#### The Hash Corporation

# MANAGEMENT'S DISCUSSION AND ANALYSIS OF FINANCIAL CONDITION AND RESULTS OF OPERATIONS

As used in this management's discussion and analysis of financial condition and results of operations ("MD&A"), unless the context indicates or requires otherwise, all references to the "Company", "we", "us" or "our" refer to The Hash Corporation, as constituted on September 30, 2021.

This MD&A for the three and nine months ended September 30, 2021 and 2020 should be read in conjunction with the Company's unaudited financial statements and the accompanying notes thereto for the three and nine months ended September 30, 2021, and 2020 and the audited financial statements and accompanying notes thereto for the year ended December 31, 2020, and 2019. The financial information presented in this MD&A is derived from the Company's unaudited financial statements for the three and nine months ended September 30, 2021 and 2020 which have been prepared in accordance with International Financial Reporting Standards ("IFRS") as issued by the International Accounting Standards Board ("IASB"). All amounts are in Canadian dollars except where otherwise indicated.

This MD&A is dated as of November 29, 2021.

#### FORWARD-LOOKING INFORMATION

The information provided in this MD&A, including information incorporated by reference, may contain certain forward-looking statements and forward-looking information (collectively referred to as "forward-looking statements") within the meaning of applicable Canadian legislation about our current expectations, estimates and projections about the future, based on certain assumptions made by us in light of the Company's experience and perception of historical trends. Although we believe that the expectations represented by such forward-looking statements are reasonable, there can be no assurance that such expectations will prove to be correct.

This forward-looking information is identified by words such as "anticipate", "believe", "expect", "plan", "forecast", "future", "target", "project", "capacity", "could", "should", "focus", "proposed", "scheduled", "outlook", "potential", "may" or similar expressions and includes suggestions of future outcomes, including statements about the Company's intention to produce and the expected costs and timing thereof; the Company's proposed collaboration agreements with other entities; the Company's expected production capacity; the estimated costs of the Company's proposed capital projects and future investments; potential proceeds from the exercise of the Company's outstanding share purchase warrants; actions taken by the Company, or that the Company may take in the future, to adjust its capital structure; potential effects of regulations under the Cannabis Act (Canada) (together with the regulations thereunder (the "Cannabis Regulations"), the "Cannabis Act") and related legislation introduced by provincial governments. Readers are cautioned not to place undue reliance on forward-looking information as the Company's actual results may differ materially from those expressed or implied.

The Company has made certain assumptions with respect to the forward-looking statements regarding, among other things: the Company's ability to generate sufficient cash flow from operations and obtain financing, if needed, on acceptable terms or at all; general economic, financial market, regulatory and political conditions in which the Company operates; the expected yield from the Company's operations; interest in the Company's products or services; anticipated and unanticipated costs; government regulation of the Company's activities; the timely receipt of any required regulatory approvals; the Company's ability to obtain qualified staff, equipment and services in a timely and cost efficient manner; the Company's ability to conduct operations in a safe, efficient and effective manner; and the Company's expansion plans and timeframe for completion of such plans.

Although the Company believes that the expectations and assumptions on which the forward-looking statements are based are reasonable, undue reliance should not be placed on the forward-looking statements because no assurance can be given that they will prove to be correct. Since forward-looking statements address future events and conditions, by their very nature they involve inherent risks and uncertainties. Actual results could differ materially from those currently anticipated due to a number of factors and risks. These include, but are not limited to: the limited operating history of the Company and history of losses; the Company's ability to continue as a going concern; the Company's ability to generate sufficient revenue to be profitable; the Company's ability to raise the capital necessary for it to execute its strategy; increased competition in the cannabis markets in Canada and internationally; rising energy costs; the Company's reliance on key persons; the Company's compliance with environmental, health and safety laws and regulations; insurance risks; interruptions in the supply chain for key inputs; demand for skilled labour, specialized knowledge, equipment, parts and components; reliance on the operations of the Company's partners; results of litigation; conflicts of interest between the Company and its directors and officers; payment of dividends; the partial dependence of the Company's operations on the maintenance and protection of its information technology systems; unforeseen tax and accounting requirements; regulatory risks relating to compliance with the Cannabis Act and Cannabis Regulations; changes in laws; changes to the market price of cannabis; the ability of the Company to produce and sell cannabis

