's Discussion and Analysis

Years ended February 29, 2020 and February 28, 2019

MANAGEMENT'S DISCUSSION AND ANALYSIS

The following Management Discussion and Analysis ("MD&A") of the operations, results, financial position and outlook of Windfall Geotek Inc. (formerly Albert Mining Inc.) (the "Company"), current as of June 29, 2020, should be read in conjunction with the Company's audited consolidated financial statements for the year ended February 29, 2020 and the notes attached thereto, which have been prepared in accordance with International Financial Reporting Standards ("IFRS"). All financial results presented in this MD&A are expressed in Canadian dollars unless otherwise indicated. Additional information relevant to the Company's activities can be found on SEDAR at www.sedar.com.

1.1 FORWARD LOOKING STATEMENTS

This MD&A contains or may refer to certain statements that may be deemed "forward-looking statements". Forward-looking statements include estimates and statements that describe the Company's future development plans, objectives or goals, including words to the effect that the Company expects a stated condition or result to occur. Forward-looking statements may be identified by such terms as "anticipates", "believes", "could", "estimates", "expects", "may", "shall", "will", or "would". Since forward-looking statements are based on assumptions and address future events and conditions, by their very nature they involve inherent risks and uncertainties. Forward-looking statements are not guarantees of future performance and actual results or developments may differ materially from those in forward-looking statements. Factors that could cause actual results to differ materially from those in forward-looking statements include market prices for mineral commodities; exploration successes; new opportunities; continued availability of capital and financing; general economic, market or business conditions; and litigation, legislative, environmental or other judicial, regulatory, political and competitive developments. These and other factors should be considered carefully and readers should not place undue reliance on the Company's forward-looking statements. Windfall Geotek Inc. does not undertake to update any forward-looking statement that may be made from time to time by Management or on its behalf, except in accordance with applicable public disclosure rules and regulations. Readers are cautioned not to place undue reliance on forward looking statements.

This MD&A includes but is not limited to, forward looking statements regarding: the potential and planned exploration on the Company's properties; the Company's ability to meet its working capital needs for the year ending February 28, 2021; the plans, costs, capital and timing of future exploration and development of the Company's property interests; the Company's potential to continue generating revenue by providing services using its CARDS system.

1.2 NATURE OF BUSINESS

Windfall Geotek Inc. is a Canadian mineral exploration, development and service company incorporated under the Canada Business Corporations Act. The Company is engaged in the acquisition, exploration and development of mineral properties in Québec with the aim of discovering commercially exploitable deposits of minerals (primarily base metals, precious metals and Lithium). The Company also offers services using its 2D-3D CARDS system using Artificial Intelligence (AI) and datamining. CARDS uses the latest Artificial Intelligence and pattern recognition algorithms to analyze digital data sets of compiled georeferenced historical exploration data, including geological, geochemical, geophysical, and structural data, as well as digital elevation (DEM).

Windfall Geotek Inc.

(formerly known as Albert Mining Inc.)

Management's Discussion and Analysis

Years ended February 29, 2020 and February 28, 2019

1.2 NATURE OF BUSINESS (continued)

The Company is listed for trading on the Toronto Stock Exchange Venture Market ("TSX-V") under the symbol "AIIM". Windfall Geotek's head office is located at 7005 Taschereau Boulevard, Suite #340, Brossard (Quebec).

1.3 GOING CONCERN ASSUMPTION

The consolidated financial statements have been prepared on the basis of accounting principles applicable to a going concern, which assume that the Company will continue in operation for the foreseeable future and will be able to realize its assets and discharge its liabilities in the normal course of operations as they come due. In assessing whether the going concern assumption is appropriate, management takes into account all available information about the future, which is at least, but is not limited to, twelve months from the end of the reporting period. The Company has started to generate revenues from its CARDS system. The Company has not yet determined whether its mineral properties contain mineral deposits that are economically recoverable. During the year ended February 29, 2020, the Company has incurred a loss of \$871,181 (February 28, 2019 – loss of \$839,682) and has an accumulated deficit of \$43,731,574 (February 28, 2019 - \$42,860,393). These conditions indicate the existence of a material uncertainty that may cast significant doubt on the Company's ability to continue as a going concern.

As at February 29, 2020, the Company had positive working capital of \$543,421 (February 28, 2019 - \$147,533).

The Company must secure additional funding to fund its ongoing working capital requirements. Management is always evaluating various alternatives to secure the necessary financing so that the Company can continue as a going concern. Nevertheless, there is no assurance that these initiatives will be successful.

The carrying amount of assets, liabilities and expenses presented in the consolidated financial statements and the classification used in the consolidated statement of financial position have not been adjusted as would be required if the going concern assumption was not appropriate. Those adjustments could be material.

1.4 FINANCIAL HIGHLIGHTS

For the year ended February 29, 2020, the Company recorded total sales of \$617,037 (2019 - \$30,000). During the year ended February 29, 2020, the net operating loss was reduced to \$685,953 from \$934,028 during the year ended February 28, 2019. The comprehensive loss for the year increased to \$871,181, compared to \$839,682 for the year ended February 28, 2019.

Highlights for the year ended February 29, 2020.

Operational

- During Q1-2020, the Company signed a CARDS 2D service agreement with Playfair Mining for their Rostvangen project, allowing them to reduce the focus exploration land from 295.96 km² to 2.5 km², representing a significant exploration cost reduction. The Company invested \$75,000 in the last PP and received 2,000,000 shares. In November 2019, Playfair confirmed a significant anomaly on its RKV copper property, and their intention to move rapidly to the drilling phase. Due to CARDS AI work, Playfair was able to go from data to drilling phase in 6 months.

Windfall Geotek Inc.

(formerly known as Albert Mining Inc.)

