



MANAGEMENT DISCUSSION AND ANALYSIS

FOR THE THREE MONTHS AND NINE MONTHS ENDED DECEMBER 31, 2013

1. CAUTION REGARDING FORWARD-LOOKING STATEMENTS

The discussion and analysis of Aquarius Coatings Inc. (the "Corporation") may contain forward-looking statements, which involve risks and uncertainties. Actual events could differ from those anticipated in forward-looking statements. While this MD&A reflects the period ending December 31, 2013, it also addresses key events that have occurred up to and including the date of writing on February 28, 2014.

Forward-looking statements may include sales, earnings, and profitability comments. These statements may contain words such as "anticipated", "expected", "could", "should", "may", "plans", "will", or similar expressions that are based on and arise out of our experience, our perception of trends, current conditions and expected future developments as well as other factors. By their very nature, forward-looking statements involve uncertainties and risks that the forecasts and targets will not be achieved. Readers are cautioned not to place undue reliance on forward looking statements as a number of important factors, as disclosed herein and in the Corporation's other continuous disclosure documents, could cause actual results to differ materially from those expressed in such forward looking statements.

Readers are also referred to SEDAR at www.sedar.com for additional information.

2. INTRODUCTION

The following is a discussion and analysis of the Corporation's results of operations and financial condition for the three months and nine months ended December 31, 2013 and should be read in conjunction with its audited consolidated financial statements for the year ended March 31, 2013 and the related notes thereto. The amounts included in the following discussions are expressed in Canadian dollars (unless otherwise indicated).

3. GOING CONCERN

These financial statements have been prepared on a going concern basis which assumes the Corporation will be able to realize its assets and discharge its liabilities in the normal course of operations. The Corporation has incurred significant losses for a period of several years and has both a working capital and shareholders' deficiency. Accordingly, the ability of the Corporation to continue as a going concern is uncertain and is dependent upon obtaining sufficient levels of financing, achieving profitable operations and continued support from its shareholders. These financial statements do not include any adjustments to the amounts or classification of financial statement items that might be necessary if the Corporation was unable to continue as a going concern. No adjustment has been made in these financial statements to reflect liquidation values of assets on a non-going concern basis as any such adjustment, if required, would not have a material effect on the corporation's balance sheet. Please refer to Note 2 to the Consolidated Financial Statements for the year ended March 31, 2013 for important information regarding the going concern assumption.

4. SIGNIFICANT ACCOUNTING POLICIES

The financial statements of the Corporation have been prepared by management using the same accounting policies and methods as used in preparing the Corporation's audited consolidated financial statements for the year ended March 31, 2013. The accounting policies are discussed in detail in Note 3 to the year-end audited financial statements and in Note 3 to the interim financial statements. The interim financial statements have, in management's opinion, been properly prepared in compliance with International Financial Reporting Standards ("IFRS"), as issued by the IASB, and the Interpretations of the International Financial Reporting Interpretations Committee ("IFRIC").

5. BUSINESS OVERVIEW

The Corporation is a distributor of industrial and consumer corrosion protection and graffiti resistant coating systems, marketing a range of protective coatings for steel, concrete and manufactured goods, with distribution primarily in North America.

Products include:

- **Blue Steel Primer** – a waterborne low VOC rust converting product for treating corrosion on various metal surfaces
- **Saf-T-Seal** – a waterborne sealer for ferrous and non-ferrous metals

5. **BUSINESS OVERVIEW (cont'd)**

- **Sure Tred** – Non slip safety coating for various pedestrian walkways
- **Armecote** – polyurethane industrial enamels for maintenance and production work
- **Armeclear Sealer** – a waterborne sealer for poured concrete, concrete block, masonry, brick, stucco surfaces
- **Armaglaze WB 6000 & 9000** - high performance 2 component urethane finishes for premium performance & protection including anti-graffiti
- **Armakleen123** – waterborne graffiti remover for various surfaces. Intended for use on Armaglaze protected surfaces
- **Armabrite** – complete line of single component moisture cure primers – intermediate and finish coats

The Corporation attends select trade shows which provide exposure for the Corporation and its products.

As discussed in Note 13 the Corporation has relied on the financial support of a major shareholder and will continue to require this support until a positive cash flow is generated from operations. The Corporation continues to look at means of reducing costs and attaining profitability.

Please refer to the Financial Statements - Note 15 – Subsequent Event for pertinent information regarding the business operations of the Corporation.

