



## 2014 Q2 Report

For the 6 months ended March 31, 2014

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### To Our Shareholders

#### 2014 Annual Meeting

Glenbriar's 2014 Annual Meeting was held on April 3, 2014 at Glenbriar's offices in Calgary. All resolutions were passed as presented by management.

#### Operating Results

Net income increased to \$349,164 for the 6 months ended March 31, 2014 from \$57,699 in 2013 on relatively flat revenue. Sale of the Peartree Dealership software in 2014 Q1 accounted for \$107,000 of the increase.

#### Working Capital

Working capital improved over \$300,000 during the 6 months to a \$198,000 surplus as of March 31, 2014. This reflects continued reorganization efforts aimed at establishing a new platform to deal with changes to the IT industry over the past 18 months, which are expected to open up new opportunities.

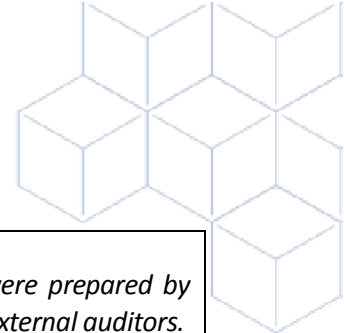
#### SharePoint Online Portal

Glenbriar completed a leading edge SharePoint Online portal project in the second quarter of fiscal 2014 for a major Ontario based regulator. See the MD&A for details.

*Robert Matheson, President & CEO*

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#### **NOTICE TO READER**

*The unaudited interim financial statements and related management discussion and analysis were prepared by management and approved by the board of directors. They have not been reviewed by Glenbriar's external auditors.*

## **MANAGEMENT DISCUSSION AND ANALYSIS**

This information is given as of May 12, 2014 under NI Form 51-102F1. As of the date of this report, there are 48,421,510 Glenbriar voting common shares issued and outstanding. There is no other class or series of shares issued, and no warrants or options or other rights to acquire additional common shares outstanding, except contributions to the employee share purchase plan (see note 8(b) of Notes to Financial Statements).

### **Description of Business**

**Glenbriar Technologies Inc.** (CSE: GTI) is a leading provider of business technology solutions for successful enterprises in manufacturing, distribution, retail, energy, health, education, dealership, professional services and real estate. From its offices in Calgary, Vancouver and Waterloo, Glenbriar's staff of IT professionals and software developers design, manage and support solutions that include IT Services, Cloud Services, Portals & Collaboration, Unified Communications and Software Services.

Glenbriar's 2014 Annual Meeting was held in Calgary on April 3, 2014. All resolutions were passed as recommended by management.

Brian Tijman stepped down as CFO during the quarter ended December 31, 2013. As one of the three original founders of Glenbriar, Mr. Tijman is the largest shareholder and will remain a director. Mr. Tijman has held the role of CFO continuously since 1995, and is planning to pursue his other private investments.

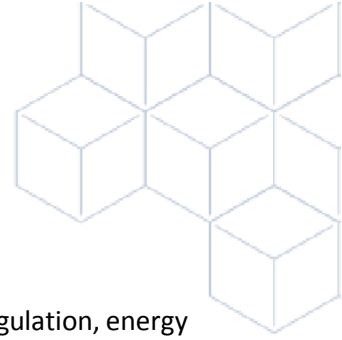
Sherri Saunders of Glenbriar's Waterloo office has taken on the role of Acting CFO until further notice. Ms. Saunders has extensive experience in accounting and financial management.

Glenbriar sold its Peartree Dealership product effective December 31, 2013 for total proceeds of \$107,000 to Blue Skies Business Solutions Inc. of Waterloo. Blue Skies is wholly owned by Roy Clarke of Waterloo, who was the principal architect of the software product. This product represented less than 4% of Glenbriar's total revenue, and was determined to no longer represent a strategic asset by the board of directors. The terms of the agreement provide for a seamless transition for users, and allow for more product development going forward than if Glenbriar had retained the product. Glenbriar retained its information technology consulting relationships with Peartree Dealership clients who used those services.

Glenbriar is still seeking additional funds for strategic acquisitions and reduction of long term obligations.

### **Products**

Glenbriar provides full service technology solutions to commercial and nonprofit enterprises: IT Services, Cloud Services, Portals and Collaboration, Unified Communications and Software Services. Glenbriar has created, acquired, or licensed the appropriate human and intellectual property (IP) resources necessary to deliver the optimal integrated IT solution suite for its clients.



## Portals & Collaboration

Glenbriar is currently implementing comprehensive SharePoint solutions for clients in energy regulation, energy and health care.

