# PATIENTS MUTUAL ASSISTANCE COLLECTIVE CORPORATION UNAUDITED INTERIM CONDENSED CONSOLIDATED FINANCIAL STATEMENTS FOR THE THREE MONTHS ENDED MARCH 31, 2019 AND 2018 (Expressed in United States Dollars)

# NOTICE TO READER

The accompanying unaudited condensed consolidated interim financial statements of Patients Mutual Assistance Collective Corporation (the "Company") have been prepared by and are the responsibility of the Company's management. The Company's independent auditor has not performed a review of these financial statements.

# PATIENTS MUTUAL ASSISTANCE COLLECTIVE CORPORATION UNAUDITED INTERIM CONDENSED CONSOLIDATED STATEMENTS OF FINANCIAL POSITION

As at March 31, 2019 and December 31, 2018 (in United States dollars)

(III officed states dollars)			March 31, 2019	De	ecember 31, 2018
Assets		(	Unaudited)		(Audited)
Current Assets					
Cash		\$	2,386,731	\$	2,237,347
Accounts Receivable	Note 5		1,666,140		643,303
Inventory	Note 6		2,854,374		3,692,851
Biological Assets	Note 10		4,013,134		3,682,832
Prepaid Assets	-		1,877,878		1,588,172
Total Current Assets			12,798,258		11,844,505
Non-current Assets					
Property and Equipment, Net	Note 8		1,130,383		1,165,436
Deposits	Note 7		13,123		13,123
Investments	Note 4 and Note 12		2,291,992		1,891,992
Total Non-current Assets			3,435,499		3,070,551
Total Assets		\$	16,233,756	\$	14,915,056
Liabilities and Shareholders' Equity Liabilities Current Liabilities					
Accounts Payable and Accrued Liabilities	Note 9	\$	9,693,116	\$	7,727,988
Accounts Payable - Related Party	Note 16		25,394,067		22,147,570
Income Taxes Payable	Note 11		49,311		49,311
Total Current Liabilities			35,136,494		29,924,869
Long Term Liabilities					
Notes Payable	Note 12		4,928,621		4,838,661
Total Long Term Liabilities	•		4,928,621		4,838,661
Total Liabilities			40,065,115		34,763,529
Shareholders' Equity					
Share Capital	Note 13		10,000		10,000
Contributed surplus			47,500		47,500
Accumulated Deficit			(23,888,859)		(19,905,974)
Total Shareholders' Equity	•		(23,831,359)		(19,848,474)
Total Liabilities and Shareholders' Equity		\$	16,233,756	\$	14,915,056

Approved and authorized on behalf of the Board of Directors on June XX, 2019:

# PATIENTS MUTUAL ASSISTANCE COLLECTIVE CORPORATION UNAUDITED INTERIM CONDENSED CONSOLIDATED STATEMENTS OF OPERATIONS

For the Three Month Periods Ended March 31, 2019 and 2018 (in United States dollars)

		1	Three Months E	nded	March 31,
			2019		2018
Retail Sales Wholesale Sales		\$	9,196,211 2,819,081	\$	9,620,656 140,313
Total Income			12,015,292		9,760,969
Retail Cost of Goods Sold Wholesale Cost of Goods Sold			5,833,701 6,712,791		7,154,282 3,815,524
Gross Profit before Biological Assets Adjustment			(531,200)		(1,208,837)
Net Effect of Changes in Fair Value of Biological Assets			330,302		48,532
Gross Profit			(200,898)		(1,160,305)
Expenses					
General and Administrative	Note 17		3,345,557		3,384,805
Professional Fees			108,008		273,607
Depreciation and Amortization			66,317		68,891
Total Operating Expenses			3,519,882		3,727,302
Loss from Operations			(3,720,780)		(4,887,607)
Other Income (Expense)					
Interest, Net			(279,955)		(69,773)
Other Expenses			17,849		12,771
Total Other Income (Expense)			262,105		57,002
Loss Before Provision for Income Taxes			(3,982,885)		(4,944,609)
Provision for Income Taxes	Note 14				
Net Loss		\$	(3,982,885)	\$	(4,944,609)

# PATIENTS MUTUAL ASSISTANCE COLLECTIVE CORPORATION UNAUDITED INTERIM CONDENSED CONSOLIDATED STATEMENTS OF CHANGES IN SHAREHOLDERS' EQUITY

For the Three Month Periods Ended March 31, 2019 and 2018 (in United States dollars)

	Shai	e Capital	ntributed Surplus	 Accumulated Deficit	Total
Balance, January 1, 2018 Net Loss	\$	10,000	\$ 47,500 -	\$ (7,938,077) (4,944,609)	\$ (7,880,577) (4,944,609)
Balance, March 31, 2018	\$	10,000	\$ 47,500	\$ (12,882,686)	\$ (12,825,186)
Balance, January 1, 2019 Net Loss	\$	10,000	\$ 47,500 -	\$ (19,905,974) (3,982,885)	 (19,848,474) (3,982,885)
Balance, March 31, 2019	\$	10,000	\$ 47,500	\$ (23,888,859)	\$ (23,831,359)

# PATIENTS MUTUAL ASSISTANCE COLLECTIVE CORPORATION CONSOLIDATED STAEMENTS OF CASH FLOWS

For the Three Month Periods Ended March 31, 2019 and 2018 (in United States dollars)

Three	Months	<b>Ended</b>	March	31.
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		2010		2010
		<b>2019</b> Unaudited)		2018 (Audited)
Cash Flows from Operating Activites	(	onaudited)		(Addited)
Net Loss	\$	(3,982,885)	\$	(4,944,609)
Adjustments to Reconcile Net Loss to Net Cash Used in Operations:	Ą	(3,382,883)	Ą	(4,544,005)
Interest income		(3,852)		(7,751)
Interest expense		226,407		77,524
Depreciation and Amortization		66,317		68,891
Changes in Operating Assets and Liabilites:				
Accounts Receivable		(1,022,837)		209,514
Accounts Payable		1,965,128		1,578,303
Accounts Payable - Related party		3,246,497		2,751,644
Inventory		838,477		1,970,172
Biological Assets		(330,302)		(48,532)
Prepaid Assets		(289,706)		(34,050)
Income Tax Payable		-		(66,371)
Net Cash Provided by Operating Activites		713,244		1,554,735
Cash Flows from Investing Activites				
Property and Equipment, Net		(31,264)		(179,262)
Investment in San Leandro		(400,000)		(79,343)
Interest received		3,852		7,751
Net Cash Used in Investing Activites		(427,412)		(250,853)
Cash Flows from Financing Activites				
Notes Payable - Short Term		_		(1,303)
Note Payable - FLRish Inc		89,960		(407,317)
Interest paid		(226,407)		(77,524)
Net Cash Used in Financing Activites		(136,447)		(408,620)
Increase (decrease) in Cash		149,385		895,262
Cash, Beginning of Period		2,237,347		925,944
Cash, End of Period	\$	2,386,731	\$	1,821,207

(Expressed in United States Dollars)
For the three months ended March 31, 2019 and 2018

# 1. Nature of Operations

Patients Mutual Assistance Collective Corporation ("Company"), a California corporation, was incorporated on August 28, 2005 under the California Corporations Code in the United State of America. The Company commenced operations on September 7, 2005. The Company's primary activity is the cultivation and dispensing of cannabis to eligible individuals in Oakland and San Jose, California, pursuant to state and local law.

