



Glenbriar unifies communications for Wilkinson Steel



VANCOUVER, BC – August 9, 2012 — **Glenbriar Technologies Inc.** (CNSX: GTI) announced the successful deployment of a ShoreTel IP Telephony system for Wilkinson Steel and Metals Inc., headquartered in Vancouver, B.C. Wilkinson Steel was looking for a dependable, effective communications solution that would unite their multiple sites throughout BC, Alberta and Saskatchewan.

Late in 2011, Wilkinson Steel recognized that company communication was difficult due to the use of 10 separate phone systems, all different models and providers. From December 2011 to May 2012, Glenbriar Technologies designed and installed a ShoreTel Unified Communications Solution at Wilkinson Steel, including 200 phones across 11 locations.

"We chose Glenbriar based on their reputation as a high quality vendor with excellent customer support," noted Matthew Smith, Corporate IT Manager at Wilkinson Steel. "Glenbriar provided excellent hands on demonstrations of ShoreTel prior to our purchase. Glenbriar not only supplemented our tight IT resources, but provided critical assistance in the redesign of our network infrastructure, in some cases even helping us with wiring." Benefits of the ShoreTel system include vastly improved call quality, long distance savings, simplified calling across the company using 4 digit dialing and reduced time wasted by providing virtual recognition of someone's availability. Wilkinson Steel uses hunt groups to help cover locations at lunch time and after hours. Wilkinson also implemented the conference bridge to reduce costs over existing conference lines, reduce travel costs and utilize desktop sharing to increase effectiveness of meetings through collaboration. Mr. Smith further noted that "Glenbriar's extremely strong technical support was vital in making this project a success."

About Wilkinson Steel and Metals Inc.

With over 100 years in business, **Wilkinson Steel and Metals Inc.** has grown into Western Canada's premier steel and metal supplier. The company has 11 locations: six in British Columbia, three in Alberta and two in Saskatchewan. It is aligned to the natural resource based economies of the three provinces, dealing directly with industries such as forestry, mining, shipbuilding, oil & gas and agriculture.

About Glenbriar

Glenbriar Technologies Inc. (CNSX:GTI) has been a leading provider of Enterprise IT Managed Services, Software and Telephony solutions to some of Canada's largest manufacturing and distribution companies for over 20 years. From its offices in Calgary, Vancouver and Waterloo, Glenbriar's staff of IT professionals manage and support the IT needs of over 300 companies. From its early roots in developing and supporting ERP systems, Glenbriar has branched out to support all things technical under a client's roof, from complete infrastructure and business applications to telephony solutions. See www.glenbriar.com for more details.

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The CNSX has not reviewed and does not accept responsibility for the adequacy and accuracy of this information.

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