6. **OVERALL PERFORMANCE RELATING TO CURRENT OPERATIONS FOR THE THREE MONTHS ENDED DECEMBER 31, 2013**

Revenue increased 34.6% to \$59,092 in the three months ended December 31, 2013 from \$43,903 in the same period in the prior year. Gross margin, as a percentage of sales, decreased to 26.4% compared to 29.3% in the same period in the prior year. Selling, general and administrative expenses for the period increased by 7.4% from \$71,990 in the prior year period to \$77,336 in the current year. Amortization expenses decreased to \$231 in the current period from \$304 in the prior year. Interest expense decreased 3.0% from \$6,712 in the prior year to \$6,513 in the current period. The net operating loss for the quarter increased by 3.6% from \$66,124 in the prior year to \$68,493 in the in the current year. There was no other comprehensive income in the current period compared to income of \$1,830 in the prior year.

7. **SELECTED CONSOLIDATED FINANCIAL INFORMATION**

Selected items from the Consolidated Balance Sheets as at December 31, 2013, December 31, 2012 and December 31, 2011:

Balance Sheet Item	31-Dec-13	31-Dec-12	31-Dec-11
	\$'s	\$'s	\$'s
Cash (Overdraft)	2,890	(23,416)	(20,503)
Accounts receivable	45,979	60,309	81,571
Inventory – Raw materials	43,635	55,237	53,037
Inventory – Finished Goods	33,719	21,876	26,926
Accounts payable	541,887	527,798	513,101
Notes Payable	200,000	200,000	200,000
Due to related party	3,553,140	3,299,070	2,997,541
Shareholders Equity (Deficiency)	(4,045,457)	(3,789,917)	(3,446,208)

All assets are located in Ontario and are subject to the general security agreement discussed in Note 7 to the March 31, 2013 audited financial statements.

8. CASH (OVERDRAFT)

Cash (overdraft) represents cash on deposit less issued and outstanding cheques. Cash increased to \$2,828 in the current period from an overdraft of \$23,416 in the same period in the prior year. This balance is related to the timing of the receipt of funding and the release of cheques.

9. ACCOUNTS RECEIVABLE

Accounts receivable decreased by 23.8% from \$60,309 in the prior year to \$45,979 at the end of the current period. The receivables fluctuate relative to the timing of sales during the period.

10. INVENTORY

Raw material inventories decreased by 21.0% from \$55,237 in the prior year to \$43,635 at the end of the current period and finished goods inventory increased by 54.1% from \$21,876 in the prior year to \$33,719 at the end of the current period.

Inventory levels will fluctuate during a period depending on the timing of purchases and product manufacturing. Raw Material levels in particular will vary from period to period resulting from the volume of purchases required in order to obtain reasonable pricing and the purchase of raw materials in advance of known price increases.

11. ACCOUNTS PAYABLE

Accounts payable increased by 2.7% from \$527,798 in the prior year to \$541,887 at the end of the current period. The change in payables is dependent on the timing of expenses and raw material purchases and is related to funding advances and the release of cheques.

12. NOTES PAYABLE

Notes payable represents a subordinated loan from a venture capital company to a subsidiary a number of years ago. The loan is non-interest bearing and unsecured. There have been no principal payments on the loan since 1992 and no payments are anticipated in the near future.

13. DUE TO RELATED PARTY

Forest Lane Holdings Limited ("FLH"), a Corporation controlled by David J. Hennigar, Chairman of the Corporation, owns directly and indirectly 45,882,355 shares (42.5%) of the Corporation. FLH has provided working capital funding to the Corporation for a number of years.

During the current period, sales and marketing efforts were funded by advances from FLH. The amount due to FLH increased by 7.7%, from \$3,299,070 in the prior year to \$3,553,140 at the end of the current period. The requirement for advances is dependent on the timing of expenses and raw material purchases.

Please refer to the Financial Statements - Note 15 – Subsequent Event for pertinent information regarding the amount due to related party

14. SELECTED QUARTERLY FINANCIAL DATA

The table below presents selected financial data for each of the eight quarters ending December 31, 2013