The primary objective of the Company is to provide extraordinary service by offering cannabis through a safe and affordable alternative to illegal markets. The Company serves individuals suffering from a wide variety of medical issues as well as all adults over the age of twenty-one and advocates for the needs of its patients, customers, and the community. The Company strives to promote the benefits of cannabis through social and political awareness. The Company is supported primarily through the sale of cannabis and related products.

The address of the Company's principal place of business is 1840 Embarcadero Oakland, CA 94606. The Company's registered and records office address is located at 2100 Embarcadero, Suite 205, Oakland, California 94606.

### 2. Basis of Preparation

#### a. Statement of Compliance

The unaudited interim condensed consolidated financial statements for the three months ended March 31, 2019 and 2018, have been prepared in accordance with International Accounting Standard ("IAS") 34, Interim Financial Reporting. The accounting policies adopted in the preparation of the unaudited interim condensed consolidated financial statements are consistent with those followed in the preparation of the Company's audited annual consolidated financial statements for the year ended December 31, 2018.

The unaudited interim condensed consolidated financial statements do not conform in all respects to the requirements of IFRS as issued by the International Accounting Standards Board ("IASB") for annual financial statements. Accordingly, these unaudited interim condensed financial statements should be read in conjunction with the December 31, 2018 audited consolidated financial statements and notes.

These unaudited interim condensed consolidated financial statements were approved and authorized for issue by the board of directors on June 7, 2019.

(Expressed in United States Dollars)
For the three months ended March 31, 2019 and 2018

# 2. Basis of Preparation (Continued)

#### b. Basis of Presentation

The unaudited interim consolidated financial statements have been prepared on the historical cost basis except for biological assets measured at fair value. Historical cost is generally based upon the fair value of the consideration given in exchange for assets.

### c. Functional Currency

These unaudited interim consolidated financial statements are presented in United States dollars. The functional currency of the Company is the United States dollar.

#### d. Basis of Consolidation

These unaudited interim condensed consolidated financial statements include the accounts of the Company and the following entities which are controlled by the Company.

Subsidiaries	Jurisdiction of Company	Effective Ownership
San Jose Wellness Solutions Corp.	California	100%

All significant intercompany balances and transactions have been eliminated in consolidation.

### 3. Significant Accounting Policies

# a. Trade and Other Receivables

Accounts and notes receivable are recorded at net realizable value. The Company provides for probable losses on accounts and notes receivable using the allowance method. The allowance is determined based on management's experience and collection efforts. Balances that remain outstanding after the Company has used reasonable collection efforts are written off. The Company has recorded no allowance as receivables are historically 100% collectible. At March 31, 2019 and 2018, \$1,666,140 and \$26,317 in receivables were due from non-related parties, respectively.

(Expressed in United States Dollars)
For the three months ended March 31, 2019 and 2018

# 3. Significant Accounting Policies (Continued)

#### b. Inventory

Inventory is valued at the lower of cost and net realizable value. Cost is determined using the weighted average method. Inventories of harvested cannabis are transferred from biological assets into inventory at their fair value at harvest less costs to sell, which is deemed to be their cost. Any subsequent post-harvest costs are capitalized to inventory to the extent that cost is less than net realizable value. Net realizable value is determined as the estimated selling price in the ordinary course of business less estimated costs to sell. Packaging and supplies are initially valued at cost. All direct and indirect costs related to inventory are capitalized as they are incurred, and expensed when the related item is sold.

# c. Biological Assets

The Company's biological assets consist of cannabis plants. These biological assets are measured at fair value less costs to sell and costs to complete. At the point of harvest, the biological assets are transferred to its customers' inventory at fair value less costs to sell and costs to complete. All direct and indirect costs related to biological assets are capitalized as they are incurred, and expensed when the related item is sold.

While the Company's biological assets are within the scope of IAS 41 Agriculture, the direct and indirect costs of biological assets are determined using an approach similar to the capitalization criteria outlined in IAS 2 Inventories. They include the direct cost of seeds and growing materials as well as other indirect costs such as utilities and supplies used in the growing process. Indirect labor for individuals involved in the growing and quality control process is also included, as well as overhead costs such as rent to the extent it is associated with the growing space. All direct and indirect costs of biological assets are capitalized as they are incurred and they are all subsequently recorded within the line item 'cost of goods sold' on the statement of operations in the period that the related product is sold. Unrealized fair value gains/losses on growth of biological assets are recorded in a separate line on the face of the statement of operations. Biological assets are measured at their fair value less costs to sell on the balance sheet. Determination of the fair values of the biological assets and the agricultural produce requires the Company to make assumptions about how market participants assign fair values to these assets. These assumptions primarily relate to the level of effort required to bring the cannabis up to the point of harvest, costs to convert the harvested cannabis to finished goods, sales price, risk of loss, expected future yields from the cannabis plants and estimating values during the growth cycle.

(Expressed in United States Dollars)
For the three months ended March 31, 2019 and 2018

# 3. Significant Accounting Policies (Continued)

The valuation of biological assets at the point of harvest is the cost basis for all cannabis-based inventory and thus any critical estimates and judgements related to the valuation of biological assets are also applicable for inventory. The valuation of work in process and finished goods also requires the estimate of conversion costs incurred, which become part of the carrying amount for the inventory. The Company must also determine if the cost of any inventory exceeds its net realizable value, such as cases where prices have decreased, or inventory has spoiled or has otherwise been damaged.

#### d. Leases

Leases that do not transfer to the Company substantially all the benefits and risks incident to ownership of the asset are accounted for as operating leases. These operating leased assets are not recognized in the Company's statement of financial position. Operating lease payments are recognized in the statement of operations on a straight-line basis over the lease term.

# e. Property, Plant and Equipment

Property and equipment acquisitions greater than \$500 are measured at cost less accumulated depreciation and impairment losses. Depreciation commences when the assets are available for use and is charged to the income statement on a straight-line basis over its useful life as outlined below:

Furniture and fixtures – 7 years

Leasehold Improvements – Remaining life of lease

Office equipment – 5 years

Software – 3 years

Vehicles – 5 years

An asset's residual value, useful life and amortization method are reviewed at each financial year-end and adjusted if appropriate.

When parts of an item of property and equipment have different useful lives, they are accounted for as separate items (major components) of property and equipment. Gains and losses on disposal of an item of property and equipment are determined by comparing the proceeds from disposal with the carrying amount of the item and are recognized in profit or loss.

