# Triangle Industries Ltd.

Management Discussion and Analysis For the year ended December 31, 2014

As at March 6, 2015

Management Discussion and Analysis For the year ended December 31, 2014

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Management Discussion and Analysis For the year ended December 31, 2014

Triangle Industries Ltd. (the "Company" or "Triangle") is a public Canadian company whose common shares are listed on the NEX and trade under the symbol of TIA.H.

The following Management Discussion and Analysis ("MD&A") of the Company should be read in conjunction with the Company's audited consolidated financial statements and notes for the years ended December 31, 2014 and 2013. The financial information in this MD&A is derived from the Company's consolidated financial statements prepared in accordance with International Financial Reporting Standards ("IFRS") as issued by the International Accounting Standard Board ("IASB") and the International Financial Reporting Interpretations Committee ("IFRIC"). All dollar amounts are expressed in Canadian dollars.

This MD&A may contain forward-looking statements in respect to various matters including upcoming events. The results or events predicted in these forward-looking statements may differ materially from actual results or events. The Company disclaims any obligation to update or revise any forward-looking statements, whether as a result of new information, future events or otherwise. Historical results of operations and trends that may be inferred from the following discussion and analysis may not necessarily be indicative of future results from operations.

This MD&A has been prepared by management as of March 6, 2015.

## **Description of Business**

The Company wound up its transloading business and disposed of substantially all related assets in the year ended December 31, 2010. As a result, the Company's shares were transferred to the NEX board of the TSX Venture Exchange effective September 7, 2012. The NEX is a separate board of the TSX Venture Exchange that provides a trading forum for listed companies that have low levels of business activity or have ceased to carry on an active business.

The Company consists of an investment holding company with three inactive subsidiaries. Management is of the opinion that Company resources can be better utilized under a new business plan designed to improve the Company's prospects and to recapture shareholder interest. The Company has adequate cash reserves to meet its ongoing costs of administration and is actively screening new investment opportunities. The Company has no significant transactions pending at the date of this report.

## **Selected Annual Information**

The following table summarizes selected annual financial data reported by the Company for the years ended December 31. The information set forth should be read in conjunction with the consolidated audited financial statements, prepared in accordance with IFRS, and the related notes thereof.

	For the years ended December 31,		
	2014	2013	2012
Total interest income	\$ 5,902	\$ 6,711	\$ 6,052
Loss and comprehensive loss	47,621	45,331	41,074
Loss per share, basic and diluted	0.00	0.00	0.00
Total assets	434,291	483,702	526,849
Total liabilities	16,372	18,162	15,978

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## **Summary of Quarterly Results**

The following table summarizes selected consolidated financial information concerning the Company for each of the eight most recently completed quarters:

		2014			2013			
	Dec 31	Sep 30	Jun 30	Mar 31	Dec 31	Sep 30	Jun 30	Mar 31
Total assets	\$434,291	\$ 446,680	\$ 456,790	\$ 475,134	\$ 483,702	\$ 492,653	\$ 501,982	\$ 519,658
Working capital	417,919	431,502	445,628	455,037	465,540	480,706	489,791	502,246
Loss and comprehensive loss	13,583	14,126	9,409	10,503	15,166	9,085	12,455	8,625
Basic and diluted income or (loss) per share	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00

## **Results of Operations and Financial Conditions**

## Variance Analysis

The following tables summarize results of operations and selected comparative information for the business:

Annual

	For the year end	Change		
	2014	2013	as \$	as %
Loss and comprehensive loss	\$ 47,621	\$ 45,331	\$ 2,290	4.8 %
Interest income	5,902	6,711	(809)	(13.7) %
Professional fees	31,734	34,059	(2,325)	(7.3) %
General and administrative	53,523	52,042	1,481	2.8 %

Net loss of \$47,621 for the year ended December 31, 2014 was \$2,290 higher than the year ended December 31, 2013.

