

# **BLACKHAWK RESOURCE CORP.**

# MANAGEMENT'S DISCUSSION AND ANALYSIS FORM NI51-102F1

# FOR THE THREE MONTH PERIOD ENDED MARCH 31, 2015

May 27, 2015

This Management's Discussion and Analysis ("MD&A") should be read in conjunction with the interim consolidated financial statements for the period ended March 31, 2015 and the consolidated financial statements for the year ended June 30, 2014. The consolidated financial statements are prepared in accordance with International Financial Reporting Standards ("IFRS").

Except as otherwise indicated (see "Use of Non-GAAP Financial Measures" elsewhere in this MD&A), all financial data in this MD&A has been prepared, in accordance with International IFRS issued by the International Accounting Standards Board ("IASB") and interpretations of the International Financial Reporting Interpretations Committee ("IFRIC").

# HIGHLIGHTS

- Net investment income for the three month period ended March 31, 2015 was \$320,810.
- Realized gains, gross investment revenue and revenue from oil and gas assets for the period was \$185,485, this does not include the unrealized gains of \$135,325.
- As at March 31, 2015, Blackhawk has \$3,288,303 in working capital.
- As at March 31, 2015, Blackhawk held \$2,721,429 in current investments or 83% of its working capital.
- As at March 31, 2015, net asset value per share ("NAV per share") was \$0.15 (See "Use of Non-GAAP Financial Measures" elsewhere in this MD&A).

## **ABOUT BLACKHAWK**

During the previous fiscal year, the Corporation received conditional approval of the proposed change of business from an "oil and gas issuer" to an "investment issuer"; the Corporation's primary focus will be to seek returns through investments in the securities of other companies and other assets. Final approval for the change of business was received on December 30, 2014.

Since receiving conditional approval the Corporation begun to both evaluate investment opportunities and has made a number of investments to date. The broad investment strategy of the Corporation relies on the expertise, of the management and board, to source and evaluate investment opportunities that will provide above average returns for the shareholders. The goal of this strategy is to develop a portfolio of investments, which is expected to include equity, debt instruments and direct asset investments in certain situations which will continue to provide positive cash flow returns. The Corporation is not intending to be industry specific, but is reviewing investment opportunities under the return and risk profile of each. In time the Corporation hopes to be able to distribute a portion of these earnings back to its shareholders through a sustainable dividend.

On May 27, 2015, the Corporation closed a non-brokered private placement of 19,016,668 common shares at \$0.06 per common share for gross proceeds of \$1,141,000. The Corporation now has 41,196,374 common shares outstanding.

With the completion of the placement, the Corporation is committing to pay a dividend at an initial annual rate of 7%, subject to all applicable regulatory approvals, including acceptance of the TSX Venture Exchange. It is expected that the first dividend payment will be made in July, 2015.

## PORTFOLIO INVESTMENTS

As at March 31, 2015, the Corporation held total investments at fair value of \$2,927,632 comprised of equity type investments of \$1,394,300, debt type investments of \$1,327,129 and oil and gas assets of \$206,203. In addition the Corporation held a cash balance of \$393,669.

As at March 31, 2015, NAV per share was \$0.15 as compared to \$0.17 at June 30, 2014 (see "Use of Non-GAAP Financial Measures" elsewhere in this MD&A). The decrease in NAV per share is due to the decline in the overall capital market prices of the Corporation's equity type investments. This decline in the

capital markets has resulted from a general slowdown in the economy and a significant reduction in commodity prices.

During the three month period ended March 31, 2015, the NAV per share increased from \$0.14 to \$0.15 as the Corporation benefited from a recovery in the commodity prices as well as a shift in certain investment sectors (see "Use of Non-GAAP Financial Measures" elsewhere in this MD&A).

