# THESE FINANCIAL STATEMENTS FOR TRULIEVE CANNABIS CORP. ARE ALSO INCLUDED IN THE FORM 10-Q FOR THE QUARTER ENDED MARCH 31, 2021 FILED ON SEDAR ON MAY 13, 2021 IN ITS ENTIRETY

#### PART I—FINANCIAL INFORMATION

#### **Item 1. Financial Statements.**

### Trulieve Cannabis Corp. Unaudited Interim Condensed Consolidated Balance Sheets

(dollars in thousands)

	J	une 30, 2021	December 31, 2020			
ASSETS						
Current assets:	_		_			
Cash and cash equivalents	\$	289,238	\$	146,713		
Accounts receivable, net		3,754		308		
Inventories, net		112,628		98,312		
Income tax receivable		8,157				
Prepaid expenses and other current assets		28,313	<u> </u>	19,815		
Total current assets		442,090		265,148		
Property and equipment, net		427,666		314,045		
Right of use asset - operating, net		31,254		28,171		
Right of use asset - finance, net		41,521		36,904		
Intangible assets, net		123,106		93,800		
Goodwill		71,123		74,100		
Other assets		9,547		3,944		
TOTAL ASSETS	\$	1,146,307	\$	816,112		
LIABILITIES AND SHAREHOLDERS' EQUITY	<del></del>		==			
Current liabilities:						
Accounts payable and accrued liabilities	\$	45,579	\$	41,903		
Income tax payable		_		5,875		
Deferred revenue		6,186		7,178		
Notes payable - current portion		4,667		2,000		
Notes payable - related party - current portion		12,000		12,011		
Operating lease liability - current portion		3,583		3,154		
Finance lease liability - current portion		4,723		3,877		
Total current liabilities		76,738		75,998		
Long-term liabilities:		,		,		
Notes payable		1,333		4,000		
Operating lease liability		29,381		26,450		
Finance lease liability		39,694		35,058		
Private placement notes liability, net		118,673		117,165		
Other long-term liabilities		4,145		3,915		
Construction finance liability		90,263		82,047		
Deferred tax liability		29,845		23,575		
TOTAL LIABILITIES		390,072		368,208		
Commitments and contingencies (see Note 17)		-> 0,0 . 2		2 33,230		
Common stock, no par value; unlimited shares authorized as of June 30, 2021 and December 31, 2020, 126,982,700 and 119,573,998 issued and outstanding as of June 30, 2021 and December 31, 2020, respectively						
Additional paid-in-capital		522,898		275,644		
Warrants		42,689		52,570		
				119,690		
Accumulated earnings		190,648				
TOTAL HARH THES AND SHAPEHOLDERS! FOURTY	Φ.	756,235	¢.	447,904		
TOTAL LIABILITIES AND SHAREHOLDERS' EQUITY	\$	1,146,307	\$	816,112		

The accompanying notes are an integral part of these unaudited interim condensed consolidated financial statements.

# Trulieve Cannabis Corp. Unaudited Interim Condensed Consolidated Statements of Operations and Comprehensive Income (dollars in thousands, except per share data)

	Three Months Ended					Six Months Ended					
	J	une 30, 2021		June 30, 2020		une 30, 2021		June 30, 2020			
Revenues, net of discounts	\$	215,122	\$	120,765	\$	408,945	\$	216,821			
Cost of goods sold		70,639		30,233		129,198		52,459			
Gross profit		144,483		90,532		279,747		164,362			
Expenses:											
General and administrative		14,942		7,936		27,650		14,195			
Sales and marketing		46,576		27,009		91,135		49,873			
Depreciation and amortization		6,667		3,104		12,101		5,298			
Total expenses		68,185		38,049		130,886		69,366			
Income from operations		76,298		52,483		148,861		94,996			
Other income (expense):											
Interest expense, net		(6,649)		(5,302)		(14,548)		(11,214)			
Other (expense) income, net		333		(4,969)		295		(71)			
Total other expense		(6,316)		(10,271)		(14,253)		(11,285)			
Income before provision for income taxes		69,982		42,212		134,608		83,711			
Provision for income taxes		29,102		23,274		23,274		63,650		41,168	
Net income and comprehensive income		40,880		18,938		70,958		42,543			
Basic net income per common share	\$	0.33	\$	0.17	\$_	0.59	\$	0.38			
Diluted net income per common share	\$	0.31	\$	0.16	\$_	0.55	\$	0.37			
Weighted average number of common shares used in											
computing net income per common share:											
Basic		125,631,725	_	111,573,332		120,351,366	_	110,959,839			
Diluted		133,002,231		115,307,313		127,884,913		114,468,339			

The accompanying notes are an integral part of these unaudited interim condensed consolidated financial statements.

#### Trulieve Cannabis Corp.

Super

#### Unaudited Interim Condensed Consolidated Statements of Changes in Shareholders' Equity

Subordinate

Total

Additional

(dollars in thousands, except per share data) Multiple

	Voting	Voting	Voting	Common	Paid-in-		Accumulated	
D.L	Shares	Shares	Shares	Shares	Capital	Warrants	Earnings	Total
Balance, January 1, 2021	58,182,500	1,439,037	59,952,461	119,573,998	\$ 275,644	\$ 52,570	\$ 119,690	\$447,904
Share-based compensation	_	_	<del></del>		741	<del>-</del>	_	741
Shares issued for cash - warrant exercise	_	_	469,133	469,133	15,000	(8,139)	_	6,861
Conversion of warrants to Subordinate Voting Shares	_	_	133,408	133,408	_		_	_
Conversion of Multiple Voting to Subordinate Voting Shares	_	(117,668)	117,668	_	_	_	_	
Conversion of Super Voting to Subordinate Voting Shares	(3,021,100)		3,021,100	_			_	
Conversion of Super Voting to Multiple Voting Shares	(55,161,400)	55,161,400	_	_	_	_	_	_
Net income and comprehensive income							30,078	30,078
Balance, March 31, 2021		56,482,769	63,693,770	120,176,539	\$ 291,385	\$ 44,431	\$ 149,768	\$485,584
Share-based compensation	_	_			744			744
Shares issued for cash - warrant exercise	_	_	100,400	100,400	2,553	(1,742)	_	811
Common stock issued upon cashless warrant exercise	_	_	661,614	661,614	_		_	_
Tax withholding related to net share settlement of equity awards	_	_	(15,734)	(15,734)	(595)	_	_	(595)
Issuance of shares in offering, net of issuance costs	_	_	5,750,000	5,750,000	217,896	_	_	217,896
Contingent consideration payable in shares	_	_	_	_	(2,800)	_	_	(2,800)
Adjustment of fair value of equity consideration for PurePenn, LLC	_	_	_	_	2,711	_	_	2,711
Adjustment of fair value of equity consideration for Keystone Relief								
Centers, LLC	_	_	_	_	1,004	_	_	1,004
Shares issued for Mountaineer Holding, LLC acquisition	_	_	60,342	60,342	3,000		_	3,000
Shares issued for Nature's Remedy of Massachusetts, Inc. acquisition	_	_	237,881	237,881	6,500	_	_	6,500
Shares issued for Solevo Wellness West Virginia, LLC acquisition	_	_	11,658	11,658	500		_	500
Conversion of Multiple Voting to Subordinate Voting shares	_	(21,673)	21,673	_	_	_	_	_
Net income and comprehensive income							40,880	40,880
Balance, June 30, 2021		56,461,096	70,521,604	126,982,700	\$ 522,898	\$ 42,689	\$ 190,648	\$756,235
	G	35 10 1		<b>7</b> 7 <b>1</b>				
	Super	Multiple	Subordinate	Total	Additional			
	Voting	Voting	Voting	Common	Paid-in-	Wannanta	Accumulated	Total
D-lane, January 1, 2020	Shares	Shares	Shares	Shares	<b>Capital</b> \$ 76,192	Warrants \$	<b>Earnings</b> \$ 56.691	Total \$132,883
Balance, January 1, 2020	67,813,300	6,661,374	35,871,672	110,346,346		2	\$ 56,691	
Share-based compensation	_	_	_	_	1,222	_	_	1,222
Net income and comprehensive income							23,605	23,605
Balance, March 31, 2020	67,813,300	6,661,374	35,871,672	110,346,346	\$ 77,414	<u>\$</u>	\$ 80,296	\$157,710
Share-based compensation					462	_		462
Shares issued for cash - warrant exercise	_	_	2,723,311	2,723,311	11,458	_	_	11,458
Net income and comprehensive income		<u> </u>	_ <u></u>				18,938	18,938
								A 4 0 0 = 4 6

The accompanying notes are an integral part of these unaudited interim condensed consolidated financial statements.

