

(A Technology Company)

**Condensed Consolidated Interim Financial Statements** 

For the Three Months Ended January 31, 2020 and 2019

(UNAUDITED - Expressed in Canadian Dollars)

# NOTICE OF NO AUDITOR REVIEW OF INTERIM FINANCIAL STATEMENTS

The accompanying unaudited interim financial statements have been prepared by management and approved by the Audit Committee and Board of Directors.

The Company's independent auditors have not performed a review of these condensed consolidated interim financial statements in accordance with the standards established by the Canadian Institute of Chartered Accountants for a review of interim financial statements by an entity's auditors.

This notice is being provided in accordance with National Instrument 51-102 – Continuous Disclosure Obligations.

Condensed Consolidated Interim Statements of Financial Position (Unaudited - Expressed in Canadian Dollars)

	Jan	January 31, 2020		tober 31, 2019
ASSETS				
Current				
Cash	\$	43,820	\$	14,744
Amounts receivable (Note 4)	Ψ	150,989	Ψ	362,571
Prepaid expenses		7,333		-
Marketable securities (Note 5)		23,683		18,946
		225,825		396,261
Non-current				
Equipment (Notes 6)		614,663		656,321
TOTAL ASSETS	\$	840,488	\$	1,052,582
Accounts payable and accrued liabilities (Note 8) Deferred revenue Current portion of contingent consideration (Note 12)	\$	1,316,718 20,000 48,573	\$	1,498,476 50,249 39,370
NI .		1,385,291		1,588,095
Non-current				
Contingent consideration payable (Note 12)		54,270		57,405
TOTAL LIABILITIES	-	54,270 1,439,561		57,405 1,645,500
SHAREHOLDERS' EQUITY (DEFICIT)		1,437,301		1,045,500
Share capital (Note 9)		25,025,124		25,025,124
Reserves		2,969,058		2,969,058
Accumulated deficit		(28,593,255)		(28,587,100)
		(599,073)		(592,918)
TOTAL LIABILITIES AND SHAREHOLDERS' EQUITY				·
(DEFICIT)	\$	840,488	\$	1,052,582

Nature of operations and going concern (Note 1)

Approved and authorized by the Board on March 31, 2020

"James Rogers" (signed)	
	Director
"Andrew Male" (signed)	
	Director

See notes to the condensed consolidated interim financial statements

Condensed Consolidated Interim Statements of Operations and Comprehensive Loss (Unaudited - Expressed in Canadian Dollars)

		For the three months ended January 31, 2020		For the three months ended January 31, 2019
Revenues				
Services	\$	352,064	\$	487,692
		352,064		487,692
Cost of Sales		(173,525)		(298,388)
Gross Margin		178,539		189,304
Operating Expenses				
Accounting, audit and legal		47,394		80,250
Accretion (Note 12)		6,068		15,585
Automotive		5,672		3,565
Conferences and tradeshows		-		14,052
Consultants' fees (Note 13)		31,756		184,091
Depreciation (Notes 6 and 7)		41,438		79,128
Insurance		200		6,067
Investor relations and promotion		7,320		46,361
Office and miscellaneous		15,830		45,899
Regulatory, listing, transfer agent fees		7,700		5,476
Rent		7,275		22,733
Repairs and maintenance		3,327		30,386
Research and development		-		126,461
Salaries and wages		6,988		93,589
Travel		8,553 (189,521)		41,097 (794,740)
Other Items				
Foreign exchange loss		(4,706)		(221)
Gain on settlement of debt		4,942		(221)
Gain on fair value of marketable securities (Note 5)		4,737		_
Gain (loss) disposal of assets		(146)		41,546
Gain (1088) disposai of assets	<del>-</del>	(184,694)	-	(753,415)
Net Profit Loss and Comprehensive Loss for the period	<del></del>	(6,155)	\$	(564,111)
13011 10011 1000 and Completenesive 1008 for the period	φ	(0,133)	φ	(504,111)
Loss per Share, Basic and Diluted	\$	(0.00)	\$	(0.00)
Weighted Average Number of Common Shares Outstanding		136,755,634		136,755,634

See notes to the condensed consolidated interim financial statements

Condensed Consolidated Interim Statements of Changes in Shareholders' Equity (Unaudited - Expressed in Canadian Dollars)