supply with collaboration agreements; failure to execute definitive agreements with entities in which the Company has entered into letters of intent or memoranda of understanding; changes in government; changes in government policy; failure of counterparties to perform contractual obligations; the Company's ability to successfully develop new products or find a market for their sale; lack of certainty regarding the expansion of the cannabis market; ability of key employees of the Company to obtain or renew security clearances in the future; reputational risks to third parties with whom the Company does business; failure to comply with laws and regulations; the Company's reliance on its own market research and forecasts; competition from synthetic production and new technologies; the existence and growth of the cannabis industry; misconduct or other improper activities by employees, independent contractors, consults, commercial partners and vendors; failure to comply with health and data protection laws; inability to obtain or maintain sufficient intellectual property protection for the Company's products; third-party claims of intellectual property infringement; patent terms being insufficient to protect competitive position on product candidates; inability to obtain patent term extensions or non-patent exclusivity; inability to protect the confidentiality of trade secrets; inability to protect trademarks and trade names; and other factors beyond the Company's control.

The Company cautions that the foregoing list of important factors is not exhaustive. Although the Company has attempted to identify important factors that could cause actual results to differ materially from those contained in forward-looking statements, there may be other factors that cause results not to be as anticipated, estimated or intended. There is no assurance that such statements will prove to be accurate, as actual results and future events could differ materially from those anticipated in such statements. Accordingly, readers should not place undue reliance on forward-looking statements.

The forward-looking statements contained or incorporated by reference in this MD&A are made as of the date of this MD&A or as otherwise specified. Except as required by applicable securities laws, we undertake no obligation to update publicly or otherwise revise any forward-looking statements or the foregoing list of factors affecting those statements, whether as a result of new information, future events or otherwise or the foregoing lists of factors affecting this information.

All of the forward-looking information contained in this MD&A is expressly qualified by the foregoing cautionary statements.

Additional information relating to the Company can be found on SEDAR at www.sedar.com.

#### **OVERVIEW**

The Hash Corporation (the "Company") was incorporated under the Business Corporations Act (Ontario) on March 28, 1967 as Northville Explorations Ltd. On January 22, 2014, the Company changed its name to Senternet Phi Gamma Inc. and on July 8, 2019 the Company changed its name to its present name. The head office of the Company's is located at 1 Adelaide Street East, Suite 801, Toronto, Ontario, M5C 2V9.

The Company is focused on the production and sale of cannabis-based hashish and other cannabis products. The Company applies its separation and curing techniques to produce a suite of high-quality cannabis resin products, which are all-natural and free of additives. At present, the Company does not possess the licenses required to carry on its business in producing and selling cannabis-based hashish and other cannabis concentrates. In particular, the Company does not have a Standard Processing License and a Cannabis License under the Cannabis Act. The Company does not intend to apply for both of these licenses and instead relies on the Collaboration Agreement with Medz Cannabis Inc. ("Medz"), an Ontario-based, privately-owned company, licensed for the cultivation, processing and sale of medical cannabis under the Cannabis Act.

On April 20, 2020, the Company entered into a five-year collaboration agreement with Medz to produce and sell cannabis-based hashish and other cannabis concentrates. Per the agreement, Medz will provide the Company with licensed processing space at the Medz licensed facility for the purposes of manufacturing, packaging and selling products. The Company is responsible for all costs incurred related to the production and will grant Medz certain profit-sharing rights in connection with the sale of products produced within the Medz facility. The Company will pay Medz a 3.5% royalty on all revenues generated from the sale of the products produced in the Medz facility, and a 5% royalty on any tolling or service revenue earned by the Company on certain service contracts.

The Company has entered into a long-term lease for approximately 1,900 square feet of production and office space as well as access of common space and material storage for the term of two years commencing on February 28, 2021. The Company has the option to renew the lease for additional terms.

