

# Condensed Interim Consolidated Financial Statements

Three Months Ended March 31, 2021 and 2020

(Unaudited) (expressed in U.S. dollars)

# Management's Responsibility for Condensed Interim Consolidated Financial Statements

The accompanying unaudited condensed interim consolidated financial statements of Starrex International Ltd. (the "Company" or "Starrex") are the responsibility of the Board of Directors.

The unaudited condensed interim consolidated financial statements have been prepared by management, on behalf of the Board of Directors, in accordance with the accounting policies disclosed in the notes to the audited consolidated financial statements as at December 31, 2020. Where necessary, management has made informed judgments and estimates in accounting for transactions which were not complete at the end of the reporting period. In the opinion of management, the unaudited condensed interim consolidated financial statements have been prepared within acceptable limits of materiality and are in accordance with International Accounting Standard 34 Interim Financial Reporting using accounting policies consistent with International Financial Reporting Standards appropriate in the circumstances.

Management has established processes, which are in place to provide it sufficient knowledge to support management representations that it has exercised reasonable diligence that (i) the unaudited condensed interim consolidated financial statements do not contain any untrue statement of material fact or omit to state a material fact required to be stated or that is necessary to make a statement not misleading in light of the circumstances under which it is made, as of the date of, and for the periods presented by, the unaudited condensed interim consolidated financial statements and (ii) the unaudited condensed interim consolidated financial statements and (ii) the unaudited condensed interim consolidated financial statements and (ii) the unaudited condensed interim consolidated financial statements and for the periods presented by the unaudited condensed interim consolidated financial statements.

The Board of Directors is responsible for reviewing and approving the unaudited condensed interim consolidated financial statements together with other financial information of the Company and for ensuring that management fulfills its financial reporting responsibilities. An Audit Committee assists the Board of Directors in fulfilling this responsibility. The Audit Committee meets with management to review the financial reporting process and the unaudited condensed interim consolidated financial statements together with other financial information of the Company. The Audit Committee reports its findings to the Board of Directors for its consideration in approving the unaudited condensed interim consolidated financial statements together with other financial information of the Company for issuance to the shareholders.

Management recognizes its responsibility for conducting the Company's affairs in compliance with established financial standards, and applicable laws and regulations, and for maintaining proper standards of conduct for its activities.

(Signed): "Dr. Deborah Merritt" Chief Financial Officer

Calgary, Canada May 24, 2021

## NOTICE TO READER

The accompanying unaudited condensed interim consolidated financial statements of the Company have been prepared by and are the responsibility of management. These unaudited condensed interim consolidated financial statements as at, and for the three months ended March 31, 2021 and 2020, have not been reviewed by the Company's auditors.

Condensed Interim Consolidated Statements of Financial Position

(Unaudited) (Expressed in U.S. dollars)

(onauticu) (Expressed in 0.5. donars)		March 31,		December 31
		2021		2020
ASSETS				
Current Assets				
Cash	\$	1,992,528	\$	1,493,600
Accounts receivable		1,246,998		938,049
Prepaid expenses		108,859		109,596
		3,348,385		2,541,245
Non-current assets				
Property and equipment, net of depreciation (Note 6)		69,911		62,120
Intangible assets (Note 7)		1,014,306		1,052,386
Goodwill		915,288		915,288
Right-of-use assets (Note 8)		85,231		126,568
Total Assets	\$	5,433,121	\$	4,697,607
LIABILITIES				
Current Liabilities	đ	1 101 445	¢	0(7.9(1
Accounts payable and accrued liabilities	\$	1,191,445	\$	967,861
Contract liabilities (Note 10)		845,373		741,874
Current portion of lease liabilities (Note 8)		92,863		113,490
xy , <b>x</b> + 1 100,0		2,129,681		1,823,225
Non-current Liabilities				
Lease liabilities (Note 8)	-	-		25,486
Total liabilities	\$	2,129,681	\$	1,848,711
Capital and reserves				
Share capital (Note 12)		7,707,501		7,519,769
Contributed surplus (Note 13)		390,136		491,118
Accumulated other comprehensive income		(261,534)		(261,534
Deficit		(4,532,663)		(4,900,457
Total equity		3,303,440		2,848,896

Signed: Matthew D. Hill	Signed: Scott M. Reeves
Chairman	Director

Condensed Interim Consolidated Statements of Income and Comprehensive Income

For the periods ended March 31, 2021 and 2020

(Unaudited) (Expressed in U.S. dollars)

	Three months ended March			
	2021		2020	
Income				
Revenue from contracts with customers (Note 11)	\$ 5,095,734	\$	3,257,856	
Expenses				
Transaction costs	3,408,836		2,077,024	
Payroll expense	608,678		501,873	
General and administrative	456,936		358,601	
Professional fees	69,129		53,290	
Management and corporate services (Note 9)	52,640		52,820	
Depreciation and amortization (Notes 6, 7 and 8)	89,286		95,243	
Shareholder services	11,488		3,726	
Government, regulatory and filing fees	5,976		5,565	
Interest expense (Note 8 and 15)	1,892		11,749	
	4,704,861		3,159,891	
Income before provision for income taxes	 390,873		97,965	
Income tax expense	23,079		14,541	
Net income and comprehensive income for the period	\$ 367,794	\$	83,424	
Basic and diluted net income per share	\$ 0.02	\$	0.01	
Weighted average number of common shares outstanding	15,591,155		15,552,525	

