# PUDO INC.

# CONDENSED INTERIM CONSOLIDATED FINANCIAL STATEMENTS

FOR THE THREE MONTH PERIODS ENDED MAY 31, 2021 AND 2020

(EXPRESSED IN CANADIAN DOLLARS)

(UNAUDITED)

#### **NOTICE TO READER**

The accompanying unaudited condensed interim consolidated financial statements of PUDO Inc. have been prepared by and are the responsibility of management. The unaudited condensed interim consolidated financial statements have not been reviewed by the Company's auditors.

# PUDO Inc. Condensed Interim Consolidated Statements of Financial Position (Expressed in Canadian Dollars) (Unaudited)

As at	May 31, Notes 2021		February 28, 2021
Assets			
Current assets			
Cash		\$ 533,452	\$ 749,708
Restricted short-term investment		25,632	25,504
Trade and other receivables	3, 5	284,502	377,962
Prepaid expenses and deposits		65,519	74,390
Total current assets		909,105	1,227,564
Non-current assets			
Equipment	6	48,376	60,340
Intangible assets	7	94,930	105,544
Total assets		\$ 1,052,411	\$ 1,393,448
Liabilities			
Current liabilities			
Trade and other payables	8, 14	\$ 430,321	\$ 464,652
Loans and borrowings	9	· ,	13,045
Total current liabilities		430,321	477,697
Non-current liabilities			
Loans and borrowings	9	<u> </u>	<u> </u>
Total liabilities		430,321	477,697
Shareholders' equity			
Share capital	10	8,972,582	9,060,580
Stock option reserve	12	2,282,015	2,204,607
Deficit		(10,632,507)	(10,349,436)
Shareholders' equity		622,090	915,751
Total liabilities and shareholders' equity		\$ 1,052,411	\$ 1,393,448

Nature of operations and going concern (note 1)

**Commitments and contingencies** (note 15)

Approved by the Board of Directors:

<u>"Thomas Bijou"</u>

Director

"Richard Cooper"

Director

See accompanying notes to the unaudited condensed interim consolidated financial statements

# PUDO Inc. Condensed Interim Consolidated Statements of Loss and Comprehensive Loss (Expressed in Canadian Dollars) (Unaudited)

	Notes	Three Months Ended May 31, 2021	nree Months Ended lay 31, 2020
Revenue	3	\$ 516,247	\$ 313,633
Cost of sales	13	(359,887)	(209,157)
Gross profit		156,360	104,476
Administrative expenses	13	(449,688)	(388,038)
Share-based compensation	12	(77,408)	(39,351)
Operating loss		(370,736)	(322,913)
Finance costs	9	(333)	(6,265)
Net loss and comprehensive loss for	the period	\$ (371,069)	\$ (329,178)
Loss per share - basic and diluted		\$ (0.01)	\$ (0.01)
Weighted average number of shares outstanding - basic and diluted		27,117,584	26,511,849

PUDO Inc. Consolidated Statements of Changes in Shareholders' Equity (Expressed in Canadian Dollars)

(Unaudited)

	# of Common Shares	Sh	are Capital	Warrant Reserve	ock Option Reserve	Deficit	Total
Balance, February 29, 2020	26,511,848	\$	8,260,886	\$1,499,079	\$ 2,069,620	\$ (10,159,033)	\$ 1,670,552
Share-based compensation (note 12)	-		_	-	39,351	-	39,351
Net loss for the three month period ended May 31, 2020	-		-	-	-	(329,178)	(329,178)
Balance, May 31, 2020	26,511,848		8,260,886	1,499,079	2,108,971	(10,488,211)	1,380,725
Share-based compensation (note 12)	-		_	_	467,562	-	467,562
Stock options exercised (note 12)	135,083		270,325	-	(118,938)	-	151,387
Warrants exercised	470,653		441,371	(102,075)	(16,261)	-	323,035
Broker warrants expired (note 10)	-		-	(1,397,004)	-	1,397,004	-
Options forfeited (note 12)	-		-	-	(236,727)	236,728	1
Issuance of common shares to settle payable to vendor (note 10)	44,444		87,998	-	-	-	87,998
Net loss for the nine month period ended February 28, 2021			-	-	-	(1,494,957)	(1,494,957)
Balance, February 28, 2021	27,162,028	\$	9,060,580	\$ -	\$ 2,204,607	\$ (10,349,436)	\$ 915,751
Share-based compensation (note 12)	-		_	_	77,408	-	77,408
Cancellation of issuance of common shares to settle payable to					,		,
vendor (note 10)	(44,444)		(87,998)	-	-	87,998	-
Net loss for the three month period ended May 31, 2021	· -		-	-	-	(371,069)	(371,069)
Balance, May 31, 2021	27,117,584	\$	8,972,582	\$ -	\$ 2,282,015	\$ (10,632,507)	\$ 622,090