				Reserves			
	Number of Shares	Share Capital	Equity Settled Share-based Payments	Warrants	Total	Accumulated Deficit	Total Shareholders' Equity
Balance – October 31, 2018	136,755,634	\$ 25,025,124	\$ 2,389,800	\$ 579,258	\$ 2,969,058	\$ (27,073,244)	\$ 920,938
Net loss for the period	-	-	-	-	-	(564,111)	(564,111)
Balance – January 31, 2019	136,755,634	\$ 25,025,124	\$ 2,389,800	\$ 579,258	\$ 2,969,058	\$ (27,637,355)	\$ 356,827
Balance – October 31, 2019	136,755,634	\$ 25,025,124	\$ 2,389,800	\$ 579,258	\$ 2,969,058	\$ (28,587,100)	\$ (592,918)
Net loss for the period	-	-	-	-	-	(6,155)	(6,155)
Balance – January 31, 2020	136,755,634	\$ 25,025,124	\$ 2,389,800	\$ 579,258	\$ 2,969,058	\$ (28,593,255)	\$ (599,073)

Condensed Consolidated Interim Statements of Cash Flows (Unaudited - Expressed in Canadian Dollars)

	For the three months ended January 31, 2020	For the three months ended January 31, 2019
Operating Activities		
Net loss \$	(6,155)	\$ (564,111)
Items not affecting cash:		
Depreciation	41,438	79,128
Loss on disposal of equipment	,	(41,546)
Gain on settlement of accounts payable	4,942	-
Loss on write-down of marketable securities	(4,737)	-
Accretion of contingent consideration	6,068	15,585
Changes in non-cash working capital:		
Amounts receivable	211,582	(14,988)
Prepaid expenses	(7,333)	(5,393)
Inventory	-	(2,350)
Accounts payable and accrued liabilities	(186,700)	390,130
Deferred revenue	(30,249)	6,760
Cash Used in Operating Activities	28,856	(136,785)
Investing Activities		
Proceeds on sale of assets	220	42,636
Cash Used in Investing Activities	220	42,636
Change in Cook	20.076	(04.140)
Change in Cash Cash, Beginning of Period	29,076 14,744	(94,149) 178,450
Cash, End of Period	43,820	\$ 84,301

 $Supplemental\ Cash\ Flow\ Information-Note\ 10$ 

Notes to the Condensed Consolidated Interim Financial Statements For the Three Months Ended January 31, 2020 and 2019

(Unaudited - Expressed in Canadian Dollars)

#### 1. NATURE OF OPERATIONS AND GOING CONCERN

Global UAV Technologies Ltd. (the "Company") was incorporated under the laws of British Columbia. The Company's principal and registered place of business is located at 488 – 1090 West Georgia St., Vancouver, British Columbia, Canada, V6E 3V7. The Company's stock is listed on the Canadian Securities Exchange under the symbol "UAV".

During the years ended October 31, 2017 and 2018, the Company acquired a 100% interest in High Eye Aerial Imaging Inc. ("High Eye"), acquired assets of Pioneer Explorations Consultants Inc. ("Pioneer"), acquired a 100% interest in NOVAerial Robotics Ltd. ("NOVAerial"), acquired a 100% interest in UAV Regulatory Services Ltd. ("UAV Regulatory") and acquired a 100% interest in Aerial Imaging Resources ("AIR") (Note 11). As a result of these acquisitions the Company entered into the unmanned aerial vehicle ("UAV") business and completed a change of business to a technology company.

As a result of the Company's previous business of mineral exploration, the Company has sustained recurring losses and negative cash flows from its operations. As at January 31, 2020, the Company had cash of \$43,820 (October 31, 2019 - \$14,744), working capital deficit of \$1,159,466 (October 31, 2019 – deficit of \$1,191,834) and an accumulated deficit of \$28,593,255 (October 31, 2019 - \$28,587,100). The Company will need to raise additional capital to accomplish its business plan over the next several years. The Company expects to seek additional funding through equity financing or the exercise of existing warrants. There can be no assurance as to the availability or terms upon which such financing might be available.

The ability of the Company to continue as a going concern and meet its commitments as they become due is dependent on the success of the Company's wholly owned subsidiaries and/or the Company's ability to obtain the necessary financing. If the Company is unable to obtain additional financing, the Company will be unable to finance itself to continue operations. There can be no assurance that management's plans will be successful.

In March 2020 the World Health Organization declared coronavirus COVID-19 a global pandemic. This contagious disease outbreak, which has continued to spread, and any related adverse public health developments, has adversely affected workforces, economies, and financial markets globally. It has also disrupted the normal operations of many businesses, including the Company's. This outbreak has decreased spending, limited travelling, adversely affecting demand for and the ability of the Company to provide its services. It is not possible for the Company to predict the duration or magnitude of the adverse results of the outbreak and its effects on the Company's business or results of operations at this time.

These matters indicate the existence of material uncertainties that may cast significant doubt about the Company's ability to continue as a going concern. These condensed consolidated interim financial statements do not include any adjustments relating to the recoverability of assets and classification of assets and liabilities that might be necessary should the Company be unable to continue as a going concern. Such adjustments could be material.

