



**HARBORSIDE INC.**

CONSOLIDATED FINANCIAL STATEMENTS  
FOR THE YEARS ENDED DECEMBER 31, 2019 AND 2018  
(EXPRESSED IN UNITED STATES DOLLARS)

## **Independent Auditor's Report**

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To the Shareholders of Harborside Inc.

### **Opinion**

We have audited the consolidated financial statements of Harborside Inc. and its subsidiaries (the "Company"), which comprise the consolidated statement of financial position as at December 31, 2019, and the consolidated statement of loss and comprehensive loss, changes in shareholders' equity and cash flows for the year then ended, and notes to the consolidated financial statements, including a summary of significant accounting policies.

In our opinion, the accompanying consolidated financial statements present fairly, in all material respects, the consolidated financial position of the Company as at December 31, 2019, and its consolidated financial performance and its consolidated cash flows for the year then ended in accordance with International Financial Reporting Standards.

### **Basis for Opinion**

We conducted our audit in accordance with Canadian generally accepted auditing standards. Our responsibilities under those standards are further described in the Auditor's Responsibilities for the Audit of the Consolidated Financial Statements section of our report. We are independent of the Company in accordance with the ethical requirements that are relevant to our audit of the consolidated financial statements in Canada, and we have fulfilled our other ethical responsibilities in accordance with these requirements. We believe that the audit evidence we have obtained is sufficient and appropriate to provide a basis for our opinion.

### **Other Matter**

The consolidated financial statements of the Company for the year ended December 31, 2018 were audited by another auditor who expressed an unmodified opinion on those consolidated financial statements on August 10, 2020.

### **Other Information**

Management is responsible for the other information. The other information comprises Management's Discussion and Analysis.

Our opinion on the consolidated financial statements does not cover the other information and we do not express any form of assurance conclusion thereon.

In connection with our audit of the consolidated financial statements, our responsibility is to read the other information and, in doing so, consider whether the other information is materially inconsistent with the consolidated financial statements or our knowledge obtained in the audit or otherwise appears to be materially misstated. We obtained Management's Discussion and Analysis prior to the date of this auditor's report. If, based on the work we have performed on this other information, we conclude that there is a material misstatement of this other information, we are required to report that fact. We have nothing to report in this regard.

### **Responsibilities of Management and Those Charged with Governance for the Consolidated Financial Statements**

Management is responsible for the preparation and fair presentation of the consolidated financial statements in accordance with International Financial Reporting Standards, and for such internal control as management determines is necessary to enable the preparation of consolidated financial statements that are free from material misstatement, whether due to fraud or error.

In preparing the consolidated financial statements, management is responsible for assessing the Company's ability to continue as a going concern, disclosing, as applicable, matters related to going concern and using the going concern basis of accounting unless management either intends to liquidate the Company or to cease operations, or has no realistic alternative but to do so.

Those charged with governance are responsible for overseeing the Company's financial reporting process.

## Auditor's Responsibilities for the Audit of the Consolidated Financial Statements

Our objectives are to obtain reasonable assurance about whether the consolidated financial statements as a whole are free from material misstatement, whether due to fraud or error, and to issue an auditor's report that includes our opinion. Reasonable assurance is a high level of assurance, but is not a guarantee that an audit conducted in accordance with Canadian generally accepted auditing standards will always detect a material misstatement when it exists. Misstatements can arise from fraud or error and are considered material if, individually or in the aggregate, they could reasonably be expected to influence the economic decisions of users taken on the basis of these consolidated financial statements.

As part of an audit in accordance with Canadian generally accepted auditing standards, we exercise professional judgment and maintain professional skepticism throughout the audit. We also:

- Identify and assess the risks of material misstatement of the consolidated financial statements, whether due to fraud or error, design and perform audit procedures responsive to those risks, and obtain audit evidence that is sufficient and appropriate to provide a basis for our opinion. The risk of not detecting a material misstatement resulting from fraud is higher than for one resulting from error, as fraud may involve collusion, forgery, intentional omissions, misrepresentations, or the override of internal control.
- Obtain an understanding of internal control relevant to the audit in order to design audit procedures that are appropriate in the circumstances, but not for the purpose of expressing an opinion on the effectiveness of the Company's internal control.
- Evaluate the appropriateness of accounting policies used and the reasonableness of accounting estimates and related disclosures made by management.
- Conclude on the appropriateness of management's use of the going concern basis of accounting and, based on the audit evidence obtained, whether a material uncertainty exists related to events or conditions that may cast significant doubt on the Company's ability to continue as a going concern. If we conclude that a material uncertainty exists, we are required to draw attention in our auditor's report to the related disclosures in the consolidated financial statements or, if such disclosures are inadequate, to modify our opinion. Our conclusions are based on the audit evidence obtained up to the date of our auditor's report. However, future events or conditions may cause the Company to cease to continue as a going concern.
- Evaluate the overall presentation, structure and content of the consolidated financial statements, including the disclosures, and whether the consolidated financial statements represent the underlying transactions and events in a manner that achieves fair presentation.
- Obtain sufficient appropriate audit evidence regarding the financial information of the entities or business activities within the Company to express an opinion on the consolidated financial statements. We are responsible for the direction, supervision and performance of the group audit. We remain solely responsible for our audit opinion.

We communicate with those charged with governance regarding, among other matters, the planned scope and timing of the audit and significant audit findings, including any significant deficiencies in internal control that we identify during our audit.

We also provide those charged with governance with a statement that we have complied with relevant ethical requirements regarding independence, and to communicate with them all relationships and other matters that may reasonably be thought to bear on our independence, and where applicable, related safeguards.

The engagement partner on the audit resulting in this independent auditor's report is Natalie Hope Brykman.

*MNP LLP*

Toronto, Ontario  
August 10, 2020

Chartered Professional Accountants  
Licensed Public Accountants

**MNP**

## HARBORSIDE INC.

Consolidated Statements of Financial Position

For the years ended December 31, 2019 and 2018

(Expressed in United States Dollars, except share amounts)

		As at December 31, 2019	As at December 31, 2018
	Notes	\$	\$
<b>Assets</b>			
<b>Current Assets</b>			
Cash and cash equivalents		12,164,927	14,762,661
Accounts receivable, net	5	1,461,370	-
Accounts receivable - related party	22	-	22,147,570
Inventories	6	2,654,027	-
Biological assets	7	1,167,125	-
Prepaid expenses	8	856,692	69,584
Other current assets		10,132	-
<b>Total Current Assets</b>		<b>18,314,273</b>	<b>36,979,815</b>
<b>Non-Current Assets</b>			
Investments and advances	9	313,911	-
Property, plant and equipment	10	21,784,015	17,236,331
Right-of-use assets	12	6,531,986	-
Deposits		247,806	277,130
Notes receivable - related party	22	-	7,046,346
Intangible assets	11	53,879,550	-
Goodwill	11	14,366,055	-
<b>Total Assets</b>		<b>115,437,596</b>	<b>61,539,622</b>
<b>Liabilities</b>			
<b>Current Liabilities</b>			
Accounts payable and accrued liabilities	13	15,743,606	4,980,133
Notes payable and accrued interest - current	14	-	1,780,000
Convertible notes payable - current	15	150,000	-
Derivative liabilities - current	16	55,433	-
Lease payable - current	12	306,189	-
Income tax payable	23	3,621,506	147,742
Provisions	17	36,500,000	-
<b>Total Current Liabilities</b>		<b>56,376,734</b>	<b>6,907,875</b>
<b>Non-Current Liabilities</b>			
Notes payable and accrued interest	14	10,204,744	9,709,474
Series A preferred liability	20	-	28,359,357
Convertible notes payable	15	439,506	16,036,285
Derivative liabilities	16	33,136	15,046,628
Deferred tax liability	23	15,651,198	-
Lease payable	12	7,597,176	-
<b>Total Liabilities</b>		<b>90,302,494</b>	<b>76,059,619</b>
<b>Shareholders' Equity (Deficit)</b>			
Share capital	18	94,289,909	9,608,048
Contributed surplus	19	9,967,943	6,091,639
Reserve for warrants	21	1,187,777	632,728
Accumulated deficit		(80,310,527)	(30,852,412)
<b>Total Shareholders' Equity (Deficit)</b>		<b>25,135,102</b>	<b>(14,519,997)</b>
<b>Total Liabilities and Shareholders' Equity (Deficit)</b>		<b>115,437,596</b>	<b>61,539,622</b>

Nature of operations (Note 1)

Commitments and contingencies (Note 26)

Subsequent events (Note 30)

Approved on behalf of the Board of Directors:

"Peter Bilodeau" (signed)  
Director

"Matthew Hawkins" (signed)  
Director

## HARBORSIDE INC.

Consolidated Statements of Loss and Comprehensive Loss

For the years ended December 31, 2019 and 2018

(Expressed in United States Dollars, except share amounts)

<b>For the years ended December 31</b>		<b>2019</b>	<b>2018</b>
	<b>Notes</b>	<b>\$</b>	<b>\$</b>
Retail revenue, net		38,553,585	-
Wholesale revenue, net		10,457,702	-
Services and rental revenue - related party	22	441,252	21,332,820
Gross revenue		49,452,539	21,332,820
Excise taxes		(2,111,390)	-
<b>Net Revenue</b>		<b>47,341,149</b>	<b>21,332,820</b>
Cost of goods sold - retail		19,757,769	-
Cost of goods sold - wholesale		11,269,013	-
Cost of revenue		285,196	7,896,391
		31,311,978	7,896,391
<b>Gross Profit before Biological Assets Adjustments</b>		<b>16,029,171</b>	<b>13,436,429</b>
Change in fair value less costs to sell of biological asset transformation	7	(4,158,924)	-
Realized fair value amounts included in inventory sold		2,944,916	-
<b>Gross Profit</b>		<b>14,815,163</b>	<b>13,436,429</b>
<b>Expenses</b>			
General and administrative	27	19,314,063	8,521,598
Professional fees		10,379,078	5,094,402
Share-based compensation	19	2,028,267	5,859,650
Write-downs of receivables, investments and advances	5, 9	3,069,620	-
Impairment loss	11	36,924,031	-
Depreciation and amortization	10, 12	1,052,395	1,176,190
		72,767,454	20,651,840
<b>Loss before the Undernoted</b>		<b>(57,952,291)</b>	<b>(7,215,411)</b>
Interest (expense)		(7,220,798)	(3,413,229)
Other income (expense)		(60,513)	(317,752)
Fair value change in derivative liabilities and preferred shares	16, 20	19,789,470	(2,850,330)
Loss on Debt Extinguishment	14, 20	-	(4,325,861)
Foreign exchange (loss) gain		4,235	684,589
<b>Total Other Income (Expenses)</b>		<b>12,512,394</b>	<b>(10,222,583)</b>
<b>Net Loss before Income Taxes</b>		<b>(45,439,897)</b>	<b>(17,437,994)</b>
Income tax (expense)	23	(4,018,218)	(142,742)
<b>Net Loss and Comprehensive Loss</b>		<b>(49,458,115)</b>	<b>(17,580,736)</b>
<b>Weighted Average Number of Shares Outstanding</b>			
Basic and diluted	28	33,278,046	11,001,930
<b>Net Loss per Share</b>			
Basic and diluted		\$ (1.49)	\$ (1.60)

**HARBORSIDE INC.**

Consolidated Statements of Changes in Shareholders' Equity

For the years ended December 31, 2019 and 2018

(Expressed in United States Dollars except share amounts)

	Notes	Share Capital	Contributed Surplus	Warrants	Accumulated Deficit	Non-Controlling Interest	Total
		\$	\$	\$	\$	\$	\$
<b>Balance, January 1, 2018</b>		<b>100,949</b>	<b>231,989</b>	<b>-</b>	<b>(12,517,440)</b>	<b>9,139,504</b>	<b>(3,044,998)</b>
Adjustment on adoption of IFRS 9 - credit loss reserve		-	-	-	(493,740)	-	(493,740)
Exercise of stock options	19	99,218	-	-	-	-	99,218
Share-based compensation	19	-	5,859,650	-	-	-	5,859,650
Issuance of shares as settlement for interest payable	15	407,881	-	-	-	-	407,881
Purchase of NCI by issuance of Series B Common Stock	4	9,000,000	-	-	(260,496)	(8,739,504)	-
Issuance of broker and advisory warrants	21	-	-	632,728	-	-	632,728
Distribution to non-controlling interest		-	-	-	-	(400,000)	(400,000)
Net loss for the year		-	-	-	(17,580,736)	-	(17,580,736)
<b>Balance, December 31, 2018</b>		<b>9,608,048</b>	<b>6,091,639</b>	<b>632,728</b>	<b>(30,852,412)</b>	<b>-</b>	<b>(14,519,997)</b>
<b>Balance, January 1, 2019</b>		<b>9,608,048</b>	<b>6,091,639</b>	<b>632,728</b>	<b>(30,852,412)</b>	<b>-</b>	<b>(14,519,997)</b>
Exercise of stock options	19	79,977	-	-	-	-	79,977
Share-based compensation	19	-	2,028,267	-	-	-	2,028,267
Concurrent raise offering for share capital	18	10,733,544	-	-	-	-	10,733,544
Concurrent raise offering issuance costs	18	(1,354,921)	-	-	-	-	(1,354,921)
Issuance of broker warrants	21	-	-	460,864	-	-	460,864
Series B common shares issued for PMACC acquisition	4	13,288,090	-	-	-	-	13,288,090
Issuance on reverse takeover transaction	4	11,016,549	1,878,691	94,185	-	-	12,989,425
Conversion of convertible debentures and preferred shares	15, 20	48,635,489	-	-	-	-	48,635,489
Share-based payments for professional fees expense	19	2,252,479	-	-	-	-	2,252,479
Expiry of options issued on reverse takeover	19	30,654	(30,654)	-	-	-	-
Net loss for the year		-	-	-	(49,458,115)	-	(49,458,115)
<b>Balance, December 31, 2019</b>		<b>94,289,909</b>	<b>9,967,943</b>	<b>1,187,777</b>	<b>(80,310,527)</b>	<b>-</b>	<b>25,135,102</b>

**HARBORSIDE INC.**

## Consolidated Statements of Cash Flows

For the years ended December 31, 2019 and 2018

(Expressed in United States Dollars except share amounts)

<b>For the years ended December 31</b>		<b>2019</b>	<b>2018</b>
	<b>Notes</b>	<b>\$</b>	<b>\$</b>
<b>Operating Activities</b>			
Net loss for the year		(49,458,115)	(17,580,736)
Adjustments to reconcile net income (loss) to cash flow:			
Share-based compensation	19	2,028,267	5,859,650
Share-based compensation for professional fees	18	2,252,479	-
Depreciation and amortization	10	1,842,769	1,176,190
Right-of-use assets amortization	12	640,199	-
Change in fair value of biological assets	7	4,158,924	-
Fair value change in derivative liabilities and preferred shares	16, 20	(19,789,470)	2,850,330
Impairment of property and equipment		-	240,000
Write-downs of receivables, investments and advances	5, 9	3,069,620	-
Impairment loss	9,11	36,924,031	-
Accretion of interest and debt discount on convertible debentures	15	3,101,202	1,204,803
Amortization of note receivable discount - related party		-	(234,837)
Interest income on Altai advances	9	(39,929)	-
Amortization of debt issuance costs		-	270,000
Loss on debt extinguishment	14	-	4,325,861
Professional fees classified as financing activities - concurrent financing		486,730	-
Equity in losses of unconsolidated affiliates	9	160,000	-
Deferred income taxes		(173,283)	-
Warrants issued for services		-	282,668
Foreign exchange gain		(4,235)	(684,589)
		(14,800,811)	(2,290,660)
Changes in non-cash working capital:			
Accounts receivable	4,5	(770,957)	-
Accounts receivable - related party	22	(156,056)	(12,999,886)
Inventories	4,6	199,783	-
Biological assets	7	(4,710,974)	-
Prepaid expenses	4,8	(209,349)	80,735
Other current assets		(10,133)	-
Deposits		272,400	49,236
Accounts payable and accrued liabilities	4,13	4,946,156	3,058,970
Accrued interest on notes payable	14	539,206	763,254
Income tax payable		3,434,037	141,342
Lease payable	12	(314,892)	-
Provisions	17	2,324,000	-
<b>Cash Flows (used in) Operating Activities</b>		<b>(9,257,590)</b>	<b>(11,197,009)</b>

## HARBORSIDE INC.

### Consolidated Statements of Cash Flows

For the years ended December 31, 2019 and 2018

(Expressed in United States Dollars except share amounts)

<b>For the years ended December 31</b>		<b>2019</b>	<b>2018</b>
	<b>Notes</b>	<b>\$</b>	<b>\$</b>
<b>Financing Activities</b>			
Proceeds from issuance of Series A Preferred Stock	18	-	5,500,000
Proceeds raised in concurrent financing, net of cash paid in brokers fees	18	14,589,298	-
Cash issuance costs for concurrent financing		(1,380,777)	-
Proceeds from convertible debentures, net of loan fees		-	25,693,490
Proceeds from notes payable, net of loan fees		-	5,167,500
Repayment of notes payable	14	(1,930,000)	(1,694,097)
Proceeds from exercise of stock options	19	79,977	99,218
Distribution to non-controlling interest		-	(400,000)
<b>Cash Flows provided by Financing Activities</b>		<b>11,358,498</b>	<b>34,366,111</b>
<b>Investing Activities</b>			
Cash acquired on reverse takeover of Lineage	4	210,143	-
Cash acquired on acquisition of PMACC/SJW	4	2,129,223	-
Cash paid to acquire SLWS, net of cash received	4	(1,741,755)	-
Advances to unconsolidated affiliates - SLWS	9	(998,286)	-
Advances to unconsolidated affiliates - Agris	9	(1,000,000)	-
Purchases of property, plant and equipment	10	(3,428,787)	(5,564,774)
Advances on notes receivable - related party		-	(5,515,266)
Payments received on notes receivable - related party	10	-	1,182,987
<b>Cash Flows (used in) Investing Activities</b>		<b>(4,829,462)</b>	<b>(9,897,053)</b>
(Decrease) Increase in cash		(2,728,554)	13,272,049
Effects of foreign exchange on cash		130,820	-
Cash, beginning of year		14,762,661	1,490,612
<b>Cash, end of year</b>		<b>12,164,927</b>	<b>14,762,661</b>
<b>Supplementary Information</b>			
Interest paid		817,200	2,139,394
Income taxes paid		811,000	39,089
<b>Non-Cash Investing and Financing Activities</b>			
Cumulative impact of adoption of IFRS 9		-	493,740
Purchase of non-controlling interest by issuance of Series B Common Stock		-	9,000,000
Series B Convertible Debentures converted to Series B Common Shares	15	20,884,175	-
Series A Preferred issued upon conversion of derivative liability		-	3,663,483
Conversion of notes payable and accrued interest to Series A Preferred Stock		-	12,304,398
Fair value of derivative liability upon issuance		-	15,852,898
Shares issued for interest payable		-	407,881
Issuance of broker warrants as debt discount		-	350,059
Exchange of term loan for Series B Units		-	6,433,420
Proceeds from issuance of 2019 Convertible Debentures received in 2018		1,857,165	-



# **HARBORSIDE INC.**

Notes to the Consolidated Financial Statements  
For the years ended December 31, 2019 and 2018  
(Expressed in United States Dollars, except share amounts)

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## **1. Nature of Operations**

Harborside Inc. (“Harborside” or the “Company”), through its affiliated entities, owns and operates three retail dispensaries in California, two retail dispensaries in Oregon (the “Terpene Station Dispensaries”) and a cultivation facility in Salinas, California (the “Farm”). In addition, the Company operates a dispensary in Desert Hot Springs, California under a management services agreement. The Company is focused on building and maintaining its position as one of California’s premier vertically integrated cannabis companies.

The Company is licensed to cultivate, manufacture, distribute and sell wholesale and retail cannabis and cannabis products. The Company operates in and/or has ownership interests in California and Oregon, pursuant to the California Medicinal and Adult-Use Cannabis Regulations and the regulations under the Oregon Liquor and Cannabis Commission, respectively.

The Company’s subordinate voting shares (“SVS”) are listed on the Canadian Securities Exchange (the “CSE”) under the trading symbol “HBOR”. The address of the Company’s registered office is located at 181 Bay Street, Suite 1800, Toronto, Ontario, M5J 2T9, Canada, and the Company’s head office is located at 2100 Embarcadero, Suite 202, Oakland, California, 94606, United States (“US”).

On May 30, 2019, FLRish Inc. (“FLRish”) and Lineage Grow Company Ltd. (“Lineage”) completed a reverse takeover transaction (“RTO Transaction”), providing for the acquisition by Lineage of all of the issued and outstanding common shares of FLRish by way of a “three-cornered” merger, whereby FLRish became a wholly-owned subsidiary of Lineage. Concurrent with the closing of the RTO Transaction, Lineage consolidated its common shares on the basis of approximately 41.82 common shares into one new common share, which were then reclassified as SVS (the “Consolidation”). A new class of multiple voting shares (the “MVS”) of the resulting issuer was also created. The RTO Transaction resulted in the former shareholders of FLRish holding a majority of the outstanding share capital and assuming control of Lineage, and Lineage changed its name to Harborside Inc. The consolidated financial statements of Harborside are presented as a continuance of FLRish and all comparative figures presented in the consolidated financial statements are those of FLRish. See Notes 4 and 18 for additional details. On June 10, 2019, the SVS began trading on the CSE.

## **2. Basis of Presentation**

### **2.1 Statement of Compliance**

The Company’s consolidated financial statements, including comparatives, have been prepared in accordance with International Financial Reporting Standards (“IFRS”) as issued by the International Accounting Standards Board (“IASB”) and Interpretations of the IFRS Interpretations Committee (“IFRIC”). The accounting policies set out below were consistently applied to all periods presented unless otherwise noted.

These consolidated financial statements were authorized for issuance by the Company’s board of directors (the “Board”) on August 10, 2020.

### **2.2 Basis of Measurement**

These consolidated financial statements have been prepared in accordance with accounting principles applicable to a going concern, using the historical cost basis, except for certain financial instruments and biological assets, which are measured at fair value.

These consolidated financial statements have been prepared on the basis that the Company will be able to realize its assets and discharge its liabilities in the normal course of business. The application of the going concern basis is dependent upon the Company achieving profitable operations to generate sufficient cash flows to fund continuing operations, or, in the absence of adequate cash flows from operations, obtaining additional financing to support operations for the foreseeable future. It is not possible to predict whether financing efforts will continue to be successful in the future.

## **HARBORSIDE INC.**

Notes to the Consolidated Financial Statements  
For the years ended December 31, 2019 and 2018  
(Expressed in United States Dollars, except share amounts)

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### **2.3 Functional Currency**

Unless otherwise indicated, these consolidated financial statements for the years ended December 31, 2019 and 2018, are presented in United States dollars (\$) or “USD”), which is deemed the currency of the primary economic environment in which the Company operates (its “functional currency”). Following the completion of the RTO Transaction, the Company determined that the USD still best represents its functional currency. All references to “C\$” or “CAD” pertain to Canadian dollars.

Foreign currency transactions are translated into the functional currency using the exchange rates prevailing at the dates of the transactions. Income and expenses are translated at average exchange rates (unless this average is not a reasonable approximation of the cumulative effect of the rates prevailing on the transaction dates, in which case income and expenses are translated at the rate in effect on the dates of the transactions). Foreign exchange gains (losses) resulting from the settlement of such transactions and from the translation at period-end exchange rates of monetary assets and liabilities denominated in foreign currencies are recognized in profit or loss.

Foreign exchange gains or losses arising from a monetary item receivable from or payable to a foreign operation, the settlement of which is neither planned nor likely to occur in the foreseeable future and which in substance is considered to form part of the net investment in the foreign operation, are recognized in other comprehensive income (loss), and recorded into earnings upon ultimate disposition.

### **2.4 Basis of Consolidation**

These consolidated financial statements incorporate the accounts of the Company and its wholly-owned subsidiaries as follows:

## HARBORSIDE INC.

Notes to the Consolidated Financial Statements  
For the years ended December 31, 2019 and 2018  
(Expressed in United States Dollars, except share amounts)

Company Name	Jurisdiction	2019	2018
Harborside Inc.	Ontario, Canada	100%	0%
Lakeside Minerals Corp.	Ontario, Canada	100%	0%
Unite Capital Corp.	Ontario, Canada	100%	0%
LGC Holdings USA, Inc.	Nevada, US	100%	0%
LGC Real Estate Holdings, LLC	Nevada, US	100%	0%
LGC Real Estate (Colorado), LLC	Nevada, US	100%	0%
LGC Operations, LLC	Nevada, US	100%	0%
Lineage GCL Oregon Corporation	Oregon, US	100%	0%
LGC LOR DIS 1, LLC	Oregon, US	100%	0%
LGC LOR DIS 2, LLC	Oregon, US	100%	0%
Lineage GCL California, LLC	California, US	100%	0%
Lineage Merger Sub Inc.	Delaware, US	100%	0%
FLRish, Inc.	California, US	100%	100%
FLRish IP, LLC	California, US	100%	100%
FLRish Retail, LLC	California, US	100%	100%
FLRish Retail JV, LLC	California, US	100%	0%
FLRish Retail Management & Security Services, LLC	California, US	100%	100%
FLRish Retail Affiliates, LLC	California, US	100%	100%
FLRish Flagship Enterprises, Inc.	California, US	100%	100%
FLRish Farms, Inc.	California, US	100%	100%
Savature Inc.	California, US	100%	100%
SaVaca, LLC	California, US	100%	100%
FFC1, LLC	California, US	100%	100%
FLRish Farms Cultivation 2, LLC	California, US	100%	0%
FLRish Farms Cultivation 7, LLC	California, US	100%	0%
FLRish Farms Cultivation 8, LLC	California, US	100%	100%
Company Name	Jurisdiction	2019	2018
Patients Mutual Assistance Collective Corporation	California, US	100%	0%
San Jose Wellness Solutions Corp.	California, US	100%	0%
San Leandro Wellness Solutions Inc.	California, US	100%	0%

Subsidiaries consist of entities over which the Company is exposed to, or has rights to, variable returns as well as the ability to affect those returns through the power to direct the relevant activities of the entity. Subsidiaries are fully consolidated from the date control is transferred to the Company and are de-consolidated from the date control ceases. The consolidated financial statements include all the assets, liabilities, revenues, expenses and cash flows of the Company and its subsidiaries after eliminating intercompany balances and transactions.

### 2.5 Significant Accounting Judgments and Estimates

The preparation of these consolidated financial statements in conformity with IFRS requires management to make judgments, estimates and assumptions that affect the application of policies and reported amounts of assets, liabilities, revenue and expenses. On an ongoing basis, management evaluates its judgments and estimates in relation to assets, liabilities, revenue and expenses. Management uses historical experience and various other factors it believes to be reasonable under the given circumstances as the basis for its judgments and estimates. Actual outcomes may differ from these estimates under different assumptions and conditions. These estimates are reviewed periodically, and adjustments are made as appropriate in the period they become known.

