# LIVEREEL MEDIA CORPORATION MANAGEMENT'S DISCUSSION AND ANALYSIS

FOR THE THREE AND SIX MONTHS ENDED DECEMBER 31, 2012

Prepared as at January 31, 2013

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# **Management Discussion and Analysis**

The following discussion and analysis by management of the financial results and condition of LiveReel Media Corporation for the three and six months ended December 31, 2012 should be read in conjunction with the condensed unaudited interim consolidated financial statements for the three and six months ended December 31, 2012 and the audited consolidated financial statements and Management Discussion and Analysis for the year ended June 30, 2012. The financial statements and the financial information herein have been prepared in accordance with International Financial Reporting Standards ("IFRS"), as issued by the International Accounting Standards Board ("IASB").

This management discussion and analysis is prepared by management as at January 31, 2013. The Company's auditors have not reviewed it.

In this report, the words "us", "we" "our", "the Company" and "LiveReel" have the same meaning unless otherwise stated and refer to LiveReel Media Corporation and its subsidiaries.

#### Overview

#### **Summary of Results**

During fiscal 2007 and 2008, LiveReel entered into various agreements to finance films in exchange for certain distribution rights. However, these arrangements were concluded in the quarter ended September 30, 2008 when the last payment relating to the distribution of King of Sorrow for \$20,179 was received.

The Company announced in November 2008 it had received board authorization to invest some of its excess cash on hand in exchange traded securities. It pursued this strategy in the last six months of fiscal 2009, but due to market conditions, no such activities occurred in the fiscal 2010 and 2011. The Company continues to review different investment opportunities both inside and outside of the film industry.

Subsequent to the end of the quarter ended March 31, 2010, a new majority shareholder took over control of the company. The four former directors resigned effective April 5, 2010 and a new Chief Executive Officer was appointed. It is the new board of directors and the management team's intention to continue to review investment opportunities both inside and outside of the film industry.

On July 15, 2010, the Company granted an option to a third party with whom it negotiated at arm's length to purchase either its wholly owned subsidiary, LRPC, or to sell LRPC's assets and assume its liabilities for \$1.00. The third party had the right to exercise the option until July 15, 2012. The Company also had an option in which it could force the third party to buy the subsidiary or its assets and assume its liabilities for a similar 24 month period. The option and put option described above expired unexercised.

On October 4, 2010, 100,000 options issued to the Chief Financial Officer were cancelled.

On November 20, 2010, 5,900,000 warrants were exercised at \$0.01 USD per warrant resulting in proceeds of \$60.062 CDN. In addition, 293,600 previously issued warrants expired on November 30, 2010.

On July 21, 2011, the Company entered into two unsecured loan agreements (1) with its largest shareholder, Mad Hatter Investments Inc., in the amount of \$33,333 and (2) with related entity, 1057111 Ontario Limited (which is owned by the same person who owns Mad Hatter), in the amount of \$16,667. The terms are both the same - loans have a term of approximately 12 months ending July 31, 2012, accrue interest at 10% per annum until maturity, and each are convertible at the option of the holder into common shares of the Company at \$0.10 per share.

On November 23, 2011, the Company entered into a secured loan agreement with Enthrive Inc., a related party by virtue of having certain common controlling shareholders, in the principal amount of \$50,000. The loan has a term of 18 months ending May 23, 2013 or upon the sale or change of control of the Company, accrues interest at 10% per annum until maturity, and is convertible at the option of the holder into common shares of the Company at \$0.10 per share. The loan is secured against the assets of the Company.

On September 17, 2012, the Company entered into an unsecured loan agreement with Billidan Family Trust, a related party to the Company's largest shareholder, in the aggregate principal amount of \$25,000. The loan has a term of 12 months ending September 17, 2013, accrues interest at 12% per annum until maturity, and may be prepaid at any time upon payment of a penalty of \$2,000.

On December 19, 2012, the Company entered into an unsecured loan agreement with Difference Capital Inc., an arms-length party, in the aggregate principal amount of \$50,000. The loan has a term of 12 months, accrues interest at 12% per annum until maturity, and may be prepaid at any time without notice or penalty.