On February 3, 2021, the Company entered into a five-year collaboration agreement with Black Rose Organics Inc. ("BRO"). Under the terms of the agreement the Company is to have access to a production space licensed for cannabis production within BRO's facility. The Company and BRO are to share profits from the sale of products produced by the Company in the BRO facility.

On March 11, 2021, the Company entered into a product acquisition agreement with Canada House Cannabis Group Inc. d.b.a. Canada House Wellness Group ("Canada House") and Abba Medix Corp. ("Abba"), collectively the "Purchasers", for a term of 12 months. The Company will sell to the Purchasers hashish over the term of the agreement.

On May 27, 2021, the Company's board of directors approved the implementation of a restricted share unit plan (the "RSU Plan"). The RSU Plan is a "rolling" plan reserving a maximum of 10% of the issued and outstanding shares of the Company at the time the RSU Plan is approved. The Company granted an aggregate of 5,000,000 restricted share units ("RSUs") to officers, directors, and consultants of the Company, vesting on June 1, 2022.

On July 14, 2021, the Company appointed Todd Shapiro, Chief Executive Officer and Director of Red Light Holland Corp. ("Red Light Holland") to its advisory board. The Company and Todd Shapiro entered into an advisory board agreement pursuant to which the Company granted Todd Shapiro an aggregate of 1,000,000 RSUs which will vest quarterly over the first year from the date of issuance.

On October 21, 2021, the Company announced that the Ontario Cannabis Store now carries its hash products – specifically, HashCo Gold Seal Hash and HashCo Cold Tumbled Resin.

#### **IMPACT OF COVID-19**

The outbreak of the novel strain of coronavirus, specifically identified as "COVID-19," has resulted in governments worldwide enacting emergency measures to combat the spread of the virus. These measures, which include the implementation of travel bans, self-imposed quarantine periods and social distancing, have caused material disruption to businesses globally resulting in an economic slowdown. Governments and central banks have reacted with significant monetary and fiscal interventions designed to stabilize economic conditions. The extent to which COVID-19 and any other pandemic or public health crisis impacts the Company's business, affairs, operations, financial condition, liquidity, availability of credit and results of operations will depend on future developments that are highly uncertain and cannot be predicted with any meaningful precision, including new information which may emerge concerning the severity of the COVID-19 virus and the actions required to contain the COVID-19 virus or remedy its impact, among others. The duration and impact of the COVID-19 outbreak is unknown at this time, as is the efficacy of the government and central bank interventions. It is not possible to reliably estimate the length and severity of these developments and the impact on the financial results and condition of the Company in future periods.

# **SELECTED FINANCIAL HIGHLIGHTS**

#### As at September 30, As at December 31,

	2021	2020	Change	
	\$	\$	\$	%
Cash	985,021	2,051,028	(1,066,007)	-52%
Total assets	1,822,022	2,260,542	(438,520)	-19%
Total liabilities	207,806	224,825	(17,019)	-8%

Cash as at September 30, 2021, was \$985,021 compared to cash of \$2,051,028 as at December 31, 2020. The decrease of \$1,066,007 or 52% is primarily due to cash used in operating activities during the nine months ended September 30, 2021, offset by cash provided by financing activities.

Total assets as at September 30, 2021, were \$1,822,022 resulting in a decrease of \$438,520 or 19% compared to total assets as at December 31, 2020. The decrease is primarily attributable to the decrease in cash, offset by the increase in trade receivables, prepaid expenses and other assets, and property and equipment.

Total liabilities as at September 30, 2021, were \$207,806 resulting in a decrease of \$17,019 or 8% compared to total liabilities as at December 31, 2020. The decrease is primarily due to a decrease in lease obligations as a result of payments made during the period and a decrease in trade and other as a result of the timing of invoice payments.