The Independent Electricity System Operator (IESO) oversees the safe, sustainable and reliable operation of Ontario's power system. IESO also manages Ontario's wholesale electricity market to balance the supply and demand for electricity and set the Hourly Ontario Energy Price. Glenbriar delivered a content management system (CMS) to manage IESO's website content and files using Microsoft's public cloud offering SharePoint Online Public Site Template as a web platform. IESO's CMS solution manages the online public web presence of IESO's corporate website, provides an easy to use online interface for editing page content and page layouts, and handles comprehensive audit controls and workflows for document postings through role based access controls.

Glenbriar worked through the challenges of moving IESO from an in house custom built CMS to a public cloud SharePoint Online custom solution, and overcame the constrained public site environment by using a good communications plan, being fully transparent on the vendor limitations of the platform, and working with IESO stakeholders to address those constraints and limitations. Glenbriar facilitated deep dives on technical requirements with all key stakeholders, allowing Glenbriar to leverage this exciting new platform to build custom solutions that successfully met their overall project deliverables and scope. The site accesses over 35,000 pages of data in real time, and is a leading edge solution which tested the limits of a cloud based SharePoint portal.

The site can be viewed at [www.ieso.ca](http://www.ieso.ca).

Microsoft's SharePoint is one of the world's leading web-based business collaboration platforms. SharePoint is changing the way that businesses operate, eliminating the reduced productivity and higher costs that result from organizations not having the technological capacity or staffing resources to efficiently and cost-effectively streamline their business processes.

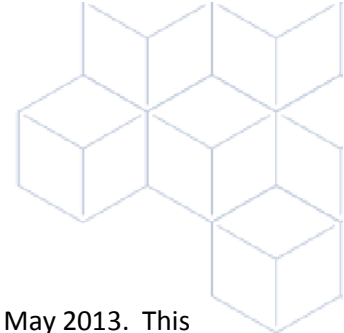
This interactive, customizable and accessible information and networking source works to increase connectivity and make collaboration easier. When organizational teams, regardless of individual roles or location, can readily share calendars, templates, documents, databases, contacts, and sales and inventory reports, tactical successes are guaranteed without any loss of the big picture view.

Glenbriar's Portals and Collaboration solutions deliver high levels of functionality to organizations through ease of access, empowered site owners, extensive alerts on any changes that occur, and easy location of documents through the use of custom columns, metadata and views that can be configured to any device, including smart phones, tablets and PCs. This improves organizational efficiency, cuts training and maintenance costs, and facilitates group working, information sharing and electronic document organization.

## Security

Cloud deployments, mobility functionality, managed services and print services bring with them the need for increased emphasis on security. Glenbriar is actively seeking upgraded technologies to meet these new requirements.





### Unified Communications

Glenbriar completed the installation of an IP communications installation for a securities firm in May 2013. This reflects an increase in the number of enterprises that are seeking to replace their end of life and outdated Nortel equipment with what Gartner rates as the leading unified communications solution, ShoreTel. There is growing interest in Glenbriar's enhanced WiFi solutions, which extend the functionality, security and strength of signal in difficult to reach areas.

### Managed Services

Glenbriar commenced a number of IT audits for new and potential clients in the third quarter. New projects are in the design phase for rolling out over the next 2 quarters. Cloud deployments, mobility functionality, managed services and print services will continue to grow in enterprise environments, and bring with them the need for increased emphasis on security. Glenbriar is actively seeking upgraded technologies to meet these new requirements.

### Software Services

Glenbriar's MMS is currently being updated to incorporate industry mandated EDI changes, and the Plant Products module has been extended to incorporate additional functionality resulting from a client's corporate acquisition. A number of MMS clients are implementing server upgrades to provide enhanced performance and functionality.

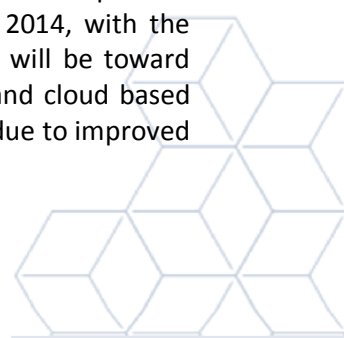
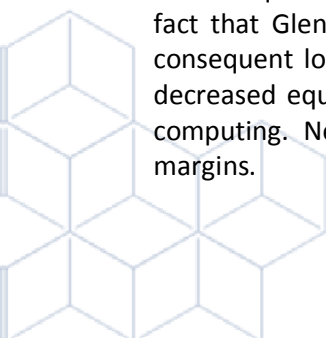
Glenbriar continues to develop its multivalue application database consulting and production line control products for manufacturers.

