

MANAGEMENT'S DISCUSSION AND ANALYSIS

INTERIM MD&A - QUARTERLY HIGHLIGHTS

SIX MONTHS ENDED

JUNE 30, 2016

August 29, 2016

This Interim Management's Discussion and Analysis – Quarterly Highlights (MD&A) contains management's interpretation of Starrex International Ltd.'s performance for the three-month and six-month periods ended June 30, 2016. While the financial statements reflect actual financial results, the Interim MD&A – Quarterly Highlights explains these results from management's perspective and provides the Company's plans and budget for subsequent periods ahead. This Interim MD&A – Quarterly Highlights is dated August 29, 2016.

This Interim MD&A – Quarterly Highlights should be read in conjunction with the Company's condensed interim consolidated financial statements as at and for the periods ended June 30, 2016 and 2015 and related notes. Together, the Interim MD&A – Quarterly Highlights and financial statements provide key information about the Company's performance and ability to meet its objectives.

Important information about this MD&A

- The information in this MD&A is prepared as of August 29, 2016.
- The terms "we", "us," "our," and "Company" refer to Starrex International Ltd.
- This MD&A contains forward-looking information and statements regarding strategies, objectives, expected operations and financial results, which are based on the Company's current views of future events and financial performance. Key risks and uncertainties are discussed in the Risks and risk management section of this However some risks and MD&A. uncertainties are beyond the control of the Company and are difficult to predict. Actual future outcomes may substantially differ from the expectations stated or implied in this MD&A.
- The words "believe," "plan," "intend," "estimate," "expect," "anticipate," and similar expressions, as well as future conditional verbs, such as "will," "should," "would," and "could" often identify forwardlooking statements.

- The words "plan" and "budget" are synonymous in the MD&A and are used interchangeably. Both describe the planned budget revenue and expenses for the related fiscal year.
- Unless otherwise specified, references to a year refer to the Company's fiscal year ended December 31, 2015.
- All financial information related to 2016 and 2015 has been prepared in accordance with International Financial Reporting Standards (IFRS). For more information, see the notes to the financial statements, in particular, Note 2 Significant Accounting Policies.
- Amounts shown in this MD&A are expressed in United States Dollars, unless otherwise specified.
- Due to rounding, some variances may not reconcile and analysis of components may not sum to the analysis for the grouped components.

About Starrex International Ltd.

A summary of our business, core values and goals

Starrex International Ltd. ("Starrex") is an emerging financial services company, sitting inactive for many years until the end of November 2013. The Company completed its initial business acquisition in the third quarter of 2014.

Our primary business operations are conducted through our wholly-owned subsidiary, Property Interlink, LLC, a United States Colorado limited liability company ("Property Interlink"). Property Interlink is a licensed appraisal management company ("AMC") providing objective and comprehensive evaluations of residential real estate. An appraisal management company is defined as an independent entity through which mortgage lenders order residential real estate valuation services for properties on which they are considering extending loans to homebuyers.

As of June 30, 2016, Property Interlink, LLC is active in twentyfive states. Property Interlink provides residential appraisals to third parties in the United States. In exchange for these contractual services, the Company charges a specific rate, with additional premiums charged for extenuating circumstances with respect to geographic location of the property and size of the property under review. Property Interlink also performs review services for final appraisals.

Property Interlink contributes to correlating industry-specific affiliations by actively participating in the Appraisal Institute and other U.S. appraisal organizations.

From time to time, the mortgage industry will pass new regulations or amend existing regulations that impact the appraisal industry with respect to pricing. When this occurs, the Company's compliance personnel provides guidance relative to company-wide rate changes that may be needed to ensure financial viability and shareholder value. These changes are discussed and approved by Senior Management, then implemented accordingly.

Company management continues to regularly review and evaluate unsolicited merger and/or acquisition ("M&A") transactions - in diverse financial, resource and industrial business sectors.

Starrex is traded on the Canadian Securities Exchange under symbol STX and on the OTC QB in the United States under symbol STXMF.

Copies of all relevant financial documents, including the annual and interim Company filings to date, may be referenced on the regulatory filings website <u>www.sedar.com</u>.

Core Values

Starrex is committed to its shareholders by consistently focusing on continued growth in volume, as well as positive net income per share. This is achieved by well managed operations and executing strategic operations.

Our primary focus in Property Interlink is results oriented customer service, with employee development a cornerstone to the success of the subsidiary.