## Condensed Interim Consolidated Statements of Changes in Equity

For the three-month periods ended March 31, 2021 and 2020

(Unaudited) (Expressed in U.S. dollars)

	Number of Shares	Value	Contributed Surplus	Deficit	Accumulated Other Comprehensive Income	Total
Balance, December 31, 2019	15,552,525	\$ 7,519,769	\$ 297,427	\$ (6,712,786)	\$ (261,534)	\$ 842,876
Share-based payments (Note 13)	-	-	263,614	-	-	263,614
Net income for the period	_	-	-	83,424	-	83,424
Balance, March 31, 2020	15,552,525	\$ 7,519,769	\$ 561,041	\$ (6,629,362)	\$ (261,534)	\$ 1,189,914
Balance, December 31, 2020	15,552,525	7,519,769	491,118	(4,900,457)	(261,534)	2,848,896
Options exercised (Note 13)	200,000	187,732	(100,892)	-	-	86,750
Net income for the period	-	-	-	367,794	-	367,794
Balance, March 31, 2021	15,752,525	\$ 7,707,501	\$ 390,136	\$ (4,532,663)	\$ (261,534)	\$ 3,303,440

Condensed Interim Consolidated Statements of Cash Flows

For the three-month periods ended March 31, 2021 and 2020

(Unaudited) (Expressed in U.S. dollars)

	March 31,	March 31,
	2021	2020
Cash flows from operating activities		
Net income for the period	\$ 367,794	\$ 83,424
Items not affecting cash:		
Depreciation and amortization (Notes 6,7 and 8)	89,286	53,906
Net change in non-cash working capital items relating to		
operating activities		
Accounts receivable	(308,949)	(100,326)
Prepaid expenses	737	37,024
Accounts payable and accrued liabilities	223,584	(174,268)
Share based payments	-	263,614
Contract liabilities (Note 10)	103,499	148,775
Cash flows from operating activities	475,951	312,149
Cash flows from investing activities		
Purchase of property and equipment	(17,660)	-
Cash flows from investing activities	(17,660)	-
Cash flows from financing activities		
Lease payments	(46,113)	(42,144)
Exercise of options	86,750	-
Cash flows from financing activities	40,637	(42,144)
Increase (decrease) in cash and cash equivalents	498,928	270,005
Cash and cash equivalents, beginning of period	1,493,600	145,819
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### 1. Nature of Operations

Starrex International Ltd. ("Starrex" or the "Company") was incorporated on October 2, 1982 pursuant to the Canada Business Corporation Act. The Company's address is 639 5<sup>th</sup> Avenue S.W., Calgary, Alberta T2P 0M9. The Company's primary business is to acquire, manage and grow companies in the United States active in mortgage, real estate and other financial sectors.

### 2. Basis of Presentation

The Company has prepared these unaudited condensed interim consolidated financial statements in accordance with International Accounting Standard ("IAS") 34, *Interim Financial Reporting*, employing all of the same accounting policies and methods of computation as disclosed in the annual audited consolidated financial statements as at December 31, 2020, except as noted below. The notes to these unaudited condensed interim consolidated financial statements are intended to provide a description of events and transactions that are significant to an understanding of the changes in the Company's financial position and performance since December 31, 2020. Certain disclosures that appear in the annual audited consolidated financial statements have not been produced in the unaudited condensed interim consolidated financial statements and, in this regard only, these unaudited condensed interim consolidated financial statements and, in this regard only, these unaudited financial statements do not conform in all respects to the requirements of International Financial Reporting Standards ("IFRS") for annual audited consolidated financial statements should be read in conjunction with the annual audited consolidated financial statements as at December 31, 2020.

These unaudited condensed interim consolidated financial statements were approved by the Board of Directors on May XX, 2021.

These unaudited condensed interim consolidated financial statements have been prepared on a historical cost basis, except for certain financial instruments that have been measured at fair value. In addition, these unaudited condensed interim consolidated financial statements have been prepared using the accrual basis of accounting except for cash flow information.

These unaudited condensed interim consolidated financial statements include the Company and its wholly owned subsidiaries, Property Interlink, LLC, MFI Credit Solutions, LLC, Reliable Valuation Service, LLC and Starrex Holdings, Inc. All subsidiaries at March 31, 2021 are 100% owned, directly or indirectly, and controlled by the Company. Control is the power to govern the financial and operating policies of an entity so as to obtain benefits from its activities. Subsidiaries are included in the unaudited condensed interim consolidated financial statements from the date control is obtained until the date control ceases. All intercompany balances, transactions, income, expenses, profits and losses, including unrealized gains and losses, have been eliminated upon consolidation.

## Functional Currency

Starrex International Ltd., the parent company, and its subsidiaries have a functional currency of the U.S. dollar ("USD"). This reflects the fact that the majority of the Company's business is influenced by an economic environment denominated in U.S. currency; as well, the Company earns revenues in USD. The presentation currency of these unaudited condensed interim consolidated financial statements is USD.