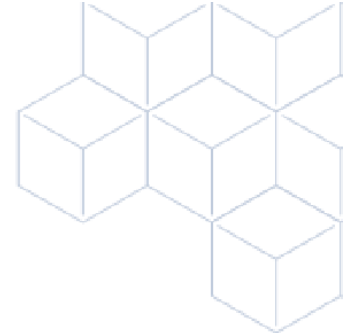
## Financial Review

### Selected Financial Information

Selected Quarterly Financial Information (\$)	Quarter ended							
	2014	2013				2012		
	Mar 31	Dec 31	Sep 30	Jun 30	Mar 31	Dec 31	Sep 30	Jun 30
Revenue	1,756,829	1,343,731	1,395,535	1,472,250	1,644,830	1,493,538	1,538,236	1,779,384
Income from continuing operations	125,160	238,493	(150,688)	(22,409)	11,105	59,984	(124,703)	84,828
-per share (basic and diluted)	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00
Net income	117,082	232,082	(173,196)	(29,553)	3,243	54,456	(146,096)	76,163
-per share (basic and diluted)	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00

Revenue increased 7% for the quarter ended March 31, 2014 from the prior year period, made up of a 1% increase in services and a 10% increase in equipment and software sales. These changes mark a shift from the last few quarters, which showed decreases in equipment and software sales. This increase comes despite the fact that Glenbriar sold its Dealership software product at the end of the first quarter of 2014, with the consequent loss of revenue from that product. Glenbriar still expects the long term trend will be toward decreased equipment and software sales as the market shifts from on-premises to hosted and cloud based computing. Net income increased 3,510% to \$117,082 from \$3,243 for the prior year period, due to improved margins.





Glenbriar has not paid dividends and has no current intention of doing so.

### Liquidity and Capital Resources

As of March 31, 2014, Glenbriar had working capital of \$198,684, up substantially from the deficiency of \$(133,082) at September 30, 2013. Marketable securities were disposed of during the first quarter of fiscal 2014, resulting in proceeds of \$35,424. See note 6 of Notes to Financial Statements. Glenbriar also sold its interest in the Peartree Dealership product for net proceeds of \$107,000 in the first quarter of 2014. As this asset had a carrying cost of \$nil, the entire proceeds are shown as a gain on sale. See note 5 of Notes to Financial Statements. Inventory changes reflect normal business fluctuations. Inventory is considered relatively liquid. Deferred revenue was down 5% to \$91,732 due to normal business fluctuations.

Deferred rent reflects rent free allowances on the Calgary office lease. This amount is amortized over the term of the lease.

Glenbriar continues to implement measures to improve its capital resources. The only remaining loan payable as of March 31, 2014 was \$385,070 payable to Glenbriar's management and a shareholder. This is a \$9,930 reduction from December 31, 2014. See note 7 of Notes to Financial Statements. Glenbriar has no off-balance sheet arrangements.

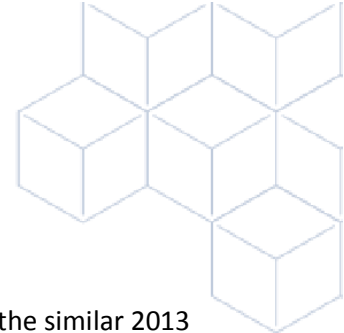
Glenbriar may be required to seek additional equity or debt financing, reduce its operations or to limit its growth in order to maintain liquidity. In addition, Glenbriar does not have adequate surplus capital on hand to pursue its research and development activities at an optimal rate, to establish and implement a robust marketing and sales program, and to make strategic acquisitions. Accordingly, Glenbriar may reasonably be expected to issue additional equity or take on more debt in order to obtain the additional resources which it believes are necessary to enable it to seek to achieve the growth rates which are sought by investors and shareholders. If additional equity is issued, existing shareholders may experience dilution of their shareholdings. If additional debt is taken on, the business could be put at greater risk of not being able to survive downturns in business cycles, the loss of major accounts, or other negative events. Glenbriar will continue to take steps to improve its working capital position, which may include injection of capital, loans or renegotiation of credit facilities, but there is no assurance that these efforts will be successful.

Research and development expenditures were reduced to \$5,060 in the second quarter of fiscal 2014, and will be \$nil thereafter, due to the sale of the Peartree Dealership product in the first quarter. Additional funds will still be required to rollout new products and services, revamp marketing and sales, and make strategic acquisitions.

Glenbriar's long term financial commitments for a delivery vehicle and office leases were as follows as of March 31, 2014:

	\$
2014	137,573
2015	260,070
2016	204,107
2017	189,240
2018	191,302
Subsequent years	637,673
Total	<u>1,619,965</u>





## Results from Operations

Net income increased to \$349,164 from \$57,699 for the 6 months ended March 31, 2014 from the similar 2013 period, despite a 1% decrease in revenue. This reflects improved margins on both services and equipment revenue, and the \$107,000 gain on sale of the Peartree Dealership product in the first quarter of fiscal 2014. See note 5 of Notes to Financial Statements.