The following table summarizes financial information for the 2<sup>nd</sup> quarter of fiscal 2013 and the preceding seven quarters:

Quarters ended De	ec. 31, 2012	Sept. 30, 2012	June 30, 2012	March 31, 2012	Dec. 31, 2011	Sept. 30, 2011	June 30, 2011	March 31, 2011
Total Revenue	-	-	-	-	-	-	-	-
Earnings (Loss) from continuing operations	(56,073)	(22,249)	(65,034)	(28,269)	(47,776)	(20,060)	(70,010)	(50,326)
Net loss per share - basic and diluted	0.00	0.00	(\$0.01)	0.00	0.00	0.00	(\$0.01)	0.00

During the quarter ended December 31, 2012, losses were increased from the quarter ended September 30, 2012 due primarily to an increase in shareholder information costs associated with holding the Company's annual general meeting, public securities filings, professional fees associated with the financing completed in December 2012 and general corporate matters.

#### **Number of Common Shares**

There are 23,521,744 common shares issued and outstanding as of December 31, 2012 and January 31, 2013, being the date of this report. There are no options or warrants outstanding as of December 31, 2012 and January 31, 2013, the date of this report

A total of 18,767,200 shares issued are subject to resale restrictions under U.S securities laws.

#### **Business Environment**

#### **Risk Factors**

The primary risks affecting the Company are substantially unchanged from those discussed in the Company's annual MD&A for the year ended June 30, 2012.

# Forward Looking Statements

Certain statements contained in this report are forward-looking statements as defined in the U.S. Federal securities laws. All statements, other than statements of historical facts, included herein or incorporated by reference herein, including without limitation, statements regarding our business strategy, plans and objectives of management for future operations and those statements preceded by, followed by or that otherwise include the words "believe", "expects", "anticipates", "intends", "estimates" or similar expressions or variations on such expressions are forward-looking statements. We can give no assurances that such forward-looking statements will prove to be correct. Each forward-looking statement reflects our current view of future events and is subject to risks, uncertainties and other factors that could cause actual results to differ materially from any results expressed or implied by our forward-looking statements.

Risks and uncertainties include, but are not limited to:

- Our lack of substantial operating history;
- the success of the film projects in which we have interests:
- the impact of competition;
- the enforceability of legal rights;
- the volatility of the entertainment industry.

Important factors that could cause the actual results to differ from materially from our expectations are disclosed in more detail set forth under the heading "Risk Factors" in the Management discussion and analysis for the fiscal 2012 year, a copy of which has

been filed on EDGAR and SEDAR. Our forward-looking statements are expressly qualified in their entirety by this cautionary statement.

## **Business Plan and Strategy**

The Company's business plan continued to evolve in the second quarter of fiscal 2013. During most of fiscal 2007 and 2008, management focused on the financing and distribution of feature films.

However, in fiscal 2007, management also received Board of Director approval to utilize excess cash in our business to pursue additional investment opportunities outside the film industry in order to potentially increase our return to shareholders. Management is not limited to any particular industry or type of business with respect to what it considers as investment opportunities.

During fiscal 2009, the Company did deploy a portion of its excess cash by investing in exchange traded securities. It did have some success in the third quarter of fiscal 2009, but then incurred significant losses in the fourth quarter of fiscal 2009. As a result, the Company did not continue this practice in the fiscal 2010.

In April 2010, the controlling shareholder of the business changed and a new Board of Directors and management team were appointed. The new management team will continue to pursue investment opportunities both inside and outside of the film industry.

On July 15, 2010, the Company granted an option to a third party with whom it negotiated at arm's length to purchase either its wholly owned subsidiary, LiveReel Productions Corporation ("LRPC"), or to sell LRPC's assets and assume its liabilities for \$1.00. The third party had the right to exercise the option until July 15, 2012. The Company also had an option in which it could force the third party to buy the subsidiary or its assets and assume its liabilities for a similar 24 month period. The option and put option described above expired unexercised.

