

# CANADA HOUSE CANNABIS GROUP INC. Formerly doing Business as CANADA HOUSE WELLNESS GROUP INC.

Management's Discussion and Analysis

For the three and nine months ending April 30, 2023 and 2022

MANAGEMENT'S DISCUSSION & ANALYSIS

For the three and nine months ended April 30, 2023 and 2022

# MANAGEMENT'S DISCUSSION AND ANALYSIS OF FINANCIAL CONDITION AND RESULTS OF OPERATIONS

This Management's Discussion and Analysis ("MD&A") of Canada House Cannabis Group Inc., formerly Canada House Wellness Group Inc. (hereinafter referred to as the "Company" or "Canada House") was prepared in accordance with National Instrument 51-102 Continuous Disclosure Obligations and should be read in conjunction with the unaudited condensed interim consolidated financial statements and related notes thereto of the Company for the three and nine months ending April 30, 2023 and 2022 (the "Financial Statements") and the audited consolidated financial statements and related notes thereto of the Company for 15-month period ended July 31, 2022. The Company files its Financial Statements, press releases and other required disclosure documents on the SEDAR database at www.sedar.com. All amounts are in thousands of Canadian dollars.

The Company prepares Financial Statements in accordance with International Financial Reporting Standards ("IFRS"). Except where otherwise indicated, all financial information reflected herein is expressed in thousands of Canadian Dollars.

This MD&A may contain information and declarations on the future performance of the Company that are, by nature, forward-looking. These declarations reflect management's expectations regarding future events based on assumptions and uncertainties that are subject to the risk factors identified in the "Risks and Uncertainties" section of this MD&A. Readers are hereby cautioned.

The unaudited condensed interim consolidated financial statements and MD&A of the Company in respect of the three and nine months ending April 30, 2023, and 2022 were approved and authorized for issuance by the Board of Directors of the Company on June 29, 2023. The effective date of this MD&A is June 29, 2023.

#### **BUSINESS HIGHLIGHTS**

Subsequent to nine months period ending April 30, 2023, the Company announced:

- 1. On May 9, 2023, the Company announced the departure of its Chief Executive Officer, Mr. Chris Churchill-Smith and the appointment of Mr. Alex Kroon as Interim Chief Executive Officer.
- 2. On June 21, 2023, the Company announced the filing of restatement of the unaudited condensed consolidated financial statements of the Company for the nine months ended April 30, 2023 and 2022, to amend the Company's original unaudited condensed consolidated financial statements for the same period as filed on March 23, 2023.

Subsequent to the issuance of the Original Financial Statements, the Company identified the following accounting errors that required the restatement of amounts within the statements of financial position, statements of income and comprehensive income, statement of changes in shareholders' equity, and the statements of cash flows related to the comparable nine-month period ended January 31, 2022 (amounts expressed in thousands of Canadian dollars):

Investment in associate - The Company used the enterprise value method to measure the value of the

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Company's shares used as an investment in Montréal Cannabis Médical Inc. ("MTL") made on August 9, 2022, whereby the Company acquired 24.99% of the issued and outstanding shares of MTL in exchange for 49.99% of the issued and outstanding common shares of the Company. In determining the value of investment, the Company should have used an equity value method which required the deduction of debt from the enterprise value and resulted in an overstatement by approximately \$11,000 of the value of Company's investment in MTL. In addition, transaction costs associated with this investment of \$905 should not have been expensed. The effect of this correction is to reduce the investment in associate's carrying value by \$10,095.

Mortgage payable – Mortgage renewal costs of \$60 should not have been expensed.

Promissory notes – The maturity date on one of the Company's promissory notes with a carrying value of \$4,167 was amended from December 12, 2024 to December 12, 2023 and, accordingly the promissory note should have been classified as current.

2020 convertible debenture – In August 2022, the conversion price of the secured convertible debenture with Archerwill Investments Inc. (the "Archerwill Debenture") and related warrants were amended and, as a result, they no longer met the fixed-for-fixed criteria to qualify as an equity instrument. Accordingly, the Company was required to reassess the fair value of each component of the Archerwill Debenture. The net impact of this reassessment is to increase the carrying value of the host debt instrument by \$60 and reclassify the conversion option and equity from equity to liability with an estimated fair value of \$3,463, and \$640, respectively, upon correction.

The restatement does not have an impact on the Adjusted EBITDA (non-IFRS measure) disclosed in the news release of March 23, 2023.

# Nine months ending April 30, 2023

During the nine months ending April 30, 2023, the Company announced:

- 1. On November 28, 2022, the company announced its financial results for the 15-months ending July 31, 2022. As announced on May 30, 2022, the Company filed a Notice of Change in Financial Year End on SEDAR to change its financial year end from April 30 to July 31 and the annual audited financial statements for this transition year are for a 15- month period which includes the 3-month period starting May 1, 2022, to July 31, 2022.
- 2. On August 25, 2022, the Company announced the results of its annual general and special meeting of shareholders held on August 23, 2022. All Company matters put forward were approved by the shareholders, including the re-election of Erik Bertacchini, Norman Betts, Chris Churchill-Smith, Shawn Graham, Gaetan Lussier, and Dennis Moir as directors of the Company and the conditional election of Richard Clement and Michel Clement as additional directors, conditional upon the completion of the closing of the first tranche of the Corporation's acquisition of Montreal Cannabis Medical Inc. ("MTL") The directors will hold office until the next Annual General Meeting of Shareholders, or until their successors are elected or appointed.

The Company's shareholders also voted in favour of the: (i) reappointing of Ernst & Young LLP as the auditors of the Company until the close of the next annual meeting of shareholders of the Company; and (ii) amendments to the Company's investment instruments with Archerwill Investments Inc. The business

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summary presented at the Annual General Meeting is available on the Investor Centre section of Canada House's website at https://canadahouse.ca.

Following the shareholder meeting, the Company completed the previously announced consolidation of its common shares on the basis of thirty (30) pre-consolidation shares for each one (1) post-consolidation share. Fractional shares resulting from the share consolidation were rounded up or down to the nearest whole Common Share. The Company has also officially adopted "Canada House Cannabis Group Inc." as its corporate legal name.

3. On March 6, 2023, the Company announced it formed Strategic Alliance with Artisanal Cannabis Company Inc. ("Artisanal"). Artisanal launched its first products on the Ontario Cannabis Store and the Abba Medix medical cannabis platform.

Canada House is currently in the process of closing a transaction (see the press releases of the Company dated August 9, 2021, July 26, 2022, and August 30, 2022) with Montréal Cannabis Médical Inc. ("MTL"), a Montreal based "flower-first" Licensed Producer and has now successfully migrated cultivation in its wholly owned subsidiary, IsoCanMed Inc., to MTL's cultivation methodologies.

Canada House, through its other wholly owned subsidiaries Abba Medix Corp. ("**Abba**") and Canada House Clinics Inc. ("**CHC**"), has established itself as a leading provider of products and services in the Canadian medical cannabis market, leveraging its heritage and focus on Veterans to grow Abba's active medical patient registrations to over 3,000.

With Abba now focusing on its medical marketplace, Canada House and MTL decided to cease cultivation activities in Abba's cultivation facility in Pickering, Ontario and instead lease the space to Artisanal, a craft cannabis producer exclusively focused on the cultivation of premium products. The Company has significantly reduced its overhead at Abba by leasing the cultivation space to Artisanal. Abba also participates in Artisanal's sales through a royalty mechanism, and the cultivation space now contributes to our top-line revenues. Artisanal's first product, Valencia, a unique Sour Tangie phenotype, is now available to approximately 1500 retailers through the Ontario Cannabis Store, under the company's new Artisanal Cannabis brand.

4. On March 23, 2023, the Company reported its financial results for the three months ending Jan 31, 2023 including a quarterly net profit with record revenue, positive cash flow and a continuation of improved quarterly results. Subsequent to the end of this quarter, the Company filed a restatement of those quarterly financials on June 21, 2023 as described above in the subsequent events section.

## **BUSINESS OVERVIEW**

Canada House was incorporated on September 29, 1982 under the *Business Corporations Act* (British Columbia) and was continued under the *Canada Business Corporations Act* ("CBCA"). The registered office of the Company is located at 551 Rue Saint-Marc, Louiseville, Quebec, J5V 2L4, Canada.

The Company's Common Shares are listed on the CSE under the trading symbol "CHV." The Corporation is a reporting issuer in the provinces of British Columbia, Alberta, and Ontario.

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The Company is a 24.99% shareholder of MTL and is the parent company of wholly-owned subsidiaries: Abba, a licensed producer in Pickering, Ontario, that primarily operates a medical cannabis marketplace while leveraging its cultivation and license assets for third parties; CHC, which operates clinics across the country that work directly with primary care teams to provide specialized cannabinoid therapy services to patients suffering from simple to complex medical conditions; 690050 NB Inc. doing business as Knalysis Technologies ("Knalysis"), a provider of fully customizable, cloud-based software to CHC that links physician, provider, and patient to data that supports treatment with medical cannabis; ICM, a licensed producer in Louiseville, Quebec, that produces high-quality medical-grade cannabis. In addition, CHC is the sole shareholder of Margaree Health Group Incorporated ("Margaree"), a medical cannabis clinic dedicated to Veterans in Nova Scotia.

Canada House's goal is to become a leading cultivator of premium craft cannabis, monetize its adult use market license and facility assets and be a leading provider of medical cannabis from education to marketplace. The Company is targeting the national medical cannabis markets, the recreational adult-use market in Quebec and working with MTL to sell across Canada.

# Corporate Structure:

Abba, CHC, Knalysis, and ICM are each wholly-owned subsidiaries of Canada House.

Abba was incorporated under the *Business Corporations Act* (Ontario) in 2013 and is a licensed producer ("Licensed Producer") under the *Cannabis Act*, S.C. 2018, c.16 (the "Cannabis Act") and *Cannabis Regulations* (Canada) (the "Cannabis Regulations"). Abba also obtained a license to cultivate in Pickering, Ontario, in September 2017 and a sales license in December 2018. Abba has approximately 22,000 square feet in its indoor, controlled grow facility in Pickering, Ontario.

CHC was incorporated under the *Business Corporation Act* (New Brunswick) on October 7, 2013, as 672800NB Inc. and operated under the business name "Marijuana for Trauma" until changing its name to "CanadaHouse Clinics Inc." in October 2018. CHC owns and operates medicinal cannabis clinics. It provides services to assist its patients in selecting a licensed producer, identify appropriate strains, and consult and support patients regarding the use of medical cannabis inclusive of issuing a Medical Document (authorization to purchase medical cannabis).

The Company acquired Knalysis in January 2018. Knalysis creates tools for better cannabis health outcomes by its innovative software that seamlessly links physicians, providers, and patients, offering a global approach to reporting, monitoring and care. Its leadership team envisioned a need for health technology connecting every aspect of the medical marijuana field and has pioneered software to meet thisneed. Its products were developed with a national network of clinicians in the medical marijuana domain and are built to deliver better monitoring of symptoms, moods, and treatments for both physician and patient. Subsequent to end of the quarter, effective May 1, 2023 Knalysis was amalgamated into CHC.

The Company acquired ICM on June 12, 2020. ICM was incorporated under the *Canada Business Corporations Act* on March 4, 2016 and obtained a standard cultivation licenseunder the ACMPR on January 12, 2018 and a standard processing license under the Cannabis Act on August21<sup>st</sup>, 2020. ICM owns and operates an approximately 64,000 square foot state-of-the-art indoor growfacility in Louiseville, Quebec, employing vertical, aeroponic production methodologies.

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On August 30, 2022, Canada House announced the closing of the first tranche of its acquisition of MTL.