## 2. BASIS OF PRESENTATION

### a) Statement of Compliance

These condensed consolidated interim financial statements, including comparatives, have been prepared in accordance with International Accounting Standards ("IAS") 34 'Interim Financial Reporting' ("IAS 34") using accounting policies consistent with the International Financial Reporting Standards ("IFRS") issued by the International Accounting Standards Board ("IASB") and Interpretations of the International Financial Reporting Interpretations Committee ("IFRIC").

## b) Basis of presentation

These condensed consolidated interim financial statements have been prepared on a historical cost basis, except for financial instruments classified as fair value through profit or loss ("FVTPL") or available-for-sale ("AFS"), which are measured at fair value. In addition, these condensed consolidated interim financial statements have been prepared using the accrual basis of accounting, except for cash flow information.

Notes to the Condensed Consolidated Interim Financial Statements

For the Three Months Ended January 31, 2020 and 2019

(Unaudited - Expressed in Canadian Dollars)

## 2. BASIS OF PRESENTATION (CONTINUED)

#### c) Basis of consolidation

These condensed consolidated interim financial statements include the accounts of the Company and the following subsidiaries:

		Percentage owned*				
Subsidiary		January 31, 2020	October 31, 2019			
Minera Alta Vista SA de CV	Mexico	100%	100%			
Pioneer Aerial Surveys Ltd.	Saskatchewan, Canada	100%	100%			
High Eye Aerial Imaging Inc.	Ontario, Canada	100%	100%			
UAV Regulatory Services Ltd.	BC, Canada	100%	100%			
NOVAerial Robotics Ltd.	Ontario, Canada	100%	100%			
Aerial Imaging Resources Inc.	Manitoba, Canada	100%	100%			

<sup>\*</sup>Percentage of voting power is proportion to ownership.

Subsidiaries are entities that the Company controls, either directly or indirectly. Control is defined as the exposure, or rights, to variable returns from involvement with an investee and the ability to affect those returns through power over the investee. Power over an investee exists when we have existing rights that give us the ability to direct the activities that significantly affect the investee's returns. This control is generally evidenced through owning more than 50% of the voting rights or currently exercisable potential voting rights of a company's share capital. All inter-company balances and transactions, including unrealized profits and losses arising from intra-group transactions, have been eliminated upon consolidation. Where necessary, adjustments are made to the results of the subsidiaries and entities to bring their accounting policies in line with those used by the Company.

## d) Foreign currencies

## i) Presentation and functional currency

The presentation and functional currency of the Company and its subsidiaries is the Canadian dollar.

## ii) Foreign currency transactions

Transactions in currencies other than the functional currency are recorded at the rates of exchange prevailing on the dates of the transactions. Monetary assets and liabilities that are denominated in foreign currencies are translated at the rates prevailing at the date of the condensed consolidated interim statement of financial position. Non-monetary items that are measured in terms of historical cost in a foreign currency are not retranslated.

Gains and losses arising on foreign currency translations are included in net loss for the period.

## 3. SIGNIFICANT ACCOUNTING POLICIES

The accounting policies applied in preparation of these condensed consolidated interim financial statements are consistent with those applied and disclosed in the Company's audited consolidated financial statements for the year ended October 31, 2019, except for the following:

Notes to the Condensed Consolidated Interim Financial Statements For the Three Months Ended January 31, 2020 and 2019

(Unaudited - Expressed in Canadian Dollars)

## 3. SIGNIFICANT ACCOUNTING POLICIES (cont'd...)

IFRS 16 – Leases

The Company adopted IFRS 16 - Leases ("IFRS 16") on May 1, 2019. The objective of the new standard is to eliminate the classification of leases as either operating or financing leases for a lessee and report all leases on the statement of financial position. The only exemption to this will be for leases that are one year or less in duration or for leases of assets with low values. Under IFRS 16 a lessee is required to recognize a right-of-use asset, representing its right to use the underlying asset, and a lease liability, representing its obligations to make lease payments. IFRS 16 also changes the nature of expenses relating to leases, as lease expenses previously recognized for operating leases are replaced with depreciation expense on capitalized right-of-use assets and finance or interest expense for the corresponding lease liabilities associated with the capitalized right-of-use leased assets.

The Company adopted IFRS 16 using the modified retrospective approach and did not restate comparative amounts for the year prior to first adoption. As at the date of transition, management has assessed that it does not have any leases to which IFRS 16 applies. The adoption of the new IFRS pronouncement has therefore not resulted to adjustments in previously reported figures and there has been no change to the opening deficit balance as at May 1, 2019.

The following leases accounting policies have been applied as of May 1, 2019 on adoption of IFRS 16. For comparative periods prior to 2019, we applied leases policies in accordance with IAS 17, Leases and IFRS 4, Determining Whether an Arrangement Contains a Lease.