### 2. Basis of Presentation – continued

Transactions denominated in foreign currencies (other than the functional currency) are recorded on initial recognition at the exchange rate at the date of the transaction. After initial recognition, monetary assets and liabilities denominated in foreign currency are translated at the end of each reporting period into the functional currency at the exchange rate at that date. Exchange differences, other than those capitalized to qualifying assets or recorded in equity in hedging transactions, are recognized in profit or loss. Non-monetary assets and liabilities measured at cost in a foreign currency are translated at the exchange rate at the date of the transaction. Non-monetary assets and liabilities denominated in foreign currency and measured at fair value are translated into the functional currency using the exchange rate prevailing at the date when the fair value was determined.

## 3. Critical Accounting Estimates and Judgments and COVID-19

The preparation of these unaudited condensed interim consolidated financial statements in conformity with IFRS requires management to make certain estimates, judgments and assumptions that affect the reported amounts of assets and liabilities and disclosure of contingent assets and liabilities.

The Company's business could be adversely affected by the outbreak of respiratory illness caused by the novel coronavirus ("COVID 19"). The duration and full financial effect of the COVID-19 pandemic is unknown at this time, as are the measures taken by governments, the Company or others to attempt to reduce the spread of COVID-19. Any estimate of the length and severity of these developments is therefore subject to significant uncertainty, and accordingly estimates of the extent to which the COVID-19 may materially and adversely affect the Company's operations, financial results and condition in future periods are also subject to significant uncertainty. The continued spread of the COVID-19 globally could materially and adversely impact the Company's business including, without limitation, employee health, limitations on travel, the availability of industry experts and personnel, and other factors that depend on future developments beyond the Company's control. The impact of current uncertainty on judgments, estimates and assumptions extends but is not limited to the Company's valuation of the long-term assets, including the assessment for impairment and impairment reversal. Actual results may differ materially from these estimates.

Although these estimates are based on management's best knowledge of the amount, event or actions, actual results ultimately may differ from those estimates. Areas where estimates are significant to these unaudited condensed interim consolidated financial statements are discussed below:

- a) Goodwill and other indefinite life intangible assets are tested for impairment annually or more frequently if there is an indication of impairment. The carrying value of intangible assets with definite lives (software, trade name, customer relationships, and non-compete agreements) and equipment is reviewed each reporting period to determine whether there is any indication of impairment. If the carrying amount of an asset exceeds its recoverable amount, the asset is impaired, and an impairment loss is recognized in profit or loss. The assessment of fair values requires the use of estimates and assumptions related to future operating performance and discount rates, differences in these estimates and assumptions could have a significant impact on the unaudited condensed interim consolidated financial statements.
- b) Significant judgment is involved in the determination of useful life for the computation of depreciation of property and equipment and amortization of intangible assets. No assurance can be given that actual useful lives will not differ significantly from current assumptions.

### 3. Critical Accounting Estimates and Judgments and COVID-19 - continued

- c) The Company is subject to income, value added, withholding and other taxes. Significant judgment is required in determining the Company's provisions for taxes. There are many transactions and calculations for which the ultimate tax determination is uncertain during the ordinary course of business. The Company recognizes liabilities for anticipated tax audit issues based on estimates of whether additional taxes will be due. The determination of the Company's income, value added, withholding and other tax liabilities requires interpretation of complex laws and regulations. The Company's interpretation of taxation law as applied to transactions and activities may not coincide with the interpretation of the tax authorities. All tax related filings are subject to government audit and potential reassessment subsequent to the financial statement reporting period. Where the final tax outcome of these matters is different from the amounts that were initially recorded, such differences will impact the tax related accruals and deferred income tax provisions in the period in which such determination is made.
- d) The determination of the Company's lease liability and right-of-use asset depends on certain assumptions which includes the selection of the discount rate. The discount rate is set by referencing to the Company's incremental borrowing rate. Significant assumptions are required to be made when determining which borrowing rates to apply in this determination. Changes in the assumptions used may have a significant effect on the Company's unaudited condensed interim consolidated financial statements.
- e) Determining an allowance for expected credit losses ("ECLs") requires management to make assumptions about the historical patterns for the probability of default, the timing of collection and the amount of incurred credit losses, which are adjusted based on management's judgment about whether economic conditions and credit terms are such that actual losses may be higher or lower than what the historical patterns suggest.
- f) Applying the business acquisition method to business combinations requires each identifiable asset and liability to be measured at its acquisition date fair value. The excess, if any, of the fair value of consideration over the fair value of the net identifiable assets acquired is recognized as goodwill. The determination of acquisition date fair values often requires management to make assumptions and estimates about future events. The assumptions with respect to fair value of intangible assets require a high degree of judgment and include estimates for future operating performance, discount rates, technology migration factors and terminal value rates.
- g) Operating segments are components of the Company that engage in business activities which generate revenues and incur expenses (including intercompany revenues and expenses related to transactions conducted with other components of the Company). The operations of an operating segment are distinct, and the operating results are regularly reviewed by management for the purposes of resource allocation decisions and assessing its performance. Key measures used by management to assess performance and make resource allocation decisions include revenues, gross profit and net income (loss). The Company's operating results are currently in four reportable segments and in one geographic market – the United States.
- h) Stock options are initially valued at fair value, based on the application of the Black Scholes option pricing model. This pricing model requires management to make various assumptions and estimates which are susceptible to uncertainty, including the volatility of the share price, expected dividend yield, expected term of the warrant or stock option and expected risk-free interest rate.

### 4. Significant Accounting Policies

The accounting policies applied by the Company in these financial statements are the same as those applied by the Company as described in its consolidated financial statements as at and for the year ended December 31, 2020.