See accompanying notes to the unaudited condensed interim consolidated financial statements

PUDO Inc.
Condensed Interim Consolidated Statements of Cash Flows
(Expressed in Canadian Dollars)
(Unaudited)

	Notes	Three Months Ended May 31, 2021		ree Months Ended ay 31, 2020
Cash flows (used in) provided by operating activities				
Net loss for the period		\$	(371,069)	\$ (329, 178)
Adjustments for:				
Amortization	6, 7		22,577	34,475
Finance costs	9		333	6,265
Share-based compensation	12		77,408	39,351
Allowance for doubtful accounts	5		-	-
Net change in working capital:				
Restricted short-term investment			(128)	(126)
Trade and other receivables			93,460	72,579
Prepaid expenses and deposits			8,871	10,845
Trade and other payables			(34,331)	(82,557)
Cash flows used in operating activities			(202,883)	(248,346)
Cash flows used in investing activities				
Purchase of equipment	6		-	(19,953)
Purchase of intangible assets	7		-	(5,125)
Cash flows used in investing activities			-	(25,078)
Cash flows provided by (used in) financing activities				
Repayment of advances payable and borrowings	9		_	(240,669)
Cash flows used in financing activities			-	(240,669)
Change in cash during the period			(202,883)	(514,093)
Cash, beginning of period			749,708	2,038,493
Effect of translation of foreign currency			(13,373)	(6,295)
Cash, end of period		\$	533,452	\$ 1,518,105

See accompanying notes to the unaudited condensed interim consolidated financial statements

Notes to Condensed Interim Consolidated Financial Statements Three Months Ended May 31, 2021 and 2020 (Expressed in Canadian Dollars) (Unaudited)

#### 1. Nature of operations and going concern

The principal activity of PUDO Inc. (the "Company") is using technology to improve the connection between ecommerce and consumers. The Company deploys its' technology to provide consumers with convenient locations to pick-up or drop-off e-commerce parcels. Through collaboration with online retailers, third party logistics companies ("3PL"), Software as a Service ("SaaS") and courier companies, consumers can take secure delivery of their parcels or drop-off returns where it's convenient, when it's convenient for them.

Existing businesses, such as convenience stores or gas stations, provide services as a PUDOpoint™ ("PUDOpoint"). PUDOpoints are typically open extended hours, seven days a week to make it convenient for busy consumers to quickly and efficiently collect what they've ordered online or drop off what they need to return. The Company deploys its technology to provide consumers with convenient PUDOpoints (the "Network") to pick-up and drop-off ("PUDO") e-commerce parcels.

The Company's services provide courier companies and retailers with a presence in a broad variety of locations to better serve their customers. Not only convenient, these services can also save money. Couriers don't have to attempt delivery a second or third time or make other arrangements with customers who aren't home. Retailers can ship directly to PUDOpoints saving residential delivery costs and reducing the risk of theft or spoilage. PUDO also helps retailers reduce the cost and increase the convenience of their returns program. Consumers can drop off prelabeled parcels at any PUDOpoint for processing back to the retailer.