Management's Discussion and Analysis

Years ended February 29, 2020 and February 28, 2019

1.4 FINANCIAL HIGHLIGHTS (continued)

- During Q2-2020, the Company delivered high probability targets to Chilean Metals (CMX) on their projects in Chile, pending updates. The contract was for \$100,000 and allowed to participate in their private placement. Windfall Geotek advanced \$100,000 to CMX in anticipation of subscribing to a future private placement.
- During Q3-2020, the Company signed a CARDS 2D service agreement with Puma Exploration for their Chester project in New-Brunswick. The contract is for \$105,000 and allowed to participate in their private placement. Since then the targets provided by our CARDS AI tool have provided Puma exploration great indication and more works is on the way at the property. Windfall Geotek invested \$105,000 in the last PP and received 700,000 shares.
- During Q3-2020, the Company signed a CARDS 2D service agreement with BWR Exploration for their Little Stull Lake Gold project in Manitoba. The contract is for \$75,000 and allowed to participate in their private placement. Windfall Geotek invested \$75,000 in the last PP and received 1,500,000 shares and 750,000 warrants, exercisable at \$0.075 per share for the first two years, and \$0.10 per share thereafter, until their expiry.
- During Q3-2020, the Company announced that it reduced the surface of the Ashuanipi gold property by more than 60% using the CARDS AI, from 298 claims to 115 claims. This large reduction of claims will significantly reduce the future exploration costs to be incurred for developing the property.
- During Q4-2020, the Company signed an option agreement with Flow Metals Corp. (FM), for the sale of 100% interest in the Ashuanipi gold property, located in Northern Quebec. As per the agreement, FM has agreed to pay a total amount of \$120,000 in cash, 2.1 million shares, to spend \$450,000 on E&E work over a three-year period and to sign a contract for the use of Cards AI tool for \$60,000.
- During Q4-2020, the Company signed a CARDS 2D service agreement with Evolution Mining for their Kintore project in Australia. The contract is for \$90,000. The suggested targets from CARDS AI were well appreciated by their Geologist team and they are performing more work to validate them and since accepted to be contacted for referral of our tool.
- During Q4-2020, the Company signed a CARDS 2D service agreement with Quebec Precious Mining for a Sakami gold project in James Bay, north of Quebec. The contract is for \$125,000 and allowed to participate in their private placement for the same amount obtaining 562,533 shares.
- During Q4-2020, the Company signed a CARDS 2D service agreement with Pacton Gold Corp. for their Red Lake gold project in Ontario. The contract is for \$175,000 and allowed to participate in their private placement. Windfall Geotek invested \$175,000 in the last PP and received 1,458,333 shares and 1,458,333 warrants, exercisable at \$0.18 per share for a period of two years.

Financial

- Comprehensive loss of \$871,181 for the year ended February 29, 2020 compared to a comprehensive loss of \$839,682 for the year ended February 28, 2019.

Windfall Geotek Inc.

(formerly known as Albert Mining Inc.)

Management's Discussion and Analysis

Years ended February 29, 2020 and February 28, 2019

1.4 FINANCIAL HIGHLIGHTS (continued)

- Negative EBITDA of \$69,962 in Q3-2020 compared to a negative EBITDA of \$225,079 in Q3-2019 (1).
- Negative cash flows of \$406,985 from operating activities before changes in working capital items compared to negative cash flows of \$721,282 in fiscal 2019.

Strategic

- On October 10, 2019, the Company changed its name from Albert Mining Inc to Windfall Geotek Inc. for a better identification of the operations of the company. At the same time applied for trade marks [™] of its brand in Canada, USA and Australia.
 - On October 17, 2019, the Company hired Relations Publiques Paradox which has represented a number of public companies for 20 years.
 - As of January 20, 2020, Windfall Geotek obtained a new stock exchange symbol now "Win".
 - During Q3-2020, more R&D was performed with regards to the security application the company has been working on (Landmines detection). The Company started a feasibility study for a drone based Anti-Personnel Mine and Improved Explosive Device solution. Preliminary results are positive in a market that reached \$700 million of expenses by governments in 2018.
 - During the 3rd quarter, the Company also added a Senior Corporate Business development specialised in International sales and built since an interesting pipeline of prominent clients
 - As a result of its business strategy (To invest in its clients based on higher probability of discoveries following CARDS AI work, the company now owns over 8 million shares and approximately 3 million warrants of different clients.
- (1) EBITDA: "Earnings before interest, taxes and depreciation" is a non-IFRS financial performance measure with no standard definition under IFRS. It is therefore possible that this measure could not be comparable with a similar measure of another corporation. The Company uses this non-IFRS measure as an indicator of the cash generated by the operations and allows investor to compare the profitability of the Company with others by canceling effects of different assets bases, effects due to different tax structures as well as the effects of different capital structures. EBITDA is calculated in section 1.7 of this MD&A. See the "Non- IFRS Measures" section 1.21 of this MD&A.
- (2) Cash-flow per share is a non-IFRS financial performance measure with no standard definition under IFRS. It is therefore possible that this measure could not be comparable with a similar measure of another corporation. This measure is calculated in section 1.7 of this MD&A. See the "Non-IFRS Measures" section 1.21 of this MD&A. The Company uses this non-IFRS measure which can also be helpful to investors as it provides a result which can be compared with the Company market share price.

Windfall Geotek Inc.

(formerly known as Albert Mining Inc.)

Management's Discussion and Analysis

Years ended February 29, 2020 and February 28, 2019

1.5 EXPLORATION

The Company is a junior explorer with active projects in Canada.

Ashuanipi property

On January 10, 2018 the Company acquired 100% of the 283 claims (CDC) of the Ashuanipi gold property for \$40,471. On June 8, 2018 the Company issued 150,000 common shares valued at \$11,250 for to acquired 9 additional claims (CDC) from 6248-7792 Quebec Inc. The property covers approximately 14,305 hectares and is located in northeast Quebec, just 30 km west of Schefferville, where a total of 49 Gold showings was previously identified in the area, both in drill hole intersections (values up to 2.23 g/t Au over 19.5 meters in a hole located 12 km west of the project) and on outcrop (grades reaching up to 171,5 g/t, 8.6 g/t, 4.94 g/t, 1,74 g/t, and 1,4 g/t Au. Most of the mineralization is associated with iron formations hosted in meta sediments (International Corona & Sigeom). Approximately 350 rusty zones with various degrees of gold mineralization were identified in the region (International Corona). Many gold anomalies were also identified by the lakes bottom sediments (Sigeom).

In August 2018, Geo Data Solutions (GDS) Inc. completed a 4,411-line kilometers high-sensitivity helicopter-borne magnetic survey at 50-meter line spacing on the property (292 claims). GDS also completed a qualitative and quantitative interpretation of the survey with a primary objective to identify geological structures favorable for gold mineralization. Seven geophysical exploration target areas were selected based on thorough data processing that included the calculation of derivatives and 3D inversions.

During the months of October 2018 through to January 2019, a Computer Aided Resources Detection System (CARDS) evaluation model was performed over the Ashuanipi Property using the data from the GDS survey. Using the detailed structural interpretation and available geo-information obtained from several historical gold occurrences and the new gold discoveries of the 2013 exploration program, the new high-resolution magnetic data was integrated into Artificial Intelligence CARDS to refine a new 2D CARDS gold signature. The Company generated fifty-two (52) precise gold targets. Seventeen (17) combined CARDS and geophysical gold targets and one (1) combined CARDS gold target – thorium anomaly is considered as priorities for the next exploration campaign. The CARDS modeling results, along with general prospecting and careful structural and metallogeny analysis using the new high-resolution magnetic data, provides a better understanding of the distribution of the gold mineralization.

During the year ended February 28, 2019, the Company acquired an additional 6 claims, bringing the total number of claims comprising this property to 289.