(Expressed in United States Dollars)
For the three months ended March 31, 2019 and 2018

# 3. Significant Accounting Policies (Continued)

#### f. Revenue Recognition

The Company adopted the IASB's new revenue recognition standard IFRS 15, *Revenue from Contracts with Customers* ("IFRS 15") on January 1, 2018. The new standard replaces IAS 18 - Revenue, and provides for a single model that applies to all sales to customers with two types of recognition: at a point in time or over time. The Company has applied IFRS 15 retrospectively and determined that there is no change to the comparative periods or transitional adjustments required as a result of adoption. Revenue is recognized at the fair value of consideration received or receivable. Revenue from the sale of goods is recognized when all the following conditions have been satisfied, which are generally met once the products are provided to customers:

- The Company has transferred the significant risks and rewards of ownership of the goods to the purchaser;
- The Company retains neither continuing managerial involvement to the degree usually associated with ownership nor effective control over the goods sold;
- The amount of revenue can be measured reliably;
- It is probable that the economic benefits associated with the transaction will flow to the entity; and
- The costs incurred or to be incurred in respect of the transaction can be measured reliably.

#### g. Income Taxes

Income tax on the consolidated statements of loss for the periods presented comprises current and deferred tax. Income tax is recognized in the consolidated statements of loss and comprehensive income (loss) except to the extent that it relates to items recognized directly in equity, in which case it is recognized in equity.

Current tax expense is the expected tax payable on the taxable income for the year, using tax rates enacted or substantively enacted at period end, adjusted for amendments to tax payable with regards to previous years.

Deferred tax is provided using the liability method, providing for temporary differences between the carrying amounts of assets and liabilities for financial reporting

(Expressed in United States Dollars)
For the three months ended March 31, 2019 and 2018

# 3. Significant Accounting Policies (Continued)

and the amounts used for taxation purposes. The amount of deferred tax provided is based on the expected manner of realization or settlement of the carrying amount of assets and liabilities, using tax rates enacted or substantively enacted at the financial position reporting date. A deferred tax asset is recognized only to the extent that it is probable that future taxable profits will be available against which the asset can be utilized.

#### h. Financial Instruments

A financial instrument is any contract that gives rise to a financial asset of one entity and a financial liability or equity instrument to another entity.

Initial Measurement of Financial Assets and Financial Liabilities

Financial assets and liabilities are recognized at historical costs.

Subsequent Measurement

Measurement in subsequent periods is dependent on the classification of the financial instrument. The Company classifies its financial instruments in the following categories: other financial assets and other financial liabilities.

### <u>Classification of Financial Instruments</u>

The Company classifies its financial assets and liabilities depending on the purpose for which the financial instruments were acquired, their characteristics, and management intent as outlined below:

Financial Assets:	IAS 39 Classification	IFRS 9 Classification
Cash	Loans and receivables	Amortized cost
Accounts Receivable	Loans and receivables	Amortized cost
Notes Receivable	Loans and receivables	Amortized cost
Deposits	Loans and receivables	Amortized cost

Financial Liabilities:	IAS 39 Classification	IFRS 9 Classification
Accounts Payable and		
Accrued Liabilities	Other financial liabilities	Amortized cost
Notes Payable	Other financial liabilities	Amortized cost

(Expressed in United States Dollars)
For the three months ended March 31, 2019 and 2018

## 3. Significant Accounting Policies (Continued)

#### Impairment of financial assets

Financial assets, other than those classified at fair value through profit or loss, are assessed for indicators of impairment at the end of the year. Financial assets are impaired when there is objective evidence that, as a result of one or more events that occurred after the initial recognition of the financial asset, the estimated future cash flows of the investment have been affected.

### i. Impairment of Non-Financial Assets

Non-financial assets include goodwill. Goodwill is reviewed for impairment annually or at any time if an indicator of impairment exists. If indication of impairment exists, the asset's recoverable amount is estimated. The recoverable amount is the greater of the asset's fair value less costs of disposal and value in use.

In assessing value in use, the estimated future cash flows are discounted to their present value using a pre-tax discount rate that reflects current market assessments of the time value of money and the risks specific to the asset. An impairment loss is recognized when the carrying amount of an asset, or its cash-generating unit, exceeds its recoverable amount.

A cash-generating unit is the smallest identifiable group of assets that generates cash inflows that are largely independent of the cash inflows from other assets or groups of assets. Impairment losses are recognized in profit and loss. An impairment loss, other than goodwill impairment, is reversed if there is an indication that there has been a change in the estimates used to determine the recoverable amount. An impairment loss is reversed only to the extent that the asset's carrying amount does not exceed the carrying amount that would have been determined, net of depreciation or amortization, if no impairment loss had been previously recognized.

### j. Critical Accounting Estimates and Judgments

The preparation of financial statements requires management to make judgments, estimates and assumptions that affect the application of policies and reported amounts of assets and liabilities, and revenue and expenses. Actual results may differ from these estimates. The estimates and underlying assumptions are reviewed on an ongoing basis. Revisions to accounting estimates are recognized in the period in which the estimate is

(Expressed in United States Dollars)
For the three months ended March 31, 2019 and 2018

#### 3. Significant Accounting Policies (Continued)

### j. Critical Accounting Estimates and Judgments (Continued)

revised if the revision affects only that period or in the period of the revision and future periods if the review affects both current and future periods.

### Estimated Useful Lives and Depreciation of Property and Equipment

Depreciation of property and equipment is dependent upon estimates of useful lives, which are determined through the exercise of judgment. The assessment of any impairment of these assets is dependent upon estimates of recoverable amounts that take into account factors such as economic and market conditions and the useful lives of assets.

#### Income Taxes and Recoverability of Deferred Tax Assets

In assessing the probability of realizing income tax assets recognized, management makes estimates related to expectations of future taxable income, applicable tax planning opportunities, expected timing of reversals of existing temporary differences and the likelihood that tax positions taken will be sustained upon examination by applicable tax authorities. In making its assessments, management gives additional weight to positive and negative evidence that can be objectively verified. Estimates of future taxable income are based on forecasted cash flows from operations and the application of existing tax laws in each jurisdiction.

The Company considers whether relevant tax planning opportunities are within the Company's control, are feasible, and are within management's ability to implement. Examination by applicable tax authorities is supported based on individual facts and circumstances of the relevant tax position examined in light of all available evidence. Where applicable tax laws and regulations are either unclear or subject to ongoing varying interpretations, it is reasonably possible that changes in these estimates can occur that materially affect the amounts of income tax assets recognized. Also, future changes in tax laws could limit the Company from realizing the tax benefits from the deferred tax assets. The Company reassesses unrecognized income tax assets at each reporting period.

### **Biological Assets and Inventory**

Biological assets, consisting of cannabis plants and agricultural produce consisting of cannabis, are measured at fair value less costs to sell up to the point of harvest.

(Expressed in United States Dollars)
For the three months ended March 31, 2019 and 2018

### 3. Significant Accounting Policies (Continued)

#### j. Critical Accounting Estimates and Judgments (Continued)

Determination of the fair values of the biological assets and the agricultural produce requires the Company to make assumptions about how market participants assign fair values to these assets. These assumptions primarily relate to the level of effort required to bring the cannabis up to the point of harvest, costs to convert the harvested cannabis to finished goods, sales price, risk of loss, expected future yields from the cannabis plants and estimating values during the growth cycle.

The valuation of biological assets at the point of harvest is the cost basis for all cannabis-based inventory and thus any critical estimates and judgements related to the valuation of biological assets are also applicable for inventory. The valuation of work in process and finished goods also requires the estimate of conversion costs incurred, which become part of the carrying amount for the inventory. The Company must also determine if the cost of any inventory exceeds its net realizable value, such as cases where prices have decreased, or inventory has spoiled or has otherwise been damaged.