With the closing of the first tranche of the Transaction (the "Initial Closing"), the Company acquired approximately 24.99% of the issued and outstanding shares of MTL in exchange for 49.99% of the issued and outstanding common shares of the Company. Following the completion of the Company's share consolidation announced on August 25, 2022, the shareholders of MTL were issued 22,779,340 Common Shares on the Initial Closing. There are now 45,567,767 Common Shares issued and outstanding. The definitive transaction agreement between the parties provides for the Company to acquire the remaining 75.01 % of the issued and outstanding shares of MTL on the second tranche of the Transaction (the "Subsequent Closing") in exchange for such number of Common Shares that when added to the Common Shares issued on the Initial Closing, is equal to 80.0% of the issued and outstanding common shares of the Company.

After the completion of the Initial Closing, the parties will proceed to satisfy the closing conditions to the second tranche of the Transaction, namely MTL's preparation of the required audited annual and unaudited interim financial statements and related management's discussion and analysis of MTL (the "MTL Financial Statements"). Following MTL's preparation of the MTL Financial Statements, the Company will proceed to a shareholder meeting to approve the Subsequent Closing, as required by the rules and policies of the Canadian Securities Exchange.

The percentages of Common Shares noted above will be subject to anti-dilution adjustments in favour of the vendors of the MTL shares wherein additional Common Shares will be issued up to 49.99% of the Common Shares prior to the Subsequent Closing and up to 80.0% following the Subsequent Closing in the event of the issuance of Common Shares upon the conversion of the principal and accrued interest of the Company's \$6.5 million convertible debenture issued to Archerwill Investments Inc. on August 5, 2020.

The Transaction constitutes a "reverse takeover" of the Company and it is anticipated that following the Subsequent Closing, the Company will operate under the MTL corporate name with shares trading on the CSE under a related ticker symbol. Trading in the Company's common shares has been halted since the Transaction was initially announced on August 9, 2021 and is expected to remain halted until the Subsequent Closing.

The Subsequent Closing is subject to a number of conditions customary for a transaction of this nature, including but not limited to (i) approval by the shareholders of Canada House of the acquisition at a special meeting to be called for these purposes (in the case of the Subsequent Closing), (ii) the completion of the Share Consolidation, (iii) there being no material adverse change in the business of Canada House or MTL (as applicable) prior to the Subsequent Closing, and (iv) receipt of applicable third party and regulatory approvals including the approval of the CSE. The Subsequent Closing will occur as soon as possible following the satisfaction of all such closing conditions. A press release will be issued in due course to announce the expected timing of the Subsequent Closing once MTL has provided the required MTL Financial Statements.

With the Initial Closing having been concluded, the amendments to restructure certain debt obligations of the Company as described in the Company's July 26, 2022, press release are now effective.

# **Business Strategy and Development**

Canada House believes a vertical integration strategy within the medical cannabis sector is well suited to the Canadian Cannabis Market, as itsharpens the focus on the above critical success factors and facilitates sustainable growth and

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profitabilitythrough strong relationships with its patients and internalizes profit margins throughout the supply chain by growing and selling product from both third parties and its own licensed producers that meet the needs of its patients.

Canada House leverages the patient insights from its veteran oriented medical cannabis clinics to curate a leading medical cannabis menu at Abba resulting in rapid adoption of Abba by CHC's patient base. Abba is a marketplace selling products from over 20 licensed producers but remains an additional dried flower distribution channel for products grown by ICM and MTL.

On the Adult Use market Canada House now has a leading cultivation facility at ICM that grows identically to MTL to achieve high quality and yields. Canada House earns fees to assist MTL in distribution in some key provinces, sells bulk cannabis to MTL and monetizes its Abba cultivation space via partnership.

Key strategic initiatives are as follows:

1. Build a strong medical cannabis veteran product portfolio offering both Abba and third-party products.

Abba now offers its registered patients a multitude of products including dried flower, vape pens, oils, edibles and topicals and plans to continue to add new, exciting, Cannabis 2.0 and other products. Abba's medical cannabis sales to veterans have increased significantly, and through an exclusive genetic licensing agreement with InPlanta Biotechnology Inc., Abba has successfully launched the VetStar Day<sup>TM</sup>, and Veterans Kush <sup>TM</sup> strains which are only available to registered patients of Abba.

Abba and CHC focus on medical cannabis patients with coverage, starting with veterans, and will pursue other segments with coverage. Both medical divisions continue to focus on growth.

2. Leverage ICM growing with MTL methodology to capitalize on Adult Use markets in Quebec, Ontario and rest of Canada leveraging MTL sales into those markets.

As a result of the strategic acquisition of ICM, the Company has accessed the vast Quebec cannabis market through ICM's distribution agreement with Société québécoise du cannabis ("SQDC").

The Company will continue to enhance the grow methodologies deployed at ICM's 64,000 square foot production facility to increase its annual production capacity of low-cost dried flower. ICM implemented MTL grow methodology in 2022 in half of its facility and is planning on converting the entire facility. MTL is purchasing all of the ICM production to supplement MTL's internal production. ICM has adjacent land of 450,000 square feet that can accommodate the construction of facilities which, when built, can provide an additional production capacity of up to 50,000 kg. This additional grow capacity will only be built out if and when the market demands further production and will allow Canada House to meet a substantial increase in demand across all its distribution channels.

3. Continue to support MTL expansion in recreational markets and source new genetics.

Canada House, through its two Licensed Producers, continues to pursue additional advantages, particularly as it relates to exciting new genetics that Abba has secured through a partnership which are testing in excess of

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26% THC potency. These new genetics are currently being cultivated at ICM for eventual bulk sale to MTL and lent (or licensed for a fee) to MTL to cultivate at their low-cost facility and will complement previously accepted SKUs being launched in 3 of Canada's largest recreational markets on ICM and Abba's licenses. These genetics are deemed to be of significant value and an asset and contributor to the continued success of the Company and its investment in MTL.

#### Canada House Clinics Inc.

CHC's mission is to improve the quality of life for anyone suffering from post-traumatic stress disorder, chronic pain and/or other medical conditions. CHC is not in the business of growing or distributing cannabis and will not undertake these activities in the future. CHC provides education services to assist their patients in selecting a Licensed Producer, identify appropriate strains, and consult and support patients regarding the use of medical cannabis. Services are inclusive of issuing a Medical Document (authorization to purchase medical cannabis) using licensed health care providers. Since its inception, CHC has directly supported thousands of veterans and civilians across Canada with comprehensive service and care. CHC currently has twelve clinic locations, including both standalone and embedded locations inside third-party medical clinics. There is one clinic in Alberta, one in each of Prince Edward Island and Newfoundland, two clinics in New Brunswick, two clinics in Nova Scotia and five clinics in Ontario. CHC continues to provide a community environment for those engaged in the process of healing with a focus on support during the various steps of the program. Clients of CHC clinics are educated to understand the possible benefits of cannabinoid therapy, and, if appropriate, introduced to a professional who can write a cannabis prescription in order to meaningfully improve the quality of lives for veterans, first responders and civilians alike.

CHC continues to execute several initiatives to provide better service and support for their patients. Recently added multidisciplinary capabilities provide wellness services through registered professionals in the fields of massage, naturopathy and Psychotherapy. CHC healthcare staff produce a blog each month, which focuses on the efficacy of cannabis treatment for various conditions supported by fact-based research, client trends and feedback. CHC continues to make improvements to its Cannabis Patient Management ("CPM") software, including new physician services capabilities, embedded secure telemedicine, prescriber and client portals, digital treatment plans and reconciliation of licensed producerpayments. The CPM software not only allows for better service to existing clients, it also improves the efficiency of managing patient care. To this end, specific API integrations with partnered licensed producers have been created to allow for the registration of patients more securely, instantly and accurately. Incorporated treatment reporting has been added to the patient portal that will allow a better understanding of what treatments and products work best for a specific diagnosis.

In the interest of providing superior, comprehensive service to its clients, CHC has added Licensed Practical Nurses and other health workers to provide Cannabinoid Therapy Education ("CTE") to all clients, which is an integral part of the Company's vision in offering better health outcomes to those seeking alternative treatments towards improving their quality of life. CHC uses a combination of Physicians and Nurse Practitioners to issue medical documents, both in person and via telemedicine. Consultation fees are either billed back to a payor (e.g. provincial health plan) or paid by CHC (e.g. a Nurse Practitioner seeing a patient).

New clients must register online on CHC's website or walk into a clinic for a hard copy registration package. In order to register, clients must provide a referral or diagnosis and proof of identity. Once a client profile is created, all pertinent medical information is uploaded for CTE and Prescribers. The first appointment is then set up to provide the client with CTE in order to review their medical history and provide education with regards to their specific

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diagnoses and dosing recommendation. It is the client's ultimate responsibility to select the most appropriate cannabis strains and Licensed Producer and CTE's are first and foremost committed to connecting patients to Licensed Producers that are best suited to their needs.

Patient educators ("Educators") have not been made aware of the specific terms and conditions of any educational contracts with partnered Licensed Producers. Their recommendations to clients are based on the recommended treatment plan. Canada House attempts to standardize educational contracts across LP's.CHC and its Educators are committed to recommending products and Licensed Producers based on the cannabinoid and terpene profiles best suited for the diagnosis and conditions being treated. Patients can demand Licensed Producers that Canada House does not have a contract with, and Educatorsmay suggest products from an uncontracted Licence Holder if it is a better option for the patient and the Educator sufficiently understands the capabilities of that Licensed Producer.

On May 27, 2021, CHC acquired 100% of the issued and outstanding shares of Margaree for cash consideration of \$500,000 and a three-year earn-out measured against Margaree's revenue during the earn-out period. Margaree is a medical cannabis clinic dedicated to Veterans in Nova Scotia. Margaree's patients will be served by the Halifax clinic of CHC. CHC has also committed to further increasing its contributions to veteran causes both through Notfor-Profit Post Traumatic Growth Association and additional programs.

CHC facilitates Abba client growth by providing insights to Abba on which types of cannabis products would be effective and popular with patients and including Abba in recommended treatment options when appropriate for a particular patient. CHC remains committed to educating on and working with many external Licensed Producers to provide greater capacity and treatment alternatives based on patient needs. In addition to Abba , CHC has over nineteen agreements with Licensed Producers from which CHC patients could choose their medicine. CHC's clinics also provide Second Level Assessments for veteran clients who require an increased level of care. Abba has secured its amended sales license from Health Canada, enabling the sale of its own cannabis directly to CHC and other patients, as well as consumers.

#### Licensed Producers

# Abba Medix Corp.

Abba became focused during 2022 on being a leading medical marketplace for veterans with coverage and transitioned recreational market production and sales to ICM and MTL. As a medical marketplace, Abba sources over 180 sku's from over 40 brands from more than 20 licensed producers to curate a menu for veterans and other medical patients. Abba medical marketplace sales have growth from \$50,000 monthly to well over \$1M monthly from summer 2020 to 2023.

At full capacity, the facility leased and outfitted by Abba has capacity to produce between 2,000 and 3,000 kg of premium cannabis annually. Abba has detailed policies and Standard Operating Procedures ("SOPs") and has licensed seed-to-sale software and equipment from Ample Organics. The Company believes that it can leverage the production capacity at this facility to support new revenue opportunities that monetize and de-risk its cultivation space while continuing to focus on its medical marketplace and medical fulfillment from this facility. As Abba is focused on medical distribution and client registration, it has no short-term plans to use this licensed facility for cultivation and, as such has entered into a business agreement with Artisanal to use the licensed rooms for cultivation for a fee and a royalty, which represents meaningful cost savings and an additional revenue stream. (Please see the Company's Press Release dated March 6, 2023 for more details.)