Significant judgments, estimates and assumptions that have the most significant effects on the amounts recognized in the consolidated financial statements are described as follows:

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### *Going concern*

At the end of each reporting period, management exercises judgment in assessing the Company's ability to continue as a going concern by reviewing the Company's performance, resources and future obligations. The conclusion that the Company will be able to continue as a going concern is subject to critical judgements of management with respect to assumptions surrounding the short and long-term operating budgets, expected profitability, investment and financing activities and management's strategic planning. The assumptions used in management's going concern assessment are derived from actual operating results along with industry and market trends, and are consistent with those used to evaluate impairment of goodwill and intangible assets as at December 31, 2019. Management believes there is sufficient capital to meet the Company's business obligations for at least the next twelve months, after taking into account expected cash flows and the Company's cash position at period-end.

As indicated in Note 17, the Company has recognized a provision for particular uncertain tax positions which are related to a business combination. The Company strongly disagrees with the positions taken by the Internal Revenue Service and the findings of the Tax Court and is actively appealing to the Ninth Circuit Court of Appeals. Management has considered, in consultation with outside counsel, that the final amount to be paid is uncertain and the timing of any payments arising from these proceedings or any future proceeding exceeds twelve months from the date that these financial statements were authorized to be issued. No payments related to any of the provision amounts are expected to be paid until 2022. The Company believes it will have funds in the future to satisfy any such required cash outflows from its operating cash flow performance and other sources of financing. However, it is possible that the Company will need to obtain additional capital in order to meet these uncertain cash flow requirements and there is no assurance that such capital will be available or available on favorable terms.

Management continues to monitor the Company's operational performance, progress of the tax litigation and appeals process, and its ability to raise funds.

These consolidated financial statements do not reflect adjustments to the reported carrying values of assets and liabilities; reported revenues and expenses; or, classifications in statements of financial position that would be necessary if the Company were unable to realize its assets and settle its liabilities as a going concern in the normal course of operations.

### *Business combination*

In a business acquisition, substantially all identifiable assets, liabilities and contingent liabilities acquired are recorded at the acquisition date at their respective fair values. The date on which the acquirer obtains control of the acquiree is generally the date on which the acquirer legally transfers the consideration, acquires the assets and assumes the liabilities of the acquiree - the closing date. However, the acquirer might obtain control on a date that is either earlier or later than the closing date. Management exercises judgment in considering all pertinent facts and circumstances in identifying the acquisition date.

The Company examines three elements to determine whether control exists. When all of these three elements of control are present, then an investor is considered to control an investee and consolidation is required. When one or more of the elements is not present, an investor will not consolidate but instead be required to determine the nature of its relationship with the investee. The Company exercises its judgment when determining control over an investee, in when it has all of the following attributes: power over the investee, such as the ability to direct relevant activities of the investee; exposure, or rights, to variable returns from its involvement with the investee, such as returns that are not fixed and have the potential to vary with performance of the investee; and the ability to use its power over the investee to affect the amount of the investor's returns, such as identifying the link between power and returns.

Classification of an acquisition as a business combination or an asset acquisition depends on whether the assets acquired constitute a business, which can be a complex judgment. Whether an acquisition is classified as a business combination or an asset acquisition can have a significant impact on the entries made at and after acquisition. In determining the fair value of all identifiable assets, liabilities and contingent liabilities acquired, the most significant estimates relate to contingent consideration and intangible assets. Contingent consideration is measured at its acquisition-date fair value and included as part of the consideration transferred in a business combination.

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Management exercises judgment in estimating the probability and timing of when contingent securities are expected to be issued which is used as the basis for estimating fair value. For any intangible asset identified, depending on the type of intangible asset and the complexity of determining its fair value, an independent valuation expert or management may develop the fair value, using appropriate valuation techniques which are generally based on a forecast of the total expected future net cash flows. The evaluations are linked closely to the assumptions made by management regarding the future performance of these assets and any changes in the discount rate applied. Purchase consideration also includes consideration of any pre-existing relationships that are effectively settled as a result of the acquisition at their fair values.

### *Fair value of biological assets and inventories*

Determination of the fair value of biological assets and agricultural products requires management to make assumptions about how market participants assign fair values to these assets. These assumptions primarily relate to the level of effort required to bring cannabis up to the point of harvest, costs to convert the harvested cannabis to finished goods, sales price, risk of loss, expected future yields from the cannabis plants and estimating values during the growth cycle.

The valuation of biological assets at the point of harvest is the cost basis for all cannabis-based inventories and thus any critical estimates and judgments related to the valuation of biological assets are also applicable for inventories.

Significant assumptions used in determining the fair value of biological assets include:

- Estimating the stage of growth of cannabis up to the point of harvest;
- Pre-harvest and post-harvest costs;
- Expected sales selling prices;
- Expected yields for cannabis plants to be harvested, by strain of plant; and
- Wastage of plants at various stages.

The valuation of work in process and finished goods also requires the estimate of conversion costs incurred, which become part of the carrying amount for inventories. The Company must also determine if the cost of any inventories exceeds its net realizable value (“NRV”), such as cases where prices have decreased, or inventories have spoiled or otherwise been damaged. The Company estimates the NRV of inventories, taking into account the most reliable evidence available at each reporting date. The future realization of these inventories may be affected by market-driven changes that may reduce future selling prices. A change to these assumptions could impact the Company’s inventory valuation and impact gross profit.

### *Fair value of financial assets and financial liabilities*

Fair value of financial assets and financial liabilities recorded in the consolidated statements of financial position, which cannot be derived from active markets, are determined using a variety of techniques including the use of valuation models. The inputs to these models are derived from observable market data where possible, but where observable market data is not available, judgment is required to establish fair values. Judgment includes, but is not limited to, consideration of model inputs such as volatility, estimated life and discount rates.

### *Estimated useful lives, depreciation of property, plant and equipment and amortization of intangible assets*

Depreciation of property, plant and equipment is dependent upon estimates of useful lives which are determined through the exercise of judgment. The assessment of any impairment of these assets is dependent upon estimates of recoverable amounts which take into account factors such as economic conditions, market conditions and the useful lives of assets.

Amortization of intangible assets is dependent upon estimates of useful lives and residual values which are determined through the exercise of judgment. Intangible assets that have indefinite useful lives are not subject to amortization and

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are tested annually for impairment, or more frequently if events or changes in circumstances indicate that they might be impaired. The assessment of any impairment of these assets is dependent upon estimates of recoverable amounts that take into account factors such as general and industry-specific economic and market conditions.

### *Incremental borrowing rate for leases under IFRS 16*

IFRS 16 requires lessees to discount lease payments using the rate implicit in the lease if that rate is readily available. If that rate cannot be readily determined, the lessee is required to use its incremental borrowing rate. As information from the lessor regarding the fair value of underlying assets and initial direct costs incurred by the lessor related to the leased assets is generally not available, the Company uses its incremental borrowing rate when initially recording real estate leases. The Company determines the incremental borrowing rate as the interest rate the Company would pay to borrow the funds necessary to obtain an asset of a similar value to the right-of-use asset, in a similar economic environment over a similar term.

### *Intangible assets*

Purchased intangible assets are recognized as assets in accordance with IAS 38 - *Intangible Assets*, where it is probable that the use of the asset will generate future economic benefits and where the cost of the asset can be determined reliably. Intangible assets acquired are initially recognized at cost of purchase and are subsequently carried at cost less accumulated amortization, if applicable, and accumulated impairment losses. The useful lives of intangible assets are assessed as either finite or indefinite. The Company determined that its trademark has a finite life and accordingly amortizes it over its estimated useful life of four years. Licenses are deemed to have an indefinite useful life and are tested for impairment annually.

### *Determination of cash generating units*

For the purpose of impairment testing, assets that cannot be tested individually are grouped at the lowest levels for which there are largely independent cash inflows. The Company determines which groups of assets (each a "Cash-Generating Unit" or a "CGU") can generate cash flows that are largely independent of other operations within the Company. Management exercises judgment in assessing where active markets exist, including an analysis of the degree of autonomy each operation has in negotiating prices with customers.

Based on the nature of the business and the assessment that the CGUs generate cash flows that are largely independent of the cash flows from other assets deployed in the Company, the Company has determined that the cultivation farm is a separate CGU, as is each retail dispensary.

### *Impairment*

Long-lived assets, including property, plant and equipment and definite life intangible assets, are reviewed for indicators of impairment at each reporting period or whenever events or changes in circumstances indicate that the carrying amount of an asset exceeds its recoverable amount. The recoverable amount of an asset or a CGU is the higher of its fair value less costs to sell or its value in use. If the carrying amount of an asset exceeds its recoverable amount, an impairment charge is recognized immediately in profit or loss for the amount by which the carrying amount of the asset exceeds the recoverable amount. Where an impairment loss subsequently reverses, the carrying amount of the asset is increased to the lesser of the revised estimate of recoverable amount, and the carrying amount that would have been recorded if no impairment loss been recognized previously.

### *Goodwill and indefinite-lived intangible assets*

Goodwill and indefinite-lived intangible assets are tested for impairment annually and whenever events or changes in circumstances indicate that the carrying amount of goodwill or intangible assets has been impaired. In order to determine if the value of goodwill has been impaired, the CGU or group of CGUs to which goodwill has been allocated must be valued using present value techniques. The Company assesses impairment by comparing the recoverable amount of a long-lived asset, a CGU, or a CGU group to its carrying value. The recoverable amount is defined as the

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higher of: (i) value in use; or (ii) fair value less cost to sell. The determination of the recoverable amount involves significant estimates and assumptions. When applying this valuation technique, the Company relies on a number of factors including historical results, business plans, forecasts and market data. Changes in the conditions for these judgments and estimates can significantly affect the assessed value of goodwill.

### *Income taxes*

Income taxes and tax exposures recognized in the consolidated financial statements reflect management's best estimate of the outcome based on facts known at the reporting date. The Company recognizes a liability when, based on its estimates, it anticipates a future income tax payment. A difference between an expected amount and the final tax outcome has an impact on current and deferred taxes in the period when the Company becomes aware of this difference.

In addition, when the Company incurs losses that cannot be associated with current or past profits, it assesses the probability of taxable profits being available in the future based on its budgeted forecasts. These forecasts are adjusted to take into account certain non-taxable income and expenses and specific rules on the use of unused credits and tax losses. When the forecasts indicate that sufficient future taxable income will be available to deduct the temporary differences, a deferred tax asset is recognized for all deductible temporary differences.

In addition, future changes in tax laws could limit the ability of the Company to obtain tax deductions in future periods. To the extent that future cash flows and taxable income differ significantly from estimates, the ability of the Company to realize the net deferred tax assets recorded at the reporting date could be impacted.

### *Share-based payment transactions and warrants*

The Company measures the cost of equity-settled transactions with officers and directors by reference to the fair value of the equity instruments at the date at which they are granted. Estimating fair values for share-based payment transactions requires determining the most appropriate valuation model, which is dependent on the terms and conditions of the grant. This estimate also requires determining and making assumptions about the most appropriate inputs to the valuation model including the expected life, volatility, dividend yield and forfeiture rate. Similar calculations are made in order to value warrants. Such judgments and assumptions are inherently uncertain and changes in these assumptions will affect the fair value estimates.

### *Compound financial instruments*

The conversion feature and the warrants component of convertible debentures and convertible notes payable, and warrants denominated and exercisable in a foreign currency, are accounted for as derivative liabilities as their fair value is affected by changes in the fair value of the Company's SVS and in response to the changes in foreign exchange rates. The estimates, assumptions and judgments made in relation to the fair value of derivative liabilities are subject to measurement uncertainty. The conversion feature and warrant component of the convertible debentures and convertible notes payable, and warrants denominated and exercisable in a currency in other than the Company's functional currency, are required to be measured at fair value at each reporting period.

The valuation techniques used to determine fair value require inputs that involve assumptions and judgments such as estimating the future volatility of the stock price, expected dividend yield, and expected life. Such judgments and assumptions are inherently uncertain.

### *Provisions*

The Company recognizes provisions if there is a present obligation as a result of a past event, it is probable that the Company will be required to settle that obligation and the obligation can be reliably estimated. The amount recognized as a provision reflects management's best estimate of the consideration required to settle the present obligation at the reporting date, taking into account the risks and uncertainties surrounding the obligation.

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### **3. Summary of Significant Accounting Policies**

A summary of the significant accounting policies which have been applied consistently to all periods presented in the accompanying consolidated financial statements are set out below:

#### **3.1 Cash and Cash Equivalents**

Cash and cash equivalents is comprised of bank balances held in banks, funds held in trust with the Company's legal counsel (which is available on demand with no restrictions), and cash held at the Company's operating premises in Oregon and California. Cash equivalents include investments and deposits that mature within three months.

#### **3.2 Revenue with Customers**

Revenue is recognized at the transaction price, which is the amount of consideration to which the Company expects to be entitled in exchange for transferring promised goods to a customer. Cultivation taxes are a production tax which becomes payable when a cannabis product is delivered to the customer and are not directly related to the value of sales. These taxes are netted against gross sales on the consolidated statements of loss and comprehensive loss. Excise duties and taxes collected on behalf of third parties are excluded from revenue. Net revenue from the sale of goods represents revenue from the sale of goods less applicable cultivation taxes and price discounts.

The Company's policy for the timing and amount of revenue to be recognized is based on the following 5-step process in accordance with IFRS 15 - *Revenue from Contracts with Customers*:

- Identify the contract with a customer;
- Identify the performance obligations in the contract;
- Determine the transaction price, which is the total consideration provided by the customer;
- Allocate the transaction price among the performance obligations in the contract based on their relative fair values; and
- Recognize revenue when the relevant criteria are met for each unit (at a point in time or over time).

The Company's sales of cannabis and related merchandise and other products consist of one (1) performance obligation. The Company has concluded that revenue from the sale of products should be recognized at the point in time when control is transferred to the customer. The Company transfers control and satisfies its performance obligations upon delivery and acceptance by the customer.

#### *Dispensary Revenue*

The Company recognizes revenue from the sale of cannabis for a fixed price upon delivery of goods to customers at the point of sale, since at this time performance obligations are satisfied.

#### *Cultivation and Wholesale Revenues*

The Company recognizes revenue from the sale of cannabis for a fixed price upon the delivery of cannabis goods. When delivery occurs, the Company has transferred to the buyer the significant risks and rewards of ownership of the goods.

#### *Loyalty Program*

The Company has an ongoing loyalty points program that allows customers to redeem the points towards additional goods or services at a price that reflects a significant discount from the stand-alone selling price of a product. This program provides a customer with a material right which is accounted for as a separate performance obligation. Management calculates the estimated value of each point redeemable based on the weighted average of the value of the points redeemed and the distribution of the redemption values. The total value of the material right is calculated



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based this estimated value of each point and the total number of points earned during the year. Based on the stand-alone selling price allocation, management allocates a portion of the gross sales revenue to the material right. As the points are redeemed, a proportionate amount of material right is recognized as revenue and at year-end the amount of the material right represented by the unredeemed points is carried forward as a liability. As of December 31, 2019, the Company recorded approximately \$410,000 related to loyalty programs (December 31, 2018 - nil).

### **3.3 Biological Assets**

The Company's biological assets consist of cannabis plants. The Company measures biological assets at fair value less costs to complete and sell up to the point of harvest. Unrealized gains or losses arising from the changes in fair value, less costs to complete and sell during the period, are separately recorded in the consolidated statements of loss and comprehensive loss for the related period. At the point of harvest, the biological assets are transferred to inventories at their fair value less costs to complete and sell. All direct and indirect costs related to biological assets are capitalized as they are incurred, and expensed when the related item is sold.

While the Company's biological assets are within the scope of IAS 41 - *Agriculture*, the direct and indirect costs of biological assets are determined using an approach similar to the capitalization criteria outlined in IAS 2 - *Inventories*. These include the direct cost of labor, seeds and growing materials, as well as other indirect costs such as utilities and supplies used in the growing process. Indirect labor for individuals involved in the growing and quality control process is also included, as well as certain overhead costs related to the growing facility. All direct and indirect costs of biological assets are capitalized as they are incurred, and they are subsequently recorded within cost of goods sold in the period that the related products are sold.

### **3.4 Inventories**

Inventories are measured at the lower of cost and NRV, which is determined as the estimated selling price in the ordinary course of business less estimated costs to sell. The Company measures inventory cost using the weighted average method.

Inventories of harvested cannabis are transferred from biological assets into inventories at their fair value at harvest less costs to sell, which is deemed to be their cost. Any subsequent post-harvest costs are capitalized to inventories to the extent that cost is less than NRV. Packaging and supplies are initially valued at cost. All direct and indirect costs related to inventories are capitalized as they are incurred, and expensed when the related item is sold.

### **3.5 Financial Instruments**

Financial assets and financial liabilities, including derivatives, are recognized on the consolidated statements of financial position when the Company becomes a party to the financial instrument or derivative contract.

#### *Classification*

The Company classifies its financial assets and financial liabilities in the following measurement categories: (a) those to be measured subsequently at fair value through profit or loss ("FVTPL"); (b) those to be measured subsequently at fair value through other comprehensive income ("FVTOCI"); and (c) those to be measured at amortized cost. The classification of financial assets depends on the business model for managing the financial assets and the contractual terms of the cash flows. Financial liabilities are classified as those to be measured at amortized cost unless they are designated as those to be measured subsequently at FVTPL (irrevocable election at the time of recognition). For assets and liabilities measured at FVTPL, gains and losses are recorded in the consolidated statements of loss and comprehensive loss.

The Company reclassifies financial assets when its business model for managing those assets changes. Financial liabilities are not reclassified.

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### *Amortized cost*

This category includes financial assets that are held within a business model with the objective to hold the financial assets in order to collect contractual cash flows that meet the solely principal and interest (“SPPI”) criterion. Financial assets classified in this category are measured at amortized cost using the effective interest method.

### *Expected credit loss impairment model*

IFRS 9 introduced a single expected credit loss (“ECL”) impairment model, which is based on changes in credit quality since initial application. The Company assumes that the credit risk on a financial asset has increased significantly if it is more than 60 days past due. The Company considers a financial asset to be in default either when the borrower is unlikely to pay its credit obligations to the Company in full, or when the financial asset is more than 90 days past due.

The carrying amount of a financial asset is written off (either partially or in full) to the extent that there is no realistic prospect of recovery. This is generally the case when the Company determines that the debtor does not have assets or sources of income that could generate sufficient cash flows to repay the amounts.

The Company assesses all information available including, on a forward-looking basis, the expected credit loss associated with its assets carried at amortized cost. The impairment methodology applied depends on whether there has been a significant increase in credit risk. To assess whether there is a significant increase in credit risk, the Company compares the risk of a default occurring on the asset at the reporting date with the risk of default at the date of initial recognition based on all information available, and reasonable and supportive forward-looking information. For accounts receivable only, the Company applies the simplified approach as permitted by IFRS 9. The simplified approach to the recognition of expected losses does not require the Company to track the changes in credit risk; rather, from the dates of the trade receivables, the Company recognizes a loss allowance based on lifetime expected credit losses at each reporting date.

Expected credit losses are measured as the difference in the present value of the contractual cash flows that are due to the Company under the contract, and the cash flows that the Company expects to receive. The Company assesses all information available, including past due status, credit ratings, the existence of third-party insurance, and forward-looking macro-economic factors in the measurement of the expected credit losses associated with its assets carried at amortized cost. The Company measures expected credit loss by considering the risk of default over the contract period and incorporates forward-looking information into its measurement.

### *Fair value through profit or loss*

This category includes derivative instruments as well as quoted equity instruments for which the Company has not irrevocably elected, at initial recognition or transition, to classify at FVTOCI. This category would also include debt instruments whose cash flow characteristics fail the SPPI criterion or are not held within a business model whose objective is either to collect contractual cash flows, or to both collect contractual cash flows and sell. Changes in fair value of financial liabilities where the Company has elected the fair value option would be recognized in the income statement. Financial assets in this category are recorded at fair value, with changes recognized in the consolidated statements of loss and comprehensive loss.

### *Financial assets at fair value through other comprehensive income*

Equity instruments that are not held-for-trading can be irrevocably designated to have their changes in fair value recorded in other comprehensive income (loss) instead of through profit or loss. This election can be made on individual instruments and is not required to be made for the entire class of instruments. Attributable transaction costs are included in the carrying value of the instruments. Financial assets at FVTOCI are initially measured at fair value and changes therein are recognized in other comprehensive income (loss). As at December 31, 2019, the Company did not have any financial assets at FVTOCI.

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### *Measurement*

All financial instruments are required to be measured at fair value on initial recognition, plus, in the case of a financial asset or financial liability not at FVTPL, transaction costs that are directly attributable to the acquisition or issuance of the financial asset or financial liability. Transaction costs of financial assets and financial liabilities carried at FVTPL are expensed in profit or loss. Financial assets and financial liabilities with embedded derivatives are considered in their entirety when determining whether their cash flows are solely payment of principal and interest.

Financial assets that are held within a business model whose objective is to collect the contractual cash flows, and which have contractual cash flows that are solely payments of principal and interest on the principal outstanding, are generally measured at amortized cost at the end of the subsequent accounting periods. All other financial assets, including equity investments, are measured at their fair values at the end of subsequent accounting periods, with any changes taken through profit and loss or other comprehensive income (loss) (irrevocable election at the time of recognition). For financial liabilities measured subsequently at FVTPL, changes in fair value due to credit risk are recorded in other comprehensive income (loss).

### **3.6 Business Combination**

A business combination is a transaction or event in which an acquirer obtains control of one or more businesses and is accounted for using the acquisition method. The total consideration paid for the acquisition is the aggregate of the fair values of the assets acquired, liabilities assumed, and equity instruments issued in exchange for control of the acquiree at the acquisition date. The acquisition date is the date when the Company obtains control of the acquiree. The identifiable assets acquired and liabilities assumed are recognized at their acquisition date fair values, except for deferred taxes and share-based payment awards where IFRS provides exceptions to recording the amounts at fair value. Goodwill represents the difference between total consideration paid and the fair value of the net identifiable assets acquired. Acquisition costs incurred are expensed to profit or loss.

Contingent consideration is measured at its acquisition date fair value and is included as part of the consideration transferred in a business combination, subject to the applicable terms and conditions. Contingent consideration that is classified as equity is not remeasured at subsequent reporting dates and its subsequent settlement is accounted for within equity. Contingent consideration that is classified as an asset or a liability is remeasured at subsequent reporting dates in accordance with IFRS 9, with the corresponding gain or loss recognized in profit or loss.

Based on the facts and circumstances that existed at the acquisition date, management will perform a valuation analysis to allocate the purchase price based on the fair values of the identifiable assets acquired and liabilities assumed on the acquisition date. Management has one year from the acquisition date to confirm and finalize the facts and circumstances that support the finalized fair value analysis and related purchase price allocation. Until such time, these values are provisionally reported and are subject to change. Changes to fair values and allocations are retrospectively adjusted in subsequent periods.

Acquisitions that do not meet the definition of a business combination are accounted for as asset acquisitions. Consideration paid for an asset acquisition is allocated to the individual identifiable assets acquired and liabilities assumed based on their relative fair values. Asset acquisitions do not give rise to goodwill.

### **3.7 Property, Plant and Equipment**

Property, plant and equipment is measured at cost, net of accumulated depreciation and any impairment losses. Cost includes expenditures that are directly attributable to the asset acquisition. The cost of self-constructed assets includes the cost of materials, direct labor and other costs directly attributable to make the asset available for its intended use, as well as relevant borrowing costs on qualifying assets. During their construction, property, plant and equipment are classified as construction in progress ("CIP") and are not subject to depreciation. When the asset is available for use, it is transferred from CIP to the relevant category of property, plant and equipment and depreciation commences.

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Where particular parts of an asset are significant, discrete and have distinct useful lives, the Company may allocate the associated costs between the various components, which are then separately depreciated over the estimated useful lives of each respective component. Depreciation is calculated on a straight-line basis over the following estimated useful lives:

Agricultural buildings	15 years
Agricultural equipment	5 years
Furniture and fixtures	7 years
Vehicles	5 years
Office and computer equipment	3-5 years
Security equipment	5 years
Leasehold improvements	Remaining life of lease

Expenditures for repairs and maintenance are charged to General and Administrative Expense as incurred. For assets sold or otherwise disposed of, the cost and related accumulated depreciation and amortization are removed from the accounts, and any related gain or loss is reflected in income for the period.

The Company assesses impairment of property, plant and equipment when an impairment indicator arises (e.g. a change in use or discontinued use, obsolescence or physical damage). When the asset does not generate cash inflows that are largely independent of those from other assets or group of assets, the asset is tested at the CGU level. In assessing impairment, the Company compares the carrying amount of the asset or CGU to the recoverable amount, which is determined as the higher of the asset or CGU's fair value less costs of disposal and its value-in-use. Value-in-use is assessed based on the estimated future cash flows, discounted to their present value using a pre-tax discount rate that reflects applicable market and economic conditions, the time value of money and the risks specific to the asset. An impairment loss is recognized whenever the carrying amount of the asset or CGU exceeds its recoverable amount and is recorded in the consolidated statements of loss and comprehensive loss.

An asset's residual value, useful life and depreciation method are reviewed annually and adjusted if appropriate. When parts of an item of equipment have different useful lives, they are accounted for as separate items (major components) of property, plant and equipment. An item of equipment is de-recognized upon disposal or when no future economic benefits are expected from its use. Any gain or loss arising on de-recognition of the asset (calculated as the difference between the net disposal proceeds and the carrying value of the asset) is included in the consolidated statements of loss and comprehensive loss in the year the asset is de-recognized.

Assets in process are transferred to the appropriate asset class when available for use and depreciation of the assets commences at that point.

### 3.8 Intangible Assets and Goodwill

#### *Intangible assets*

Intangible assets are recorded at cost less accumulated amortization and any impairment losses. Intangible assets acquired in a business combination are measured at fair value at the acquisition date. Amortization of definite-lived intangible assets is calculated on a straight-line basis over their estimated useful lives. The Company has a trademark which is amortized over its estimated useful life of four years. The Company's licenses were assigned an indefinite life.

The estimated useful lives, residual values and amortization methods are reviewed annually and any changes in estimates are accounted for prospectively. Intangible assets with an indefinite life are not subject to amortization, but are tested for impairment annually.

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### *Goodwill*

Goodwill represents the excess of the purchase price paid for the acquisition of an entity over the fair value of the net tangible and intangible assets acquired. Goodwill is allocated to the CGU or group of CGUs which are expected to benefit from the synergies of the combination. Goodwill is not subject to amortization.

Goodwill and intangible assets with an indefinite life or not yet available for use are tested for impairment annually, and whenever events or circumstances that make it more likely than not that an impairment may have occurred, such as a significant adverse change in the business climate or a decision to sell or dispose all, or a portion of, a reporting unit. Finite-lived intangible assets are tested whenever there is an indication of impairment.