An explanation of other variances is as follows:

- Interest income The decrease in 2014 is due to the lower interest rate paid on the lower term deposit balance.
- Professional fees are for accounting, audit, tax, legal, and consulting services. The decrease in 2014 is a reflection of a better
  accrual estimate of audit and tax fees after a year of similar activity.
- General and administrative expenses The increase is the result of lower professional fees and filings fees offset by the higher expenditures incurred searching for new opportunities and the fee for office space.

Fourth Quarter

	For the three months ended December 31,		Chai	nge
	2014	2013	as \$	as %
Loss and comprehensive loss	\$ 13,583	\$ 15,166	\$ (1,583)	(11.7)%
Interest income	1,429	1,584	(155)	(10.8) %
Professional fees	9,228	9,227	1	0.0 %
General and administrative	15,012	16,750	(1,738)	(11.6) %

During the three months ended December 31, 2014, the Company incurred a net loss of \$13,583 (2013 - \$15,166), a decrease of \$1,583 or 11.7% as compared to the three month period in 2013. The decrease was mainly the result of a timing difference recording expenses.

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## Summary of cash flows

The following tables summarizes the Company's cash flow information:

	For the year end	ed December 31,	Char	nge
	2014	2013	as \$	as %
Operating cash flow	\$ (53,424)	\$ (49,314)	\$ (4,110)	7.7 %
Investing activities	5,954	6,849	(895)	(15.0)
Change in cash	\$ (47,470)	\$ (42,465)	\$ (5,005)	10.5 %
Cash, beginning of period	\$ 472,435	\$ 514,900	\$ (42,465)	(9.0) %
Cash, end of period	424,965	472,435	(47,470)	(11.2) %

### Fourth Quarter

	For the three months ended December 31,		Cha	nge
	2014	2013	as \$	as %
Operating cash flows	\$ (12,400)	\$ (10,309)	\$ (2,091)	16.9 %
Investing activities	5,954	6,849	(895)	(15.0)
Change in cash	\$ (6,446)	\$ (3,460)	\$ (2,986)	46.3 %
Cash, beginning of period	\$ 431,411	\$ 475,895	\$ (44,484)	(10.3) %
Cash, end of period	424,965	472,435	(47,470)	(11.2) %

The Company ended with a cash balance of \$424,965 at December 31, 2014, a decrease of \$47,470 or 11.2% from \$472,435 at December 31, 2013

## **Liquidity and Capital Resources**

The balances of and changes in working capital are shown in the following table:

	As at De	ecember 31,	Cha	nge
	2014	2013	as \$	as %
Current assets	\$ 434,291	\$ 483,702	\$ (49,411)	(11.4) %
Current liabilities	16,372	18,162	(1,790)	(10.9) %
Working capital	\$ 417,919	\$ 465,540	\$ (47,621)	(11.4) %
Working capital ratio	26.5 : 1	26.6: 1		
Cash and receivables less payables	\$ 409,432	\$ 455,164	\$ (45,732)	(11.2) %

Working capital decreased by \$47,621 or 11.4% to \$417,919 as at December 31, 2014 from \$465,540 at December 31, 2013. The decrease compared to the prior year is the result of a lower cash balance.

## **Off-Balance Sheet Arrangements**

The Company does not utilize off-balance sheet arrangements.

## **Transactions with Related Parties**

Key management personnel are those persons having authority and responsibility for planning, directing and controlling the activities of the Company, directly or indirectly. Key management personnel include the Company's officers and Board of Director members.

Effective April 1, 2014, the Company entered a service agreement with PNG Gold Corporation, a Company related through a common officer. This service agreement is for office space on a month-to-month term. The Company incurred total fees of \$4,725 (2013 - \$Nil) during the year ended December 31, 2014.

Expenses have been measured at the exchange amount which is the amount of consideration established and agreed to by the related parties.

#### Financial Instruments, Capital Management and Risk Management

#### **Financial Instruments**

The Company's financial instruments include cash, accounts receivable, and accounts payable and accrued liabilities.