The following IFRS standards have been recently issued by the IASB. The Company is currently evaluating the potential impact of these amendments on the Company's consolidated financial statements.

## Amendments to IAS 1: Classification of Liabilities as Current or Non-current

The amendment clarifies the requirements relating to determining if a liability should be presented as current or non-current in the statement of financial position. Under the new requirement, the assessment of whether a liability is presented as current or non-current is based on the contractual arrangements in place as at the reporting date and does not impact the amount or timing of recognition. The amendments are effective for annual periods beginning on or after January 1, 2022. The Company will adopt these amendments as of their effective date and is currently assessing the impacts on adoption.

## Amendments to IAS 37: Onerous Contracts and the Cost of Fulfilling a Contract

The amendment specifies that the 'cost of fulfilling' a contract comprises the 'costs that relate directly to the contract'. Costs that relate directly to a contract can either be incremental costs of fulfilling that contract or an allocation of other costs that relate directly to fulfilling contracts. The amendment is effective for annual periods beginning on or after January 1, 2022 with early application permitted. The Company will adopt these amendments as of their effective date and is currently assessing the impacts on adoption.

### Amendments to IAS 1: Disclosure of Accounting Policies

On February 12, 2021, the IASB issued *Disclosure of Accounting Policies* that are intended to help preparers in deciding which accounting policies to disclose in their financial statements. The amendments are effective for annual period beginning on or after January 1, 2023. The Company will adopt these amendments as of their effective date and is currently assessing the impacts on adoption.

### Amendments to IAS 8: Definition of Accounting Estimates

On February 12, 2021, the IASB issued *Definition of Accounting Estimates* to help entities to distinguish between accounting policies and account estimates. The amendments are effective for annual periods beginning on or after January 1, 2023. The Company will adopt these amendments as of their effective date and is currently assessing the impacts on adoption.

### 5. Financial Instruments and Financial Risk Management

The Company's financial instruments consist of cash, accounts receivable, accounts payable and accrued liabilities, and lease liabilities,. As at March 31, 2021, the carrying values and fair values of the Company's financial instruments are approximately the same.

The Company is exposed, in varying degrees, to the following financial instrument related risks:

### Credit Risk

Credit risk is the risk of loss associated with the counterparty's inability to fulfill its payment obligations. For financial assets, this is typically the gross carrying amount, net of any amounts offset and any impairment losses. In the normal course of business, the Company is exposed to credit risk from its customers and the related accounts receivable are subject to normal industry credit risk.

### **Starrex International Ltd.** Notes to Condensed Interim Consolidated Financial Statements For the three-month periods ended March 31, 2021 and 2020 (Unaudited) (expressed in United States dollars)

## 5. Financial Instruments and Financial Risk Management - continued

The Company's exposure to credit risk with its customers is influenced mainly by the individual characteristics of each customer. The Company generally does not require collateral for sales on credit. The Company closely monitors extensions of credit and has not experienced significant credit losses in the past. At March 31, 2021, and December 31, 2020, the Company had a \$nil balance in the reserves for credit losses and had no material past due trade receivables.

The Company applies the IFRS 9 simplified approach to measuring expected losses which uses a lifetime expected loss allowance for all trade receivables and contract assets. The expected loss rates are based on the payment profiles of sales over a period of 36 months before the year end. The historical loss rates, if any, are adjusted to reflect current and forward-looking information on macroeconomic factors affecting the ability of the customers to settle the receivables. All trade receivables are less than sixty days past due. On that basis, the Company has not provided for expected credit losses.

#### Concentration of Credit Risk

As at March 31, 2021, one customer accounted for 62% of the Company's total revenue (March 31, 2020 – two customers for 59%). All of the Company's revenue for the three months ended March 31, 2021, and 2020, was in the United States.

As at March 31, 2021, one customers accounted for 41% (\$513,391) of the Company's appraisal and credit reporting accounts receivable balances. As at December 31, 2020, two customers accounted for 66% (\$192,948) of appraisal and credit reporting accounts receivable.

There can be no assurance that all or any of the Company's customers will continue to be customers of the Company. The loss of any such customers may have a materially negative impact on the company's business conditions and financial results.

### Liquidity Risk

Liquidity risk arises through the excess of financial obligations over available financial assets due at any point in time. The Company's objective in managing liquidity risk is to maintain sufficient readily available working capital to meet its liquidity requirements. At March 31, 2021, the Company had cash of \$1,992,528 (December 31, 2020 - \$1,493,600) available to settle current liabilities of \$2,129,681 (December 31, 2020 - \$1,848,710).

#### Interest Rate Risk

The Company is exposed to interest rate risk to the extent that the cash maintained at financial institutions is subject to a floating rate of interest. The interest rate risks on cash and on the Company's obligations are not considered significant.

### Foreign Currency Risk

The Company is exposed to foreign currency risk on fluctuations related to cash, accounts receivable, and accounts payable and accrued liabilities that are denominated in a foreign currency. As at March 31, 2021, the Company held immaterial amounts of cash and accounts receivable in Canadian Dollars ("CAD") currency and considers foreign currency risk to be low.

Notes to Condensed Interim Consolidated Financial Statements For the three-month periods ended March 31, 2021 and 2020 (Unaudited) (expressed in United States dollars)

## 5. Financial Instruments and Financial Risk Management - continued

The table below summaries the balances held in CAD, presented in USD.