Goodwill and indefinite-lived intangible assets are tested annually for impairment by comparing the carrying value of each CGU containing the assets to its recoverable amount. Goodwill is allocated to CGUs or groups of CGUs for impairment testing based on the level at which it is monitored by management, and not at a level higher than an operating segment. Goodwill is allocated to those CGUs or groups of CGUs expected to benefit from the business combination from which the goodwill arose, which requires the use of judgment.

An impairment loss is recognized for the amount by which the carrying amount of the CGU exceeds its recoverable amount. The recoverable amounts of the CGU's assets are determined based on fair value less costs of disposal. There is a material degree of uncertainty with respect to the estimates of the recoverable amounts of a CGU, given the necessity of making key economic assumptions about the future. Impairment losses recognized in respect of a CGU are first allocated to the carrying value of goodwill and any excess is allocated to the carrying value of assets in the CGU. Any impairment is recorded in profit and loss in the period in which the impairment is identified. A reversal of an asset impairment loss is allocated to the assets of the CGU on a pro-rata basis. In allocating a reversal of an impairment loss, the carrying amount of an asset is not increased above the lower of its recoverable amount and the carrying amount that would have been determined had no impairment loss been recognized for the asset in prior period. Impairment losses on goodwill are not subsequently reversed.

### **3.9 Provisions**

A provision is recognized when the Company has a present legal or constructive obligation as a result of a past event, it is probable that an outflow of economic benefits will be required to settle the obligation, and the amount of the obligation can be reliably estimated. If the effect is material, provisions are determined by discounting the expected future cash flows at a pre-tax rate that reflects current market assessments of the time value of money and, where appropriate, the risks specific to the liability.

A provision for onerous contracts is recognized when the expected benefits to be derived by the Company from a contract are lower than the unavoidable cost of meeting its obligations under the contract.

### **3.10 Income Taxes**

Income tax expense consists of current and deferred tax expense. Current and deferred taxes are recognized in profit or loss except to the extent that they relate to items recognized directly in equity or other comprehensive income (loss).

#### *Current income tax*

Current tax assets and/or liabilities comprise those claims from, or obligations to, fiscal authorities relating to the current or prior reporting periods that are unpaid at the reporting date. Current tax is payable on taxable profit, which may differ from profit or loss in the financial statements. Calculation of current tax is based on tax rates and tax laws that have been enacted or substantively enacted at the end of the reporting period. Current tax assets arise when the amount paid for taxes exceeds the amount due for the current and prior periods.

#### *Deferred income tax*

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Deferred taxes are calculated, using the liability method, on temporary differences between the carrying amounts of assets and liabilities and their respective tax bases. Deferred tax assets and liabilities are calculated, without discounting, at tax rates that are expected to apply to their respective periods of realization, provided they are enacted or substantively enacted at the end of the reporting period. Deferred tax liabilities are always provided for in full.

Deferred tax assets are recognized to the extent that it is probable that they will be able to be utilized against future taxable income. Deferred tax assets and liabilities are offset only when the Company has a right and intention to offset current tax assets and liabilities from the same taxation authority.

Changes in deferred tax assets or liabilities are recognized as a component of tax income or expense in profit or loss, except where they relate to items that are recognized in other comprehensive income or equity, in which case the related deferred tax is also recognized in other comprehensive income or equity, respectively.

### *Estimates*

Significant estimates are required in determining the Company's provision for income taxes and uncertain tax positions. Some of these estimates are based on interpretations of existing tax laws or regulations. Various internal and external factors may have favorable or unfavorable effects on the Company's future effective tax rate. These factors include, but are not limited to, changes in tax laws, regulations and/or rates, changing interpretations of existing tax laws or regulations, changes in estimates of prior years' items, results of tax audits by tax authorities, and changes in overall levels of pre-tax earnings. The realization of the Company's deferred tax assets is primarily dependent on whether the Company is able to generate sufficient capital gains and taxable income prior to expiration of any loss carryforward balance. A valuation allowance is provided when it is more likely than not that a deferred tax asset will not be realized. The assessment of whether a valuation allowance is required often requires significant judgment with regard to management's assessment of the long-range forecast of future taxable income and the evaluation of tax planning initiatives. Adjustments to the deferred tax valuation allowances are made to earnings in the period when such assessments are made.

The Company records tax benefits for all years subject to examination based upon management's evaluation of the facts, circumstances, and information available at the reporting date. There is inherent uncertainty in quantifying income tax positions. The Company has recorded tax benefits for those tax positions where it is more likely than not that a tax benefit will result upon ultimate settlement with a tax authority that has all relevant information. For those income tax positions where it is not more likely than not that a tax benefit will result, no tax benefit has been recognized in the consolidated financial statements.

### **3.11 Share Capital**

#### *Shares*

The voting securities of the Company consist of an unlimited number of SVS and MVS (collectively, "Shares"). The Shares are classified as equity. Transaction costs directly attributable to the issuance of Shares and options to purchase Shares are recognized as a reduction in equity.

#### *Equity units*

Proceeds received on the issuance of units, comprised of Shares and warrants are allocated to Shares and warrants based on the residual method.

### **3.12 Loss per Share**

The Company calculates basic loss per Share by dividing net loss by the weighted average number of Shares outstanding during the period. Diluted loss per Share is determined by adjusting loss attributable to common shareholders and the weighted average number of Shares outstanding, for the effects of all dilutive potential Shares, which comprise convertible debentures, restricted stock awards, warrants and stock options issued.

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### **3.13 Share-based Payments**

#### *Stock options*

Stock options issued to employees are measured at fair value at the grant date and are recognized as an expense over the relevant vesting periods with a corresponding credit to reserve for share-based payments.

Stock options issued to non-employees are measured at either the fair value of goods or services received, or the fair value of equity instruments issued if it is determined that the fair value of the goods or services cannot be reliably measured. The fair value of non-employee stock options is recorded as an expense at the date the goods or services are received.

The fair value of options is calculated using the Black-Scholes option pricing model. When determining the fair value of stock options, management is required to make certain assumptions and estimates related to expected lives, volatility, risk-free rate, future dividend yields and estimated forfeitures at the initial grant date.

The number of options expected to vest is reviewed and adjusted at the end of each reporting period such that the amount recognized for services received as consideration for the equity instruments granted shall be based on the number of equity instruments that eventually vest. Amounts recorded for forfeited or expired unexercised options are transferred to share capital in the year of forfeiture or expiry.

Upon the exercise of stock options, proceeds received from stock option holders are recorded as an increase to share capital.

#### *Restricted Stock Awards ("RSAs")*

RSAs are equity-settled share-based payments. RSAs are measured at their intrinsic fair value on the date of grant based on the closing price of the Company's shares on the date prior to the grant, and are recognized as share-based compensation expense over the vesting period, with a corresponding credit to reserve for share-based payments. Upon the release of RSAs, the related reserve for share-based payments is transferred to share capital.

The amount recognized for services received as consideration for the RSAs granted is based on the number of equity instruments that eventually vest. Amounts recorded for forfeited RSAs are transferred to deficit in the year of forfeiture or expiry.

### **3.14 Related Party Transactions**

Parties are considered to be related if one party has the ability, directly or indirectly, to control the other party or exercise significant influence over the other party in making financial and operating decisions. Parties are also considered to be related if they are subject to common control or common significant influence. Related parties may be individuals or corporate entities. A transaction is considered to be a related party transaction when there is a transfer of resources or obligations between related parties.

### **3.15 Fair Value Measurements**

The Company measures certain financial and non-financial assets and liabilities at fair value at each balance sheet date. In addition, fair value measurements are disclosed for certain financial and non-financial assets and liabilities.

Fair value is the price that would either be received to sell an asset or paid to transfer a liability in an orderly transaction between market participants at the measurement date. In estimating the fair value of an asset or a liability, the Company takes into account the characteristics of the asset or liability if market participants would take those characteristics into account when pricing the asset or liability at the measurement date. Fair value for measurement and disclosure purposes is determined on such a basis, except for share-based payment transactions, and measurements that have some similarities to fair value but are not fair value, such as net realizable value or value in use.

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Assets and liabilities, for which fair value is measured or disclosed in the consolidated financial statements, are classified using a three-level fair value hierarchy that reflects the significance and transparency of the inputs used in making the fair value measurements. Each level is based on the following:

- Level 1 - inputs are unadjusted quoted prices of identical assets or liabilities in active markets;
- Level 2 - inputs other than quoted prices included in Level 1 that are observable for the asset or liability, either directly (i.e. as prices) or indirectly (i.e. derived from prices from observable market data) from observable market data; and
- Level 3 - one or more significant inputs used in a valuation technique are unobservable in determining fair values of the asset or liability

Determination of fair value and the resulting hierarchy requires the use of observable market data whenever available. The classification of an asset or liability in the hierarchy is based upon the lowest level of input that is significant to the measurement of fair value.

### **3.16 Investments in and Advances to Unconsolidated Associates and Joint Ventures**

Associates are companies over which Harborside has significant influence and that is neither a subsidiary nor an interest in a joint venture. Significant influence represents the power to participate in the financial and operating policy decisions of the investee but does not represent the right to exercise control or joint control over those policies. A joint venture is a contractual arrangement whereby the Company and other parties undertake an economic activity that is subject to joint control (i.e. when the strategic, financial and operating policy decisions relating to the activities of the joint venture require the unanimous consent of the parties sharing control).

Investments in associates and joint ventures are accounted for using the equity method and are initially recognized at cost, excluding financial assets that are not in-substance SVS and inclusive of transaction costs. When the Company holds marketable securities or derivative financial assets and subsequently obtains significant influence in that investee, the fair value of the financial instruments is reclassified to investments in associates at the deemed cost, with the cumulative unrealized fair value gains or losses in other comprehensive (loss) income, if any, transferred to deficit.

The consolidated financial statements include the Company's share of the investee's income, expenses and equity movements. Where the Company transacts with its joint ventures or associates, unrealized profits or losses are eliminated to the extent of the Company's interest in the joint venture or associate.

Investments in associates and joint ventures are assessed for indicators of impairment at each period end. An impairment test is performed when there is objective evidence of impairment, such as significant adverse changes in the environment in which the equity-accounted investee operates, or there is a significant or prolonged decline in the fair value of the investment below its carrying amount. An impairment loss is recorded when the recoverable amount is lower than the carrying amount. An impairment loss is reversed if the reversal is related to an event occurring after the impairment loss is recognized. Reversals of impairment losses are recognized in profit or loss and are limited to the original carrying amount under the equity method as if no impairment had been recognized for the asset in prior periods. The Company uses judgment in assessing whether impairment has occurred or a reversal is required as well as the amounts of such adjustments.

### **3.17 Convertible Debentures**

Convertible debentures are financial instruments which are accounted for separately dependent on the nature of their components: a financial liability and an equity instrument. The identification of such components embedded within a convertible debenture requires significant judgment given that it is based on the interpretation of the substance of the contractual arrangement. Where the conversion option has a fixed conversion rate, the financial liability, which represents the obligation to pay coupon interest on the convertible debentures in the future, is initially measured at its fair value and subsequently measured at amortized cost. The residual amount is accounted for as an equity instrument at issuance. Where the conversion option has a variable conversion rate, the conversion option is recognized as a



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derivative liability measured at fair value through profit and loss. The residual amount is recognized as a financial liability and subsequently measured at amortized cost.

Given that it is subject to various inputs, assumptions and estimates including contractual future cash flows, discount rates, credit spreads and volatility, the determination of the fair value is also an area of significant judgment. Transaction costs are apportioned to the debt liability and equity components in proportion to the allocation of proceeds.

### **3.18 Loans and Borrowings**

Loans and borrowings are classified as other financial liabilities and are measured at fair value at initial recognition and subsequently at amortized cost. Transactions costs are deferred and amortized over the term of the liability.

Assets held under finance leases are initially recognized at the commencement of the lease as assets at the lower of the fair value of the leased property and the present value of the minimum lease payments. The corresponding liability to the lessor is included on the statement of financial position under loans and borrowings.

### **3.19 Adoption of New Accounting Policies**

The Company adopted the following standards effective January 1, 2019. These changes were made in accordance with the applicable transitional provisions.

#### *IFRS 16 - Leases ("IFRS 16")*

Beginning on January 1, 2019, the Company adopted IFRS 16 using the modified retrospective approach where prior periods are not restated. The new standard supersedes the requirements in IAS 17 *Leases*, IFRIC 4 *Determining whether an Arrangement contains a Lease*, SIC 15 *Operating Leases - Incentives*, and SIC 27 *Evaluating the Substance of Transactions Involving the Legal Form of a Lease*. IFRS 16 provides a new framework for lessee accounting that requires most Right of Use ("ROU") assets obtained through operating leases to be capitalized and a related liability to be recorded. IFRS 16 substantially carries forward the accounting requirements for lessors.

The adoption of IFRS 16 results in changes to property lease contracts which were previously classified as operating leases under IAS 17. Upon adoption, lease obligations equal to the present value of the remaining lease payments, discounted using the lessee's incremental borrowing rate are recognized. A Right of Use asset, representing the Company's right-to-use the underlying leased asset, will generally be equal to the lease obligation at adoption and subsequently depreciated on a straight-line basis.

Payments previously recognized in the consolidated statements of net earnings are replaced by a combination of depreciation on the ROU asset and interest expense on the lease obligations. Depreciation is presented separately in the Company's consolidated statements of loss and comprehensive loss. Interest expense is classified as interest expense.

On transition to IFRS 16, the Company elected to apply the following practical expedients:

- Using a single discount rate to a portfolio of leases with reasonably similar characteristics;
- Reliance on previous assessments on whether leases are onerous;
- Accounting for operating leases with a remaining lease term of 12 months or less as at the date of initial application as short-term leases;
- Excluding initial direct costs for the measurement of the right-of-use asset at the date of initial application;
- Using hindsight in determining the lease term where the contract contains options to extend or terminate the lease; and
- Not to reassess whether a contract is or contains a lease at the date of initial application.

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The impact of this adoption was not material. Refer to Note 12 for additional information.

### *IFRIC 23 - Uncertainty Over Income Tax Treatments (“IFRIC 23”)*

IFRIC 23 was issued in June 2017 and clarifies the accounting for uncertainties in income taxes. The IFRIC concluded that an entity shall consider whether it is probable that a taxation authority will accept an uncertain tax treatment. If an entity concludes it is probable that the taxation authority will accept an uncertain tax treatment, then the entity shall determine taxable profit (tax loss), tax bases, unused tax losses and credits or tax rates consistently with the tax treatment used or planned to be used in its income tax filings. If an entity concludes it is not probable that the taxation authority will accept an uncertain tax treatment, the entity shall reflect the effect of uncertainty in determining the related taxable profit (tax loss), tax bases, unused tax losses and credits or tax rates. IFRIC 23 is effective for annual periods beginning on or after January 1, 2019 and did not have a material impact on adoption.

### *Annual Improvements to IFRS (2015-2017) Cycle*

Beginning January 1, 2019, the Company adopted narrow-scope amendments to a total of four standards as part of its annual improvement process. Amendments were made to clarify that a company must remeasure its previously held interest in a joint operation when it obtains control of the business in accordance with IFRS 3 *Business Combinations* but does not remeasure when it obtains joint control of the business under IFRS 11 *Joint Arrangements*. The amendments also include clarification that, all income tax consequences of dividend payments should be recognized consistently with the transactions that generated the distributable profits, under IAS 12 *Income Taxes* and that under IAS 23 *Borrowing Costs*, any specific borrowing that remains outstanding after the related asset is ready for its intended use or sale becomes part of general borrowings. The Company adopted these amendments prospectively in its consolidated financial statements for the annual period beginning January 1, 2019. The adoption of these standards did not have a material impact on the consolidated financial statements.

### **3.20 Recent Accounting Pronouncements**

The Company is currently assessing the impact that adopting the new standards or amendments will have on its consolidated financial statements. No material impacts are expected upon the adoption of the following new standards:

#### *IAS 1 - Presentation of Financial Statements (“IAS 1”) and IAS 8 - Accounting Policies, Changes in Accounting Estimates and Errors (“IAS 8”)*

IAS 1 and IAS 8 were amended in October, 2018 to refine the definition of materiality and clarify its characteristics. The revised definition focuses on the idea that information is material if omitting, misstating or obscuring it could reasonably be expected to influence decisions that the primary users of general-purpose financial statements make on the basis of those financial statements. The amendments are effective for annual reporting periods beginning on or after January 1, 2020. Earlier adoption is permitted.

#### *Conceptual Framework*

On March 29, 2018, the IASB issued its revised Conceptual Framework for Financial Reporting. The revised Conceptual Framework does not constitute a substantial revision from the previously effective guidance, but does provide additional guidance on topics not previously covered, such as presentation and disclosure. This amendment is effective on January 1, 2020. The Company intends to adopt this amendment in its consolidated financial statements for the annual period beginning January 1, 2020. The adoption of the revised Conceptual Framework for Financial Reporting is not expected to have a material impact on the consolidated financial statements.

#### *Definition of a Business*

On October 22, 2018, the IASB issued a narrow scope amendment to IFRS 3. This amendment narrowed and clarified the definition of a business, as well as permitted a simplified assessment of whether an acquired set of activities and assets is a group of assets rather than a business. This amendment is effective on January 1, 2020 and is to be applied

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prospectively. The Company intends to adopt the amendment to IFRS 3 in its consolidated financial statements for the annual period beginning January 1, 2020. The adoption of the amendment to IFRS 3 is not expected to have a material impact on the consolidated financial statements.

### 4. Acquisitions

The Company completed three business acquisitions during the year ended December 31, 2019. The acquisitions of Patients Mutual Assistance Collective Corporation (“PMACC”) and San Jose Wellness (“SJW”), and the RTO Transaction noted below were accounted for in accordance with IFRS 3. The acquisition of San Leandro Wellness Solutions Inc. (“SLWS”) was deemed to be an asset acquisition, not a business combination.

A summary of the final accounting for the business acquisitions completed during the year ended December 31, 2019 is as follows:

Acquisition Date	PMACC/SJW	Lineage RTO	SLWS	Total
	January 7, 2019	May 30, 2019	October 8, 2019	
<b>Fair Value of Consideration Paid:</b>				
Cash	\$ -	\$ -	\$ 1,742,202	\$ 1,742,202
Fair value of:				
Debt assumed/settled	27,749,246	1,576,342	2,028,073	31,353,661
Share capital issued	13,288,090	11,016,549	-	24,304,639
Options issued	-	128,305	-	128,305
Warrants issued	-	94,186	-	94,186
Contingent consideration	-	1,750,386	-	1,750,386
<b>Total Consideration</b>	<b>\$ 41,037,336</b>	<b>\$ 14,565,768</b>	<b>\$ 3,770,275</b>	<b>\$ 59,373,379</b>

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	<u>PMACC/SJW</u>	<u>Lineage RTO</u>	<u>SLWS</u>	<u>Total</u>
Consideration paid	\$ 41,037,336	\$ 14,565,768	\$ 3,770,275	\$ 59,373,379
Fair value of net assets acquired:				
Cash	2,129,223	210,143	447	2,339,813
Accounts receivable	629,170	61,243	-	690,413
Biological assets	615,075	-	-	615,075
Inventories	2,854,662	84,101	-	2,938,763
Prepaid expenses	547,439	19,544	10,775	577,758
Investments and advances to unconsolidated affiliates	1,212,807	2,305,931	-	3,518,738
Property and equipment	1,165,436	-	1,796,230	2,961,666
Right-of-use assets	1,491,113	163,736	2,195,797	3,850,646
Intangible assets - licenses	51,800,000	239,970	2,005,137	54,045,107
Intangible assets - trademark	-	113,899	-	113,899
Deferred tax asset	-	107,399	-	107,399
Other assets	13,123	-	-	13,123
Accounts payable and accrued expenses	(6,787,382)	(699,756)	(42,314)	(7,529,452)
Derivative liabilities	-	(126,358)	-	(126,358)
Operating lease liabilities	(2,552,456)	(167,734)	(2,195,797)	(4,915,987)
Provisions	(34,176,000)	-	-	(34,176,000)
Convertible notes payable	-	(690,247)	-	(690,247)
Income tax payable	-	(39,727)	-	(39,727)
Deferred tax liability	(15,814,865)	(117,015)	-	(15,931,880)
Total Identifiable Net Assets	3,127,345	1,465,129	3,770,275	8,362,749
Goodwill	37,909,991	13,100,639	-	51,010,630
Net Assets Acquired	<u>\$ 41,037,336</u>	<u>\$ 14,565,768</u>	<u>\$ 3,770,275</u>	<u>\$ 59,373,379</u>

Had these acquisitions been made as of the beginning of the 2019 annual reporting period, Harborside's consolidated revenue and loss for the year ended December 31, 2019 would have been as shown below:

For the year ended December 31, 2019:	<u>Net Revenue</u>	<u>Net Loss</u>
As reported	\$ 47,341,149	\$ (49,458,115)
Pro forma impact for:		
PMACC/SJW	934,523	(309,780)
Lineage RTO	526,347	(547,676)
Pro forma	<u>\$ 48,802,019</u>	<u>\$ (50,315,571)</u>

### A. Acquisition of PMACC and SJW

PMACC is a California company that was incorporated on August 28, 2005. PMACC's primary activity is the cultivation and dispensing of cannabis to eligible individuals pursuant to state and local law. SJW is a California corporation that was organized on November 17, 2009. SJW began doing business in 2012 as a compliant medical cannabis dispensary in San Jose, California under the Harborside brand. PMACC and SJW were owned by the same shareholders, each shareholder owning 50% of the respective entities, and were related parties of Harborside until they were acquired by Harborside in January, 2019. Though PMACC, SJW and Harborside were related parties prior to the acquisition, the acquisition was not a common control transaction and the IFRS 3 scope exception therefore does not apply.

On January 7, 2019, FLRish entered into a series of agreements (the "Merger Option Agreements") with PMACC and SJW providing FLRish with the right (the "Merger Options") to purchase 100% of the equity interests of PMACC and SJW for 4,051,247 shares of FLRish's series B common stock (the "Series B Common Shares") plus the assumption of debt owed by PMACC and SJW. Of the \$41,037,336 total consideration paid for PMACC and SJW, \$27,749,246 represents settlement of pre-existing related party liabilities owed by PMACC and SJW to FLRish under previous

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operating agreements, and the \$13,288,090 balance was paid in share capital. Pursuant to the terms of the Merger Option Agreements, FLRish had the right to exercise the Merger Options at any time until the termination date of September 27, 2023. The shares would be released to PMACC and SJW shareholders upon the completion of the merger, or at the termination of the Merger Option. If the Merger Option was not exercised prior to September 27, 2023, the Merger Option Agreements would terminate.

The Company determined that on January 7, 2019, the date the Merger Option Agreements were executed, the Company obtained de facto control of PMACC and SJW. On this date, the Company had:

- a) Power over PMACC and SJW as a result of having substantive potential voting rights that gave it the current ability to direct the relevant activities, even though legal ownership remained with the prior shareholders;
- b) Rights to variable returns to the retained earnings of PMACC and SJW from the January 7, 2019 date of execution of the Merger Option Agreements to the date of exercise of the Merger Option Agreements; and
- c) The ability to use its power over PMACC and SJW to affect the amount of its returns through the ability to currently exercise the Merger Option and direct the relevant activities of PMACC and SJW.

Pursuant to the RTO Transaction, Lineage and FLRish agreed to exercise the Merger Option relating to PMACC under the Merger Option Agreements to purchase 100% of each of PMACC and SJW after the RTO Transaction, whereby the Company obtained legal control over PMACC and SJW and the shares were issued to the former shareholders of PMACC and SJW. As a result of the exercise of the Merger Option granted under the Merger Option Agreements to acquire PMACC, the Company also indirectly acquired a 50% ownership interest in SLWS. In October 2019, the Company purchased the remaining 50% ownership in SLWS, making it a wholly-owned subsidiary of Harborside.

Harborside elected an accounting policy for the Merger Option Agreements to use the “anticipated-acquisition method”, whereby it assumes the options have been already exercised on grant date because the non-controlling shareholders (the sellers) do not have access to the returns of the entity associated with the underlying equity interest. Using this method, no non-controlling interest (“NCI”) is recognized for the duration of the option instrument. The Merger Option Agreements provided that only Harborside was entitled to all of PMACC’s and SJW’s profits and cash flows from January 7, 2019 until either the Merger Options were exercised or the Merger Option Agreements expired. Since no consideration was payable upon exercise of the Merger Option, no related financial liability would be recognized.

As FLRish was a privately held company on January 7, 2019, the Company estimated the fair value of the equity consideration paid for the Merger Options as of January 7, 2019, the date the Merger Option Agreements were entered into. Primary reliance was placed on deriving the enterprise value and the Series B Common Share value from FLRish’s October 2018 and November 2018 convertible debenture private placements (the “2018 Private Placements”) for Series B Debenture Units (the “Series B Debenture Units”) of FLRish (comprised of unsecured convertible debentures and warrants to acquire Series B Common Shares of FLRish), and performing a roll-forward analysis from October 30, 2018 to the January 7, 2019 valuation date. The valuation method used to value the shares was a hybrid method (the “Hybrid Method”), a blend of the Probability-Weighted Expected Return Method (“PWERM”) and an option pricing model (“OPM”), whereby the initial share price calibrated the value equal to the proceeds of the Series B Debenture Units. The following were the key assumptions:

- i. computed the probability-weighted Series B Common Share value across six initial public offerings (“IPO”) scenarios yielding a weighted average range of implied exit prices for the Series B Common Share of \$6.77 to \$8.56 per share across the scenarios,
- ii. constructed an option pricing model analysis to estimate the value for the other non-IPO scenarios by benchmarking to the 2018 Private Placements to calculate the implied equity value of the Company using the option-pricing method of allocation and,
- iii. weighted the concluded stock values under each method based on management’s best estimates of the probability of an IPO at 50%/50% IPO/non-IPO as of October 31, 2018 and 60%/40% IPO/non-IPO as of January 7, 2019.

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A severance agreement with one of the former owners of PMACC and SJW was signed concurrent with the Merger Option Agreements and was effective immediately. This amount was not deemed to be part of the consideration paid in the acquisition. Approximately \$600,000 of severance was expensed in the accompanying Consolidated Statements of Loss and Comprehensive Loss for the year ended December 31, 2019.

The estimated fair value of acquired intangible assets includes approximately \$51.7 million for cannabis licenses to operate dispensaries. The key assumptions used in estimating the fair value of the intangible assets are management's five-year projections, estimated long-term growth rate of 2.5%, and an after-tax discount rate applicable to the intangible assets estimated at approximately 12%. The discount rate incorporates the risk-free rate as well as risks and uncertainties associated with the projected operations. Goodwill is not expected to be deductible for tax purposes.

The accompanying Consolidated Statements of Loss and Comprehensive Loss for the year ended December 31, 2019 includes net revenue of \$47,169,501 and net loss of \$9,194,764 of PMACC and SJW since the January 7, 2019 acquisition date.