At inception of a contract, we assess whether a contract is, or contains, a lease. A contract is, or contains, a lease if the contract conveys the right to control the use of an identified asset for a period of time in exchange for consideration. We asses weather the contract involves the use of an identified asset, whether we have the right to obtain substantially all of the economic benefits from use of the asset during the term of the arrangement and if we have the right to direct the use of the asset. At inception or on reassessment of a contract that contains a lease component, we allocate the consideration in the contract to each lease component on the basis of their relative standalone prices.

As a lessee, we recognize a right-of-use asset, which is included in property, plant and equipment, and a lease liability at the commencement date of a lease. The right-of-use asset is initially measured at cost, which is comprised of the initial amount of the lease liability adjusted for any payments made at or before the commencement date, plus any decommissioning and restoration costs, less any lease incentives received.

The right-of-use asset is subsequently depreciated from the commencement date to the earlier of the end of the lease term, or the end of the useful life of the asset. In addition, the right-of-use asset may be reduced due to impairment losses, if any, and adjusted for certain measurements of the lease liability.

A lease liability is initially measured at the present value of the lease payments that are not paid at the commencement date, discounted by the interest rate implicit in the lease, or if that rate cannot be readily determined, the incremental borrowing rate. Lease payments included in the measurement of the lease liability are comprised of:

- fixed payments, including in-substance fixed payments, less any lease incentives receivable;
- variable lease payments that depend on an index or a rate, initially measured using the index or rate as at the commencement date;
- amounts expected to be payable under a residual value guarantee;
- exercise prices of purchase options if we are reasonably certain to exercise that option; and
- payments of penalties for terminating the lease, if the lease term reflects the lessee exercising an option to terminate the lease.

Notes to the Condensed Consolidated Interim Financial Statements

For the Three Months Ended January 31, 2020 and 2019

(Unaudited - Expressed in Canadian Dollars)

IFRS 16 – Leases (cont'd...)

The lease liability is measured at amortized cost using the effective interest method. It is remeasured when there is a change in future lease payments arising from a change in an index or rate, or if there is a change in our estimate or assessment of the expected amount payable under a residual value guarantee, purchase, extension or termination option.

As part of the initial application of IFRS 16, we have elected not to recognize right-of-use assets and lease liabilities for short-term leases that have a lease term of 12 months or less and leases of low-value assets. The lease payments associated with these leases are charged directly to profit on a straight-line basis over the lease term.

#### 4. AMOUNTS RECEIVABLE

Amounts receivable are comprised of the following:

	Janua	January 31, 2020		
Trade receivable	\$	119,747	\$	290,334
Sales tax receivable		31,242		72,237
Total amounts receivable	\$	150,989	\$	362,571

# 5. MARKETABLE SECURITIES

As at January 31, 2020, marketable securities included investment in shares of a publicly traded company. The Company received marketable securities with a fair value of \$23,683 (2019 - \$18,946) for services performed. Marketable securities are measured at fair value by reference to quoted stock prices on established exchanges. During the period ended January 31, 2020, the Company recorded an unrealized gain of \$4,737 (2019 – \$nil).

**Notes to the Condensed Consolidated Interim Financial Statements** 

For the Three Months Ended January 31, 2020 and 2019

(Unaudited - Expressed in Canadian Dollars)

# 6. EQUIPMENT

							mputer oftware		
		_	nmanned		Office		and		
	Vehicles	Aer	ial Vehicles	Equ	iipment	Eq	uipment	 Sensors	Total
COST									
Balance, October 31, 2018	\$ 266,951	\$	449,707	\$	91,640	\$	134,021	\$ 366,314	\$ 1,308,633
Additions	-		81,045		4,570		531	-	86,146
Disposals	(114,190)		(80,945)		(8,172)		(23,200)	(39,956)	(266,463)
Balance, October 31, 2019	 152,761		449,807		88,038		111,352	326,358	1,128,316
Disposals	_		_		(220)		-	_	(220)
Balance, January 31, 2020	\$ 152,761	\$	449,807	\$	87,818	\$	111,352	\$ 326,358	\$ 1,128,096
ACCUMULATED DEPRECIATION									
Balance, October 31, 2018	\$ 31,388	\$	126,101	\$	43,311	\$	73,017	\$ 36,631	\$ 310,448
Depreciation	16,442		86,309		7,793		29,727	88,090	228,361
Disposals	 (24,158)		(23,156)		(7,070)		(8,423)	(4,007)	(66,814)
Balance, October 31, 2019	23,672		189,254		44,034		94,321	120,714	471,995
Depreciation	1,623		19,772		1,606		3,021	15,416	41,438
Balance, January 31, 2020	\$ 25,295	\$	209,026	\$	45,640	\$	97,342	\$ 136,130	\$ 513,433
CARRYING AMOUNTS									
At October 31, 2018	\$ 235,563	\$	323,606	\$	48,329	\$	61,004	\$ 329,683	\$ 998,185
At October 31, 2019	\$ 129,089	\$	260,553	\$	44,004	\$	17,031	\$ 205,644	\$ 656,321
At January 31, 2020	\$ 127,466	\$	240,781	\$	42,178	\$	14,010	\$ 190,228	\$ 614,663

