# SBD CAPITAL CORP. MANAGEMENT'S DISCUSSION AND ANALYSIS FOR THE SIX MONTHS ENDED SEPTEMBER 30, 2024 AND 2023

The following management discussion and analysis ("MD&A") is management's assessment of the results and financial condition of SBD Capital Corp. ("SBD" or the "Company") and should be read in conjunction with the unaudited interim consolidated financial statements for the period ended September 30, 2024 and 2023, which have been prepared in accordance with International Financial Reporting Standards ("IFRS"). All dollar amounts are in Canadian dollars, unless otherwise noted. The date of this MD&A is November 14, 2024. SBD's most recent filings are available on the System for Electronic Document Analysis and Retrieval ("SEDAR") and can be accessed through the Internet at <a href="www.sedarplus.ca">www.sedarplus.ca</a>.

# 1. DESCRIPTION OF BUSINESS

SBD acquires controlling interests in industrial companies in the manufacturing and distribution business. On October 17, 2017 the Company changed its name from White Pine Resources Inc. to SBD Capital Corp. The Company trades on CSE under the symbol SBD.

# 2. SELECTED ANNUAL INFORMATION

The following chart summarizes selected annual information for the three most recently completed years. The information has been prepared in accordance with IFRS:

	2024	2023	2022
Operating expenses Net loss and comprehensive loss	\$ 90,677 (84,298)	\$ 194,053 (195,897)	\$ 164,982 (885,827)
Loss per share	(0.02)	(0.04)	(0.20)
Total assets	73,283	102,254	67,911

#### 3. RESULTS OF OPERATIONS

	Three mo	Three months ended September 30,		Six months ended September 30			nber 30,	
		2024		2023		2024		2023
Revenue	\$	3,872	\$	7,595	\$	6,678	\$	9,938
Cost of goods sold		1,755		1,117		3,059		2,202
Gross margin		2,117		6,478		3,619		7,736
EXPENSES								
Bank charges		187		143		332		330
Consulting fees		7,500		7,500		15,000		15,000
Office and general		798		-		798		-
Storage costs		10,627		6,327		19,138		14,769
Professional fees		16,211		10,590		25,713		19,388
Transfer agent and filing fees		7,053		4,635		10,861		8,052
		42,376		29,195		71,842		57,539

#### Other Items

Unrealized foreign currency translation gain	1,834		1,181	577		104
	\$ (38,425)	\$	(21,536)	\$ (67,646)	\$ (	49,699)
Weighted average number of common shares outstanding basic and diluted	5,825,059	,	4,723,668	5,277,373	4,7	723,668
Net loss per share - basic and diluted	\$ (0.01)	\$	(0.00)	\$ (0.01)	\$	(0.01)

# 3.1 Six months ended September 30, 2024

Operations for the six months ended September 30, 2024 resulted in a comprehensive loss of \$67,646 compared to a loss of \$49,699 during the same period in the prior year. The primary increase in costs relates to professional fees and storage fees.

Bank charges for the six months ended September 30, 2024 was \$332 compared to \$330 in 2023.

Consulting fees for the six months ended September 30, 2024 of \$15,000 is the same as the previous year. The fee relates to management fees.

During the six months ended September 30, 2024, storage costs increased to \$19,138 compared to \$14,769 during the six months ended September 30, 2023. The increase is attributable to higher costs charged by the Alberta Gaming, Liquor and Cannabis.

Professional fees increased to \$25,713 during the six months ended September 30, 2024 compared to \$19,388 in the previous year. The increase was due to higher legal fees in the current period.

During the six months ended September 30, 2024, transfer agent and filing fees increased to \$10,861 compared to \$8,052 during the six months ended September 30, 2023. The increase was due to higher transfer agent costs.

The Company is in the process of developing its marketing strategy for growing the business and increasing sales.

## 3.2 Three months ended September 30, 2024

Operations for the three months ended September 30, 2024 resulted in a comprehensive loss of \$38,425 compared to a loss of \$21,536 during the same period in the prior year. The primary increase in costs relates to professional fees and storage fees.