#### **Going Concern**

These condensed interim consolidated financial statements have been prepared with the assumption that the Company will continue in operation for the foreseeable future and will be able to realize its assets and discharge its liabilities in the normal course of operations. As at May 31, 2021, the Company had a working capital surplus of \$478,784 (February 28, 2021 – \$749,867), had not yet achieved profitable operations, had used cash in operating activities of \$202,883 for the three month period ended May 31, 2021 (May 31, 2020 - \$248,346), had a deficit of \$10,632,507 as at May 31, 2021 (February 28, 2021 - \$10,349,436) and had shareholders' equity of \$622,090 (February 28, 2021 – \$915,751). These conditions reflect material uncertainties which cast significant doubt about the Company's ability to continue as a going concern. The continuing operations of the Company are dependent upon its ability to continue to raise adequate financing and to commence profitable operations in the future. While the Company has been successful in raising the necessary funding to continue operations in the past, there is no assurance that it will be able to do so in the future. These condensed interim consolidated financial statements do not include the adjustments that would be necessary should the Company be unable to continue as a going concern. Such adjustments could be material.

#### 2. Basis of preparation

#### (a) Statement of compliance

The condensed interim consolidated financial statements of the Company were prepared in accordance with International Accounting Standard ("IAS") 34, Interim Financial Reporting as issued by the International Accounting Standards Board ("IASB") using the accounting policies the Company adopted in its annual condensed consolidated financial statements as at and for the year ended February 28, 2021.

The condensed interim consolidated financial statements of the Company for the three month period ended May 31, 2021 were approved and authorized for issuance by the Board of Directors on June 23, 2021.

#### (b) Basis of presentation

The condensed interim consolidated financial statements have been prepared on a historical cost basis. In addition, these condensed interim consolidated financial statements have been prepared using the accrual basis of accounting except for cash flow information.

Notes to Condensed Interim Consolidated Financial Statements Three Months Ended May 31, 2021 and 2020 (Expressed in Canadian Dollars) (Unaudited)

#### 2. Basis of preparation (continued)

#### (c) Basis of consolidation

The condensed interim consolidated financial statements comprise the financial statements of the Company and its wholly-owned subsidiaries PUDOpoint Inc., Grandview Gold (USA) Inc., and Recuperacion Realzada, S.A.C.

Subsidiaries consist of entities over which the Company is exposed to, or has rights to, variable returns as well as the ability to affect those returns through the power to direct the relevant activities of the entity. Subsidiaries are fully consolidated from the date control is transferred to the Company and are de-consolidated from the date control ceases. The financial statements include all the assets, liabilities, revenues, expenses and cash flows of the Company and its subsidiaries after eliminating inter-entity balances and transactions.

#### 3. Financial risk management

#### (a) Fair values

The carrying amounts of cash, restricted short-term investment, trade and other receivables, trade and other payables and advances payable approximate their fair values, given their short-term nature.

#### (b) Financial risk factors

The Company's activities expose it to a variety of financial risks, including credit risk, liquidity risk, market risk and capital risk management. This note discloses information about the Company's exposure to each of the above risks, their objectives, policies and processes for measuring and managing risk and their management of capital.

The Board of Directors has the overall responsibility for the establishment and oversight of the Company's risk management framework. The Company's risk management policies are established to identify and analyze the risks faced by the Company, to set appropriate risk limits and controls, and to monitor risks and adherence to limits. Risk management policies and systems are reviewed regularly to reflect changes in market conditions and the Company's activities.

#### (i) Credit risk

Credit risk is the risk that an issuer or counterparty will be unable or unwilling to meet commitments it has entered into with the Company. The financial assets that potentially expose the Company to credit risk consist principally of cash or other receivables. The extent of the Company's exposure to credit risk approximate their carrying values are recorded in the Company's consolidated statement of financial position. A significant portion of the Company's revenues are from one customer. This customer is comprised of three different businesses operated independently under common control.