In March 2018, the Company issued 150,000 shares, valued at \$11,250, for the purchase of the nine Lac Guillaume claims.

During the year ended February 29, 2020, the Company incurred \$119,975 (February 28, 2019 - \$201,051) of exploration and evaluation expenditures on assessing the potential of this property.

On October 2, 2019, the Company renewed only 115 claims (including the nine Lac Guillaume claims) for this property at a cost of \$13,646, based on combined CARDS Artificial Intelligence (AI) prediction system and geophysical targets. This amount was recorded in the Statement of Operations of the company.

Windfall Geotek Inc.

(formerly known as Albert Mining Inc.)

Management's Discussion and Analysis

Years ended February 29, 2020 and February 28, 2019

1.5 EXPLORATION (continued)

On February 21, 2020, the Company signed an option agreement with Flow Metals Corp. (FM), for the sale of 100% interest in the Ashuanipi gold property, located in Northern Quebec. As per the option agreement, FM has agreed to pay a total amount of \$120,000 in cash, 2.1 million shares, to spend \$450,000 on exploration work over a three-year period, and sign a contract for the use of Cards AI tool for \$60,000.

Chapais property

The Chapais property is located in the upper part of the northeastern Abitibi volcanic sequences, where the ultramafic Cumming Complex intrudes mafic and felsic rocks of the Waconichi Formation and mafic rocks of the upper Roy Group. The property consists of 36 map-designated and staked claims totaling 1,560 hectares. CARDS evaluation has outlined areas with potential for copper, gold and zinc mineralization.

The property includes both a highly prospective region (the northern section of the claim block) located in a geologically significant environment and a well-worked region (the southeast section of claim block) that could still benefit from further drill testing.

As part of the purchase agreement with Diagnos, the Company issued 29,510 common shares valued at \$2,951 for this property.

Mineralization on the Chapais property may be of Opémiska style gold-copper vein typology, particularly given its proximity to the Springer (produced 25 677 ounces of gold and 654 M lb of copper) and Perry mines (produced 790,049 ounces of gold and 386 M lb of copper). The mineralized veins of the Springer mine are restricted to fracture networks contained in the ophitic parts of the gabbroic Venture sill which continues into the Chapais property.

After the compilation and integration of all geology and drilling reports, geophysical ground and recent airborne surveys, including data from Opémiska adjacent property (Ex-In of Quebec Inc.) and from the recent interpretation-gold targeting map produced by the MRN (Quebec government), a first-phase exploration program, including field reconnaissance, will be performed on the CARDS-generated targets. A high-resolution helicopter-borne Magnetic and Time-Domain EM survey will follow. A detailed analysis of the data from the second phase will aid the company to re-evaluate the mineral potential of the property and determine the appropriate location and orientation of future drill holes.

In December 2017 the Company drilled three holes to test copper CARDS targets. The first hole intersected two one meter-thick (along core axis) mineralized zones assaying 1.61% Zn; and 1.74% Zn, and 0.59% Cu, respectively from 158.4 m to 159.4 m and 190.3 m to 191.3 m. These Zn–Cu values are associated with sulfidic and graphitic horizons in intensely folded fine-grained sediments of the Blondeau Fm. which locally shows a high zinc background (1000 – 2000 ppm). The first hole returned slightly anomalous gold values of 0.142 g/t Au over 1 m and 0.128 g/t Au over 0.5 m (along core axis), associated with semi massive sulfides. In the two last holes, pyroxenite was observed to alternate with meta sediments and volcanic flows of ultramafic affinities. The encouraging results obtained from this short drilling campaign on the Chapais property will be followed by detailed IP geophysics surveying and additional till sampling.

Windfall Geotek Inc.

(formerly known as Albert Mining Inc.)

Management's Discussion and Analysis

Years ended February 29, 2020 and February 28, 2019

1.5 EXPLORATION (continued)

On December 5, 2017, the Company signed an option agreement with Everton Resources Inc. ("Everton") pursuant to which Everton had the option to acquire up to 75% undivided interest in 7 of the claims making up this property. During the year ended February 28, 2019, Everton did not complete the expenditure requirements and the option agreement was cancelled.

In September 2019, the Company completed an updated NI 43-101 technical report for the property. The report confirms the strong mineral potential of the Chapais Property and the efficiency of the AI CARDS system to produce verifiable targets.

During the year ended February 28, 2020, the Company did not incur any exploration and evaluation expenses on this property.

Wachigabau Lake property

The Wachigabau Lake property covers three gold targets and one copper target selected from the CARDS computer program. It includes 33 map-designated claims (CDC), totaling 1,842 hectares. The property lies within the southern band (Caopatina Segment) of the Chibougamau-Matagami Archean greenstone belt. The Wachigabau lake property's surroundings host two gold deposits (Short Lake & Mariposite) and three known gold and base metals showings (Lac Relique-Ouest, Simard and Lac Lapointe SE) within a 15-km radius. A geochemical survey covering the CARDS gold targets hidden below thick overburden is recommended to validate their mineral potential. As part of the purchase agreement with Diagnos, the company issued 23,190 common shares valued at \$2,319 for this property.

A field exploration over the best gold CARDS targets was done in September 2018. A total of 15 rock samples were collected around the targets and 27 samples were taken of till covering the target. The rock samples were sent to ALS laboratory in Val d'Or, while the till samples were sent to Overburden Drilling Management Laboratory (ODM) in Ottawa. The rock samples did not return values of interest. However, the till samples returned 14 pristine gold grains; this suggests that the gold particles have travelled a very short distance from their source, indicating a great potential for this target zone.

In November 2018, C Dynamic Discovery Geoscience of Ottawa, Ontario, was hired to conduct an IP survey on the target; the survey is seen as the next step in exploration as it should help to validate the targets at depth.

A resistivity and induced polarization (IP) survey totaling 16.9km was completed on the gold target zone using a dipole-dipole configuration (a=25m, n=1-10) which allows for increased penetration (~80m) and good resolution.

A total of 152 individual IP anomalies, further grouped as 52 chargeable lineaments, have been defined. Among them, one axis (P43) is considered to have a higher potential to relate to mineralized occurrences, while the 13 others are deemed to have some potential, but to a lesser extent.

In March 2018, the Company paid \$2,115 to renew the 33 claims comprising this property.

During the year ended February 29, 2020, the Company did not incur any exploration and evaluation expenditures on this property (2019 - \$99,569).

Windfall Geotek Inc.

(formerly known as Albert Mining Inc.)

Management's Discussion and Analysis

Years ended February 29, 2020 and February 28, 2019

1.5 EXPLORATION (continued)

Lasarre property

The La Sarre property is located in the Abitibi region of western Quebec, approximately 60 km from the town of Rouyn Noranda and approximately 6 km from the town of La Sarre. The property consists of 4 map designated claims, totaling 168 hectares.