## Allowance for Doubtful Accounts

The Company makes an assessment of whether accounts receivable are collectible from customers. Accordingly, management establishes an allowance for estimated losses arising from non-payment and other sales adjustments, taking into consideration customer credit-worthiness, current economic trends and past experience. If future collections differ from estimates, future earnings would be affected.

#### k. Sales Tax

The Company excludes from revenue all sales taxes collected from customers. Sales taxes collected on taxable sales are recorded as current liabilities in the statement of financial position until remitted to the respective taxing authorities.

(Expressed in United States Dollars)
For the three months ended March 31, 2019 and 2018

#### 3. Significant Accounting Policies (Continued)

#### I. Employee Retirement Contribution Plan

The Company has established a 401(k) retirement plan ("the Plan") for eligible employees who have completed one year of employment. The Plan allows for discretionary tax-

deferred contributions by employees and matching employer contributions up to 4% of employee compensation. For the years ended March 31, 2019 and 2018, the Company's retirement contribution expense was \$25,272 and \$13,067, respectively.

### m. New Standards and Interpretations Effective January 1, 2018

The Company has applied the following new and revised IFRSs that have been issued and are effective:

### IFRS 7 – Financial Instruments:

IFRS 7 was amended to require additional disclosures on transition from IAS 39 to IFRS 9. IFRS 7 is effective on adoption of IFRS 9, which is effective for periods commencing on or after January 1, 2018. The adoption of this new standard did not have a material impact on its consolidated financial statements.

#### IFRS 9 – Financial Instruments

IFRS 9 was issued by the International Accounting Standards Board ("IASB") in November 2009 and October 2010 and will replace IAS 39. IFRS 9 uses a single approach to determine whether a financial asset is measured at amortized cost or fair value, replacing the multiple rules in IAS 39.

### IFRS 9 – Financial Instruments (Continued)

The approach in IFRS 9 is based on how an entity manages its financial instruments in the context of its business model and the contractual cash flow characteristics of the financial assets. Two measurement categories continue to exist to account for financial liabilities in IFRS 9, fair value through profit or loss ("FVTPL") and amortized cost. Financial liabilities are measured at amortized cost unless the fair value option is applied. IFRS 9 is effective for annual reporting periods beginning on or after January 1, 2018, with earlier application permitted. The Company has adopted IFRS 9 and does not expect the new standard to have a material impact on its consolidated financial statements from the adoption of this new standard.

(Expressed in United States Dollars)
For the three months ended March 31, 2019 and 2018

# 3. Significant Accounting Policies (Continued)

#### m. New Standards and Interpretations (Continued)

#### IFRS 15 – Revenue from Contracts with Customers

The IASB replaced IAS 18, *Revenue*, in its entirety with IFRS 15, *Revenue from Contracts with Customers*. IFRS 15 is effective for annual periods beginning on or after January 1, 2018. The Company adopted IFRS 15 using the modified retrospective approach where the cumulative impact of adoption was recognized in retained earnings as of January 1, 2018, and comparatives will not be restated.

The standard contains a single model that applies to contracts with customers and two approaches to recognizing revenue, at a point in time or over time, the assessment of which requires judgment. The model features the following contract-based five-step analysis of transactions to determine whether, how much and when revenue is recognized:

- 1) Identify the contract with a customer;
- 2) Identify the performance obligation(s) in the contract;
- 3) Determine the transaction price;
- 4) Allocate the transaction price to the performance obligation(s) in the contract; and
- 5) Recognize revenue when or as performance obligation(s) are satisfied.

Revenue from retail sales are recognized at the time of sale, at which time payment is due and performance obligations are met. The timing of revenue recognition is consistent with the Company's previous revenue recognition policy under IAS 18. Based on the Company's assessment, the adoption of this new standard had no impact on the amounts recognized in its consolidated financial statements.

#### n. Recent Accounting Pronouncements - Not Yet Adopted

### IFRS 16 – Leases

In January 2016, the IASB issued IFRS 16, which specifies how an IFRS reporter will recognize, measure, present and disclose leases. The standard provides a single lessee accounting model, requiring lessees to recognize assets and liabilities for all leases unless the lease term is 12 months or less or the underlying asset has a low value. Lessors continue to classify leases as operating or finance, with IFRS 16's approach to lessor accounting substantially unchanged from its predecessor, IAS 17. IFRS 16 is effective for annual reporting periods beginning on or after January 1, 2019, and a lessee shall either apply IFRS 16 with full retrospective effect or alternatively not restate comparative

(Expressed in United States Dollars)
For the three months ended March 31, 2019 and 2018

information but recognize the cumulative effect of initially applying IFRS 16 as an adjustment to opening equity at the date of initial application. Early adoption is permitted if IFRS 15 has also been adopted. The Company has not applied IFRS 16 and is assessing the potential impact of IFRS 16 on its consolidated financial statements.

#### 4. Investments

On March 25, 2017, the Company completed the acquisition of 50% of the 100,000 authorized and issued common shares of San Leandro Wellness Solutions, Inc. ("SLWS"), for the purchase price of \$3,055,000 to be satisfied with a promissory note in the principal amount of \$3,055,000 (Note 13) payable to the seller FLRish, Inc. ("FLRish"), a related party (Note 18). Due to the interest rate on the note to FLRish being below market, the Company has discounted the note payable and investment in SLWS in the amount of \$2,165,814 based on a 12% annual interest rate. Prior to completing the purchase, the Company had advanced \$613,850 to SLWS. The net investment in SLWS was \$2,291,992 and \$995,762 at March 31, 2019 and 2018, respectively.

#### 5. Trade and Other Receivables

Bad debt expense amounts for the years ended March 31, 2019 and 2018 are \$0 and \$0, respectively. All of the Company's trade and other receivables have been reviewed for indicators of impairment. No impairment was identified. Accounts receivable more than 90 days past due totaled \$39,329 and \$0 at March 31, 2019 and 2018, respectively.

# 6. Inventory

Inventory consisted of cannabis products comprised of the following at March 31<sup>st</sup>, 2019 and December 31<sup>st</sup>, 2018.

		Vlarch 31, 2019	De	cember 31, 2018
	(۱	Jnaudited)		(Audited)
Products for resale	\$	695,423	\$	1,261,162
Finished goods		2,158,951		2,431,689
	\$	2,854,374	\$	3,692,851

### 7. Deposits

The Company records deposits used to secure future services from suppliers as a long-term asset. At March 31, 2019 and 2018, the Company held security deposits for property leased in the amounts of \$13,123 and \$13,123, respectively.