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A summary of the dates and descriptions of the Abba licenses to date are as follows:

Date	Description
September 01, 2017 License No 10-MM0264/2017	Cannabis Cultivation LicenseSales or Provision of 1. dried marijuana 2. marijuana plants 3. marijuana seed Under ACMPR sub sec 22 (2)-limited
	This licensed producer may sell, provide, ship, transport and deliver substances authorized forsales or provision on this licensed to license dealersolely for the purpose of conducting analytical testing.
September 29, 2017 License No 10-MM0264/2017	Destruction room -included as Sub div C room  Still under ACMPR sub sec 22 (2)-limited. This licensed producer may sell, provide, ship, transport and deliver substances authorized forsales or provision on this licensed to license dealersolely for the purpose of conducting analytical testing.
April 20, 2018 License No 10-MM0264/2018	Production of 1. Bottled cannabis oil production 2. Cannabis in in its natural form/cannabisresin added additional subdivision C grow room and oil extraction room included in the license
	Sale is Still under ACMPR sub sec 22 (2)-limited. This licensed producer may sell, provide, ship, transport and deliver substances authorized forsales or provision on this licensed to license dealersolely for the purpose of conducting analytical testing.
July 20, 2018 License No 10-MM0264/2018	Selling seeds to Licensed Producers Still under ACMPR sub sec 22 (2)-limited. This licensed producer may sell, provide, ship, transport and deliver substances authorized for sales or provision on this licensed to license dealer solely for the purpose of conducting analytical testing.
July 31, 2018	Production of Fresh CannabisSale
License No 10-MM0264/2018  November 10, 2018 License No. LIC-MZPK573ALN-2018-1	Still governed by the section 22 (2) limited version  Updated License under Cannabis regulations Standard cultivation license Standard Processing license (including sales of seeds and planting materials)

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December 21, 2018	Sales (Medical) -Dried cannabis License with
License No. LIC-MZPK573ALN-2018-1	condition.
August 30, 2019	Amended Sales License – Abba can start legally
License No. LIC-MZPK573ALN-2018-2	selling its own branded dry flower and fresh
	cannabis.
August 21, 2020	Amended sales license – Abba can start selling
License No. LIC-MZPK573ALN-2020	cannabis oil, concentrate, topical and edible
	products.
August 21, 2023 (sales license renewal approved	Renewal of Amended sales license (prior was
May 26, 2023)	LIC-MZPK573ALN-2020). Two year renewal.
License No. LIC-MZPK573ALN-2023	
August 21, 2023 (medical sales license renewal	Renewal of medical sales license (prior was
approved May 26, 2023)	LIC-MZPK573ALN-2018-1). Two year renewal.
License No. LIC-MZPK573ALN-2023	
August 21, 2023 (cultivation and processing	Renewal of standard cultivation and processing
renewal approved May 26, 2023)	license (prior was LIC-MZPK573ALN-2018-1).
License No. LIC-MZPK573ALN-2023	Two year renewal.

#### IsoCanMed Inc.

ICM has invested approximately \$15 in a state-of-the-art 64,000-square-foot production facility, including its recently completed retrofit under the oversight of MTL to deploy MTL' proven cultivation methodologies. ICM's facility currently offers the potential for an annual production capacity of over 6,000 kg of low-cost dried flowers. The annual cultivation weight at ICM is largely dependent on which genetics are used and the yield per plant from the genetics selected. ICM also owns adjacent land of 450,000 square feet that can accommodate the construction of facilities which, once built, will provide additional production capacity of 50,000 kg.

# ICM holds the following licenses:

Date	Description			
January 12, 2018	Cannabis Cultivation LicenseSales or Provision of			
License No 10-MM0766/2018	1. dried marijuana			
	2. marijuana plants			
	3. marijuana seed			
	Under ACMPR sub sec 22 (2)-limited			
	This licensed producer may sell, provide, ship, transport and deliver substances authorized for sales or provision on this licensed to license dealer solely for the purpose of conducting analytical testing.			

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May 11, 2018 License No 10-MM0766/2018	Destruction room (ID), Trimming room (122) and Drying room (123) - included as Sub div C room.  Still under ACMPR sub sec 22 (2)-limited. This licensed producer may sell, provide, ship, transport and deliver substances authorized forsales or provision on this licensed to license dealersolely for the purpose of conducting analytical testing.
November 8, 2018 License No. LIC-5EFG9AFN3H-2018	Updated License under Cannabis regulations Standard cultivation license
May 10, 2019 License No. LIC-5EFG9AFN3H-2018-1	Amended Standard cultivation license – Addition of mother rooms M2A/M2B
September 6, 2019 License No. LIC-5EFG9AFN3H-2018-2	Amended Standard cultivation license – Addition of clone room C2; addition of flowering rooms F4, F5, F6; Addition of room 125.
January 10, 2020 License No. LIC-5EFG9AFN3H-2018-3	Amended Standard cultivation license – Addition of room SC (trimming).
August 21, 2020 License No. LIC-5EFG9AFN3H-2018-4	Addition of Standard Processing Licence – ICM can start legally selling its ownbranded dry flower and fresh cannabis.

#### Corporate activities

In August 2021, the Company entered into a share exchange agreement with MTL. During the fifteen months ending July 31, 2022, the Company borrowed \$1,000 from MTL at 3% interest per annum and the interest rate increased to 15% since June 28, 2022. The loan is unsecured and has no specific terms of repayment. In October 2021, the Company issued a \$700 principal amount secured debenture which has a two-year term. On December 15, 2021, MTL and ICM entered into a loan agreement for ICM to borrow up to \$4,139 from MTL. The loan was used for capital expenditures related to the retrofit of ICM's facility.

# Going Concern Uncertainty

The unaudited condensed interim consolidated financial statements have been prepared on the basis of accounting principles applicable to a going concern, which assumes that the Company will continue in operation for the foreseeable future and will be able to realize its assets and discharge its liabilities in the normal course of operations. These unaudited condensed interim consolidated financial statements do not include any adjustments to the amounts and classification of assets and liabilities that would be necessary should the Company be unable to continue as a going concern. Such adjustments could be material.

For the three and nine months ended April 30, 2023, the Company earned a net profit of \$756 and \$1,452, respectively, and as at April 30, 2023, had an accumulated deficit of \$67,900 and a working capital deficit of \$8,753.

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Cash flow from operations for the nine months ended April 30, 2023 was \$1,461. Whether, and when, the Company can attain sustained profitability and sustained positive cash flows from operations that is material is subject to material uncertainty that may cast significant doubt about the Company's ability to continue as a going concern and, therefore, the Company may be unable to realize its assets and discharge its liabilities in the normal course of business. The Company will need to raise additional capital in order to fund its planned operations and meet its obligations. While the Company has been successful in obtaining financing to date and believes it will be able to obtain sufficient funds in the future and ultimately achieve sustained profitability and sustained positive cash flows from operations that is material, there can be no assurance that the Company will achieve and sustain profitability and be able to do so in the future that is material for the Company.

# **Selected Information Table**

The following table summarizes certain financial data related to the Company and should be read in conjunction with the Company's audited financial statements for the fifteen months period ended July 31, 2022 and the year ended April 30, 2021.

	As at and for the 15-months period	As at and for the Year	As at and for the Year
	Ended July 31, 2022	Ended April 30, 2021	Ended April 30, 2020
	\$000's	\$000's	\$000's
Revenue	30,175	11,880	5,334
Net revenue	26,666	10,560	5,310
Loss	(11,093)	(11,365)	(9,520)
Current assets	7,727	9,873	4,982
Non-current assets	26,322	27,119	9,446
Current liabilities	17,044	12,139	3,940
Non-current liabilities	20,758	17,980	5,414
Working capital (deficiency)	(9,317)	(2,266)	1,042
Deferred income tax liability	1,986	1,855	-
Share capital	48,685	48,685	39,241
Shareholders' equity (deficiency)	(3,753)	6,873	5,074
Loss per share - basic and diluted	\$(0.49)	\$(0.52)	\$(0.03)

#### MANAGEMENT'S DISCUSSION & ANALYSIS

For the three and nine months ended April 30, 2023 and 2022

# **Quarterly Results**

Quarter Net Revenues		Net profit (loss) Net profit ( per si basic and di			
	\$000's	\$000's	\$		
	(Unaudited)	(Unaudited)	(Unaudited)		
Year ended July 31, 2023	,	,	,		
Quarter ended April 30, 2023	9,345	756	0.02		
Quarter ended January 31, 2023	7,819	87	0.00		
Quarter ended October 31, 2022	5,981	609	0.02		
15-months ended July 31, 2022					
Quarter ended July 31, 2022	5,863	(1,296)	(0.06)		
Quarter ended April 30, 2022	5,497	(2,146)	(0.09)		
Quarter ended January 31, 2022	6,176	(1,699)	(0.07)		
Quarter ended October 31, 2021	5,106	(3,377)	(0.15)		
Quarter ended July 31, 2021	4,024	(2,575)	(0.11)		
Year ended April 30, 2021					
Quarter ended April 30, 2021	2,898	(6,156)	(0.27)		
Quarter ended January 31, 2021	2,872	(2,518)	(0.11)		
Quarter ended October 31, 2020	2,263	(2,059)	(0.09)		
Quarter ended July 31, 2020	2,527	(632)	(0.03)		

# RESULTS OF OPERATIONS

#### **Net Revenues**

The Company has two reportable and operating segments. The Company cultivates and distributes cannabis related products via federally approved cannabis programs by way of its Licensed Producer business. In addition, Company operates its clinic business through its CHC subsidiary. The Company derives substantially all of its revenue from these two segments. The table below outlines the revenue attributed to medical, consumer and bulk sales channels for the three and nine months ended April 30, 2023 and the comparative periods.

#### FORMERLY CANADA HOUSE WELLNESS GROUP INC.

#### MANAGEMENT'S DISCUSSION & ANALYSIS

For the three and nine months ended April 30, 2023 and 2022

	Three mont	hs ended	Nine month	s ended	
	April 30 2023	April 30 2022	April 30 2023	April 30 2022	
СНС	2025	2022	2025	2022	
Referral revenue	1,314	1,316	4,008	3,973	
License revenue and other	25	7	58	21	
	1,339	1,323	4,066	3,994	
Licensed Producers (Abba and ICM)					
Product revenue	6,279	4,387	17,330	14,892	
License revenue and other	2,124	223	3,265	414	
Less excise tax	(397)	(436)	(1,516)	(2,521)	
	8,006	4,174	19,079	12,785	
Total net revenue	9,345	5,497	23,145	16,779	

#### CHC

During the quarter ending April 30, 2023, CHC's referral revenue decreased by \$2 or 0%, from \$1,316 during the quarter ending April 30, 2022, to \$1,314. The decrease for the quarter ending April 30, 2023, compared to April 30, 2022, is due to the elimination of a larger amount of the intercompany referral revenue CHC charges Abba since CHC has referred more patients to Abba during the quarter. The overall volume of patient purchases managed by CHC, including purchases by CHC patients of Abba products, increased 9% comparing Q3 2023 to Q2 2022

# Licensed Producers (Abba and ICM)

During the quarter ending April 30, 2023, Licensed Producers' net revenue increased by \$4,174 or 92%, from \$4,193 during the quarter ending April 30, 2022, to \$8,006. The increase for the quarter ending April 30, 2023, compared to April 30, 2022, is due to a \$1,901 or 853% increase in Abba and ICM license revenue, a \$1,892 or 43% increase in Abba and ICM product revenues from the adult-use recreational market and medical sales market, and a \$39 or 9% of the decrease in the excise tax. The increase of \$1,901 in Abba and ICM license revenue is due to MTL's increase in sales to the provincial distributors using Abba and ICM's sales license. The \$1,892 increase in Abba and ICM product revenues is mainly due to the increased sales in the medical sales market, which reflects the increase in the number of cannabis patients Abba serves.