A CARDS evaluation has outlined three areas with potential for gold, copper and zinc mineralization. The geology of the area is extremely promising for discoveries given the large amount of sulphide and hydrothermal mineralization discovered in previous drill campaigns and the property's proximity to the Rivière La Sarre showing.

As part of the purchase agreement with Diagnos, the company issued 2,810 common shares valued at \$281 for this property.

During the year ended February 29, 2020, the Company did not incur any exploration and evaluation expenditures on this property (2019 - \$nil).

Outlook

Ashuanipi Property

The Company will pursue the further exploration development on the 115 selected claims of the property with a signed option agreement with Flow Metals Corp. (FM), for the sale of 100% interest in the Ashuanipi gold property on February 21, 2020.

Chapais Property

The Chapais Property offers a strong potential for gold as exemplified by a historical reverse circulation drill hole that returned 6.29 g/t Au in a till sample. The encouraging results from the short 2017 drilling campaign will be followed by a detailed IP geophysical survey and additional till sampling.

Wachigabau property

The prospection will be carried out over the gold target explored recently by sampling and by IP survey. Basic surface prospection, along with stripping and channel sampling, will be performed on anomaly IP P43, ranked as a high priority as it probably represents strongly chargeable and locally conductive mineralization.

Lasarre Property

The titles of the property will expire on June 2020. The company will evaluate the potential of the property and decide if the property will be renewed or not.

1.6 QUALIFIED PERSON

The above technical information was prepared, confirmed and/or reviewed by Grigor Heba, P.Geo. (Québec), and a qualified person under NI 43-101.

Windfall Geotek Inc.

(formerly known as Albert Mining Inc.)

Management's Discussion and Analysis

Years ended February 29, 2020 and February 28, 2019

1.7 FINANCIAL INFORMATION

The following selected financial data is derived from the Company's interim financial statements.

a) Operations

	2020 \$	2019 \$
Revenue		
Services	617,037	30,000
Operating expenses		
Amortization	(153,108)	(150,000)
Commissions - CARDS	(100,500)	-
Exploration and evaluation expenditures	(119,975)	(345,383)
General and administrative	(803,547)	(447,149)
Stock based compensation	(125,860)	(51,496)
	<u>(1,302,990)</u>	<u>(994,028)</u>
Operating loss	(685,953)	(964,028)
Unrealized loss on investment	(185,228)	-
Gain on disposal of mining assets	-	30,000
Net loss before income taxes	<u>(871,181)</u>	<u>(934,028)</u>
Flow-through premium recovery	-	94,346
Net loss and comprehensive loss for the year	<u>(871,181)</u>	<u>(839,682)</u>

OVERALL PERFORMANCE

For the year ended February 29, 2020, total revenue of \$617,037 was recorded (2019 - \$30,000). There was a reduction in exploration costs of \$225,408 which partially offset by an increase of \$356,398 in the G&A expenses. As a result, the Company's net loss was reduced by \$305,074 when compared to 2019.

When considering the unrealized loss on investment of \$185,228 due to the overall downturn in the market as of February 29, 2020, and the gain on the flow through recovery premium during 2019, the net comprehensive loss increased by \$31,499 this year compared to 2019.

Windfall Geotek Inc.

(formerly known as Albert Mining Inc.)

Management's Discussion and Analysis

Years ended February 29, 2020 and February 28, 2019

1.7 FINANCIAL INFORMATION (continued)

b) General and administrative expenses (G&A)

	2020 \$	2019 \$
General and administrative		
Bad debts	(57,000)	-
Management, consulting fees, salaries	(264,407)	(242,882)
Travel and promotion	(162,697)	(31,337)
Shareholder information	(43,298)	(30,053)
Professional fees	(211,263)	(96,134)
Office and general expense	(64,882)	(46,743)
	<u>(803,547)</u>	<u>(447,149)</u>

The total G&A increase of \$356,398 during the year ended February 29, 2020 when compared to the same period in 2019 was mainly due to the following changes:

Management, consulting fees, salaries

During the year ended February 29, 2020, Management, consulting fees and salaries increased by \$21,525 compared to the same period of 2019. These variations are mainly due to an increase in salaries due to the sales increase, and the addition of a new member in the management team.

Travel and promotion

During the year ended February 29, 2020, Travel and promotion charges increased by \$131,360 compared to the same period of 2019. This was mainly due to a promotion campaign paid for during the first quarter and to an increase in travelling expenses which resulted in a higher level of sales for the year 2019.

Professional fees

During the year ended February 29, 2020, professional fees increased by \$115,129 compared to the same period of 2019. This was mainly due the addition of technical professional in marketing and fees to cover costs relating to the name change of the company.

Office and general expenses

During the year ended February 29, 2020, the Office and general expenses increased by \$18,139 compared to the same period of 2019. This increase is due to the higher level of commercial activity in 2020, as the level of sales increased substantially compared to fiscal 2019.

Windfall Geotek Inc.

(formerly known as Albert Mining Inc.)

Management's Discussion and Analysis

Years ended February 29, 2020 and February 28, 2019

1.7 FINANCIAL INFORMATION (continued)

RECONCILIATION OF NET LOSS AND COMPREHENSIVE LOSS TO EBITDA

EBITDA reconciliation

	<u>2020</u>	<u>2019</u>
Reconciliation of net income and comprehensive income to EBITDA (1)		
Net and comprehensive income (loss)	(871,181)	(839,682)
Financial expense	-	-
Depreciation	153,108	150,000
EBITDA (1)	<u>(718,073)</u>	<u>(689,682)</u>

Reconciliation of net cash flow from operating activities before change in working capital items per share (2)

Net cash flow from (used in) operating activities before change in working capital items (2)	(406,985)	(721,282)
Basic weighted average number of common shares outstanding	<u>79,976,998</u>	<u>63,284,390</u>

(1) EBITDA: "Earnings before interest, taxes and depreciation" is a non-IFRS financial performance measure with no standard definition under IFRS. It is therefore possible that this measure could not be comparable with a similar measure of another corporation. The Company uses this non-IFRS measure as an indicator of the cash generated by the operations and allows investor to compare the profitability of the Company with others by canceling effects of different assets bases, effects due to different tax structures as well as the effects of different capital structures. See the "Non-IFRS Measures" section 1.21 of this MD&A.

(2) Net cash-flow from operating activities before change in working capital per share is a non-IFRS financial performance measure with no standard definition under IFRS. It is therefore possible that this measure could not be comparable with a similar measure of another corporation. See the "Non-IFRS Measures" section 1.21 of this MD&A. The Company uses this non-IFRS measure which can also be helpful to investors as it provides a result which can be compared with the Company market share price.