**Notes to the Condensed Consolidated Interim Financial Statements** 

For the Three Months Ended January 31, 2020 and 2019

(Unaudited - Expressed in Canadian Dollars)

## 7. INTANGIBLE ASSETS

	Trac	lemark	tellectual Property	,	Website	C	lient List		Total
COST									
Balance, October 31, 2018	\$	250	\$ 115,000	\$	49,500	\$	71,000	\$	235,750
Impairment		(250)	(115,000)		(49,500)		(71,000)	(	(235,750)
Balance, October 31, 2019									
and January 31, 2020	\$	-	\$ -	\$	-	\$	-	\$	-
ACCUMULATED									
DEPRECIATION									
Balance, October 31, 2018	\$	54	\$ 28,230	\$	20,252	\$	7,774	\$	56,310
Depreciation		50	23,000		16,500		14,200		53,750
Impairment		(104)	(51,230)		(36,752)		(21,974)	(	(110,060)
Balance, October 31, 2019									
and January 31, 2020	\$	-	\$ -	\$	-	\$	-	\$	-
CARRYING AMOUNTS									
At October 31, 2018	\$	196	\$ 86,770	\$	29,248	\$	63,226	\$	179,440
At October 31, 2019 and									
January 31, 2020	\$	-	\$ -	\$	-	\$	-	\$	-

# 8. ACCOUNTS PAYABLE AND ACCRUED LIABILITIES

Accounts payable and accrued liabilities are comprised of the following:

	Janu	January 31, 2020		ber 31, 2019
Trade payables *	\$	1,183,791	\$	1,299,359
Accrued liabilities		35,000		35,000
Other payables		19,040		56,325
AIR Acquisition		78,887		104,168
Total accounts payable and accrued liabilities	\$	1,316,718	\$	1,494,852

<sup>\*</sup>Included in trade payables is \$219,972 related to the inactive Mexican subsidiary, of which \$110,169 (October 31, 2019 - \$110,169) owed to the Mexican Government for withholding taxes on salaries that were not remitted in prior years.

# 9. SHARE CAPITAL

## a) Authorized

Unlimited number of common shares without par value.

## b) Issued

The Company did not issue any shares during the three months period ended January 31, 2020 or during the year ended October 31, 2019.

# **Notes to the Condensed Consolidated Interim Financial Statements**

For the Three Months Ended January 31, 2020 and 2019

(Unaudited - Expressed in Canadian Dollars)

# **9. SHARE CAPITAL** (cont'd...)

## c) Share purchase warrants

A continuity schedule of outstanding common share purchase warrants for the three months ended January 31, 2020 and year ended October 31, 2019 is as follows:

	January 3	31, 2020	October 3	31, 2019
		Weighted average		Weighted average
	Number outstanding	exercise price	Number outstanding	exercise price
Outstanding, beginning and end of period	24,581,862	\$ 0.190	24,581,862	\$ 0.190

At January 31, 2020 the Company had share purchase warrants outstanding entitling the holders to acquire common shares as follows:

Exercise Price	Expiry Date	Outstanding at January 31, 2020	Outstanding at October 31, 2019
\$0.12 \$0.15	October 4, 2022 June 24, 2020	2,531,646 22,050,216	2,531,646 22,050,216
Weighted average remain	ning contractual life (in years)	24,581,862 0.64	24,581,862 0.89

## c) Share options

A continuity schedule of outstanding share options for the three months ended January 31, 2020 and year ended October 31, 2019 is as follows:

	January 3	1, 2020	October 31, 2019		
	Number outstanding	Weighted average exercise price	Number outstanding	Weighted average exercise price	
Outstanding, beginning of year	5,400,000	\$ 0.13	10,000,000	\$ 0.12	
Cancelled	-	-	(2,800,000)	0.11	
Expired	-	-	(1,800,000)	0.11	
Outstanding and exercisable, end of year	5,400,000	\$ 0.13	5,400,000	\$ 0.13	

As at January 31, 2020 and October 31, 2019 the Company had share options outstanding and exercisable to acquire common shares of the Company as follows:

Exercise F	rice	Expiry Date	Outstanding at January 31, 2020	Outstanding at October 31, 2019
\$	0.100	March 23, 2020*	800,000	800,000
\$	0.100	October 4, 2020	2,250,000	2,250,000
\$	0.120	January 2, 2021	100,000	100,000
\$	0.180	February 13, 2021	2,250,000	2,250,000
			5,400,000	5,400,000
We	eighted aver	rage remaining contractual life (in years)	0.75	1.00

<sup>\*</sup>Expired unexercised subsequent to period end

**Notes to the Condensed Consolidated Interim Financial Statements** 

For the Three Months Ended January 31, 2020 and 2019

(Unaudited - Expressed in Canadian Dollars)

#### 10. SUPPLEMENTAL CASH FLOW INFORMATION

During the three months ended January 31, 2020 and January 31, 2019, the Company did not enter into any material non-cash transactions.