	31-Dec 2013 \$'s	30-Sep 2013 \$'s	30-Jun 2013 \$'s	31-Mar 2013 \$'s	31-Dec 2012 \$'s	30-Sep 2012 \$'s	30-Jun 2012 \$'s	31-Mar 2012 \$'s
Revenue	59,092	56,579	52,336	35,968	43,903	62,282	42,793	53,190
Cost of Goods Sold	43,505	33,051	33,980	23,402	31,021	35,036	30,401	50,688
Gross Margin	15,587	23,528	18,356	12,566	12,882	27,246	12,392	2,502
Selling, general and administrative	77,336	72,464	77,001	81,159	71,990	89,755	93,550	97,305
Amortization	231	232	231	304	304	303	304	238
Interest and bank charges	6,513	6,413	6,315	4,227	6,712	6,513	5,556	24,292
Interest income	-	-	(103)	-	-	-	-	-
Gain on settlement of debt	-	-	-	(6,746)	-	-	-	-
	84,080	79,109	83,444	78,944	79,006	96,571	99,410	121,835
Net Profit (Loss)	(68,493)	(55,581)	(65,088)	(66,378)	(66,124)	(69,325)	(87,018)	(119,333)
Other Comprehensive Income (Loss)	-	-	-	-	1,830	(3,975)	2,246	(2,010)
Total comprehensive income (Loss)	(68,493)	(55,581)	(65,088)	(66,378)	(64,294)	(73,300)	(84,772)	(121,343)

Loss per Share

The net loss for the three months ended December 31, 2013, excluding Other Comprehensive Income, was \$68,493 (\$0.00 per share), for the same period in the previous year the net loss was \$66,124 (\$0.00 per share). As of December 31, 2013 and December 31, 2012 there were 107,948,144 shares outstanding.

Discussion of Selected Financial Data

Sales, which are subject to seasonal fluctuations, have remained steady in the last four quarters compared to the previous four quarters. The aggregate revenue for those periods has increased by 0.9% to \$203,975 in the last four quarters from \$202,168 in the previous four quarters.

The aggregate Cost of Goods sold decreased to \$133,938 in the last four quarters from \$147,146 in the previous four quarters; the aggregate gross margin over the last four quarters has been approximately 34.3% of sales and has increased from a margin of 27.2% in the previous four quarters. The aggregate Cost of Goods Sold in the last four quarters includes a provision for obsolete inventory in the amount of \$5,013 compared to a provision of \$21,465 in the previous four quarters.

The aggregate Selling, general and administrative expenses for the last four quarters decreased by 12.7% to \$307,960 from \$352,600 in the previous four quarters. Those expenses for the last four quarters include an additional provision for bad debt of \$13,649 there was no additional provision in the previous four quarters. Included in the previous four quarters was an additional cost of \$23,000 associated with the conversion to IFRS. The Corporation continues to review operations to reduce costs, increase sales and generally improve the profitability of the Corporation.

Other Comprehensive Income represents the unrealized gain or loss on long-term investments. The investment has been valued at US\$1 per share until the December 31, 2012 quarter when the valuation was changed to C\$1 per share as discussed in Note 20 below and in Note 9 to the March 31, 2013 audited financial statements.

15. TRANSACTIONS WITH RELATED PARTIES

As discussed in Note 13 above and in Note 7 to the condensed financial statements, the Corporation has historically

funded its activities through the sale of Common shares and advances from a major shareholder. During the current period sales and marketing efforts were funded from the proceeds of shareholder and related party advances.

Please refer to the Financial Statements - Note 15 – Subsequent Event for pertinent information regarding transactions with related parties of the Corporation.

16. MANAGEMENT OF CAPITAL

The Corporation defines capital that it manages as the aggregate of its loans payable, share capital, contributed surplus and deficit. Its objectives when managing capital are to ensure that the Corporation will continue as a going concern, so that it can provide returns to its shareholders.

The Corporation manages its capital structure and makes adjustments to it in light of economic conditions. The Corporation, upon approval from its Board of Directors, will make changes to its capital structure as deemed appropriate under the specific circumstances.

The Corporation is not subject to any externally imposed capital requirements or debt covenants, and does not presently utilize any quantitative measures to monitor its capital. The Corporation's overall strategy with respect to management of capital remains unchanged from the year ended March 31, 2013.

17. CONTRACTUAL OBLIGATIONS

The Corporation rents premises on a monthly basis and has no long term lease commitments and has no capitalized lease commitments.

18. CAPITAL RESOURCES

The Corporation does not anticipate any major expenditure on capital resources.

19. OFF-BALANCE SHEET ARRANGEMENTS

The Corporation has no off-balance sheet arrangements.

20. LONG-TERM INVESTMENTS

Woodland Biofuels Inc. ("Woodland")

The Corporation holds 112,272 shares in Woodland which were previously included at a nominal value since no readily available market existed for the shares. Woodland completed a private placement of 4,000,000 shares in December 2010 at a price of US\$1.00 per share and another private placement of 100,000 shares in September 2011 at a price of \$1.00 per share.