6,661,374

38,594,983

113,069,657

89,334

99,234 \$188,568

67,813,300

Balance, June 30, 2020

## Trulieve Cannabis Corp. Unaudited Interim Condensed Consolidated Statements of Cash Flows

(dollars in thousands)

	June 30, 2021	June 30, 2020		
Cash flow from operating activities  Net income and comprehensive income	\$ 70,958	\$ 42,543		
Adjustments to reconcile net income and comprehensive income to net cash provided by operating activities:	\$ 70,938	\$ 42,343		
Depreciation and amortization	12.101	5,298		
Depreciation and amortization included in cost of goods sold	8,687	4,891		
Non-cash interest expense	1,507	1,434		
Amortization of operating lease right of use assets	1,910	1,508		
Share-based compensation	1,485	1,685		
Accretion of construction finance liability	1,463	430		
Loss on fair value of warrants	1,008	1.021		
Deferred income tax expense	(1,986)	(915		
Changes in operating assets and liabilities:	(1,700)	()13		
Inventories	(14,316)	(7,820)		
Accounts receivable	(3,446)	(7,020		
Prepaid expenses and other current assets	(8,896)	(4,539)		
Other assets	(5,603)	(2,196		
Income tax payable / receivable	(14,032)	42,838		
Accounts payable and accrued liabilities	2,152	(8,666		
Operating lease liabilities	(1,633)	(1,233		
Deferred revenue	(992)	1,392		
Other long-term liabilities	230	- 1,572		
Net cash provided by operating activities	49,194	77,671		
Cash flow from investing activities		77,071		
Purchases of property and equipment	(115,302)	(27,923)		
Purchases of property and equipment related to construction finance liability	(7,147)	(17,694		
Cash paid for internal use software	(1,951)	(17,071		
Acquisitions, net of cash acquired	(10,158)	_		
Capitalized interest	(2,130)	(814		
Net cash used in investing activities	(136,688)	(46,431		
Cash flow from financing activities	(130,000)	(10,151		
Proceeds from share warrant exercise	7,672	11,458		
Proceeds from construction finance liability	7.148	18,600		
Proceeds from shares issued pursuant to private placement	217,896			
Payments on finance lease obligations	(2,091)	(2,056		
Payments on notes payable - related party	(11)	(742		
Payments for taxes related to net share settlement of equity awards	(595)	(, :2		
Net cash provided by financing activities	230,019	27,260		
Net increase in cash and cash equivalents	142,525	58,500		
Cash and cash equivalents, beginning of period	146,713	91,813		
Cash and cash equivalents, or period	\$ 289,238	\$ 150,313		
	207,220	100,010		
Supplemental disclosure of cash flow information				
Cash paid during the period for Interest	¢ 15.047	6 10.262		
	\$ 15,047	\$ 10,362		
Income taxes	\$ 79,950	\$ 115		
Other noncash investing and financing activities				
Adjustment to PurePenn, LLC and Keystone Relief Centers, LLC contingent consideration	\$ 2,800	<u> </u>		
ASC 842 lease additions - operating and finance leases	\$ 12,383	\$ 13,520		
Shares issued for acquisitions	<del></del>	\$ —		
•	\$ 10,000	<u> </u>		
Purchase of property and equipment financed with accounts payable	\$ 13,751	\$ 5,919		

The accompanying notes are an integral part of these unaudited interim condensed consolidated financial statements.

#### Trulieve Cannabis Corp. Notes to Unaudited Interim Condensed Consolidated Financial Statements

#### NOTE 1. THE COMPANY

Trulieve Cannabis Corp. (together with its subsidiaries, "Trulieve" or the "Company") was incorporated in British Columbia, Canada. Trulieve (through its wholly-owned subsidiaries) is a vertically integrated cannabis company which currently holds licenses to operate in six states Florida, Massachusetts, California, Connecticut, Pennsylvania and West Virginia, to cultivate, produce, and sell medicinal-use cannabis products and, with respect to California and Massachusetts, adult-use cannabis products. All revenues are generated in the United States, and all long-lived assets are located in the United States. As of June 30, 2021, substantially all of our revenue was generated from the sale of medical cannabis products in the State of Florida. To date, neither the sale of adult-use cannabis products, nor our operations in Massachusetts, California, Connecticut, Pennsylvania, and West Virginia, have been material to our business.

In July 2018, Trulieve, Inc. entered into a non-binding letter agreement ("Letter Agreement") with Schyan Exploration Inc. ("Schyan") whereby Trulieve, Inc. and Schyan have agreed to merge their respective businesses resulting in a reverse takeover of Schyan by Trulieve, Inc. and change the business of Schyan from a mining issuer to a marijuana issuer (the "Transaction"). The Transaction was completed in August 2018 and Schyan changed its name to Trulieve Cannabis Corp.

The Company's head office is located Tallahassee, Florida. The Company's registered office is located in British Columbia.

The Company is listed on the Canadian Securities Exchange (the "CSE") and began trading on September 24, 2018 under the ticker symbol "TRUL", and trades on the OTCOX market under the symbol "TCNNF".

#### NOTE 2. BASIS OF PRESENTATION

The accompanying unaudited condensed consolidated financial statements of the Company have been prepared in accordance with accounting principles generally accepted in the United States ("U.S. GAAP") for interim financial information and the rules and regulations of the Securities and Exchange Commission (the "SEC").

The accompanying unaudited condensed consolidated financial statements contain all normal and recurring adjustments necessary to state fairly the consolidated financial condition, results of operations, comprehensive income, statement of shareholders' equity, and cash flows of the Company for the interim periods presented. Except as otherwise disclosed, all such adjustments consist only of those of a normal recurring nature. Operating results for the six months ended June 30, 2021 are not necessarily indicative of the results that may be expected for the current year ending December 31, 2021. The financial data presented herein should be read in conjunction with the audited consolidated financial statements and accompanying notes as of and for the years ended December 31, 2020 and 2019 ("2020 audited consolidated financial statements").

The preparation of these unaudited condensed consolidated financial statements in conformity with U.S. GAAP requires management to make estimates and assumptions that affect the reported amounts of assets and liabilities as of the date of the financial statements, and the reported amounts of revenues and expenses during the reporting periods. Actual results could differ materially from those estimates.

Certain information and footnote disclosures normally included in financial statements prepared in accordance with U.S. GAAP have been condensed or omitted pursuant to the rules and regulations of the SEC and the instructions to Form 10-Q.