Bank charges for the three months ended September 30, 2024 was \$187 compared to \$143 in 2023.

Consulting fees for the three months ended September 30, 2024 of \$7,500 is the same as the previous year. The fee relates to management fees.

During the three months ended September 30, 2024, storage costs increased to \$10,627 compared to \$6,327 during the three months ended September 30, 2023. The increase is attributable to higher costs charged by the Alberta Gaming, Liquor and Cannabis.

Professional fees increased to \$16,211 during the three months ended September 30, 2024 compared to \$10,590 in the previous year. The increase was due to higher legal fees in the current period.

During the three months ended September 30, 2024, transfer agent and filing fees increased to \$7,053 compared to \$4,635 during the three months ended September 30, 2023. The increase was due to higher transfer agent costs.

The Company is in the process of developing its marketing strategy for growing the business and increasing sales.

#### 4. QUARTERLY FINANCIAL INFORMATION

The following is selected financial data from the quarterly interim consolidated financial statements of SBD for the last eight completed fiscal quarters ending June 30, 2024. This information should be read in conjunction with SBD's audited annual and unaudited interim consolidated financial statements for the periods below.

OPERATIONS	30/09/2024	30/06/2024	31/03/2024	31/12/2023
Revenue	\$3,872	\$2,806	\$3,883	(\$1,604)
Cost of Sales	\$1,755	\$1,304	\$1,820	\$1,680
General, administrative & amortization expenses	42,376	29,466	7,352	25,786
Comprehensive loss	(\$38,425)	(\$29,221)	(\$8,035)	(\$26,564)
Loss per share – Basic and fully diluted	(0.01)	(0.00)	(0.00)	(0.01)
Cash	\$3,304	\$3,304	\$2,540	\$1,724
Other current assets	51,508	51,508	70,743	60,678
Total Assets	\$54,812	\$54,812	\$73,283	\$62,402
OPERATIONS	30/09/2023	30/06/2023	31/03/2023	31/12/2022
Revenue	\$7,595	\$2,343	\$2,149	\$3,615
Cost of Sales	\$1,117	\$1,085	\$1,011	\$836
General, administrative & amortization expenses	29,195	28,344	15,030	\$78,492
Comprehensive loss	(\$21,536)	(\$28,163)	(\$22,194)	(\$75,714)
Loss per share – Basic and fully diluted	(0.00)	(0.01)	(0.00)	(0.02)

\$4,147

65,650

\$69,797

\$3,612

71,631

\$75,243

\$27,539

74,715

\$102,254

## 5. FINANCIAL CONDITION

Cash

Other current assets

**Total Assets** 

As at September 30, 2024, SBD's total assets were \$58,808 compared to \$73,283 at March 31, 2024.

When capital markets permit, SBD intends to obtain proceeds from additional equity financing to finance marketing and operational expenditures, as well as general and administrative expenditures; however, there can be no assurance that additional capital or other types of financing will be available or that, if available, the terms of such financing will be favourable to SBD.

During the period ended September 30, 2024, no warrants were exercised (2023 - nil).

## LIQUIDITY AND CAPITAL RESOURCES

Presently, SBD is wholly dependent on equity financing to complete the development of its marketing and operational activities (see Section 11.2 – Risks Factors). SBD does not expect to generate any significant revenues from operations in its next fiscal year.

On August 29, 2024, the Company issued 3,166,498 common shares to settle an aggregate of \$158,325 of

\$12,023

61,616

\$73,639

#### indebtedness.

SBD is dependent on external financing to fund its marketing and operational activities. In order to carry out further marketing and pay for general and administrative costs, SBD may spend its existing working capital and attempt to raise additional funds as needed. SBD will continue to assess other companies and seek to acquire interests in additional properties if it feels there is sufficient economic potential and if it has adequate financial resources to do so.

The ability of SBD to successfully acquire additional companies and proceed with marketing and operational activities on current companies is conditional on its ability to secure financing when required. SBD proposes to meet additional capital requirements through equity financing. In light of the continually changing financial markets, there is no assurance that new funding will be available at the times or in the amounts required or desired by SBD, or upon terms acceptable to SBD or at all.