Vision & Goals

- To acquire and invest in well managed, profitable businesses in a manner that creates value for all parties.
- To deliver the best level of service available in the appraisal management and real estate business sector.
- To provide business and financial transparency to our shareholders and investors.

For more information about Starrex, please see our website at <u>www.starrexintl.com</u>.

Operating Results

A summary of our financial results and discussion of revenue and expenses

Property Interlink has developed an internal staffing model which creates additional net profit for each appraisal that is completed. This model affords the Company more control over internal associates versus that over an independent contractor, which reduces turnaround time and improved process efficiency for appraisal management. This model was implemented during the first quarter of 2015, with steady increases in the revenue earned per appraisal revenue month over month.

The operations and revenue of Property Interlink are directly affected by United States housing market condition and trends.

	Q2	Q1	Q4	Q3	Q2	01	Q4	Q3	Q2
Selected two-year guartertly	42	41	4	45	QZ	Q1	44	45	Q2
information	2016	2016	2015	2015	2015	2015	2014	2014	2014
Revenue	1,698,277	1,335,990	1,403,144	1,504,880	1,589,415	1,494,474	1,212,885	990,087	2,433
Expenses	1,927,476	1,584,155	1,622,406	1,745,609	1,495,367	1,766,510	2,691,333	1,160,899	167,862
Excess/(Deficiency) of revenue over expenses	(229, 199)	(248,165)	(219,262)	(240,729)	(242,374)	(272,036)	(1,478,448)	(170,812)	(165,429)
EBITDA	(134,212)	(195,310)	(94,599)	(181,670)	(191,944)	(123,892)	(1,462,900)	(170,812)	(165,429)
Total assets	4,050,910	4,230,945	4,271,665	4,436,911	4,858,295	5,491,961	5,672,606	4,025,537	1,183,841
Total liabilities	1,117,743	1,070,999	863,555	874,709	1,150,680	1,547,838	1,456,447	465,667	57,717
Basic and diluted loss per share	(0.02)	(0.02)	(0.05)	(0.02)	(0.01)	(0.02)	(0.13)	(0.03)	(0.02)

Revenue was higher by \$108,862 in the second quarter of 2016 compared to the same period in 2015. This is attributable to the expansion of Property Interlink into additional states. Additionally, Property Interlink performed an egregiously higher number of final inspections in 2015 than in 2016, which resulted in lower overall net income in that earlier period. All of the primary revenue in the Company is derived from real estate appraisal services in Property Interlink. During the second quarter of 2016, Property Interlink posted \$1.69 million in revenue (3,662 appraisals and final inspections completed) compared to \$1.45 million (3,770 appraisals completed and final inspections completed), for a 13.6% variance.

Overall expenses for the second quarter of 2016 increased by 29% over the same quarter in 2015. The operational increase in expense is partially attributable to additional bond and licensing expenses associated with the expansion of Property Interlink into new states. (17,970 in 2016 compared to \$3,496 in 2015).

It is important to note the larger variances in EBITDA during the fourth quarters of 2014 and 2015. This is due to the restatement of the 2014 Audited Financial Statements that included the

allocation of the purchase price for the subsidiaries acquired in 2014. A significant amount of intangible assets were identified, which carried depreciation and amortization expenses that were posted for the year-end at December 31, 2014.

Related Party Transactions The Company had the following transactions with officers and directors of the Company and private companies controlled by officers and directors of the Company for management consulting and other services required by the Company: The Company incurred \$168,347 in management fees during the six months ended June 30, 2015 (June 30, 2015 - \$120,000) to the COO, CFO and SVP for services provided to the Company. All amounts have been paid accordingly. Amcap Mortgage Ltd., a customer related by common management, the Chief Executive Officer, accounted for \$2,047,537 (June 30, 2015 – \$1,495,484) in revenue to the Company. As at June 30, 2015 \$16,406 (December 31, 2015 – \$36,480) is included in accounts receivable on the condensed consolidated interim statement of financial position.