Managed services revenue includes all professional services and consulting revenue. Direct salaries and benefits include the salaries of those employees who directly earn managed services revenue. Margins on managed services are based on a comparison of managed services revenue to direct salaries and benefits. Salaries for administrative and support staff are included in general and administrative expenses, while salaries for sales and marketing staff are included in sales and marketing expense.

Equipment and software revenue includes all revenue from the sale of those items, and cost of goods sold is made up of the cost of equipment and software sales. Both accounts include shipping, but exclude any allocation of salaries or overhead. Margins on equipment and software sales are based on a comparison of equipment and software revenue to cost of goods sold.

**Revenue.** Revenue decreased 1% for the 6 months ended March 31, 2014 from the prior year period, made up of a 2% decrease in services and a 5% decrease in equipment and software sales. These changes reflect market transition to cloud technologies and hosted environments, which result in less desktop services and equipment purchases, but increased margin as services transform from desktop into network services and business process consulting and development.

**Expense.** Margins on managed services increased to 31.8% for the 6 months ended March 31, 2014 from 22.4% in the prior year period, reflecting the positive effects of reorganizing the service delivery model in that area to respond to market changes described above. Margins decreased to 21.8% from 30.4% on equipment and software sales over the same periods, reflecting a lower proportion of unified communications and proprietary software activity, which carry higher margins. General and administrative expense remained flat at 14.6% of sales in the first quarter of 2014 from 14.4% in the similar 2013 period, and sales and marketing expenses decreased to 5.4% from 6.9% of sales in the same periods of 2014 over 2013. These changes reflect the initial stages of reorganization of the sales and marketing function to respond to the market changes described above.

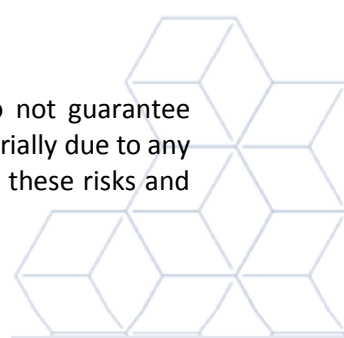
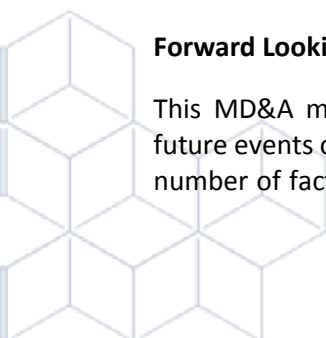
**Accounts receivable.** The balance for March 31, 2014 reflects 52 days of sales, which is up from 37 days of sales for the year end fiscal 2013, and from the prior year period of 46 days. Glenbriar management is focused on continuing to reduce this number in the last half of fiscal 2014.

**Accounts payable and accrued liabilities.** The increase in this account to \$846,170 at March 31, 2014 from \$718,851 at the end of fiscal 2013 reflects increase equipment sales.

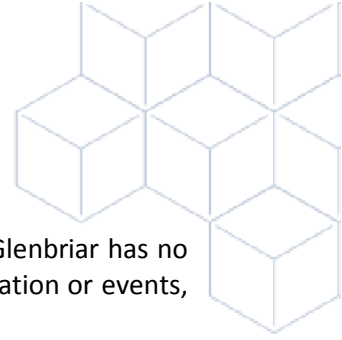
**Deferred revenue.** The balance of \$75,824 as of March 31, 2014 mainly reflects periodic software maintenance and services, which are brought into revenue monthly as services are performed. This item was reduced by the sale of the Dealership product in the first quarter. See note 5 of Notes to Financial Statements. This is a noncash item.

## Forward Looking Statements

This MD&A may contain forward-looking statements. These forward-looking statements do not guarantee future events or performance and should not be relied upon. Actual outcomes may differ materially due to any number of factors and uncertainties, many of which are beyond Glenbriar's control. Some of these risks and







uncertainties may be described in Glenbriar's corporate filings (posted at [www.sedar.com](http://www.sedar.com)). Glenbriar has no intention or obligation to update or revise any forward looking statements due to new information or events, except as required by securities legislation.