(Expressed in United States Dollars)

For the three months ended March 31, 2019 and 2018

# 8. Property, Plant and Equipment

Property, plant and equipment consisted of the following at March 31st:

	December 31,							Ma	arch 31,
	2017	Ad	lditions	Disp	osals	Dep	reciation	:	2018
	(Audited)							(Un	audited)
Computer equipment	\$ 176,018	\$	51,342	\$		Ś	20,864	\$	206,496
Leasehold improvement	896,676	ڔ	87,193	Ą	_	ڔ	30,403		953,467
•	•		-		-		7,940		
Office equipment	117,056		40,727		-		· ·		149,843
Vehicles	41,298		-		-		2,942		38,357
Software	11,238		-				6,743		4,495
	\$1,242,286	\$	179,262	\$		<u>\$</u>	68,891	Ş1,:	352,657
	December 31,							Ma	arch 31,
	December 31, 2018	Ad	lditions	Disp	osals	Dep	reciation		arch 31, 2019
		Ad	lditions	Disp	osals	Dep	reciation	:	-
	2018	Ad	Iditions	Disp	osals	<u>Dep</u>	reciation	:	2019
Computer equipment	2018	Ad	lditions 8,203	Disp \$	oosals -	Dep \$	ereciation 22,821	(Un	2019
Computer equipment Leas ehold improvement	2018 (Audited)				oosals - -			(Un	2019 audited)
	2018 (Audited) \$ 141,877				oosals - - -		22,821	(Un	2019 audited) 127,259
Leasehold improvement	2018 (Audited) \$ 141,877 864,263		8,203		oosals - - - -		22,821 31,269	(Un	2019 audited) 127,259 832,994
Leasehold improvement Office equipment	2018 (Audited) \$ 141,877 864,263 122,264		8,203		oosals - - - - -		22,821 31,269 9,284	(Un	2019 audited) 127,259 832,994 115,055
Leasehold improvement Office equipment Vehicles	2018 (Audited) \$ 141,877 864,263 122,264		8,203		- - - - - - -		22,821 31,269 9,284	(Un	2019 audited) 127,259 832,994 115,055

Assets under construction in progress ("CIP") relate to architectural drawings for a leasehold buildout not yet completed or otherwise not ready for use. Depreciation begins for property and equipment in CIP when the items are placed in service. Depreciation and amortization expense for the periods ended March 31, 2019 and 2018, totaled \$66,317 and \$68,891, respectively.

At March 31, 2019, the Company had fully depreciated property, plant and equipment with a gross carrying amount of \$949,961 still in use.

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# 9. Accounts Payable and Accrued Liabilities

		March 31, 2019	De	cember 31, 2018
	((	Jnaudited)		(Audited)
Accounts payable Accrued expenses	\$	5,206,666 -	\$	3,547,519 3,712
Accrued payroll		630,967		510,609
Sales and use tax payable		3,855,483		3,666,148
	\$	9,693,116	\$	7,727,988
	\$	9,693,116	\$	7,727,988

# **10.** Biological Assets

Biological assets consist of immature cannabis plants. Once harvested, biological assets are transferred to inventory. The Company's biological assets are consumable in nature. The Company values biological assets at three stages prior to harvest. The three stages are as follows:

- Cloning the stage at which the plant is developing roots;
- Vegetative the stage after the plant has developed roots and is on a 24 hour grow cycle;
   and
- Flowering the stage at which the plant has achieved sufficient size to produce cannabis flowers.

The carrying values of biological assets for the years ended March 31, 2019 and 2018 are as follows:

Stage (Value)	Count at 3/31/18	Tota	al Value at 3/31/2018
Cloning (\$6 each)	29,900	\$	179,400
Vegetative (\$25 each)	30,332	\$	758,300
Flowering (\$85 each)	12,932	\$	1,099,220
	73,164	\$	2,036,920
Stage (Value) Cloning (\$6 each)	Count at 3/31/19 5,664	Tota	al Value at 3/31/2019 33,984
Cloning (\$6 each)	5,664	\$	33,984
Cloning (\$6 each) Vegetative (\$25 each)	5,664 30,017	\$	33,984 750,425

(Expressed in United States Dollars)
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# 10. Biological Assets (Continued)

Realized and unrealized gains and losses arising from changes in the carrying amount of biological assets for the years ended March 31, 2019 and 2018 are as follows:

	Three Months Ended March 31,	
	2019	2018
Sales Revenue, Net of Discounts	\$12,015,292	\$ 9,760,969
Cost of Goods Sold	12,819,230	11,789,866
Gross Profit before Biological Asset Adjustment	(803,938)	(2,028,896)
Realized Fair Value Amount Included in inventory Sold	(272,738)	(820,060)
Unrealized Fair Value Gain (Loss) on Growth of Biological Assets	330,302	48,532
Gross Profit	\$ (200,898)	\$ (1,160,305)

The significant assumptions used in determining the fair value of cannabis plants includes:

- Wastage of plants based on their various stages;
- The costs incurred and costs at different stages in the growing cycle of the plants were estimated by calculating an average of total growing costs over the total production period;
- Expected yields for cannabis on plants to be harvested, by strain of plant; and
- The percentage of costs incurred as a percent of total cost was applied to the total fair value per gram, which is determined based on market prices of cannabis.

# 11. Income Tax Payable

	March 31, 2019		December 31, 2018		
	(Unaudited)		(Audited)		
Income taxes - accumulated	\$	49,311	\$	49,311	
	\$	49,311	\$	49,311	

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# 12. Notes Payable

The Company had a note payable that financed a vehicle purchase which was paid off in its entirety during 2018. The note bears interest at a rate of 1% and is payable in 60 monthly installments of \$438. The note is secured by the vehicle being financed. At March 31, 2019 and 2018, the outstanding principal balances on this note were \$0 and \$4,386 respectively.

The Company has a note payable owed to FLRish, a related party (Note 18), used to purchase SLWS (Note 4). The note has a principal amount of \$3,055,000 and bears interest at a rate of 2%. All principal and accrued interest is payable in a balloon payment due March 25, 2025. Due to the interest rate being below market, the Company has recorded a discount in the amount of \$2,165,814 on the note payable based on an annual rate of 12%. The discount is amortized at a monthly rate of \$22,561. At March 31, 2018, the note had a net discount of \$2,093,619 and outstanding principle amount of \$3,055,000. At March 31, 2019, the note had net discount of \$1,822,887 and outstanding principle balance of \$2,486,708.

The Company engaged FLRish, a related party (Note 18), to assist it in complying with City of San Jose requirements for vertical integration by securing and building out a production facility. FLRish was able to locate a property and began improving it to meet the needs of the Company. The project was discontinued in 2016 as the Company deemed the project it to be economically infeasible. Prior to discontinuing the project, FLRish incurred \$1,090,208 of costs related to the project. A promissory note was issued for the costs incurred which the Company has recorded as a long-term note payable. The note does not have any formal terms. At March 31, 2019 and 2018, the note had outstanding principle balances of \$0 and \$525,075, respectively.

On October 29, 2018, the Company issued a note payable to FLRish, a related party (Note 18), for a principle amount of \$4,000,000, bearing an interest rate of 12%. All principal and accrued interest is payable in a balloon payment due October 29, 2019. At March 31, 2019, the note had principal outstanding of \$4,000,000 and accrued interest of \$207,400.

# 13. Share Capital

Upon incorporation, the Company was authorized to issue 500,000 shares of a single class of stock ("Common Stock") with a par value of \$0.02 per share. All Common Stock has been issued and fully paid. There were no changes to Common Stock during the years ended March 31, 2019 and 2018.