FORMERLY CANADA HOUSE WELLNESS GROUP INC.

MANAGEMENT'S DISCUSSION & ANALYSIS

For the three and nine months ended April 30, 2023 and 2022

# **Cost of Sales and Gross Margin**

Licensed Producers (Abba and ICM)

	Three months	s ended	Nine months	ended
	April 30	April 30	April 30	April 30
	2023	2022	2023	2022
Licensed Producers (Abba and ICM)				
Product revenue	6,279	4,387	17,330	14,892
License revenue and other	2,124	223	3,265	414
Less excise tax	(397)	(436)	(1,516)	(2,521)
Total net revenue for the segment	8,006	4,174	19,079	12,785
Cost of sales	(3,260)	(2,750)	(8,107)	(9,538)
Inventory impairment	-	(1,259)	-	(4,000)
Gross profit before fair value adjustment	4,746	164	10,972	(753)
Gross margin before FV adjustments	59%	4%	58%	-6%
Fair value adjustment on sale of inventory	(1,137)	6	(2,236)	(1,173)
Fair value adjustment on biological assets	1,217	(88)	3,416	(337)
Gross profit	4,827	82	12,153	(2,263)
Gross margin	60%	2%	64%	-18%

Gross margin before fair value adjustments was 59% in the quarter ended April 30, 2023 as compared to 4% in the quarter ended April 30, 2022. Gross margin was 58% in the quarter ended April 30, 2023 compared to -6% for the quarter ended April 30, 2022.

The increase of 55% in gross margin from 4% for the quarter ended April 30, 2022 to 59% for the quarter ended April 30, 2023 is primarily driven by the fact that there was no impairment in the quarter ended April 30, 2023 and \$1,259 of impairment to the inventory for the quarter ended April 30, 2022.

# **Operating Expenses**

Total operating expenses include general and administrative, sales and marketing, share-based compensation, right-of-use assets amortization, and depreciation and amortization.

Total operating expenses for the three months ended April 30, 2023, were \$3,632, compared to \$2,906 for the three months ended April 30, 2022, an increase of \$726 or 25% for the three months period compared with April 30, 2022. The increase is due to a \$424 increase in general and administrative, a \$199 increase in depreciation and amortization expense from \$263 for the three months ending April 30, 2022, to \$462 for the three months ending April 30, 2023, \$26 increase in right-of-use assets amortization, and a \$130 increase in sales and marketing.

General and administrative for the three months ending April 30, 2023, were \$2,665, compared to \$2,241 for the

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#### MANAGEMENT'S DISCUSSION & ANALYSIS

For the three and nine months ended April 30, 2023 and 2022

three ending April 30, 2022. It was a \$424 or 19% increase mainly due to the increase in general operating expenses. General operating increased from \$360 to \$641 an increase of \$281 or 78% from three months ending April 30, 2023, compared with the three months ending April 30, 2022. The increase is mainly due to sales ramp-up and business growth.

# Finance, Transaction Costs and Other Expenses

During the three months ended April 30, 2023, finance costs increased by \$661 or 82% to \$1,471 from \$810 compared with the three months ending April 30, 2022. The increase is mainly due to non-cash accretion expense on promissory notes being recognized.

During the three months ending April 30, 2023, the Company recognized its share (24.99%) of the post-acquisition profit of the investee in the amount of \$41, offset by \$581 unrealized profit eliminated to the extent of the Company's interest in the associate. (Please see note 8 to the unaudited condensed interim consolidated financial statements for the three and nine months ending April 30, 2023 and 2022.)

#### CHANGE IN FINANCIAL POSITION

Consolidated cash flows for the nine months ending April 30, 2023 and 2022 were as follows:

	April 30, 2023	April 30, 2022
Cash flow provided by (used in) operating activities	1,461	(1,644)
Cash flow used in investing activities	(626)	25
Cash flow provided by (used in) financing activities	(774)	1,636
Net change in cash	61	758

# **Operating Activities**

For the nine months period ended April 30, 2023, cash provided by operating activities was \$1,461, compared to \$1,644 of cash used in operating activities for the same period ended April 30, 2022. The positive cash flow from operating activities is due to the combination of ramp-up of sales and cost control.

# **Investing Activities**

Cash used in investing activities in the nine months period ended April 30, 2023, includes \$330 of finder's fees paid by cash for the investment in an associate and \$296 of cash used in the purchase of property, plant and equipment. Cash used in investing activities in the nine months period ended April 30, 2022, includes \$25 of cash used in the purchase of property, plant and equipment.

# **Financing Activities**

For the nine months period ended April 30, 2023, net cash used in the financing activities was \$774. During the nine months period, the Company borrowed \$244 from MTL, made \$456 lease payments, and repaid \$423 to

#### FORMERLY CANADA HOUSE WELLNESS GROUP INC.

#### MANAGEMENT'S DISCUSSION & ANALYSIS

For the three and nine months ended April 30, 2023 and 2022

convertible debenture holders. For the nine months period ended April 30, 2022, net cash provided by the financing activities was \$1,636. It included \$2,267 in borrowings partially offset by \$454 of lease payments and \$80 of repayments to the convertible debenture holders.

#### **Consolidated Statement of Financial Position**

As of April 30, 2023, the total assets were \$43,978 compared to \$34,049 as of July 31, 2022. The \$9,929 increase is primarily due to a \$6,140 increase in investment in an associate, a \$4,704 increase in trade and other receivables, a \$982 increase in biological assets, and a \$120 increase in right-of-use assets. The increase is partially offset by a \$1,474 decrease in property, plant and equipment, and \$691 decrease in inventory.

The Company's current liabilities as of April 30, 2023, were \$21,617 compared to \$17,044 as of July 31, 2022. The \$4,573 increase in current liabilities is primarily due to a \$4,091 increase in current portion of the promissory notes due to a reclassification of part of the \$12,500 promissory notes due in December 2023, a \$823 increase in current portion of the borrowings as a result of the reallocation to current liability from non-current, partially offset by a \$24 decrease in trade and other payables, \$423 decrease in current portion of convertible debentures due to repayments. As of April 30, 2023, working capital is a deficit of \$8,753 compared to a working capital deficit of \$9,317 as of July 31, 2022.

# **Issued and Outstanding Shareholders' Equity**

Share Capital

#### (a) Authorized

The authorized share capital of the Company consists of an unlimited number of common shares.

# (b) Issued and outstanding

		Number of	Share	Equity Component of Convertible	Contributed		Total hareholders' (Equity)
	Note	Shares	Capital	Debentures	Surplus	Deficit	Deficiency
Balance as at July 31, 2021		22,788,427	48,685	2,174	15,961	(62,336)	4,484
Share-based compensation Net loss and comprehensive loss for the period		- -	-	- -	255 -	- (7,222)	255 (7,222)
Balance as at April 30, 2022		22,788,427	48,685	2,174	16,216	(69,558)	(2,483
Balance as at July 31, 2022		22,788,427	48,685	2,174	14,287	(68,899)	(3,753
Common shares issued pursuant to investment in associates	8	22,779,340	5,846	-	-	_	5,846
Shares issued for finder's fee and service Charge related to modification of conversion feature	8	584,797	575	-	-	-	575
and warrants	13	-	-	-	-	(453)	(453
Convertible debenture	13	-	-	(1,504)	(1,755)		(3,259
Share-based compensation	16	-	-		23	-	23
Net loss and comprehensive loss for the period		-	-	-	-	1,452	1,452
Balance as at April 30, 2023		46,152,564	55,106	670	12,555	(67,900)	431

FORMERLY CANADA HOUSE WELLNESS GROUP INC.

MANAGEMENT'S DISCUSSION & ANALYSIS

For the three and nine months ended April 30, 2023 and 2022

# **Share Based Compensation**

The Company has established a stock option plan (the "Option Plan") for directors, officers, employees and consultants of the Company. The Company's Board of Directors determines, among other things, the eligibility of individuals to participate in the Option Plan and the term, vesting periods, and the exercise price of options granted to individuals under the Option Plan.

Each share option converts into one common share of the Company on exercise. No amounts are paid or payable by the individual on receipt of the option. The options carry neither rights to dividends nor voting rights. Options may be exercised at any time from the date of vesting to the date of their expiry.

The Company's Option Plan provides that the number of common shares reserved for issuance may not exceed 10% of the common shares that are outstanding unless the Board of Directors shall have increased such limit by a Board of Directors resolution. In addition, the aggregate number of shares so reserved for issuance to one person may not exceed 5% of the issued and outstanding shares. If any options terminate, expire, or are cancelled as contemplated by the Option Plan, the number of options so terminated, expired or cancelled shall again be available under the Option Plan.

The Company recognized Nil and \$23 of share-based compensation expense during the three and nine months ended April 30, 2023 (April 30, 2022 – \$53 and \$255), with a corresponding amount recognized as a contributed surplus.

During the nine months ended April 30, 2023, the Company did not issue any stock options. On May 12, 2022, the Company announced cancellation of 348,333 incentive stock options previously held by certain directors, officers, and employees of the Company.

# **Liquidity and Capital Resources**

	April 30, 2023	July 31, 2022
Cash	511	450
Working capital	(8,753)	(9,317)
Total assets	43,978	34,049
Total non-current liabilities	21,930	20,758

The Company had a working capital deficiency of \$8,753 as at April 30, 2023 as compared to a working capital deficiency of \$9,317 as at July 31, 2022. As at April 30, 2023, the Company had cash and cash equivalents in the amount of \$511 as compared to \$450 at July 31, 2022.

The Company started generating positive cash flow from its operation starting from the quarter ended October 31, 2022 and primarily financed its operations, capital expenditures and growth initiatives through the generation of net revenue, working capital, and cash on hand during the three and nine months ended April 30, 2023.

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For the three and nine months ended April 30, 2023 and 2022

The Company's objective when managing its liquidity and capital resources is to maintain sufficient liquidity to support financial obligations when they come due, while executing operating and strategic plans. The Company manages liquidity risk through the management of its capital structure and resources to ensure that it has sufficient liquidity to settle obligations and liabilities when they are due. Our ability to fund our operating requirements depends on future operating performance and cash flows, which are subject to economic, financial, competitive, business and regulatory conditions, and other factors, some of which are beyond our control. Our primary short-term liquidity needs are to use the net operating profit to fund debt repayments when they become due, capital expenditures, and lease payments. Our medium-term liquidity needs primarily relate to debt repayments and lease payments. Our long-term liquidity needs primarily relate to potential strategic plans.

As of April 30, 2023, the Company has access to the following capital resources available to fund operations and obligations:

- \$511 cash and cash equivalents; and
- access to the retrofit loan from Montreal Cannabis Medical Inc. On December 15, 2021, MTL and ICM entered into a loan agreement for ICM to borrow up to \$4,139 from MTL. The Loan amount is to be used by IsoCanMed for the completion of the Retrofit.

# **Related Party Transactions and Balances**

Key management personnel are those persons having the authority and responsibility for planning, directing and controlling activities of the Company, directly or indirectly, including the Chief Executive Officer, Chief Financial Officer, Chief Operating Officer, Chief Technology Officer and equivalent and Directors.

Compensation expense for the Company's key management personnel for the three and nine months ended April 30, 2023 and 2022 is as follows:

	Three mor	Three months ended		ths ended
	April 30 2023	April 30 2022	April 30 2023	April 30 2022
Salaries and wages	418	393	1,195	1,206
Share-based compensation	-	30	13	142
General and administrative	-	18	-	51
	418	441	1,208	1,399

During the nine months ending January 31, 2023, the Company paid \$63 in consulting fees to Industries IsoCan Inc., a company controlled by three shareholders of Canada House, and \$17 of rent to Immeubles IsoCan Inc., a company controlled by the same three shareholders. As of April 30, 2023, the Company owes promissory notes in the total amount of \$12,500 payable (July 31, 2022 - \$12,500) to the same three shareholders. (note 12).