### **Risk Factors**

Glenbriar is in the information technology business, which is a rapidly changing and competitive environment. Glenbriar must stay abreast of several new technologies and be ready to quickly and effectively deploy them for its customers. Glenbriar serves the automotive, energy and mining sectors, all of which were challenged by the global recession and the effects of globalization on their business cycles. See the 2013 Annual Report for a more detailed description of the many changes underway in the IT sector, all of which will have a major effect on the way many of Glenbriar's clients conduct their business over the coming years. The pace of change keeps quickening, and Glenbriar and its clients must adapt promptly, but carefully, to choose the right technologies and strategies to optimize their business technology processes and infrastructure. The consumerization of end user devices, increased mobility, and changing workplaces will continue to place a heavy burden on businesses to remain secure and to keep their data safe but accessible. Glenbriar will have to continue to reliably identify, evaluate, optimize and support these new technologies for its clients in order to remain successful in the coming periods.

### **Critical Accounting Estimates**

IFRS requires management to make estimates and assumptions that affect the reported amounts of assets and liabilities at the date of the financial statements and the reported amounts of revenue and expense during the reporting periods presented. Significant estimates include the assessment of recoverability of carrying values of Glenbriar's accounts receivable, software and other capital assets. Actual results will differ from the estimates.

### **Related Party Transactions**

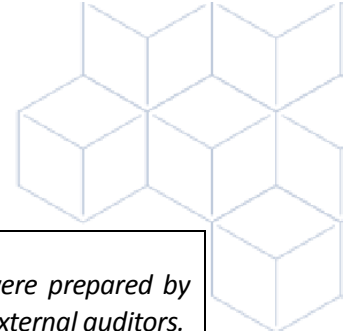
Shareholder loan advances were \$385,070 as of March 31, 2014, a reduction of \$9,930 from September 30, 2013. See note 7 of Notes to Financial Statements.

Glenbriar wound up its Employee Share Purchase Plan effective December 31, 2013. See note 8(b) of Notes to Financial Statements.

### **Additional Information**

Additional information about Glenbriar is available from Glenbriar's website at [www.glenbriar.com](http://www.glenbriar.com), the CSE website at [www.thecse.com](http://www.thecse.com), the Sedar website at [www.sedar.com](http://www.sedar.com), or by request from Glenbriar's head office at 1100, 736 – 8 Ave SW, Calgary, AB T2P 1H4 (Phone 403-233-7300 x117).





**NOTICE TO READER**

The unaudited interim financial statements and related management discussion and analysis were prepared by management and approved by the board of directors. They have not been reviewed by Glenbriar's external auditors.

## 2014 Q2 FINANCIAL STATEMENTS

**GLENBRIAR TECHNOLOGIES INC.**  
**Interim Statements of Financial Position**  
**(Expressed in Canadian Dollars) (unaudited)**

	March 31 2014 \$	September 30 2013 \$
<b>ASSETS</b>		
<b>Current</b>		
Cash and cash equivalents (note 10)	213,859	81,072
Marketable securities (note 6)	-	35,424
Accounts receivable	888,627	540,837
Inventory	1,619	8,747
Prepaid expenses	22,653	22,653
Total current assets	<u>1,126,758</u>	<u>688,733</u>
<b>Non-current</b>		
Property and equipment (note 4)	57,443	52,063
Total assets	<u>1,184,201</u>	<u>740,796</u>
<b>LIABILITIES</b>		
<b>Current</b>		
Accounts payable and accrued liabilities	846,170	718,851
Deferred revenue	75,824	96,886
Deferred rent – current portion	6,078	6,078
	<u>928,072</u>	<u>821,815</u>
<b>Non-current</b>		
Loans payable (note 7)	385,070	395,000
Deferred rent	41,688	44,674
Total liabilities	<u>1,354,830</u>	<u>1,261,489</u>
<b>SHAREHOLDERS' EQUITY</b>		
Share capital (note 8)	4,279,555	4,278,655
Deficit	(4,450,184)	(4,799,348)
Total shareholders' equity	<u>(170,629)</u>	<u>(520,693)</u>
Total liabilities and shareholders' equity	<u>1,184,201</u>	<u>740,796</u>

The accompanying notes are an integral part of these financial statements





**GLENBRIAR TECHNOLOGIES INC.**  
**Interim Statements of Income and Comprehensive Income**  
**(Expressed in Canadian Dollars) (unaudited)**