	March 31,	December 31,
	2021	2020
Accounts payable and accrued liabilities	(12,462)	(6,535)

## 6. Property, Plant and Equipment

	]	Furniture & Equipment	In	Leasehold nprovements	Total
Cost					
As at December 31, 2020	\$	491,321	\$	72,201	\$ 563,522
Additions		17,660		-	17,660
As at March 31, 2021	\$	508,981	\$	72,201	\$ 581,182
Accumulated depreciation					
As at December 31, 2020	\$	433,084	\$	68,318	\$ 501,402
Expense		7,290		2,579	9,869
As at March 31, 2021	\$	440,374	\$	70,897	\$ 511,271
Net book value					
As at December 31, 2020	\$	58,237	\$	3,883	\$ 62,120
As at March 31, 2021	\$	68,607	\$	1,304	\$ 69,911

Notes to Condensed Interim Consolidated Financial Statements For the three-month periods ended March 31, 2021 and 2020 (Unaudited) (expressed in United States dollars)

## 7. Intangible Assets

	Business Software & Website	Proprietary Software	Non- Compete Agreements	Customer Relationships	Credit Bureau Repository Codes	Total
Cost						
As at December 31, 2020 and March 31, 2021	\$ 67,113	\$ 200,377	\$ 310,746	\$ 834,962	\$ 647,269	\$ 2,060,467
Accumulated depreciation As at December 31, 2020	\$ 67,113	\$ 193,222 241	\$ 239,402 8,395	\$ )	\$ -	\$ 1,008,081
Expense As at March 31, 2021	\$ 67,113	\$ <u>193,463</u>	\$ 247,797	\$ 29,444 <b>537,787</b>	\$ -	\$ 38,080 1,046,161
Net Book Value						
As at December 31, 2020	\$ -	\$ 7,155	\$ 71,344	\$ 326,619	\$ 647,269	\$ 1,052.386
As at March 31, 2021	\$ -	\$ 6,914	\$ 62,949	\$ 297,175	\$ 647,269	\$ 1,014,306

### 8. Leases

The Company has elected not to recognize right-of-use assets that have a lease term of 12 months or less and leases of low-value assets, including IT equipment. The Company recognizes the lease payments associated with these leases as an expense on a straight-line basis over the lease term.

## Right-of-use assets

Right-of-use asset	Tota
Balance as at December 31, 2020 and March 31, 2021	\$ 417,133
Accumulated depreciation	
As at December 31, 2020	\$ (290,565)
Expense	(41,337
Balance as at March 31, 2021	\$ (331,902
Net book value	
As at December 31, 2020	\$ 126,568
As at March 31, 2021 use Liabilities	\$ 85,231
Lease Liabilities	Total
As at December 31, 2020	\$ 138,976
Lease payments	(46,113
Balance as at March 31, 2021	\$ 92,863
	\$ 92,863
Current portion of lease liabilities	

Amounts recognized in profit of loss as at watch	1 3 1, 202 1	TUTAL
Interest on lease liabilities	\$	1,892

Notes to Condensed Interim Consolidated Financial Statements For the three-month periods ended March 31, 2021 and 2020 (Unaudited) (expressed in United States dollars)

## 9. Related Party Transactions

## Amcap Mortgage Ltd.

AmCap Mortgage Ltd., a related customer (by common Director) accounted for \$3,137,865 (March 31. 2020 - \$1,660,178) of revenue to the Company. As at March 31, 2021, \$513,391 (December 31, 2020 - \$390,676) is included in accounts receivable on the condensed interim consolidated statements of financial position.

## Hilltop Financial, LLC

On November 16, 2018, the Company entered into a Promissory Note with Hilltop Financial, LLC, a related party (by common Director) to be utilized as a revolving line of credit with a maturity date of December 1, 2019 and which is collateralized by the accounts receivable of MFI Credit Solutions, LLC and Property Interlink, LLC. This revolving line of credit was renewed effective December 1, 2019 for one year with the same terms. The Company recorded \$Nil in accrued interest for the three months ended March 31, 2021 (March 31, 2020 – 4,336). As at March 31, 2020, the Company utilized \$Nil (December 31, 2020 - 1,2020, the Company had paid in full all outstanding balances associated with the line of credit.

## **Key Management Compensation**

The Company had the following transactions with officers and directors of the Company and private companies controlled by officers and directors of the Company for management consulting and other services required:

The Company incurred \$159,945 in management fees and associated payroll for the three months ended March 31, 2021 (March 31, 2020 - \$139,101) to key members of management. These fees are included in payroll, management and corporate services. At March 31, 2021 and 2020, all amounts had been paid.

## **10. Contract Liabilities**

The Company recognized the following liabilities in Property Interlink, LLC related to contracts with customers as of March 31, 2021 and December 31, 2020:

	March 31, 2021	December 31, 2020
Contract liabilities	\$ 477,200	\$ 453,051
Deferred revenue	368,173	288,823
Total	\$ 845,373	\$ 741,874

## 11. Revenue from Contracts with Customers

The Company derives revenue from the completion of real estate appraisals and from the delivery of consumer credit reports and ancillary credit reporting activity. The following revenues were recognized by Property Interlink, LLC and MFI Credit Solutions, LLC for the period ended March 31, 2021 and 2020:

	For the three months ended March 31					
	2021		2020			
Appraisal revenue	\$ 3,543,531	\$	2,157,873			
Credit reporting revenue	1,552,203		1,099,983			
Total	\$ 5,095,734	\$	3,257,856			

## 12. Share Capital

## Authorized

The Company is authorized to issue an unlimited number of common shares.

