

# ZTEST ELECTRONICS INC.

523 McNICOLL AVENUE  
NORTH YORK, ONTARIO M2H 2C9

## REQUEST FOR VOTING INSTRUCTIONS

To our common shareholders:

We are sending to you the enclosed proxy-related materials that relate to our Annual General and Special Meeting of common Shareholders to be held on Wednesday, September 12, 2012. Your name and address and information about your holdings of securities have been obtained in accordance with applicable securities regulatory requirements from the intermediary holding on your behalf (which is identified by name, code or identifier in the information on the bottom left). The Voting Instructions Form (“VIF”) on the reverse hereof is to enable your vote to be submitted on the stated matters. Please complete, sign, date and return the VIF as instructed below. Unless you attend the meeting and vote in person, your securities can be voted only by management, as proxy holder of the registered holder, in accordance with your instructions.

**We are prohibited from voting these securities on any of the matters to be acted upon at the meeting without your specific voting instructions.** In order for these securities to be voted at the meeting, **it will be necessary for us to have your specific voting instructions.** Please complete and return the information requested in the VIF on the reverse hereof to provide your voting instructions to us promptly.

Should you wish to attend the meeting and vote in person, or appoint another person to attend and vote on your behalf, please complete Box A inserting your name or the name of the person you wish to appoint in the space provided on the VIF. If you require assistance in that regard, please contact our transfer agent Equity Financial Trust Company, who can be contacted as indicated on the VIF on the reverse hereof.

The completed VIF should be delivered to our transfer agent, Equity Financial Trust Company, in the envelope provided or by fax to (416) 595-9593 by not later than 4 p.m. (Toronto Time) on Monday, September 10, 2012. The matters to be voted on at the meeting are set out on the VIF.

By providing voting instructions as requested, you are acknowledging that you are the beneficial owner of, and are entitled to instruct us with respect to the voting of, these securities.

(If these voting instructions are given on behalf of a body corporate set out the full legal name of the body corporate, the name and position of the person giving voting instructions on behalf of the body corporate and the address for service of the body corporate.)

### IMPORTANT NOTES – PLEASE READ:

1. If you wish to attend the meeting and vote in person or appoint another person to do so, you may simply print the name of the person attending the meeting in the space provided for this purpose on the VIF. Provided these instructions are received prior to the deadlines set out in the accompanying notice of Annual General and Special Meeting of common shareholders and joint management information circular (the “Circular”). When you or your delegate arrive at the meeting, give your name to the scrutineers and state that you are a proxy appointee. An appointee must attend the meeting in order for your shares to be voted.
2. Unless you (or an appointee) attend the meeting and vote in person, your securities can be voted only by management of the Corporation in accordance with your instructions as specified in Box B.
3. As your vote is very important, we recommend that your VIF be received prior to the deadline for deposit of proxies stated in the accompanying Circular. Greater time should be allowed if you wish a legal proxy be delivered to you.
4. If you put your name or designate’s name on the “Appointee” line of this form or on the internet, you do NOT need to obtain a legal proxy in order to attend and vote at the meeting. Should you wish to receive a legal form of proxy, please notify Equity Financial Trust Company at the address indicated and one will be sent to you by mail. Please remember that a legal proxy is subject to all the terms and conditions that apply to proxies as outlined in the documentation provided by Management including any cut-off time for receipt. If you wish to have a legal proxy sent to you, please be advised that a legal proxy will be subject to all of the requirements described in the accompanying notice of annual and special meeting of shareholders and management information circular (the “Circular”), including requirements for deposit prior to specified deadlines. You will be responsible for arranging such deposit. Failure to comply with these requirements may make it impossible for you or your nominee to attend and vote at the meeting.

Please do not present this form at the meeting. We urge you to read the above instructions, and the accompanying Circular, and complete, sign and return the VIF so that your securities can be voted.

# ZTEST ELECTRONICS INC.

523 McNICOLL AVENUE  
NORTH YORK, ONTARIO M2H 2C9

## VOTING INSTRUCTIONS FORM

### BOX A— Attending and voting at the meeting

You may appoint a person (including yourself) to attend, vote and act on your behalf at the Annual General and Special Meeting of shareholders of the Corporation to be held on Wednesday, September 12, 2012 at 1:00 o' clock in the afternoon (Toronto time) at the offices of the Corporation located at 523 McNicoll Avenue, North York, Ontario, M5H 2C9 (the “**Meeting**”) or any adjournment thereof. To exercise this right, clearly mark a check mark (✓) in the box below and insert the name of the person in the space provided.

- WOJCIECH DRZAZGA, Chief Executive Officer of the Corporation, or failing him, JOHN PERREAULT, President of the Corporation ; or
- If you wish to attend in person or appoint someone else to attend on your behalf, print your name or the name of the appointee below:

APPOINTEE \_\_\_\_\_

Please print appointee name

### BOX B— Voting by electronic, mail or fax

The matters to be voted on at the Meeting are as follows. Unless you wish to attend (or appoint an appointee to attend) the Meeting and vote in person as described above, please provide your voting instructions by clearly marking a check mark (✓) in the appropriate box.

1. The election of the directors nominated by management of the Corporation, which are as set forth in the accompanying notice of annual and special meeting of shareholders and management information circular (the “Circular”):
  - a) Wojciech Drzazga VOTE FOR  WITHHOLD VOTE
  - b) John Perreault VOTE FOR  WITHHOLD VOTE
  - c) K. Michael Guerreiro VOTE FOR  WITHHOLD VOTE
  - d) Mike Hiscott VOTE FOR  WITHHOLD VOTE
2. Appointment of MSCM LLP, Chartered Accountants, as auditors of the Corporation for the ensuing year and authorizing the directors to fix their remuneration  
VOTE FOR  WITHHOLD VOTE
3. Increase in number of shares reserved under the Corporation’s Stock Option Plan by 361,467 shares  
VOTE FOR  VOTE AGAINST
4. Conversion of 1,193,442 Class A Shares into approximately 99,454 Common Shares on the basis of one (1) Common Share for each twelve (12) currently issued and outstanding Class A Shares  
VOTE FOR  VOTE AGAINST
5. Other business  
VOTE FOR  VOTE AGAINST

For assistance, please contact our transfer agent, Equity Financial Trust Company, who can be contacted as follows:

**Mail:** Equity Financial Trust Company  
200 University Ave.  
Suite 400  
Toronto, ON  
M5H 4H1

**Telephone:** 416-361-0152

**Facsimile:** 416-595-9593

**Email:** [investor@equityfinancialtrust.com](mailto:investor@equityfinancialtrust.com)

\_\_\_\_\_  
Signature of beneficial owner

\_\_\_\_\_  
Name of beneficial owner (please print)

\_\_\_\_\_  
Date (please print)

**THIS VOTING INSTRUCTIONS FORM SHOULD BE READ IN CONJUNCTION WITH THE ACCOMPANYING CIRCULAR. THE SIGNED FORM MUST BE RECEIVED NO LATER THAN 4:00 PM ON MONDAY, SEPTEMBER 10, 2012 PRIOR TO THE MEETING OR ANY ADJOURNMENT THEREOF.**

- Please send a legal proxy to me at the address indicated on the reverse. Do not mark this box without reviewing the legal proxy section on the reverse of this form.