On August 30, 2022, Canada House Cannabis Group closed the first tranche of its acquisition of MTL. With the closing of the first tranche of the Transaction (the "Initial Closing") the Company acquired 24.99% of the issued and outstanding shares of MTL in exchange for 49.99% of the issued and outstanding common shares of the

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Company. At current stage, the Company owns 24.99% of the issued and outstanding shares of MTL and has significant influence over MTL and that is neither a subsidiary nor an interest in a joint venture. The condensed interim consolidated financial statements include the Company's share of MTL's income, expenses and equity movements. Where the Company transacts with its associates, unrealized profits or losses are eliminated to the extent of the Company's interest in the associate.

# **Contingencies**

- (a) The Company and its subsidiary, Abba, were served with a Statement of Claim for damages for the alleged failure to pay invoices in the amount of \$200 plus pre- and post-judgment interest. Pleadings have now closed, and the parties are in the process of scheduling examinations for discovery. Given that examinations for discovery have not yet occurred, it is too early in the process to have a reasonable expectation or evaluation of the Plaintiff's claim, but the Company believes the claim to be without merit.
- (b) On April 15, 2021, Canada House's wholly owned subsidiary, IsoCanMed, was served with an application to initiate proceedings for damages for its alleged failure to pay invoices in the amount of \$304 plus pre and post judgment interest. Prior to the Plaintiff initiating proceedings, IsoCanMed provided the Plaintiff with a list of deficiencies related to the Plaintiff's work installing the HVAC system at IsoCanMed's facility. The list of deficiencies includes the Plaintiff's supply and installation of a chiller which has not yet been put into operation by the Plaintiff. The Plaintiff and IsoCanMed discussed IsoCanMed's payment of the balance owing (approximately \$305) on the total contract value of \$2,300 when the Plaintiff had successfully remedied the outstanding deficiencies in its workmanship. In addition, at the request of the Plaintiff, IsoCanMed provided the Plaintiff with comments on the items it disputed in the Plaintiff's outstanding invoices. After receiving IsoCanMed's requested comments, the Plaintiff halted all communication and proceeded with this application.

IsoCanMed's external counsel to appear on IsoCanMed's behalf and respond to the application. IsoCanMed's external counsel has filed a Defence and Counterclaim to the Plaintiff's application along with the expert report relied upon in same. At this time, the Plaintiff's defense to IsoCanMed's Counterclaim and any expert evidence to be relied upon by the Plaintiff have not been filed with the Court. Initial discoveries of the Parties related to the Plaintiff's claim and IsoCanMed's Counterclaim have been delayed.

- (c) The Company was served with an application to initiate proceedings for damages for its alleged failure to pay indebtedness in the amount of \$65. The Company has retained external counsel to appear on the Company's behalf and respond to the application. It is too early in the process to have a reasonable expectation or evaluation of the plaintiff's claim, but the Company believes the claim to be without merit.
- (d) The Company is in the process of corresponding with the remaining holders of the Company's outstanding Convertible Debentures dated December 5, 2017, some of which were amended by Convertible Debenture Amending Agreements dated as of December 5, 2021 (collectively, the "2017 Debentures"), to propose repayment terms. The Company has not entered into repayment agreements with all holders of the 2017 Debentures. The principal and interest of the 2017 Debentures not subject to repayment agreements is due and payable and the holders of the 2017 Debentures may exercise rights to enforce the payment thereof.

In the ordinary course of business and from time to time, the Company is involved in various other claims related

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to its ordinary course and conduct of its business. Although such matters cannot be predicted with certainty, management does not consider the Company's exposure to these claims to be material to these consolidated financial statements.

#### **Commitments**

As at April 30, 2023, the Company is committed under leases for equipment and office space for the following minimum annual rentals:

2022	307
2023	259
2024	221
Thereafter	202
	989

# Capital management

The Company defines the capital that it manages as the amounts it classifies in share capital, augmented by any amounts raised through the issuance of convertible debentures, promissory notes, borrowings and mortgage payable.

	April 30, 2023	July 31, 2022
Share capital, including equity component of convertible debentures	55,776	50,859
Convertible debentures	5,112	4,767
Financial instruments liabilities	3,635	-
Promissory notes	11,984	10,866
Borrowings	4,490	3,926
Mortgage payable	1,956	2,000
	82,953	72,418

The Company's objectives when managing capital are to ensure that there are adequate capital resources to safeguard the Company's ability to continue as a going concern and to maintain adequate levels of funding to support its ongoing initiatives and business development activities in order to provide returns for its shareholders.

The Company is an early-stage company and is dependent on raising further capital, primarily equity, to fund its capital expenditures and its operating expenses in excess of revenue until such time as it reaches cash break-even. As at April 30, 2023, the Company had raised, net of issuance costs, approximately \$41,570 (July 31, 2022 - \$41,312) by the issuance of common shares, warrants, convertible debentures and long-term debt. The Company may raise additional equity in the future, although there can be no assurance that the Company will be successful in doing so.

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# **Off Balance Sheet Arrangements**

To the best of management's knowledge, there are no off-balance sheet arrangements that have, or are reasonably likely to have, a current or future effect on the results of operations or financial condition of the Company.

# **Statement of Compliance**

These unaudited condensed interim consolidated financial statements have been prepared in accordance with International Accounting Standard 34, *Interim Financial Reporting* ("IAS34"), as issued by the International Accounting Standards Board ("IASB").

These unaudited condensed interim consolidated financial statements were approved and authorized for issuance in accordance with a resolution of the Board of Directors of the Company on June 29, 2023.

These unaudited condensed interim consolidated financial statements should be read in conjunction with the Company's audited financial statements for the 15-month period ended July 31, 2022.

#### **Basis of Presentation**

The Financial Statements, presented in Canadian Dollars, have been prepared on a historical cost basis except for certain financial instruments which are measured at fair value.

# **Basis of Consolidation**

These unaudited interim consolidated statements of the Company for April 30, 2023 comprise the results of the Company and its wholly-owned subsidiaries Abba, CHC, Knalysis, ICM, TLP, and Margaree,

# Significant accounting policies

The accounting policies adopted in the preparation of these unaudited condensed interim consolidated financial statements are consistent with those followed in the preparation of the Company's annual consolidated financial statements for the 15-month period ended July 31, 2022, no new standards were adopted other than the Company adopted IAS 28 Investments in Associates to account its new investment in an associate (note 8).

# **Investment in associates**

Associates are all entities over which the Company has significant influence but not control or joint control. This is generally the case where the Company holds between 20% and 50% of the voting rights. Investments in associates are accounted for using the equity method of accounting (see "Equity Method" below), after initially being recognized at cost. The Company has received unaudited Financial Statements from MTL and has relied on this information provided by MTL management as input in the preparation of its unaudited condensed interim consolidated financial statements for the three and nine months ended April 30, 2023 and 2022) (Please see note 8 to the unaudited condensed interim consolidated financial statements for the three and nine months ended April 30, 2023 and 2022).

# **Equity method**

Under the equity method of accounting, investments in associates and joint ventures are initially recognized at cost

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and adjusted thereafter to recognize the Company's share of the post-acquisition profits or losses of the investee in profit or loss, and the Company's share of movements in other comprehensive income of the investee in other comprehensive income. Dividends received or receivable from associates and joint ventures are recognized as a reduction in the carrying amount of the investment.

Where the Company's share of losses in an equity-accounted investment equals or exceeds its interest in the entity, including any other unsecured long-term receivables, the Company does not recognize further losses, unless it has incurred obligations or made payments on behalf of the other entity.

Unrealized gains on transactions between the Company and its associates and joint ventures are eliminated to the extent of the Company's interest in these entities. Unrealized losses are also eliminated unless the transaction provides evidence of an impairment of the asset transferred. Accounting policies of equity-accounted investees have been changed where necessary to ensure consistency with the policies adopted by the Company. The carrying amount of equity-accounted investments is tested for impairment.

#### **New and Amended Standards**

Amendments to IAS 37: Onerous Contracts - Cost of Fulfilling a Contract

In May 2020, the IASB issued amendments to IAS 37, Provisions, Contingent Liabilities and Contingent Assets, to specify that the cost of fulfilling a contract comprises the costs that relate directly to the contract, and can either be incremental costs of fulfilling that contract or an allocation of other costs that relate directly to fulfilling contracts. The new guidance is effective for annual periods beginning on or after January 1, 2022 and is to be applied to contracts that have unfulfilled obligations as at the beginning of that period. The Company adopted the Amendments to IAS 1 effective August 1, 2022 with no impact to the Company's consolidated financial statements.

IFRS 3 – Business Combinations ("IFRS 3")

Amendments to IFRS 3 were issued in May 2020, and are effective for annual periods beginning on or after January 1, 2022, with earlier application permitted. The amendments update references within IFRS 3 to the 2018 Conceptual Framework and require that the principles in IAS 27 - Provisions, Contingent Liabilities and Contingent Assets be used to identify liabilities and contingent assets arising from business combination. The Company adopted the Amendments to IFRS 3 effective August 1, 2022 with no impact to the Company's consolidated financial statements.

# **Future Accounting Pronouncements**

The Company has not early adopted any standard, interpretation or amendment that has been issued but is not yet effective.

Amendments to IAS 1: Classification of Liabilities as Current or Non-Current and Deferral of Effective Date

In January 2020, the IASB issued amendments to IAS 1, Presentation of Financial Statements, to provide a more general approach to the presentation of liabilities as current or non-current based on contractual arrangements in place at the reporting date. These amendments:

• specify that the rights and conditions existing at the end of the reporting period are relevant in determining

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whether the Company has a right to defer settlement of a liability by at least twelve months; provide that management's expectations are not a relevant consideration as to whether the Company will exercise its rights to defer settlement of a liability; and

• clarify when a liability is considered settled.

On July 15, 2020, the IASB issued a deferral of the effective date for the new guidance by one year to annual reporting periods beginning on or after January 1, 2023 and is to be applied retrospectively. The Company has not yet determined the impact of these amendments on its consolidated financial statements.

IAS 8 – Accounting policies, Changes in accounting estimates and Errors ("IAS 8")

Amendments to IAS 8 were issued in February 2021, IASB issued Definition of Accounting Estimates, which amends IAS 8. The amendment replaces the definition of accounting estimates. Under the new definition, accounting estimates are "monetary amounts in financial statements that are subject to measurement uncertainty." The amendment provides clarification to help entities to distinguish between accounting policies and accounting estimates. The amendments are effective for annual periods beginning on or after January 1, 2023.

IAS 12 – Income Taxes ("IAS 12")

Amendments to IAS 12 were issued in May 2021, IASB issued Deferred Tax related to Assets and Liabilities arising from a Single Transaction, which amends IAS 12. The amendment narrows the scope of the initial recognition exemption so that it does not apply to transactions that give rise to equal and offset temporary differences. As a result, companies will need to recognize a deferred tax asset and deferred tax liability for temporary differences arising on initial recognition of transactions such as leases and decommissioning obligations. The amendments are effective for annual periods beginning on or after January 1, 2023 and are to be applied retrospectively. Financial instruments and risk management

#### Credit risk

Credit risk is the risk of financial loss to the Company if a customer or counterparty to a financial instrument fails to meet its contractual obligations, and arises principally from deposits with banks and outstanding receivables. The Company trades only with recognized, creditworthy third parties. The Company performs credit checks for all customers who wish to trade on credit terms. As at April 30, 2023 and July 31, 2022, three customers represented 76% and 42% of the outstanding trade and other receivable balance, respectively. For the nine months ended April 30, 2023, three customers accounted for 49 of revenue (April 30, 2022 – three customers accounted for 48% of revenue).