Notes to Condensed Interim Consolidated Financial Statements Three Months Ended May 31, 2021 and 2020 (Expressed in Canadian Dollars) (Unaudited)

#### 3. Financial risk management (continued)

		ree Months ded May 31, 2021	Three Months Ended May 31, 2020		
Revenue from one customer % of total revenue		306,432 59%	\$	206,153 66%	
	As at May 31, 2021		As at May 31, As at Feb 2021 20		
Accounts receivable from one customer % of total accounts receivable	\$	81,680 38%	\$	94,848 30%	
The maximum exposure to credit risk at the reporting date was:	Ma	ay 31, 2021	Feb	ruary 28, 2021	
Cash Restricted short-term investment Trade and other receivables	\$	533,452 25,632 284,502	\$	749,708 25,504 377,962	
	\$	843,586	\$	1,153,174	

#### (ii) Liquidity risk

Liquidity risk is the risk that the Company will not be able to meet its financial obligations as they fall due. The Company's approach to managing liquidity is to ensure, as far as possible, that it will always have sufficient liquidity to finance its operations and to mitigate the effects of fluctuations in cash flows. See going concern discussion in note 1.

The following are the contractual maturities of financial liabilities:

	Greater than 1						
May 31, 2021	1 Yea	ar or Less	year		•	Total	
Trade and other payables	\$	430,321	\$	-	\$	430,321	
Loans and borrowings		-		-		-	
	\$	430,321	\$	-	\$	430,321	
			Great	er than 1			
February 28, 2021	1 Ye	ear or Less		year		Total	
Trade and other payables	\$	464,652	\$	-	\$	464,652	
Loans and borrowings		13,373		-		13,373	

In order to meet such cash commitments, the Company will be required to generate sufficient cash inflows from operating and financing activities.

\$

478,025

\$

478,025

Notes to Condensed Interim Consolidated Financial Statements Three Months Ended May 31, 2021 and 2020 (Expressed in Canadian Dollars) (Unaudited)

#### 3. Financial risk management (continued)

#### (iii) Market risk

Market risk is the risk that changes in market prices, such as foreign exchange rates and interest rates will affect the Company's income or the value of its holdings of financial instruments. The objective of market risk management is to manage and control market risk exposures within acceptable parameters, while optimizing the return. All of the Company's equipment and intangible assets are located in Canada.

Revenue by geographic region for the three month periods is as follows:

	Three Months Ended May 31, 2021	Three Months Ended May 31, 2020
Canada	\$ 492,685	\$ 285,908
USA	23,562	27,725
	\$ 516,247	\$ 313,633

#### (iv) Currency risk

Since the Company has a bank account denominated in US dollars, it is exposed to foreign currency risk due to fluctuations in the exchange rate. The Company purchases goods and services and generates revenues in Canadian dollars and US dollars. Since the Company reports its results in Canadian dollars, the functional currency of the Company, it is exposed to changes in the value of the US dollar relative to that of the Canadian dollar. As at May 31, 2021 and February 28, 2021, the Company and its subsidiaries had cash, trade and other receivables and trade and other payables denominated in US dollars as follows:

			CAD
As at May 31, 2021	USD		
Cash	\$ 30,732	\$	37,100
Trade and other receivables	84,881		102,468
Trade and other payables	(24,205)		(29,220)
	\$ 91,408	\$	110,348

As at February 28, 2021	USD	Equivalent		
Cash	\$ 35,524	\$	45,062	
Trade and other receivables	120,257		152,546	
Trade and other payables	(66,522)		(84,383)	
	\$ 89,259	\$	113,225	

#### (v) Interest rate risk

The Company's exposure to risks of changes in market interest rates relates primarily to its cash and short-term investment balances. The Company regularly analyzes its interest rate exposure, giving consideration to potential renewals of existing positions, alternative financial positions and the mix of fixed and variable interest rates.

Notes to Condensed Interim Consolidated Financial Statements Three Months Ended May 31, 2021 and 2020 (Expressed in Canadian Dollars) (Unaudited)

#### 3. Financial risk management (continued)

#### (vi) Capital risk management

The Company reviews and manages its capital position from time to time to maintain a balance between its liability and equity levels. The Company uses the capital contributed by investors to finance its working capital requirements. The Board of Directors does not establish quantitative return on capital criteria for management but rather relies on the expertise of the Company's management to sustain future developments of the business. The Company defines capital as equity, loans and borrowings. As at May 31, 2021, the Company had shareholders' equity of \$622,090 (February 28, 2021 – \$915,751) and loans and borrowings of \$ nil (February 28, 2021 - \$13,045).

The Company's capital management objectives, policies and processes have remained materially unchanged during the three month period ended May 31, 2021 and year ended February 28, 2021.