Sector	Cost	Total fair value	% of total fair value
Construction and real estate	\$211,000	\$194,285	14%
Oil and gas producers	545,408	286,976	21%
Mining	467,415	389,191	28%
Technology and media	445,500	523,848	37%
Total	\$1,669,323	\$1,394,300	100%
Debt instrument investments con	sist of the following as	s at March 31, 2015:	
Short term loans			\$1,018,326
Mortgage receivable			150,000
Debenture			158,803
Total investments held to matur	ity		\$1,327,129
Oil and gas investments consist of	f the following as at M	larch 31, 2015:	
Non-Operated properties			\$121,216
GORR			84,987
Total property, plant and equip	ment		\$206,203

Investments at fair value by sector consist of the following as at March 31, 2015:

# Investments at fair value by sector consist of the following as at June 30, 2014:

Sector	Cost	Total fair value	% of total fair value
Construction and real estate	\$175,500	\$203,005	9%
Oil and gas infrastructure	696,363	722,325	32%
Oil and gas services	233,000	234,500	11%
Oil and gas producers	488,096	491,070	22%
Mining	170,000	342,900	15%
Technology and media	251,121	236,000	11%
Total	\$2,014,079	\$2,229,800	100%
Debt instrument investments con	sist of the following as	s at June 30, 2014:	
Short term loans			\$450,197
Debenture			154,290
Total investments held to matur	ity		\$604,487

Oil and gas investments consist of the following as at June 30, 2014:				
Non-Operated properties	\$159,320			
GORR	84,987			
Total property, plant and equipment	\$244,307			

The amounts at which the investments could be disposed of may differ from their carrying values.

# SELECTED QUARTERLY INFORMATION

	Three month period ended			
	Mar 31, 2015	Dec 31, 2014	Sep 30, 2014	Jun 30, 2014
Net revenue	\$320,810	\$(326,385)	\$81,135	\$442,765
Net comprehensive income (loss)	174,728	(503,618)	(140,171)	654,301
Basic and diluted – comprehensive income (loss) per share	0.01	(0.02)	(0.01)	0.03

	Three month period ended			
	Mar 31, 2014	Dec 31, 2013	Sep 30, 2013	Jun 30, 2013
Net revenue	\$253,717	\$464,564	\$264,078	\$112,971
Net comprehensive income (loss)	49,486	(17,120)	(40,418)	(319,419)
Basic and diluted - comprehensive income (loss) per share	0.00	(0.00)	(0.00)	(0.01)

# **RESULTS OF OPERATIONS FOR THE THREE MONTH PERIOD**

#### Net investment revenues

For the three month period ended March 31, 2015, the Corporation recorded \$320,810 in investment revenue comprised of \$153,116 in net realized gains on disposal of investments, \$135,325 in net change in unrealized gains on investments, \$34,889 in interest revenue, \$226 in dividends, and \$(2,746) of net oil and gas revenues.

The Corporation's net realized gains on the disposal of investments of \$153,116 for the period is due to the shift in equity investments into the technology and media sectors. The net realized gain is composed of \$202,444 in realized gains from the technology and media sector offset by \$49,328 in realized losses from the oil and gas producers sector.

The Corporation incurred an unrealized gain on investments of \$135,325 in the three month period ended March 31, 2015. The unrealized gain for the period is an adjustment to fair market value as at March 31, 2015, and is a non-cash item that will fluctuate with the market each period.

# General and administrative

General and administrative expenses for the three month period ended March 31, 2015 were \$101,369 compared with \$51,646 for the three month period ended March 31, 2014. The expense is mainly composed of consulting fees totaling \$55,000 (2014 - \$31,500), directors fees totaling \$6,250 (2014 - \$Nil),

office rental fees of \$1,428 (2014 - \$7,664), office supplies of \$12,322 (2014 - \$4,503) and computer software and rentals of \$4,590 (2014 - \$5,175). The remaining expense is composed of other general office expenses.

#### Net comprehensive income

The net comprehensive income of \$174,728 (\$0.01 per share) for the three month period ended March 31, 2015 was mainly due to the shift in the Corporation's equity investments resulting in net realized gains on disposal of \$153,116 and the net change in unrealized gains on investments of \$135,325.

#### Cash flow from continuing operations

Cash flow from continuing operations was a negative \$51,296, compared with a negative \$333,823 in the three month period ended March 31, 2014. The increase in cash flow is due to the increased investment revenue generated in the period, driven mainly from the shift in investment sector focus and a recovery in commodity prices.

## LIQUIDITY AND CAPITAL RESOURCES

As at March 31, 2015, the Corporation had working capital of \$3,288,303 which compares to working capital of \$3,634,181 at June 30, 2014.

## TRANSACTIONS WITH KEY MANAGEMENT AND RELATED PARTIES

Key management personnel are composed of the Corporation's Directors and Officers.