	Number of Common			
Issued	Shares	Amount \$		
Balance December 31, 2019 and 2020	15,552,525	7,519,769		
Shares issued – exercise of options	200,000	187,732		
Balance, March 31, 2021	15,572,525	7,707,501		

### 13. Share-Based Payments

The Company has a Plan that enables its directors, officers, employees, consultants and advisors to acquire common shares of the Company. Options are granted at the discretion of the Board of Directors. Under the terms of the Plan, options totaling up to 10% of the common shares outstanding from time to time are issuable. The exercise price, vesting period and expiration period are fixed at the time of grant at the discretion of the Board of Directors.

	Number of options	Weighted average exercise price \$	Grant Date Fair Value
Outstanding and exercisable, December 31, 2020	800,000	0.61	0.61
Options exercised	(100,000)	0.50	0.53
Options exercised	(100,000)	0.37	0.48
Outstanding and exercisable, March 31, 2021	600,000	0.64	0.59

Notes to Condensed Interim Consolidated Financial Statements For the three-month periods ended March 31, 2021 and 2020 (Unaudited) (expressed in United States dollars)

### 13. Share-Based Payments - continued

	Number of Options Outstanding	Number of Options Exercisable	Exercise Price	Expiry Date	Weighted Average Remaining Life
Granted October 5, 2018	75,000 <sup>(2)</sup>	75,000	\$ 1.31(3)	October 5, 2023	2.51
Granted May 8, 2019	50,000(4)	50,000	\$ 0.56 <sup>(5)</sup>	May 8, 2024	3.10
Granted November 25, 2019	$25,000^{2}$	25,000	\$ 0.53(6)	November 23, 2024	3.65
Granted, January 8, 2020	450,000 <sup>(1)</sup>	450,000	\$ $0.50^{(7)}$	January 7, 2025	3.68
Total	600,000	600,000		-	2.99

<sup>(1)</sup> An Executive Officers or Directors of the Company holds these options. They are fully vested.

<sup>(2)</sup> Key employees hold these options. They are fully vested.

 $^{(3)}$  The exercise price is CAD \$1.75.

<sup>(4)</sup> A consultant of the Company holds these options. They are fully vested.

<sup>(5)</sup> The exercise price is 0.75 CAD.

<sup>(6)</sup> The exercise price is 0.71 CAD.

 $^{(7)}$  The exercise price is \$0.65 CAD.

The fair value at grant date is determined by using the Black-Scholes model which takes into account the exercise price, the term of the option, the impact of dilution (where material), the share price at grant date and expected price volatility of the underlying share, the expected dividend yield and the risk-free interest rate for the term of the option.

Effective January 8, 2020, the Company granted to directors and employees 550,000 options to purchase common shares of the Company with an exercise price of \$0.65 CAD. The options expire January 7, 2025 and vest immediately. Effective January 6, 2021, 100,000 options were exercised at CAD \$0.65 per share (\$0.501) for proceeds of CAD\$65,000 (\$50,050).

The following weighted average assumptions were used to calculate the fair value of the stock options granted during the period:

	2020
Share price (\$)	0.60 - 0.65
Expected dividend yield	Nil
Risk free interest rate (%)	1.57 – 1.67
Expected stock volatility (%)	145 - 150
Expected life (years)	5

Effective February 2, 2021, 100,000 options to purchase common stock of the Company were exercised at CAD \$0.47 (\$0.367) per share for proceeds of CAD\$47,000 (\$36,700).

### 14. Net Loss per Share

Basic and diluted loss per share has been calculated based on the weighted average number of common shares outstanding as at March 31, 2021, of 15,591,155 (December 31, 2020 – 15,552,525). All stock options and convertible notes were excluded from the calculation of the weighted average number of diluted common shares outstanding because their effect would have been anti-dilutive.

## 15. Notes Payable

On November 16, 2018, the Company entered into a promissory note with a principal amount of \$250,000 utilized as a revolving operating line of credit, which was renewed with a maturity date of December 1, 2020 and is collateralized by the accounts receivable of Property Interlink, LLC and MFI Credit Solutions LLC. The interest accrues at 6% per annum. The Company recorded \$Nil in accrued interest for the three months ended March 31, 2021 (March 31, 2020 – \$4,336). As at March 31, 2020, the Company had withdrawn \$247,751, of the revolving line of credit, which was subsequently paid in full effective December 31, 2020.

## 16. Capital Disclosures

The Company's objectives when managing capital are to maintain its ability to continue as a going concern to provide return for shareholders and to ensure sufficient resources are available to meet day to day operating requirements.

The Company considers the items included in equity as capital, which totals \$3,303,440 as at March 31, 2021, (December 31, 2020 - \$2,848,896).

Management reviews its capital management approach on an ongoing basis and believes that this approach, given the relative size of the Company, is reasonable. The Company does not have externally imposed capital requirements.

The Company's capital management objectives, policies and processes have remained unchanged during the period ended March 31, 2021 and the year ended December 31, 2020.

