# LIVEREEL MEDIA CORPORATION

## MANAGEMENT'S DISCUSSION AND ANALYSIS

FOR THE THREE MONTHS ENDED SEPTEMBER 30, 2012

Prepared as at November 27, 2012

# Index

Overview	3
Summary of Results Number of Common Shares	3 5
Number of Common Shares	5
Business Environment Risk Factors Forward Looking Statements Business Plan and Strategy	5 5 5 6
Results of Operations	7
Liquidity and Capital Resources Working Capital Key Contractual Obligations Off Balance Sheet Arrangements	9 9 10 10
Transactions with Related Parties	10
Financial and Derivative Instruments	10
Critical accounting estimates	11
Evaluation of Disclosure Controls and Procedures	11
Outlook Current Outlook	11 11
Public Securities Filing	12

## **Management Discussion and Analysis**

The following discussion and analysis by management of the financial results and condition of LiveReel Media Corporation for the three months ended September 30, 2012 should be read in conjunction with the unaudited consolidated financial statements for the three months ended September 30, 2012 and the audited Consolidated Financial Statements and Management Discussion and Analysis for the year ended June 30, 2012. The financial statements and the financial information herein have been prepared in accordance with International Financial reporting Standards.

This management discussion and analysis is prepared by management as at November 27, 2012. The Company's auditors have not reviewed it.

In this report, the words "us", "we" "our", "the Company" and "LiveReel" have the same meaning unless otherwise stated and refer to LiveReel Media Corporation and its subsidiaries.

## Overview

#### Summary of Results

During fiscal 2007 and 2008, LiveReel entered into various agreements to finance films in exchange for certain distribution rights. However, these arrangements were concluded in the quarter ended September 30, 2008 when the last payment relating to the distribution of King of Sorrow for \$20,179 was received.

The Company announced in November 2008 it had received board authorization to invest some of its excess cash on hand in exchange traded securities. It pursued this strategy in the last six months of fiscal 2009, but due to market conditions, no such activities occurred in the fiscal 2010 and 2011. The Company continues to review different investment opportunities both inside and outside of the film industry.

Subsequent to the end of the quarter ended March 31, 2010, a new majority shareholder took over control of the company. The four former directors resigned effective April 5, 2010 and a new Chief Executive Officer was appointed. It is the new board of directors and the management team's intention to continue to review investment opportunities both inside and outside of the film industry.

On July 15, 2010, the Company granted an option to a third party with whom it negotiated at arm's length to purchase either its wholly owned subsidiary, LRPC, or to sell LRPC's assets and assume its liabilities for \$1.00. The third party has the right to exercise the option until July 15, 2012. The Company also has an option in which it can force the third party to buy the subsidiary or its assets and assume its liabilities for a similar 24 month period. The option and put option described above expired unexercised.

On October 4, 2010, 100,000 options issued to the Chief Financial Officer were cancelled.

On November 20, 2010, 5,900,000 warrants were exercised at \$0.01 USD per warrant resulting in proceeds of \$60.062 CDN. In addition, 293,600 previously issued warrants expired on November 30, 2010.

On July 21, 2011 the Company entered into two unsecured loan agreements (1) with its largest shareholder, Mad Hatter Investments Inc., in the amount of \$33,333 and (2) with related entity, 1057111 Ontario Limited (which is owned by the same person who owns Mad Hatter), in the amount of \$16,667. The terms are both the same - loans have a term of approximately 12 months ending July 31, 2012, accrue interest at 10% per annum until maturity, and each are convertible at the option of the holder into common shares of the Company at \$0.10 per share.

On November 23, 2011, the Company entered into a secured loan agreement with Enthrive Inc., a related party by virtue of having certain common controlling shareholders, in the principal amount of \$50,000. The loan has a term of 18 months ending May 23, 2013 or upon the sale or change of control of the Company, accrues interest at 10% per annum until maturity, and is convertible at the option of the holder into common shares of the Company at \$0.10 per share. The loan is secured against the assets of the Company.

On September 17, 2012, the Company entered into an unsecured loan agreement with Billidan Family Trust, a related party to the Company's largest shareholder, in the aggregate principal amount of \$25,000. The loan has a term of 12 months ending September 17, 2013, accrues interest at 12% per annum until maturity, and may be prepaid at any time upon payment of a penalty of \$2,000.