#### Reclassifications

Certain prior period amounts have been reclassified to conform to the current period presentation and include:

• Reclassification of internal use software with a net book value of \$3.7 million from "Property and equipment, net" to "Intangible assets, net" in the consolidated balance sheet as of December 31, 2020, due to a change in accounting policy.

• Reclassification of property and equipment with a net book value of \$50.0 million from construction in progress to land, buildings and improvements, and furniture and equipment in Footnote 5, Property and Equipment as of December 31, 2020.

#### **Significant Accounting Policies**

The Company's significant accounting policies are described in Note 2 to the Company's consolidated financial statements included in the 2020 Form 10-K. There have been no material changes to the Company's significant accounting policies, except for the adoption of ASU 2019-12 as explained below.

In December 2019, the FASB issued ASU 2019-12, *Income Taxes (Topic 740) – Simplifying the Accounting for Income Taxes*, which is intended to simplify various aspects related to accounting for income taxes. ASU 2019-12 removes certain exceptions to the general principles in Topic 740 and also clarifies and amends existing guidance to improve consistent application. The Company adopted ASU 2019-12 on January 1, 2021 and the adoption did not have a material impact on the Company's consolidated financial statements.

#### **COVID-19 Pandemic**

The global outbreak of the novel strain of the coronavirus known as COVID-19 has resulted in governments worldwide enacting emergency measures to combat the spread of the virus.

In response to the outbreak, governmental authorities in the United States, Canada and internationally have introduced various recommendations and measures to try to limit the pandemic, including travel restrictions, border closures, non-essential business closures, quarantines, self-isolations, shelters-in-place and social distancing. Management has been closely monitoring the impact of COVID-19, with a focus in the health and safety of the Company's employees, business continuity and supporting its communities. The Company has enacted various measures to reduce the spread of the virus, including implementing social distancing at its cultivation facilities and dispensaries, enhancing cleaning protocols at such facilities and dispensaries and encouraging employees to adhere to preventative measures recommended by local, state, and federal health officials.

#### **NOTE 3. ACQUISITIONS**

#### (a) Nature's Remedy of Massachusetts, Inc.

On June 30, 2021, the Company completed an asset purchase agreement whereby Trulieve acquired a licensed, but not yet operating, adult-use dispensary location from Nature's Remedy of Massachusetts, Inc. ("Nature's Remedy"). The Company analyzed the acquisition under ASU 2017-01, *Business Combinations (Topic 805): Clarifying the Definition of a Business* determining Nature's Remedy did not meet the definition of a business as Nature's Remedy did not have inputs, processes, and outputs in place that constituted a business under Topic 805. As a result, the acquisition of Nature's Remedy has been accounted for as an asset acquisition, whereby all

of the assets acquired and liabilities assumed are assigned a carrying amount based on relative fair values. The total consideration was \$13.5 million consisting of \$7.0 million in cash and \$6.5 million or 237,881 in Trulieve shares. The net assets acquired are as follows:

(dollars in thousands)		
Consideration:		
Cash	\$	7,000
Shares issued upon issuance		6,500
Transaction costs		23
Fair value of consideration exchanged	\$_	13,523
Recognized amounts of identifiable assets acquired and liabilities assumed:	<u>-</u>	
Prepaid expenses and other current assets	\$	12
Property and equipment		749
Right of use asset - finance		594
Intangible assets		
Dispensary license		18,757
Accounts payable and accrued liabilities		(335)
Finance lease liability		(594)
Deferred tax liability		(5,660)
Total net assets acquired	<u>\$</u>	13,523

The acquired intangible asset is represented by the adult-use license and is treated as a definite-lived intangible asset amortized over a 15-year useful life.

#### (b) Solevo Wellness West Virginia, LLC

On June 8, 2021, the Company acquired 100% of the membership interests of Solevo Wellness West Virginia, LLC ("Solevo WV") which holds three West Virginia dispensary licenses. The Company analyzed the acquisition under ASU 2017-01, *Business Combinations (Topic 805): Clarifying the Definition of a Business* determining Solevo WV did not meet the definition of a business as substantially all of the fair value of the gross assets acquired are concentrated in a single identifiable asset. The total consideration was \$0.8 million consisting of \$0.2 million in cash, \$0.5 million or 11,658 in Trulieve shares, \$0.1 million in debt forgiveness and less than \$0.1 million in transaction costs. The consideration of \$0.8 million was allocated to acquired assets of \$1.1 million, which are treated as definite-lived intangible assets amortized over a 15-year useful life, offset by a related deferred tax liability of \$0.3 million.

#### (c) Mountaineer Holding, LLC

On May 6, 2021, the Company acquired 100% of the membership interests of Mountaineer Holding LLC ("Mountaineer") which holds a cultivation permit and two dispensary permits in West Virginia. Total consideration was \$6.0 million consisting of \$3.0 million in cash and \$3.0 million or 60,342 in Trulieve shares. The Company analyzed the acquisition under ASU 2017-01, *Business Combinations (Topic 805): Clarifying the Definition of a Business* determining Mountaineer did not meet the definition of a business as substantially all of the fair value of the gross assets acquired are concentrated in a single identifiable asset. Therefore, the transaction has been accounted for as an asset acquisition. The consideration of \$6.0 million has been allocated to the \$8.3 million of acquired assets which are treated as definite-lived intangible assets amortized over a 15-year useful life, offset by a related deferred tax liability of \$2.3 million.

#### (d) PurePenn, LLC and Pioneer Leasing & Consulting, LLC

On November 12, 2020, the Company acquired 100% of the membership interests of both PurePenn, LLC, which holds a permit to cultivate and process medical marijuana in Pennsylvania, and Pioneer Leasing & Consulting, LLC (collectively "PurePenn"). The purpose of this acquisition was to acquire the cultivation and manufacturing facility located in McKeesport, Pennsylvania. Trulieve acquired PurePenn for an upfront payment valued at \$48.7 million, comprised of 1,298,964 in Trulieve Subordinate Voting Shares ("Trulieve Shares") with a fair value of \$29.7 million and \$19.0 million in cash, plus a potential earn-out payment of up to 2,405,488 Trulieve Shares based on the achievement of certain agreed upon EBITDA milestones. The earn-out period is through the end of 2021. The acquisition was accounted for as a business combination in accordance with the Accounting Standards Codification (ASC) 805,

Business Combinations, and related operating results are included in the accompanying condensed consolidated balance sheets, condensed consolidated statements of operations and comprehensive income, condensed consolidated changes in shareholders' equity, and condensed consolidated statement of cash flows for periods subsequent to the acquisition date. As of June 30, 2021, total transaction costs related to the acquisition were approximately \$1.8 million. Goodwill arose because the consideration paid for the business acquisition reflected the benefit of expected revenue growth and future market development. These benefits were not recognized separately from goodwill because they do not meet the recognition criteria for identifiable intangible assets. Goodwill is subject to the limits of IRC Section 280E under which the Company is only allowed to deduct expenses directly related to the cost of production, therefore goodwill is not deductible.

The preliminary valuation was based on Management's estimates and assumptions which are subject to change within the purchase price allocation period (generally one year from the acquisition date). The primary areas of the purchase price allocation that are not yet finalized relate to the valuation of the tangible and intangible assets acquired and the residual goodwill. For the three months ended June 30, 2021, we recorded an adjustment to the initial valuation of shares issued upon issuance, which increased the fair value of the consideration exchanged and the estimated purchase price by \$2.7 million and increased goodwill by \$2.7 million and we recorded an adjustment to the initial valuation of contingent consideration payable in shares, which reduced contingent consideration payable in shares and the estimated purchase price by \$3.0 million and decreased goodwill by \$3.0 million.