The Company is not subject to any capital requirements imposed by a lending institution or regulatory body, other than of the Canadian Securities Exchange ("CSE"). The impact of any violation of CSE requirements is not known and is ultimately dependent on the discretion of the CSE.

## **17. Segmented Disclosures**

The Company organizes its reporting structure into four reportable segments. For management purposes, the Company is organized into segments based on their products and services provided. Management monitors the operating results of each segment separately for the purpose of making decisions about resource allocation and performance assessment.

The four reportable operating segments are as follows:

- i) Property Interlink, LLC manages residential appraisals and maintains all of the ordering, tracking, administrative duties and details and ensures the timeliness of appraisals that are handled during a real estate mortgage transaction.
- ii) Starrex International Ltd., or Corporate, manages the wholly owned subsidiaries, as well as shareholder services and corporate governance.
- iii) MFI Credit Solutions, LLC manages consumer credit reporting and maintains all of the ordering, tracking, administrative duties and details required to support consumer credit reporting activities.
- iv) Reliable Valuation Service, LLC provides evaluations of residential real estate to third parties.

Notes to Condensed Interim Consolidated Financial Statements For the three-month periods ended March 31, 2021 and 2020 (Unaudited) (expressed in United States dollars)

## 17. Segmented Disclosures - continued

## Select financial information for the three months ended March 31, 2020 is presented as follows:

	Property Interlink,		MFI Credit Solutions,				Reliable Valuation Service,		
									Total
\$	439,443	\$	564,345	\$	27,145	\$	147,458	\$	1,178,391
	29 ( 40		22.200						71.055
	<i>,</i>		33,300		-		-		71,955
	· · · · · ·		-		-		-		241,018
	103,343		939,365		129,122		-		1,171,830
	-		294,156		621,132		-		915,288
\$	822,453	\$	1,831,172	\$	777,399	\$	147,458	\$	3,578,482
\$	781,157	\$	854,202	\$	438,139	\$	44,782	\$	2,295,704
	92,864		-		-		-		92,864
\$	1,051,445	\$	854,202	\$	438,139	\$	44,782	\$	2,388,568
\$	1,250,545	\$	1,099,983	\$	-	\$	907,328	\$	3,257,856
\$	1.388 524	\$	1 040 838	\$	(5.871)	\$	736 400	\$	3,159,891
Ψ	1,500,521	Ψ	1,010,050	Ψ	(3,071)	Ψ	750,100	Ψ	5,157,071
\$	(137.979)	\$	59,145	\$	5.871	\$	170,928	\$	97,965
	<b>x</b> · · · <i>x</i>		, i i i i i i i i i i i i i i i i i i i		,		,		14,541
<u> </u>		<u>+</u>	-,	+		*	.,		
\$	(146,426)	\$	57,601	\$	5,571	\$	166,678	\$	83,424
	\$ \$ \$ \$ \$	Interlink, LLC         \$ 439,443         38,649         241,018         103,343         -         \$ 822,453         \$ 781,157         92,864         \$ 1,051,445         \$ 1,250,545         \$ 1,388,524         \$ 1,388,524         \$ 8,447	Interlink,         LLC         \$       439,443       \$         38,649       241,018       103,343         103,343       -       -         \$       822,453       \$         \$       781,157       \$         \$       781,157       \$         \$       781,157       \$         \$       1,051,445       \$         \$       1,250,545       \$         \$       1,388,524       \$         \$       1,388,524       \$         \$       (137,979)       \$         \$       8,447       \$	Property Interlink, LLC         Credit Solutions, LLC           \$ 439,443         \$ 564,345           38,649         33,306           241,018         -           103,343         939,365           103,343         939,365           822,453         \$ 1,831,172           8781,157         \$ 854,202           92,864         -           1,051,445         \$ 854,202           92,864         -           1,051,445         \$ 1,099,983           1,250,545         \$ 1,099,983           1,388,524         \$ 1,040,838           \$ 1,388,524         \$ 1,040,838           \$ 1,37,979)         \$ 59,145           \$ 8,447         \$ 1,544	Property Interlink, LLC         Credit Solutions, LLC           \$ 439,443         \$ 564,345         \$           38,649         33,306         \$           38,649         33,306         \$           241,018         -         \$           103,343         939,365         \$           *         294,156         \$           \$ 822,453         \$ 1,831,172         \$           \$ 781,157         \$ 854,202         \$           \$ 1,051,445         \$ 854,202         \$           \$ 1,250,545         \$ 1,099,983         \$           \$ 1,388,524         \$ 1,040,838         \$           \$ 1,388,524         \$ 1,040,838         \$           \$ 1,37,979)         \$ 59,145         \$           \$ 8,447         \$ 1,544         \$	Property Interlink, LLC         Credit Solutions, LLC         Corporate           \$ 439,443         \$ 564,345         \$ 27,145           38,649         33,306         -           241,018         -         -           241,018         939,365         129,122           -         294,156         621,132           \$ 822,453         \$ 1,831,172         \$ 777,399           \$ 781,157         \$ 854,202         \$ 438,139           92,864         -         -           \$ 1,051,445         \$ 854,202         \$ 438,139           92,864         -         -           \$ 1,051,445         \$ 854,202         \$ 438,139           92,864         -         -           \$ 1,250,545         \$ 1,099,983         \$ -           \$ 1,250,545         \$ 1,040,838         \$ (5,871)           \$ 1,388,524         \$ 1,040,838         \$ (5,871)           \$ 1,388,524         \$ 1,040,838         \$ 5,871           \$ 8,447         \$ 1,544         300	Property Interlink, LLC         Credit Solutions, LLC         Corporate           \$ 439,443         \$ 564,345         \$ 27,145         \$ 241,018           38,649         33,306         -         -           241,018         -         -         -           103,343         939,365         129,122         -           241,018         -         294,156         621,132           -         294,156         621,132         -           \$ 822,453         \$ 1,831,172         \$ 777,399         \$           \$ 781,157         \$ 854,202         \$ 438,139         \$           \$ 1,051,445         \$ 854,202         \$ 438,139         \$           \$ 1,250,545         \$ 1,099,983         \$ (5,871)         \$           \$ 1,388,524         \$ 1,040,838         \$ (5,871)         \$           \$ 1,388,524         \$ 1,040,838         \$ (5,871)         \$           \$ 1,37,979         \$ 59,145         \$ 3,00         \$	Property Interlink, LLCCredit Solutions, LLCCorporate CorporateValuation Service, LLC\$439,443\$ $564,345$ \$ $27,145$ \$ $147,458$ $38,649$ $33,306$ $241,018$ $103,343$ $939,365$ $129,122$ $ 294,156$ $621,132$ $ 294,156$ $621,132$ $ 294,156$ $621,132$ $$$ $822,453$ \$ $1,831,172$ \$ $777,399$ \$ $147,458$ $$$ $781,157$ \$ $854,202$ \$ $438,139$ \$ $44,782$ $92,864$ $$$ $1,051,445$ \$ $854,202$ \$ $438,139$ \$ $44,782$ $92,864$ $$$ $1,051,445$ \$ $1,099,983$ \$-\$ $907,328$ $ $$ $1,388,524$ \$ $1,040,838$ \$ $(5,871)$ \$ $736,400$ $$$ $1,37,979$ \$ $59,145$ \$ $5,871$ \$ $170,928$ $$$ $8,447$ \$ $1,544$ \$ $300$ \$ $4,250$	Property Interlink, LLC         Credit Solutions, LLC         Valuation Service, LLC           \$ 439,443         \$ 564,345         \$ 27,145         \$ 147,458         \$           38,649         33,306         -         -         -           241,018         -         -         -         -           103,343         939,365         129,122         -         -           241,018         -         -         -         -           103,343         939,365         129,122         -         -           \$ 822,453         \$ 1,831,172         \$ 777,399         \$ 147,458         \$           \$ 781,157         \$ 854,202         \$ 438,139         \$ 44,782         \$           \$ 1,051,445         \$ 854,202         \$ 438,139         \$ 44,782         \$           \$ 1,250,545         \$ 1,099,983         \$ 5,871         \$ 907,328         \$           \$ 1,250,545         \$ 1,040,838         \$ (5,871)         \$ 736,400         \$           \$ 1,388,524         \$ 1,040,838         \$ (5,871)         \$ 170,928         \$           \$ 1,388,524         \$ 1,040,838         300         \$ 4,250         \$