#### (vii) Sensitivity analysis

Based on management's knowledge and experience in the financial markets, the Company believes the following movements are reasonably possible over the year. Sensitivity to a plus or minus 3% change in the US–Canadian dollar foreign exchange rate, based on the current US dollar denominated balances as at May 31, 2021, would affect the net loss by approximately plus or minus \$3,300 during a year.

#### 4. Critical accounting estimates and judgments

The Company makes estimates and judgments that affect the reported amounts of assets and liabilities within the next year. Estimates and judgments are regularly evaluated and are based on historical experience and other factors, including expectations of future events that are believed to be reasonable under the circumstances.

#### Intangible assets and equipment

The useful life of intangible assets and equipment is determined by management at the time the software and equipment is acquired and brought into use and is regularly reviewed for appropriateness. For unique software products controlled by the Company, the estimated life is based on management's historical experience with similar products as well as anticipation of future events which may impact their life such as changes in technology. In the determination of carrying values and impairment charges, management looks at the higher of recoverable amount or fair value less costs to sell in the case of assets and at objective evidence, significant or prolonged decline of fair value on financial assets indicating impairment. These determinations and their individual assumptions require that management make a decision based on the best available information at each reporting period end date.

#### Income, value added, withholding and other taxes

The Company is subject to income, value added, withholding and other taxes. Judgment is required in determining the Company's provisions for taxes. The Company recognizes liabilities for anticipated tax audit issues based on estimates of whether additional taxes will be due. The determination of the Company's income, value added, withholding and other tax liabilities requires interpretation of complex laws and regulations. The Company's interpretation of taxation law as applied to transactions and activities may not coincide with the interpretation of the tax authorities. All tax related filings are subject to government audit and potential reassessment subsequent to the financial statement reporting period. Where the final tax outcome of these matters is different from the amounts that were initially recorded, such differences will impact the tax related accruals and deferred income tax provisions in the period in which such determination is made.

#### Share-based compensation

The Company measures the cost of equity-settled transactions with employees, consultants, officers and directors by reference to the fair value of the equity instruments at the date on which they are granted. Estimating fair value for share-based compensation transactions requires determining the most appropriate valuation model, which is

Notes to Condensed Interim Consolidated Financial Statements Three Months Ended May 31, 2021 and 2020 (Expressed in Canadian Dollars) (Unaudited)

#### 4. Critical accounting estimates and judgments (continued)

dependent on the terms and conditions of the grant. Assumptions are made and judgment is used in applying valuation techniques.

These assumptions and judgments include estimating the future volatility of the stock price, expected dividend yield, future employee turnover rates and future employee stock option exercise behaviours and corporate performance. Such judgments and assumptions are inherently uncertain. Changes in these assumptions affect the fair value estimates.

#### 5. Trade and other receivables

	Мау	May 31, 2021		
Trade receivables	\$	214,826	\$	316,655
HST receivable		10,660		13,795
Other receivables		59,016		47,512
	\$	284,502	\$	377,962

Allowance for doubtful accounts as at May 31, 2021 was \$ nil (February 28, 2021 - \$363).

### 6. Equipment

Scanners and Tablets	Accumulated Cost Amortization Net Book Value							
Balance at February 29, 2020	\$	261,892	\$	208,950	\$	52,942		
Additions / amortization		54,965		47,567		7,398		
Balance at February 28, 2021	\$	316,857	\$	256,517	\$	60,340		
Additions / amortization		-		11,964		(11,964)		
Balance at May 31, 2021	\$	316,857	\$	268,481	\$	48,376		

#### 7. Intangible Assets

Computer Software	Accumulated Amortization Cost and Impairment Net Book Value							
Balance at February 29, 2020	\$	709,398	\$	624,712	\$	84,686		
Additions / amortization		64,994		44,136		20,858		
Balance at February 28, 2021	\$	774,392	\$	668,848	\$	105,544		
Additions / amortization				10,614		(10,614)		
Balance at May 31, 2021	\$	774,392	\$	679,462	\$	94,930		

Notes to Condensed Interim Consolidated Financial Statements Three Months Ended May 31, 2021 and 2020 (Expressed in Canadian Dollars) (Unaudited)