The following table summarizes the allocation of consideration exchanged for the estimated fair value of tangible and identifiable intangible assets acquired and liabilities assumed:

(dollars in thousands)	
Consideration:	
Cash	\$ 19,000
Shares issued upon issuance	29,711
Contingent consideration payable in shares	46,951
Fair value of consideration exchanged	\$ 95,662
Recognized amounts of identifiable assets acquired and liabilities assumed:	 -
Cash	\$ 563
Accounts receivable	1,300
Prepaid expenses and other current assets	376
Inventories	7,461
Property and equipment, net	26,233
Intangible assets, net:	
Tradename	580
Moxie license	2,960
State license	45,310
Goodwill	46,973
Other assets	478
Accounts payable and accrued liabilities	(2,189)
Construction finance liability	(17,413)
Deferred tax liability	(16,970)
Total net assets acquired	\$ 95,662

#### (e) Keystone Relief Centers, LLC

On November 12, 2020, the Company acquired 100% of the membership interests of Keystone Relief Centers, LLC (referred to herein as "Solevo Wellness"), which holds a permit to operate three medical marijuana dispensaries in the Pittsburgh, Pennsylvania area. Trulieve acquired Solevo for an upfront purchase price of \$21.0 million, comprised of \$10.0 million in cash and 481,097 in Trulieve Shares with a fair value of \$11.0 million, plus a potential earn-out payment of up to 721,647 Trulieve Shares based on the achievement of certain agreed upon EBITDA milestones. The earn-out period is through the end of 2021. The acquisition was accounted for as a business combination in accordance with the Accounting Standards Codification (ASC) 805, Business Combinations, and related operating results are included in the accompanying condensed consolidated balance sheets, condensed consolidated statements of operations and comprehensive income, condensed consolidated changes in shareholders' equity, and condensed consolidated statement of cash flows for periods subsequent to the acquisition date. As of June 30, 2021, total transaction costs related to the acquisition were approximately \$0.9 million. Goodwill arose because the consideration paid for the business acquisition reflected the benefit of expected revenue growth and future market development. These benefits were not recognized separately from goodwill because they do not meet

the recognition criteria for identifiable intangible assets. Goodwill is subject to the limits of IRC Section 280E under which the Company is only allowed to deduct expenses directly related to the cost of production, therefore goodwill is not deductible.

During 2021, the purchase price allocations were adjusted, primarily to Net working capital, Goodwill and Intangible assets. For the three months ended March 31, 2021, we recorded an adjustment of \$3.8 million to the initial valuation amount of intangible assets for the dispensary license, increasing the dispensary license balance by \$3.8 million and decreasing goodwill by \$3.8 million. For the three months ended June 30, 2021, we recorded an adjustment to the initial valuation of shares issued upon issuance, which increased the fair value of the consideration exchanged by \$1.0 million and increased goodwill by \$1.0 million, and we recorded an adjustment to the intial valuation of contingent consideration payable in shares, which increased contingent consideration payable in shares and the estimated purchase price by \$0.2 million and increased goodwill by \$0.2 million.

The following table summarizes the final allocation of consideration exchanged for the estimated fair value of tangible and identifiable intangible assets acquired and liabilities assumed:

(dollars in thousands)	
Consideration:	
Cash	\$ 10,000
Shares issued upon issuance	11,004
Contingent consideration payable in shares	15,249
Net working capital adjustment	624
Fair value of consideration exchanged	\$ 36,877
Recognized amounts of identifiable assets	 <del></del>
acquired and liabilities assumed:	
Cash	\$ 1,229
Accounts receivable	117
Prepaid expenses and other current assets	91
Inventories	2,337
Property and equipment, net	2,245
Right of use asset	2,156
Intangible assets, net:	
Dispensary license	19,890
Tradename	930
Goodwill	16,835
Accounts payable and accrued liabilities	(790)
Lease liability	(2,156)
Deferred tax liability	(6,007)
Total net assets acquired	\$ 36,877

#### **NOTE 4. INVENTORY**

The Company's inventory includes the following at June 30, 2021 and December 31, 2020:

	Ju	ne 30, 2021	Dece	ember 31, 2020
		(dollars i	n thous	ands)
Raw material				
Cannabis plants	\$	17,577	\$	10,661
Harvested cannabis and packaging		17,093		11,233
Total raw material		34,670		21,894
Work in process		56,822		54,780
Finished goods-unmedicated		4,039		3,908
Finished goods-medicated		17,097		17,730
Total inventories	\$	112,628	\$	98,312

#### NOTE 5. PROPERTY & EQUIPMENT

At June 30, 2021 and December 31, 2020, Property and Equipment consisted of the following:

	Jur	ne 30, 2021	Dec	ember 31, 2020
		(dollars in	thousa	ınds)
Land	\$	5,877	\$	5,878
Buildings and improvements		250,855		156,372
Construction in progress		134,780		129,588
Furniture and equipment		78,578		51,714
Vehicles		351		351
Total		470,441		343,903
Less: accumulated depreciation		(42,775)		(29,858)
Total property and equipment, net	\$	427,666	\$	314,045

Capitalized interest for the three and six months ended June 30, 2021 totaled \$1.8 million and \$2.1 million, respectively. Capitalized interest for the three and six months ended June 30, 2020 totaled \$0.6 million and \$0.8 million, respectively.

Depreciation expense for the three and six months ended June 30, 2021 totaled \$7.3 million and \$12.9 million, respectively. Depreciation expense for the three and six months ended June 30, 2020 totaled \$3.6 million and \$6.8 million respectively.

#### NOTE 6. INTANGIBLE ASSETS & GOODWILL

At June 30, 2021 and December 31, 2020, definite-lived intangible assets consisted of the following:

	June 30, 2021									
		NT 4		justments purchase				<i>.</i> • .•		<b>N</b> I 4
		Net		price			A	mortization		Net
(dollars in thousands)	a	mount	a	llocation	Α	dditions		expense	- 8	mount
Licenses	\$	84,517	\$	3,683	\$	28,195	\$	3,125	\$	113,270
Moxie brand		2,828		_		_		494		2,334
Tradenames		2,109		_		_		428		1,681
Customer relationship		683		_		_		100		583
Non-compete		7		_		_		7		_
Internal use software		3,656				1,952		370		5,238
	\$	93,800	\$	3,683	\$	30,147	\$	4,524	\$	123,106

	<b>December 31, 2020</b>									
(dollars in thousands)	a	Net mount	]	cquired license reements	A	dditions	A	mortization expense	a	Net mount
Licenses	\$	24,538	\$	887	\$	61,400	\$	2,308	\$	84,517
Moxie brand		_		_		2,960		132		2,828
Tradenames		800		_		1,510		201		2,109
Customer relationship		883		_		_		200		683
Non-compete		25		_		_		18		7
Trademarks		134		_		_		134		_
Internal use software		3,656		_		_		_		3,656
	\$	30,036	\$	887	\$	65,870	\$	2,993	\$	93,800

Amortization expense for the three and six months ended June 30, 2021 was \$2.5 million and \$4.5 million, respectively.

The following table outlines the estimated future annual amortization expense related to all intangible assets as of June 30, 2021:

	Estimated amortization
	(dollars in thousands)
Remaining 2021	\$ 5,359
2022	11,134
2023	10,348
2024	9,376
2025	8,923
Thereafter	77,966
	\$ 123,106

Goodwill arose from the acquisition of PurePenn, LLC, Pioneer Leasing & Consulting and Solevo Wellness, see "*Note 3 - Acquisitions*". The Company tested for impairment in the fourth quarter of the year ended December 31, 2020.