On July 21, 2011, the Company entered into two unsecured loan agreements (1) with its largest shareholder, Mad Hatter Investments Inc., in the amount of \$33,333 and (2) with related entity, 1057111 Ontario Limited (which is owned by the same person who owns Mad Hatter), in the amount of \$16,667. The terms are both the same - loans have a term of approximately 12 months ending July 31, 2012, accrue interest at 10% per annum until maturity, and each are convertible at the option of the holder into common shares of the Company at \$0.10 per share.

On November 23, 2011, the Company entered into a secured loan agreement with Enthrive Inc., a related party by virtue of having certain common controlling shareholders, in the principal amount of \$50,000. The loan has a term of 18 months ending May 23, 2013 or upon the sale or change of control of the Company, accrues interest at 10% per annum until maturity, and is convertible at the option of the holder into common shares of the Company at \$0.10 per share. The loan is secured against the assets of the Company.

On September 17, 2012, the Company entered into an unsecured loan agreement with Billidan Family Trust, a related party to the Company's largest shareholder, in the aggregate principal amount of \$25,000. The loan has a term of 12 months maturing

September 17, 2013, bears interest at 12% per annum until maturity, and may be prepaid at any time upon payment of a penalty of \$2,000.

On December 19, 2012, the Company entered into an unsecured loan agreement with Difference Capital Inc., an arms-length party, in the aggregate principal amount of \$50,000. The loan has a term of 12 months maturing December 19, 2013, bears interest at 12% per annum until maturity, and may be prepaid at any time without notice or penalty.

Currently, the Company is focused on preserving its cash by minimizing operating expenses, and looking to investment opportunities both within and outside of the film industry.

# **Results of Operations**

E		ree months Ended cember 31, 2012	Six months Ended December 31, 2012		Three months Ended December 31, 2011		Six months Ended December 31, 2011	
Revenue	\$	-	\$	-	\$	-	\$	-
Expenses		(\$56,073)		(\$78,323)		(\$47,776)		(\$67,836)
Net loss for period		(\$56,073)		(\$78,323)		(\$47,776)		(\$67,836)
Deficit at end of period	(	\$8,532,665)	(	(\$8,532,665)	(;	\$8,361,039)		(\$8,361,039)

#### Overview

The following were the key events in the three and six months ended December 31, 2012 –

On September 17, 2012, the Company entered into an unsecured loan agreement with Billidan Family Trust, a related party to the Company's largest shareholder, in the aggregate principal amount of \$25,000. The loan has a term of 12 months ending September 17, 2013, accrues interest at 12% per annum until maturity, and may be prepaid at any time upon payment of a penalty of \$2,000.

On December 19, 2012, the Company entered into an unsecured loan agreement with Difference Capital Inc., an arms-length party, in the aggregate principal amount of \$50,000. The loan has a term of 12 months, accrues interest at 12% per annum until maturity, and may be prepaid at any time without notice or penalty.

The following were the key events in the three and six months ended December 31, 2011 –

On July 21, 2011, the Company entered into two unsecured loan agreements (1) with its largest shareholder, Mad Hatter Investments Inc. in the amount of \$33,333 and (2) with related entity, 1057111 Ontario Limited, (which is owned by the same person who owns Mad Hatter) in the amount of \$16,667. The terms are both the same - loans have a term of approximately 12 months ending July 31, 2012, accrue interest at 10% per annum until maturity, and each are convertible at the option of the holder into common shares of the Company at \$0.10 per share.

On November 23, 2011, the Company entered into a secured loan agreement with Enthrive Inc., a related party by virtue of having certain common controlling shareholders, in the principal amount of \$50,000. The loan has a term of 18 months or upon the sale or change of control of the Company, accrues interest at 10% per annum until maturity, and is convertible at the option of the holder into common shares of the Company at \$0.10 per share. The loan is secured against the assets of the Company.

#### Income

The Company's primary source of income historically has been earning interest income on excess cash balances. Cash balances were too low in the three and six months ended December 31, 2012 to earn any such income.