The Company does not hold any collateral as security, but mitigates this risk by dealing only with what management believes to be financially sound counterparties and, accordingly, does not anticipate significant loss for non-performance.

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The aging of trade receivables is as follows:

	April 30, 2023	July 31, 2022
Not past due	6,472	1,726
1 to 30 days past due	845	724
31 to 60 days past due	172	358
Over 61 days past due	254	226
	7,743	3,034

As at April 30, 2023, the expected credit loss recognized was \$104 (July 31, 2022 - \$14).

# Liquidity risk

Liquidity risk is the risk that the Company will not be able to meet its financial obligations as they become due. The Company's exposure to liquidity risk is dependent on the Company's ability to raise additional financing to meet its commitments and sustain operations. The Company mitigates liquidity risk by management of working capital, cash flows and the issuance of share capital.

The Company is obligated to the following contractual maturities of undiscounted cash flows:

	Carrying Amount	Total Contractual Cash Flow	Year 1	Year 2	Year 3	Year 4 and Beyond
Lease liability	2,431	989	307	259	221	202
Promissory notes	4,167	4,167	4,167	-	-	-
Promissory note - non-current	7,817	8,333	_	8,333	_	-
Trade and other payables	11,550	12,597	11,304	-	1,293	-
Convertible debentures	8,747	9,810	627	-	9,183	-
Borrowings	4,490	4,490	2,573	1,917	· -	-
Mortgage payable	1,956	2,220	2,220	-	-	-
	41,158	42,606	21,198	10,509	10,697	202

#### Market risk

Market risk is the risk that the fair value or future cash flows of a financial instrument will fluctuate because of changes in market prices. Market risk comprises three types of risk: currency risk, interest rate risk and other price risk.

#### Currency risk

Currency risk is the risk to the Company's earnings that arises from fluctuations of foreign exchange rates. The Company is not exposed to foreign currency exchange risk as it has minimal financial instruments denominated in a foreign currency and substantially all of the Company's transactions are in Canadian dollars, which is also the

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Company's functional currency.

#### Interest rate risk

Interest rate risk is the risk that the fair value or future cash flows of a financial instrument will fluctuate because of changes in market interest rates. The Company is not exposed to interest rate risk as at April 30, 2023 as the Company does not have any variable interest rate assets or liabilities.

# Other price risk

Other price risk is the risk that the fair value or future cash flows of a financial instrument will fluctuate because of changes in market prices (other than those arising from interest rate risk or currency risk), whether those changes are caused by factors specific to the individual financial instrument or its issuer, or factors affecting all similar financial instruments traded in the market. The Company is not exposed to other price risk as at April 30, 2023.

#### Fair values

The carrying values of cash, trade and other receivables, trade and other payables, promissory notes, borrowings and convertible debentures approximate the fair values due to the short-term nature of these items or the interest rates and discount rates being at market. The risk of material change in fair value is not considered to be significant due to a relatively short-term nature. The Company does not use derivative financial instruments to manage this risk.

Financial instruments recorded at fair value on the consolidated statements of financial position are classified using a fair value hierarchy that reflects the significance of the inputs used in making the measurements. The Company categorizes its fair value measurements according to a three-level hierarchy. The hierarchy prioritises the inputs used by the Company's valuation techniques. A level is assigned to each fair value measurement based on the lowest-level input significant to the fair value measurement in its entirety. The three levels of the fair value hierarchy are defined as follows:

- Level 1 Unadjusted quoted prices as at the measurement date for identical assets or liabilities in active markets.
- Level 2 Observable inputs other than quoted prices included in Level 1, such as quoted prices for similar assets and liabilities in active markets; quoted prices for identical or similar assets and liabilities in markets that are not active; or other inputs that are observable or can be corroborated by observable market data.
- Level 3 Significant unobservable inputs that are supported by little or no market activity. The fair value hierarchy also requires an entity to maximize the use of observable inputs and minimize the use of unobservable inputs when measuring fair value.

The fair value hierarchy requires the use of observable market inputs whenever such inputs exist. A financial instrument is classified to the lowest level of the hierarchy for which a significant input has been considered in measuring fair value.

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#### Risk Factors

The following section on Risk Factors should be read in conjunction with the annual Management's Discussion and Analysis for the fifteen months period ended July 31, 2022.

# a) Risk Factors Related to the ICM Acquisition and MTL Transaction

Acquisitions Generally

While the Company conducted substantial due diligence in connection with acquisitions generally, there are risks inherent in any acquisition. Specifically, there could be unknown or undisclosed risks or liabilities of ICM and MTL for which the Company is not sufficiently indemnified pursuant to the provisions of the corresponding SEA. Any such unknown or undisclosed risks or liabilities could materially andadversely affect the Company's financial performance and results of operations. The Company could encounter additional transaction and integration related costs or other factors such as the failure to realize all of the benefits anticipated in the ICM acquisition and MTL transaction. All of these factors could cause a delay the anticipated accretive effect of the ICM acquisition and MTL transaction and cause a decrease in the market price of the common shares.

# Failure to Realize Benefits of Acquisitions

The Company may not realize the anticipated benefits of the transaction or may not realize them in the time frame expected. The Company cannot provide assurance that it will be able to grow or even sustain the cash flow generated by acquisitions, including the historic acquisition of ICM and the transaction with MTL which remains in progress with only Tranche One closed to date. Difficulties encountered as a result of these transactions may prove problematic to overcome such as, without limitation, the inability to integrate or retain key personnel, the inability to develop and retain business relationships with current customers, and difficulties with adoption or implementation of new business plans, standards, controls, processes and systems.

#### Dilution

Following completion of the MTL transaction or future transactions, the Company may issue equity securities to finance its activities, including future acquisitions. If the Company was to issue common shares, existing holders of such common shares may experience dilution in their holdings. Moreover, when the Company's intention to issue additional equity securities becomes publicly known, the Company's share price, as the case may be adversely affected.

# b) Operational and Industry Risks

Contagious Disease and Covid-19 (Coronavirus) or similar future outbreaks

The Company's business could be adversely affected by the effects of a widespread global outbreak of contagious disease, including the recent outbreak of Covid-19 (Coronavirus), which has caused a widespread health crisis that has affected economies and financial markets around the world resulting in an economic downtown. Similar to the Covid-19 outbreak, future similar outbreaks may also cause staff shortages, reduced customer traffic and increased government regulation, all of which may negatively impact the business, financial

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condition and results of operations of the Company.

Cannabis Activities in the United States

The changing, uncertain, regulatory environment in the United States is a risk to the sector in Canada. The Company operates in the medical cannabis sector only in Canada. In June 2020, the Company terminated the software contract Knalysis had with its only US customer, located in Pennsylvania and does not conduct business in the United States at the present time. Changes in the cannabis industry and regulations in the United States could impact investment attitudes, capital markets and opportunities in the Canadian market.

Cannabis Not an Approved Drug or Medicine

Cannabis is not an approved drug or medicine in Canada. The Government of Canada does not endorse the use of cannabis, but the courts have required reasonable access to a legal source of cannabis when authorized by a healthcare practitioner. Abba has now secured its amended sales license from HealthCanada, enabling the sale of its owns cannabis directly to patients and consumers.

Even though Abba has been successful in obtaining a License to Sell, such License will subject Abba to ongoing compliance and reporting requirements. Failure to comply with the requirements of the License or any failure to maintain the License could have a material adverse impact on the business, financial condition and operating results of the Group. Furthermore, the License will have an expiry date of approximately one year from the date it is granted. Upon expiration of the License, Abba would be required to submit an application for renewal to Health Canada containing information prescribed under the ACMPR and renewal cannot be assured.

Initial licensing requirements for recreational cannabis under the new Cannabis Act (Canada) (the "Cannabis Act") and its supporting Regulations came into force on October 17, 2018, with additional Regulations (Cannabis 2.0) for edibles, oils and extracts in October 2019. The market for cannabis (including medical cannabis) in Canada is regulated by the Cannabis Act and applicants and Licensed Producers are required to demonstrate compliance with regulatory requirements, such as quality control standards, record-keeping of all activities as well as inventories of cannabis, and physical security measuresto protect against potential diversion. Licensed Producers are also required to employ qualified quality assurance personnel who ultimately approve the quality of the product prior to making it available for sale. This approval process includes testing (and validation of testing) for microbial and chemical contaminants to ensure that they are within established tolerance limits for herbal medicines for human consumption as required under the Food and Drugs Act, and determining the percentage by weight of the two active ingredients of marijuana, delta-9- Tetrahydrocannabinol and cannabidiol.

Factors related to Facility Projects or Expansions which may Prevent Realization of Business Objectives

Any adverse changes or developments related to changing or expanding any Facility could have a material and adverse effect on the Company's business, financial condition and prospects. There is a risk that changes or developments could cause the Facility not to achieve its production targets on budget, or at all, as it can be adversely affected by a variety of factors, including some that are discussed elsewhere in these risk factors and the following:

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- (a) delays in obtaining, or conditions imposed by, regulatory approvals;
- (b) plant design errors;
- (c) environmental pollution;
- (d) non-performance by third party contractors;
- (e) increases in materials or labour costs;
- (f) construction performance falling below expected levels of output or efficiency;
- (g) breakdown, aging or failure of equipment or processes;
- (h) contractor or operator errors;
- (i) labour disputes, disruptions or declines in productivity;
- (i) inability to attract sufficient numbers of qualified workers;
- (k) disruption in the supply of energy and utilities; or
- (1) major incidents and/or catastrophic events such as fires, explosions, earthquakes or storms.

It is also possible that the ongoing costs of the Facility may be significantly greater than anticipated by the Company's management, and may be greater than funds available to the Company, in which circumstancethe Company may curtail, or extend the timeframes for completing its business plans. This could have an adverse effect on the financial results of the Company.

# c) Regulatory Risks

The Group operates in a new industry which is highly regulated and is in a market which is very competitive and evolving rapidly. Sometimes new risks emerge and management may not be able to predict all of themor be able to predict how they may cause actual results to be different from those contained in any forward-looking statements. The Group's ability to grow, store and sell medical cannabis in Canada is dependent on the License to Sell from Health Canada and the need to maintain the License in good standing. Failure to comply with the requirements of the License or any failure to maintain this License would have a material adverse impact on the business, financial condition and operating results of the Group.

The Group will incur ongoing costs and obligations related to regulatory compliance. Failure to comply with regulations may result in additional costs for corrective measures, penalties or in restrictions of our operations. In addition, changes in regulations, more vigorous enforcement thereof or other unanticipated events could require extensive changes to the Group's operations, increased compliance costs or give rise to material liabilities, which could have a material adverse effect on the business, results of operations and financial condition of the Company.

The industry is subject to extensive controls and regulations, which may significantly affect the financial condition of market participants. The marketability of any product may be affected by numerous factors that are beyond the Group's control and which cannot be predicted, such as changes to government regulations, including those relating to taxes and other government levies which may be imposed. Changes in government levies, including taxes, could reduce the Group's earnings and could make future capital investments or the Group's operations uneconomic. The industry is also subject to numerous legal challenges, which may significantly affect the financial condition of market participants and which cannot be reliably predicted.

The Group's business as a Licensed Producer represents a new industry and new market resulting from its

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regulated regime. In addition to being subject to general business risks and to risks inherent in the nature of an early stage business, a business involving an agricultural product and a regulated consumer product, the Group will need to continue to build brand awareness in the industry and market through significant investments in its strategy, its production capacity, quality assurance, and compliance with regulations.