At June 30, 2021, Goodwill consisted of the following:

(dollars in thousands)	
At January 1, 2020	\$ 7,316
Acquisition of PurePenn, LLC and Pioneer Leasing & Consulting, LLC	47,311
Acquisition of Solevo Wellness	19,473
At December 31, 2020	\$ 74,100
Measurement period purchase price allocation adjustments of Solevo Wellness	(2,639)
Measurement period purchase price allocation adjustments of PurePenn, LLC and	
Pioneer Leasing & Consulting, LLC	 (338)
At June 30, 2021	\$ 71,123

#### **NOTE 7. NOTES PAYABLE**

At June 30, 2021 and December 31, 2020, notes payable consisted of the following:

	Jun	e 30, 2021 (dollars in	 ember 31, 2020 nds)
Promissory note dated April 10, 2017, with annual interest at 12%, due between April and July 2022.	\$	4,000	\$ 4,000
Promissory note dated December 7, 2017, with annual interest at 12%, secured by certain property located in Miami, FL due December 2021.		2,000	2,000
Total notes payable		6,000	 6,000
Less current portion		(4,667)	(2,000)
Long-term notes payable	\$	1,333	\$ 4,000

Stated maturities of notes payable are as follows:

As of June 30,	(dollars in thouse	
2021	\$	2,000
2022		4,000
	\$	6,000

#### NOTE 8. NOTES PAYABLE RELATED PARTY

At June 30, 2021 and December 31, 2020, notes payable related party consisted of the following:

	June 30, 2021		Dec	ember 31, 2020
	(dollars in thousands)			sands)
Notes payable due to related parties, with varying interest				
rates between 8% to 12% annual, with varying maturity dates	\$	12,000	\$	12,011
Less current portion		(12,000)		(12,011)
Non-current portion	\$	_	\$	_

Stated maturities of notes payable to related parties are as follows:

	(dollars in thousands)
2022	\$ 12,000
	\$ 12,000

In March 2021, the two unsecured promissory notes (the "Traunch Four Note" and the "Rivers Note") were amended to extend the maturity one year to May 2022, all other terms remain unchanged.

#### NOTE 9. PRIVATE PLACEMENT NOTES

In 2019, the Company completed two private placement arrangements (the "June Notes" and the "November Notes"), each comprised of 5-year senior secured promissory notes with a face value of \$70.0 million and \$60.0 million, respectively. Both notes accrue interest at an annual rate of 9.75%, payable semi-annually, in equal installments, in arrears on June 18 and December 18 of each year. The purchasers of the June Notes received warrants to purchase 1,470,000 Subordinate Voting Shares and the purchasers of the November Notes received warrants to purchase 1,560,000 Subordinate Voting Shares, which can be exercised for three years after closing.

The fair value of the June Notes was determined to be \$63.9 million using an interest rate of 13.32% which the Company estimates would have been the coupon rate required to issue the June Notes had the financing not included the June Warrants. The fair value of the June Warrants was determined to be \$4.7 million using the Black-Scholes option pricing model and the following assumptions: Share Price: C\$14.48; Exercise Price: C\$17.25; Expected Life: 3 years; Annualized Volatility: 49.96%; Dividend yield: 0%; Discount Rate: 1.92%; C\$ Exchange Rate: 1.34.

The fair value of the November Notes was determined to be \$54.5 million using an interest rate of 13.43% which the Company estimates would have been the coupon rate required to issue the notes had the financing not included the November Warrants. The fair value of the November Warrants was determined to be \$4.4 million using the Black-Scholes option pricing model and the following assumptions: Share Price: C\$14.29; Exercise Price: C\$17.25; Expected Life: 2.6 years; Annualized Volatility: 48.57%; Dividend yield: 0%; Discount Rate: 1.92%; C\$ Exchange Rate: 1.32.

For the three and six months ended June 30, 2021 accretion expense was \$0.8 million and \$1.5 million respectively. For the three and six months ended June 30, 2020, accretion expense was \$0.7 million and \$1.4 million, respectively. Accretion expense is included in general and administrative expenses in the condensed consolidated statements of operations and comprehensive income.

Because of the Canadian denominated exercise price, the June and November Warrants did not qualify to be classified within equity and were therefore classified as derivative liabilities at fair value with changes in fair value charged or credited to earnings in the condensed consolidated statements of operations and comprehensive income prior to December 10, 2020.

On December 10, 2020, the Company entered into a Supplemental Warrant Indenture with Odyssev Trust Company pursuant to which it amended the terms of the issued and outstanding subordinate voting share purchase warrants of the Company (the "Public Warrants") to convert the exercise price of the Public Warrants to \$13.47 per share, the U.S. dollar equivalent of the Canadian dollar exercise price of the Public Warrants of C\$17.25. The U.S. dollar exercise price was determined using the U.S. dollar exchange rate published by the Bank of Canada as at the close of business on December 9, 2020 of C\$1.00 = \$0.781. The June Warrants and November Warrants converted to equity as per ASC 815-40, at an expense of \$25.5 million and \$27.1 million, respectively.

The \$130.0 million principal amount of the June and November Notes are due in June 2024.

Scheduled annual maturities of the principal portion of long-term debt outstanding at June 30, 2021 in the successive five-year period and thereafter are summarized below:

		placement notes
	(dollars	in thousands)
2021	\$	_
2022		_
2023		_
2024		130,000
2025		_
Thereafter		_
Total debt		130,000
Less: unamortized debt issuance costs		(11,327)
Net debt	\$	118,673

#### **NOTE 10. LEASES**

The following table provides the components of lease cost recognized in the condensed consolidated statement of operations and comprehensive income for the three and six months ended June 30, 2021 and 2020:

	Months	For the Three Months Ended June 30,		ne Six Ended e 30,		
Lease Cost	2021	2020	2021	2020		
		(dollars in thousands)				
Operating lease cost	1,695	1,548	3,267	2,543		
Finance lease cost:						
Amortization of lease assets	1,797	1,336	3,367	2,192		
Interest on lease liabilities	958	612	1,737	1,019		
Finance lease cost	2,755	1,948	5,104	3,211		
Variable lease cost	215	189	610	282		
Total lease cost	\$ 4,665	\$ 3,685	\$ 8,981	\$ 6,036		

Weighted average discount rate and remaining lease term for the six months ended June 30, 2021 are as follows:

	Finance lease	Operating lease
Weighted average discount rate	8.36%	8.66%
Weighted average remaining lease term (in years)	8.03	7.48

The maturity of the contractual undiscounted lease liabilities as of June 30, 2021 is as follows:

	Finance leases		0	perating leases
		(dollars in thousands)		
Remainder of 2021	\$	4,117	\$	3,141
2022		8,086		6,191
2023		7,691		6,005
2024		7,188		5,644
2025		6,821		5,597
Thereafter		28,166		18,577
Total undiscounted lease liabilities		62,069		45,155
Interest on lease liabilities		(17,652)		(12,191)
Total present value of minimum lease payments		44,417		32,964
Lease liability - current portion		(4,723)		(3,583)
Lease liability	\$	39,694	\$	29,381

#### NOTE 11. CONSTRUCTION FINANCE LIABILITY

In July 2019, the Company sold property it had recently acquired in Massachusetts for \$3.5 million, which was the cost to the Company. In connection with the sale of this location, the Company agreed to lease the location back for cultivation. The landlord has agreed to provide a tenant improvement allowanace ("TI Allowance") of \$40.0 million, which was dispensed in its entirety as of December 31, 2020. The initial term of the agreement is ten years, with two options to extend the term for five years each. The initial payments are equal to 11% of the sum of the purchase price for the property and will increase when a draw is made on the TI Allowance. In addition, a 3% increase in payments will be applied annually after the first year. As of June 30, 2021, the total finance liability associated with this transaction is \$44.3 million.