## 11. ACQUISITIONS

The following table summarizes movements in goodwill for the three months ended January 31, 2020 and the year ended October 31, 2019.

	January	January 31, 2020		
Opening balance	\$	-	\$	368,505
Impairment		-		(368,505)
Closing balance	\$	-	\$	-

#### a) Pioneer Aerial Surveys Ltd.

On October 4, 2017, the Company completed the asset purchase agreement to acquire a 100% interest in the UAV assets of Pioneer Exploration Consultants Ltd. ("Pioneer"), a company that provides UAV based aeromagnetic surveys through its trademarked UAV-MAG<sup>TM</sup> system an. As consideration, the Company made a cash payment of \$300,000 and issued 9,000,000 common shares with a fair value of \$495,000. The Company and Pioneer settled the final cash payment of \$200,000 through the issuance of 2,531,646 units ("Units") of the Company. Each Unit consists of one common share of the Company and one share purchase warrant exercisable into one common share of the Company at a price of \$0.12 per share for a period of five years. The fair value of the Units issued is \$265,234, resulting in a loss on settlement of debts of \$65,234 recorded in profit and loss. The Company also issued 276,582 shares with a fair value of \$15,212 as finder's fees that was allocated to the fair value of assets acquired at initial recognition and then subsequently impaired as impairment loss.

The asset purchase agreement also includes a 10% royalty on future earnings before income taxes, depreciation, and amortization expenses of Pioneer Aerial Surveys Ltd., for five years from the date of acquisition. Management has estimated the fair value of the royalty stream which has been included as contingent consideration in the total consideration.

During the year ended October 31, 2019, the Company recognized an impairment on intangible assets of \$146 (2018 - \$Nil)

# b) UAV Regulatory Services Ltd.

On July 11, 2017, the Company completed the purchase of UAV Regulatory Services Ltd. ("UAV Regulatory"), a regulatory consulting company that assists clients with the preparation of Special Flight Operation Certificates (SFOCs) for UAV operations in Canada. The Company made a cash payment of \$70,000 and issued 329,670 common shares with a fair value of \$26,374.

For accounting purposes, the acquisition of UAV Regulatory was considered a business combination and accounted for using the acquisition method. The results of operations from UAV Regulatory are included in the consolidated financial statements since the date of acquisition.

During the year ended October 31, 2019 the Company recognized an impairment of intangible assets of \$18,673.

## d) NOVAerial Robotics Ltd.

On August 9, 2017, the Company acquired a 100% interest in NOVAerial Robotics Ltd. ("NOVAerial"), a manufacturer of high-performance UAV with a particular emphasis on single rotor helicopter-style UAVs. The Company made a cash payment of \$300,000 and issued 4,584,527 common shares with a fair value of \$366,762.

Notes to the Condensed Consolidated Interim Financial Statements

For the Three Months Ended January 31, 2020 and 2019

(Unaudited - Expressed in Canadian Dollars)

# 11. ACQUISITIONS (cont'd...)

### d) NOVAerial Robotics Ltd. (cont'd...)

The shares will be subject to a voluntary escrow release with the first set of shares (10 per cent of the total) issued immediately but subject to a hold period of four months and one day, and the balance issued over the next three years.

For accounting purposes, the acquisition of NOVAerial was considered a business combination and accounted for using the acquisition method. The results of operations from NOVAerial are included in the consolidated financial statements since the date of acquisition.

During the year ended October 31, 2019, the Company recognized an impairment of intangibles of \$63,770.

### e) Aerial Imaging Resources Inc.

On June 19, 2018, the Company acquired a 100% interest in Aerial Imaging Resources Inc. ("AIR"). The Company issued 12,000,000 common shares with a fair value of \$1,140,000, made payments totaling \$475,000 cash, and was required to make one further cash payment of \$125,000 on or before December 14, 2018. Subsequent to October 31, 2018 the final \$125,000 was renegotiated such that \$20,825 was settled via an asset disposition and the balance was extended to May 31, 2019. During the year ended October 31, 2019, \$nil was paid towards the outstanding balance. Subsequent to the year ended October 31, 2019, \$24,000 was paid and the remaining \$80,175 has been renegotiated such that \$4,000 will be paid on the first of every month until the balance has been extinguished.