#### **RESULTS OF OPERATIONS**

The following table outlines our statements of loss and comprehensive loss for the three and nine months ended September 30, 2021 and 2020:

	Three months ended September 30,				Nine months ended September 30,			
	2021	2020	Change	)	2021	2020	Change	)
	\$	\$	\$	%	\$	\$	\$	%
Revenue	250,686	_	250,686	100%	342,246	_	342,246	100%
Expenses								
General and administrative	331,301	38,987	292,314	750%	1,225,148	93,478	1,131,670	1211%
Professional fees	64,676	27,602	37,074	134%	786,145	50,675	735,470	1451%
Salaries and wages	217,483	130,964	86,519	66%	565,792	402,576	163,216	41%
Production expenditures	218,820	_	218,820	100%	379,834	_	379,834	100%
Share-based payments	134,777	1,168,289	(1,033,512)	-88%	1,362,886	1,168,289	194,597	17%
Amortization and depreciation	30,144	7,877	22,267	283%	72,167	10,503	61,664	587%
Interest expense	1,484	_	1,484	100%	3,181	_	3,181	100%
Total operating expenses	998,685	1,373,719	(375,034)	-27%	4,395,153	1,725,521	2,669,632	155%
Net loss and comprehensive loss	(747,999)	(1,373,719)	625,720	-46%	(4,052,907)	(1,725,521)	(2,327,386)	135%

## REVIEW OF OPERATIONS FOR THE THREE AND NINE MONTHS ENDED SEPTEMBER 30, 2021 AND 2020

#### Revenue

Revenue increased from \$nil and \$nil to \$250,686 and \$342,246 for the three and nine months ended September 30, 2021, respectively, compared to the equivalent periods in the prior year. The increase is due to the Company commencing sales in May 2021.

## General and administrative

	For the three	For the three months ended September 30,				months e	nded Septem	ber 30,
	2021	2020	Chan	ge	2021	2020	Chang	je
	\$	\$	\$	%	\$	\$	\$	%
Marketing expenses	39,736	_	39,736	100%	480,236	_	480,236	100%
Investor relations	178,022	_	178,022	100%	374,844	_	374,844	100%
Office and general	91,269	37,950	53,319	140%	190,185	82,906	107,279	129%
Listing fees	_	_	_	100%	126,842	_	126,842	100%
Travel, meals, and entertainment	22,274	1,037	21,237	2048%	53,041	10,572	42,469	402%
Total	331,301	38,987	292,314	750%	1,225,148	93,478	1,131,670	1211%

General and administrative expenses are comprised of marketing, investor relations, office and general, listing fees and travel, meals and entertainment expenses. General and administrative expenses increased from \$38,987 to \$331,301 and from \$93,478 to \$1,225,148 for the three and nine months ended September 30, 2021, respectively, compared to the equivalent periods in the prior year. The increase is primarily due to the growth of operations and the commencement of trading on the CSE. As the Company's operations continue to expand, expenses are expected to increase.

#### Professional fees

Professional fees increased from \$27,602 to \$64,676 and from \$50,675 to \$786,145 for the three and nine months ended September 30, 2021, respectively, compared to the equivalent periods in the prior year. The increase is primarily due to professional fees incurred in relation to the listing on the CSE. Professional fees include legal, accounting and consulting fees that fluctuate from period to period based on the nature of the transactions the Company undertakes.

## Salaries and wages

Salaries and wages increased from \$130,964 to \$217,483 and from \$402,576 to \$565,792 for the three and nine months ended September 30, 2021, respectively, compared to the equivalent periods in the prior year. The increase is primarily related to an increase in the number of employees during the three and nine months ended September 30, 2021, compared to the three and nine months ended September 30, 2020.

#### Production expenditures

Production expenditures increased from \$nil to \$218,820 and from \$nil to \$379,834 for the three and nine months ended September 30, 2021, respectively, compared to the equivalent periods in the prior year. The increase is related to expenditures incurred directly related to production as the Company commenced sales in May 2021.

#### Share-based payments

Share-based payments decreased from \$1,168,289 to \$134,777 and increased from \$1,168,289 to \$1,362,886 for the three and nine months ended September 30, 2021, respectively, compared to the equivalent periods in the prior year. The decrease for the three months ended September 30, 2021, compared to the equivalent period in the period year, is due to the extension of warrants in 2020. The increase for the nine months ended September 30, 2021, compared to the equivalent period in the period year is due to share options and RSUs granted during the three and nine months ended September 30, 2021.