For the three month period ended March 31, 2015, the Corporation incurred consulting fees of \$52,500 (2014 - \$31,500) paid to companies which are controlled by key management of the Corporation and \$6,250 (2014 - \$Nil) in directors fees, which are included in general and administrative on the consolidated statement of comprehensive income (loss). The Corporation also incurred \$1,327 (2014 - \$19,215) in stock based compensation for options issued to key management. At March 31, 2015, \$9,063 in directors fees remained outstanding (2014 - \$Nil).

As at March 31, 2015, the Corporation held investments with a fair value of \$84,648 in a company that has certain officers and directors in common.

## SUBSEQUENT EVENTS

On May 27, 2015, the Corporation closed a non-brokered private placement of 19,016,668 common shares at \$0.06 per common share for gross proceeds of \$1,141,000. The Corporation now has 41,196,374 common shares outstanding.

With the completion of the placement, the Corporation is committing to pay a dividend at an initial annual rate of 7%, subject to all applicable regulatory approvals, including acceptance of the TSX Venture Exchange. It is expected that the first dividend payment will be made in July, 2015.

## **OFF-BALANCE SHEET TRANSACTIONS**

As at the date of this report the Corporation does not have any off-balance sheet arrangements.

## ACCOUNTING POLICIES

The consolidated financial statements and related MD&A have been prepared on a historical cost basis except as disclosed in note 3 of the Corporation's consolidated financial statements for the years ended June 30, 2014 and 2013.

A summary of the Corporations significant accounting policies under IFRS is presented in note 3 - "Significant accounting policies" in the Corporation's consolidated financial statements for the years ended June 30, 2014 and 2013. These policies have been applied consistently for all periods presented in the consolidated financial statements.

The consolidated financial statements are presented in Canadian dollars, which is the Corporation's functional and presentation currency.

#### ACCOUNTING STANDARDS

#### **Adopted Accounting Standards**

**a)** IAS 32, "Financial Instruments: Presentation" was issued in December 2011 to clarify the current offsetting model and develop common disclosure requirements to enhance the understanding of the potential effects of offsetting arrangements. The adoption of the amendments to this standard did not have a material impact on the Corporation's financial statements.

**b)** IFRS Interpretations Committee ("IFRIC") 21 "Levies" – IFRIC clarifies that an entity recognizes a liability for a levy when the activity that triggers payment, as identified by the relevant legislation, occurs. For a levy that is triggered upon reaching a minimum threshold, the interpretation clarifies that no liability should be anticipated before the specified minimum threshold is reached. The adoption of this interpretation did not have a material impact on the Corporation's financial statements.

#### Future accounting standards

Certain new standards, interpretations, amendments and improvements to existing standards were issued by the IASB or International Financial Reporting Interpretations Committee ("IFRIC") that are mandatory for accounting periods beginning after July 1, 2015 or later periods. The standards impacted that are applicable to the Corporation are as follows:

a) IFRS 9, "Financial Instruments" was issued in November 2009 as the first step in its project to replace IAS 39 'Financial Instruments: Recognition and Measurement'. IFRS 9 introduces new requirements for classifying and measuring financial assets. The IASB intends to expand IFRS 9 during the intervening period to add new requirements for impairment and hedge accounting. In July 2013, the IASB deferred the mandatory effective date of IFRS 9 and has left this date open pending the finalization of the impairment and classification requirement. The Corporation is currently assessing the impact of this standard.

**b)** IFRS 15, "Revenue from Contracts with Customers" was issued in May 2014 to replace IAS 18 "Revenue" and IAS 11 "Construction Contracts", and several revenue related interpretations. The new standard establishes a control-based revenue recognition model and provides additional guidance in many areas not covered in detail under existing IFRSs, including how to account for arrangements with multiple performance obligations, variable pricing, customer refund rights, supplier repurchase options and other common complexities. IFRS 15 is effective for reporting periods beginning on or after January 1, 2017. The Corporation is currently assessing the impact of this standard.

## CRITICAL ACCOUNTING ESTIMATES AND JUDGEMENTS

The Corporation has made estimates and assumptions regarding certain assets, liabilities, revenues and expenses in the preparation of the consolidated financial statements. Such estimates primarily relate to unsettled transactions and events as of the date of the consolidated financial statements. Accordingly, actual results may differ from estimated amounts. The estimates and assumptions that have a significant risk of causing a material adjustment to the carrying amounts of assets and liabilities within the next financial year are addressed below.