#### **Expenses**

The overall analysis of the expenses is as follows:

	Three Months Ended December 31, 2012		Six Months Ended December 31, 2012		Three Months Ended December 31, 2011		Six Months Ended December 31, 2011	
Professional fees	\$	25,510	\$	26,726	\$	15,306	\$	17,256
Consulting expenses		12,500		25,000		12,500		22,500
Shareholders information		9,258		10,823		12,424		14,713
Bank charges and interest		3,029		3,315		192		437
Office and general		2,886		5,807		3,780		7,560
Accretion on debt		2,839		6,579		3,493		5,226
Foreign exchange loss		51		73		81		144
	\$	56,073	\$	78,323	\$	47,776	\$	67,836

#### **Professional Fees**

Professional fees in the three and six months ended December 31, 2012 were \$25,510 and \$26,726 respectively (three and six months ended December 31, 2011 - \$15,306 and \$17,256 respectively) related primarily to the review of the Company's public filings, annual general meeting preparation and general corporate matters.

#### Consulting Expenses

Consulting fees include \$7,500 (2011 - \$7,500) of fees earned by the Chief Executive Officer for various consulting services rendered in the three months ended December 31, 2012. Consulting fees include \$15,000 paid to the Chief Executive Officer in the six months ended December 31, 2012 (2011 - \$15,000).

Consulting fees also include \$5,000 (2011 - \$5,000) paid to the Chief Financial Officer for services rendered during the period. Consulting fees include \$10,000 paid to the Chief Financial Officer in the six months ended December 31, 2011 (2011 - \$7,500).

#### Shareholder Information

Shareholder information costs in the three and six months ended December 31, 2012 and 2011 include costs relating to holding the Company's annual general meeting in the second quarter, as well as transfer agent and mailing fees and regulatory and related filing fees.

#### Interest Expense and Bank Charges

In the three and six months ended December 31, 2012, the Company incurred interest expense on the notes payable entered into in July 2011 and September 2012. The total cost of this interest expense was \$2,833 in the period. The balance of the expense relates to bank charges associated with administering the Company's bank accounts. In the three and six month periods ended December 31, 2011, these costs were only for bank charges for various day to day banking activities.

#### Office and General

In the three and six month periods ended December 31, 2012 and 2011, these costs were almost entirely for insurance costs relating to the Company's directors and officers insurance policy entered into in June of each year. Any additional costs are for miscellaneous costs include the costs of various small office expenses not categorized elsewhere in the financial statements.

#### Accretion on Debt

In the three and six months ended December 31, 2012, the Company incurred accretion charges associated with the accounting for its notes payable entered into in July and November 2011. Due to the conversion features of the notes, a portion of the debt is classified as debt and a portion as equity. The difference between the face amount of the debt and the amount recorded as a liability is accreted on a straight line basis over the term of the debt. Similar charges were incurred in the three and six months ended December 31, 2011.

## Foreign Exchange Loss

Exchange loss for the three and six months ended December 31, 2012 and 2011 related entirely to the translation of US dollar balances and transactions into Canadian dollars at

December 31 compared to the exchange rate used at September 30 and June 30 as the Canadian dollar strengthened against the US dollar.

# **Liquidity and Capital Resources**

# **Working Capital**

As at December 31, 2012, the Company had a net working capital deficit of \$286,514 as compared to a working capital deficit of \$230,440 at September 30, 2012 and \$208,191 as of June 30, 2012. Cash on hand as at December 31, 2012 was \$18,730 compared to \$25,879 at September 30, 2012 and \$13,771 in cash as at June 30, 2012.

The working capital position has decreased by approximately \$56,000 on a quarter-over-quarter basis primarily due to the loss the Company incurred during the quarter.

#### **Key Contractual Obligations**

These are detailed in Note 12 – commitments and contingent liabilities to the unaudited interim consolidated financial statements for the quarter ended December 31, 2012.