In Q3 and Q4 2012 Woodland issued 2,726,900 units at C\$1.00 per unit (each unit comprising one common share and one warrant exercisable at \$1.50 per share for a 4 year period) and is committed to issue a further 810,200 shares at C\$1.00 per share. The Corporation is now using the most recent share issue price as the basis for the fair value measurement of the investment in Woodland. The changes between the values on the balance sheet dates are recorded in other comprehensive income for the three months ended December 31, 2013 and December 31, 2012. Further details are outlined in Notes 9 to the March 31, 2013 Audited Financial Statements regarding the valuation.

21. RISKS AND UNCERTAINTIES

There are risks and uncertainties with the business operation and results of the Corporation and those risks are discussed in detail in Note 16 to the audited financial statements for the year ended March 31, 2013. The following factors should be considered in addition to other information contained in this document.

a. Seasonality and Inflation

Sales of the Corporation's products are seasonal with regard to exterior coatings and in some cases will be

subject to buying and funding cycles of government and public sector routines. Inflation, in recent years, has not adversely affected the Corporation's results of operations and is not expected to adversely affect the Corporation in the future, unless inflation increases substantially.

b. Legal Proceedings

Aquarius Coatings Inc. is named as a party Defendant to Plaintiff's Claim and a Defendant's Claim in the Small Claims Court at Toronto, Court File No. SC-13-027795. Buttcon Limited, a corporation whose head office is in Concord, ON, is seeking \$25,000.00 plus costs, plus pre-judgment and post-judgment interest against four parties (2 subcontractors and 2 product manufacturers of which Aquarius is one) for deficient work on a job-site which it entered into a contract with one of the sub-contractors to carry out. Buttcon, the Contractor, and the sub-contractor, Paintbox Inc., claim that the deficiencies of the work are the result of either or a combination of the failure of sub-contractors (including Paintbox Inc.) retained by the contractor, Buttcon, to properly prepare the areas upon which the work was done and/ or that the products provided by PPG Architectural Coatings Canada, Inc. and/or Aquarius Coatings Inc. were deficient. PPG and Aquarius maintain that their products were not faulty and that the deficiencies stem from the improper preparation of the areas to which the product was applied by Buttcon's sub-contractors and or the improper preparation and use of the products by the 2 defendant sub-contractors. The matter is currently awaiting the scheduling of a settlement conference. A review of all documents provided by the parties suggests that Aquarius' product was not defective and it is the opinion of Aquarius' counsel that Aquarius will likely not be found liable.

22. DISCLOSURE CONTROLS AND PROCEDURES AND INTERNAL CONTROL OVER FINANCIAL REPORTING

As required by National Instrument 52-109, the Corporation's Acting Chief Executive Officer ("CEO") and Chief Financial Officer ("CFO") will be filing annual and quarterly certificates of disclosure concurrent with the filing of its annual and quarterly filings.

The Board of Directors together with an independent and qualified Audit Committee provide direct oversight responsibilities for the review of the quarterly and annual financial statements.

23. ADDITIONAL INFORMATION

Additional information including directors' and officers' remuneration and indebtedness, principal holders of the Corporation's securities, options to purchase securities and interest of insiders in material transactions, if applicable, is contained in the Corporation's information circular for its most recent annual meeting of shareholders that involved the election of directors, and in the Corporation's comparative financial statements for its most recently completed financial year.

24. INVESTOR RELATIONS

Personnel employed directly by the Corporation handle all investor relations. Their duties include news releases, investor communications and general day-to-day operations of this department.

CORPORATE PROFILE

Board of Directors

David J. Hennigar, Bedford, Nova Scotia	Director, Chairman
N. Gary Van Nest, Toronto, Ontario	Director
J. Thomas MacQuarrie, Q.C., Halifax, Nova Scotia	Director
Michael G. Ryan, Halifax, Nova Scotia	Director

Corporate Officers

David J. Hennigar, Bedford, Nova Scotia	Acting Chief Executive Officer
Lorne S. MacFarlane, Dartmouth, Nova Scotia	Chief Financial Officer & Secretary

Corporate Office

190 Marycroft Avenue, Unit 5,
Woodbridge, Ontario L4L 5Y1
Tel.: (905) 264-1168
Fax: (905) 264-1169

Corporate Information

Bankers	Canadian Imperial Bank of Commerce, Woodbridge, Ontario
Lawyers	Bennett Jones LLP, Toronto, Ontario
Auditors	Collins Barrow Toronto LLP, Toronto, Ontario
Transfer Agent & Registrar	Equity Transfer & Trust Company, Toronto, Ontario

Market for Securities

The Common Shares of the Corporation are listed and posted for trading on the TSX Venture Exchange under the trading symbol "AQC".