Notes to Condensed Interim Consolidated Financial Statements For the three-month periods ended March 31, 2021 and 2020 (Unaudited) (expressed in United States dollars)

### 17. Segmented Disclosures - continued

#### Select financial information for the three months ended March 31, 2021 is presented as follows:

	<b>Property</b>	MFI Credit		Reliable Valuation	
	Interlink, LLC	Solutions, LLC	Corporate	Service, LLC	Total
Current assets	\$ 1,226,352	\$ 1,139,244	\$ 77,499	\$ 905,290	\$ 3,348,385
Property and					
equipment	25,292	23,047	-	21,572	69,911
Right-of-use assets	85,231	-	-	-	85,231
Intangible assets	83,344	837,219	93,743	-	1,014,306
Goodwill	-	294,156	621,132	-	915,288
Total assets	\$ 1,420,219	\$ 2,293,666	\$ 792,374	\$ 926,862	\$ 5,433,121
Current liabilities	\$ 1,020,204	\$ 788,302	\$ 216,164	\$ 105,011	\$ 2,129,681
Total liabilities	\$ 1,020,204	\$ 788,302	\$ 216,164	\$ 105,011	\$ 2,129,681
Revenues	\$ 2,298,026	\$ 1,552,203	\$ 	\$ 1,245,505	\$ 5,095,734
Expenses	\$ 2,260,517	\$ 1,380,284	\$ 1,104	\$ 1,062,956	\$ 4,704,862
Operating income from continuing operations before provision for income					
tax	\$ 37,509	\$ 171,919	\$ (1,104)	\$ 182,549	\$ 390,872
Income tax expense					
(recovery)	\$ 8,423	\$ (5,593)	\$ -	\$ 20,249	\$ 23,079
Net income and comprehensive					
income for the period	\$ 29,086	\$ 177,512	\$ (1,104)	\$ 162,300	\$ 367,794

#### **18.** Contractual Obligations and Commitments

i) Effective November 1, 2019, the Company entered into a consulting agreement for appraisal compliance oversight with a maturity date of October 31, 2020. As at March 31, 2021, this agreement has a minimum commitment of \$24,500 (December 31, 2020 - \$35,000).