Windfall Geotek Inc.

(formerly known as Albert Mining Inc.)

Management's Discussion and Analysis

Years ended February 29, 2020 and February 28, 2019

1.7 FINANCIAL INFORMATION (continued)

c) Financial position

During the present year ended February 29, 2020, the working capital of the company increased by \$395,888 and the net equity increased by \$267,995.

	2020 \$	2019 \$
Statement of financial position		
Cash	104,677	175,006
Accounts receivable	142,477	48,016
Prepaid expenses	-	11,612
Marketable securities	393,534	-
Subscriptions paid	100,000	-
	<u>740,688</u>	234,634
Office equipment	23,524	1,417
Intangible assets	300,000	450,000
Mining assets	1	1
Total assets	<u>1,064,213</u>	686,052
Current liabilities	197,267	87,101
Equity	866,946	598,951
Total liability and equity	<u>1,064,213</u>	686,052

d) Cash flow

	2020 \$	2019 \$
Cash flows used in operating activities	(479,668)	(786,987)
Cash flows used in investing activities	(603,977)	-
Cash flows provided by financing activities	1,013,316	172,000
Net decrease in cash and cash equivalents	<u>(70,329)</u>	(614,987)

Since its incorporation, the Company has not paid any cash dividends on its outstanding common shares. Any future dividend payment will depend on the Company's financial needs to fund its exploration programs and its future growth, and any other factor that the board may deem necessary to consider. It is highly unlikely that any dividends will be paid in the near future.

Windfall Geotek Inc.

(formerly known as Albert Mining Inc.)

Management's Discussion and Analysis

Years ended February 29, 2020 and February 28, 2019

1.8 QUARTERLY INFORMATION

The following summarized financial data has been prepared in accordance with IFRS and should be read in conjunction with the Company's consolidated interim and annual financial statements for the respective periods.

Quarter Ended	Revenue	Net loss	Net comprehensive loss	Basic and Diluted net loss per common Share
29/02/2020	209,632	(139,567)	(300,295)	0.00
30/11/2019	232,405	(114,294)	(108,794)	0.00
31/08/2019	100,000	(128,915)	(128,915)	0.00
31/05/2019	75,000	(303,177)	(333,177)	0.00
28/02/2019	-	-	(179,766)	0.00
30/11/2018	-	-	(262,579)	0.00
31/08/2018	-	-	(238,861)	0.00
31/05/2018	30,000	-	(158,476)	0.00

1.9 LIQUIDITY AND CAPITAL RESOURCES

As at February 29, 2020, the Company had cash of \$104,677 (February 28, 2019 - \$175,006) and current liabilities of \$197,267 (February 28, 2019 - \$87,101). All of the Company's financial liabilities have contractual maturities of less than 30 days, except for the flow-through premium liability, and are subject to normal trade terms. The Company regularly evaluates its cash position to ensure preservation and security of capital as well as liquidity.

Share issuance

Fiscal 2020

- (i) On March 11, 2019, the Company completed a non-brokered private placement by issuing 10,000,000 units of the Company for gross proceeds of \$500,000. Each unit consisted of (i) one common share at a price of \$0.05 per common share and (ii) one common share purchase warrant. Each warrant entitles the holder thereof to acquire one additional common share in the capital of the Company at a price of \$0.05 per common share for a period of 24 months expiring March 11, 2021.

In connection with the private placement, the Company paid total cash issuance costs of \$12,150.

The 10,000,000 warrants issued in connection with this private placement have been recorded at a value of \$220,138 based on the proportional method using the Black Scholes pricing model, using the following assumptions: share price of \$0.105, an average exercise price of \$0.05, risk free interest rate of 1.66%, expected life of warrants of 2 years, annualized volatility rate of 138.5% (based on the Company's historical volatility for 2 years up to the issuance date) and dividend rate of 0%.

Windfall Geotek Inc.

(formerly known as Albert Mining Inc.)

Management's Discussion and Analysis

Years ended February 29, 2020 and February 28, 2019

1.9 LIQUIDITY AND CAPITAL RESOURCES (continued)

- (ii) On April 11, 2019, the Company completed a non-brokered private placement by issuing 2,062,500 units of the Company for gross proceeds of \$165,000. Each unit consisted of (i) one common share at a price of \$0.08 per common share and (ii) one common share purchase warrant. Each warrant entitles the holder thereof to acquire one additional common share in the capital of the Company at a price of \$0.095 per common share for a period of 60 months expiring April 11, 2024.

In connection with the private placement, the Company paid total cash issuance costs of \$4,005.

The 2,062,500 warrants issued in connection with this private placement have been recorded at a value of \$81,027 based on the proportional method using the Black Scholes pricing model, using the following assumptions: share price of \$0.125, an average exercise price of \$0.095, risk free interest rate of 1.59%, expected life of warrants of 5 years, annualized volatility rate of 181.89% (based on the Company's historical volatility for 5 years up to the issuance date) and dividend rate of 0%.

Fiscal 2019

- (iii) On March 20, 2018, the Company issued 150,000 common shares pursuant to the Lac Guillaume purchase agreement (note 11). These shares had a fair value of \$11,250.

Warrants exercised

Fiscal 2020

- (i) On March 1, 2019, 600,000 warrants were exercised at \$0.07 for gross proceeds of \$42,000. An amount of \$12,945 representing the fair value allocated at the date of issue for the warrants was reclassified from the warrants reserve to share capital.
- (ii) On March 5-11, 2019, 1,200,000 warrants were exercised at \$0.16 for gross proceeds of \$192,000. An amount of \$49,320 representing the fair value allocated at the date of issue for the warrants was reclassified from warrants reserve to share capital.
- (iii) On October 15th, 2019, 200,000 warrants were exercised at \$0.05 for gross proceeds of \$10,000. An amount of \$4,403 representing the fair value allocated at the date of issue for the warrants was reclassified from the warrants reserve to share capital.
- (iv) On November 29, 2019, 3,200,000 warrants were exercised at \$0.05 for gross proceeds of \$160,000. An amount of \$70,444 representing the fair value allocated at the date of issue for the warrants was reclassified from the warrants reserve to share capital.
- (v) On December 4, 2019, 526,320 warrants were exercised at \$0.095 for gross proceeds of \$50,000. An amount of \$20,670 representing the fair value allocated at the date of issue for the warrants was reclassified from the warrants reserve to share capital.

Windfall Geotek Inc.

(formerly known as Albert Mining Inc.)

Management's Discussion and Analysis

Years ended February 29, 2020 and February 28, 2019

1.9 LIQUIDITY AND CAPITAL RESOURCES (continued)

- (vi) On December 24, 2019, 196,000 warrants were exercised at \$0.065 for gross proceeds of \$12,740. An amount of \$10,094 representing the fair value allocated at the date of issue for the warrants was reclassified from the warrants reserve to share capital.
- (vii) On January 15, 2020, 42,000 warrants were exercised at \$0.065 for gross proceeds of \$2,730. An amount of \$2,869 representing the fair value allocated at the date of issue for the warrants was reclassified from the warrants reserve to share capital.