In October 2019, the Company sold property in Florida in exchange for cash of \$17.0 million. Concurrent with the closing of the purchase, the buyer entered into a lease agreement with the Company, for continued operation as a licensed medical cannabis cultivation facility. The initial term of the agreement is ten years, with two options to extend the term for five years each. The initial annualized payments are equal to 11% of the purchase price for the property. A 3% increase in payments will be applied annually after the first year. As of June 30, 2021, the total finance liability associated with this transaction is \$17.3 million.

In October 2019, prior to acquisition by the Company, PurePenn, LLC ("PurePenn") sold their cannabis cultivation facility in Pennsylvania for \$5.0 million. Simultaneously with the closing of the sale, PurePenn agreed to lease the cultivation facility back. The initial term of the lease is fifteen years, with two five-year options to renew. The landlord has agreed to provide a TI allowance of \$21.0 million as an additional component of base rent. Payments are made based on one twelfth (1/12) of the TI allowance dispersed with 12.75% due for the first \$5.0 million and 13.75% thereafter. On March 8, 2021, the Company entered into an amendment with the landlord to increase the tenant improvement allowance to \$36.5 million at a rate of 10.75% on the additional allowance in excess of \$21.0 million. As of June 30, 2021, \$23.8 million of the TI allowance has been provided. As of June 30, 2021, the total finance liability associated with this transaction is \$28.7 million.

Under the failed-sales-leaseback accounting model, the Company is deemed under GAAP to own the above mentioned real estate properties as financing arrangements since control was never transferred to the buyer-lessor. These agreements are presented on our condensed consolidated balance sheet within Property and equipment, net and depreciated over the assets' remaining useful life.

#### **NOTE 12. SHARE CAPITAL**

The authorized share capital of the Company is comprised of the following:

#### (i) Unlimited number of Subordinate Voting Shares

Holders of the Subordinate Voting Shares are entitled to notice of and to attend any meeting of the shareholders of the Company, except a meeting of which only holders of another particular class or series of shares of the Company shall have the right to vote. At each such meeting holders of Subordinate Voting Shares shall be entitled to one vote in respect of each Subordinate Voting Share held. Holders of Subordinate Voting Shares are entitled to receive as and when declared by the directors, dividends in cash or property of the Company. No dividend will be declared or paid on the Subordinate Voting Shares unless the Company simultaneously declares or pays, as applicable, equivalent dividends (on an as-converted to Subordinate Voting Share basis) on the Multiple Voting Shares and Super Voting Shares.

As of June 30, 2021, and 2020, there were 70,521,604 and 38,594,983 Subordinate Voting Shares issued and outstanding, respectively.

#### (ii) Unlimited number of Multiple Voting Shares

Holders of Multiple Voting shares are entitled to notice of and to attend any meetings of the shareholders of the Company, except a meeting of which only holders of another particular class or series of shares of the Company have the right to vote. At each such meeting, holders of Multiple Voting Shares are entitled to one vote in respect of each Subordinate Voting Share into which such Multiple Voting Share could ultimately then be converted (initially, 100 votes per Multiple Voting Share). The initial "Conversation Ratio" for Multiple Voting Shares is 100 Subordinate Voting shares for each Multiple Voting Share, subject to adjustment in certain events. Holders of Multiple Voting Shares have the right to receive dividends, out of any cash or other assets legally available therefore, pari passu (on an as converted basis, assuming conversion of all Multiple Voting Shares into Subordinate Voting Shares at the Conversion Ratio) as to dividends and any declaration or payment of any dividend on the Subordinate Voting Shares.

No dividend may be declared or paid on the Multiple Voting Shares unless the Company simultaneously declares or pays, as applicable, equivalent dividends (on an as-converted to Subordinate Voting Share basis) on the Subordinate Voting Shares and Super Voting Shares.

As of June 30, 2021, and 2020, there were 564,611, and 66,614 Multiple Voting Shares issued and outstanding, respectively, which were equal to 56,461,096, and 6,661,374 Subordinate Voting Shares, respectively, if converted.

#### (iii) Unlimited number of Super Voting Shares

Holders of Super Voting Shares are entitled to notice of and to attend at any meeting of the shareholders of the Company, except a meeting of which only holders of another particular class or series of shares of the Company shall have the right to vote. At each such meeting, holders of Super Voting Shares are be entitled to two votes in respect of each Subordinate Voting Share into which such Super Voting Share could ultimately then be converted (initially, 200 votes per Super Voting Share). Holders of Super Voting Shares have the right to receive dividends, out of any cash or other assets legally available therefore, pari passu (on an as converted to Subordinated Voting Share basis) as to dividends and any declaration or payment of any dividend on the Subordinate Voting Shares. No dividend is to be declared or paid on the Super Voting Shares unless the Company simultaneously declares or pays, as applicable, equivalent dividends (on an as-converted to Subordinate Voting Share basis) on the Subordinate Voting Shares and Multiple Voting Shares. The initial "Conversion Ratio" for the Super Voting Shares is one Multiple Voting Share for each Super Voting Share, subject to adjustment in certain events.

On March 21, 2021, in accordance with the terms of the Company's Articles, all of the outstanding Super Voting Shares converted automatically, without any action by the holders of such Super Voting Shares, into Multiple Voting Shares and, following that conversion, the Company may not issue additional Super Voting Shares.

As of June 30, 2021, and 2020, there were 0, and 67,813 Super Voting Shares issued or outstanding, respectively, which were equal to 0 and 67,813,300 Super Voting Shares, respectively, if converted.

#### NOTE 13. SHARE-BASED COMPENSATION

#### **Options**

The Company's 2021 Omnibus Incentive Plan (the "2021 Plan") was adopted at the annual meeting of shareholders. The 2021 Plan reserves 4,000,000 Subordinate Voting Shares for issuance thereunder and replaced the Schyan Exploration Inc. Stock Option Plan (the "Prior Plan"). Awards previously granted under the Prior Plan, including equity awards granted in the first quarter of 2021 for performance in 2020, remain subject to the terms of the Prior Plan. No further grants of awards shall be made under the Prior Plan. The Prior Plan is administered by the Board of Directors of the Company and the 2021 Plan is administered by the Compensation Committee. No awards were granted under the 2021 Plan between the date of its adoption by shareholders on June 10, 2021 and June 30, 2021.

The fair value of stock options granted by the Company during 2021 and 2020, under the Prior Plan, were estimated on the date of the grant using the Black-Scholes option-pricing model with the relevant assumptions outlined in the table below. The expected volatility was estimated by using the historical volatility of other companies that the Company considers comparable that have trading and volatility history prior to the Company becoming public. The expected life in years represents the period of time that options granted are expected to be outstanding. The risk-free rate was based on the United States three-year bond yield rate at the time of grant of the award. Expected annual rate of dividends is based on the fact that the Company has never paid cash dividends and does not expect to pay any cash dividends in the foreseeable future.

On January 3, 2020, under the Prior Plan, the Board awarded options to purchase shares to directors, officers, and key employees of the Company. In accordance with the Prior Plan's policy, the vesting period for employees is 15% as of the date of issuance, 25% vest on December 31, 2020, and 60% vest on December 31, 2021. For founding members of the Board of Directors, the options were fully vested on the date of grant. For non-founding members of the Board of Directors, 50% of the options were vested on December 31, 2020, and 50% will vest on December 31, 2021.