### *B. RTO Transaction*

On May 30, 2019, Lineage and FLRish formed Harborside through the RTO Transaction, resulting in the former shareholders of FLRish holding a majority of the outstanding share capital and assuming control of Lineage. The RTO Transaction was a reverse acquisition and has been accounted for as a capital transaction, with FLRish being identified as the accounting acquirer. Harborside's financial statements are presented as a continuation of the financial statements of FLRish reflecting the acquisition of Lineage using the acquisition method of accounting.

As Lineage owned and operated two dispensaries in Oregon it met the definition of a business under IFRS 3.

The \$14,565,768 total consideration paid for Lineage is comprised of the following components that were measured at the estimated fair value on the date of closing of the RTO Transaction:

- i. 2,887,781 SVS, having an estimated fair value of \$11,016,549 based on the fair value of shares issued in connection with closing of the RTO Transaction, inclusive of 1,070,670 SVS issued on conversion of the Series A Special Shares (as defined in Note 18) and 1,817,340 SVS issued in exchange for the Lineage Common Shares (as defined in Note 18).
- ii. 134,232 options to acquire SVS, having an estimated fair value of \$128,305, determined based on a Black Scholes option pricing model which incorporated the following assumptions: implied share price - \$3.81 (C\$5.15) per share based on the Concurrent Offering, consolidation-adjusted exercise price of \$3.10 to \$7.74 (C\$4.18 to \$10.45), expected dividend yield - 0%, expected volatility - 90%, risk-free interest rate - 1.47% to 1.52% and expected life of 0.25 to 4.55 years. In making the assumptions for expected volatility, the Company used the estimated average volatility of comparable companies in the cannabis industry.
- iii. 308,662 warrants to acquire SVS, having an estimated fair value of \$94,186, determined based on a Black Scholes option pricing model which incorporated the following assumptions: implied share price - \$3.81 (C\$5.15) per share, consolidation-adjusted exercise price of \$7.74 to \$10.07 (C\$10.45 to \$13.59), expected dividend yield - 0%, expected volatility - 90%, risk-free interest rate - 1.71% and an expected life of 0.65 to 0.72 years. In making the assumptions for expected volatility, the Company used the estimated average volatility of comparable companies in the cannabis industry.
- iv. The effective settlement of a pre-existing relationship related to the bridge loan payable to Harborside by Lineage of \$1,576,342.
- v. The contingent consideration in the amount of \$1,750,386, classified under Shareholders' Equity, is related to the stock dividend declared by Lineage to the holders of its common shares (the "Lineage Common Shares") as at the record date of May 23, 2019, through the issuance of 11,513,533 series B special shares of Lineage (the "Series B Special Shares") and 14,072,120 series C special shares of Lineage (the "Series C Special Shares"). Pursuant to the merger agreement between Harborside, Inc., FLRish, Inc., and Lineage Merger Sub, Inc., entered into on February 8, 2019 and as amended on April 17, 2019 (the "Merger Agreement"), the Series B Special Shares would be automatically converted into one Lineage Common Share upon the completion of the acquisition by the Company of Lucrum Enterprises Inc. (the "LUX Acquisition"),

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d/b/a LUX Cannabis Dispensary (“LUX”) (See Note 9). Similarly, the Series C Special Shares would be converted into one Lineage Common Share upon the completion of the acquisition of Walnut Oaks, LLC (the “Agris Acquisition”), d/b/a Agris Farms (“Agris Farms”) (Note 9). In both instances, the conversion would not require the payment of additional consideration or any further action from the holder. If the LUX Acquisition was terminated by the Company other than for failure to receive regulatory approval prior to the 180th day after the completion of the RTO Transaction, the discovery of an undisclosed material adverse effect of at least 10% of the total applicable purchase price, or the amount of the consideration for the purchase being in excess of the amounts set forth in the Merger Agreement, each Series B Special Share will be automatically converted to one Lineage Common Share on the date of the termination of the acquisition. If the Agris Acquisition was terminated other than for the same aforementioned reasons, each Series C Special Share will be automatically converted to one Lineage Common Share on the date of the termination of the acquisition. Both Series B Special Shares and C Special Shares have an automatic redemption clause (price of C\$0.000001) that will be triggered unless all of the Series B Special Shares and C Special Shares have otherwise been converted on or prior to 180 days from the closing of the RTO Transaction.

The contingent consideration was valued at CAD\$5.15 per share based on based on the Concurrent Offering, and management applied a 75% probability assessment of the LUX Acquisition and Agris Acquisition closing as of the time of the RTO Transaction.

As of December 31, 2019, the Company had not completed either of the acquisitions. The time limit of 180 days since the RTO Transaction for the automatic redemption clause lapsed as of November 26, 2019. As the time period of 180 days had lapsed, the Series B Special Shares and Series C Special Shares are considered to have been automatically redeemed and cancelled at a redemption price of C\$0.000001 per share. Per IFRS 3, contingent consideration classified as equity shall not be remeasured and its subsequent settlement shall be accounted for within equity.

The estimated fair value of acquired intangible assets includes a trademark of \$113,899 and cannabis licenses to two operating Terpene Station Dispensaries of \$239,970. The estimated fair value of the intangible assets acquired utilized the projected revenues on an aggregate basis for the Terpene Station Dispensaries over the term of the useful life.

The accompanying Consolidated Statements of Loss and Comprehensive Loss for the year ended December 31, 2019 includes revenue of \$964,920 and net loss of \$5,055,333 of Lineage since the closing date of the RTO Transaction.

### *C. Acquisition of SLWS*

SLWS was formed on September 28, 2015 as a premier indoor clone cultivator, with the intention of launching a cannabis dispensary in San Leandro, California. The project was under construction until December 31, 2019.

On January 7, 2019, as part of the PMACC acquisition, Harborside acquired a 50% ownership interest in SLWS. The Company estimated the fair value of this investment on January 7, 2019 using a discounted cash flow method to arrive at an indicated fair value of the business. After adjustments for debt, a 10% discount for lack of control and a 23% discount for lack of marketability were applied to arrive at the fair value estimate of the 50% equity investment. The fair value of the investment was estimated to be \$160,000. In addition, SLWS owed PMACC \$1,057,807, which has been recorded at carrying value as of January 7, 2019.

On October 8, 2019, Harborside acquired the remaining 50% equity interest in SLWS. Of the \$3,770,275 total consideration paid, \$2,028,073 represents settlement of pre-existing related party liabilities owed by SLWS to Harborside for advances paid to finance the construction of the project and the balance of \$1,742,202 was paid in cash. As SLWS did not meet the definition of a business under IFRS 3, the acquisition was accounted for as an asset acquisition and the total consideration paid was allocated to the assets acquired and no residual goodwill was recognized.

The estimated fair value of acquired intangible assets includes a cannabis dispensary permit of \$2,005,137. The key assumptions used in estimating fair value of the intangible asset relate to management’s five-year projections,

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estimated long-term growth, and an after-tax discount rate applicable to the intangible assets estimated at approximately 17%. The discount rate incorporates the risk-free rate as well as risks and uncertainties associated with the projected operations.

The accompanying Consolidated Statements of Loss and Comprehensive Loss for the year ended December 31, 2019 includes no material revenue or operating loss of SLWS because the dispensary had only one day of operations in 2019.

### *2018 Acquisitions - Merger of Savature, Inc. with FLRish Farms, LLC*

On April 29, 2018, FLRish Farms, LLC (“FLRish Farms”), a wholly owned subsidiary of the Company, and Linnaeus Management Services, LLC (“LMS”) merged LMS’s 31.5% interest in Savature LLC, Savaca LLC, FFC1 LLC and FLRish Farms Cultivation LLC into FLRish Farms in exchange for 11,156,626 Series B Common Shares of FLRish, thereby eliminating the non-controlling interest of \$9,139,504, net of distribution received by LMS of \$400,000. On April 26, 2018, the Company acquired the non-controlling ownership interests in Savature, LLC, Savaca LLC, FFC1 LLC, and FLRish Farms Cultivation 8 LLC.

Pursuant to the plan of reorganization for this transaction, FLRish Farms LLC was converted to FLRish Farms, Inc. and Savature LLC was converted to Savature, Inc. (“Savature”). This transaction was structured as a reverse triangular merger in which FLRish Farms merged into Savature, the surviving entity. The plan of reorganization was completed in July 2018, resulting in FLRish owning a 100% interest in Savature.

## 5. Accounts Receivable

	<b>2019</b>	<b>2018</b>
Trade receivables	\$ 1,360,066	\$ -
Sales tax receivables	138,976	-
Total	1,499,042	-
Less allowance for credit loss	(37,672)	-
<b>Total accounts receivables</b>	<b>\$ 1,461,370</b>	<b>\$ -</b>

Accounts receivable are recognized initially at fair value and subsequently measured at amortized cost, less any provisions for impairment. Financial assets measured at amortized cost are assessed for impairment at the end of each reporting period. Impairment provisions are estimated using the expected credit loss impairment model where any expected future credit losses are provided for, irrespective of whether a loss event has occurred at the reporting date.

The Company provides trade credit to its wholesale customers in the normal course of business and has established credit evaluation and monitoring processes to mitigate credit risk. Credit risk for wholesale customers is assessed on a quarterly basis and an allowance for credit loss is recorded where required. Credit risk is limited for receivables from retail customers as the majority of retail sales are transacted with cash. All amounts payable to the Company from debit card processors were collected after year-end.

The Company assesses the risk of collectability of accounts receivable on a quarterly basis. Estimates of expected credit losses take into account the Company’s collection history, deterioration of collection rates during the average credit period, as well as observable changes in, and forecasts of, future economic conditions that affect default risk. Where applicable, the carrying amount of a trade receivable is reduced for any expected credit losses through the use of an allowance for credit loss provision. The allowance for credit loss reflects the Company’s best estimate of probable losses inherent in the trade receivables accounts.



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Activity in the allowance for credit loss was as follows:

	<u>2019</u>	<u>2018</u>
Balance, beginning of year	\$ -	\$ -
Provision for uncollectible receivables	37,672	-
Write-offs, net of recoveries	-	-
<b>Balance, end of year</b>	<b><u>\$ 37,672</u></b>	<b><u>\$ -</u></b>

The Company's aging of accounts receivable is as follows at December 31:

	<u>2019</u>	<u>2018</u>
Current	\$ 775,407	\$ -
1 – 30 days	142,006	-
31– 60 days	161,279	-
61 – 90 days	-	-
Over 90 days	420,350	-
<b>Total</b>	<b><u>\$ 1,499,042</u></b>	<b><u>\$ -</u></b>

Subsequent to year-end, \$134,077 of receivables were net settled with outstanding payables owing to the vendor.

### 6. Inventories

The Company's inventory includes both purchased and internally produced inventory. The Company's inventory is comprised of the following items:

	<u>2019</u>
Raw materials	\$ 510,896
Work-in-process	597,132
Finished goods	1,545,999
<b>Total Inventory</b>	<b><u>\$ 2,654,027</u></b>

During the year ended December 31, 2019, inventory expensed to cost of goods sold was \$31,177,366. Management determined net realizable value as the estimated selling price in the ordinary course of business less the estimated costs of completion and the estimate costs necessary to make the sale. During the year ended December 31, 2019, management assessed that the net book value of inventory exceeded the net realizable value and thus recorded an impairment of \$541,339, which is recorded as a component of the cost of goods sold - wholesale.

There was no inventory as at December 31, 2018.

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### 7. Biological Assets

Biological assets consist of cannabis plants. The changes in the carrying value of biological assets are as follows for the year ended December 31, 2019:

	<u>2019</u>
Balance at beginning of period	\$ -
Acquired as part of business combination (Note 4)	615,075
Costs capitalized	9,550,365
Change in fair value less cost to sell due to biological transformation	(4,158,924)
Transferred to inventory upon harvest	(4,839,391)
<b>Balance at end of period</b>	<b><u>\$ 1,167,125</u></b>

The Company measures its biological assets at their fair value less costs to sell. This is determined using a model which estimates the expected harvest yield in grams for plants currently being cultivated, and then adjusts that amount for the expected selling price less costs to sell per gram.

The fair value measurements for biological assets have been categorized as Level 3 fair values based on the inputs to the valuation technique used. The Company's method of accounting for biological assets attributes value accretion on a straight-line basis throughout the life of the biological asset from initial cloning to the point of harvest.

Biological assets at December 31, 2019 include \$230,266 of depreciation expense incurred in the year.

The Company did not have biological assets at December 31, 2018.

The following table quantifies each significant unobservable input, and provides the impact a 10% increase or decrease in each input would have on the fair value of biological assets:

	Assumptions:	As at December 31, 2019	
		Input	10% change
i	Weighted average of expected loss of plants until harvest [a]	8%	\$ 9,858
ii	Expected yields (dry grams of cannabis per plant) [b]	69 grams	\$ 113,419
iii	Weighted average number of growing weeks completed as a percentage of total growing weeks as at period end	55%	\$ 113,419
iv	Estimated selling price (per gram) [c]	\$2.00 per gram dried flower \$0.30 per gram dried trim	\$ 228,916
v	After harvest cost to complete and sell (per gram)	\$0.96 per gram dried flower \$0.19 per gram dried trim	\$ 115,496

[a] Weighted average of expected loss of plants until harvest represents loss via plants that do not survive to the point of harvest. It does not include any financial loss on a surviving plant.

[b] Expected average yields for cannabis plants vary based on the mix of strains and number of plants existing at each reporting date. As of December 31, 2019, it was expected the Company's biological assets would yield 33 grams of dried flower per plant and 36 grams of dried trim per plant.

[c] The estimated selling price (per gram) represents the actual average sales price for the Company's strains sold as bulk products.

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The Company estimates the harvest yields for cannabis at various stages of growth. As of December 31, 2019, it is expected that the Company's biological assets will yield approximately 1,845,215 grams of dry cannabis flower and 2,025,421 grams of dry trim when harvested. The fair value adjustments on biological assets are presented separately on the Consolidated Statements of Loss and Comprehensive Loss.

The Company's estimates, by their nature, are subject to changes that could result from volatility of market prices, unanticipated regulatory changes, harvest yields, loss of crops, changes in estimates and other uncontrollable factors that could significantly affect the future fair value of biological assets.

### 8. Prepaid Expenses

As of December 31, 2019, and 2018, prepaid expenses were comprised of the following:

	2019	2018
Insurance and rent	\$ 206,785	\$ 23,584
Advances made to suppliers and consultants	120,625	46,000
Excise taxes	229,617	-
Payroll and income taxes	32,339	-
Taxes and fees	90,555	-
Other	176,771	-
<b>Total Prepaid Expenses</b>	<b>\$ 856,692</b>	<b>\$ 69,584</b>

### 9. Investments and Advances

	Investments Equity Method	Investments FVTPL	Advances	Total
Balance as at December 31, 2018	\$ -	\$ -	\$ -	\$ -
Acquired as part of business combination	160,000	238,128	3,120,610	3,518,738
Additions	-	-	1,975,265	1,975,265
Interest accrued	-	-	39,929	39,929
Share of net income/(loss)	(160,000)	-	-	(160,000)
Impairment recorded	-	(238,128)	(2,793,820)	(3,031,948)
Settled as part of asset acquisitions	-	-	(2,028,073)	(2,028,073)
<b>Balance as at December 31, 2019</b>	<b>\$ -</b>	<b>\$ -</b>	<b>\$ 313,911</b>	<b>\$ 313,911</b>

#### (a) San Leandro Wellness Solutions, Inc. ("SLWS")

On January 7, 2019, the Company acquired a 50% interest in SLWS valued at \$160,000 as part of the PMACC/SJW business combination (Note 4).

The 50% investment was subsequently accounted for under IAS 28 - *Investments in Associates and Joint Ventures*. For the period January 7, 2019 to October 8, 2019, the date the Company acquired the remaining 50% ownership interest (Note 4), PMACC's share of the loss from operations of SLWS was approximately \$160,000, reducing the carrying value of the investment on October 8, 2019 to \$nil.

In addition to the investment in SLWS on January 7, 2019, SLWS previously had a receivable from PMACC for \$1,052,807 that was acquired as part of the net assets acquired in the PMACC/SJW acquisition. From January 7, 2019 to October 8, 2019, the Company advanced funds to SLWS to assist with finalizing the construction project for the dispensary. The outstanding advances receivable of \$2,028,073 on October 8, 2019 representing settlement of pre-existing related party liabilities owed by SLWS to Harborside and was included as part of the purchase consideration.

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### *(b) Altai Partners, LLC*

On May 30, 2019, as part of the RTO Transaction, the Company acquired from Lineage advances previously made toward a 100% interest in Altai Partners, LLC (“Altai”) (Note 4), a limited liability company operating out of California with an estimated fair value of \$1,729,463, which included accrued interest of \$94,463. As the former Lineage management was in negotiations with the seller at the time of the RTO transaction with the expectation that the LUX Acquisition was to close shortly after the RTO Transaction, it was assessed that no additional impairment was needed at the time. These advances were made pursuant to a binding letter of intent in relation to the LUX Acquisition that was entered into by Lineage on March 28, 2018. Altai had an agreement in place, dated March 15, 2018, to acquire a 45% interest in LUX, a licensed dispensary operating in San Jose. Further to the above agreement, on March 28, 2018, Altai entered into an additional agreement to acquire the remaining 55% ownership interest in LUX. Accordingly, the Company would acquire an indirect 100% ownership interest in LUX through its purchase of a 100% interest in Altai. The purchase price for the LUX Acquisition is \$5,400,000, payable on or prior to closing, comprised of: \$1,200,000 payable in cash, \$750,000 in a promissory notes and \$3,450,000 payable by the issuance of share capital of the Company.

In addition, pursuant to the terms of the LUX Acquisition:

- (a) \$750,000 will be lent to Altai under promissory notes bearing at 12% annual interest. The promissory notes will become loans to subsidiary after completion of the LUX Acquisition; and
- (b) The Company, under its ownership of Altai, will assume \$1,200,000 in payment obligations towards Altai’s purchase of LUX. This obligation includes four (4) cash payments to LUX shareholders of \$300,000 each.

As at December 31, 2019, the Company had advanced total funds of \$1,800,000 to Altai, comprised of:

- (i) Total advances of \$1,050,000; and
- (ii) Funds of \$750,000 in the form of two (2) promissory notes, issued at \$250,000 and \$500,000, respectively. These promissory notes will become a loan to subsidiary after completion of the LUX Acquisition. Should the LUX Acquisition not ultimately close, the advances will be repaid to the Company.

All funds advances were prior to the RTO Transaction.

Though the Company hopes to close the LUX Acquisition, there is currently uncertainty with respect to the ultimate outcome and timing. Given the uncertainty, management had recorded an expected credit loss of \$1,446,184 (2018 - \$nil) as at December 31, 2019, to an amortized cost of \$313,911.

### *(c) Walnut Oaks, LLC*

On May 30, 2019, as part of the RTO Transaction the Company acquired from Lineage advances and an investment for approximately 6.53% of a membership interest, in relation to a Membership Interest Purchase Agreement (the “Agris Agreement”) to acquire a 100% ownership interest in California-based Agris Farms (Note 4). The advances were recorded at an estimated fair value of \$338,340, and the total investments made to Agris Farms were recorded at a fair value of \$238,128 on the date of acquisition. The fair value was measured based on Lineage’s membership interest percentage of Agris Farms’ enterprise value, which was calculated at \$3,648,880, being the difference between the purchase price and the amount of liabilities assumed (see terms below).

On November 20, 2018, the Company, through Lineage GCL California, entered into the Agris Agreement in pursuant to the Agris Acquisition.

The aggregate purchase price payable under the Agris Acquisition is \$6,600,000 payable on closing, comprised of:

- (a) An amount of \$2,148,880 payable on closing by the issuance of the Company’s SVS at a price of C\$6.90 per SVS.

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- (b) The assumption of liabilities in the aggregate amount of \$2,951,120, which is to be settled as follows:
- (i) \$451,120 payable in cash which had been paid;
  - (ii) \$1,000,000, convertible on closing into the Company's SVS at a price of C\$6.90 per SVS and/or MVS at a price of C\$690.00 per MVS; and
  - (iii) \$1,500,000 which, upon closing, the Company will assume as a subordinate note owing to a third-party lender who will be granted a put option by Harborside in favor of the holder, where the note holder can choose to convert the subordinate note into 251,087 units of one SVS and one half of a warrant to acquire SVS at a conversion price of C\$7.945 per unit with the full warrant exercisable into a SVS at an exercise price of C\$10.45 (or 2,510 units of one MVS and one half of a warrant to acquire MVS at a conversion price of C\$794.50 per unit with the full warrant exercisable into a MVS at an exercise price of C\$1,045.00) On closing, the third-party will have a general security interest over all assets of Walnut Oaks.
- (c) A cash investment into Walnut Oaks in the amount of \$1,500,000, of which \$238,128 was subscription for the purchase of 698.17 membership units (approximately 6.53%) of Walnut Oaks and the excess of \$1,261,872 as advances. The advances had previously been written down by Lineage prior to completion of the RTO Transaction as their recoverability was uncertain.

The sellers may also be entitled to receive an additional earn-out payment equal to six (6) times any earnings before interest, taxes, depreciation, and amortization (EBITDA) in excess of \$1.1 million.

During the year ended December 31, 2019, management determined that the Company would not proceed with the Agris Acquisition. As Agris Farms wanted to renegotiate the terms of the original purchase price that were unfavorable to the Company, the transaction was not completed during the year. Furthermore, as a result of changes in market conditions from when the original investment was made, the Company recorded an impairment loss of \$238,128 on the investment of Agris Farms. The Company also recorded an ECL allowance of \$339,042 (2018 - \$nil) on the advances as there is uncertainty with respect to their collectability.

### *(d) Airfield Supply Company*

On April 23, 2019, Harborside entered into a definitive stock purchase agreement with Airfield Supply Company ("Airfield") and its owner pursuant to which, among other things, the Company would acquire 100% of the outstanding capital stock of Airfield (the "Airfield Transaction") for a purchase price that is based on the following formula: an average of (x) 1.3x Airfield's revenue and (y) 7x Airfield's EBITDA, in each case of the period commencing April 1, 2018 through March 1, 2019. As part of the negotiations, the Company paid a \$1,000,000 non-refundable deposit.

During the third quarter of 2019, management determined that the Company would not proceed with the Airfield Transaction, in light of the substantial cash component of the purchase price, which management has determined is not in the best interests of shareholders. As a result, the Company recorded an impairment loss of \$1,000,000 on a non-refundable deposit in relation to the Airfield Transaction.

### *(e) Accucanna, LLC*

In May 2018, Harborside entered into a stock purchase agreement with Accucanna, LLC to purchase 10% of the equity of Accucanna, originally valued at \$500,000, to be issued upon completion of delivery of cannabis and cannabis related products totaling \$500,000 in wholesale value. Accucanna owns a retail dispensary in the City of Desert Hot Springs ("DHS"). In April 2018, Harborside entered into a retail management service agreement with the dispensary to provide management services regarding the processing, retailing and dispensing of cannabis and cannabis related products. The initial term is for five (5) years and the agreement shall renew automatically for two additional five-year periods, unless, on or before the date of renewal, the Company or Accucanna determine, in their sole discretion, that the agreements shall not renew.

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The shares are to be issued only upon delivery of products equal to \$500,000. As of December 31, 2019, the Company had delivered products totaling \$229,953. As the issuance of the shares would only occur upon successful delivery of goods totaling the committed amount, the investment has not been included in the advances table above and instead been classified in the Financial Statements as Deposits with Accucanna at December 31, 2019. The Company expects to deliver the remaining goods in 2020.

### 10. Property, Plant and Equipment

At December 31, 2019 and 2018, the Company's property, plant and equipment consisted of the following:

	Land	Agricultural buildings	Agricultural equipment	CIP	Furniture and fixtures	Vehicles	Office, computer and security equipment	Leasehold improvements	TOTAL
<b>At Cost</b>									
As at December 31, 2017	\$ 3,404,572	\$ 2,816,892	\$ 802,457	\$ 8,358,892	\$ 40,654	\$ -	\$ 720,719	\$ 2,572	\$ 16,146,758
Additions	-	2,333,719	2,810,299	1,171,327	-	-	4,855	-	6,320,200
Disposals and transfers	-	-	-	(240,001)	-	-	-	-	(240,001)
Reclass on completed phase of construction	-	-	-	(3,267,910)	-	-	-	-	(3,267,910)
As at December 31, 2018	3,404,572	5,150,611	3,612,756	6,022,308	40,654	-	725,574	2,572	18,959,047
Additions	-	3,749,792	2,261,167	378,248	33,376	-	112,864	2,537,675	9,073,122
Disposals and transfers	-	-	-	-	-	-	-	-	-
Business acquisition	-	-	-	1,803,731	-	29,530	1,128,405	-	2,961,666
Reclass on completed phase of construction	-	-	-	(5,644,335)	-	-	-	-	(5,644,335)
As at December 31, 2019	\$ 3,404,572	\$ 8,900,403	\$ 5,873,923	\$ 2,559,952	\$ 74,030	\$ 29,530	\$ 1,966,843	\$ 2,540,247	\$ 25,349,500
<b>Accumulated Depreciation</b>									
As at December 31, 2017	-	247,148	178,110	-	7,307	-	113,933	28	546,526
Depreciation expense	-	442,421	567,815	-	5,807	-	159,975	172	1,176,190
As at December 31, 2018	-	689,569	745,925	-	13,114	-	273,908	200	1,722,716
Depreciation expense	-	523,915	864,332	-	6,109	11,765	283,754	152,894	1,842,769
As at December 31, 2019	-	\$ 1,213,484	\$ 1,610,257	-	\$ 19,223	\$ 11,765	\$ 557,662	\$ 153,094	\$ 3,565,485
<b>Net Book Value</b>									
As at December 31, 2018	\$ 3,404,572	\$ 4,461,042	\$ 2,866,831	\$ 6,022,308	\$ 27,540	\$ -	\$ 451,666	\$ 2,372	\$ 17,236,331
As at December 31, 2019	\$ 3,404,572	\$ 7,686,919	\$ 4,263,666	\$ 2,559,952	\$ 54,807	\$ 17,765	\$ 1,409,181	\$ 2,387,153	\$ 21,784,015

Depreciation expense of \$1,842,769 and \$1,176,190 was recorded for the years ended December 31, 2019 and 2018, respectively. Depreciation expense included in cost of goods sold was \$1,430,573 for the year ended December 31, 2019.

### 11. Intangible Assets and Goodwill

During the year ended December 31, 2019, the Company acquired \$54,159,006 of intangible assets and recognized \$51,010,630 of goodwill as a result of its acquisitions (Note 4). The Company has assigned a finite life of four years to its trademark and an indefinite life to its licenses and goodwill.