Fiscal 2019

- (viii) On February 26, 2019, 100,000 warrants were exercised at \$0.07 for gross proceeds of \$7,000. An amount of \$2,160 representing the fair value allocated at the date of issue for the warrants was reclassified from the warrants reserve to share capital.

Warrants expired

Fiscal 2020

- (i) On April 7, 2019, 4,350,000 warrants, with an exercise price of \$0.16 per warrant, expired. An amount of \$178,785 representing the fair value allocated at the date of issue for the warrants was reclassified from the warrants reserve to the contributed surplus reserve.
- (ii) On April 7, 2019, 76,000 warrants, with an exercise price of \$0.16 per warrant, expired. An amount of \$4,841 representing the fair value allocated at the date of issue for the warrants was reclassified from the warrants reserve to the contributed surplus reserve.
- (iii) On September 27, 2019, 500,000 warrants, with an exercise price of \$0.16 per warrant, expired. An amount of \$18,193 representing the fair value allocated at the date of issue for the warrants was reclassified from Warrants to Contributed Surplus.

Fiscal 2019

- (iv) On May 12, 2018, 4,230,000 warrants, with an exercise price of \$0.07 per warrant, expired. An amount of \$46,850 representing the fair value allocated at the date of issue for the warrants was reclassified from the warrants reserve to the contributed surplus reserve.
- (v) On August 12, 2018, 1,500,000 warrants, with an exercise price of \$0.10 per warrant, expired. An amount of \$155,178 representing the fair value allocated at the date of issue for the warrants was reclassified from the warrants reserve to the contributed surplus reserve.
- (vi) On October 10, 2018, 3,400,000 warrants, with an exercise price of \$0.12 per warrant, expired. An amount of \$156,600 representing the fair value allocated at the date of issue for the warrants was reclassified from the warrants reserve to the contributed surplus reserve.

The Company generates cash flow primarily from its financing activities and by generating revenue by providing services using its CARDS system.

Windfall Geotek Inc.

(formerly known as Albert Mining Inc.)

Management's Discussion and Analysis

Years ended February 29, 2020 and February 28, 2019

1.10 MARKETABLE SECURITIES

At February 29, 2020, the Company held the following marketable securities:

Company	Shares Held \$	Cost \$	Fair Value \$	Fair Value Increase (Decrease) \$
BWR Exploration Inc. (1)	1,500,000	75,000	52,500	(22,500)
Flow Metals Corp. (2)	100,000	-	-	-
Pacton Gold Inc. (3)	1,458,333	175,000	102,083	(72,917)
Playfair Mining Ltd.	2,000,000	100,000	50,000	(50,000)
Puma Exploration Inc. (4)	700,000	105,000	45,500	(59,500)
Quebec Precious Metals Corporation	562,553	123,762	143,451	19,689
		<u>578,762</u>	<u>393,534</u>	<u>(185,228)</u>

- (1) 750,000 share purchase warrants exercisable at \$0.075 per share for two years and \$0.10 per share for the final year were also received.
- (2) Received pursuant to the option agreement. As Flow Metals Corp. is private company, no value has been attributed to these shares. On June 22, 2020, the company's shares were listed for trading on the Canadian Securities Exchange and are trading at \$0.20.
- (3) 1,458,333 share purchase warrants exercisable at \$0.18 per share for two years were also received.
- (4) 7,000,000 common shares were purchased and a 10 for 1 share consolidation reduced the number of shares held to 700,000.

Subscription paid

On August 30, 2019, the Company subscribed for 2,000,000 units of customer Chilean Metals Inc. at \$0.05 per unit for a total of cost of \$100,000. Each unit is comprised of one common share of the company and one common share purchase warrant. Each warrant is exercisable at \$0.05 per common share for two years. At February 29, 2020, the private placement had not closed and the units had not been issued.

1.11 CAPITAL MANAGEMENT

When managing capital, the Company's objective is to ensure the entity continues as a going concern as well as to achieve optimal returns to shareholders and benefits for other stakeholders. Management adjusts the capital structure as necessary in order to support the acquisition, exploration and development of its mineral properties and to further develop its consulting services business. The Board of Directors does not establish quantitative return on capital criteria for management, but rather relies on the expertise of the Company's management team to sustain the future development of the business. The Company considers its capital to be equity attributable to equity holders of the parent company, which is comprised of share capital, reserves and deficit which at February 29, 2020, totalled a surplus of \$866,946 (February 28, 2019 – a surplus of \$598,951).

The properties in which the Company currently has an interest are in the exploration stage. As such the Company is dependent on external financing to fund its activities.

Windfall Geotek Inc.

(formerly known as Albert Mining Inc.)

Management's Discussion and Analysis

Years ended February 29, 2020 and February 28, 2019

1.11 CAPITAL MANAGEMENT (continued)

In order to carry out its planned exploration programs and pay for administrative costs, the Company will spend its existing working capital and raise additional amounts when economic conditions permit it to do so.

Management has chosen to mitigate the risk and uncertainty associated with raising additional capital in current economic conditions by:

- (i) minimizing discretionary disbursements;
- (ii) focusing financing exploration expenditures on those properties considered to have the best potential; and
- (iii) Exploring alternative sources of liquidity by providing services using CARDS.

In light of the above, the Company will continue to assess new properties and seek to acquire an interest in additional properties if the Company thinks there is sufficient potential and if it has adequate financial resources to do so.

Management reviews its capital management approach on an ongoing basis and believes that this approach, given the relative size of the Company, is appropriate.

The Company's capital management objectives, policies and processes have remained unchanged during the year ended February 29, 2020 and the year ended February 28, 2019.

1.12 OFF-BALANCE SHEET ARRANGEMENTS

As of February 29, 2020, and February 28, 2019, the Company had no off-balance sheet arrangements.

1.13 RELATED PARTY TRANSACTIONS

Related parties include the Board of Directors and key management personnel, as well as, close family members and enterprises that are controlled by these individuals, as well as certain persons performing similar functions.

Unless otherwise stated, none of the transactions incorporated special terms and conditions and no guarantees were given or received.

Windfall Geotek Inc.

(formerly known as Albert Mining Inc.)

Management's Discussion and Analysis

Years ended February 29, 2020 and February 28, 2019

1.13 RELATED PARTY TRANSACTIONS (continued)

Remuneration of directors and key management personnel of the Company was as follows:

	February 29 2020 \$	February 28 2019 \$
Consulting fees including director's fees	136,822	99,000
Commissions - CARDS	67,000	-
Salaries and benefits	119,998	123,200
Share based compensation	108,410	51,496
Total	432,230	273,696

As at February 29, 2020, directors and key management personnel were owed \$62,150 (2019 - \$39,281), which is included in accounts payables and accrued liabilities.