### 8. Trade and other payables

	May 31, 2021		February 28, 2021	
Trade payables	\$ 213,576	\$	133,995	
QST payable	1,300		6,796	
Other payables	146,298		146,399	
Accrued liabilities	69,147		177,462	
	\$ 430,321	\$	464,652	

#### 9. Loans and borrowings

#### (a) Loans

On March 3, 2016, the Company assumed borrowings from 640624 N.B. Ltd. (o/a Kinek) payable to Atlantic Canada Opportunities Agency. The loan is unsecured and non-interest bearing. Interest equal to 3% higher than the average Bank of Canada discount rate for the previous month is charged on any overdue balances. The present value of non-current borrowings was estimated using the effective interest rate method by discounting the future contractual cash flows at the estimated current market estimated interest rates for an equivalent instrument. The discount rate applied was 15%. The Company recorded accretion expense of \$329 (May 31, 2020 - \$2,134) for the three month period ended May 31, 2021. The rate used in determining the appropriate present value of the borrowings was subject to management estimation. On May 31, 2021, the Company made its final payment on this loan.

	May 3 202	-	Februa 20	•
Loan payable (Atlantic Canada Opportunities Agency) nil instalments repayable at \$4,458 per month Less: Discount future contractual cash flows	\$	-	\$	13,374 329
Less: Current portion		-		13,045 13,045
·	\$	-	\$	-

#### 10. Share capital

#### (a) Authorized

Unlimited number of common shares with no par value.

Unlimited number of preference shares. The preference shares are without par value, redeemable, non-voting and non-participating (none currently issued and outstanding).

Notes to Condensed Interim Consolidated Financial Statements Three Months Ended May 31, 2021 and 2020 (Expressed in Canadian Dollars) (Unaudited)

#### 10. Share capital (continued)

#### (b) Issued

Common Shares	Number	Amount	
Balance, February 29, 2020	26,511,848	\$	8,260,886
Common share activity (i) (ii) (iii) (iv) (v) (vi) (vii) (viii) and (ix)	650,180	\$	799,694
Balance, February 28, 2021	27,162,028	\$	9,060,580
Common share activity (vi)	(44,444)		(87,998)
Balance, May 31, 2021	27,117,584	\$	8,972,582

- (i) In August 2020, a number of the Company's employees and consultants exercised their stock options. As a result, 120,529 shares at the exercise value of \$151,388 were issued. The common shares were valued at \$270,325.
- (ii) In September 2020, a warrant holder exercised 8,620 warrants. As a result, 8,620 shares at the exercise value of \$5,948 were issued. The common shares and warrants were valued at \$7,930 and \$1,983, respectively.
- (iii) In October 2020, a warrant holder exercised 23,000 warrants. As a result, 23,000 shares at the exercise value of \$15,870 were issued. The common shares and warrants were valued at \$21,160 and \$5,289, respectively.
- (iv) In November 2020, a warrant holder exercised 48,685 warrants while allowing 84,648 remaining warrants to expire. As a result, 48,685 shares at the exercise value of \$26,290 were issued. The common shares were valued at \$35,053. The warrants that expired had a fair market value of \$14,991.
- (v) In November 2020, a number of companies with a common director or officer exercised 88,889 warrants while allowing 1,826,666 remaining warrants to expire. As a result, 88,889 shares at the exercise value of \$48,000 were issued. The common shares were valued at \$64,000. The warrants that expired had a fair market value of \$338,506.
- (vi) In November 2020, the Company issued 44,444 common shares to pay for an \$87,998 liability owing to a vendor. This payment arrangement was part of the agreement between the Company and the vendor, signed prior to engaging the vendor. In April 2021, it was mutually agreed between the Company and the vendor to cancel the 44,444 common shares due to vendor not meeting the agreed upon deliverables.
- (vii) In December 2020, warrant holders exercised 229,233 warrants while allowing 124,138 remaining warrants to expire. As a result, 229,233 shares at the exercise value of \$158,171 were issued. The common shares and warrants were valued at \$210,824 and \$52,624, respectively. The warrants that expired had a fair market value of \$24,368.
- (viii) In January 2021, warrant holders exercised 72,226 warrants while allowing 4,432,920 remaining warrants to expire. As a result, 72,226 shares at the exercise value of \$49,836 were issued. The common shares and warrants were valued at \$67,221 and \$17,385, respectively. The warrants that expired had a fair market value of \$1,034,130.
- (ix) In February 2021, the Company's consultants exercised 14,554 stock options. As a result, 14,554 common shares at an exercise price of \$18,920 were issued. The exercise value was settled against the amount payable owing to a consultant. The common shares were valued at \$35,181.