#### **Determination of Fair Value**

The carrying value of cash, accounts receivable, accounts payable and accrued liabilities approximate their fair value because of the short-term nature of these instruments.

#### Fair Value Hierarchy

Financial instruments measured at fair value on the statement of financial position are summarized into the following fair value hierarchy levels:

Level 1 - unadjusted quoted prices in active markets for identical assets or liabilities;

Level 2 - inputs other than quoted prices included within Level 1 that are observable for the asset or liability, either directly (i.e. as prices) or indirectly (i.e. derived from prices); and

Level 3 - inputs for the asset or liability that are not based on observable market data (unobservable inputs).

The Company's financial assets and financial liabilities have been classified into categories that determine their basis of measurement. The following table summarizes information relating to Triangle's financial instruments as at December 31, 2014 and December 31, 2013.

	Fair value measurement hierarchy	Fair value through profit or loss	Loans and receivables	Other financial liabilities	Total
As at December 31, 2014:					
Cash	Level 1	\$ 424,965	\$ -	\$-	\$ 424,965
Accounts receivable	Not applicable	-	839	-	839
Accounts payable and accrued liabilities	Not applicable		-	(16,372)	(16,372)
Total		\$ 424,965	\$ 839	\$ (16,372)	\$ 409,432
As at December 31, 2013:					
Cash	Level 1	\$ 472,435	\$-	\$-	\$ 472,435
Accounts receivable	Not applicable	-	891	-	891
Accounts payable and accrued liabilities	Not applicable	-	-	(18,162)	(18,162)
Total		\$ 472,435	\$ 891	\$ (18,162)	\$ 455,164

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## Capital Management

The Company's capital management objectives are to safeguard its ability to continue as a going concern and to seek new investment opportunities for the benefit of its shareholders.

In the management of capital, the Company includes items in its shareholders' equity and working capital in the definition of capital. The Company sets the amount of capital in proportion to risk. The Company manages the capital structure and makes adjustments to it in the light of changes in economic conditions and the risk characteristics of the underlying assets. The Company has historically relied on the equity markets to fund its activities. The Company will continue to assess new sources of financing available and to manage its expenditures in the interest of sustaining long-term viability.

Management reviews its capital management approach on an ongoing basis and believes that this approach, given the relative size of the Company, is reasonable. The Company's overall strategy with respect to management of capital remains unchanged from the prior year. The Company is not subject to any externally imposed capital requirements.

Management expects the Company has sufficient resources and will be able to secure the necessary financing to meet the Company's requirements on an ongoing basis. The consolidated financial statements do not include adjustments to amounts and classifications of assets and liabilities that might be necessary should the Company be unable to continue operations.

## Risk Management

## Future Financings and Economic Volatility

Management expects the Company has sufficient resources and will be able to secure the necessary financing to meet the Company's requirements on an ongoing basis. Failure to obtain funding could delay or postpone the Company's ability to proceed with new business.

Global Equity markets have experienced a high level of price and volume volatility, and market prices of many securities have experienced large fluctuations that have not necessarily been related to their operating performance, underlying asset values or prospects. There can be no assurance that continual fluctuations in price will not occur.

## Market Price of Common Shares

The market price of the Company's common shares, at any given point in time, may not accurately reflect its long-term value.

## **Outstanding Share Data**

As of March 6, 2015, the following securities were outstanding:

Authorized:	Unlimited common shares without par value
Issued and outstanding:	13,656,957
Share options outstanding:	650,000
Warrants outstanding:	Nil
Share Capital :	\$ 7,147,892

## Management and Board of Directors

There were no changes to management or the Board of Directors in the year ended December 31, 2014. The incumbent directors were re-elected at the annual general meeting held December 18, 2014.