Management reviews its capital management approach on an ongoing basis and believes that this approach, given the relative size of SBD, is reasonable. There were no changes in SBD's approach to capital management for the period ended September 30, 2024. SBD is not subject to externally imposed capital requirements.

#### RELATED PARTY TRANSACTIONS

Related parties and related party transactions impacting the accompanying financial statements are summarized below and include transactions with the following individuals or entities:

## Key management personnel:

Key management personnel include those persons having authority and responsibility for planning, directing and controlling the activities of the Company as a whole. The Company has determined that key management personnel consist of executive and non-executive members of the Company's Board of Directors and corporate officers.

Remuneration attributed to key management personnel can be summarized as follows:

Six months ended September 30,	2024	2023
Short-term benefits* Legal fees	\$ 15,000 10,713	\$ 15,000
	\$ 25,713	\$ 15,000

\*includes base salaries pursuant to contractual employment, or consultancy arrangements. These have been recorded in consulting fees and professional fees.

Consultant	nsultant Consulting	
Arvin Ramos, CFO	\$15,000	-
Chris Irwin, CEO and Director	-	\$10,713
Total	\$15,000	\$10,713

The Company owed a partnership in which a director is a partner in the amount of \$106,919 as at September 30, 2024 (March 31, 2024 - \$94,409). In addition, the Company owed a corporation owned by a director in the amount of \$15,420 as at September 30, 2024 (March 31, 2024 - \$15,420). As at September 30, 2023, the Company owed a corporation owned by an officer in the amount of \$54,000 (March 31, 2024 - \$39,000).

The Company owed \$101,523, in loans and advances, to a company owned by a director.

## OFF-BALANCE SHEET ARRANGEMENTS

SBD had no off-balance sheet arrangements as at September 30, 2024.

## 6. OUTLOOK AND FUTURE WORK

Working capital from SBD's treasury, as available from time to time, may also be used to acquire other companies as opportunities and finances permit.

SBD intends to target, review and, if desirable, acquire and develop additional companies in order to augment and strengthen its current corporate portfolio. In conducting its search for additional companies, SBD may consider acquiring companies that it considers prospective based on criteria such as the sales history or location of the company, or a combination of these and other factors.

There is no assurance that SBD's funding initiatives will continue to be successful to fund its planned purchase, operational and marketing activities.

An investment in SBD's securities is speculative; see Section 11.2 – Risk Factors.

## 7. CRITICAL ACCOUNTING ESTIMATES AND JUDGEMENTS

The preparation of these financial statements requires management to make certain estimates and assumptions that affect the reported amounts of assets and liabilities at the date of the financial statements and reported amounts of revenues and expenses during the reporting period. Actual outcomes could differ from these estimates. These financial statements include estimates which, by their nature, are uncertain. The impacts of such estimates are pervasive throughout the consolidated financial statements and may require accounting adjustments based on future occurrences. Revisions to accounting estimates are recognized in the period in which the estimate is revised and future periods if the revision affects both current and future periods. These estimates are based on historical experience, current and future economic conditions and other factors, including expectations of future events that are believed to be reasonable under the circumstances.

Significant assumptions about the future and other sources of estimation uncertainty that management has made at the statement of financial position reporting date, that could result in a material adjustment to the carrying amounts of assets and liabilities, in the event that actual results differ from assumptions made, relate to, but are not limited to, the following:

- (i) In a business combination, management makes estimates of the fair value of the assets acquired and liabilities assumed;
- (ii) Due to the nature of the Company's operations, various legal and tax matters are outstanding from time to time. By their nature, contingencies will only be resolved when one or more future events occur or fail to occur. The assessment of contingencies inherently involves the exercise of significant judgment and estimates of the outcome of future events. In the opinion of management, these matters did not have a material effect on the Company's financial position or results of operations as at and for the period ended September 30, 2024; and,
- (iii) Management's assessment of the going concern assumption requires judgment with respect to the funds to be available over the next twelve months.