These activities may not promote the Group's brand and products as effectively as intended. This new market and industry into which management is entering will have competitive conditions, consumer tastes, patient requirements and unique circumstances, and spending patterns that differ from existing markets.

Change in Laws, Regulations, and Guidelines.

The Group's proposed operations are subject to a variety of laws, regulations and guidelines relating to the manufacture, management, transportation, storage and disposal of medical cannabis but also including laws and regulations relating to health and safety, privacy, the conduct of operations and the protection of the environment. While to the knowledge of the Group's management, the Group is currently in compliance with all such laws, changes to such laws, regulations and guidelines due to matters beyond the control of the Group may cause adverse effects to the Group's operations and the financial condition of the Group.

Health Canada could also make changes related to medical cannabis production and sales which could alter how medical cannabis is sold and distributed in Canada including factors such as pharmacy distribution, direct to patient sales, and excise tax levels. While Health Canada does not regulate medical cannabis clinics to the same level as Licensed Producers, future regulatory and legislative changes could modify the operating and regulatory environment for medical cannabis clinics.

A significant portion of the the Group's revenues derive from medical cannabis benefits afforded to veterans by Veterans Affairs Canada (VAC) and administered by Medavie Blue Cross on behalf of VAC. Material negative changes to medical cannabis benefits or administration of those benefits for veterans would have a material negative impact on revenues and profits for Abba and CHC.

The risks to the business of the Group represented by regulatory issues are that they might lead to court rulings or legislative changes that allow those with existing licenses to possess and/or grow medical cannabis, perhaps allow others to opt out of the regulated supply system implemented through the ACMPR by growing their own medical cannabis, or potentially even legitimize illegal areas surrounding cannabis dispensaries. This could significantly reduce the addressable market for the Group's proposed products and could materially and adversely affect the business, financial condition and results of operations for the Group.

While the impact of any of such changes are uncertain and are highly dependent on which specific laws, regulations or guidelines are changed and on the outcome of any such court actions, it is not expected that any such changes would have an effect on the Group's proposed operations that is materially different than the effect on similar sized companies in the same business as the Group.

In addition, the industry is subject to extensive controls and regulations, which may significantly affect the financial condition of market participants. The marketability of any product may be affected by numerous factors that are beyond the Group's control and which cannot be predicted, such as changes to government regulations, including those relating to taxes and other government levies which may be imposed. Changes in government

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levies, including taxes, could reduce the Group's earnings and could make future capital investments or the Group's proposed operations uneconomic. The sudden start of legalization may result in dis-equilibriums between supply and demand causing rapid and sudden changes in prices and massive supply chain disruption. The impact of this potential development may be negative for the Company and could result in increased levels of competition in its existing medical market and/or the entry of new competitors in the overall cannabis market in which the Company operates.

# d) Other Risks

### Volatile Stock Price

The stock price of the Company is expected to be highly volatile and will be drastically affected by governmental and regulatory regimes and community support for the medical cannabis industry. The Company cannot predict the results of its operations expected to take place in the future. The results of these activities will inevitably affect the Company's decisions related to future operations and will likely trigger major changes in the trading price of the Company's common shares.

# History of Losses

The Group has incurred losses in recent periods. The Group may not be able to achieve or maintain profitability and may continue to incur significant losses in the future. In addition, the Group expects to continue to increase operating expenses as it implements initiatives to continue to grow its business. If the Group's revenues do not increase to offset these expected increases in costs and operating expenses, it will not be profitable.

# Risks Inherent in an Agricultural Business

The Group's business involves the growing of cannabis, an agricultural product.

Such business will be subject to the risks inherent in the agricultural business, such as insects, plant diseasesand similar agricultural risks. Although all such growing is expected to be completed indoors under climate controlled conditions, there can be no assurance that natural elements and applicable cultivation risks will not have a material adverse effect on any such future production. In addition, other items can affect the marketability of cannabis grown indoors, including, among other things, the presence of non-cannabis related material, genetically modified organisms and excess heavy metals and residues of pesticides, fungicides and herbicides.

# Energy Costs

The Group's cannabis growing operations will consume considerable energy, which will make it vulnerable to rising energy costs. Accordingly, rising or volatile energy costs may, in the future, adversely impact the business of the Group and its ability to operate profitably. This risk also impacts suppliers and partners, including Artisanal, in the industry which in turn will impact pricing of input products on the medical marketplace.

# Reliance on Management

Another risk associated with the production and sale of medical cannabis is the loss of important staff members. The Group is currently in good standing with all high level employees and believes that with well managed

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practices will remain in good standing. The success of the Group will be dependent upon theability, expertise, judgment, discretion and good faith of its senior management and key personnel. While employment agreements are customarily used as a primary method of retaining the services of key employees, these agreements cannot assure the continued services of such employees. Any loss of the services of such individuals could have a material adverse effect on the Group's business, operating results or financial condition.

#### Insurance and Uninsured Risks

The Group's business is subject to a number of risks and hazards generally, including adverse environmental conditions, accidents, labor disputes and changes in the regulatory environment. Such occurrences could result in damage to assets, personal injury or death, environmental damage, delays in operations, monetary losses and possible legal liability.

Although the Group maintains and intends to continue to maintain insurance to protect against certain risksin such amounts as it considers to be reasonable, the insurance markets are not favorable to the cannabis industry, including Directors and Officers insurance. In addition, insurance may not cover all the potential risks associated with its operations, including product liability claims. The Group may also be unable to maintain insurance to cover these risks at economically feasible premiums. Insurance coverage may not continue to be available or may not be adequate to cover any resulting liability. Moreover, insurance against risks such as environmental pollution or other hazards encountered in the operations of the Group is not generally available on acceptable terms. The Group might also become subject to liability for pollution or other hazards which may not be insured against or which the Group may elect not to insure against because of premium costs or other reasons. Losses from these events may cause the Group to incur significant costs that could have a material adverse effect upon its financial performance and results of operations.

### Reliance on Facilities

The Facilities are integral to the Company's business and adverse changes or developments affecting any of the Facilities may impact the Company's business, financial condition and results of operations. Adverse changes or developments affecting the Company's leased or owned facilities, including but not limited to a force majeure event or a breach of security, could have a material adverse effect on the Company's business, financial condition and prospects. Any breach of the security measures and other Facility requirements, including any failure to comply with recommendations or requirements arising from inspections by Health Canada, could also have an impact on the Company's ability to continue operating under its existing licence or the prospect of renewing the licence or could result in a revocation of the licence.

# Difficulty to Forecast

The Group must rely largely on its own market research to forecast sales as detailed forecasts are not generally obtainable from other sources at this early stage of the medical cannabis industry in Canada. A failure in the demand for its products to materialize as a result of competition, technological change or other factors could have a material adverse effect on the business, results of operations and financial condition of the Group.

# Management of Growth

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The Group may be subject to growth-related risks including capacity constraints and pressure on its internal systems and controls. The ability of the Group to manage growth effectively will require it to continue to implement and improve its operational and financial systems and to expand, train and manage its employee base. The inability of the Group to deal with this growth may have a material adverse effect on the Group'sbusiness, financial condition, results of operations and prospects.

#### Internal Controls

Effective internal controls are necessary for the Group to provide reliable financial reports and to help prevent fraud. Although the Group will undertake a number of procedures and will implement a number ofsafeguards, in each case, in order to help ensure the reliability of its financial reports, including those imposed on the Group under Canadian securities law, the Group cannot be certain that such measures will ensure that the Group will maintain adequate control over financial processes and reporting. Failure to implement required new or improved controls, or difficulties encountered in their implementation, could ha rm the Group's results of operations or cause it to fail to meet its reporting obligations. If the Group or its auditors discover a material weakness, the disclosure of that fact, even if quickly remedied, could reduce the market's confidence in the Group's consolidated financial statements and materially adversely affect the trading price of the Group shares.

# Litigation

The Group may become party to litigation from time to time in the ordinary course of business which could adversely affect its business. Should any litigation in which the Group becomes involved be determined against the Group such a decision could adversely affect the Group's ability to continue operating and the market price the Group shares and could use significant resources. Even if the Group is involved in litigation and wins, litigation can redirect significant company resources.

# Conflicts of Interest

The Company may be subject to various potential conflicts of interest because of the fact that some of its officers and directors may be engaged in a range of business activities. In addition, the Company's executive officers and directors may devote time to their outside business interests, so long as such activities do not materially or adversely interfere with their duties to the Company. In some cases, the Company's executive officers and directors may have fiduciary obligations associated with these business interests that interfere with their ability to devote time to the Company's business and affairs and that could adversely affect the Company's operations. These business interests could require significant time and attention of the Company's executive officers and directors.

# Limited Market for Securities

There can be no assurance that an active and liquid market for the common shares will be maintained and an investor may find it difficult to resell any securities of the Group.

# Unfavorable Publicity or Consumer Perception

Management of the Group believes the medical cannabis industry is highly dependent upon consumer perception regarding the safety, efficacy and quality of the medical cannabis produced. Consumer perception

# CANADA HOUSE CANNABIS GROUP INC. FORMERLY CANADA HOUSE WELLNESS GROUP INC. MANAGEMENT'S DISCUSSION & ANALYSIS

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of the Group's proposed products may be significantly influenced by scientific research or findings, regulatory investigations, litigation, media attention and other publicity regarding the consumption of medical cannabis products. There can be no assurance that future scientific research, findings, regulatory proceedings, litigation, media attention or other research findings or publicity will be favorable to the medical cannabis market or any particular product, or consistent with earlier publicity. Future research reports, findings, regulatory proceedings, litigation, media attention or other publicity that are perceived as less favorable than, or that question, earlier research reports, findings or publicity could have a material adverse effect on the demand for the Group's proposed products and the business, results of operations, financial condition and cash flows of the Group. The Group's dependence upon consumer perceptions means that adverse scientific research reports, findings, regulatory proceedings, litigation, media attention or other publicity, whether or not accurate or with merit, could have a material adverse effect on the Group, the demand for the Group's proposed products, and the business, results of operations, financial condition and cash flows of the Group. Further, adverse publicity reports or other media attentionregarding the safety, efficacy and quality of medical cannabis in general, or the Group's proposed products specifically, or associating the consumption of medical cannabis with illness or other negative effects or events, could have such a material adverse effect. Such adverse publicity reports or other media attention could arise even if the adverse effects associated with such products resulted from consumers' failure to consume such products appropriately or as directed.

# Product Liability

If licensed as a distributor of products designed to be ingested by humans, the Company faces an inherent risk of exposure to product liability claims, regulatory action and litigation if its products are alleged to have caused significant loss or injury. In addition, the sale of the Company's products would involve the risk of injury to consumers due to tampering by unauthorized third parties or product contamination. Previously unknown adverse reactions resulting from human consumption of the Company's products alone or in combination with other medications or substances could occur. Although the Company has Product Liability insurance, the Company may be subject to various product liability claims, including, among others, that the Company's products caused injury or illness, include inadequate instructions for use or include inadequate warnings concerning possible side effects or interactions with other substances. A product liability claim or regulatory action against the Company could result in increased costs, could adversely affect the Company's reputation with its clients and consumers generally, and could have a material adverse effect on the results of operations and financial condition of the Company. There can be no assurances that the Company will be able to obtain or maintain product liability insurance on acceptable terms or with adequate coverage against potential liabilities. Such insurance is expensive and may not be available in the future on acceptable terms, or at all. The inability to obtain sufficient insurance coverage on reasonable terms or to otherwise protect against potential product liability claims could prevent or inhibitthe commercialization of the Company's potential products.