## Accounting Estimates:

# a) Fair value of investments in securities not quoted in an active market or private company investments:

Where the fair value of financial assets recorded on the consolidated statement of financial position cannot be derived from active markets, they are determined using a variety of valuation techniques. The inputs to these models are derived from observable market data where possible, but where observable market data are not available, judgement is required to establish fair values.

# b) Decommissioning liabilities

The calculation of decommissioning liabilities include estimates of the future costs and the timing of the cash flows to settle the liability, the discount rate used in reflecting the passage of time, and future inflation rates.

# c) Share-based compensation

The Corporation has made various assumptions in estimating the fair values of the common stock options granted including expected volatility, expected exercise behavior and future forfeiture rates. At each period end, options outstanding are re-measured for changes in the fair value of the liability.

# d) Deferred taxes

Tax interpretations, regulations and legislation are subject to change and as such income taxes are subject to measurement uncertainty. Deferred income tax assets are assessed by management at the end of the reporting period to determine the likelihood that they will be realized from future taxable earnings.

# FINANCIAL INSTRUMENTS

The carrying values of the Corporation's financial instruments by category were as follows:

March 31, 2015	•		
	Fair value through profit	Loans and receivables at	Financial liabilities at
Asset (liability)	or loss	amortized cost	amortized cost
Cash and cash equivalents	\$ -	\$393,669	\$ –
Trade and other receivables	-	159,765	_
Due from investments to be settled	-	35,250	-
Investments at fair value	1,394,300	-	_
Investments at amortized cost	-	1,327,129	_
Trade and other payables	-	-	(102,781)
Due on investments to be settled	-	-	(63,350)
	\$1,394,300	\$1,912,813	\$(166,131)

The carrying value of the Corporation's financial instruments, excluding investments at fair value and investments at amortized cost, approximate their fair value due to the short term nature of these instruments.

# Investments at fair value and financial instruments hierarchy:

## Financial hierarchy:

The fair value measurements use a fair value hierarchy that reflects the significance of the inputs used in making the measurements. The level in the hierarchy within which the fair value measurement is categorized is determined on the basis of the lowest level input that is significant to the fair value measurement in its entirety. The fair value hierarchy has the following levels:

- Quoted prices (unadjusted) in active markets for identical assets or liabilities (Level 1).
- Inputs other than quoted prices included within Level 1 that are observable for the asset or liability either directly (that is, as prices) or indirectly (that is, derived from prices) (Level 2).
- Inputs for the asset or liability that are not based on observable market data (that is, unobservable inputs) (Level 3).

Sector	Cost	Level 1	Level 2	Level 3	Total fair value	% of total fair value
Construction and real estate	\$211,000	\$155,000	\$39,285	\$ -	\$194,285	14%
Oil and gas producers	545,408	286,976	_	-	286,976	21%
Mining	467,415	286,711	102,480	-	389,191	28%
Technology and media	445,500	464,090	59,758	_	523,848	37%
Total	\$1,669,323	\$1,192,777	\$201,523	<b>\$</b> –	\$1,394,300	100%

#### Investments by sector consist of the following as at March 31, 2015:

Investments by sector consist of the following as at June 30, 2014:

Sector	Cost	Level 1	Level 2	Level 3	Total fair value	% of total fair value
Construction and real estate	\$175,500	\$155,500	\$47,505	\$ -	\$203,005	9%
Oil and gas infrastructure	696,363	722,325	_	_	722,325	32%
Oil and gas services	233,000	234,500	_	-	234,500	11%
Oil and gas producers	488,096	491,070	-	-	491,070	22%
Mining	170,000	255,000	87,900	_	342,900	15%
Technology and media	251,121	236,000	_	_	236,000	11%
Total	\$2,014,079	\$2,094,395	\$135,405	<b>\$</b> –	\$2,229,800	100%

Level 1 instruments include shares and warrants actively traded in an active market, level 2 instruments include warrants held in public companies.

The fair value of warrants granted is estimated using the Black-Scholes pricing model, taking into account amounts that are believed to approximate the volatility of the trading price of the company's shares, the expected lives of the warrants, the fair value of the company's stock and the risk-free interest rate, as determined at the grant date. A 25% change in the volatility used to measure these instruments will result in a corresponding \$56,890 (June 30, 2014 - \$45,945) change in the value of the investment.

The sensitivity analysis is intended to reflect the uncertainty inherent in the valuation of these investments under current market conditions. The analysis does not indicate a probability of such changes occurring and it does not necessarily represent the Corporation's view of expected future changes in the fair value of these investments. Any management actions that may be taken to mitigate the inherent risks are not reflected in this analysis.