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#### 14. Income Taxes

The Company is taxed as a C-corporation for federal and California income tax purposes. The Company does not file consolidated income tax returns. The Company files income tax returns for PMACC and SJW in the U.S. Federal and California jurisdictions. Currently, the 2015 through 2018 income tax returns are open for examination. All required income tax filings are current.

Dividends paid to stockholders are taxable for U.S. federal and State of California income tax. The Company has neither proposed nor declared any dividends.

The Company is required to evaluate each of its tax positions to determine if they are more likely than not to be sustained under examination. Due to the nature of the Company's primary activity, the IRS is attempting to impose Internal Revenue Code Section 280E ("280E"). The imposition of 280E would disallow all tax deductions for general and administrative expenses. The Company has evaluated the potential financial statement effects arising from the imposition of 280E and determined it cannot be reasonably estimated. Accordingly, no provision for the effect of uncertain tax positions has been recorded in the accompanying financial statements.

A deferred tax asset is recognized only to the extent that it is probable that future taxable profits will be available against which the asset can be utilized. Due to the uncertainty relating to 280E, the Company has determined that any deferred taxes cannot be reasonably determined. Accordingly, no provision for deferred tax has been recorded in the accompanying financial statements. Currently petitions for redetermination for the 2007 through 2012 tax years are pending before the U.S. Tax Court based on the Commissioner's imposition of 280E to the returns (Note 20).

# 15. Costs of Goods Sold

The Company recognizes expenses that relate directly and indirectly to the production of inventory as costs of goods sold on the consolidated statements of net loss.

### 16. Capital Management

The Company considers its capital structure to include contributed capital, accumulated deficit, non-controlling interests and any other component of shareholders' equity. The Company's objectives when managing its capital are to safeguard its ability to continue as a going concern, to meet its capital expenditures for its continued operations, and to maintain a flexible capital structure which optimizes the cost of capital within a framework of acceptable risk. The Company manages its capital structure and adjusts it as appropriate given changes in economic conditions and the risk characteristics of the underlying assets. To maintain or adjust its capital structure, the Company may issue new units, issue new debt, or acquire or dispose of assets. The Company is not subject to externally imposed capital requirements.

(Expressed in United States Dollars)
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# 16. Capital Management (continued)

Management reviews its capital management approach on an ongoing basis and believes that this approach, given the relative size of the Company, is reasonable. There have been no changes to the Company's capital management approach during the years ended March 31, 2019 and 2018.

# 17. General and Administrative Expenses

The Company recognizes expenses that pertain to operations as general and administrative expenses on the consolidated statements of net loss. General and administrative expenses consist of the following at March 31<sup>st</sup>:

	Three months ended March 31,			
		2019		2018
Advertising and marketing	\$	49,300	\$	347,103
Bank charges		197,873		275,201
Donations		5,001		7,812
Corporate development		5,612		10,155
Dues & subscriptions		13,180		8,960
Facilities		456,050		439,787
General management		1,510,587		1,770,761
Salaries and wages		232,372		150,795
Human resources		7,069		11,316
Insurance expense		192,153		181,204
Tax penalties		_		8,727
Taxes and licenses		550,145		55,691
Technology expense		126,215		113,770
Travel				3,525
Total general and administrative expenses	\$	3,345,557	\$	3,384,805

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### 18. Related Party Transactions

The Company considers the shareholders, members of management, and members of their immediate families, and entities under common control to be related parties to the Company. Transactions with related parties are entered into in the normal course of business and are measured at the amount established and agreed to by the parties.

### Notes Payable – Related Party

On March 25, 2017, the Company purchased 50% of the authorized and issued common shares of SLWS from FLRish. The purchase price of the common shares of SLWS was \$3,055,000. The purchase was satisfied in full by a note payable to FLRish (Note 12).

All principal and accrued interest totaling \$3,584,598 are payable in a balloon payment due March 25, 2025. At March 31, 2018, the note had a net discount of \$2,093,619 and outstanding principle amount of \$3,055,000. At March 31, 2019, the note had net discount of \$1,822,887 and outstanding principle balance of \$2,486,708.

The Company has a note payable due to FLRish for costs incurred to assist it in developing a cultivation facility (Note 12). At March 31, 2019 and 2018, the not had outstanding principal balances of \$0 and \$525,075, respectively.

The Company has a note payable to FLRish, a related party (Note 18), for a principle amount of \$4,000,000, bearing an interest rate of 12%. All principal and accrued interest is payable in a balloon payment due October 29, 2019. At March 31, 2019, the note had principal outstanding of \$4,000,000, accrued interest of \$207,400.

#### Contract Services Agreements – Related Party

In September 2016, the Company entered into a service contract with Savature, Inc. ("Savature"), a wholly owned subsidiary of FLRish. The Company and Savature share key management personnel. Savature provides cultivation and management services to the Company (Note 20). The contract has a six-year term and automatically renews for an additional five-year term unless the parties mutually agree not to extend the term. The contract calls for the Company to reimburse Savature for all expenses related to the services rendered, plus a 20% administration fee. For the period ended March 31, 2019 and 2018, Savature billed the Company \$4,332,854 and \$2,656,380, respectively, for contract services rendered. At March 31, 2019 and 2018, the Company had amounts due to Savature of \$20,672,081 and \$10,385,308, respectively.

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# 18. Related Party Transactions (Continued)

### <u>Contract Services Agreements – Related Party (Continued)</u>

In July 2016, the Company entered into a service contract with a related party, FLRish Retail Management & Security Services, LLC ("RMCO"). RMCO and the Company share key management personnel. RMCO provides contract services to PMACC (Note 20). Contract service fees are equal to 15% of the Company's gross revenues and are payable monthly.

The RMCO contract has a term of five years and shall renew automatically for two additional five-year periods, unless, on or before the date of renewal, the parties determine that the agreements shall not renew. For the period ended March 31, 2019 and 2018, RMCO billed the Company \$1,379,431 and \$1,538,203, respectively, for services rendered. At March 31, 2019 and 2018, the Company had amounts due to RMCO of \$4,721,987 and \$2,007,760, respectively.

# <u>Facility Leases – Related Party</u>

The Company leases its cultivation facility, consisting of land, buildings, and improvements, located at 26889 Encinal Road, Salinas, California from Savature, a related party.

The lease agreement commenced on September 15, 2016 with a six-year term subject to an automatic five-year extension. The Company may elect out of the automatic extension by providing notice at least three months, but no earlier than six months, prior to the expiration of the initial term. The lease calls for escalating monthly rent amounts ranging from \$185,895 to \$801,550. For the period ended March 31, 2019 and 2018, total rent expense for the Farm was \$1,099,319 and \$1,105,384, respectively. Future minimum lease payments due under the lease are as follows for the years ending December 31<sup>st</sup>:

Year ending December 31st	Amount	
2019 (nine months)	\$	6,573,165
2020		9,288,630
2021		9,520,850
2022		4,007,750
2023		0
	\$	29,390,395

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#### 19. Concentrations and Risks

#### Cash

At March 31, 2019 and 2018, the Company held cash totaling \$2,386,731 and \$1,743,683, respectively. As of March 31, 2019, and 2018, deposits in excess of federal deposit insurance levels totaled \$2,136,731 and \$1,493,683, respectively.