# **Product Recalls**

Manufacturers and distributors of products are sometimes subject to the recall or return of their products for a variety of reasons, including product defects, such as contamination, unintended harmful side effects or interactions with other substances, packaging safety and inadequate or inaccurate labeling disclosure. Ifany of the Company's products are recalled due to an alleged product defect or for any other reason, the Company could be required to incur the unexpected expense of the recall and any legal proceedings that might arise in connection with the recall. The Company may lose a significant amount of sales and may not be able to replace

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those sales at an acceptable margin or at all. In addition, a product recall may require significant management attention. Although the Company has detailed procedures in place for testing its products, there can be no assurance that any quality, potency or contamination problems will be detected in time to avoid unforeseen product recalls, regulatory action or lawsuits. Additionally, if one of the Company's significant brands were subject to recall, the image of that brand and the Company could be harmed. A recall for any of the foregoing reasons could lead to decreased demand for the Company's products and could have a material adverse effect on the results of operations and financial condition of theCompany. Additionally, product recalls may lead to increased scrutiny of the Company's operations by Health Canada or other regulatory agencies, requiring further management attention and potential legal feesand other expenses.

# Competition

The Federal Government has committed to the legalization of recreational cannabis in Canada, but regulatory changes are ongoing and the resulting impacts on recreational model for cannabis production and distribution may impact the medical cannabis market. The impact of this potential development may be negative for the Company and could result in increased levels of competition in its existing medical market and/or the entry of new competitors in the overall cannabis market in which the Company operates.

As a Licensed Producer, there is potential that the Company will face intense competition from other companies, some of which have operating histories, more financial resources, and more industry, manufacturing and marketing experience than the Company. Additionally, there is potential that the industry will undergo consolidation, creating larger companies that may have increased geographic scope and other economies of scale. Increased competition by larger, better-financed competitors with geographic or other structural advantages could materially and adversely affect the business, financial condition and results of operations of the Group.

# Supply Shortages and Overages

The Company may not be able to obtain from third parties, or produce, enough cannabis to meet demand. This may result in lower than expected sales and revenues and increased competition for sales and sources of supply. In the future, Licensed Producers in Canada may produce more cannabis than is needed to satisfy the collective demand of the Canadian adult-use and medical markets, and they may be unable to export the oversupply into other markets where cannabis use is also legal. As a result, the available supply of cannabis could exceed demand, resulting in a significant decline in the market price for cannabis. If such supply or price fluctuations occur, the Company's revenue and profitability may fluctuate materially and its business, financial condition, results of operations and prospects may be adversely affected. In addition, demand for cannabis and cannabis products is dependent on a number of social, political and economic factors that are beyond the Company's control. A material decline in the economic conditions affecting consumers can cause a reduction in disposable income for the average consumer, change consumption patterns and result in a reduction in spending on cannabis products or a switch to other products obtained through illegal channels. There can be no assurance that market demand for cannabis will continue to be sufficient to support the Company's current or future production levels.

#### Compliance with Listing Requirements

The Company is subject to changing rules and regulations promulgated by a number of governmental and self-

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regulated organizations, including, but not limited to, the Canadian Securities Administrators, the CSE, and the Ontario Securities Commission. These rules and regulations continue to evolve in scope and complexity, creating many new requirements.

No Assurance That Listing Standards Will Continue to be Met

The Company must meet continuing listing standards to maintain the listing of the Common Shares on the CSE. If the Company fails to comply with listing standards and the CSE delists the Common Shares, the Company and its shareholders could face significant material adverse consequences, including but not limited to:

- a limited availability of market quotations for the Common Shares;
- reduced liquidity for the Common Shares;
- a limited amount of news about the Company and analyst coverage; and
- a decreased ability for the Company to issue additional equity securities or obtain additional equity or debt financing in the future.

# Obligations as a Public Company

As a public company, the Company is subject to corporate governance and public disclosure requirements that increase costs and add risks of non-compliance, which could adversely impact the price of the Common Shares.

#### Risk Factors Related to the United States

Investors are cautioned that in the United States, cannabis is largely regulated at the state level. To the Company's knowledge, there are to date a total of 29 states, plus the District of Columbia, Puerto Rico and Guam that have legalized cannabis in some form, including Florida, Massachusetts and Ohio. Twelve states and Washington D.C. have legalized recreational cannabis in some form, including Massachusetts. Notwithstanding the permissive regulatory environment of medical cannabis at the state level, cannabis continues to be categorized as a controlled substance under the CSA and as such, violates federal law in the United States. Senators Elizabeth Warren and Cory Gardner have introduced a bipartisan Senate bill titled "Strengthening the Tenth Amendment Through Entrusting States (STATES) Act" that would lift the Controlled Substance Act's restrictions on cannabis in states that have written their own laws. However, there can be no assurances as to when this bill will pass, or if it will pass at all.

The United States Congress has passed appropriations bills in 2018 and each of the last three years that have not appropriated funds for prosecution of cannabis offenses of individuals who are in compliance with state medical cannabis laws. American courts have construed these appropriations bills to prevent the federal government from prosecuting individuals when those individuals comply with state law. However, because this conduct continues to violate federal law, American courts have observed that should Congress at any time choose to appropriate funds to fully prosecute the CSA, any individual or business even those that have fully complied with state law could be prosecuted for violations of federal law. And if Congressrestores funding, the government will have the authority to prosecute individuals for violations of the law before it lacked funding under the CSA's five-year statute of limitations.

Violations of any federal laws and regulations could result in significant fines, penalties, administrative

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sanctions, convictions or settlements arising from civil proceedings conducted by either the federal government or private citizens, or criminal charges, including, but not limited to, disgorgement of profits, cessation of business activities or divestiture. Though the Company no longer engages in activities that may be the subject of any such proceedings, its Knalysis division in the past had a client that operated in Pennsylvania. The Company notes that revenue from such clientele did not comprise a material portion of the Company's consolidated revenues at the time and no revenues from US clients remain.

# e) Going concern uncertainty risk

The unaudited condensed interim consolidated financial statements have been prepared on the basis of accounting principles applicable to a going concern, which assumes that the Company will continue in operation for the foreseeable future and will be able to realize its assets and discharge its liabilities in the normal course of operations. These unaudited condensed interim consolidated financial statements do not include any adjustments to the amounts and classification of assets and liabilities that would be necessary should the Company be unable to continue as a going concern. Such adjustments could be material.

For the three and nine months ended April 30, 2023, the Company incurred a net profit of \$756 and \$1,452, and as at April 30, 2023, had an accumulated deficit of \$67,900 and a working capital deficit of \$8,753. Cash flow provided by the operations for the nine months ended April 30, 2023 was \$1,461. Whether, and when, the Company can attain profitability and positive cash flows from operations is subject to material uncertainty that may cast significant doubt about the Company's ability to continue as a going concern and, therefore, the Company may be unable to realize its assets and discharge its liabilities in the normal course of business. The Company will need to raise additional capital in order to fund its planned operations and meet its obligations. While the Company has been successful in obtaining financing to date and believes it will be able to obtain sufficient funds in the future and ultimately achieve profitability and positive cash flows from operations, there can be no assurance that the Company will achieve profitability and be able to do so in the future on terms favorable for the Company.

# INFORMATION COMMUNICATION CONTROLS AND PROCEDURES

Management, including the Chief Executive Officer ("CEO") and the Chief Financial Officer ("CFO"), is responsible for designing, establishing, and maintaining a system of internal controls over financial reporting ("ICFR") to provide reasonable assurance that all information prepared by the Company for external purposes is reliable and timely. Internal control over financial reporting is designed to provide reasonable assurance regarding the reliability of financial reporting and the preparation of the Financial Statements for external purposes in accordance with IFRS.

The Company's internal control over financial reporting includes those policies and procedures that (i) pertain to the maintenance of records that, in reasonable detail, accurately reflect the transactions of the Company; (ii) provide reasonable assurance that transactions are recorded as necessary to permit preparation of financial statements in accordance with IFRS, and that receipts and expenditures of the Company are being made only in accordance with authorizations of management and directors of the Company; and (iii) provide reasonable assurance regarding prevention or timely detection of unauthorized acquisition, use or disposition of the Company's assets that could have a material effect on the Company's Financial Statements. Due to its inherent limitations, internal control over financial reporting and disclosuremay not prevent or detect all misstatements.

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The CEO and CFO have evaluated whether there were changes to the ICFR during the nine months ended April 30, 2023 that have materially affected, or are reasonably likely to materially affect, the ICFR. As a result, no such significant changes were identified through their evaluation.

# FORWARD-LOOKING STATEMENTS

This MD&A contains "forward-looking information" and "forward-looking statements" within the meaning of applicable Canadian securities laws (collectively referred to as "forward-looking information") which relate to future events or the Company's future performance and may include, but are not limited to, statements about strategic plans, spending commitments, future operations, results of exploration, anticipated financial results, future work programs, capital expenditures and expected working capital requirements. Often, but not always, forward-looking information can be identified by the use of words such as "plans", "expects", "is expected", "budget", "scheduled", "estimates", "continues", "forecasts", "projects", "predicts", "intends", "anticipates" or "believes", or variations of, or the negatives of, such words and phrases, or state that certain actions, events or results "may", "could", "would", "should", "might" or "will" be taken, occur or be achieved.

Readers are cautioned not to place undue reliance on forward looking information and there can be no assurance that forward looking information will prove to be accurate as the Company's actual results, performance or achievements may differ materially from any future results, performance or achievements expressed or implied by such forward-looking information if known or unknown risks, uncertainties or other factors affect the Company's business, or if the Company's estimates or assumptions prove inaccurate. Therefore, the Company cannot provide any assurance that forward-looking information will materialize. Factors that could cause results or events to differ materially from current expectations expressed or implied by the forward-looking information, include, but are not limited to: fluctuations in the currency markets (such as the Canadian Dollar and the United States Dollar); changes in national and localgovernment, legislation, taxation, controls, regulations and political or economic developments in Canadaor other countries in which the Company may carry on business in the future; operating or technical difficulties in connection with exploration and development activities; risks and hazards associated with the business of the production and distribution of medical cannabis (including environmental hazards or industrial accidents); risks relating to the credit worthiness or financial condition of suppliers and other parties with whom the Company does business; the presence of laws and regulations that may impose restrictions on the production and distribution of medical cannabis, including those currently enacted in Canada; employee relations; relationships with and claims by local communities; availability and increasing costs associated with operational inputs and labor; business opportunities that may be presented to, or pursued by, the Company; risks relating to the Company's ability to raise funds; and the factors identified under "Risk Factors" in this MD&A available under the Company's profile at www.sedar.com.

The forward looking information contained in this MD&A are based upon assumptions management believes to be reasonable including, without limitation: financing will be available for future working capital purposes and the completion of the construction of the Company's future production space; operating, and construction costs will not exceed management's expectations; all requisite regulatory andgovernmental approvals for construction projects and other operations will be received on a timely basis upon terms acceptable to the Company, and applicable political and economic conditions will be favorable to the Company with respect to the medical cannabis industry; debt and equity markets and other applicable economic conditions will be favorable to the Company; the availability of equipment and qualified personnel to advance the Company's licensing and construction projects and; the

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execution of the Company's existing and future plans, which may change due to changes in the views of the Company or if new information arises which makes it prudent to change such plans or programs.

All forward-looking-information contained in this MD&A is given as of the date hereof and is based upon the opinions and estimates of management and information available to management as at the date hereof. The Company disclaims any intention or obligation to update or revise any forward-looking information, whether as a result of new information, future events or otherwise, except as required by law.

This MD&A was prepared and approved as at June 29, 2023. Additional information about the Company is available under the Company's profile on the SEDAR website.

(signed) Alex Kroon

(signed) Peili Miao CPA, CGA

Interim Chief Executive Officer

Chief Financial Officer