# Amortization and depreciation

Amortization and depreciation expense increased from \$7,877 to \$30,144 and from \$10,503 to \$72,167 for the three and nine months ended September 30, 2021, respectively, compared to the equivalent periods in the prior year. The increase is related to depreciation on equipment used in operations and amortization of the right-of-use assets.

#### SELECTED QUARTERLY INFORMATION

The following table sets forth selected unaudited quarterly statements of operations data for each of the eight quarters commencing October 1, 2019 and ending September 30, 2021. The information for each of these quarters has been prepared on the same basis as the audited financial statements for the year ended December 31, 2020. This data should be read in conjunction with our audited annual financial statements for the year ended December 31, 2020 and unaudited financial statements for the period ending September 30, 2021. These quarterly operating results are not necessarily indicative of our operating results for a full year or any future period.

	September 30, 2021 \$	June 30, 2021 \$	March 31, 2021 \$	December 31, 2020 \$	September 30, 2020 \$	June 30, 2020 \$	March 31, 2020 \$	December 31, 2019 \$
Revenue	250,686	91,560	_	_	_	_	_	_
Total operating expenses	998,685	2,773,945	622,523	295,617	1,373,719	191,804	159,998	230,488
Net loss and comprehensive loss	(747,999)	(2,682,385)	(622,523)	(295,617)	(1,373,719)	(191,804)	(159,998)	(230,488)
Net loss per share - basic and diluted	(0.003)	(0.011)	(0.003)	(0.001)	(0.006)	(0.001)	(0.001)	(0.002)

## **FINANCIAL POSITION**

	As at	As at		
	September 30,	December 31,	Change	
	2021	2020	\$	%
ASSETS				
Current				
Cash and cash equivalents	985,021	2,051,028	(1,066,007)	-52%
Trade receivables	156,406	_	156,406	100%
Sales tax receivable	9,852	44,966	(35,114)	-78%
Prepaid expenses and other assets	410,108	20,559	389,549	1895%
Total current assets	1,561,387	2,116,553	(555,166)	-26%
Non-current				
Deposits	_	40,344	(40,344)	-100%
Equipment, net	214,213	103,645	110,568	107%
Right-of-use assets, net	46,422	_	46,422	100%
Total non-current assets	260,635	143,989	116,646	81%
Total assets	1,822,022	2,260,542	(438,520)	-19%
LIABILITIES				
Current				
Trade and other payables	158,088	224,825	(66,737)	-30%
Lease obligations	33,395		33,395	100%
Total current liabilities	191,483	224,825	(33,342)	-15%
Non-current				
Lease obligations	16,323	_	16,323	100%
Total liabilities	207,806	224,825	(17,019)	-8%
SHAREHOLDERS' EQUITY				
Share capital	11,357,957	8,020,096	3,337,861	42%
Warrants	735,332	1,999,595	(1,264,263)	-63%
Contributed surplus	1,557,808	—	1,557,808	100%
Accumulated deficit	(12,036,881)	(7,983,974)	(4,052,907)	51%
Total shareholders' equity	1,614,216	2,035,717	(421,501)	-21%
Total liabilities and shareholders' equity	1,822,022	2,260,542	(438,520)	-19%

# **Assets**

# Current assets

Current assets decreased by \$555,166 or 26%, due to a decrease in cash as a result of cash used in operations, offset by an increase in trade receivables and prepaid expenses and other assets.

# Non-current assets

Non-current assets increased by \$116,646 or 81% primarily due to the recognition of the right-of-use assets and purchases of equipment during the nine months ended September 30, 2021, offset by a decrease in deposits.

## Liabilities

# Current liabilities

Trade and other payables decreased by \$66,737 or 30%, primarily due to payments made during the period.

Lease obligations increased by \$33,395 or 100%, due to the commencement of the Medz licensed facility lease during 2021.

#### Non-current liabilities

Lease obligations increased by \$16,323 or 100%, due to commencement of the Medz licensed facility lease during 2021.

#### Shareholders' equity

Shareholders' equity decreased by \$421,501 or 21% due to a decrease of \$1,264,263 in warrants related to the issuance, exercise and expiration of warrants and a net loss of \$4,052,501 for the nine months ended September 30, 2021, offset by an increase of \$3,337,861 related to the issuance of shares and \$1,557,808 related to shares-based payments and warrants expired.