The following table summarizes financial information for the 1st quarter of fiscal 2013 and the preceding seven quarters:

Quarters ended	Sept. 30, 2012	June 30, 2012	March 31, 2012	Dec. 31, 2011	Sept. 30, 2011	June 30, 2011	March 31, 2011	Dec. 31, 2010
Total Revenue	-	-	-	-	-	-	-	-
Earnings (Loss) from continuing operations	(22,249)	(65,034)	(29,375)	(48,403)	(18,327)	(70,010)	(50,326)	(67,797)
Net loss per share - basic and diluted	0.00	(\$0.01)	0.00	0.00	0.00	(\$0.01)	0.00	0.00

During the quarter ended September 30, 2012, losses were decreased from the quarter ended June 30, 2012 as the Company reduced expenses by approximately \$43,000. These were comprised of the following key reductions. First, accounting fees were reduced by approximately \$19,000 as the audit for 2012 was completed. Second, legal fees were reduced by approximately \$20,000 on a quarter over quarter basis as no legal fees were incurred in the current quarter. Finally, accretion on the convertible debt was reduced by approximately \$4,000 as the accretion on the portion of the debt issued in July 2012 was reduced as it was amortized in full during the quarter.

#### Number of Common Shares

The number of common shares as of September 30, 2012 and November 27, 2012, the date of this report are as follows:

	#	Exercise price (in US\$)	Expiry date
Shares issued and outstanding	23,521,744	-	

A total of 18,767,200 shares issued are subject to resale restrictions under U.S securities laws.

## **Business Environment**

#### **Risk Factors**

The primary risks affecting the Company are substantially unchanged from those discussed in the Company's annual MD&A for the year ended June 30, 2012.

#### **Forward Looking Statements**

Certain statements contained in this report are forward-looking statements as defined in the U.S. Federal securities laws. All statements, other than statements of historical facts, included herein or incorporated by reference herein, including without limitation, statements regarding our business strategy, plans and objectives of management for future operations and those statements preceded by, followed by or that otherwise include the words "believe", "expects", "anticipates", "intends", "estimates" or similar expressions or variations on such expressions are forward-looking statements. We can give no assurances that such forward-looking statements will prove to be correct. Each forward-looking statement reflects our current view of future events and is subject to risks, uncertainties and other factors that could cause actual results to differ materially from any results expressed or implied by our forward-looking statements.

Risks and uncertainties include, but are not limited to:

- Our lack of substantial operating history;
- the success of the film projects in which we have interests;
- the impact of competition;
- the enforceability of legal rights;
- the volatility of the entertainment industry

Important factors that could cause the actual results to differ from materially from our expectations are disclosed in more detail set forth under the heading "Risk Factors" in the Management discussion and analysis for the fiscal 2012 year, a copy of which has been filed on EDGAR and SEDAR. Our forward-looking statements are expressly qualified in their entirety by this cautionary statement.

#### **Business Plan and Strategy**

The Company's business plan continued to evolve in the first quarter of fiscal 2013. During most of fiscal 2007 and 2008, management focused on the financing and distribution of feature films.

However, in fiscal 2007, management also received Board of Director approval to utilize excess cash in our business to pursue additional investment opportunities outside the film industry in order to potentially increase our return to shareholders. Management is not limited to any particular industry or type of business with respect to what it considers as investment opportunities.

During fiscal 2009, the Company did deploy a portion of its excess cash by investing in exchange traded securities. It did have some success in the third quarter of fiscal 2009, but then incurred significant losses in the fourth quarter of fiscal 2009. As a result, the Company did not continue this practice in the fiscal 2010.

In April 2010, the controlling shareholder of the business changed and a new Board of Directors and management team were appointed. The new management team will continue to pursue investment opportunities both inside and outside of the film industry.

On July 15, 2010, the Company granted an option to a third party with whom it negotiated at arm's length to purchase either its wholly owned subsidiary, LiveReel Productions Corporation ("LRPC"), or to sell LRPC's assets and assume its liabilities for \$1.00. The third party has the right to exercise the option until July 15, 2012. The Company also has an option in which it can force the third party to buy the subsidiary or its assets and assume its liabilities for a similar 24 month period. The option and put option described above expired unexercised.

On July 21, 2011 the Company entered into two unsecured loan agreements (1) with its largest shareholder, Mad Hatter Investments Inc., in the amount of \$33,333 and (2) with related entity, 1057111 Ontario Limited (which is owned by the same person who owns Mad Hatter), in the amount of \$16,667. The terms are both the same - loans have a term of approximately 12 months ending July 31, 2012, accrue interest at 10% per annum until maturity, and each are convertible at the option of the holder into common shares of the Company at \$0.10 per share.

On November 23, 2011, the Company entered into a secured loan agreement with Enthrive Inc., a related party by virtue of having certain common controlling shareholders, in the principal amount of \$50,000. The loan has a term of 18 months ending May 23, 2013 or upon the sale or change of control of the Company, accrues interest at 10% per annum until maturity, and is convertible at the option of the holder into common shares of the Company at \$0.10 per share. The loan is secured against the assets of the Company.