As at March 31, 2015 \$35,250 (June 30, 2014 - \$Nil) was due and outstanding from investments that had been sold but not settled as of the end of the period

As at March 31, 2015 \$63,350 (June 30, 2014 - \$684,430) was due and outstanding on investments that had been contracted but not settled as of the end of the period.

	March 31, 2015	June 30, 2014
Short term loans	\$1,018,326	\$450,197
Mortgage receivable	150,000	_
Debenture	158,803	154,290
Total investments held to maturity	\$1,327,129	\$604,487

#### Investments held to maturity consist of the following:

The carrying value of the Corporation's short term loans approximates their fair value due to the short term nature of these loans and would be included in level 2 of the financial instruments hierarchy. Short term loans include loans issued for a period of 12 months or less at an average interest rate of 18% (June 30, 2014 - 19%). The fair value of the debenture is estimated to be \$154,303 (June 30, 2014 - \$149,790) and would be included in level 2 of the financial instruments hierarchy. The debenture has a term of 12 months paying interest of 12% semi-annually. The carrying value of the Corporation's mortgage receivable approximates its fair value and would be included in level 2 of the financial instruments hierarchy.

# DISCLOSURE OF OUTSTANDING SHARE DATA

# Authorized and Issued Share Capital

Class	Par Value	Authorized	Issued
Common	Nil	Unlimited	41,196,374
Preferred	Nil	Unlimited	Nil

# Description of Options and Contingent Performance Rights Outstanding

Security Type	Number	<b>Exercise</b> Price	Expiry Date	<b>Recorded</b> Value
Options	866,667	\$0.30	December 7, 2016	N/A
Options	600,000	\$0.10	December 18, 2018	N/A
Options	300,000	\$0.10	February 27, 2019	N/A

## NON-GAAP FINANCIAL MEASURES

This MD&A includes references to "net asset value per share ("NAV per share")," a financial measure, that does not have a standardized meaning prescribed by generally accepted accounting principles (GAAP) or International IFRS. NAV per share is calculated as the value of total assets less the value of total liabilities divided by the total number of common shares outstanding as at a specific date. Investors are cautioned that this non-GAAP measure should not be construed as an alternative to the measurement calculated in accordance with IFRS as, given its non-standardized meaning; it is unlikely to be comparable to similar measures presented by other issuers.

## CAUTION REGARDING FORWARD LOOKING INFORMATION

Certain information contained in this MD&A constitutes forward-looking information, which is information regarding possible events, conditions or results of operations of the Corporation that is based upon assumptions about future economic conditions and courses of action and which is inherently uncertain. All information other than statements of historical fact may be forward-looking information. Forward-looking information is often, but not always, identified by the use of words such as "seek", "anticipate", "budget", "plan", "continue", "estimate", "expect", "forecast", "may", "will", "project",

"predict", "potential", "targeting", "intend", "could", "might", "should", "believe" and similar words or phrases (including negative variations) suggesting future outcomes or statements regarding an outlook. Forward-looking information contained in this MD&A includes, without limitation, our expectations regarding anticipated investment activities, our ability to repay amounts which may become due and payable, the impact of changes in accounting policies and other factors on our operating results, and the performance of global capital markets and interest rates.

Forward-looking information involves known and unknown risks, uncertainties and other factors that may cause actual results or events to differ materially from those anticipated in such forward-looking information. The Corporation believes the expectations reflected in the forward-looking information are reasonable but no assurance can be given that these expectations will prove to be correct and readers are cautioned not to place undue reliance on forward-looking information contained in this MD&A. Some of the risks and other factors which could cause results to differ materially from those expressed in the forward-looking information contained in this MD&A. Some of the risks and other factors which could cause results to differ materially from those expressed in the forward-looking information contained in this MD&A include, but are not limited to: risks relating to investment performance, our ability to realize sufficient proceeds from the disposition of our investments in order to fund our obligations as they become due (which will be based upon market conditions beyond our control), market fluctuations, fluctuations in prices of commodities underlying our interests and equity investments, the strength of the Canadian, U.S. and other economies, and other risks included elsewhere in this MD&A under the headings "Risk Factors" and "Financial Instruments" and in the Corporation's current public disclosure documents filed with certain Canadian securities regulatory authorities and available under Blackhawk's profile at <u>www.sedar.com</u>.