A reconciliation of the beginning and ending balances of intangible assets and goodwill for the year ended December 31, 2019 is as follows:

At Cost	Intangible Assets			Goodwill
	Licenses	Trademark	Total	
Balance as of December 31, 2018	\$ -	\$ -	\$ -	\$ -
Additions:				
Acquisition of PMACC and SJW	51,800,000	-	51,800,000	37,909,991
Acquisition of Lineage (RTO)	239,970	113,899	353,869	13,100,639
Acquisition of SLWS	2,005,137	-	2,005,137	-
Total additions	54,045,107	113,899	54,159,006	51,010,630
Impairment	(212,223)	(67,233)	(279,456)	(36,644,575)
<b>Balance as of December 31, 2019</b>	<b>\$ 53,832,884</b>	<b>\$ 46,666</b>	<b>\$ 53,879,550</b>	<b>\$ 14,366,055</b>

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The Company has allocated goodwill to its California and Oregon operating segments (i.e., groups of CGUs), as this represents the lowest level at which management monitors goodwill. The California and Oregon operating segments have allocated goodwill balances, before impairment, of \$37,909,991 and \$13,100,639, respectively. As the California and Oregon operating segments each comprise multiple CGUs, management first tests individual CGUs for impairment before testing the operating segments.

As of December 31, 2019, the Company performed its annual impairment tests for goodwill and intangible assets. The recoverable amount of all CGUs was determined based on fair value less costs of disposal (“FVLCD”) using Level 3 inputs in a discounted cash flow model, as the FVLCD was higher than the CGUs value in use (“VIU”). The key assumptions used in the estimates of the recoverable amounts are described as follows:

- Cash flows: Estimated cash flows were projected based on the Company’s business plans, which are based on actual operating results from internal sources as well as industry and market trends. The forecasts were extended to a total of five years (with a terminal year thereafter);
- Terminal value growth rate: The terminal growth rate of 1.5% to 2.5% was based on historical and projected consumer price inflation, historical and projected economic indicators, and projected industry growth; and
- Discount rate: The post tax discount rate for California operating segment was 12% and for the Oregon operating segment was 21%.

As of December 31, 2019, management determined impairment charges of \$279,456 on the intangible assets, and that carrying values exceeded the recoverable amounts of goodwill by \$24,078,980 and \$12,565,595 for the California and Oregon reporting units, respectively. These impairment charges totaling \$36,924,031 are recognized in Impairment loss in the accompanying consolidated statement of loss and comprehensive loss.

### **12. Right-of-Use Assets and Lease Liabilities**

#### *Right of use assets*

The Company leases various buildings and as part of its normal course of business. On January 1, 2019, the Company adopted IFRS 16 Leases, which requires a lessee to recognize a right-of-use asset (representing its right to use the underlying leased asset) and a lease liability (representing its obligation to make lease payments). IFRS 16 is required for all leases with a term of more than 12 months, unless the underlying asset is of low value. The Company has elected not to restate comparative figures in accordance with the transitional provisions in the standard. Under IFRS 16, a contract is, or contains, a lease if the contract conveys the right to control the use of an identified asset for a period of time in exchange for consideration. Under IAS 17, lessees were required to make a distinction between a finance lease and an operating lease. The Company did not recognize any right-of-use assets or lease liabilities as of January 1, 2019.

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Further information about leases for which the Company is a lessee is presented below:

	<b>Right of Use Asset - Buildings</b>
<b>Cost</b>	
Balance at January 1, 2019	\$ -
Additions:	
Acquisition of PMACC & SJW (Note 4)	1,491,113
Lineage RTO Transaction (Note 4)	163,736
Acquisition of SLWS (Note 4)	2,195,797
Lease modifications	3,321,539
<b>At December 31, 2019</b>	<b>\$ 7,172,185</b>
<b>Accumulated depreciation</b>	
Balance at Jan 1, 2019	\$ -
Depreciation expense	640,199
<b>At December 31, 2019</b>	<b>\$ 640,199</b>
<b>Net book value</b>	
At January 1, 2019	\$ -
<b>At December 31, 2019</b>	<b>\$ 6,531,986</b>

### *Lease liabilities*

The lease liabilities were measured at the present value of the remaining lease payments, discounted using the lessee's incremental borrowing rate as of January 7, 2019, the weighted average of which is 15.00%. In the initial application of the standard, the Company used the following practical expedients:

- using a single discount rate to a portfolio of leases with reasonably similar characteristics;
- reliance on previous assessments of whether leases are onerous;
- accounting for operating leases with a remaining lease term of 12 months or less as at the date of initial application as short-term leases;
- excluding initial direct costs for the measurement of the right-of-use asset at the date of initial application;
- using hindsight in determining the lease term where the contract contains options to extend or terminate the lease, and
- not to reassess whether a contract is or contains a lease at the date of initial application.

Below is a reconciliation between the Company's operating lease commitments disclosed as at December 31, 2018 and lease liabilities recognized as at January 1, 2019:

Operating lease commitments disclosed as at December 31, 2018	\$ -
Lease liabilities recognized as at January 1, 2019	\$ -



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	<b>2019</b>
Acquired lease liabilities (Note 4)	\$ 4,915,987
Non-acquisition lease liabilities	3,302,270
Lease payments	(806,055)
Interest expense	491,163
Ending lease liability	\$ 7,903,365
Less: current portion	(306,189)
<b>Non-current lease liability</b>	<b>\$ 7,597,176</b>

The Company recognized no expenses related to short-term leases and leases of low-value assets for the year ended December 31, 2019.

The maturity of contractual undiscounted lease obligation payments are as follows. For the year 2020, the Company's payments on operating leases of \$1 million will be applied primarily against the accretion of interest on operating lease liabilities for \$1 million, such that the current portion of lease liabilities to be reduced by payments in 2020 is \$306,189.

Due within one year	\$ 1,147,576
Due within one to five years	6,876,663
Due after five years	11,973,520
<b>Total</b>	<b>\$ 19,997,759</b>

### 13. Accounts Payable and Accrued Liabilities

Accounts payable and accrued liabilities of the Company are principally comprised of amounts outstanding for trade purchases incurred in the normal course of business.

The Company's accounts payable and accrued liabilities consist of the following at December 31, 2019 and 2018:

	<b>2019</b>	<b>2018</b>
Accounts payable	\$ 7,481,697	\$ 1,720,093
Accrued liabilities	6,381,087	1,033,104
Accrued payroll	1,880,822	450,290
Series B payable	-	1,776,646
<b>Total accounts payable and accrued liabilities</b>	<b>\$ 15,743,606</b>	<b>\$ 4,980,133</b>

As part of the October 2018 offering of the Series B Debentures (Note 15), the Company oversubscribed the round of funding. The additional proceeds were held in a trust account and are reflected within Accounts Payable and Accrued Liabilities as of December 31, 2018. The funds were released from the trust account and included in the Series B Debenture offering that was completed in February 2019.

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### 14. Notes Payable

As of December 31, 2019 and 2018, notes payable consisted of the following:

		<u>2019</u>	<u>2018</u>
Term loan	(a)	\$ -	\$ 1,780,000
Financing arrangement	(b)	10,204,744	9,709,474
Total notes payable		<u>\$ 10,204,744</u>	<u>\$ 11,489,474</u>
Net amount		\$ 10,204,744	\$ 11,489,474
Less notes payable, current portion		-	(1,780,000)
<b>Notes payable, net of current portion</b>		<u><b>\$ 10,204,744</b></u>	<u><b>\$ 9,709,474</b></u>

#### (a) Term Loan

On July 18, 2017, Savature entered into a loan agreement (the “CFP Loan”) with CFP Fund I, LLC (“CFP”). Pursuant to the terms of the CFP Loan, the Company may borrow up to \$9,300,000 in increments of no less than \$100,000. The CFP Loan carried a 15% annual interest rate and had a five-year term. Interest accrued on the CFP Loan is paid monthly. The CFP Loan is collateralized by all assets owned by Savature. The CFP Loan was converted to a term loan upon final draw down of the available loan amount for a total \$9,300,000 on May 3, 2018, with a 60-month term maturing June 1, 2023.

On September 7, 2018, FLRish received a notice of default (the “Notice”) from CFP. Management responded to the Notice and believes all items identified in the Notice have been cured. In response, FLRish asserted its default remedies against CFP to reduce the loan principal consistent with terms outlined in the loan documents. On December 17, 2018, FLRish entered into a settlement agreement with CFP, pursuant to which the parties agreed to settle all claims with respect to the CFP Loan (the “CFP Settlement Agreement”).

The terms of the CFP Settlement Agreement provide that FLRish shall pay to CFP the outstanding principal balance at December 17, 2018 as follows: \$2,000,000 payable in monthly installments ending in September 2019 and issuance of 8,624 Series B Debenture Units with the same terms as those offered in the 2018 Private Placements. See Notes 14 and 15 for additional information. An initial payment of \$220,000 was made the date the Company entered the CFP Settlement Agreement. The CFP Settlement Agreement also provides a 0% annual interest rate for the remaining monthly installments. The Company recorded a gain on extinguishment of \$149,703 for the settlement of principal amounts outstanding with equity shares in 2018.

As of December 31, 2018, the principal balance was \$1,780,000 and was classified as current.

On July 26, 2019, the CFP Loan was repaid in full. During the 12 months ended December 31, 2019, a total amount of \$1,780,000 was paid to repay the CFP Loan.

#### (b) Financing Arrangement

On July 14, 2017, the Company entered into a sales transaction with CFP for the Farm. The total sale price for the Farm was \$9,080,000, and included the sale of the real property, and all furniture, fixtures, and equipment attached to the real property.

Subsequent to the sale of the Farm, the Company entered into a lease agreement (the “Lease”) with CFP for the property and equipment located at the Farm. The Lease commenced on July 18, 2017, with a term of 108 full months expiring on July 18, 2026. The Company has the option to extend the term of the Lease for an additional three years.

The Lease grants the Company a call option to purchase the property under the terms set forth in the agreement. Beginning on the 37th month after the commencement of the Lease, and through the term of the Lease and any

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extension period, the Company has the ability to exercise its call option for two months, at every six-month interval. In the event that the Company desires to purchase the property prior to the 37th month after the commencement of the Lease, the Company may purchase the property subject to a make whole provision which guarantees the Landlord a 15% internal rate of return for the first three years.

The Lease also grants CFP a put option to sell the Farm under the terms set forth in the agreement. Beginning on the 85th month after commencement of the Lease, CFP has the option for two months, at every 12-month interval, to require that the Company purchase the Farm from CFP.

The Company did not account for the financing transaction as a sale in July 2017, in consideration of the call and put options included in the lease agreement. Further, the Company has continuing involvement for improving the Farm through construction initiatives for additional cultivation greenhouse space. Therefore, the Company's risk of loss had not transferred at the time of sale. The transaction was recorded as a financing arrangement for the \$9,080,000 initially received as part of the agreement. Payments are applied over the term the Lease, with the Company exercising their \$14,472,141 purchase option at the end of the Lease term. The Lease grants CFP a put option to sell the property under the terms set forth in the agreement. Beginning on the 85th month after commencement of the Lease, CFP shall have the option for two months, at every 12-month interval, to require that the Company purchase the property from CFP. As a result, the transaction has been accounted for as a financing arrangement.

The effective interest rate after consideration of the Company's purchase option is 13.3%. The minimum payments included in the Lease are applied to interest over the course of the Lease with a final payment made at the end for the purchase of the Farm. Interest is accreted using the effective interest rate method during the Lease term based on the \$9,080,000 loan and a purchase at the end of the Lease term. The balance includes \$9,080,000 principal and accrued interest of \$1,124,744 at December 31, 2019 and \$629,474 as of December 31, 2018, respectively.

Future minimum payments due from the Company under the Lease are as follows:

	2020	\$	862,602
	2021		908,004
	2022		908,004
	2023		953,400
	2024		998,796
			<u>1,498,194</u>
Future periods		\$	<u><b>6,129,000</b></u>

A reconciliation of the beginning and ending balances of notes payable for the years ended December 31, 2019 and 2018 is as follows:

	<u>2019</u>		<u>2018</u>	
Balance at the beginning of the period	\$	11,489,474	\$	25,870,342
Cash additions		-		5,400,000
Cash payments		(1,780,000)		(1,694,097)
Foreign exchange gain		-		(48,324)
Series B debentures conversion - CFP		-		(6,433,420)
Interest accruals		1,312,470		3,071,265
Series A conversion		-		(12,304,398)
Debt issuance costs		-		(232,500)
Interest cash payments		(817,200)		(2,139,394)
<b>Balance at end of period</b>	<b>\$</b>	<b>10,204,744</b>	<b>\$</b>	<b>11,489,474</b>

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### 15. Convertible Debentures

#### Series B Convertible Debentures

A reconciliation of the beginning and ending balances of the Series B Debenture Units as of December 31, 2019 and 2018 is as follows:

	<u>2019</u>	<u>2018</u>
Balance as of January 1	\$ 16,036,285	\$ -
Cash additions	1,857,165	26,410,135
Series B debentures conversion - CFP	-	6,433,420
Derivative component of debt	(241,301)	(15,852,898)
Foreign exchange gain, net	130,823	(664,472)
Interest accretion	3,101,203	1,184,686
Series B common stock for Interest	-	(407,881)
Issuance of Broker Warrants	-	(350,060)
Cash paid for debt issuance costs	-	(716,645)
Conversion on RTO	(20,884,175)	-
<b>Balance as of December 31</b>	<b><u>\$ -</u></b>	<b><u>\$ 16,036,285</u></b>

In October 2018, the Company completed the initial closing of the 2018 Private Placements, with the issuance and sale of 6,212 Series B Debenture Units for aggregate gross proceeds of \$4,706,417 (CAD \$6,212,000). On November 16, 2018, the Company completed the second closing of the 2018 Private Placements with the issuance and sale of 28,566 Series B Debenture Units, for aggregate gross proceeds of \$21,703,718 (CAD \$28,566,000). On February 6, 2019, the Company issued an additional 2,450 Series B Debenture Units (the “February 2019 Private Placement”) for gross proceeds of \$1,857,165 (CAD \$2,450,000). These funds were advanced to the Company in 2018 and were included in accounts payable (Note 13) until the Company increased the permitted amount in the Convertible Note Indenture to be issued in 2019.

Pursuant to an agency agreement dated October 30, 2018, as amended on February 4, 2019, Foundation Markets Inc. (“FMI”), a related party to the Company post-RTO Transactions, agreed to act as agent in connection with the issuance and sale of the Series B Debenture Units issued and sold to non-U.S. purchasers pursuant to the 2018 Private Placements and the February 2019 Private Placement. FMI received a cash commission of \$754,694 (CAD \$992,154) equal to 7% of the aggregate proceeds of the 2018 Private Placements and the February 2019 Private Placement, and 168,303 broker warrants valued at \$350,060 in consideration for acting as agent in connection with the 2018 Private Placements (the “Broker Warrants”).

In addition, on December 17, 2018, the Company agreed to issue 8,624 Series B Debenture Units to CFP in relation to the CFP Settlement Agreement, worth \$6,433,420 (CAD \$8,624,000). Each Series B Debenture Unit is comprised of CAD \$1,000 principal amount of 12.0% unsecured convertible debentures (“Series B Debentures”) and 87 share purchase warrants (“Series B Warrants”).

The Series B Debentures are governed by a debenture indenture dated as of October 30, 2018 (the “Debenture Indenture”), as amended by the first supplemental indenture dated February 6, 2019, between FLRish and Odyssey Trust Company, as debenture trustee. The Series B Debentures mature on October 30, 2021 (the “Maturity Date”), and bear interest at a rate of 12.0% per annum, payable, semi-annually in arrears. At the Company’s option, interest will be payable in cash or by issuing Series B Common Shares of FLRish (“Underlying Shares”) at a price of CAD \$6.90 per share, without further action on the part of the holders of the Series B Debentures.

The Series B Warrants are governed by a trust indenture dated as of October 30, 2018, as amended by the first supplemental warrant indenture dated February 6, 2019 (the “Warrant Indenture”), between FLRish and Odyssey Trust Company, as warrant agent. The Series B Warrants expire on October 30, 2020, subject to adjustment and/or

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acceleration in certain circumstances, and have an exercise price of CAD \$8.60. As part of the 2018 Private Placements, the February 2019 Private Placement, and the issuance of the Series B Debenture Units pursuant to the CFP Settlement Agreement, the Company issued 3,025,686, 213,150 and 750,288 Series B Warrants, respectively.

Each Series B Debenture Unit contains a conversion feature and a warrant. The conversion feature and warrants do not meet equity classification, as they contain contractual terms that result in a potential adjustment in the conversion price and the conversion price and exercise price of the warrants issued are denominated in a currency other than the Company's functional currency.

In failing the equity classification, the conversion feature and warrants were accounted for as embedded derivative liabilities as their fair value is affected by changes in the fair value of the Company's SVS (Note 15). The effect is that the Series B Debenture host debt instrument is accounted for at amortized cost, with the embedded derivative liabilities being measured at fair value with changes in value being recorded in profit or loss.

Immediately prior to the RTO Transaction, the Series B Debenture Units (including accrued interest of \$20,884,175) were converted into Series B Common Shares. Each Series B Common Share was exchanged for 1/100 of an MVS upon the closing of the RTO Transaction. Refer to Note 18 for accounting implications on conversion features. The Warrants are outstanding as of December 31, 2019 (Note 16).

### **Secured Convertible Notes**

On August 29, 2018, Lineage acquired Rosebuds Bakery, LLC d/b/a Terpene Station and Brooklyn Holding Co. d/b/a Terpene Station Portland, an Oregon-based cannabis retailer engaged in the selling of cannabis products (together, the "Terpene Acquisition"). As consideration paid for the Terpene Acquisition, Lineage issued secured convertible promissory notes (the "Secured Convertible Notes") to the seller in the aggregate amount of \$800,000, issued in two (2) separate notes with principal amounts of \$400,000 each. As part of the RTO Transaction, the Company assumed the Secured Convertible Notes. The Secured Convertible Notes are convertible, at the option of the holder, into SVS at a conversion price of CAD \$0.35 per share (unadjusted for the Consolidation). Interest will accrue on the principal amount at 12% per annum until the earlier of (a) repayment in full of the Secured Convertible Notes, or (b) on conversion.

The principal amount of the Secured Convertible Notes and all accrued and unpaid interest thereon is payable by the Company as follows:

- (i) \$150,000 payable on the first anniversary of the Secured Convertible Notes ("First Payment Due Date"), if the conversion option is not exercised 30 days before the First Payment Due Date (paid on October 29, 2019);
- (ii) \$150,000 payable on the second anniversary of the Secured Convertible Notes ("Second Payment Due Date"), if the conversion option is not exercised 30 days before the Second Payment Due Date; and
- (iii) The balance on the third anniversary of the Secured Convertible Notes, if the Conversion Option is not exercised 30 days before the three (3) year anniversary of the Secured Convertible Notes.

The Secured Convertible Notes, and the portion related to the conversion feature, are classified as liabilities. The conversion feature does not meet equity classification, as there are contractual terms that result in the potential adjustment of the conversion price. In failing the equity classification, the conversion feature was accounted for as an embedded derivative liability as its fair value is affected by changes in the fair value of the Company's SVS. On the date of the RTO, the host debt instrument was fair valued using a market rate of approximately 23% and the conversion feature was fair valued (Note 16). After initial recognition, the Secured Convertible Notes are accounted for at amortized cost, with the embedded derivative liability being measured at fair value, with changes in fair value being recorded in the statement of loss and comprehensive loss.

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The following table reflects the changes to the Secured Convertible Notes for the year ended December 31, 2019:

<b>Balance, December 31, 2018</b>	\$ -
Secured Convertible Notes assumed on RTO transaction (Note 4)	690,247
Interest and accretion expense	49,259
Principal amount paid	(150,000)
<b>Balance, December 31, 2019</b>	<b>\$ 589,506</b>

At December 31, 2019, the current portion of the total outstanding amount of \$589,506 that is due within the next 12 months is \$150,000.

### 16. Derivative Liabilities

The following table provides a reconciliation of the beginning and ending balance of derivative liabilities and the change in fair value of derivative liabilities:

	Series B Debentures Conversion Feature (a)	Series B Warrants Derivative Liability (a)	Series D Warrant Liability (b)	Secured Convertible Notes Conversion Feature (c)	Total
Balance as of January 1, 2018	\$ -	\$ -	\$ -	\$ -	\$ -
Fair value of derivative liabilities on issuance date	9,764,246	6,088,652	-	-	15,852,898
Change in fair value of derivative liabilities	(621,945)	(184,325)	-	-	(806,270)
Conversion to common shares	-	-	-	-	-
<b>Balance as of December 31, 2018</b>	<b>\$ 9,142,301</b>	<b>\$ 5,904,327</b>	<b>\$ -</b>	<b>\$ -</b>	<b>\$ 15,046,628</b>
Fair value of derivative liabilities on issuance	147,305	93,996	3,855,739	-	4,097,040
Fair value of derivative liability on acquisition Note 4	-	-	-	126,358	126,358
Change in fair value of derivative liabilities	(5,343,144)	(5,994,217)	(3,826,709)	(70,925)	(15,234,995)
Conversion to common shares Note 18	(3,946,462)	-	-	-	(3,946,462)
<b>Balance as of December 31, 2019</b>	<b>\$ -</b>	<b>\$ 4,106</b>	<b>\$ 29,030</b>	<b>\$ 55,433</b>	<b>\$ 88,569</b>

#### (a) Series B Debenture Unit Derivative Liabilities

As detailed in Note 15, the Company issued Series B Debenture Units during 2018 that included certain conversion features that failed equity classification. In addition, in February 2019, the Company issued additional Series B Debenture Units that also included certain conversion features that failed equity classification. The Monte Carlo Simulation option-pricing model was used to estimate the fair value of the derivative liabilities (conversion feature and warrants) upon the February 2019 issuance and included in the table above.

As part of the RTO Transaction (Note 4), the Series B Debenture Units were converted, pursuant to their terms, into MVS shares. Each Underlying Share was exchanged for 1/100 of an MVS upon the closing of the RTO Transaction. The Company revalued the conversion feature on the RTO date, immediately prior to conversion, at a discount of 10% to the share price, and the remaining derivative liability of \$3,946,462 was transferred to equity on conversion of the Series B Debenture Units.

The Series B Warrants were valued at issuance, and at each reporting period, and remain outstanding as at December 31, 2019.

The Company used the Monte Carlo Simulation option-pricing model to estimate the fair value of the derivative liabilities (conversion feature and warrants) at issuance and at each reporting date. The Monte Carlo model uses certain Level 2 and Level 3 inputs in its valuation model. The key Level 2 inputs used by management to determine the fair value are: (i) the expected future volatility in the price of the SVS, (ii) the risk-free interest rate, and (iii) the expected life of the instruments. The risk-free interest rate is based on data from the Federal Reserve Statistical Release and is extrapolated for interim periods. The expected lives are based on the anticipated date of public listing. Volatility was calculated by using the historical volatility of other companies that the Company considers comparable and that have trading and volatility history prior to the Company going public. Subsequent to the RTO Transaction, volatility was

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calculated using the stock price returns from the same pool of comparable public companies, as there was insufficient trading history in the Company's shares. The Level 3 inputs relate to the probability of conversion.

The following assumptions were used to value the Series B conversion feature derivative liabilities during the year ended December 31, 2019:

	6-Feb-19	30-May-19
Risk Free Interest Rate	1.70-1.83%	n/a
Exercise Price - US \$	5.23 \$	4.21
Share Price - US \$	3.28 \$	4.68
Expected Volatility	71.7%-116.4%	n/a
Expected Remaining Life	0.10-3.00 years	n/a
Fair Value	\$147,305 \$	3,946,462

The following assumptions were used to value the Series B Warrant derivative liabilities during the year ended December 31, 2019. These warrants are outstanding at December 31, 2019:

	6-Feb-19	31-Dec-19
Risk Free Interest Rate	1.70-1.83%	1.60%
Exercise Price - US \$	6.53 \$	6.62
Share Price - US \$	3.28 \$	0.52
Expected Volatility	71.7%-116.4%	95.30%
Expected Remaining Life	1 year	0.83 years
Fair Value	\$ 93,996 \$	4,106

### *(b) Series D Offerings Warrant Liability*

On May 17, 2019, pursuant to an agency agreement among FLRish, AltaCorp Capital Inc. and FMI, a related party to the Company (Note 22), (together, the "Co-Lead Agents"), on behalf of a syndicate of agents (together with the Co-Lead Agents, the "Agents"), FLRish completed a brokered private placement offering (the "Brokered Concurrent Offering") of 2,508,434 subscription receipts (each, a "Subscription Receipt") at a price of CAD \$7.00 per Subscription Receipt (the "Concurrent Offering Price") for gross proceeds of \$13,037,856 (CAD \$17,559,038). In addition, FLRish completed a concurrent non-brokered offering of 298,547 Subscription Receipts for gross proceeds of \$1,551,698 (CAD \$2,089,829), on the same terms as the Brokered Concurrent Offering (the "Non-Brokered Concurrent Offering", and together with the Brokered Concurrent Offering, the "Concurrent Offering"). The aggregate gross proceeds of the Concurrent Offering were approximately \$14,589,284 (CAD \$19,648,867).

Each Subscription Receipt automatically converted into one share of FLRish Series D Common Stock (each, an "SR Share") and one FLRish warrant (each, a "Series D Warrant") immediately prior to and in connection with the completion of the RTO Transaction, without payment of any additional consideration and with no further action on the part of the holder. The Series D Warrants are governed by the terms of a warrant indenture dated May 17, 2019 among the Co-Lead Agents, FLRish, Lineage and Odyssey Trust Company, as warrant agent. Each Series D Warrant issued on conversion of the Subscription Receipts entitles the holder thereof to purchase one SR Share at an exercise price of CAD \$8.75 per share until May 17, 2021, subject to adjustment in certain circumstances. On closing of the RTO Transaction, each SR Share and Series D Warrant issued on conversion of the Subscription Receipts was immediately exchanged for equivalent securities of Harborside, being one SVS and one warrant to purchase an SVS. As the exercise price of the Series D Warrants was denominated in a price other than the Company's functional currency, the warrant fails to meet the definition of equity and, accordingly, has been accounted for as a derivative liability.

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The Company used the Monte Carlo Simulation option-pricing model to estimate the fair value of the derivative liabilities at issuance and at each reporting date. The Monte Carlo model uses certain Level 2 inputs in its valuation model. The key Level 2 inputs used by management to determine the fair value are: (i) the expected future volatility in the price of the Company's SVS, (ii) the risk-free interest rate, and (iii) the expected life of the instruments. The risk-free interest rate is based on data from the Federal Reserve Statistical Release and is extrapolated for interim periods. The expected lives are based on the anticipated date of public listing. Volatility was calculated by using the historical volatility of other companies that the Company considers comparable that have trading and volatility history prior to the Company going public. Subsequent to the RTO Transaction, volatility was calculated using the stock price returns from the same pool of comparable public companies, as there was insufficient trading history in the Company's shares.