Transactions with related companies:

Everton Resources Inc. - Shared costs	-	10,718
Diagnos Inc. – Consulting fees	102,951	70,216
Diagnos Inc. – CARDS commissions	33,500	-
Total	136,451	80,394

The Company entered into the following transactions with key management personnel:

On May 24, 2017, the Company entered into an employment contract (the "Contract") with the Company's Chief Executive Officer (the "CEO"). Pursuant to the Contract, the CEO is entitled to a commission of 10% on sales of CARDS services and 5% on all exploration-related contracts and an annual performance bonus equivalent to 10% of contracts greater than \$300,000, CARDS service agreements and/or data mining projects.

On March 1, 2019, the Company entered into a consulting agreement (the "Agreement") with a company controlled by the Chief Financial Officer of the Company for provision of the specified services. Pursuant to the Agreement, the consultant will receive a fee of \$5,000 per month as total compensation. The consultant can terminate the Agreement by giving two months written notice. The Company can terminate the Agreement by giving written notice and paying three times the monthly fee. If the consultant's position is terminated without cause or following a change of control, the Company must pay the consultant an amount equal to 12 times the monthly fee. The Agreement is for a term of 12 months with a renewable option period.

On April 23, 2019, the Company entered into a Services Agreement (the "Agreement") with a consultant for the provision of the specified services which include acting as the Chairman of the Company's Board of Directors. Pursuant to the Agreement, the consultant received a grant of 800,000 stock options, will receive a fee of \$5,000 per month as compensation and a bonus will be considered when the Company's share price reaches \$0.35 and, thereafter, \$0.45. Either party can terminate the Agreement (i) for convenience on the 30th day after giving written notice of termination or (ii) immediately for breach by giving written notice of termination. Within 30 days after the effective date of termination, the Company must pay all amounts owing to the consultant for services completed and accepted by the Company prior to the termination date. The term of the Agreement will continue until the later of the one-year term or such other date as may be agreed upon.

Windfall Geotek Inc.

(formerly known as Albert Mining Inc.)

Management's Discussion and Analysis

Years ended February 29, 2020 and February 28, 2019

1.14 FINANCIAL INSTRUMENTS

Refer to Note 23 of the Company's audited February 29, 2020 financials statements for information regarding the Company's financial instruments.

1.15 INVESTOR RELATIONS ACTIVITY

The management of the Company has assumed the investor relations role. Since November 21, 2019, Relations Publique Paradox is assisting the Company.

1.16 CHANGES IN ACCOUNTING POLICIES

On March 1, 2018, the Company adopted IFRS 9 in accordance with the transitional provisions of the standard. IFRS 9 uses a single approach to determine whether a financial asset is classified and measured at amortized cost or fair value, replacing the multiple rules in IAS 39, Financial Instruments: Recognition and Measurement. Most of the requirements in IAS 39 for classification and measurement of financial liabilities were carried forward in IFRS 9, so the Company's accounting policy with respect to financial liabilities is unchanged. The change did not impact the carrying value of any of the Company's financial assets on the transition date.

1.17 CHANGES IN MANAGEMENT

On February 25, 2019, André Audet resigned as a director and Chairman of the Board.

In March 2019, Lucie Letellier resigned as Chief Financial Officer and was replaced by Daniel Belisle.

On April 25, 2019, Dinesh Kandanchatta was nominated as director and Chairman of the Board.

1.18 CRITICAL ACCOUNTING POLICIES AND ESTIMATES

Refer to Note 5 of the Company's audited February 29, 2020 financials statements for information regarding the Company's critical accounting estimates and judgements.

1.19 OUTSTANDING SHARE DATA

Common shares and convertible securities outstanding as at June 29, 2020, are as follows:

Securities	Expiry date	Exercise price	Securities outstanding
Common shares	N/A	N/A	89,158,881
Warrants	Up to April 11, 2024	\$0.05 to \$0.095	24,176,180
Options	Up to November 25, 2024	\$0.05 to \$0.11	4,200,000

Windfall Geotek Inc.

(formerly known as Albert Mining Inc.)

Management's Discussion and Analysis

Years ended February 29, 2020 and February 28, 2019

1.20 PROPOSED TRANSACTIONS

In the normal course of business, the Company evaluates property acquisition transactions and, in some cases, makes proposals to acquire such properties. These proposals, which are usually subject to Board and sometimes regulatory and shareholder approvals, may involve future payments, share issuances, and property work commitments. These future obligations are usually contingent in nature and generally the Company is only required to incur the obligation if it wishes to continue with the transaction.

1.21 EVENTS AFTER REPORTING PERIOD

On April 21, 2020, the Company entered into an Amendment Agreement to the Option Agreement. Pursuant to the Amendment Agreement, the condition to pay \$30,000 in cash and issue 500,000 common shares to the Company by February 19, 2021 was deleted and replaced with the following conditions:

- Issue 500,000 common shares to the Company by February 19, 2021; and
- Pay \$30,000 in cash within 13 months of becoming a public company.

On June 12, 2020, the Company closed a non-brokered private placement for 6,740,000 units of the Company for gross proceeds of \$337,000. Each unit consists of (i) one common share at a price of \$0.05 per common share and (ii) one common share purchase warrant. Each warrant entitles the holder thereof to acquire one additional common share in the capital of the Company at a price of \$0.07 per common share for a period of 24 months expiring June 12, 2022. Issuance of the securities is pending regulatory approval and all securities issued are subject to a four-month hold period.

1.22 NON-IFRS MEASURES

Throughout this document, the Company has provided measures prepared according to IFRS as well as some non-IFRS financial performance measures. Because the non-IFRS performance measures do not have any standardized definition prescribed by IFRS, they may not be comparable to similar measures presented by other companies. The Company provides these non-IFRS financial performance measures as they may be used by some investors to evaluate our financial performance. Accordingly, they are intended to provide additional information and should not be considered in isolation or as a substitute for measures of performance prepared in accordance with IFRS. These non-IFRS financial performance measures were reconciled to reported IFRS measures within the document. (Refer to section 1.7 for description and reconciliation of those non-IFRS measures).

1.23 RISK AND UNCERTAINTIES

Exploration of minerals and development of mineral properties involve significant risks, many of which are outside of the Company's control. In addition to the normal and usual risks of exploration and mining, the Company often works in remote locations that lack the benefit of infrastructure and easy access.

Financial risk

The Company is considered to be in the exploration stage, that it is dependent on obtaining regular financing in order to continue exploration. Despite previous success in acquiring this financing, there is no guarantee of obtaining any future financing, or that it will be available on acceptable terms.