#### <u>Market</u>

The Company is limited to performing its primary activity in jurisdictions that have legalized the commercial cultivation and sale of cannabis.

#### <u>Customers</u>

For the periods ended March 31, 2019 and 2018, the Company derived all revenues from sales of cannabis and cannabis products.

# **Suppliers**

The Company relies on FLRish, a related party, to provide a significant portion of the services used in its operations (Note 18).

### California Operating Licenses

Effective January 1, 2018 the State of California allowed for adult use cannabis sales. Beginning on January 1, 2018, the State began issuing temporary licenses that expired 120 days after issuance for retail distribution and cultivation permits. The Company submitted their applications for the annual licenses in April 2018 and are operating under active temporary licenses which have been extended through July 2019.

Additional regulations relating to testing cannabis products came into effect on July 1, 2018 required the Company to sell products that would be non-compliant prior to that date. Due to the additional testing requirements effective July 1, 2018, the California market and the Company experienced a shortage in supply of compliant products during the first two weeks of July 2018. The supply chain for the Company has stabilized subsequently.

Although the possession, cultivation and distribution of marijuana for medical and adult use is permitted in California, marijuana is a Schedule-I controlled substance and its use remains a violation of federal law. Since federal law criminalizing the use of marijuana preempts state laws that legalize its use, strict enforcement of federal law regarding marijuana would likely result in the Company's inability to proceed with its activities. In addition, the Company's assets, including

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# 19. Concentrations and Risks (Continued)

real property, cash, equipment and other goods, could be subject to asset forfeiture because marijuana is still federally illegal.

# 20. Commitments and Contingencies

### **Employment Actions**

A former employee filed suit against the Company alleging various employment rights issues. During 2018, the Company made a one-time settlement payment of \$95,000 to resolve the suit.

The Company has been named as co-defendant in a separate suit brought by a former employee. The plaintiff alleges various employment rights issues. The matter is pending as of the date of the audit report and is anticipated to be arbitrated in November 2019. The financial statement effects of this action cannot be reasonably estimated. Accordingly, the financial statements do not reflect any potential liability from the suit.

#### Leases:

#### Oakland, California - Dispensary

The Company leases its retail facility located at 1840 Embarcadero, Oakland California under a five-year non-cancellable operating lease expiring December 2020 from an unrelated party. Base rent under the lease is \$27,115 increasing 2.5% annually.

The following is a schedule of future minimum rental payments due under the lease agreement for the years ending December 31<sup>st</sup>:

Year ending December 31st	Amount		
2019 (nine months)	\$	250,136	
2020		341,852	
	\$	591,988	

# Oakland, California - Parking

The Company leases forty-seven parking spots for its facility located at 1840 Embarcadero under a twelve-month non-cancelable operating lease expiring September 2018. The lease

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# 20. Commitments and Contingencies (Continued)

automatically renews at the end of each twelve-month term. The lease calls for a base rental rate of \$9,870, increasing 3% upon each renewal. The following is a schedule of future minimum rental payments due under the lease agreement for the years ending December 31<sup>st</sup>:

Year ending December 31 <sup>st</sup>	Amount	
2019 (nine months)	\$	68,621
	\$	68,621

# San Jose, California – Dispensary

The Company leases its retail facility located at 1365 North 10th Street, San Jose, California under a ten-year non-cancellable operating lease expiring March 2025. Monthly base rental amounts are \$39,000 which are increased annually by 2.75%. The Company has the option to extend the lease for two additional five-year terms after the expiration of the original lease term. The lease also calls for rental commissions equal to 0.4% of monthly gross sales.

San Jose, California – Dispensary (Continued)

The following is a schedule of future minimum rental payments due under the lease agreement for the years ending December 31<sup>st</sup>:

Year ending December 31 <sup>st</sup>	Amount		
2019 (nine months)	\$	388,614	
2020		532,402	
2021		547,043	
2022		562,086	
2023		577,543	
Thereafter		742,783	
	\$	3,350,471	

For the period ended March 31, 2019 and 2018, rent expense for the facility was \$141,474 and \$140,388, respectively.

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# 20. Commitments and Contingencies (Continued)

### **Contractual Obligations:**

# <u>Software</u>

On August 24, 2017, the Company entered into a software as a service contract with Treez, Inc. The contract calls for a one-time setup, integration, and training fee of \$18,000. The initial term of the contract expired March 31, 2017. Thereafter, the contract converts to a three-month term. The contract carries a monthly fee of \$6,000 for licensing and support.

# **Cultivation and Management Services**

In September 2016, the Company entered into a service contract with Savature, Inc. ("Savature"), a related party (Note 18), to provide cultivation and management services to the Company. The contract has a six-year term and automatically renews for an additional five-year term unless the parties mutually agree not to extend the term. The contract calls for the Company to reimburse Savature for all expenses related to the cultivation and management services provided ("Reimbursable Expenses"), except for the following: insurance, taxes, charitable contributions, and repairs and maintenance. Savature also charges an administration fee equal to 20% of the reimbursable expenses, which is payable monthly.

The contract also provides for fees to be paid from the Company to Savature based upon the sales performance of products produced under the contract ("MSA Fees"). The MSA Fee is based on a price mutually agreed upon by the Company and Savature. The Company records MSA Fees paid under this agreement as Management Service Fee Expense. MSA Fees are only recognized when the product is sold by the Company as this is the point at which the MSA Fees can be reasonably measured. For the years ended March 31, 2019 and 2018, the Company was billed \$4,332,854 and \$2,656,380, respectively, for reimbursable expenses, administration fee, and MSA fees.

#### Retailing and Operations Agreement

On July 1, 2016, the Company engaged RMCO, a related party (Note 18), to provide services regarding the processing, retailing and dispensing of cannabis, cannabis infused products, and related products and educational materials in connection with the Company's operations. The contract has a term of five years and shall renew automatically for two additional five-year periods, unless, on or before the date of renewal, the Company or RMCO determine, in their sole discretion, that the agreement shall not renew. Fees for services rendered by RMCO are equal to 15% of the Company's gross revenues and are payable monthly.

For the years ended March 31, 2019 and 2018, the Company recognized fees to RMCO of \$1,379,431 and \$1,538,203, respectively, for services rendered.

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# 20. Commitments and Contingencies (Continued)

#### Income Taxes

Patients Mutual Collective Corporation is involved in three pending United States Tax Court cases, which were consolidated for trial and briefing.

Each of these cases involve the same legal issue – the application of IRC Section 280E to the Company's business. Certain Tax Court precedent allows for an allocation between expenses that are directly related to "trafficking" in a controlled substance and expenses that are not. The IRS accepted that the figures on the returns were substantiated and accurate, but nevertheless seeks a complete disallowance of all expenses under 280E. The cases cover the corporate income tax returns for the fiscal years ending: July 31, 2007, July 31, 2008, July 31, 2009, July 31, 2010, July 31, 2011, and July 31, 2012.

Through deficiency notices, the IRS has asserted that the Company is liable for a tax deficiency for each of these tax years. In addition, the IRS is seeking to impose negligence penalties pursuant to IRC Section 6661(a) for each tax year. The Company filed petitions contesting the IRS's findings and challenging the applicability of 280E to its operations. The cases were tried before the United States Tax Court in June of 2016, and post-trial and reply briefs were submitted in January of 2017.