For accounting purposes, the acquisition of AIR was considered a business acquisition. The results of operations from AIR are included in the consolidated financial statements since the date of acquisition.

From the date of acquisition on June 19, 2018 until October 31, 2018 the Company recognized revenue of \$127,651 and a net loss of \$2,805 from AIR.

Cash paid or accrued	\$ 600,000
Common shares issued	1,140,000
Total consideration paid	\$ 1,740,000
Customer list	\$ 60,000
Equipment	272,600
Deferred income tax liability	(16,200)
Total value of net assets acquired	\$ 316,400
Goodwill	\$ 1,423,600

During the year ended October 31, 2019, the Company recognized an impairment on intangible assets of \$43,101 and goodwill of \$368,505

**Notes to the Condensed Consolidated Interim Financial Statements** 

For the Three Months Ended January 31, 2020 and 2019

(Unaudited - Expressed in Canadian Dollars)

#### 12. CONTINGENT CONSIDERATION

	Janua	January 31, 2020		
Opening balance	\$	96,775	\$	256,774
Accretion		6,068		57,175
Change in estimate		-		(217,174)
Closing balance	\$	102,843	\$	96,775
Current	\$	48,573	\$	39,370
Non-current	\$	54,270	\$	57,405

The Company estimates its contingent consideration payable relating to the royalty will be \$130,362 (2019 - \$130,362). The Company discounted the estimated royalty payable using a discount rate of 30% (2019 – 30%).

Mr. Burns, a director of the Company, is a shareholder of Pioneer, which sold its assets to the Company and retained a 10% royalty on future earnings before income taxes, depreciation, and amortization expenses of Pioneer (note 12(a)). Mr. Burns joined the Company as CEO subsequent to completion of the asset purchase.

## 13. RELATED PARTY TRANSACTIONS

Transactions with management and related parties during the three months ended January 31, 2020 and 2019 were as follows:

	Nature of				
Supplier	Transaction		2020	2019	
101252103 Saskatchewan Ltd. (i)	Consulting Fees	\$	15,000	\$ 45,000	
Longford Capital Corporation (ii)	Consulting Fees	\$	-	\$ 37,500	
Westridge Management International Ltd (iii)	Consulting Fees	\$	-	\$ 37,500	
Red Fern Consulting Ltd(iv)	<b>Professional Services</b>	\$	29,362	\$ 15,768	

- I. 101252103 Saskatchewan Ltd. is a private enterprise controlled by the Company's current CEO, Michael Burns.
- II. Longford Capital Corporation is a private enterprise controlled by the Company's current president, James Rogers.
- III. Westridge Management International Ltd is a private enterprise controlled by the Company's current COO, Andrew Male
- IV. Red Fern Consulting Ltd is a private company controlled by the Company's former CFO, Jonathan Richards.

## Accounts payable to related parties

Included in accounts payable and accrued liabilities is \$785,202 (October 31, 2019 - \$825,443) due to officers, former officers and directors of the Company.

## Other

Mr. Burns, the former CEO of the Company, is a shareholder of Pioneer, which sold its assets to the Company and retained a 10% royalty on future earnings before income taxes, depreciation, and amortization expenses of Pioneer (note 12(a)). Mr. Burns joined the Company as CEO subsequent to completion of the asset purchase.

Notes to the Condensed Consolidated Interim Financial Statements

For the Three Months Ended January 31, 2020 and 2019

(Unaudited - Expressed in Canadian Dollars)

#### 14. FINANCIAL INSTRUMENTS AND RISK MANAGEMENT

The Company's financial assets and liabilities were categorized as follows:

	Janu	January 31, 2020		October 31, 2019		
Financial assets		-		•		
Fair value through profit or loss						
Cash	\$	43,820	\$	14,744		
Marketable securities		23,683		18,946		
Loans and receivables						
Amounts receivable		150,989		362,571		
Total financial assets	\$	218,492	\$	396,261		
Financial liabilities						
Other financial liabilities						
Accounts payable and accrued liabilities	\$	1,316,718	\$	1,498,476		
Deferred Revenue		20,000		50,249		
Contingent consideration*		102,843		96,775		
Deferred income tax liability		, <u>-</u>				
Total financial liabilities	\$	1,439,561	\$	1,645,500		

<sup>\*</sup>Estimated fair value of the 10% royalty payments on future earnings before income taxes, depreciation, and amortization expenses of Pioneer Aerial Surveys Ltd., to be paid out over a five-year term (Note 12).

The fair values of the Company's amounts receivable and accounts payable and accrued liabilities approximate their carrying values due to the short-term nature of these instruments. Marketable securities are recorded at market value based on quoted market prices. Contingent consideration is recorded at fair value based on estimated future performance and discount rates.

The Company's financial instruments are exposed to certain financial risks, including credit risk, liquidity risk and market risk.