Notes to Condensed Interim Consolidated Financial Statements Three Months Ended May 31, 2021 and 2020 (Expressed in Canadian Dollars) (Unaudited)

#### 11. Warrant reserve

In April 2021, the Company agreed to issue 40,000 warrants to a vendor. 10,000 warrants are to be vested once the vendor issues a press release announcing the engagement. The remaining 30,000 will vest once the vendor meets predetermined milestones. The vendor will assist the Company in expanding their PUDOpoint network. For every 250 PUDOpoints that the vendor brings on board, 1,250 warrants will vest. The warrants carry an exercise price of USD \$1.20 and will expire on April 2024. As of May 31, 2021, nil warrants have vested.

#### 12. Stock option reserve

The Company maintains an employee stock option plan under which the Board of Directors, or the compensation committee of the Board of Directors, may from time to time grant to employees, officers, directors or consultants of the Company, options to acquire common shares in such numbers, for such terms and at such exercise prices, as may be determined by the Board of Directors or the compensation committee of the Board of Directors.

The stock option plan provides that the maximum number of common shares in the capital of the Company that may be reserved for issuance for all purposes under the stock option plan shall not exceed 20% of the total issued and outstanding common shares.

The following table reflects the continuity of stock options for the three month period ended May 31, 2021 and the year ended February 28, 2021:

	Number of stock options	Exerc	ise Price
Balance, February 29, 2020	2,110,500	\$	1.35
Options issued (i)	225,000		1.14
Options issued (ii)	135,000		1.75
Options issued (iii)	325,000		1.2
Options exercised (iv)	(35,000)		1.2
Options exercised (v)	(74,279)		1.3
Options exercised (i)	(11,250)		1.14
Options expired (iv)	(140,000)		1.3
Options expired (vi)	(108,000)		2.47
Options exercised (note 10 (xiii))	(14,554)		1.3
Balance, February 28, 2021	2,412,417	\$	1.35
Options activity	<u>-</u>		
Balance, May 31, 2021	2,412,417	\$	1.35

Notes to Condensed Interim Consolidated Financial Statements Three Months Ended May 31, 2021 and 2020 (Expressed in Canadian Dollars) (Unaudited)

#### 12. Stock option reserve (continued)

The following table reflects the actual stock options issued and outstanding as at May 31, 2021:

	Exercise Price (\$)	Remaining contractual life (years)	Weighted average number of options outstanding	Options vested (exercisable)	Estimated grant date fair value (\$)
October 26, 2022	1.30	1.42	1,738,667	1,738,667	-
July 17, 2025	1.14	4.17	213,750	64,688	223,792
July 17, 2025	1.75	4.17	135,000	33,750	129,739
July 17, 2025	1.20	4.17	325,000	81,250	322,030
	1.35	3.48	2,412,417	1,918,355	675,561