	For the Six Months	For the Six Months
	<b>Ended June 30, 2021</b>	<b>Ended June 30, 2020</b>
Fair value at grant date	\$11.20	\$3.11 - \$3.26
Stock price at grant date	\$33.42	\$11.52 - \$12.50
Exercise price at grant date	\$33.42	\$11.52 - \$12.50
Expected life in years	3.00	1.58 - 2.00
Expected volatility	49.88%	49.10% - 50.15%
Expected annual rate of dividends	0%	0%
Risk free annual interest rate	0.16%	1.40 - 1.58%

On January 4, 2021, under the Prior Plan, the Board awarded options to purchase shares to directors, officers, and key employees of the Company. In accordance with the Prior Plan's policy, the vesting period for employees is 15% vest on December 31, 2021, 25% vest on December 31, 2022, and 60% vest on December 31, 2023. For founding and non-founding members of the Board of Directors, 50% of the options vest on December 31, 2021, and 50% will vest on December 31, 2022.

For the six months ended June 30, 2021, the Company recorded share-based compensation for all stock options in the amount of \$1.5 million. This is recognized as \$0.1 million Cost of goods sold, net, \$1.1 million General and administrative and \$0.3 million Sales and marketing in the condensed consolidated statements of operations and comprehensive income.

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The number and weighted-average exercise prices and remaining contractual life of options at June 30, 2021 were as follows:

	Number of options	Weighted average exercise price	Weighted average remaining contractual life (yrs)	Aggregate intrinsic value
Outstanding at January 1, 2021	1,129,774	11.72	4.01	_
Granted	326,872	33.42	4.52	_
Exercised	_	_	_	_
Forfeited				
Outstanding, June 30, 2021	1,456,646	\$ 16.59	3.80	\$ 20.91
Exercisable, June 30, 2021	554,459	\$ 11.70	3.59	\$ 25.80

Total unvested options as of June 30, 2021, is 902,187 which are expected to vest over time and have an aggregate unrecognized compensation expense of \$3.2 million. The unrecognized compensation expense will be recognized over a weighted average period of 2.01 years.

As noted above, following shareholder approval of the 2021 Plan, no further grants of awards shall be made under the Prior Plan.

#### Warrants

During the year ended December 31, 2018, the Company issued 8,784,872 warrants to certain employees and directors of the Company for past services provided. The warrants had no vesting conditions and are exercisable at any time for three years after the issuance, subject to certain lock-up provisions: (i) the warrants may not be exercised for 18 months following the Issue Date; (ii) 50% of the warrants may be exercised between months 19-24 following the Issue Date; and (iii) the remaining 50% of the warrants may be exercised at any time thereafter until expiration. The warrants are exchangeable into Subordinate Voting Shares. For the six months ended June 30, 2021 and 2020, no warrants related to share-based compensation were issued. As the warrants had no vesting conditions, the entire share-based compensation expense of \$15.0 million was recognized when the warrants were issued in 2018.

The following table summarizes the warrants issued and outstanding to certain employees and directors of the Company as of December 31, 2020 and the changes during the six months ended June 30, 2021:

	Number of warrants	Weighted average exercise price (\$CAD)	Weighted average remaining contractual life (yrs)
Outstanding as of January 1, 2021	6,061,561	6.00	0.72
Granted	_	_	_
Exercised	(795,022)	6.00	_
Forfeited	(116,333)		_
Outstanding as of June 30, 2021	5,150,206	6.00	0.24

#### NOTE 14. EARNINGS PER SHARE

The following is a reconciliation for the calculation of basic and diluted earnings per share for the three and six months ended June 30, 2021 and 2020:

	For	the Three N June	Ionths Ended 30,	For the Six Months Ended June 30,		
	2021 2020		2021	2020		
		(dollars in th	housands)	(dollars in thousands)		
Net income	\$	40,880 \$	18,938	\$ 70,958	3 \$ 42,543	
Weighted average number of common shares outstanding	125	5,631,725	111,573,332	120,351,366	110,959,839	
Dilutive effect of warrants and options outstanding		7,370,506	3,733,981	7,533,547	3,508,500	
Diluted weighted average number of common shares outstanding	133	3,002,231	115,307,313	127,884,913	114,468,339	
Basic earnings per share	\$	0.33 \$	0.17	\$ 0.59	0.38	
Diluted earnings per share	\$	0.31 \$	0.16	\$ 0.55	5 \$ 0.37	

#### **NOTE 15. INCOME TAXES**

The following table summarizes the Company's income tax expense and effective tax rate for the three and six months ended June 30, 2021 and 2020

	For the Three Months Ended June 30,				For the Six Months Ended June 30,			
	2021		2020		2021		2020	
	(dollars in thousands)				(dollars in thousands)			
Income before provision for income taxes	\$ 69,982	\$	42,212	\$	134,608	\$	83,711	
Provision for income taxes	29,102		23,274		63,650		41,168	
Effective tax rate	42%		55%		47%		49%	

#### NOTE 16. RELATED PARTIES

The Company had raised funds by issuing notes to various related parties including directors, officers, and shareholders and the balance at June 30, 2021 and December 31, 2020 was \$12.0 million and \$12.0 million, respectively, as discussed in "Note 8 – Notes Payable Related Party".

J.T. Burnette, the spouse of Kim Rivers, the Chief Executive Officer and Chair of the board of directors of the Company, is a minority owner of a company (the "Supplier") that provides construction and related services to the Company. The Supplier is responsible for the construction of the Company's cultivation and processing facilities, and provides labor, materials and equipment on a cost-plus basis. At June 30, 2021 and 2020, property and equipment purchases totaled \$76.4 million, and \$35.9 million, respectively. As of June 30, 2021 and December 31, 2020, \$13.8 million and \$10.4 million of property and equipment purchases was included in accounts payable in the condensed consolidated balance sheets. The use of the Supplier was reviewed and approved by the independent members of the Company's board of directors, and all invoices of the Supplier are reviewed by the office of the Company's Chief Legal Officer.

The Company has many leases from various real estate holding companies that are managed by various related parties including Benjamin Atkins, a former director and current shareholder of the Company, and the Supplier. As of June 30, 2021, and December 31, 2020, under ASC 842, the Company had the following in the condensed consolidated balance sheet:

	<b>As of June 30, 2021</b>				As of December 31, 2020				
		Finance	nce Ope		Finance		Operating		
		(dollars in thousands)				(dollars in	thousands	)	
Right-of-use asset, net	\$	3,213	\$	10,720	\$	3,425	\$	12,003	
Lease liability:									
Lease liability - current portion		301		1,381		281		1,539	
Lease liability		3,344		9,980		3,500		11,083	
Total related parties lease liability	\$	3,645	\$	11,361	\$	3,781	\$	12,622	

#### **NOTE 17. CONTINGENCIES**

#### (a) Operating Licenses

Although the possession, cultivation and distribution of cannabis for medical use is permitted in Florida, Massachusetts, California, Connecticut, Pennsylvania and West Virginia, cannabis is a Schedule-I controlled substance and its use and possession remains a violation of federal law. Since federal law criminalizing the use of cannabis preempts state laws that legalize its use, strict enforcement of federal law regarding cannabis would likely result in the Company's inability to proceed with our business plans. In addition, the Company's assets, including real property, cash and cash equivalents, equipment and other goods, could be subject to asset forfeiture because cannabis is still federally illegal.

#### (b) Claims and Litigation

From time to time, the Company may be involved in litigation relating to claims arising out of operations in the normal course of business. Except as disclosed below, at June 30, 2021, there were no pending or threatened lawsuits that could reasonably be expected to have a material effect on the results of the Company's condensed consolidated statements of operations and comprehensive income. There are also no proceedings in which any of the Company's directors, officers or affiliates is an adverse party or has a material interest adverse to the Company's interest.