On September 17, 2012, the Company entered into an unsecured loan agreement with Billidan Family Trust, a related party to the Company's largest shareholder, in the aggregate principal amount of \$25,000. The loan has a term of 12 months ending September 17, 2013, accrues interest at 12% per annum until maturity, and may be prepaid at any time upon payment of a penalty of \$2,000.

Currently, the Company is focused on preserving its cash by minimizing operating expenses, and looking to investment opportunities both within and outside of the film industry.

### **Results of Operations**

Three months ended September 30,	2012	2011
Income	- (\$22,249)	- (\$18.327)
Expenses Net loss for period	(\$22,249)	<u>(\$18,327)</u> (\$18,327)
Deficit at end of period	(\$8,476,591)	(\$8,311,530)

#### **Overview**

The following were the key events in the first quarter ended September 30, 2012 -

On September 17, 2012, the Company entered into an unsecured loan agreement with Billidan Family Trust, a related party to the Company's largest shareholder, in the aggregate principal amount of \$25,000. The loan has a term of 12 months ending September 17, 2013, accrues interest at 12% per annum until maturity, and may be prepaid at any time upon payment of a penalty of \$2,000.

The following were the key events in the first quarter ended September 30, 2011 -

On July 21, 2011 the Company entered into two unsecured loan agreements (1) with its largest shareholder, Mad Hatter Investments Inc., in the amount of \$33,333 and (2) with related entity, 1057111 Ontario Limited (which is owned by the same person who owns Mad Hatter), in the amount of \$16,667. The terms are both the same - loans have a term of approximately 12 months ending July 31, 2012, accrue interest at 10% per annum until maturity, and each are convertible at the option of the holder into common shares of the Company at \$0.10 per share.

On November 23, 2011, the Company entered into a secured loan agreement with Enthrive Inc., a related party by virtue of having certain common controlling shareholders, in the principal amount of \$50,000. The loan has a term of 18 months ending May 23, 2012 or upon the sale or change of control of the Company, accrues interest at 10% per annum until maturity, and is convertible at the option of the holder into common shares of the Company at \$0.10 per share. The loan is secured against the assets of the Company.

#### Income

The Company's primary source of income historically has been earning interest income on excess cash balances. Cash balances were too low in the three months ended September 30, 2012 to earn any such income.

#### Expenses

The overall analysis of the expenses is as follows:

Quarter ended September 30,	2012	2011
Consulting expenses	\$ 12,500 \$	10,000
Accretion on debt	\$ 3,740	
Office and general	2,921	3,780
Shareholders information	1,565	2,289
Professional fees	1,216	1,950
Bank charges and interest	286	245
Foreign exchange loss (gain)	21	63
	\$ 22,249 \$	18,327

#### **Consulting Expenses**

In the three months ended September 30, 2012, consulting fees include \$7,500 paid to the Chief Executive Officer for various consulting services rendered in the period. Consulting fees also include \$5,000 paid to the Chief Financial Officer for services rendered.

In the three months ended September 30, 2011, consulting fees include \$7,500 paid to the Chief Executive Officer for various consulting services rendered in the period. Consulting fees also include \$2,500 paid to the Chief Financial Officer for services rendered.

#### Accretion on Debt

In the quarter ended September 30, 2012, the Company incurred accretion charges associated with the accounting for its notes payable entered into in July and November 2011. Due to the conversion features of the notes, a portion of the debt is classified as debt and a portion as equity. The difference between the face amount of the debt and the amount recorded as a liability is accreted on a straight line basis over the term of the debt. No such charges were incurred in prior years.

#### Office and General

These costs include insurance and other general and administration costs. The key components of these costs are as follows:

Three months ended September 30,	2012	2011
Insurance Miscelleneous	\$ 2,538 \$ 383	3,780
	\$ 2,921 \$	3,780

Insurance costs for the three months ended September 30, 2012 and 2011 relate to a directors' and officers' insurance policy. The expenses relate to amortizing the appropriate portion of the policy over the number of months in the quarter.

Miscellaneous costs include the costs of various small office expenses not categorized elsewhere in the financial statements.

#### Shareholder Information

Shareholder information costs in the three months ended September 30, 2012 and 2011 comprised transfer agent fees and filing fees of \$1,565 and \$2,289, respectively.

#### **Professional Fees**

Professional fees in the three months ended September 30, 2012 were comprised entirely of accounting fees of \$1,216 for assistance in review of public filings. In the prior year, professional fees were all for legal fees of \$1,950 relating primarily to the review of the Company's public filings and general corporate matters.