# 8. MATERIAL ACCOUNTING POLICY INFORMATION

SBD's material accounting policy information is summarized in Note 3 of the audited annual consolidated financial statements for the year ended March 31, 2024. SBD is in early stage and is subject to risks and challenges similar to companies in a comparable stage. The policies described below, and estimates related to them, have the most significant effect in preparation and presentation of SBD's consolidated financial statements.

# 8.1 Share-Based Payment Transactions

The grant date fair value of share-based payment awards granted to employees is recognized as an employee. The amount recognized as an expense is adjusted to reflect the number of awards for which the related service and non- market vesting conditions are expected to be met, such that the amount ultimately recognized as an expense is based on the number of awards that do meet the related service and non-market performance conditions at the vesting date. For share-based payment awards with non-vesting conditions, the grant date fair value of the share-based payment is measured to reflect such conditions and there is no true-up for differences between expected and actual outcomes. Fair values of share-based payments (including stock options and warrants) are determined based on estimated fair values at the time of grant using the Black-Scholes option pricing model.

The fair value of the amount payable to employees in respect of share appreciation rights, which are settled in cash, is recognized as an expense with a corresponding increase in liabilities, over the period that the employees unconditionally become entitled to payment. The liability is remeasured at each reporting date and at settlement date. Any changes in the fair value of the liability are recognized as personnel expense in profit or loss.

Share-based payment arrangements in which SBD receives goods or services as consideration for its own equity instruments are accounted for as equity-settled share-based payment transactions, regardless of how the equity instruments are obtained by SBD.

# 9. ACCOUNTING ISSUES

## 9.1 Management of Capital Risk

The objective when managing capital is to safeguard SBD's ability to continue as a going concern, so that it can continue to provide adequate returns to shareholders, benefits to other stakeholders and to have sufficient funds on hand to meet its exploration and development plans to ensure the ongoing growth of the business.

SBD considers as capital its shareholders' equity and cash and equivalents. SBD manages the capital structure and makes adjustments to it in light of changes in economic conditions and the risk characteristics of the underlying assets. In order to maintain or adjust capital structure, SBD may issue new common shares through private placements, repurchase shares, sell assets, incur debt, or return capital to shareholders. SBD had a working capital deficiency at September 30, 2024 of \$407,482 (March 31, 2024 – \$498,161). SBD will require additional funds to carry out the marketing and operational plans. Actual funding requirements may vary from those planned due to a number of factors, including the progress of marketing and operational activities. Due to the cyclical nature of the industry, there is no guarantee that when SBD needs to raise capital, there will be access to funds at that time.

# 9.2 Management of Financial Risk

SBD is exposed to various property and financial risks and assesses the impact and likelihood of this exposure. These risks include property risk, credit risk, liquidity risk, market risk and interest rate risk. Where material, these risks are reviewed and monitored by the Board of Directors and they are more fully described in Note 6 of the interim condensed consolidated financial statements for the period ended September 30, 2024.

## 10. OUTSTANDING SHARE DATA

## 10.1 Common Shares

Issued and Outstanding as at September 30, 2024 – 7,890,166.

## 10.2 Warrants

	Weighted-Average			
	Number Exercise Price		Expiry Date	
Balance at March 31, 2022 and 2023	2,650,000	\$0.60		
Expired	(150,000)	\$0.60	December 30, 2023	
Balance at September 30, 2024 and March 31,				
2024	2,500,000	\$0.60		

# 10.3 Stock Options

There were no outstanding options as at September 30, 2024.

SBD has a stock option plan (the "Plan") under which it is authorized to grant stock options to acquire common shares to Directors, officers, employees and consultants. The aggregate number of common shares which may be issued and sold under the Plan will not exceed 10% of the aggregate number of common shares issued and outstanding from time to time.

The current number of common shares reserved for issuance upon the exercise of options granted pursuant to the Plan is 789,016. The number of common shares which may be reserved for issue to any one individual under the Plan within any given one-year period shall not exceed 5% of the outstanding issue. The Board of Directors shall determine the exercise price of stock options issued, as applicable, based on the market price. The stock options are non-assignable and may be granted for a term not exceeding five years. Stock options issued under the Plan may vest at the discretion of the Board of Directors.