## LIQUIDITY, CAPITAL RESOURCES AND FINANCING

The general objectives of our capital management strategy are to preserve our capacity to continue operating, provide benefits to our stakeholders and provide an adequate return on investment to our shareholders by continuing to invest in our future that is commensurate with the level of operating risk we assume. We determine the total amount of capital required consistent with risk levels. This capital structure is adjusted on a timely basis depending on changes in the economic environment and risks of the underlying assets. We are not subject to any externally imposed capital requirements.

The financial statements and this MD&A has been prepared on the basis of accounting principles applicable to a going concern, which assumes that the Company will continue in operation for the foreseeable future and will be able to realize its assets and discharge its liabilities in the normal course of operations. The financial statements and this MD&A do not include any adjustments to the amounts and classification of assets and liabilities that would be necessary should the Company be unable to continue as a going concern. Such adjustments could be material.

As at September 30, 2021, the Company has an accumulated deficit of \$12,036,881 (December 31, 2020 – \$7,983,974) and a working capital surplus of \$1,369,904 (December 31, 2020 – \$1,891,728). For the three and nine months ended September 30, 2021, the Company had a net loss of \$747,999 and \$4,052,907 (2020 – \$1,373,719 and \$1,725,521), respectively. Whether, and when, the Company can attain profitability and positive cash flows from operations is subject to material uncertainty. The application of the going concern assumption is dependent upon the Company's ability to generate future profitable operations and obtain necessary financing to do so. While the Company has been successful in obtaining financing to date, there can be no assurance that it will be able to do so in the future. The Company will need to raise capital in order to fund its operations. This need may be adversely impacted by uncertain market conditions, COVID-19, approval by regulatory bodies, and adverse results from operations. The above events and conditions indicate there is a material uncertainty that casts significant doubt about the Company's ability to continue as a going concern.

As at September 30, 2021, the Company had cash of \$985,021, representing a decrease of \$1,066,007 from December 31, 2020. This decrease is due to \$3,192,251 of cash used in operating activities and \$123,276 of cash used in investing activities, offset by \$2,249,520 of cash provided by financing activities.

## Cash flows

	For the nine months ended September 30		
	2021	2020	
	\$	\$	
Cash and cash equivalents, beginning of period	2,051,028	2,672,404	
Net cash provided by (used in):			
Cash used in operating activities	(3,192,251)	(497,832)	
Cash used in investing activities	(123,276)	(94,524)	
Cash provided by financing activities	2,249,520	270,700	
Net change in cash during the period	(1,066,007)	(321,656)	
Cash and cash equivalents, end of period	985,021	2,350,748	

#### Cash Flows Used in Operating Activities

Cash flows used in operating activities for the nine months ended September 30, 2021, were \$3,192,251 compared to cash used in operating activities of \$497,832 for the nine months ended September 30, 2020. The increase in cash used in operating activities is primarily due to the increase in costs incurred as a result of commencing operations.

#### Cash Flows Used in Investing Activities

Cash flows used in investing activities for the nine months ended September 30, 2021, were \$123,276 compared to \$94,524 for the nine months ended September 30, 2020. The increase is primarily due to the purchase of equipment during the nine months ended September 30, 2021.

#### Cash Flows Provided by Financing Activities

Cash flows provided by financing activities for the nine months ended September 30, 2021, were \$2,249,520 compared to \$270,700 for the nine months ended September 30, 2020. The increase is due to proceeds from share issuances and warrants exercised during the nine months ended September 30, 2021.

## **CONTRACTUAL OBLIGATIONS**

We have no significant contractual arrangements other than those noted in our financial statements.

#### **OFF-BALANCE SHEET ARRANGEMENTS**

We have no off-balance sheet arrangements other than those noted in our financial statements.

#### TRANSACTIONS WITH RELATED PARTIES

Key management personnel are those persons having the authority and responsibility for planning, directing, and controlling activities of the entity, directly or indirectly.