- (i) In July 2020, the Company granted 225,000 stock options to directors of the Company. The options were exercisable at a price of \$1.14 per common share and will expire on July 17, 2025. The options vest in 25% increments yearly with the first 25% having vested on July 17, 2020. The grant date fair value of the stock options was estimated to be \$ 223,792 using the Black-Scholes valuation model with the following weighted average assumptions: expected dividend yield of 0%, expected volatility of 152%, risk-free interest rate of 0.18%, and expected life of 4 years. In August 2020, 11,250 of these options were exercised.
- (ii) In July 2020, the Company granted 135,000 stock options to employees and consultants of the Company. The options were exercisable at a price of \$1.75 per common share and will expire on July 17, 2025. The options vest in 25% increments yearly with the first 25% having vested on July 17, 2020. The grant date fair value of the stock options was estimated to be \$129,739 using the Black-Scholes valuation model with the following weighted average assumptions: expected dividend yield of 0%, expected volatility of 152%, risk-free interest rate of 0.18%, and expected life of 4 years.
- (iii) In July 2020, the Company granted 325,000 stock options to a consultant of the Company. The options were exercisable at a price of \$1.20 per common share and will expire on July 17, 2025. The options vest in 25% increments yearly with the first 25% having vested on July 17, 2020. The grant date fair value of the stock options was estimated to be \$322,030 using the Black-Scholes valuation model with the following weighted average assumptions: expected dividend yield of 0%, expected volatility of 152%, risk-free interest rate of 0.18%, and expected life of 4 years.
- (iv) On August 27, 2020, 35,000 options granted to employees and consultants were exercised at the exercise price of \$1.20. The option exercise payment for 20,000 options, was settled against accounts payable that was owed to an option holder. The cash value of accounts payable settled was \$24,000. For the remaining 15,000 options, the exercise payment was received in cash. In the same period, 140,000 of the options granted to employees, directors and consultants expired.

Notes to Condensed Interim Consolidated Financial Statements Three Months Ended May 31, 2021 and 2020 (Expressed in Canadian Dollars) (Unaudited)

#### 12. Stock option reserve (continued)

- (v) On August 27, 2020, 74,279 options granted to directors and consultants were exercised at the exercise price of \$1.30. The option exercise payment for 44,279 options, was settled against accounts payable that was owed to an option holder. The cash value of accounts payable settled was \$57,563. For remaining 41,250 options, the exercise payment was received in cash.
- (vi) In January 2018, the Company granted 108,000 stock options to consultants of the Company. The options were exercisable at a price of \$2.47 per common share and expired on January 28, 2021 and \$192,343 was classified to the deficit for the year ended February 28, 2021.

#### 13. Expenses categorized by nature

	Three Months Ended May 31, 2021	Three Months Ended May 31, 2020
Cost of sales		
External processing charges	\$ 358,376	\$ 205,766
Computer and web access charges	1,511	3,391
	\$ 359,887	\$ 209,157

	Three Months Ended May 31, 2021	Three Months Ended May 31, 2020
dministrative expenses		
Salaries and benefits	\$ 244,042	\$ 160,731
General and administrative expenses	86,002	55,025
Professional fees	32,305	24,870
Amortization (notes 6 and 7)	22,577	34,475
Investor relations	18,777	12,061
Accounting and office	12,599	41,399
Agent and filing fees	11,713	12,210
Consulting fees	11,572	34,166
Foreign exchange loss (gain)	6,350	(15,055)
Travel, promotion and business development	3,751	28,156
	\$ 449,688	\$ 388,038

Notes to Condensed Interim Consolidated Financial Statements Three Months Ended May 31, 2021 and 2020 (Expressed in Canadian Dollars) (Unaudited)

#### 14. Related party balances and transactions

During the three month period ended May 31, 2021, the Company incurred accounting fees and office rental, which is included in accounting and office expense, of \$10,350 (May 31, 2020 - \$29,850), to a company with a common officer and director.

During the three month period ended May 31, 2021, the Company had the following transactions with shareholders, management and directors:

	Three Months Ended May 31, 2021	Three Months Ended May 31, 2020
Share-based compensation	\$ 77,408	\$ 39,351
Salaries and benefits	47,697	38,952
Consulting fees	10,072	10,566
	\$ 135,177	\$ 88,869

As at May 31, 2021, balances payable to the related parties noted above amounted to \$18,005 (May 31, 2020 - \$142,556) and are included in trade and other payables. These balances are unsecured, non-interest bearing and are due on demand.

All related party transactions were made on terms equivalent to those that would prevail in arm's length transactions.

See also notes 8, 9 and 12.

#### 15. Commitments and contingencies

The Company has entered into various agreements for services, which if terminated by the Company would not have any significant impact on the Company's financial statements. These amounts have not been accrued in the condensed interim consolidated financial statements as at May 31, 2021.