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## **Recent Accounting Pronouncements**

## New and amended IFRS pronouncements effective January 1, 2014

The Company has adopted the following new and revised standards, along with any consequential amendments:

Accounting Standards effective for annual periods beginning on or after January 1, 2014

- IAS 32 (Amendment), *Financial Instruments* amendment to clarify requirements for offsetting financial assets and financial liabilities. The adoption of this amendment did not impact on the Company's consolidated financial statements.
- IFRIC 21, Accounting for Levies Imposed by Governments, clarifies the obligating event giving rise to a liability to pay a levy. This obligating event is the activity described in the relevant legislation that triggers payment of the levy. The adoption of this interpretation did not impact on the Company's consolidated financial statements.

#### Accounting pronouncements not yet effective

Certain pronouncements have been issued by the IASB or IFRIC that are not mandatory for 2014 reporting periods. Many of these updates are not applicable or consequential to the Company and have been excluded from the discussion below.

Accounting Standards effective for annual periods beginning on or after January 1, 2018, with early application permitted

• IFRS 9 *Financial Instruments* adds new requirements for impairment of financial assets and makes changes to the classification and measurement of financial instruments. The final version of IFRS 9 was issued by the IASB in July 2014 to replace IAS 39 *Financial Instruments: Recognition and Measurement*. The Company is currently evaluating the impact of adopting IFRS 9 on its consolidated financial statements and has not yet determined when it will adopt the new standard.

## **Critical Accounting Estimates, Assumptions and Judgements**

The preparation of consolidated financial statements in conformity with IFRS requires management to make estimates, judgments and assumptions that affect the application of accounting policies and the reported amounts of assets, liabilities, revenues and expenses during the reporting period. Actual results may differ from these estimates. Estimates and underlying assumptions are reviewed on an ongoing basis. Revisions to accounting estimates are recognized in the period in which the estimates are revised and in any future periods affected.

Areas where critical accounting estimates and assumptions have the most significant effect on the amounts recognized in the consolidated financial statements include the following:

## a) Recovery of deferred tax assets

Deferred tax assets and liabilities are determined based on differences between the financial statement carrying values of assets and liabilities and their respective income tax bases ("temporary differences"), and losses carried forward.

The determination of the ability of the Company to utilize tax loss carry-forwards to offset deferred tax liabilities requires management to exercise judgment and make certain assumptions about the future performance of the Company. It also requires an estimate of the expected manner and timing of the realization or settlement of the carrying value of the deferred tax assets and liabilities in order to apply the tax rates that are enacted or substantively enacted on the estimated dates of realization or settlement.

## b) Share-based payments

The Company grants stock options to employees and consultants under its stock option plan. The fair value of stock options is estimated using the Black-Scholes option pricing model and are expensed over their vesting periods. Option pricing models require the input of highly subjective assumptions, including expected price volatility of the underlying shares and life of the options. Changes in input assumptions can materially affect the fair value estimate. Assumption details are discussed in the notes to the financial statements.

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## Forward Looking Information

The success of the Company depends upon a number of factors, many of which are beyond our control. Typical risk factors and uncertainties, among others, include political risks, financing risks, credit risks, commodity prices, exchange rate risks, and changing laws and public policies. As the Company is not presently involved in an active business, it is not currently exposed to industry specific risks.

This annual Management's Discussion and Analysis may contain forward-looking statements, including statements regarding the business and anticipated financial performance of the Company, which involve risks and uncertainties. These risks and uncertainties may cause the Company's actual results to differ materially from those contemplated by the forward-looking statements. Readers are encouraged to consider the other risks and uncertainties discussed in and additional information contained in the Company's required financial statements and filings filed on SEDAR at www.sedar.com.

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## **Other Supplementary Information**

Officers and Directors:

Neil Halldorson<sup>(i)</sup> Chief Executive Officer, Director

Michael Reimann<sup>(i)</sup> Director

(i) Member, Audit Committee

Geoffrey J. Edwards Chief Financial Officer, Director

Keith Scott<sup>(i)</sup> Director

Other information:

## Stock Exchange Listing

NEX of TSX Venture Exchange Trading Symbol "TIA.H"

Auditors Davidson & Company LLP Vancouver, British Columbia

## **Corporate Address**

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Computershare Trust Company of Canada Vancouver, British Columbia

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