Key management personnel compensation during the three and nine months ended September 30, 2021 and 2020 is comprised of:

	For the three months er	nded September 30,	For the nine months ended September		
	<b>2021</b> 202		2021	2020	
	\$	\$	\$	\$	
Salaries, benefits, bonuses and other fees	88,856	107,500	522,194	322,500	
Share-based payments	100,822	_	814,408	_	
Total	189,678	107,500	1,336,602	322,500	

During the three months ended March 31, 2021, the Company granted BOD members a total of 4,000,000 share options, vesting immediately, exercise price of \$0.11 and expire 3 years from date of grant. The fair value of the share options was determined to be \$250,123 using the Black-Scholes option pricing model.

During the three months ended June 30, 2021, the Company modified 2,000,000, share options held by related parties to vest immediately. The Company recognized the fair value of the original awards in the amount of \$11,874.

During the three months ended June 30, 2021, the Company granted certain directors and officers a total of 6,500,000 share options, vesting immediately, exercise price of \$0.10 and expire 3 years from date of grant. The fair value of the share options was determined to be \$419,809 using the Black-Scholes option pricing model.

During the three months ended June 30, 2021, the Company granted certain directors and officers of the Company a total of 4,000,000 RSUs. The RSUs vest on June 1, 2022 and expire on June 1, 2024.

During the three months ended June 30, 2021, the Company paid \$220,000 to a Company related to the CFO for professional services in relation to the CSE listing.

The Company owes related parties \$25,206 (December 31, 2020 – \$41,753), included in trade and other payables, as at September 30, 2021.

#### FINANCIAL INSTRUMENTS AND OTHER INSTRUMENTS

#### Credit risk

Credit risk is the risk of financial loss to the Company if a customer or counterparty to a financial instrument fails to meet its contractual obligations, and arises principally from deposits with banks and outstanding receivables. The Company trades only with recognized, creditworthy third parties.

The aging of trade receivables is as follows:

	September 30, 2021	December 31, 2020
	\$	\$
Current	_	_
1 to 30 days	76,669	_
31 to 60 days	79,737	_
> 60 days	_	_
Total trade receivables	156,406	_

The Company does not hold any collateral as security but mitigates this risk by dealing only with what management believes to be financially sound counterparties and, accordingly, does not anticipate significant loss for non-performance.

#### Liquidity risk

Liquidity risk is the risk the Company will not be able to meet its financial obligations as they come due. The Company's exposure to liquidity risk is dependent on the Company's ability to raise additional financing to meet its commitments and sustain operations. The Company mitigates liquidity risk by management of working capital, cash flows, the issuance of share capital and if desired, the issuance of debt. The Company's trade and other payables are all due within twelve months from the date of these financial statements.

If unanticipated events occur that impact the Company's ability to complete products for sale, the Company may need to take additional measures to increase its liquidity and capital resources, including issuing debt or additional equity financing or strategically altering the business forecast and plan. In this case, there is no guarantee that the Company will obtain satisfactory financing terms or adequate financing. Failure to obtain adequate financing on satisfactory terms could have a material adverse effect on the Company's results of operations or financial condition.

The Company is obligated to the following contractual maturities of undiscounted cash flows:

			Co	ntractual c	ash flows
		Total contractual			Year 3 and
	Carrying amount	cash flows	Year 1	Year 2	beyond
	\$	\$	\$	\$	\$
Trade and other payables	158,088	158,088	158,088	_	
Lease liabilities	49,718	53,833	38,000	15,833	

#### Market risk

Market risk is the risk the fair value or future cash flows of a financial instrument will fluctuate because of changes in market prices. Market risk comprises three types of risk: foreign currency risk, interest rate risk and other price risk.

#### Foreign currency risk

Foreign currency risk arises on financial instruments that are denominated in a currency other than the functional currency in which they are measured. The Company is not exposed to foreign currency risk as at September 30, 2021, as it does not hold any material financial instruments in foreign currency.

## Interest rate risk

Interest rate risk is the risk the fair value or future cash flows of a financial instrument will fluctuate because of changes in market interest rates. The Company is not exposed to interest rate risk as at September 30, 2021, as there are no borrowings outstanding.