#### **Off Balance Sheet Arrangements**

At December 31, 2012 and 2011, the Company did not have any off balance sheet arrangements, including any relationships with unconsolidated entities or financial partnerships to enhance perceived liquidity.

#### **Transactions with Related Parties**

Transactions with related parties are incurred in the normal course of business and are measured at the exchange amount. Related party transactions for the three and six months ended December 31, 2012 and balances as at that date, not disclosed elsewhere in the financial statements are:

- a) Consulting fees include \$7,500 (2011 \$7,500) of fees earned by the Chief Executive Officer for various consulting services rendered in the three months ended December 31, 2012. Consulting fees include \$15,000 paid to the Chief Executive Officer in the six months ended December 31, 2012 (2011 \$15,000).
  - Consulting fees also include \$5,000 (2011 \$5,000) paid to the Chief Financial Officer for services rendered during the period. Consulting fees include \$10,000 paid to the Chief Financial Officer in the six months ended December 31, 2012 (2011 \$7,500).
- b) Legal fees in 2012 include \$25,671 (2011 \$13,627) paid to a law firm affiliated with the Chief Executive Officer for legal services provided in the period.

#### **Financial and Derivative Instruments**

The Company's excess cash is held at a Canadian chartered bank and bears interest at various rates on monthly balances as at December 31, 2012.

Credit risk is minimized as all cash amounts are held with a large bank, which has acceptable credit ratings determined by a recognized rating agency.

The carrying value of all other cash and cash equivalent, trade receivables, all other current assets, accounts payable and accrued liabilities, and amounts due to related parties approximate fair values.

The Company never entered into and did not have at the end of the quarters ended December 31, 2012 and 2011, any foreign currency hedge contracts.

# **Critical Accounting Estimates**

The Company's unaudited interim consolidated financial statements have been prepared in accordance with International Financial Reporting Standards ("IFRS") as issued by the International Accounting Standards Board ("IASB"). The significant accounting policies used by the Company are same as those disclosed in Note 2 to the Unaudited Interim Consolidated Financial Statements for the quarter ended December 31, 2012. Certain accounting policies require that the management make appropriate decisions with respect to estimates and assumptions that affect the assets, liabilities, revenue and expenses reported by the Company. The Company's management continually reviews its estimates based on new information, which may result in changes to current estimated amounts.

#### **Evaluation of Disclosure Control and Procedures**

The term "disclosure controls and procedures" is defined in Rules 13a-15(e) and 15d-15(e) of the Securities Exchange Act of 1934 (the "Exchange Act"). This term refers to the controls and procedures of a company that are designed to ensure that information required to be disclosed by a company in the reports that it files or submits under the Exchange Act is recorded, processed, summarized and reported within the time periods specified by the Securities and Exchange Commission. Our management, including our Chief Executive Officer and Chief Financial Officer, together with the members of our Audit Committee have evaluated the effectiveness of our disclosure controls and procedures as of the end of the period covered by this report. Based upon that evaluation, our Chief Executive Officer and Chief Financial Officer have concluded that our disclosure controls and procedures were effective as of the end of the period covered by this report.

There were no changes to our internal control over financial reporting since June 30, 2012 that have materially affected, or are reasonably likely to materially affect, our internal control over financial reporting.

#### Outlook

#### **Current Outlook**

LiveReel currently has approximately \$19,000 in cash and it was able to secure an additional \$50,000 in financing in the quarter with an arms length third party. Its significant debts are with its largest shareholder as well as one independent party. It has the backing of new shareholders with considerable financial strength and network and have taken an active approach to examining business opportunities within and outside of the entertainment industry that could enhance shareholder returns.

We are hopeful that we will succeed in transforming the nature of the business and/or improving the profitability of the business over time.

# **Public securities filings**

Additional information, including the Company's annual information form in the Form 20-F annual report is filed with the Canadian Securities Administrators at <a href="https://www.sedar.com">www.sedar.com</a> and with the United States Securities and Exchange Commission and can be viewed at <a href="https://www.edgar.com">www.edgar.com</a>.