	6 months ended March 31		3 months ended March 31	
	2014	2013	2014	2013
	\$	\$	\$	\$
<b>Revenue</b>				
Managed information services	<b>2,082,383</b>	2,118,082	1,063,248	1,056,533
Equipment and software sales	<b>955,361</b>	1,009,888	635,115	579,918
Other income	<b>62,816</b>	10,398	58,466	8,379
<b>Gross revenue</b>	<b>3,100,560</b>	3,138,368	1,756,829	1,644,830
Direct salaries and benefits	<b>1,419,592</b>	1,643,424	746,580	866,748
Cost of goods sold	<b>749,142</b>	702,440	511,315	406,955
<b>Gross profit</b>	<b>931,826</b>	792,504	498,934	371,127
<b>Other (income) expenses</b>				
General and administrative	<b>476,661</b>	449,152	280,026	233,883
Sales and marketing	<b>167,905</b>	217,582	84,688	100,814
Research and development	<b>20,240</b>	30,360	5,060	15,180
Depreciation of property and equipment	<b>8,000</b>	8,000	4,000	4,000
Stock-based compensation (note 8(b))	<b>900</b>	6,660	-	2,925
Loss on marketable securities (note 6)	<b>1,466</b>	9,661	-	3,220
Gain on sale of software product (note 5)	<b>(107,000)</b>	-	-	-
<b>Income from operations</b>	<b>363,654</b>	71,089	125,160	11,105
Finance expense	<b>14,490</b>	13,390	8,078	7,862
<b>Net income and comprehensive income</b>	<b>349,164</b>	57,699	117,082	3,243
<b>Net income per share</b>				
Basic and diluted	<b>0.01</b>	0.00	0.00	0.00
<b>Weighted average shares outstanding</b>				
Basic and diluted	<b>48,421,510</b>	47,934,603	48,421,510	48,055,843

The accompanying notes are an integral part of these financial statements





**GLENBRIAR TECHNOLOGIES INC.**  
**Interim Statements of Changes in Equity**  
**(Expressed in Canadian Dollars) (unaudited)**

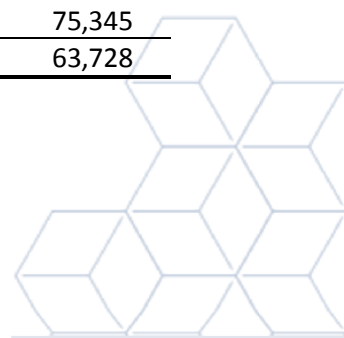
	<b>6 months ended March 31</b>	
	<b>2014</b>	<b>2013</b>
	<b>\$</b>	<b>\$</b>
<b>Common Shares</b>		
Balance, beginning of period	<b>4,278,655</b>	4,269,462
Employee share purchase plan (note 8(b))	<b>900</b>	6,660
<b>Balance, end of period</b>	<b>4,279,555</b>	4,276,122
<b>Deficit</b>		
Balance, beginning of period	<b>(4,799,348)</b>	(4,654,298)
Net income for the period	<b>349,164</b>	57,699
<b>Balance, end of period</b>	<b>(4,450,185)</b>	(4,596,599)

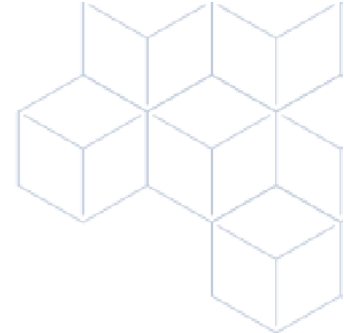
**Interim Statements of Cash Flows**  
**(Expressed in Canadian Dollars) (unaudited)**

	<b>6 months ended Dec 31</b>	
	<b>2014</b>	<b>2013</b>
	<b>\$</b>	<b>\$</b>
<b>Cash flows related to the following activities</b>		
<b>Operating</b>		
Net income	<b>349,164</b>	57,699
Adjustments for:		
Depreciation of property and equipment (note 4)	<b>8,000</b>	8,000
Stock-based compensation expense (note 8(b))	<b>900</b>	6,660
Deferred rent	<b>(2,986)</b>	(2,986)
Loss/unrealized loss on marketable securities (note 6)	<b>1,466</b>	9,662
Gain on sale of software product (note 5)	<b>(107,000)</b>	-
	<b>249,544</b>	79,035
Changes in non-cash working capital (note 10)	<b>(234,405)</b>	(88,274)
	<b>15,139</b>	(9,239)
<b>Financing</b>		
Repayment of loan	<b>(9,930)</b>	-
<b>Investing</b>		
Capital expenditures	<b>(13,980)</b>	(2,378)
Proceeds on sale of marketable securities (note 6)	<b>33,958</b>	-
Proceeds on sale of software product (note 5)	<b>107,000</b>	-
	<b>127,578</b>	(2,378)
Increase in cash	<b>132,787</b>	(11,617)
Cash, beginning of period	<b>81,072</b>	75,345
<b>Net change and cash, end of period</b>	<b>213,859</b>	63,728

Supplementary cash flow information (note 10)

The accompanying notes are an integral part of these financial statements





## Notes to Interim Financial Statements

### 1. BASIS OF PRESENTATION

These interim financial statements for Glenbriar Technologies Inc. (“Corporation”) have been prepared in accordance with IAS 34, Interim Financial Reporting. They do not include all disclosures that would otherwise be required in a complete set of financial statements and should be read in conjunction with the 2013 Annual Report.