## Other price risk

Other price risk is the risk the fair value or future cash flows of a financial instrument will fluctuate because of changes in market prices (other than those arising from interest rate risk or currency risk), whether those changes are caused by factors specific to the individual financial instrument or its Company, or factors affecting all similar financial instruments traded in the market. The Company is not exposed to other price risk as at September 30, 2021.

#### Fair values

The carrying values of cash, sales tax receivables and trade and other payables approximate fair values due to the short-term nature of these items or they are being carried at fair value. The Company does not use derivative financial instruments to manage this risk.

Financial instruments recorded at fair value on the statement of financial position are classified using a fair value hierarchy that reflects the significance of the inputs used in making the measurements. The Company categorizes its fair value measurements according to a three-level hierarchy. The hierarchy prioritizes the inputs used by the Company's valuation techniques. A level is assigned to each fair value measurement based on the lowest-level input significant to the fair value measurement in its entirety. The three levels of the fair value hierarchy are defined as follows:

- Level 1 Unadjusted quoted prices as at the measurement date for identical assets or liabilities in active markets.
- Level 2 Observable inputs other than quoted prices included in Level 1, such as quoted prices for similar assets and liabilities in active markets; quoted prices for identical or similar assets and liabilities in markets that are not active; or other inputs that are observable or can be corroborated by observable market data.
- Level 3 Significant unobservable inputs that are supported by little or no market activity. The fair value hierarchy also
  requires an entity to maximize the use of observable inputs and minimize the use of unobservable inputs when
  measuring fair value.

The fair value hierarchy requires the use of observable market inputs whenever such inputs exist. A financial instrument is classified to the lowest level of the hierarchy for which a significant input has been considered in measuring fair value. During the year, there were no transfers of amounts between levels. The Company did not have any financial instruments stated at fair value as at September 30, 2021 and 2020.

## **CRITICAL ACCOUNTING POLICIES AND ESTIMATES**

Refer to the audited financial statements for December 31, 2020, for a full discussion of our critical accounting policies and estimates.

#### **OUTSTANDING SHARE DATA**

The Company is authorized to issue an unlimited number of common shares.

The Company's outstanding capital was as follows as at the date of this MD&A:

Common Shares	280,120,290
Share Options	26,700,000
Warrants	2,319,000
RSUs	6,000,000

#### **DISCLOSURE OF INTERNAL CONTROLS**

Management has established processes to provide them with sufficient knowledge to support representations that they have exercised reasonable diligence to ensure that (i) the financial statements do not contain any untrue statement of material fact or omit to state a material fact required to be stated or that is necessary to make a statement not misleading in light of the circumstances under which it is made, as of the date of and for the periods presented by the financial statements; and (ii) the financial statements fairly present in all material respects the financial condition, results of operations and cash flows of the Company, as of the date of and for the periods presented.

In contrast to the certificate required for non-venture issuers under National Instrument 52-109 Certification of Disclosure in Issuers' Annual and Interim Filings ("NI 52-109"), the Company uses the Venture Issuer Basic Certificate, which does not include representations relating to the establishment and maintenance of disclosure controls and procedures ("DC&P") and internal control over financial reporting ("ICFR"), as defined in NI 52-109. In particular, the certifying officers filing this certificate are not making any representations relating to the establishment and maintenance of:

- controls and other procedures designed to provide reasonable assurance that information required to be disclosed by the Company in its annual filings, interim filings or other reports filed or submitted under securities legislation is recorded, processed, summarized and reported within the time periods specified in securities legislation; and
- ii) a process to provide reasonable assurance regarding the reliability of financial reporting and the preparation of financial statements for external purposes in accordance with the Company's generally accepted accounting principles (IFRS). The Company's certifying officers are responsible for ensuring that processes are in place to provide them with sufficient knowledge to support the representations they are making in this certificate.

Investors should be aware that inherent limitations on the ability of certifying officers of a venture Company to design and implement on a cost-effective basis DC&P and ICFR as defined in NI 52-109 may result in additional risks to the quality, reliability, transparency and timeliness of interim and annual filings and other reports provided under securities legislation.