Readers are cautioned that the foregoing lists of factors are not exhaustive. Although the Corporation has attempted to identify important factors that could cause actual events and results to differ materially from those described in the forward-looking information, there may be other factors that cause events or results to differ from those intended, anticipated or estimated. The forward-looking information contained in this MD&A is provided as of the date hereof and the Corporation undertakes no obligation to update publicly or revise any forward-looking information, whether as a result of new information, future events or otherwise, except as otherwise required by law. All of the forward-looking information contained in this MD&A is expressly qualified by this cautionary statement.

## **RISK FACTORS**

An investment in our securities is subject to certain risks, including those set out below and should be carefully considered by an investor before making any investment decision. Additional risks not currently known to us, or that we currently believe to be immaterial, may also affect our business and negatively impact upon an investment in our securities.

## **Portfolio Exposure**

Given the nature of our activities, our results of operations and financial condition are dependent upon the market value of the securities that comprise our portfolio. Market value can be reflective of the actual or anticipated operating results of our portfolio companies and/or the general market conditions that affect the sectors in which we invest. Macro factors such as fluctuations in commodity prices and global political and economical conditions could have an adverse effect on one or more sectors to which we are exposed, thereby negatively impacting one or more of our portfolio companies concurrently. Company-specific risks could have an adverse affect on one or more of our portfolio investments may have a materially adverse impact on our operating results.

## **Cash Flow/Revenue**

We generate revenue and cash flow primarily from our financing activities and proceeds from the disposition of our investments, in addition to interest and dividend income earned on our investments and fees generated from securities lending and other activities. The availability of these sources of income and the amounts generated from these sources are dependent upon various factors, many of which are outside of our direct control. Our liquidity and operating results may be adversely affected if our access to the capital

markets is hindered, whether as a result of a downturn in the market conditions generally or to matters specific to us, or if the value of our investments decline, resulting in capital losses for us upon disposition.

#### **Illiquid Securities**

We also invest in illiquid securities of public issuers. A considerable period of time may elapse between the time a decision is made to sell such securities and the time we are able to do so, and the value of such securities could decline during such period. Illiquid investments are subject to various risks, particularly the risk that we will be unable to realize our investment objectives by sale or other disposition at attractive prices or otherwise be unable to complete any exit strategy. In some cases, we may be prohibited by contract or by law from selling such securities for a period of time or otherwise be restricted from disposing of such securities. Furthermore, the types of investments made may require a substantial length of time to liquidate.

We may also make direct investments in publicly-traded securities that have low trading volumes. Accordingly, it may be difficult for us to make trades in these securities without adversely affecting the price of such securities.

#### **Possible Volatility of Stock Price**

The market price of our common shares may be subject to wide fluctuations in response to factors such as actual or anticipated variations in our consolidated results of operations, changes in financial estimates by securities analysts, general market conditions and other factors. Market fluctuations, as well as general economic, political and market conditions such as recessions, interest rate changes or international currency fluctuations may adversely affect the market price of our common shares. The purchase of our common shares involves a high degree of risk and should be undertaken only by investors whose financial resources are sufficient to enable them to assume such risks and who have no need for immediate liquidity in their investment. Our common shares should not be purchased by persons who cannot afford the possibility of the loss of their entire investment. Furthermore, an investment in our common shares should not constitute a major portion of an investor's portfolio.

#### Trading Price of Common Shares Relative to Net Asset Value

We are neither a mutual fund nor an investment fund, and due to the nature of our business and investment strategy and the composition of our investment portfolio, the market price of our common shares, at any time, may vary significantly from our net asset value per share. This risk is separate and distinct from the risk that the market price of our common shares may decrease.

#### **Available Opportunities and Competition for Investments**

The success of our operations will depend upon: (i) the availability of appropriate investment opportunities; (ii) our ability to identify, select, acquire, grow and exit those investments; and (iii) our ability to generate funds for future investments. We can expect to encounter competition from other entities having investment objectives similar to ours, including institutional investors and strategic investors. These groups may compete for the same investments as us, may be better capitalized, have more personnel, have a longer operating history and have different return targets than us. As a result, we may not be able to compete successfully for investments. In addition, competition for investments may lead to the price of such investments increasing which may further limit our ability to generate desired returns. There can be no assurance that there will be a sufficient number of suitable investment opportunities available to us to invest in or that such investments can be made within a reasonable period of time. There can be no assurance that we will be able to identify suitable investment opportunities is difficult, highly competitive and involves a high degree of uncertainty. Potential returns from investments will be diminished to the extent that we are unable to find and make a sufficient number of investments.