### 2. SIGNIFICANT ACCOUNTING POLICIES

The preparation of interim financial statements in compliance with IAS 34 requires the use of certain critical accounting estimates. It also requires the Corporation’s management to exercise judgment in applying the Corporation’s accounting policies. The areas where significant judgments and estimates have been made in preparing the financial statements and their effect are disclosed in note 3. The Corporation applies the same accounting policies and methods of computation in its interim financial statements as in its 2013 annual financial statements. None of the new standards, interpretations or amendments, effective for the first time from October 1, 2013, have had a material effect on the financial statements.

### 3. USE OF ESTIMATES AND JUDGMENTS

There have been no material revisions to the nature and amount of changes in estimates of amounts reported in the 2013 annual financial statements.

### 4. PROPERTY AND EQUIPMENT

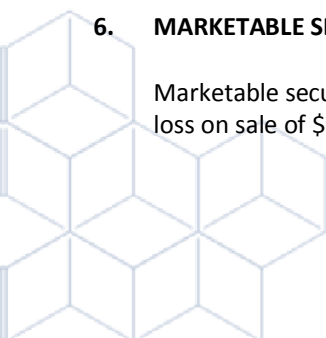
	Computers \$	Office Equipment \$	Total \$
<b><u>Cost</u></b>			
September 30, 2013	558,042	108,397	666,439
Additions	13,380	-	13,380
<b>March 31, 2014</b>	<b>571,472</b>	<b>108,397</b>	<b>679,819</b>
<b><u>Accumulated depreciation</u></b>			
September 30, 2013	518,894	95,482	614,376
Depreciation	6,000	2,000	8,000
Disposals	-	-	-
<b>March 31, 2014</b>	<b>524,894</b>	<b>97,482</b>	<b>622,376</b>
<b><u>Net book value</u></b>			
September 30, 2013	39,148	12,915	52,063
<b>March 31, 2014</b>	<b>46,528</b>	<b>10,915</b>	<b>57,443</b>

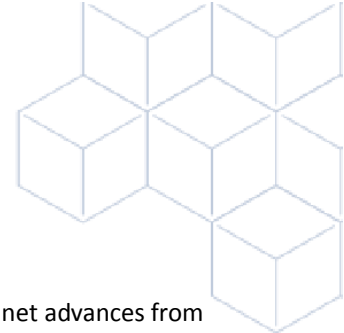
### 5. SALE OF DEALERSHIP SOFTWARE

Effective December 31, 2013, the Corporation sold its interest in the Peartree Dealership product for net proceeds of \$107,000. As this asset had a carrying cost of \$nil, the entire proceeds are shown as a gain on sale.

### 6. MARKETABLE SECURITIES

Marketable securities were disposed of for proceeds of \$34,524 during the quarter ended December 31, 2013, made up of a loss on sale of \$1,466 and net proceeds of \$33,958.





## 7. LOANS PAYABLE

Loans payable at March 31, 2014 in the amount of \$385,070 (September 30, 2013 - \$395,000) consist of net advances from directors and a former employee of the Corporation secured by a general security agreement which bear interest at 6 per cent per annum. The advances are repayable 12 months after the directors and former employee provide written request for payment. As at March 31, 2014, the officers had not requested payment, and consequently, the advances have been classified as non-current liabilities. Management has been exercising its discretion to commence repayment of the portion owed by the former employee, which currently represents \$40,070 of the outstanding balance.

## 8. SHARE CAPITAL

### a) *Common shares issued and outstanding*

	Number of shares	Amount \$
Balance, September 30, 2013	48,331,510	<b>4,278,655</b>
Employee share purchase plan	90,000	<b>900</b>
Balance, March 31, 2014	<b>48,421,510</b>	<b>4,279,555</b>

### b) *Employee share purchase plan*

During the 6 months ended March 31, 2014, the Corporation recorded \$900 (2013 - \$6,660) of stock-based compensation expense. This plan was wound up effective December 31, 2013.

## 9. RELATED PARTY TRANSACTIONS

General and administrative expense includes remuneration of the key management personnel, which includes directors and officers of the Corporation. See note 7 above.