On November 30, 2018, the U.S. Tax Court ruled that Section 280E applies to any business which consists of trafficking in a controlled substance, and such businesses may not deduct their ordinary and necessary business expenses.

#### Income Taxes (Continued)

Based on pre-trial stipulations pertaining to the above-referenced cases, the Company expects the tax liability (the Tax Court has declined to impose any penalties) for the tax periods identified in this section is \$11 million to \$13 million; this estimate does not include interest.

SJW is involved in two pending tax court cases. Both cases involve the application of 280E. Certain Tax Court precedent allows for an allocation between expenses that are directly related to "trafficking" in a controlled substance and expenses that are not. The IRS accepted that the figures on the returns were substantiated and accurate, but nevertheless seeks a complete disallowance of all expenses under 280E. The cases cover the 2010, 2011, and 2012 corporate income tax returns. Through deficiency notices, the IRS has asserted that the Company is liable for a tax deficiency totaling \$2,120,215 for these periods. The Company has filed petitions to contest the applicability of 280E to its operations. The SJW cases were stayed before the U.S. Tax Court pending the outcome of the above-described tax cases. SJW estimates that the deficiencies in tax and penalties asserted by the IRS, not including interest calculations, will be approximately \$4.37 million.

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### 21. Financial Instruments and Risk Management

#### **Financial Instruments**

The Company's financial instruments consist of cash, accounts payable and accrued liabilities; short-term note payable; and long-term debt. As of and during the periods ended March 31, 2019 and 2018, there were no financial assets or liabilities valued at fair value.

### **Asset Forfeiture Risk**

Because the cannabis industry remains illegal under U.S. federal law, any property owned by participants in the cannabis industry which are either used in the course of conducting such business, or are the proceeds of such business, could be subject to seizure by law enforcement and subsequent civil asset forfeiture.

Even if the owner of the property were never charged with a crime, the property in question could still be seized and subject to an administrative proceeding by which, with minimal due process, it could be subject to forfeiture.

# **Banking Risk**

Notwithstanding that a majority of states have legalized medical marijuana, there has been no change in U.S. federal banking laws related to the deposit and holding of funds derived from activities related to the marijuana industry. Given that U.S. federal law provides that the production and possession of cannabis is illegal, there is a strong argument that banks cannot accept for deposit funds from businesses involved with the marijuana industry. Consequently, businesses involved in the marijuana industry often have difficulty accessing the U.S. banking system and traditional financing sources. The inability to open bank accounts with certain institutions may make it difficult to operate the businesses of the clients and leaves their cash holdings vulnerable.

### **Interest Risk**

Interest rate risk is the risk that the fair value or future cash flows of a financial instrument will fluctuate because of changes in market interest rates. The Company is not subject to any interest rate volatility as its notes payable are carried at a fixed interest rate throughout their term.

#### Credit Risk

Credit risk is the risk of financial loss to the Company if a customer or counterparty to a financial instrument fails to meet its contractual obligations, and arises principally from the Company's

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# 21. Financial Instruments and Risk Management (Continued)

accounts receivable. As at March 31, 2018, and March 31, 2017 the Company is not exposed to any significant credit risk related to counterparty performance.

At March 31, 2019 and 2018, the carrying amount of cash of \$2,386,731 and \$1,743,683, respectively, accounts receivable of \$1,666,140 and \$26,317, respectively, represent the maximum exposure to credit risk. The Company's credit risk is primarily attributable to its accounts receivables. The amounts disclosed in the interim condensed consolidated statements of financial position are net of allowance for doubtful accounts, as estimated by management of the Company based on its assessment of the current economic environment.

The Company does not have significant exposure to any individual customer and has estimated bad debts of \$0 at March 31, 2019 and 2018.

#### **Liquidity Risk**

Liquidity risk is the risk that the Company will not be able to meet its financial obligations as they become due. The Company manages its liquidity risk by reviewing on an ongoing basis its capital requirements. At March 31, 2019 and 2018, the Company had \$2,386,731 and \$1,743,683 of cash, respectively, and working deficit of \$26,545,637 and \$13,700,273, respectively. Based on the Company's ability to complete equity cash raises, management regards liquidity risk to be low.

### 22. Multi-Party Merger Agreement

On April 29, 2018, FLRish Flagship Enterprises, Inc. ("FFE") entered into an agreement with a 50% shareholder ("Shareholder 1") of PMACC titled the Multi Party Merger Agreement ("MPMA"). The MPMA relates to the potential exchange of FLRish, shares for PMACC shares and SJW shares and the subsequent merger of those entities into FFE, a wholly owned subsidiary of FLRish.

Under the terms of the MPMA, FLRish would escrow 1,204,819 shares of Series B Common Stock until either of the following occurred; a) a purchase agreement is obtained from the other 50% shareholder of PMACC ("Shareholder 2") or a forced buyout of the Shareholder 2's interests can occur and is exercised by Shareholder 1 and paid for by the Company at its discretion. In the event that neither of those events occur prior to the sixty-sixth (66th) month from the date the MPMA's effective date, the escrow shall be cancelled and the shares returned to FLRish.

On September 27, 2018, Shareholder 2 of PMACC entered into a binding term sheet with FLRish relating to the exchange, by merger, of all of the stock of PMACC and SJW in exchange for initial consideration equal to 1,686,547 Series B Common Stock of FLRish and later consideration equal to 30% of the difference between \$29,000,000 and the final judgment amount, or a negotiated

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# 22. Multi-Party Merger Agreement (continued)

settlement amount, of the tax litigation related to PMACC and SJW, payable in stock at the value at such time.

On January 7, 2019, the Company entered into merger option agreements that superseded prior MPMA agreements providing the right to purchase, and merge into subsidiaries of FLRish, all of the interests of PMACC and SJW with Shareholder 1 and Shareholder 2. Pursuant to the terms of the merger option agreements, the Company has the right to exercise the merger options at any time. In exchange for the merger option, the Company issued 1,581,467 Series B Common Shares to Shareholder 1 and 2,469,781 Series B Common Shares to Shareholder 2. The proposed merger agreements will take place subject to the reverse takeover transaction described in Note 24.

### 23. Segmented Information

The Company currently operates in one segment, the production and sale of cannabis pursuant to state and local law.

# 24. Subsequent Events

Subsequent events were evaluated through the date of the audit report, which is the date the financial statements were available to be issued.

### **Reverse Acquisition**

On February 8, 2019, FLRish, Lineage Grow Company Ltd. ("Lineage") and Lineage Merger Sub Inc., a wholly owned subsidiary of Lineage ("Merger Sub"), entered into a merger agreement as amended April 17, 2019 (the "Merger Agreement") pursuant to which, among other things, FLRish completed the reverse takeover of Lineage (the "Transaction") (Note 22). Pursuant to the Merger Agreement, Lineage completed a consolidation of its common shares at a ratio set forth in the Merger Agreement, created subordinate voting shares and multiple voting shares, and reclassified its common shares on a post-consolidation basis as subordinate voting shares. The Transaction closed on May 30, 2019.