## a) Credit risk

Credit risk is the risk that one party to a financial instrument will cause a financial loss for the other party by failing to discharge an obligation. The Company is exposed to credit risk with respect to its cash and amounts receivable.

The Company deposits substantially all of its cash at a Canadian chartered bank. The Company's amounts receivable consist primarily of trade receivables, and Goods and Services Tax receivable from the Canadian government a. Management considers the risk of non-performance related to cash and amounts receivable to be minimal.

## b) Liquidity risk

Liquidity risk is the risk that an entity will not be able to meet its financial obligations as they fall due. The Company manages liquidity risk through the management of its capital structure.

At January 31, 2020, the Company had cash in the amount of \$43,820 (October 31, 2019 - \$14,744) and accounts payable and accrued liabilities of \$1,316,718 (October 31, 2019 - \$1,498,476).

The Company ensures, as far as reasonably possible, that there is sufficient capital in order to meet short-term financial obligations, after taking into account the Company's holdings of cash.

Notes to the Condensed Consolidated Interim Financial Statements

For the Three Months Ended January 31, 2020 and 2019

(Unaudited - Expressed in Canadian Dollars)

## 14. FINANCIAL INSTRUMENTS AND RISK MANAGEMENT (Cont'd...)

#### c) Market risk

Market risk consists of interest rate risk, foreign currency risk and other price risk. These are discussed below:

Interest rate risk

Interest rate risk consists of two components:

- i) To the extent that payments made or received on the Company's monetary assets and liabilities are affected by changes in the prevailing market interest rates, the Company is exposed to interest rate cash flow risk.
- ii) To the extent that changes in prevailing market rates differ from the interest rate in the Company's monetary assets and liabilities, the Company is exposed to interest rate price risk.

The Company is not exposed to significant interest rate risk.

## Foreign currency risk

Foreign currency risk is the risk that the fair value or future cash flows of a financial instrument will fluctuate due to changes in foreign exchange rates.

The Company is exposed to foreign currency risk with respect to cash, amounts receivable, and accounts payable and accrued liabilities, as a portion of these amounts are denominated in MXN pesos and US dollars as follows:

	January 31,	October 31, 2019			
	MXN	US	MXN	US	
Accounts receivable	-	-	-	\$	122,484
Accounts payable and accrued liabilities	(3,383,411)	4,350	(3,383,411)		43,129
Rate to convert \$1 CAD	0.070	1.3213	0.068		1.3160

Based on the Company's net exposure, a 23% change (October 31, 2019 - 23%) in the Canadian/Mexican peso exchange rate and a 12% change (October 31, 2019 - 12%) in the Canadian/US exchange rate (based on prior year fluctuations in the relative exchange rates) would not have a material impact on earnings.

## Other price risk

Other price risk is the risk that the fair value or future cash flows of a financial instrument will fluctuate due to changes in market prices, other than those arising from interest rate risk or foreign currency risk. The Company is not exposed to significant market risk.

#### d) Fair value of financial instruments

IFRS 7 *Financial Instruments: Disclosure* establishes a fair value hierarchy that prioritizes the input to valuation techniques used to measure fair value as follows:

Level 1 – quoted prices (unadjusted) in active markets for identical assets or liabilities;

Level 2 – inputs other than quoted prices included in Level 1 that are observable for the asset or liability, either directly (i.e., as prices) or indirectly (i.e., derived from prices); and

Level 3 – inputs for the asset or liability that are not based on observable market data (unobservable inputs).

The Company's cash and marketable securities are classified at Level 1 of the fair value hierarchy. Contingent consideration is classified as Level 3 of the fair value hierarchy.

Notes to the Condensed Consolidated Interim Financial Statements

For the Three Months Ended January 31, 2020 and 2019

(Unaudited - Expressed in Canadian Dollars)

### 15. MANAGEMENT OF CAPITAL

The Company's objectives when managing capital are to safeguard the Company's ability to continue as a going concern in order to pursue development of the Company's UAV business, and to maintain a flexible capital structure, which optimizes the costs of capital at an acceptable risk.

The Company's capital consists of shareholders' equity. The Company manages the capital structure and makes adjustments to it in light of changes in economic conditions and the risk characteristics of the underlying assets. To maintain or adjust the capital structure, the Company may issue new shares or debt or acquire or dispose of assets.

To effectively manage its resources and minimize risk, the Company maintains the majority of its capital at the parent company level and funds activities in its operating subsidiaries through a cash call process.

The Company's investment policy is to invest any excess cash in liquid short-term interest-bearing instruments callable at any time.

There have been no changes to the Company's approach to capital management during the three months ended January 31, 2020.

#### 17. SEGMENT REPORTING

The Company has one reportable operating segment, being sales of UAV equipment and providing UAV related services around the globe. The Company's assets are located in Canada.