Each SR Share and each Series D Warrant was immediately exchanged on closing of the RTO Transaction for equivalent securities of Harborside, being one SVS and one warrant to purchase one SVS, respectively.

The following assumptions were used to value the Series D Warrants liabilities during the year ended December 31, 2019:

	At Issuance	31-Dec-19
Risk Free Interest Rate	1.64%	1.60%
Exercise Price - US \$	\$ 6.50	\$ 6.74
Share Price - US \$	\$ 3.81	\$ 0.52
Expected Volatility	90.70%	99.80%
Expected Remaining Life	2 years	1.38 year
Fair Value	\$ 3,855,739	\$ 29,030

As part of the RTO Transaction, the Company assumed Secured Convertible Notes (Note 15). The fair value of the conversion feature was determined using a Black-Scholes option pricing model with the following assumptions on as at May 30, 2019 and as at December 31, 2019:

	May 30, 2019	December 31, 2019
Valuation date share price	CAD\$5.15	CAD\$0.67
Conversion price	CAD\$14.64	CAD\$14.64
Expected remaining life	0.25 – 2.25 years	0.66 – 1.66 years
Volatility <sup>(1)</sup>	91.25% – 115.47%	114.96% – 133.88%
Risk-free interest rate	1.56% – 1.57%	1.43% – 1.47%

<sup>(1)</sup> Expected volatility is based on historical volatility of comparable companies.

The Secured Convertible Notes, and the portion related to the conversion option, are classified as liabilities. The conversion feature does not meet equity classification, as there are contractual terms that result in the potential adjustment in the conversion price. In failing the equity classification, the conversion feature was accounted for as an embedded derivative liability as its fair value is affected by changes in the fair value of the Company's SVS. The effect is that the Secured Convertible Notes are accounted for at amortized cost, with the embedded derivative liability being measured at fair value with changes in value being recorded in profit or loss.



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### 17. Provisions

#### *IRC Section 280E*

Certain subsidiaries of the Company operate in the cannabis industry and are subject to Internal Revenue Code (“IRC”) Section 280E, which prohibits businesses engaged in the trafficking of controlled substances (including cannabis as specified in Schedule I of the Controlled Substances Act) from deducting normal business expenses associated with the sale of cannabis. This can result in permanent tax differences resulting from ordinary and necessary business expenses which are deemed non-allowable under IRC Section 280E. Many of the central issues relating to the interpretation of Section 280E remain unsettled, and there are critical tax accounting issues regarding the allocation of expenses to the cost of goods sold (thus avoiding disallowance as deductions under Section 280E). IFRIC 23 - *Uncertainty over Income Tax Treatments* provides guidance that adds to the requirements in IAS 12 by specifying how to reflect the effects of uncertainty in accounting for income taxes. The Company evaluated these uncertain tax treatments, using a probability-weighted approach to assess the range of possible outcomes as required in its adoption of IFRIC 23 and, although it strongly disagrees with the positions taken by the Internal Revenue Service and the findings of the Tax Court, the Company has determined that a reserve for an uncertain tax position should be recorded for all years subject to statutory review. Though the Company is actively appealing the Tax Court decision that was issued on November 29, 2018, an uncertain tax position has been recorded based on the unknown outcome of the case. As of December 31, 2019, the reserve totaled \$36.5 million (December 31, 2018 - \$nil), a sum which includes the separate tax proceedings described below. The Company does not currently expect any of the cases described below, any resultant potential liabilities, or any possible payments resulting from the cases to be resolved within 12 months of the issuance date of these financial statements.

#### *PMACC*

PMACC is currently involved in two (2) separate tax proceedings. The first, *PMACC v. Commissioner*, is an appeal to the United States Court of Appeals for the Ninth Circuit of an adverse Tax Court decision that was issued on November 29, 2018. In that decision, the Tax Court disallowed PMACC’s allocation of certain items of expense to cost of goods sold, holding that they were instead deductions barred by IRC Section 280E. At issue are PMACC’s corporate tax returns for the fiscal years ended July 31, 2007 through July 31, 2012. The court held that the expenses were ordinary and substantiated business expenses but, because PMACC’s business consists of trafficking in a Schedule I controlled substance, the expenses must be disallowed. On October 21, 2019, after a review process under Rule 155, the Tax Court determined that PMACC’s total liability was \$11,013,237 plus accrued interest. In its ruling, the Tax Court rejected the assertion of penalties by the Internal Revenue Service (“IRS”), finding that the unsettled state of the law and the fact that PMACC acted reasonably and in good faith, meant that penalties under IRC 6661(a) would be inappropriate. Accordingly, management has not included penalties in the estimated provision at period end. In December, 2019 PMACC appealed the Tax Court decision to the United States Court of Appeals for the Ninth Circuit, which is expected to hear the case in 2021.

In a second Tax Court proceeding related to deductions barred by IRC Section 280E, the IRS issued a notice of deficiency asserting that PMACC owes \$16,035,218 in additional taxes and penalties for fiscal 2016, by disallowing all deductions. The Company filed its initial petition in this case to the Tax Court on February 13, 2020. This matter is not expected to be heard on its merits for several years, by which time the Company expects that the Ninth Circuit appeal mentioned above will have been decided and will presumably dictate the outcome of this proceeding.

#### *San Jose Wellness*

SJW has two (2) pending Tax Court cases. The first case involves the 2010, 2011, and 2012 tax years, and in this case, the IRS has asserted a tax deficiency of \$2,120,215. The second case involves the 2014 and 2015 tax years. The IRS has asserted in the second case that SJW owes an additional \$2,259,528 in tax and penalties. Both of these proceedings involve substantially the same issues as the PMACC cases. The first SJW case has been stayed before the US Tax Court, pending the outcome of the above-described tax cases involving PMACC. The second SJW case is proceeding without trial and briefs are being submitted. The Company expects that ultimately the SJW cases will also be controlled by the outcome of the PMACC Ninth Circuit appeal proceedings.

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## 18. Share Capital

### FLRish Share Capital

On April 29, 2018, FLRish filed a Certificate of Amendment to the Amended Articles that revised the amounts of authorized stock in each series as follows:

- 11,000,000 shares of Series A Common Stock;
- 40,000,000 shares of Series B Common Stock;
- 40,000,000 shares of Series C Common Stock;
- 6,250,000 shares of Series A-1 Preferred Stock and
- 6,250,000 shares of Series A-2 Preferred Stock.

In addition, upon such amendment and restatement of the existing articles, each share of Common Stock was automatically changed and converted into one share of Class A Common Stock, and each stock option to purchase Common Stock was automatically changed and converted into one stock option to purchase Class A Common Stock.

On May 15, 2019, Harborside filed a Certificate of Amendment to the Amended Articles that created a class of Series D Common Stock and amended the amounts of authorized stock in each Series as follows:

- 11,000,000 shares of Series A Common Stock;
- 35,000,000 shares of Series B Common Stock;
- 15,000,000 shares of Series C Common Stock;
- 30,000,000 shares of Series D Common Stock;
- 6,250,000 shares of Series A-1 Preferred Stock; and
- 6,250,000 shares of Series A-2 Preferred Stock.

As part of the RTO Transactions, the above classes of stock were converted into shares of Harborside, as described below.

The following is a reconciliation of the issued and outstanding shares as at December 31, 2019 and 2018:

Note	Series A-1 Preferred	Series A-2 Preferred	Common Stock	Series A Common	Series B Common	Series D Common	Subordinate Voting Shares (SVS)	Multiple Voting Shares (MVS)
<b>Balance, December 31, 2017</b>	-	-	<b>2,362,372</b>	-	-	-	-	-
Conversion of Common stock to Series A Common	-	-	(2,362,372)	2,362,372	-	-	-	-
Conversion of Junior and Senior Notes	4,924,701	1,422	-	-	-	-	-	-
Issuance of Series A-1 Preferred	1,325,299	-	-	-	-	-	-	-
LMS Issuance	-	-	-	-	11,156,626	-	-	-
Issuance in lieu of Series B Convertible Debentures interest payment	-	-	-	-	86,638	-	-	-
Issuance on exercise of options	-	-	-	2,084,375	-	-	-	-
<b>Balance, December 31, 2018</b>	<b>6,250,000</b>	<b>1,422</b>	-	<b>4,446,747</b>	<b>11,243,264</b>	-	-	-
Issuance in lieu of Series B Convertible Debentures interest payment	-	-	-	-	399,153	-	-	-
Issuance as per PMACC purchase option	-	-	-	-	4,051,248	-	-	-
Issuance of subscription receipts	-	-	-	-	-	2,806,981	-	-
Issuance on conversion of Series B Debentures	-	-	-	-	8,085,008	-	-	-
Issuance on exercise of options	-	-	-	1,315,128	-	-	-	-
Share conversion immediately preceding RTO	-	-	-	-	6,251,422	-	-	-
Conversion to SVS and MVS on RTO	(6,250,000)	(1,422)	-	(5,761,875)	(30,030,095)	(2,806,981)	6,340,202	322,587
Issuance on RTO Transaction	-	-	-	-	-	-	1,817,110	-
Issuance on RTO and M&A advisory services	-	-	-	-	-	-	440,183	-
Issuance as bonus shares to Lineage shareholders	-	-	-	-	-	-	1,070,670	-
Issuance on exercise of options post-RTO	-	-	-	-	-	-	170,797	-
Conversion of MVS to SVS	-	-	-	-	-	-	9,181,542	(91,815)
<b>Balance, December 31, 2019</b>	-	-	-	-	-	-	<b>19,020,504</b>	<b>230,772</b>

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### **Series A-1 and Series A-2 Preferred Stock of FLRish**

The shares of Series A-1 Preferred Stock of FLRish (the “Series A-1 Preferred Shares”) was a class of voting preferred stock, one (1) vote per share, with certain anti-dilution rights for the purpose of protecting from any lower valued financing rounds certain liquidation preferences in case of an unqualified merger or sale, and redemption rights accruing on April 30, 2023. Series A-1 Preferred Shares accrued dividends at 8% per annum from the date of issuance, whether declared or not, is senior to all other classes of stock in liquidation preference, and in the case of an unqualified merger or sale, or on April 30, 2023, with redemption rights equal to \$5.20 per share plus accrued dividends or the Fair Market Value as of the unqualified merger or sale or on the redemption date. The redemption right terminates on the occurrence of a qualified acquisition or public offering. If a qualified transaction did not occur prior to October 30, 2019, the Series A-1 Preferred Shares were convertible into additional Series B Common Shares in an amount equal to the percentage obtained by dividing the accrued dividend on such shares by the original Series A issue price. This class of stock was issued in the Series A Offering (as hereinafter defined) and upon conversion of the certain convertible promissory notes of the Company and the Murray Fields & Company, LLC (“Murray Fields”) note (Notes 20 and 22(c)).

The Series A-2 Preferred Stock was a class of preferred stock equivalent to the Series A-1 Preferred Stock but without voting rights. The Board has the authority to set the rights, privileges, preferences and obligations of any wholly unissued series of preferred stock.

On April 30, 2018, FLRish issued 1,325,299 Series A-1 Preferred Shares to various parties in exchange for aggregate gross proceeds of \$5,500,000 (the “Series A Offering”). As a result of the Series A Offering, \$12,304,398 in convertible notes, and accrued interest thereon were converted into 4,924,701 Series A-1 Preferred Shares and 1,422 shares of Series A-2 Preferred Stock (the “Series A-2 Preferred Shares”).

As of December 31, 2018, 6,250,000 Series A-1 Preferred Shares, at no par value, were issued and outstanding and 1,422 Series A-2 Preferred Shares were issued and outstanding. The Series A-1 Preferred Stock and Series A-2 Preferred Stock were classified as liabilities (Note 20).

As part of the RTO Transaction, the issued and outstanding Series A-1 Preferred Shares and Series A-2 Preferred Shares were converted, pursuant to their terms, into Series B Common Shares, which were each ultimately converted into 1/100 of a MVS. Immediately prior to the RTO Transaction, the Series A-1 Preferred Shares and Series A-2 Preferred Shares were revalued at \$23,804,852, based on a per share value was C\$ 5.15 (\$3.81). The Company recognized a change in fair value gain of \$4,554,475 on May 30, 2019 in the fair value change in derivative liabilities in the Consolidated Statement of Loss and Comprehensive Loss.

### *Series A Common Stock*

The Series A Common Stock of FLRish was a class of voting common stock that possessed one (1) voting right per share and was to be adjusted in the event of any subdivision or combination of Series B Common Shares or shares of Series C Common Stock. Series A Common Stock also possesses certain anti-dilution characteristics that are intended to preserve value among the Series A Common stockholders. The total number of shares of Series A Common Stock authorized for issuance was 11,000,000. The anti-dilution characteristics provide that the pre-Series A Common Stock subject to options or reserved for issuance that is not utilized or is otherwise cancelled would be reallocated among the Series A Common stockholders pro rata. Additionally, upon an acquisition any paid in capital would be allocated among the Series A Common stockholders, or a substitution of equivalent rights in a new plan would occur. Additionally, upon an acquisition any paid in capital would be allocated among the Series A Common stockholders, or a substitution of equivalent rights in a new plan would occur.

At December 31, 2018, 4,446,747 shares of Series A Common Stock, at no par value, were outstanding. As part of the RTO Transaction, each of the issued and outstanding share of Series A Common Stock was exchanged for 1/100 of an MVS.

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### *Series B Common Stock*

The Series B Common Stock of FLRish was a class of voting common stock that possessed one (1) voting right per share.

As of December 31, 2018, there were 11,243,264 Series B Common Shares outstanding, at no par value. As of December 31, 2018, 1,204,819 Series B Common Shares were held in reserve for issuance. These shares were issued during 2019 as part of the exercise of the Merger Option relating to PMACC (Note 4).

As of May 30, 2019, an aggregate of 399,153 Series B Common Shares were issued to holders of debentures in satisfaction of the payment of accrued interest as part of the RTO Transaction. On December 31, 2018, an aggregate of 86,638 Series B Common Shares valued at \$407,881 were issued to holders of Debentures in satisfaction of the payment of accrued interest. As part of the RTO Transaction, the issued and outstanding Series B Common Shares were exchanged for 1/100 of an MVS per Series B Common Share.

### *Series C Common Stock*

The Series C Common Stock of FLRish was a class of non-voting common stock that possessed no voting rights. No shares of Series C Common Stock were issued or reserved for issuance prior to completion of the RTO Transaction.

### *Series D Common Stock*

Series D Common Stock of FLRish was a class of non-voting common stock that possessed no voting rights.

As part of the RTO Transaction, the issued and outstanding Series D Common Stock was exchanged for one (1) SVS per share of Series D Common Stock.

## **Lineage Share Capital**

### *Lineage Common Shares*

Immediately prior to closing of the RTO Transaction, there were a total of 75,997,868 Lineage Common Shares issued and outstanding. On closing of the RTO Transaction, the Lineage Common Shares were consolidated and re-designated as SVS based on a consolidation ratio of approximately 41.818182 to one (1). The 75,997,868 Lineage Common Shares were converted into 1,817,110 SVS on closing of the RTO Transaction.

### *Lineage Special Shares*

Prior to closing of the RTO Transaction, Lineage filed articles of amendment to, among other amendments, create a class of an unlimited number of special shares issuable in series, with up to 45,000,000 special shares designated as Series A Special Shares, up to 12,000,000 special shares designated Series B Special Shares, and up to 15,000,000 special shares designated as Series C Special Shares.

Prior to closing of the RTO Transaction, Lineage declared and paid a stock dividend to the holders of the Lineage Common Shares as at the record date of May 23, 2019, through the issuance of 44,775,010 Series A Special Shares, 11,513,533 Series B Special Shares and 14,072,120 Series C Special Shares (collectively, the "Special Shares"). All Series A Special Shares were automatically converted into SVS upon the completion of the RTO Transaction, without payment of additional consideration or any further action from the holder.

The Series B Special Shares will be automatically converted into 275,325 SVS upon the completion of the LUX Acquisition without payment of additional consideration or any further action from the holder at a specified conversion ratio immediately following the completion of the LUX Acquisition, for no additional consideration. The Series B Special Shares will also be automatically be converted into 275,325 SVS if the Company terminates the LUX Acquisition for reasons other than: (i) the failure to receive regulatory approval for the LUX Acquisition prior to the

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180th day after the completion of the RTO Transaction; (ii) the discovery of an undisclosed material adverse effect of at least ten percent (10%) of the total purchase price for the LUX Acquisition (which shall not include the potential litigation titled *White Wolf Farms v. American Redstone, Yolo County Superior Court Case No. CV18-848* and any associated matters); or (iii) the amount of the consideration for the LUX Acquisition is in excess of the amounts set forth in Section 9.1(b) of the Merger Agreement. As a result, if the Company terminates the LUX Acquisition for any of the reasons listed above, the Series B Special Shares would not be subject to automatic conversion but would remain outstanding at the discretion of the Company's board of directors.

The Series C Special Shares will be automatically converted into 336,508 SVS at a specified conversion ratio immediately following the completion of the Agris Farms Acquisition, for no additional consideration. The Series C Special Shares will also be automatically converted into 336,508 SVS if the Company terminates the Agris Farms Acquisition for reasons other than: (i) the failure to receive regulatory approval for the Agris Farms Acquisition prior to the 180th day after the completion of the RTO Transaction; (ii) the discovery of an undisclosed material adverse effect of at least ten percent (10%) of the total purchase price for the Agris Farms Acquisition; or (iii) the amount of the consideration for the Agris Farms Acquisition is in excess of the amounts set forth in Section 9.1(a) of the Merger Agreement. As a result, if the Company terminates the Agris Farms Acquisition for any of the reasons listed above, the Series C Special Shares would not be subject to automatic conversion but would remain outstanding at the discretion of the Company's board of directors.

Unless all of the Special Shares have otherwise been converted into Subordinate Voting Shares on or prior to the 180th day after the completion of the RTO Transaction, or such later date as approved by the board of directors, the articles of the Company provide that the Special Shares shall be redeemed by the Company for cancellation.

As at December 31, 2019, the Series B Special Shares and C Special Shares have yet to be redeemed by the Company and remain outstanding. The Company expects to address the redemption for cancellation in the near future.

### **Harborside Share Capital**

On May 30, 2019, FLRish and Lineage completed the RTO Transaction, providing for the acquisition by Lineage of all of the issued and outstanding common shares of FLRish, by way of a "three-cornered" merger, whereby FLRish became a wholly-owned subsidiary of Lineage (Note 4).

The RTO Transaction resulted in the former shareholders of FLRish holding a majority of the outstanding share capital and assuming control of Lineage (renamed Harborside) and, concurrent with the closing of the RTO Transaction, Lineage completed the Consolidation of the Lineage Common Shares on the basis of approximately 41.82 common shares into one new common share, which were then reclassified as post-Consolidation SVS of Harborside. A new class of MVS of Harborside was also created. Holders of shares of FLRish received MVS, SVS, or a combination thereof, for each share of FLRish outstanding immediately prior to completion of the RTO Transaction.

*Share capital transactions for the year ended December 31, 2019*

#### **Series D Concurrent Offering**

On May 17, 2019, Harborside completed the Brokered Concurrent Offering of 2,508,434 Subscription Receipts at the Concurrent Offering Price for gross proceeds of \$13,037,586 (C\$17,559,038).

In addition, Harborside completed the Non-Brokered Offering of 298,547 Subscription Receipts for gross proceeds of \$1,551,698 (C\$2,089,829) on the same terms as the Brokered Concurrent Offering (the "Non-Brokered Concurrent Offering"). The aggregate gross proceeds of the Brokered Concurrent Offering and the Non-Brokered Concurrent Offering were approximately \$14,589,284 (C\$19,648,867).

Each Subscription Receipt automatically converted into one SR Share and one Series D Warrant immediately prior to and in connection with the completion of the RTO Transaction, without payment of any additional consideration and with no further action on the part of the holder. Each Series D Warrant issued on conversion of the Subscription

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Receipts entitles the holder thereof to purchase one (1) SR Share at an exercise price of C\$8.75 per share until May 17, 2021, subject to adjustment in certain circumstances (Note 16). On closing of the RTO Transaction, each SR Share and Series D Warrant issued on conversion of the Subscription Receipts was immediately exchanged for equivalent securities of Harborside, being one SVS and one warrant to purchase an SVS.

The Subscription Receipts were valued at \$10,733,544, based on an implied share price of C\$5.15 valued based on the Monte Carlo Simulation Model. The key assumptions used have been discussed in Note 16.

In connection with the Concurrent Offering, the Agents, which included FMI, a related party to the Company post-RTO Transaction (Note 22), received an aggregate cash fee equal to 7% of the gross proceeds of the Brokered Concurrent Offering, a one-time financial advisory fee of C\$105,171, and such number of broker warrants (the “SR Broker Warrants”) as is equal to 7% of the number of Subscription Receipts issued pursuant to the Brokered Concurrent Offering. Each SR Broker Warrant is exercisable to purchase one SR Share and one Series D Warrant at the Concurrent Offering Price until May 17, 2021, subject to satisfaction of certain escrow release conditions. On the closing of the RTO Transaction, each SR Broker Warrant immediately became exercisable for securities of Harborside on equivalent terms. Total cash commissions of \$862,275 (CAD \$1,161,313) were paid out to Agents. (Note 22).

The total share issuance costs related to the Concurrent Offering were \$1,354,921, which includes the commission noted above and other professional fees.

### **Going public stock success fee**

On May 30, 2019, the Company paid a going public stock success fee of \$2,166,967 (C\$2,925,622) to FMI Capital Advisory Inc. (“FMICAI”), a related party to the Company post-RTO Transaction), which was satisfied by the issuance of 417,946 shares of Series D Common Stock of Harborside immediately prior to the completion of the RTO Transaction. The aforementioned shares of Series D Common Stock were exchanged for 417,946 SVS of the Company upon completion of the RTO Transaction. The fair value of these SVS was expensed as share-based payments in Professional Fees.

On May 30, 2019, the Company paid M&A advisory fees to FMICAI by the issuance of 22,237 SVS. The SVS were valued at \$85,512, based on the Company’s Brokered and Non-Brokered Concurrent Offering price. The fair value of these SVS was expensed as share-based payments.

## **19. Contributed Surplus**

### *FLRish Stock Options*

The Company maintains an equity incentive plan (the “Plan”) whereby certain key employees, officers, directors, consultants and advisors may be granted stock options, restricted share awards (“RSAs”), restricted share units, share appreciation rights, performance compensation awards, dividend equivalents and other share-based awards of the Company.

The stock options awarded vest on a graded-vesting schedule, generally, over a two-year period and expire 10 years after the grant date. The Company uses a graded vesting schedule to record compensation expense, which results in greater compensation expense earlier in the vesting period after an award is granted. All stock options granted are settled in the Company’s shares. If an employee terminates employment with the Company prior to awards vesting, the unvested awards are forfeited and the historical compensation expense for unvested options is reversed in the period of termination.

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The following table summarizes the stock option activities for the years ended December 31, 2019 and 2018:

	<b>Number of options outstanding</b>	<b>Weighted average exercise price</b>
Balance, December 31, 2017	5,617,235	0.071
Issuance of new options	1,611,500	4.150
Issuance of new options	265,000	0.050
Issuance of new options	10,000	5.310
Exercise of stock options	(2,084,375)	0.050
Expired	(206,416)	0.240
<b>Balance, December 31, 2018</b>	<b>5,212,944</b>	<b>1.343</b>
Issuance of replacement options	625,000	0.050
Exercise of stock options	(1,480,128)	0.055
Expired	(89,959)	0.850
<b>Balance, December 31, 2019</b>	<b>4,267,857</b>	<b>1.611</b>

During the years ended December 31, 2019 and 2018, the Company recorded aggregate share-based compensation expense of \$1,186,170 and \$4,054,812, respectively, for all stock options vesting during the year. During the years ended December 31, 2019 and 2018, respectively, the Company received cash consideration of \$79,977 and \$99,218, respectively, for the exercise of 1,480,128 and 2,084,375 vested stock options.

For the years ended December 31, 2018, the grant date fair value of options granted was determined using the Black-Scholes option-pricing model with the following assumptions:

	2018
Valuation date share price	\$3.74 - \$4.71
Exercise price	\$0.05 - \$5.31
Cumulative volatility	100%
Expected life	2.50 - 7.51 years
Risk free interest rate	2.03% - 2.47%
Dividend yield	0%

During 2019, the Company issued 625,000 replacement options to a former officer upon separation. There was no additional incremental fair value with the issuance of these options and as such no additional expense was recognized.

The risk-free rate was based on Bank of Canada zero coupon bond with a remaining term equal to the expected life of the options. The expected lives were based on the average of vesting periods and contractual expiration terms. The expected dividend yield was zero. Volatility was calculated by using the historical volatility of other companies that the Company considers comparable that have public trading and volatility history prior to the Company going public.

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As of December 31, 2019, the FLRish Options outstanding and exercisable and with the corresponding exercise price and weighted average remaining life is as follows:

<u>Expiry date</u>	<u>Date of Grant</u>	<u>Number of options outstanding</u>	<u>Number of options exercisable</u>	<u>Exercise price (USD)</u>	<u>Weighted average remaining life</u>
July 5, 2022	July 5, 2019	625,000	625,000	\$ 0.055	2.51
August 1, 2026	August 1, 2016	1,345,357	1,345,357	\$ 0.050	6.59
July 26, 2027	July 26, 2017	410,625	324,688	\$ 0.050	7.57
December 4, 2027	December 4, 2017	27,375	18,250	\$ 4.150	7.93
April 25, 2028	April 25, 2018	1,446,500	1,194,500	\$ 4.150	8.32
May 7, 2028	May 7, 2018	15,000	15,000	\$ 4.150	8.35
May 15, 2028	May 15, 2018	43,000	43,000	\$ 4.150	8.38
May 15, 2028	May 15, 2018	265,000	265,000	\$ 0.050	8.38
June 25, 2028	June 25, 2018	10,000	10,000	\$ 4.150	8.49
September 12, 2028	September 12, 2018	50,000	29,167	\$ 4.150	8.70
November 7, 2028	November 7, 2018	10,000	6,354	\$ 5.310	8.85
November 29, 2028	November 29, 2018	20,000	12,361	\$ 4.150	8.91
<b>Totals</b>		<b>4,267,857</b>	<b>3,888,677</b>		<b>6.86</b>

The weighted average remaining contractual life of outstanding options as of December 31, 2019 is 7 years.

### *Restricted Stock Awards*

On April 25, 2018, the Company granted 769,000 RSAs pursuant to the Plan, to certain officers of the Company (the "Participants"). Each RSA entitles the Participants to one SVS. Under the terms of the grants, when the RSA's are issued to Participants, the shares issued vest over 24 months from the date of grant. No RSA's were granted in 2019.

The fair value on the grant date of the RSAs was measured at \$2,614,000 (or \$3.40 per RSA), using a Monte Carlo simulation model taking into account the fair value of the Company's stock on the date of grant and into the future, encompassing a wide range of assumptions and possible future market conditions. During the years ended December 31, 2019 and 2018, the Company recorded share-based compensation of \$805,216 and \$1,804,838, in relation to the vesting of the RSA's. These amounts included acceleration of vesting for two former officers of the Company based on separation agreements reached upon termination during 2019.