On December 30, 2019, a securities class-action complaint, *David McNear v. Trulieve Cannabis Corp. et al.*, Case No. 1:19-cv-07289, was filed against the Company in the United States District Court for the Eastern District of New York. On February 12, 2020, a second securities class-action complaint, *Monica Acerra v. Trulieve Cannabis Corp. et al.*, Case No. 1:20-cv-00775, which is substantially similar to the complaint filed on December 30, 2019, was filed against the Company in the United States District Court for the Eastern District of New York. Both complaints name the Company, Kim Rivers, and Mohan Srinivasan as defendants for allegedly making materially false and misleading statements regarding the Company's previously reported financial statements and public statements about its business, operations, and prospects. The complaint alleges violations of Sections 10(b) and 20(a) of the Securities Exchange Act of 1934, as amended (the "Exchange Act"), and SEC Rule 10b-5 promulgated thereunder. The complaint sought unspecified damages, costs, attorneys' fees, and equitable relief. On March 20, 2020, the Court consolidated the two related actions under *In re Trulieve Cannabis Corp. Securities Litigation*, No. 1:19-cv-07289, and appointed William Kurek, John Colomara, David McNear, and Monica Acerra as Lead Plaintiffs. After consultation with legal council, the Company believes that the suit is immaterial and that the claims are without merit and intends to vigorously defend against them.

#### (c) Arrangement Agreement

On May 10, 2021, Trulieve Cannabis Corp. (the "Company") entered into an arrangement agreement (the "Arrangement Agreement") with Harvest Health & Recreation Inc. ("Harvest"), pursuant to which, the Company has agreed, subject to the terms and conditions thereof, to acquire all of the issued and outstanding subordinate voting shares of Harvest ("Subordinate Voting Shares"), multiple voting shares of Harvest ("Multiple Voting Shares") and super voting shares of Harvest (the "Super Voting Shares" and, together with the Subordinate Voting Shares and Multiple Voting Shares, the "Harvest Voting Shares"), pursuant to a plan of arrangement (the "Plan of Arrangement") under the Business Corporations Act (British Columbia) (the "Arrangement").

Subject to the terms and conditions set forth in the Arrangement Agreement and Plan of Arrangement, holders of Harvest Voting Shares will receive 0.1170 of a subordinate voting share of the Company (each a "Company Subordinate Voting Share"), subject to adjustment as described as (the "Exchange Ratio") within the Arrangement Agreement, for each Harvest Voting Share outstanding immediately prior to the effective time of the Arrangement (the "Effective Time"), with the Super Voting Shares and Multiple Voting Shares treated on an as if converted basis to Subordinate Voting Shares pursuant to their respective terms; provided, the Exchange Ratio may potentially be adjusted upon the occurrence of certain permitted Harvest debt refinancing's. The Arrangement is intended to qualify as a reorganization for U.S. federal income tax purposes.

The Arrangement Agreement includes customary representations, warranties and covenants of Trulieve and Harvest and each party has agreed to customary covenants, including, among others, covenants relating to the conduct of its business during the interim period between execution of the Arrangement Agreement and the Effective Time as defined within the Arrangement Agreement.

The Arrangement Agreement provides for customary non-solicitation covenants, subject to the right of the board of directors of Harvest (the "Board") to consider and accept a superior proposal (as defined in the Arrangement Agreement), and the right of the Company to match any such proposal within five business days. The Arrangement Agreement also provides for the payment by Harvest to the Company of a \$100,000,000 termination fee if the Arrangement Agreement is terminated in certain specified circumstances, including, among other things, in the event that (i) the Board withholds, withdraws, modifies or qualifies any of its recommendations or determinations with respect to the special resolution approving the Arrangement; (ii) the Board, in accordance with certain procedures set forth in the Arrangement Agreement, accepts, recommends, approves or enters into an agreement to implement a superior proposal (as defined in the Arrangement Agreement), or (iii) the Arrangement Agreement is terminated in certain circumstances, including in the event the resolution approving the Arrangement is not approved by Harvest Voting Shareholders, the Arrangement is not consummated on or prior to February 28, 2022 (subject to modification by the parties and extension in certain circumstances), or in the event Harvest willfully failed to fulfill or comply with all covenants contained in the Arrangement Agreement required to be fulfilled or complied with it on or prior to the effective time of the Arrangement, and if (x) prior to the date of termination an acquisition proposal meeting certain requirements has been publicly announced or otherwise communicated to Harvest, and (y) within 12 months of the date of such termination the transaction is completed or Harvest has entered into a definitive agreement with respect to such transaction and such

transaction is later consummated or effected (whether or not within such 12 month period). The Arrangement Agreement also provides for the payment by the Company to Harvest of a \$100,000,000 termination fee if the Arrangement Agreement is terminated due to the fact that the Arrangement is not consummated on or prior to February 28, 2022 (subject to modification by the parties and extension in certain circumstances) solely due to the failure to obtain certain required regulatory approvals.

In the event the Arrangement has not been completed on or before February 28, 2022, the Company has agreed to lend Harvest \$25,000,000. In addition, the Company has agreed to lend Harvest an additional amount of \$25,000,000 on each of May 31, 2022, August 31, 2022 and November 30, 2022 if the Arrangement has not been completed by the business day preceding each of those respective dates. Such loans will be subject to acceleration in certain customary or to be negotiated events, which include termination of the Arrangement Agreement in order to enter into an alternative transaction agreement for a superior proposal.

The Transaction will be consummated subject to the deliverables and provisions as further described in the Arrangement Agreement. Refer to the Quarterly Report on Form 10-Q filed on May 13, 2021, for additional details including the Arrangement Agreement within Exhibit 2.1.

#### NOTE 18. SUBSEQUENT EVENTS

The Company has evaluated subsequent events through August 12, 2021, which is the date these consolidated financial statements were issued.

On July 2, 2021, the Company acquired certain assets of Patient Centric of Martha's Vineyard ("PCMV") including the rights to a Provisional Marijuana Retailers License from the Massachusetts Cannabis Control Commission, the right to exercise an option held by PCMV to lease real property in Framingham, Massachusetts for use as a marijuana retailer, and necessary municipal entitlements to operate as a marijuana retailer at the property. Total consideration was \$4.8 million or 258,383 in Trulieve Shares, of which 10,879 are subject to a holdback for six months as security for any indemnity claims by the Company under the asset purchase agreement. The acquisition will be accounted for as an asset acquisition. The initial accounting for the asset acquisition is incomplete at the time of this filing due to the limited amount of time since the acquisition date and the ongoing status of the valuation. We anticipate that we will complete the initial accounting for the asset acquisition during the third quarter of 2021.

On July 8, 2021, the Company acquired 100% of the membership interests of Anna Holdings, LLC, a company who is the sole equity holder in Chamounix Ventures, LLC which holds a permit to operate dispensaries under Keystone Shops ("Keystone Shops") with locations in Philadelphia, Devon and King of Prussia, Pennsylvania. Total consideration was \$60.0 million consisting of \$20.0 million in cash and \$40.0 million or 1,009,336 in Trulieve shares. The deal does not carry a deferred payments or earn-out period and provides for an additional \$5.0 million in consideration which is contingent on the enactment, adoption or approval of laws allowing for adultuse cannabis in the state of Pennsylvania. The acquisition will be accounted for as a business combination. The initial accounting for the business combination is incomplete at the time of this filing due to the limited amount of time since the acquisition date and the ongoing status of the valuation. As such, we are unable to disclose certain information with respect to the Keystone Shops acquisition including the preliminary estimated fair value of the assets acquired and liabilities assumed. We anticipate that we will complete the initial accounting for the business combination during the third quarter of 2021.