Windfall Geotek Inc.

(formerly known as Albert Mining Inc.)

Management's Discussion and Analysis

Years ended February 29, 2020 and February 28, 2019

1.23 RISK AND UNCERTAINTIES (continued)

The prices of metals fluctuate widely and are affected by many factors outside of the Company's control. The relative prices of metals and future expectations for such prices have a significant impact on the market sentiment for investment in mining and mining exploration companies.

Foreign exchange risk

The Company's functional and reporting currency is the Canadian dollar and major purchases are transacted in Canadian dollars. The Company is therefore not exposed to fluctuations in the value of assets and liabilities, as they are denominated in Canadian dollars.

Risk on the uncertainty of title

Although the Company has taken steps to verify title to mining properties in which it has an interest, in accordance with industry standards for the current stage of exploration of such properties, these procedures do not guarantee the Company's title.

Risk on obtaining permits and licenses

The Company's operations may require licenses and permits from various governmental authorities. There can be no assurance that the Company will be able to obtain all necessary licenses and permits that may be required to carry out exploration, development and mining operations at its projects.

Environmental risk

The Company's exploration and evaluation activities are subject to laws and regulations governing the protection of the environment. These laws and regulations are continually changing and generally becoming more restrictive. The Company believes its activities are materially in compliance with all applicable laws and regulations. The Company has made, and expects to make in the future, expenditures to comply with such laws and regulations.

Cash flows from consulting income

The Company currently generates revenue and cash flows from its consulting services. The availability of these sources of funds and the Company's ability to maintain a network and attract additional customers will depend on a number of factors, many of which are outside of the Company's control. All of the Company's revenues have come from eight customers. The Company's contracts are generally short-term and the Company is actively seeking to diversify its customer base with longer-term contracts, the loss of any one of its customers or the inability to attract additional customers will result in a material adverse effect on the business and may adversely affect revenues going forward.

Windfall Geotek Inc.

(formerly known as Albert Mining Inc.)

Management's Discussion and Analysis

Years ended February 29, 2020 and February 28, 2019

1.23 RISK AND UNCERTAINTIES (continued)

Dependence on management and key personnel

The Company's future growth and its ability to develop, depend, to a significant extent, on its ability to attract and retain highly qualified staff. The Company relies on a limited number of key employees, consultants and members of senior management, and there is no assurance that the Company will be able to retain such personnel. The loss of one or more key employees, consultants or members of senior management, if such persons are not replaced, could have a material adverse effect on The Company's business, financial condition and prospects. To operate successfully and manage its potential future growth, The Company must attract and retain highly qualified engineering, managerial and financial staff. Competition for its personnel can be intense, and the Company cannot ensure that it will be able to bring in and retain highly skilled technical and management staff in the future. In addition, the Company may be obligated to increase the compensation paid to current or new staff, which could substantially increase operating expenses.

Technological changes

The Company's consulting services and investing divisions operate in business segments that are entirely dependent on technology and the internet. As such, technological change will impact the ability of the Company to expand and grow its business and will affect the costs and expenses incurred by the Company, including capital requirements. There is a risk that new technologies and standards may render the Company's software applications obsolete. The Company may be required to invest significant capital in new technology and software development to remain competitive.

Private issuers and illiquid securities

The Company invests in securities of private issuers. Investments in private issuers cannot be resold without a prospectus, an available exemption or an appropriate ruling under relevant securities legislation and there may not be any market for such securities. These limitations may impair the Company's ability to react quickly to market conditions or negotiate the most favourable terms for exiting such investments. Investments in private issuers may offer relatively high potential returns, but will also be subject to a relatively high degree of risk. There can be no assurance that a public market will develop for any of the Company's private company investments or that the Company will otherwise be able to realize a return on such investments. The Company also invests in illiquid securities of public issuers. A considerable period of time may elapse between the time a decision is made to sell such securities and the time the Company is able to do so, and the value of such securities could decline during such period. Illiquid investments are subject to various risks, particularly the risk that the Company will be unable to realize the Company's investment objectives by sale or other disposition at attractive prices or otherwise be unable to complete any exit strategy. In some cases, the Company may be prohibited by contract or by law from selling such securities for a period of time or otherwise be restricted from disposing of such securities. Furthermore, the types of investments made may require a substantial length of time to liquidate.

Windfall Geotek Inc.

(formerly known as Albert Mining Inc.)

Management's Discussion and Analysis

Years ended February 29, 2020 and February 28, 2019

1.23 RISK AND UNCERTAINTIES (continued)

Investment risks

The Company will acquire securities of public and private companies from time to time, which are primarily junior or small-cap companies. Poor investment performance could impair revenues and growth. The market values of the securities can experience significant fluctuations in the short and long term due to factors beyond the Company's control. Market value can be reflective of the actual or anticipated operating results of the companies and/or the general market conditions in a specific sector as a whole, such as fluctuations in commodity prices and global political and economic conditions. The Company's investments will be carried at fair value, and unrealized gains/losses on the securities and realized losses on the securities sold could have a material adverse impact on the Company's operating results. There is no assurance that The Company will be able to achieve or maintain any particular level investment return, which may have a material adverse impact on its ability to attract investors. Furthermore, the junior mining space tends to be more volatile than the general market indices. This volatility combined with negative or poor performance could combine to lead to a reduction in investor interest.

Reliance on a single product

A decline in the growth of demand for these products would have a material adverse effect on our operating results and growth prospects. Because the Company is currently substantially dependent on CARDS as its only product, factors such as changes in customer preferences may have a disproportionately greater impact on the Company than if it derived significant revenue from multiple lines of products. There can be no assurance that Cards technology will attain or maintain long-term customer appeal. If customer interest in CARDS technology in general declines, or if there is increased competition in the AI market for detection technology. The Company's future performance will be dependent on its ability to design, develop, manufacture, assemble, test, market and support its current products, as well as to continue developing new products and enhancing its current products, in a timely and cost effect manner on behalf of its customers. The Company's existing contractual relationships gives it confidence in its ability to achieve sales and maintain a customer base within its target industries, notwithstanding the risks outlined above. The Company has, and will continue to, invest in new product development to expand its business within existing markets

1.24 DISCLAIMER

The information provided in this document is not intended to be a comprehensive review of all matters and developments concerning the Company. It should be read in conjunction and in context with all other disclosure documents of the Company. The information contained herein is not a substitute for detailed investigation or analysis on any particular issue. No securities commission or regulatory authority has reviewed the accuracy of the information presented.

(s) "Michel Fontaine"

Michel Fontaine
President and Chief Executive Officer

(s) "Daniel Bélisle"

Daniel Bélisle
Chief Financial Officer