#### **Share Prices of Investments**

Our investments in securities of public companies are subject to volatility in the share prices of the companies. There can be no assurance that an active trading market for any of the subject shares is

sustainable. The trading prices of the subject shares could be subject to wide fluctuations in response to various factors beyond our control, including, quarterly variations in the subject companies' results of operations, changes in earnings (if any), estimates by analysts, conditions in the industry of the subject companies and general market or economic conditions. In recent years equity markets have experienced extreme price and volume fluctuations. These fluctuations have had a substantial effect on market prices, often unrelated to the operating performance of the specific companies. Such market fluctuations could adversely affect the market price of our investments.

#### **Concentration of Investments**

We may participate in a limited number of investments and, as a consequence, our financial results may be substantially adversely affected by the unfavourable performance of a single investment, or sector. Completion of one or more investments may result in a highly concentrated investment by us in a particular company, business, industry or sector.

#### **Dependence on Management**

We are dependent upon the efforts, skill and business contacts of key members of management, for among other things, the information and deal flow they generate during the normal course of their activities and the synergies which exist amongst their various fields of expertise and knowledge. Accordingly, our continued success will depend upon the continued service of these individuals who are not obligated to remain employed with us. The loss of the services of any of these individuals could have a material adverse effect on our revenues, net income and cash flows and could harm our ability to maintain or grow our existing assets and raise additional funds in the future.

#### **Additional Financing Requirements**

We anticipate ongoing requirements for funds to support our growth and may seek to obtain additional funds for these purposes through public or private equity or debt financing. There are no assurances that additional funding will be available to us at all, on acceptable terms or at an acceptable level. Any additional equity financing may cause shareholders to experience dilution, and any additional debt financing may result in increased interest expense or restrictions on our operations or ability to incur additional debt. Any limitations on our ability to access the capital markets for additional funds could have a material adverse effect on our ability to grow our investment portfolio.

#### No Guaranteed Return

There is no guarantee that an investment in our securities will earn any positive return in the short term or long term. The task of identifying investment opportunities, monitoring such investments and realizing a significant return is difficult. Many organizations operated by persons of competence and integrity have been unable to make, manage and realize a return on such investments successfully. Our past performance provides no assurance of our future success.

#### Management of our Growth

Significant growth in our business, as a result of acquisitions or otherwise, could place a strain on our managerial, operational and financial resources and information systems. Future operating results will depend on the ability of senior management to manage rapidly changing business conditions, and to implement and improve our technical, administrative and financial controls and reporting systems. No assurance can be given that we will succeed in these efforts. The failure to effectively manage and improve these systems could increase our costs, which could have a material adverse effect on us.

## Due Diligence

The due diligence process that we undertake in connection with investments may not reveal all facts that may be relevant in connection with an investment. Before making investments, we conduct due diligence that we deem reasonable and appropriate based on the facts and circumstances applicable to each investment. When conducting due diligence, we may be required to evaluate important and complex business, financial, tax, accounting, environmental and legal issues. Outside consultants, legal advisors, accountants and investment banks may be involved in the due diligence process in varying degrees depending on the type of investment. Nevertheless, when conducting due diligence and making an assessment regarding an investment, we rely on the resources available to us, including information provided by the target of the investment and, in some circumstances, third-party investigations. The due diligence investigation that we will carry out with respect to any investment opportunity may not reveal or highlight all relevant facts that may be necessary or helpful in evaluating such investment opportunity. Moreover, such an investigation will not necessarily result in the investment being successful.

# **Changes to Tax Laws**

Potential changes to, or interpretations of, tax laws, may negatively impact the business.

#### **Non-controlling Interests**

Our investments include debt instruments and equity securities of companies that we do not control. These instruments and securities may be acquired by us in the secondary market or through purchases of securities from the issuer. Any such investment is subject to the risk that the company in which the investment is made may make business, financial or management decisions with which we do not agree or that the majority stakeholders or the management of the company may take risks or otherwise act in a manner that does not serve our interests. If any of the foregoing were to occur, the values of our investments could decrease and our financial condition, results of operations and cash flow could suffer as a result.

# ADDITIONAL INFORMATION

Additional information relating to the Corporation can be found on SEDAR at www.sedar.com.