### *Lineage Stock Options*

On May 30, 2019, the Company issued 134,232 options to former option holders of Lineage (Note 4). Of these options, 90,391 expired on August 28, 2019, 90 days after the RTO Transaction, in accordance with the Plan.

As of December 31, 2019, the Lineage Options outstanding and exercisable and with the corresponding exercise price and weighted average remaining life is as follows:

<u>Expiry date</u>	<u>Date of Grant</u>	<u>Number of options outstanding</u>	<u>Number of options exercisable</u>	<u>Exercise price (CAD)</u>	<u>Exercise price (USD)</u>	<u>Weighted average remaining life</u>
May 24, 2023	May 24, 2018	19,728	13,152	CAD 10.45	\$ 8.062	3.40
December 14, 2023	December 14, 2018	18,316	18,316	CAD 6.90	\$ 5.323	3.96
<b>Totals</b>		<b>38,044</b>	<b>31,468</b>			<b>3.67</b>

During the year ended December 31, 2019, the Company recorded share-based compensation of \$36,881 in relation to the vesting of the Lineage options.



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### 20. Preferred Series A Shares

On April 30, 2018, FLRish issued 1,325,299 Series A-1 Preferred Shares to various parties in exchange for aggregate gross proceeds of \$5,500,000 pursuant to the Series A Offering. As a result of the Series A Offering, \$12,304,398 worth of convertible promissory notes (issued by FLRish during 2015, 2016 and 2017), and accrued interest thereon, plus \$3,663,483 representing the fair value of the derivative liability of the conversion feature of such notes were converted into 4,924,701 Series A-1 Preferred Shares and 1,422 Series A-2 Preferred Shares. In 2018, FLRish recorded a loss of \$4,475,564 related to the conversion in the Consolidated Statement of Loss and Comprehensive Loss in 2018. FLRish also recorded \$292,118 in share issuance costs in 2018 for expenses incurred related to the Series A Offering.

The Series A-1 Preferred Shares is a class of voting preferred stock that was issued in the Series A Offering and upon conversion of certain convertible promissory notes of the Company. It has value weighted anti-dilution rights, accrues dividends at 8% per annum from the date of issuance, whether declared or not, possesses one vote per share, is senior to all other classes of stock in liquidation preference, and in the case of an unqualified merger or sale or on April 30, 2023, it has redemption rights equal to the greater of \$5.20 per share plus accrued dividends or the Fair Market Value as of the unqualified merger or sale or on the redemption date.

The Series A-1 Preferred Shares were convertible into additional Series B Common Shares if a qualified transaction did not occur prior to October 30, 2019, in an amount equal to the percentage obtained by dividing the accrued dividend on such shares by the original Series A-1 Preferred Share issue price.

The Series A-1 Preferred Shares and Series A-2 Preferred Shares (collectively, the “Preferred Shares”) are compound financial instruments, containing a derivative liability for the conversion option, redemption option, rights on liquidation and dividend rights, with the remainder of the instrument being an equity instrument, representing the holder’s voting rights. As such, the Company has elected to designate the entire instrument as a financial liability measured at fair value through profit or loss from the initial recognition date in accordance with IFRS 9 - *Financial Instruments*.

The Preferred Shares were issued for cash at \$4.15 per share in connection with the Series A Offering on April 30, 2018. The Company concluded that the cash consideration paid by the investors represents the fair value of the Preferred Shares on the date of issuance.

As at December 31, 2018, the Company estimated the fair value of the Preferred Shares using a Hybrid Method, a blend of the PWERM and an OPM primarily based on the October 2018 convertible debenture private placement rolled forward to December 31, 2018. The following key assumptions were used in the valuation:

Probability Weighted Expected Return Method Assumptions		Option Pricing Model Assumptions	
Probability Weighting	60%	Probability Weighting	40%
Implied exit Values (USD (in millions))	IPO-Early - \$110-\$190 IPO-Mid - \$150-\$285 IPO-Late - \$175-\$365	Volatility	83.2%
IPO - Early	50%	Risk Free Rate	2.5%
IPO - Mid	25%	Expected Life	2.8 years
IPO - Late	25%	Implied Enterprise Value (USD mm)	\$66.7
		Dividend Yield	0%

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As part of the fair valuation, the Company evaluated the change in value of the Preferred Shares attributable to changes in the Company's credit risk. The analysis included a review of the industry wide capital structure as well as the actual capital structure of Company. Based on such analysis, the Company determined that there were no changes to the Preferred Shares attributable to credit risk change.

The fair value of the Preferred Stock on December 31, 2018 was \$4.54 per share, resulting in an increase to the Series A Preferred Shares in the amount of \$2,415,913. The change in the fair value was recognized under "Fair change in derivative liabilities" in the Consolidated Statements of Loss and Comprehensive Loss.

Fair value changes consider exit price as of the measurement period, to include dividends and market participant expectations. Therefore, accrued dividends are already considered in determining the fair value of the instrument as of December 31, 2018. Accordingly, no accrued dividends were separately recorded in the financial statements as of December 31, 2018.

The outstanding 6,250,000 Series A-1 Preferred Shares and 1,422 Series A-2 Preferred Shares at December 31, 2018 were converted into SVS as part of the RTO Transaction at a conversion price of \$3.81, which was the implied value of the share based on the Concurrent Offering prior to the RTO Transaction. The resultant gain of \$4,554,475 was recognized in the Consolidated Statements of Loss and Comprehensive Loss on the conversion date. There are no Preferred Shares outstanding as of December 31, 2019.

As of December 31, 2018, 6,250,000 Series A-1 Preferred Shares, at no par value, were issued and outstanding. 1,422 Series A-2 Preferred Shares were issued and outstanding.

### 21. Reserve for Warrants

The activity for warrants outstanding for the years ended December 31, 2019 and 2018, is summarized as follows:

	Number of warrants outstanding	Weighted average exercise price CAD \$	Weighted average exercise price \$
Balance December 31, 2017	-	-	-
Series B Warrants Issued	3,775,974	8.60	6.45
Broker Warrants Issued	168,303	6.90	4.15
Advisory Warrants Issued	143,241	6.90	4.15
<b>Balance, December 31, 2018</b>	<b>4,087,518</b>	<b>8.47</b>	<b>6.27</b>
Issuance of Series D Warrants	2,806,981	8.75	6.69
Issuance of SR Broker Warrants	160,775	7.00	5.35
Issuance of warrants on RTO Transaction	290,058	13.59	10.39
Issuance of broker warrants on RTO Transaction	18,604	10.45	7.99
Issuance of Series B Warrants	213,150	8.60	6.45
<b>Balance, end of period</b>	<b>7,577,086</b>	<b>8.75</b>	<b>6.57</b>

The Company completed the initial closing of the 2018 Private Placements on October 30, 2018, with the issuance and sale of 6,212 Series B Debenture Units for aggregate gross proceeds of \$4,706,417 (CAD \$6,212,000). On November 16, 2018, the Company completed the second closing of the 2018 Private Placements with the issuance and sale of 28,566 Series B Debenture Units for aggregate gross proceeds of \$21,703,718 (CAD \$28,566,000). On February 6, 2019, the Company issued an additional 2,450 Series B Debenture Units for gross proceeds of \$1,857,165 (CAD \$2,450,000) as part of the February 2019 Private Placement.

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In addition, on December 17, 2018 the Company agreed to issue 8,624 Series B Debenture Units to CFP in relation to the CFP Settlement Agreement, worth \$6,433,420 (CAD \$8,624,000).

Each Series B Debenture Unit is comprised of CAD \$1,000 principal amount of Series B Debentures and 87 Series B Warrants. Each Series B Warrant is exercisable into one Underlying Share at a price of C\$8.60 per share until October 30, 2020, subject to adjustment and/or acceleration in certain circumstances. The Series B Debentures are governed by the Debenture Indenture and the Series B Warrants are governed by the Warrant Indenture. The Series B Warrants are being accounted for as a derivative liability (Note 16).

In conjunction with the issuance of the Series B Debenture Units in 2018, the Company issued the Broker Warrants. Each Broker Warrant is exercisable into one Underlying Share at an exercise price of C\$6.90 per share until the earlier of 60 months from the date of issuance, or 24 months from the completion of the RTO Transaction, subject to adjustment and/or acceleration in certain circumstances. As at December 31, 2018, there were 168,303 Broker Warrants issued at a value of \$350,060 which vested upon issuance and were recorded as debt issuance costs. There were also 143,241 advisory warrants (the "Advisory Warrants") issued at a value of \$282,668, pursuant to a supplemental advisory agreement dated December 3, 2018 between FLRish and FMI Capital Advisory Inc., a related party to the Company post-RTO Transaction. The Advisory Warrants also vested upon issuance and were recorded as Professional Fees in the Consolidated Statements of Loss and Comprehensive Loss.

The Broker Warrants and Advisory Warrants were valued based on the fair value of services received unless the fair value of services received cannot be reliably measured, in which case the warrants are valued at fair value based on the Black-Scholes option pricing model at the date of measurement with the following assumptions:

	<u>2018</u>
Valuation date share price	\$4.33 - \$4.71
Exercise price	\$5.23
Expected life	3 years
Cumulative volatility	75%
Risk free interest rate	2.83% - 2.9%
Dividend rate	0%

The risk-free rate was based on Bank of Canada zero coupon bond with a remaining term equal to the expected life of the options. The expected lives were based on the average of expected terms when the Company would go public. The expected dividend yield was zero. Volatility was calculated by using the historical volatility of other companies that the Company considers comparable that have public trading and volatility history prior to the Company going public.

*Warrant issuance for the year ended December 31, 2019*

### Series D Warrants

On May 17, 2019, the Company issued 2,806,981 Series D Warrants in connection with the Brokered Concurrent Offering (Note 18). Each Series D Warrant entitles the holder thereof to purchase one common share at an exercise price of C\$8.75 per share until May 17, 2021. The Series D Warrants are being accounted for as a derivative liability (Note 16).

The Company also issued 160,775 Broker Warrants to Agents as compensation to the Brokered Concurrent Offering. Each Broker Warrant is exercisable to purchase one (1) SR Share and one (1) Series D Warrant at the Concurrent Offering Price of C\$7.00 until May 17, 2021.

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The Broker Warrants were valued based on the fair value of services received unless the fair value of services received cannot be reliably measured, in which case the warrants are valued at fair value based on the Black-Scholes option pricing model at the date of measurement with the following assumptions:

	<b>2019</b>
Valuation date share price	\$5.35
Exercise price	\$5.20
Expected life	2 years
Cumulative volatility	100%
Risk free interest rate	1.60%
Dividend rate	0%

### Series B Warrants

On February 6, 2019, the Company issued 213,150 Series B Warrants on conversion of the Series B Debentures. Each Series B Warrant is exercisable into one (1) Underlying Share at a price of C\$8.60 per share until October 30, 2020, subject to adjustment and/or acceleration in certain circumstances. The Series B warrants are being accounted for as a derivative liability (Note 16).

### Lineage warrants

An aggregate of 12,907,664 warrants (308,662 warrants on a post-Consolidation basis) to purchase Lineage Common Shares ("Lineage Warrants") were outstanding immediately prior to the closing of the RTO Transaction (Note 4), the particulars of which are set out below:

Date of Expiry	Lineage Warrants	Weighted Average	Weighted Average
	(post-Consolidation)	Exercise Price	Exercise Price
	#	(post-Consolidation)	(post-Consolidation)
January 24, 2020	113,348	CAD 13.59	\$ 10.48
January 24, 2020	9,068	10.45	8.06
February 08, 2020	82,310	13.59	10.48
February 08, 2020	6,017	10.45	8.06
February 14, 2020	72,877	13.59	10.48
February 14, 2020	1,798	10.45	8.06
February 16, 2020	21,522	13.59	10.48
February 16, 2020	1,722	10.45	8.06
<b>Total</b>	<b>308,662</b>	<b>13.40</b>	<b>10.34</b>

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The following table summarizes information of warrants outstanding as at December 31, 2019:

Date of expiry	Number of	Exercise price	Exercise price	Weighted average
	warrants			
	outstanding	CAD	\$	Years
	#			
January 24, 2020	113,348	13.59	10.48	0.08
January 24, 2020	9,068	10.45	8.06	0.08
February 08, 2020	82,310	13.59	10.48	0.12
February 08, 2020	6,017	10.45	8.06	0.12
February 14, 2020	72,877	13.59	10.48	0.14
February 14, 2020	1,798	10.45	8.06	0.14
February 16, 2020	21,522	13.59	10.48	0.14
February 16, 2020	1,722	10.45	8.06	0.14
October 30, 2020	3,989,124	8.60	6.63	0.94
May 17, 2021	2,806,981	8.75	6.75	1.55
May 17, 2021	160,775	7.00	5.40	1.55
May 31, 2021	311,544	6.90	5.32	1.59
<b>Total</b>	<b>7,577,086</b>	<b>8.75</b>	<b>6.75</b>	<b>1.17</b>

## 22. Related Party Transactions and Key Management Compensation

### (a) Key Management Compensation

Key management includes directors and officers of the Company. Total compensation (comprised of salaries, one-time bonuses related to the RTO Transaction and share based payments) awarded to key management for the years ended December 31, 2019 and 2018 was as follows:

	2019	2018
Short-term employee benefits, including salaries and Director fees	\$ 2,068,707	\$ 1,544,726
Bonuses related to RTO	730,796	-
Severance payments	528,116	-
Share-based compensation - Directors and Executives	1,505,746	3,235,261
<b>Total</b>	<b>\$ 4,833,365</b>	<b>\$ 4,779,987</b>

As at December 31, 2019, \$1,055 (December 31, 2018 - \$nil) was owed to Peter Bilodeau, the Chairman of the Board and the interim-Chief Executive Officer ("CEO").

As at December 31, 2019, \$3,720 was owed to Jack Nichols, the General Counsel and Secretary (December 31, 2018 - \$nil).

As at December 31, 2019, \$19,375 was owed to Steve DeAngelo, a former CEO and a former director of FLRish (December 31, 2018 - \$nil).

As at December 31, 2019, an amount of \$8,938 (December 31, 2018 - \$nil) was owed to Greg Sutton, the Chief Operating Officer of Cultivation and Manufacturing of the Company.

As at December 31, 2019, \$30,712 was owed to Tom DiGiovanni, the Chief Financial Officer. This amount was due to Newhouse Development LLC, a company controlled by Mr. DiGiovanni through which Mr. DiGiovanni is compensated for his work in acting as the Chief Financial Officer of the Company.

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All amounts outstanding are unsecured, non-interest bearing and due on demand.

### **(b) Related Parties**

#### *Foundation Group of Companies*

FMI and FMICAI, two companies where Peter Bilodeau and Adam Szweras, directors of Harborside, are the President and Chairman, respectively, had participated in the following transactions with the Company:

On February 28, 2018, FMICAI and FLRish executed a consulting agreement whereby FMICAI would provide merger and capital raising consulting services to FLRish (the “FMICAI Consulting Agreement”). Under the FMICAI Consulting Agreement, FMICAI was compensated by means of a monthly fee in the amount of CAD \$15,000, which terminated upon completion of the RTO, and a success fee ranging from 2 to 4% of the transaction value for either an M&A transaction or an acquisition. For the year ended December 31, 2019, Harborside paid FMICAI \$56,528 (CAD \$75,000) (2018 - \$115,815 (CAD \$150,000) in fees related to the FMICAI Consulting Agreement. These amounts are recorded as professional fees in the Statement of Loss and Comprehensive Loss.

On December 3, 2018, FMICAI and FLRish entered into an advisory agreement (the “FMICAI Advisory Agreement”) whereby FMICAI would provide consulting services to Harborside in addition to those contemplated under the FMICAI Consulting Agreement. In consideration of the additional services provided by FMICAI pursuant to the FMICAI Advisory Agreement, FMICAI is entitled to cash fees equal to an aggregate of \$732,970 (CAD \$1,000,000) and 143,241 advisory warrants. Each advisory warrant is exercisable into one Underlying Share at an exercise price of \$4.15 (CAD \$6.90) per share until the earlier of 60 months from December 3, 2018 or 24 months from the completion of the RTO Transaction. The Company paid \$281,222 (C\$370,000) and \$477,309 (C\$630,000) during the years ended December 31, 2019 and 2018, respectively, related to the FMICAI Advisory Agreement. These amounts are recorded as professional fees in the Statement of Loss and Comprehensive Loss.

On August 28, 2019, FMICAI entered into a new advisory agreement with Harborside (the “M&A Advisory Agreement”) for CAD \$8,000 a month, which applies retroactively to July 1, 2019. Under the M&A Advisory Agreement, FMICAI charged \$36,178 (C\$48,000) for advisory services to the Company during the year ended December 31, 2019. These charges are included in professional fees in the Statement of Loss and Comprehensive Loss. In addition to these transactions, FMI and FMICAI engaged in other transactions with Harborside described in Notes 15, 16 and 18 of these financial statements.

There were no outstanding accounts payable or accrued liabilities as of December 31, 2019 or 2018 between the Company and FMI or FMICAI.

#### *Quinsam Capital Corporation*

In October 2018, Quinsam Capital Corporation (“Quinsam”), a merchant bank in Canada where Peter Bilodeau (the Interim CEO of the Company) was the President and a director, and where Keith Li (former CFO of the Company) is also the CFO, had subscribed for 250 Series B Debentures Units for \$190,350 (C\$250,000). In May 2019, Quinsam also subscribed for 30,000 Subscription Receipts for \$155,925 (CAD \$210,000) as part of the Concurrent Offering. Quinsam received 378,233 SVS through conversion of units subscribed from the 2018 Private Placements and the Concurrent Offering, and 56,485 SVS through its prior subscription of Lineage securities, in connection with the RTO Transaction.

#### *Nutritional High International Inc. (“Nutritional High”)*

Adam Szweras, a Director of the Company, serves as the Chairman of the Board of Directors of Nutritional High, a public company that manufactures and processes hemp and cannabis infused oils, extracts, and edible

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products for medical and adult use. During the year ended December 31, 2019, the Company made purchases in the amount of \$655,322 from Nutritional High and had \$103,687 included in accounts payable as at December 31, 2019. All amounts outstanding are unsecured, non-interest bearing and due on demand.

### *Entourage Effect Capital LLC*

Matthew Hawkins, a director of the Company, is the Managing Partner of Entourage Effect Capital LLC (formerly Cresco Capital Partners II LLC), which subscribed for 288,000 Subscription Receipts for \$1,496,880 (C\$2,016,000) under the Concurrent Offering in May 2019.

### *Branson Corporate Services Ltd.*

Branson Corporate Services Ltd. (“Branson”), an entity where Mr. Bilodeau holds a 18% ownership interest, Mr. Szweras holds a 15% ownership interest and Mr. Li is employed, provides finance, accounting and administrative services to Harborside. For the period ended December 31, 2019, the Company was charged \$139,462 (2018 - \$nil) for services provided by Branson which is included in professional fees and included in the salaries paid to key management personnel above. As at December 31, 2019, an amount of \$nil (December 31, 2018 - \$nil) was owing to Branson.

### *Legal Transactions*

For the year ended December 31, 2019, Aird & Berlis LLP (“Aird & Berlis”), a law firm where Sherri Altshuler, a Director of Harborside, is also a partner, charged the Company \$881,901 (2018 - \$424,555) for legal services, an amount which is included in professional fees. As at December 31, 2019, an amount of \$115,663 (December 31, 2018 - \$nil) owing to Aird & Berlis was included in accounts payable and accrued liabilities.

For the year ended December 31, 2019, Fogler, Rubinoff LLP (“Fogler”), a law firm in which Mr. Szweras is a partner, charged \$376,672 (2018 - \$nil) for legal services to the Company, an amount which is included in professional fees. As at December 31, 2019, an amount of \$54,846 (December 31, 2018 - \$nil) owing to Fogler was included in accounts payable and accrued liabilities. A portion of the outstanding balance represents fees for services rendered by Fogler for Lineage prior to the RTO Transaction.

### **(c) Other Related Parties**

In December 2015, FLRish entered into an unsecured loan agreement with one of its former officers, John Yost (the “Yost Note”). The Yost Note bears interest at 20% annually and was due on the later of December 31, 2016, or the date on which certain convertible promissory notes of FLRish are repaid or converted in full into equity. As at December 31, 2017, the principal balance of the Yost Note was \$500,000 and accrued interest totaled \$200,000. All principal and accrued interest was paid in full in May, 2018.

On December 19, 2017, FLRish issued a convertible promissory note maturing on March 1, 2018, with a face value of \$1,000,000, bearing interest at an annual rate of 12%, to Murray Fields LLC, a Delaware limited liability company owned by Roger Jenkins, a previous advisor to FLRish. The note was convertible upon FLRish raising \$4,000,000 in an equity financing. Subsequent to issuance, the maturity date was extended to May 1, 2018. On April 30, 2018, FLRish raised \$5,500,000 as part of the Series A Offering. Accrued interest of \$78,834 was paid in cash upon conversion of the note.

### **(d) PMACC and SJW**

PMACC, is a California company that was incorporated on August 28, 2005. PMACC’s primary activity is the cultivation and dispensing of cannabis to eligible individuals pursuant to state and local law. SJW is a California corporation organized on November 17, 2009. SJW began doing business in 2012 as a compliant medical cannabis dispensary in San Jose, California under the Harborside brand. As FLRish, PMACC and SJW had some common ownership and board representation they were considered related parties.

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Harborside, through its consolidated subsidiary, FLRish Retail Management & Security Services LLC, has retail management service agreements (the “Retail MSAs”) with PMACC and SJW related to the management of certain Harborside dispensaries. It also is a party to a cultivation management service agreement with PMACC (the “Farm MSA”) through its wholly owned subsidiary, Savature.

The Retail MSAs executed in July, 2016 have a term of five years and renew automatically for two additional five-year periods, unless, on or before the dates of renewal, the Company or the clients determine, in their sole discretion, that the agreements shall not renew.

Fees for services rendered pursuant to the Retail MSAs are equal to 15% of dispensary gross revenues plus reimbursement of expenses incurred on behalf of the Harborside dispensaries, and are payable monthly. For the year ended December 31, 2018, Harborside recognized contract services revenue of \$5,757,731 related to the Retail MSAs. In fiscal 2019, Harborside recognized contract services revenue of \$83,187 for the period prior to January 7, 2019 (when PMACC and SJW were not considered to be under common control with FLRish).

The Farm MSA, executed in September 2016, has a six-year term and automatically renews for an additional five-year term unless the parties mutually agree not to extend the term. The Farm MSA calls for PMACC to reimburse Savature for all expenses related to the cultivation and management services provided (the “Reimbursable Expenses”). Savature also charges an administration fee equal to 20% of the Reimbursable Expenses, which is payable monthly. The contract also provides for fees (“MSA Fees”) to be paid from PMACC to Savature based upon the sales performance of products produced under the contract. The MSA Fees are based on prices which are mutually agreed upon by the PMACC and Savature.

For the year ended December 31, 2018, PMACC was billed \$11,177,814 for Reimbursable Expenses, administration fees, and MSA Fees related to the Farm MSA. Prior to the merger on January 7, 2019, Harborside had recognized contract services revenue of \$275,321.

Harborside leased cultivation facilities, buildings, and improvements to PMACC. The lease agreement commenced on September 15, 2016, with a six-year term subject to an automatic five-year extension. The lease calls for monthly rent amounts ranging from \$185,895 to \$801,550 as additional rentable square foot is delivered. For the year ended December 31, 2018, rental revenue was \$4,397,275. Prior to January 7, 2019, Harborside had recognized contract services revenue of \$82,744.

For the year ended December 31, 2018, Harborside derived the entirety of its service and rental revenue from PMACC and SJW through the Retail MSAs and the Farm MSA. At December 31, 2018, the Company had an accounts receivable balance with PMACC and SJW in the amount of \$22,147,570. The balance outstanding of \$22,303,626 on January 7, 2019, was included as part of the total consideration paid for acquisition of PMACC and SJW by Harborside (Note 4).

On October 29, 2018, Harborside loaned \$4,000,000 to PMACC by way of a promissory note bearing interest of 12%. All principal and accrued interest was payable in a balloon payment due October 29, 2019. At December 31, 2018, the note had principal outstanding of \$4,000,000 and accrued interest of \$57,400. The balance outstanding as of \$5,445,620 on January 7, 2019 was included as part of the total consideration paid for acquisition of PMACC and SJW by Harborside (Note 4).

In December 2017, the Company loaned \$1,000,075 to SJW by way of a promissory note bearing zero interest. As of December 31, 2018, the note had been paid back in its entirety.

Pursuant to a transaction dated December 25, 2017, PMACC had acquired 50% of the 100,000 authorized and issued common shares of SLWS, for the purchase price of \$3,000,000 to be satisfied with a promissory note in the principal amount of \$3,000,000 payable to FLRish, as the seller. Due to the interest rate on the promissory



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note being below market rate, PMACC had discounted the note payable and investment in SLWS in the amount of \$1,580,359, based on a 12% annual interest rate.

All transactions and outstanding balances with these related parties were considered to be at arm's length unless explained otherwise in the related disclosures. None of the balances are secured. No expense has been recognized in either the current year or the prior year for expected credit losses with respect to amounts owed by related parties.

### (e) San Leandro Wellness Solutions ("SLWS")

On January 7, 2019, as part of the acquisition of PMACC, the Company acquired a 50% ownership interest in SLWS that had a fair value of \$160,000 plus advances in the amount of \$1,052,807.

From January 7, 2019 to October 8, 2019, the Company advanced an additional \$975,266 to SLWS, which was settled as part of the acquisition on October 8, 2019.

## 23. Income Taxes

Harborside Inc. will be treated as a U.S. corporation for U.S. federal income tax purposes under IRC Section 7874 and be subject to U.S. federal income tax. However, for Canadian tax purposes, the Corporation is expected, regardless of any application of IRC Section 7874, to be treated as a Canadian resident company (as defined in the Income Tax Act (Canada)) for Canadian income tax purposes. As a result, the Corporation will be subject to taxation both in Canada and the U.S. Notwithstanding the foregoing, it is management's expectation that Harborside's activities will be conducted in such a manner that income from operations will not be subject to double taxation.