#### Interest Expense and Bank Charges

The Company incurred bank charges and interest of \$286 (2011 - \$245) for various day to day banking services.

#### Foreign Exchange Loss

Exchange loss for the three months ended September 30, 2012 and 2011 related entirely to the translation of US dollar balances and transactions into Canadian dollars at September 30 compared to the exchange rate used at June 30 as the Canadian dollar strengthened against the US dollar.

### Liquidity and Capital Resources

#### Working Capital

As at September 30, 2012, the Company had a net working capital deficit of \$230,440 compared to a working capital deficit of \$208,191 as of June 30, 2012. Cash on hand

as at September 30, 2012 was \$25,879 compared to \$13,771 in cash as at June 30, 2012.

The working capital position has decreased by approximately \$22,000 on a quarter-overquarter basis primarily due to the loss the Company incurred during the quarter.

#### **Key Contractual Obligations**

These are detailed in Note 12 – commitments and contingent liabilities to the consolidated financial statements for the quarter ended September 30, 2012.

#### **Off Balance Sheet Arrangements**

At September 30, 2012 and 2011, the Company did not have any off balance sheet arrangements, including any relationships with unconsolidated entities or financial partnerships to enhance perceived liquidity.

## **Transactions with Related Parties**

Transactions with related parties are incurred in the normal course of business and are measured at the exchange amount. Related party transactions for the three months ended September 30, 2012 and balances as at that date, not disclosed elsewhere in the financial statements are:

- a) Consulting fees include \$7,500 (2011 \$7,500) of fees earned by the Chief Executive Officer for various consulting services rendered in the three months ended September 30, 2012.
- b) Consulting fees also include \$5,000 paid to the Chief Financial Officer for services rendered during the period (2011 \$2,500).

## **Financial and Derivative Instruments**

The Company's excess cash is held at a Canadian chartered bank and bears interest at various rates on monthly balances as at September 30, 2012.

Credit risk is minimized as all cash amounts are held with a large bank, which have acceptable credit ratings determined by a recognised rating agency.

The carrying value of all other cash and cash equivalent, trade receivables, all other current assets, accounts payable and accrued liabilities, and amounts due to related parties approximate fair values.

The Company never entered into and did not have at the end of the quarters ended September 30, 2012 and 2011, any foreign currency hedge contracts.

## **Critical Accounting Estimates**

The Company's unaudited consolidated financial statements have been prepared in accordance with International Financial Reporting Standards. The significant accounting policies used by the Company are same as those disclosed in Note 2 to the Consolidated Financial Statements for the quarter ended September 30, 2012. Certain accounting policies require that the management make appropriate decisions with respect to estimates and assumptions that affect the assets, liabilities, revenue and expenses reported by the Company. The Company's management continually reviews its estimates based on new information, which may result in changes to current estimated amounts.

## **Evaluation of Disclosure Control and Procedures**

The term "disclosure controls and procedures" is defined in Rules 13a-15(e) and 15d-15(e) of the Securities Exchange Act of 1934 (the "Exchange Act"). This term refers to the controls and procedures of a company that are designed to ensure that information required to be disclosed by a company in the reports that it files or submits under the Exchange Act is recorded, processed, summarized and reported within the time periods specified by the Securities and Exchange Commission. Our management, including our Chief Executive Officer and Chief Financial Officer, together with the members of our Audit Committee have evaluated the effectiveness of our disclosure controls and procedures as of the end of the period covered by this report. Based upon that evaluation, our Chief Executive Officer and Chief Financial Officer have concluded that our disclosure controls and procedures were effective as of the end of the period covered by this report.

There were no changes to our internal control over financial reporting since June 30, 2012 that have materially affected, or are reasonably likely to materially affect, our internal control over financial reporting.

## Outlook

#### **Current Outlook**

LiveReel currently has approximately \$26,000 in cash and it was able to secure an additional \$25,000 in financing subsequent in the quarter with a party related to the largest shareholder. Its significant debts are with its largest shareholder. It has the backing of new shareholders with considerable financial strength and network and have taken an active approach to examining business opportunities within and outside of the entertainment industry that could enhance shareholder returns.

We are hopeful that we will succeed in transforming the nature of the business and/or improving the profitability of the business over time.

## **Public securities filings**

Additional information, including the Company's annual information form in the Form 20-F annual report is filed with the Canadian Securities Administrators at <u>www.sedar.com</u> and with the United States Securities and Exchange Commission and can be viewed at <u>www.edgar.com</u>.