#### 11. OTHER INFORMATION

#### 11.1 Contractual Commitments

SBD has no contractual commitments.

## 11.2 Risk Factors

SBD is in an early stage and is subject to the risks and challenges similar to other companies in a comparable stage. The risk factors are set forth in SBD's MD&A and interim condensed consolidated financial statements for the period ended September 30, 2024, a copy of which is filed at SEDAR. These could materially affect SBD's future operating results, the successful development of SBD's companies and could cause actual events to differ materially from those described in forward-looking statements relating to SBD.

## 12. FORWARD-LOOKING STATEMENTS

This MD&A may contain forward-looking statements that are based on SBD's expectations, estimates and projections regarding its business and the economic environment in which it operates. These statements speak only as of the date on which they are made, are not guarantees of future performance and involve risks and uncertainties that are difficult to control or predict. Examples of some of the specific risks associated with the operations of SBD are set out above under "Risk Factors". Actual outcomes and results may differ materially from those expressed in these forward-looking statements and readers should not place undue reliance on such statements.

Certain information included in this MD&A may constitute forward-looking information within the meaning of securities laws. In some cases, forward-looking information can be identified by the use of terms such as "may", "will", "should", "expect", "believe", "plan", "scheduled", "intend", "estimate", "forecast", "predict", "potential", "continue", "anticipate" or other similar expressions concerning matters that are not historical facts. Forward-

looking information may relate to management's future outlook and anticipated events or results and may include statements or information regarding the future plans or prospects of SBD. Forward-looking statements are necessarily based upon a number of estimates and assumptions that, while considered reasonable by management, are inherently subject to significant business, economic and competitive uncertainties and contingencies. Although SBD believes that its expectations reflected in these forward-looking statements are reasonable, such statements involve risks and uncertainties and no assurance can be given that actual results will be consistent with these forward-looking statements.

Forward-looking information is inherently subject to known and unknown risks, uncertainties and other factors that may cause the actual results, level of activity, performance or achievements of SBD to be materially different from those expressed or implied by such forward-looking information, including but not limited to, risks related to SBD's goal of creating shareholder value; management's economic outlook regarding future trends; SBD's expected exploration budget and ability to meet its working capital needs at the current level in the short term (See "Liquidity and Capital Resources" and "Financial Conditions"); and expectations with respect to raising capital (See "Liquidity and Capital Resources").

Inherent in forward-looking statements are risks, uncertainties and other factors beyond SBD's ability to predict or control. These risks, uncertainties and other factors include, but are not limited to, changes in debt and equity markets, timing and availability of external financing on acceptable terms, increases in interest rate and exchange rate fluctuations, changes in economic and political conditions and other risks involved in the liquor industry, as well as those risk factors listed in the "Risk Factors" section above. Readers are cautioned that the foregoing list of factors is not exhaustive of the factors that may affect the forward-looking statements. Actual results and developments are likely to differ, and may differ materially, from those expressed or implied by the forward-looking statements contained in this MD&A.

Forward-looking statements are based on a number of assumptions which may prove to be incorrect, including, but not limited to, assumptions about the following: the availability of financing for SBD's operations; operating and marketing; SBD's ability to retain and attract skilled staff; timing of the receipt of regulatory and governmental approvals; market competition; and general business and economic conditions.

For further discussion of certain risks and uncertainties that could contribute to a difference in results that those expressed in certain forward-looking statements contained herein, please review those risks listed under the heading "Risks Factors" in this MD&A. Although SBD has attempted to identify important factors that could cause actual actions, events or results to differ materially from those described in forward-looking statements, there may be other factors that cause actions, events or results not to be as anticipated, estimated or intended. Forward-looking statements are not guarantees of future performance and there can be no assurance that forward-looking statements will prove to be accurate, as actual results and future events could differ materially from those anticipated in such statements. Accordingly, readers should not place undue reliance on forward-looking statements. These forward-looking statements are made as of the date hereof and SBD takes no responsibility to update them or to revise them to reflect new events or circumstances, except as required by law.

Chris Irwin, CEO November 14, 2024