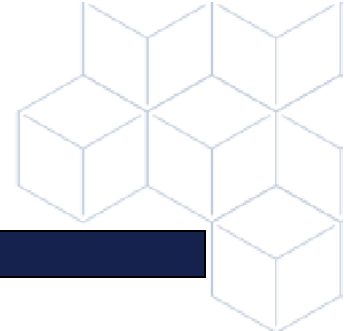
## 10. SUPPLEMENTARY CASH FLOW INFORMATION

Cash and cash equivalents at March 31, 2014 and September 30, 2013 were entirely comprised of cash on deposit.

Changes in non-cash working capital:

	<b>6 months ended March 31</b>	
	<b>2014</b>	<b>2013</b>
	\$	\$
Accounts receivable	<b>(347,791)</b>	(118,615)
Inventory	<b>7,128</b>	(714)
Prepaid expenses	-	3,917
Accounts payable and accrued liabilities	<b>127,320</b>	7,318
Deferred revenue	<b>(21,062)</b>	19,820
Total	<b>(234,405)</b>	(88,274)
Cash interest paid	<b>14,490</b>	13,390





**CSE SUPPLEMENTARY INFORMATION**

<b>CSE ISSUER</b> Glenbriar Technologies Inc.	<b>TRADING SYMBOL</b> GTI	<b>NUMBER OF OUTSTANDING SECURITIES</b> 48,421,510	<b>DATE</b> May 12, 2014
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**1. Related party transactions**

See “Related Party Transactions” in Management Discussion and Analysis and note 9 of Notes to Financial Statements.

**2. Securities issued and options granted during the period**

See note 8 of Notes to the Interim Financial Statements for the 6 months ending March 31, 2014 for details regarding share issuances. No options were issued, granted or expired during the period, and none are outstanding.

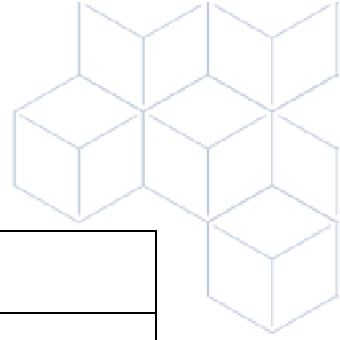
**3. Securities as of end of period**

	Number of Shares	Amount \$
Authorized		
Unlimited number of common shares		
Unlimited number of preferred shares of one or more series		
Issued		
Common shares	48,421,510	<b>4,279,555</b>

**4. Officers and directors as of the date of this report**

<u>Name</u>	<u>Position</u>
Robert D. Matheson	Chairman, President & CEO
Sherri Saunders	Controller & Acting CFO
Glenn F. H. Matheson	Vice-President, Unified Communications & Director
Christine Padaric	Vice-President, Human Resources & Software Services
Warren Berg	Vice-President, Information Technology
Craig Henderson	Director
James H. Ross	Director
Brian Tijman	Director

<b>ISSUER DETAILS</b>		
<b>NAME OF ISSUER</b> Glenbriar Technologies Inc.	<b>FOR QUARTER ENDED</b> 2014 03 31	<b>DATE OF REPORT</b> YY / MM / DD 14 05 12
<b>ISSUER ADDRESS</b> 1100, 736 – 8 Ave SW		
<b>CITY/PROVINCE/POSTAL CODE</b> Calgary AB T2P 1H4	<b>ISSUER FAX NO.</b> (403) 234-7310	<b>ISSUER PHONE NO.</b> (403) 233-7300 x117
<b>CONTACT NAME</b> Robert D. Matheson	<b>CONTACT POSITION</b> President	<b>CONTACT PHONE NO.</b> (403) 450-7410



CONTACT E-MAIL ADDRESS <a href="mailto:inquiries@glenbriar.com">inquiries@glenbriar.com</a>		WEB SITE ADDRESS glenbriar.com	
<p><b>CERTIFICATE OF COMPLIANCE</b>  <i>The undersigned hereby certifies that:</i></p> <ol style="list-style-type: none"> <li>1. <i>The undersigned is a director and/or senior officer of the Issuer and has been duly authorized by a resolution of the board of directors of the Issuer to sign this Quarterly Listing Statement.</i></li> <li>2. <i>As of the date hereof there is no material information concerning the Issuer which has not been publicly disclosed.</i></li> <li>3. <i>The undersigned hereby certifies to CSE that the Issuer is in compliance with the requirements of applicable securities legislation (as such term is defined in National Instrument 14-101) and all CSE Requirements (as defined in CSE Policy 1).</i></li> <li>4. <i>All of the information in this Form 5 Quarterly Listing Statement is true.</i></li> </ol>			
PRESIDENT'S SIGNATURE "Robert Matheson"		PRINT FULL NAME Robert D. Matheson	DATE OF REPORT YY / MM / DD 14 05 12