The Company's income tax expense (recovery) is allocated as follows:

	<u>2019</u>	<u>2018</u>
Current tax	\$ 4,191,500	\$ 142,742
Deferred tax	(173,282)	-
<b>Income tax expense</b>	<b><u>\$ 4,018,218</u></b>	<b><u>\$ 142,742</u></b>

The net tax provision differs from that expected by applying the US federal tax rate of 21.0% (2018 - 21%) to income (loss) before income tax for the following reasons:

	<u>2019</u>	<u>2018</u>
Net loss before income taxes	\$ (45,439,897)	\$ (17,437,994)
Expected income tax benefit based on statutory rate	\$ (9,542,378)	\$ (3,661,977)
Adjustment to expected income tax benefit		
Difference due to state rate	(1,713,043)	(103,794)
Share based compensation	7,745	1,326,630
Section 280E adjustment	5,010,902	-
Fair value change in derivative liability	(3,199,076)	-
Other expense not deductible for tax	357,617	492,814
Financing fees	571,231	347,208
Changes in benefit of tax asset not recognized	5,822,910	393,665
Change in fair value of Series A	(956,440)	400,178
Charges for impairment	7,658,750	-
Loan modification on debt extinguishment	-	948,018
<b>Income tax expense</b>	<b><u>\$ 4,018,218</u></b>	<b><u>\$ 142,742</u></b>

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Deferred taxes reflect the tax effects of temporary differences between the carrying amounts of asset and liabilities for financial reporting purposes and their tax values. The following table summarizes the components of deferred taxes at December 31:

	<u>2019</u>	<u>2018</u>
<u>Deferred tax components:</u>		
Deferred tax assets		
Inventory	\$ 232,322	\$ -
Biological assets	136,285	-
Total deferred tax assets	<u>368,607</u>	<u>-</u>
Deferred tax liabilities		
Intangible assets	(15,477,570)	-
Other	(235,042)	-
Property, plant and equipment	<u>(307,193)</u>	<u>-</u>
Total deferred tax liabilities	<u>(16,019,805)</u>	<u>-</u>
<b>Net deferred tax liabilities</b>	<b><u>\$ (15,651,198)</u></b>	<b><u>\$ -</u></b>

Deferred tax assets and liabilities have been offset where they relate to income taxes levied by the same taxation authority and the Company has the legal right and intent to offset.

Movements in net deferred tax liabilities during the year ended December 31, 2019 are due mainly to the acquisitions of Lineage, PMACC and SJW, and SLWS as discussed in Note 4:

	<u>2019</u>
Balance at the beginning of the year	\$ -
Net deferred tax liability from acquisitions	(15,824,481)
Recognized adjustment	<u>173,283</u>
<b>Balance at the end of the year</b>	<b><u>\$ (15,651,198)</u></b>

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Deferred tax assets have not been recognized in respect of the following deductible temporary differences because it is not probable that future taxable profit will be available against which the Company can use the benefits:

	<u>2019</u>	<u>2018</u>
Provision for bad debts	\$ 3,213,801	\$ -
Non-capital losses CF - Canada	8,033,991	
Capital losses	2,421,725	1,137,574
Property, plant and equipment	-	-
Right of usage	1,381,712	-
Share issuance costs	198,151	-
Resource pools - Mineral Properties	620,742	-
Non-capital loss CF - US	37,906,388	4,783,302
Amortization	279,159	292,896
Accrued interest	1,124,127	629,474
Discount on loans payable	1,890,570	-
Discount on note receivable - PMACC	-	1,890,570
Charitable contribution carryover	5,174	5,174
Stock options expense/NQSO	1,209,581	23,491
Interest not deductible	1,949,140	933,340
Investment lineage Canadian entity	2,454,298	-
Other expenditures not deductible	-	179,234
	<u>\$ 62,688,559</u>	<u>\$ 9,875,055</u>

The US net capital losses in the amount of \$2,137,574 will start expiring in 2022.

Utilization of US net operating loss carryforwards may be subject to limitations in the event of a change in ownership as defined under U.S. IRC §382 and similar state provisions. An “ownership change” is generally defined as a cumulative change in the ownership interest of significant stockholders over a three-year period of more than 50 percentage points. The Company believes a change in ownership, as defined by U.S. IRC §382, has occurred. This will limit the Company’s ability to reduce future income by net operating loss carryforwards. A formal §382 study has not been prepared, so the exact effects of the ownership change are not known at this time.

The Company has income tax loss carryforwards that, if unused, will expire as at December 31:

	<u>US</u>	<u>Canada</u>	<u>Total</u>
2030	\$ -	\$ 2,123,487	\$ 2,123,487
2034	597,786	-	597,786
2035	909,757	177,595	1,087,352
2036	5,525,372	161,580	5,686,952
2037	2,453,530	893,487	3,347,017
2038	-	1,768,252	1,768,252
2039	16,994,479	236,804	17,231,283
2040	-	2,672,786	2,672,786
Indefinite life	11,425,464	-	11,425,464
<b>Total</b>	<u>\$ 37,906,388</u>	<u>\$ 8,033,991</u>	<u>\$ 45,940,379</u>

## 24. Capital Risk Management

The Company’s objectives when managing its capital are to safeguard its ability to continue as a going concern, to meet capital expenditures required for its continued operations, and to maintain a flexible capital structure which

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optimizes the cost of capital within a framework of acceptable risk. The Company manages its capital structure and adjusts it as appropriate given changes in economic conditions and the risk characteristics of the underlying assets. To maintain or adjust its capital structure, the Company may issue new shares, issue new debt, or acquire or dispose of assets. The Company is not subject to externally imposed capital requirements. The Board does not establish quantitative return on capital criteria for management, but rather relies on the management team's expertise to sustain future development of the business.

Management has chosen to mitigate the risk and uncertainty associated with raising additional capital within current economic conditions by:

- (i) minimizing discretionary disbursements;
- (ii) reducing operating expenditures throughout the Company; and
- (iii) exploring alternate sources of liquidity.

Management reviews its capital management approach on an ongoing basis and believes that this approach, given the relative size of the Company, is reasonable. There have been no material changes to the Company's capital management approach during the years ended December 31, 2019 and 2018.

### 25. Financial Instruments and Risk Management

The Company is exposed to a variety of financial instrument related risks. The Board mitigates these risks by assessing, monitoring, and approving the Company's risk management processes.

#### *Financial instruments*

The Company's financial instruments and classification of financial assets and liabilities are summarized below:

<b>Financial Statement Caption</b>	<b>Classification</b>
Cash	Amortized cost
Accounts receivable, net	Amortized cost
Accounts receivable - related party	Amortized cost
Deposits	Amortized cost
Notes receivable - related party	Amortized cost
Advances	Amortized cost
Investments	FVTPL
Accounts payable and accrued liabilities	Amortized cost
Notes payable and accrued interest	Amortized cost
Series A Preferred Liability	FVTPL
Convertible notes payable	Amortized cost
Derivative liabilities	FVTPL
Warrant Derivative Liability	FVTPL

#### *Fair value hierarchy*

The Company classifies fair value measurements using a fair value hierarchy that reflects the significance of the inputs used in making the measurements. The fair value hierarchy has the following levels:

- Level 1 - inputs are unadjusted quoted prices of identical assets or liabilities in active markets;

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- Level 2 - inputs other than quoted prices included in Level 1 that are observable for the asset or liability, either directly (i.e. as prices) or indirectly (i.e. derived from prices from observable market data) from observable market data; and
- Level 3 - one or more significant inputs used in a valuation technique are unobservable in determining fair values of the asset or liability.

Financial instruments measured at amortized cost consist of cash, deposits, accounts receivable, accounts receivable - related party, and accounts payable and accrued liabilities wherein the carrying value approximates fair value due to its short-term nature. Other financial instruments measured at amortized cost include notes payable and convertible notes payable wherein the carrying value at the effective interest rate approximates fair value. The interest rate for notes payable and the interest rate used to discount the host debt contract for convertible notes payable approximate a market rate for similar instruments offered to the Company.

Cash, accounts receivable, accounts receivable-related party, and accounts payable and accrued liabilities are measured at Level 1 inputs. Investments and advances are initially measured using Level 1 inputs for cash advances and promissory notes. When the Company purchases additional equity interests and for certain liabilities, the fair value measurements require Level 3 inputs. The Series A Preferred Liability, Derivative Liabilities use Level 3 inputs. Series A Preferred Liability uses a Hybrid Option pricing model. Derivative Liabilities are measured at fair value at each reporting period based on a Monte Carlo Simulation option-pricing model. Refer to Note 16 and 25 for a summary of key assumptions.

### *Credit risk*

Credit risk is the risk of loss associated with a counterparty's inability to fulfill its payment obligations. The Company's credit risk is primarily attributable to cash, accounts receivable, accounts receivable - related parties, notes receivable - related parties and investments and advances, which expose the Company to credit risk should the borrower default on maturity of the instruments. Cash is primarily held with reputable banks, in trust with the Company's legal counsel, and at secure facilities controlled by the Company. Management believes that the credit risk concentration with respect to financial instruments included in cash and accounts receivable is minimal.

The Company provides trade credit to its wholesale customers in the normal course of business and has established credit evaluation and monitoring processes to mitigate credit risk. Credit risk is generally limited for receivables from retail customers as the majority of retail sales are transacted with cash. Credit risk for wholesale customers is assessed on a quarterly basis and an allowance for credit losses is recorded where required (Note 5).

As of December 31, 2018, the Company's significant credit risk was isolated to a single customer, PMACC, a related party. At the end of 2018, as the Company was negotiating an acquisition with PMACC and the receivable recorded would be considered as part of the consideration transferred, the Company performed an assessment and reversed a prior provision recorded on the expected credit loss related to amounts due from PMACC. As a result, the Company did not have an allowance for credit loss as of December 31, 2018. PMACC was acquired by the Company on January 7, 2019 (Note 4).

### *Liquidity risk*

Liquidity risk is the risk that the Company will not have sufficient cash resources to meet its financial obligations as they come due. The Company manages its liquidity risk by reviewing its capital requirements on an ongoing basis. The Company's liquidity and operating results may be adversely affected if the Company's access to the capital markets is hindered, whether as a result of a downturn in stock market conditions generally or related to matters specific to the Company. The Company generates cash flow primarily from its operating and financing activities.

As at December 31, 2019, the Company had a cash balance of \$12.2 million (2018 - \$14.8 million) to settle current liabilities of \$55.9 million (2018 - \$6.9 million). The higher current liabilities as of December 31, 2019 is primarily due to the Company's provision for an uncertain tax position (Note 17).

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The Company manages liquidity risk by maintaining adequate cash reserves and by continuously monitoring forecasted and actual cash flows. Where insufficient liquidity may exist, the Company may pursue various debt and equity instruments for either short or long-term financing of its operations.

In addition to the commitments outlined in Note 12, *Right-of-Use Assets and Lease Liabilities*, and Note 26, *Commitments and Contingencies*, the Company has the following contractual obligations:

	<u>Less than 1 year</u>	<u>1 to 3 years</u>	<u>4 to 5 years</u>	<u>&gt; 5 years</u>	<u>Total</u>
<b>As at December 31, 2019</b>					
Accounts payable and accrued liabilities	\$ 15,743,606	\$ -	\$ -	\$ -	\$ 15,743,606
Convertible notes payable	150,000	439,506	-	-	589,506
Income tax payable	3,621,506	-	-	-	3,621,506
Notes payable and accrued interest	862,602	2,769,408	1,997,592	10,704,142	16,333,744
	<u>\$ 20,377,714</u>	<u>\$ 3,208,914</u>	<u>\$ 1,997,592</u>	<u>\$ 10,704,142</u>	<u>\$ 36,288,362</u>

The liquidity table above includes the minimum payments required for the financing arrangement included in Notes Payable and accrued interest. These minimum payments are applied to interest with a balloon payment made at the end of the Lease with CFP (Note 14).

Management believes there is sufficient capital to meet short-term business obligations, after taking into account cash flows requirements from operations and the Company's cash position as at period-end. Provisions are excluded from the contractual obligations table above in consideration of the Company's appeal to the Ninth Circuit court (Note 17).

### *Foreign exchange risk*

Foreign exchange risk is the risk that the Company will be subject to foreign currency fluctuations in satisfying obligations related to its foreign activities. The Company's main operations are based in the US, where the majority of transactions are in USD. The Company's primary exposure to foreign exchange risk is that transactions denominated in CAD may expose the Company to the risk of exchange rate fluctuations.

### *Interest rate risk*

Interest rate risk is the risk that the fair value or future cash flows of a financial instrument will fluctuate because of changes in market interest rates. The Company is not subject to significant interest rate volatility as its notes payable and convertible notes are carried at a fixed interest rate throughout their term. The Company considers interest rate risk to be immaterial.

### *Market risk*

Strategic and operational risks arise if the Company fails to carry out business operations and/or to raise sufficient equity and/or debt financing. These strategic opportunities or threats arise from a range of factors that might include changing economic and political circumstances and regulatory approvals and competitor actions.

### *Asset forfeiture risk*

As the cannabis industry remains illegal under US federal law, any property owned by participants in the cannabis industry which are either used in the course of conducting such business, or are the proceeds of such business, could be subject to seizure by law enforcement and subsequent civil asset forfeiture. Even if the owner of the property were never charged with a crime, the property in question could still be seized and subject to an administrative proceeding by which, with minimal due process, it could be subject to forfeiture.

### *Banking risk*

Notwithstanding that a majority of states have legalized medical cannabis, and the US Congress's passage of the SAFE Banking Act, there has been no change in US federal banking laws related to the deposit and holding of funds derived

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from activities related to the cannabis industry. Given that US federal law provides that the production and possession of cannabis is illegal under the US Federal Controlled Substances Act, there is a strong argument that banks cannot accept for deposit funds from businesses involved with the cannabis industry.

Due to the present state of the laws and regulations governing financial institutions in the US, only a small percentage of banks and credit unions offer financial services to the cannabis industry. Although the Company has strong relationships with several banking partners, regulatory restrictions currently prevent the Company from obtaining financing from US federally regulated entities. Additionally, US federal prohibitions on the sale of cannabis may result in cannabis manufacturers and retailers being restricted from accessing the US banking system and they may be unable to deposit funds in federally chartered banking institutions. While the Company does not anticipate material impacts from dealing with banking restrictions directly relating to its business, additional banking restrictions could nevertheless be imposed that would result in existing deposit accounts being closed and/or the inability to make further bank deposits. The inability to open bank accounts would make it more difficult for the Company to operate and would substantially increase operating costs and risk.

### *Tax risk*

Tax risk is the risk of changes in the tax environment that would have a material adverse effect on the Company's business, results of operations, and financial condition. Currently, state licensed cannabis businesses are assessed a comparatively high effective federal tax rate due to section 280E which bars businesses from deducting all expenses except their cost of goods sold when calculating federal tax liability. Any increase in tax levies resulting from additional tax measures may have a further adverse effect on the operations of the Company, while any decrease in such tax levies will be beneficial to future operations.

The Company, after consulting with outside counsel, believes that only certain of its subsidiaries are subject to IRC Section 280E. However, there is a general risk that the IRS could attempt to apply Section 280E to other subsidiaries of the Company, in which instance the tax liability of the Company could be greater. While the Company would contest such efforts, the outcome of any such litigation is unpredictable.

### *Regulatory risk*

Regulatory risk pertains to the risk that the Company's business objectives are contingent, in part, upon the compliance with regulatory requirements. Due to the nature of the industry, regulatory requirements can be more stringent than other industries and may also be punitive in nature. Any delays in obtaining, or failure to obtain regulatory approvals can significantly delay operational and product development and can have a material adverse effect on the Company's business, results of operation, and financial condition.

The Company routinely monitors regulatory changes occurring in the cannabis industry at the city, state, and national levels. Although the general regulatory outlook for the cannabis industry has been moving in a positive direction, unforeseen regulatory changes could have a material adverse effect on the business as a whole.

## **26. Commitments and Contingencies**

In addition to the matters discussed below, see Note 17 "Provisions" particularly relating to PMACC and SJW.

*Moothery v. Patients Mutual Assistance Collective Corp dba Harborside Health et al.*

In June 2018, a former employee asserted claims against the Company alleging six (6) causes of action including:

- (i) Discrimination on the basis of sex, race, and/or age;
- (ii) Failure to prevent discrimination;
- (iii) Retaliation for reporting harassment;
- (iv) Hostile work environment harassment;
- (v) Defamation; and

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(vi) Wrongful termination in violation of public policy.

The claims are in the discovery phase and were initially set for trial in January, 2020. The trial did not commence as scheduled and there is currently no trial date set. The next scheduled event on the Court calendar is a status update on August 24, 2020. The former employee is claiming \$1,125,000 in damages. The Company believes that the facts and causes of action as alleged by the former employee are without merit, and that the Company also has meritorious defenses to the causes of action alleged by the former employee.

### *Gia Calhoun v. FLRish, Inc.*

On December 17, 2019, a complaint was filed in the US Federal District Court for the Northern District of California (the “Court”) by plaintiff and putative class representative Ms. Gia Calhoun. The complaint alleges violations of the Telephone Consumer Protection Act (47 USC §227 et seq.) (the “TCPA”), and seeks class certification with respect to a group of individual plaintiffs alleged to be similarly situated to Ms. Calhoun. The Company believes that the complaint fails to state any claim upon which relief can be granted, and that it has meritorious defenses to the alleged causes of action. The Company further believes that Ms. Calhoun’s allegations fail to adequately represent the claims of any alleged class of similarly situated plaintiffs. On April 6, 2020, Harborside filed a motion to stay all proceedings in the matter pending a ruling by the US Supreme Court in the case *Barr v. Am. Ass’n of Political Consultants, Inc.*, No. 19-631, concerning the constitutionality of Section 227(b) of the TCPA. On May 13, 2020, the Court granted Company’s motion to stay all proceedings in the matter pending the US Supreme Court’s decision in the Barr case. The Court further informed the parties that it would be willing to entertain another motion to stay pending the Supreme Court’s granting review on the issue of what constitutes an “automatic telephone dialing system” in the *Duguid v. Facebook* petition. On July 6, 2020, the US Supreme Court ruled on Barr and invalidated the government-debt call exception, but severed that provision and did not strike down the entire automated call restriction of the TCPA. With respect to the Company’s litigation, per the Court’s order the parties filed a joint status report on July 13, 2020 and on July 17, 2020 the parties appeared before the Court for a case management conference. At the case management conference, the Court ruled that (i) no class related discovery is permitted, (ii) within the next 90 days, the Company may take discovery on plaintiff’s TCPA claim, (iii) within the next 90 days, plaintiff may take discovery from the Company or its outside service provider as to the issue of whether an “automatic telephone dialing system” (“ATDS”) was used to call plaintiff. The Court also expressly ruled that the parties may not engage in any expert discovery on the ATDS issue and set another case management conference for October 16, 2020. In the interim, the Company anticipates that the US Supreme Court will grant review on the issue of what constitutes an ATDS in the *Duguid v. Facebook* petition, and the Company plans to subsequently propose that the Court extend the stay until the US Supreme Court issues a decision on Facebook’s petition.

### *Mediation with former employee*

On October 28, 2019, the Company was contacted by an attorney representing a former employee, who has alleged being subjected to discrimination and retaliation, on the basis of both gender and having the status of a whistleblower with respect to alleged violations of Company policies reported to Company management and has demanded monetary damages in the amount of \$400,000, along with specified equitable relief. The Company believes that the allegations are false and without merit. The parties have agreed to meet for mediation on August 31, 2020.

### *Employment agreements*

Certain of the Company’s employees have employment agreements under which the Company is obligated to make severance payments, accelerate vesting of stock options and provide other benefits in the event of the employee’s termination, change in role or a change in control as defined in such agreements.

On October 25, 2019, pursuant to the terms of a separation agreement dated October 25, 2019, between the Company and its former CEO Mr. Andrew Berman (the “Separation Agreement”), the former CEO received a severance package of \$310,000, less all applicable withholdings and deductions, to be paid in equal monthly installments beginning on the Company’s first regularly scheduled payroll date following the date on which the Separation Agreement becomes



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irrevocable, with the remaining monthly installments paid consistent with the Company's current payroll practices on regularly scheduled payroll dates thereafter, acceleration of any balance to be paid in a lump sum no later than July 2020. The Company further agreed to pay the cost of COBRA premiums with respect to the Company's paid health, dental and vision coverage for Mr. Berman and his dependents for 12 months. Lastly, the Company agreed to the vesting of all of Mr. Berman's unvested stock options issued through to the last day of employment, and in particular, 534,000 restricted stock options; and 200,000 stock options granted April 25, 2018 in two (2) awards (one for 150,000 stock options and another for 50,000 stock options, both exercisable at a price of \$4.15 per share) of which 112,500 have already vested.

### 27. General and Administrative Expenses

For the years ended December 31, 2019 and 2018, general and administrative expenses consisted of the following:

	<b>2019</b>	<b>2018</b>
Advertising and promotion	\$ 1,178,331	\$ 10,639
Bad debt expense/(recoveries)	256,608	(493,738)
Banking and processing fees	885,076	20,894
Other general administrative	109,840	45,740
Office and general expenses	3,394,658	994,964
Salaries and benefits	12,905,262	6,285,580
Taxes and licenses	140,302	1,439,169
Travel and entertainment	443,986	218,350
<b>Total</b>	<b>\$ 19,314,063</b>	<b>\$ 8,521,598</b>

### 28. Net Loss Per Share

Basic loss per share is calculated by dividing profit or loss attributable to ordinary equity holders of the Company (the numerator) by the weighted average number of ordinary shares outstanding (the denominator) during the period.

For purposes of determining the net loss per share, historical financial statements of the legal acquiree (accounting acquirer) are presented to retroactively adjust the accounting acquirer's legal capital to reflect the legal capital of the accounting acquiree. Accordingly, for purposes of calculating the weighted average number of shares outstanding for 2019 and 2018, the number of shares outstanding are retroactively adjusted to reflect the legal capital of the legal parent (accounting acquiree), including the impact of Lineage's stock dividend and the conversion rate of Lineage's shares into the SVSs at the time of the RTO Transaction. For purposes of calculating loss per share, the dilutive effect of outstanding MVS is converted into 100 SVS on a weighted-average basis for the number of days the MVSs are outstanding.

The weighted average number of shares outstanding, both basic and diluted, for the years ended December 31, 2019 and 2018 were:

<b>2019</b>	<b>2018</b>
33,278,046	11,001,930

### 29. Segmented Information

The Company's operations comprise a single operating segment engaged in the cultivation, branding, distribution and retail management of cannabis within the US. All revenues were generated in the United States for the years ended December 31, 2019 and 2018 and all property, plant and equipment and intangible assets are located in the United States.

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### **30. Subsequent Events**

Subsequent events were evaluated through the date of the audit report, which is the date the consolidated financial statements were available to be issued.

#### *Dispensaries*

On February 11, 2020, the Company officially opened its retail facility in San Leandro, to operate alongside its medical facility. The new facility offers the same products as the Company's other existing retail locations, including Harborside's own *KEY* and *Harborside Farms* lines of cannabis products.

On April 30, 2020, Harborside discontinued the operations of its retail dispensary in Portland, Oregon due to the results of a strategic review of the Company's operations and a decision to focus on its highest return-on-investment assets, specifically those with potential for revenue growth and profitability within the next 12 months.

#### *Related party transactions*

On February 26, 2020, the Board granted consent to FMICAI to transfer 510,200 SVS in the capital of Harborside to certain of FMICAI's officers, directors and employees with an effective date of December 31, 2019. The SVS transferred are subject to the provisions of certain lock-up agreements until June 10, 2022.

On April 10, 2020, the Company entered into a consulting agreement with Black Oak Ventures Ltd. ("Black Oak") to provide certain investor relations services to the Company in exchange for cash compensation of approximately \$40,000. A principal of Black Oak is an immediate family member of the Company's Interim CEO.

#### *Warrants*

Subsequent to December 31, 2019, 308,662 warrants which were previously issued to former warrant holders of Lineage as part of the RTO Transaction expired unexercised.

#### *Michael Adams v. Patients Mutual Assistance Collective Corp dba Harborside Health et al.*

On or about January 10, 2020, PMACC was served with a complaint filed by plaintiff and putative class representative Mr. Michael Adams. The complaint, filed on January 7, 2020 in Superior Court of the State of California for Alameda County, alleges violations of California Business and Professions Code §17200 with respect to PMACC's employee wage payment practices, and seeks class certification with respect to a group of individual plaintiffs alleged to be similarly situated to Mr. Adams. The Company believes that the complaint fails to state any claim upon which relief can be granted, and that it has meritorious defenses to the alleged causes of action. The Company further believes that Mr. Adams' allegations fail to adequately represent the claims of any alleged class of similarly situated plaintiffs. In late April 2020, the Company filed a demurrer/motion to strike as to plaintiff's complaint; the Court granted the Company's demurrer/motion to strike in part, with leave for the plaintiffs to amend and refile their original complaint. The case otherwise remains in motion practice at present.

#### *COVID-19*

On January 30, 2020, the World Health Organization declared the coronavirus outbreak ("COVID-19") a "Public Health Emergency of International Concern" and on March 10, 2020, declared COVID-19 a pandemic. The pandemic has had far-reaching impacts on every business and every individual globally. For the time being and until economies stabilize, Harborside has shifted its strategic approach and the manner in which it operates its business to continue providing affordable and high quality products to its customers, and ensure that its workplace and stores have appropriate measures put in place to limit social interactions and enforce social distancing measures. At the same time,

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the Company has also taken steps to alter its marketing methods, conserve cash, and adjust its overall strategic direction to preserve the health of its business.

On March 25, 2020, the Company announced the initiatives it had put forth as a response to the impact of the outbreak of the COVID-19 pandemic. Such initiatives aim to allow the Company to continue offering affordable and high quality products in a safe environment, with additional measures put in place to allow its customers to access its products while limiting social interactions, and enforcing social distancing measures throughout its retail stores. These initiatives have allowed the Company to operate mostly uninterrupted and to implement its business continuity plan. Some of the measures that Harborside initiated included: (i) increasing curbside pick-up and/or drive-thru options at all of its retail locations; (ii) expanding home delivery services to customers located in Oakland, San Jose, and the Greater East Bay and Peninsula areas; and (iii) updating its safety and sanitation protocols in-store. The Company also emphasized its continued efforts to align labor costs with customer demand, cut all non-essential operational expenses, hold off on any non-accretive operational and capital projects, and suspend all non-essential supplier contracts.

As of the issuance of this report, the Company's operations have not been significantly impacted as cannabis has been deemed an essential service in the states of California and Oregon since March, 2020. At this point, the extent to which COVID-19 may impact the Company is uncertain; however, it is possible that COVID-19 may have a material adverse effect on the Company's business, results of operations and financial condition.

### *Cease Trade Order*

On June 8, 2020, the Ontario Securities Commission (the "OSC") issued a cease trade order (the "CTO") which prevents trading in the Company's SVS. The Company will apply to the OSC to have the CTO revoked after it has filed: (i) the amended and restated financial statements of FLRish for the years ended December 31, 2017 and 2018; (ii) the annual financial statements and related management's discussion and analysis of the Company for the year ended December 31, 2019; and (iii) the interim financial report and related management's discussion and analysis of the Company for the period ended March 31, 2020. The Company expects trading to resume on the CSE shortly after the revocation of the CTO. While the Company will make the application, there is no assurance that the OSC will grant the revocation order. The Company continues to work diligently and expeditiously to complete all outstanding filings.