	% of Q2 2016 Expenses	Q2 2016	Q2 2015	Change	% Change
Appraisal expenses	58.73%	\$ 1,132,048	\$ 987,277	\$ 144,771	14.66%
Salaries and benefits	19.55%	376,792	267,464	109,328	40.88%
Administrative	7.23%	139,268	110,287	28,981	26.28%
Occupancy	2.57%	49,480	25,295	24,185	95.61%
Professional services	9.00%	173,460	87,560	85,900	98.10%
Depreciation and amortization	2.93%	56,429	17,484	38,945	222.75%
Total expenses		\$ 1,927,476	\$ 1,495,367	\$ 432,109	28.90%

Following discussion with the Staff of the Ontario Securities Commission (the "OSC") respecting the treatment of four subsidiaries acquired in 2014, the Company restated its unaudited condensed interim consolidated financial statements as at, and for the periods ended, March 31, June 30, and September 30, 2015. Following the divestiture of two subsidiaries in 2015, the Company is in the process of completing a second restatement of the unaudited condensed interim consolidated financial statements as at, and for the periods ended, June 30 and September 30, 2015 and, in this regard, is awaiting comments from the OSC on such second restatements. As the comparative financial information in the condensed interim consolidated statement of (loss) income and comprehensive (loss) for the three- and six-month periods ended June 30, 2015 is included in the unaudited condensed interim consolidated financial statements for the three- and six-month periods ended June 30, 2016 and 2015, management has determined that the financial information from the draft second restatement of the unaudited condensed interim consolidated financial statements as at, and for the period ended, June 30, 2015 sent to the OSC for review be presented in the unaudited condensed interim consolidated financial statements for the three- and six-month periods ended June 30, 2016 and 2015 in order that, in management's opinion following reasonable diligence, the unaudited condensed interim consolidated financial statements for the three- and six-month periods ended June 30, 2016 and 2015 not contain any untrue statement of material fact or omit to state a material fact required to be stated or that is necessary to make a statement not misleading in light of the circumstances under which it is made, as of the date of, and for the periods presented by, the unaudited condensed interim consolidated financial statements and the unaudited condensed interim consolidated financial statements fairly present in all material respects the financial condition, financial performance and cash flows of the Company, as of the date of and for the periods presented by the unaudited condensed interim consolidated financial statements. The financial information as at and for the period ended June 30, 2015 contained in this MD&A is taken from such draft second restatement of the unaudited condensed interim consolidated financial statements as at, and for the period ended, June 30, 2015 sent to the OSC for review.

About our fees

Appraisal fees are charged to customers for each appraisal completed. These fees are dependent upon the state in which the property is located, as well as whether the property is rural or non-rural.

Final review fees are charged to customers when repairs or new construction is involved. Similar to appraisal fees, these are dependent upon the state in which the property is located.

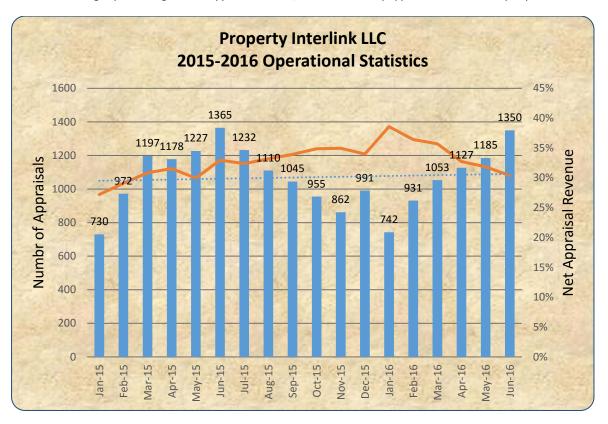
Revenue and Key Performance Metrics

Revenue in Starrex, the parent company, is comprised of interest income only. During the second quarter of 2016, interest income was \$24,058 compared to \$353 during the same period in 2015. The increase is directly associated with the two interest-bearing promissory notes as consideration for the sale of One Force Staffing, Inc. and Olympia Capital Management, Inc.

One of the Key Performance Indicators ("KPI") in Property Interlink is the calculation of revenue derived from each appraisal completed and their associated completion times. When monitoring this metric, the wages and independent contractor expenses are subtracted from the total revenue. As the dynamic business model shifts from assigning appraisals to independent contractors versus employees of the Company, this metric will increase, and subsequently, overall net income to the Company.

Revenue for Property Interlink for the period ended June 30, 2016, was \$203,171 higher than the same period in 2015. Property Interlink not only performs appraisals for real estate but also provides inspections, which require significantly less effort. During times of natural disasters, such a flooding, Property Interlink realizes a shift between the volumes of appraisals and inspections. During the second quarter of 2015, Property Interlink completed 663 inspections, which resulted in a significantly reduced net income for Q2 of 2015 compared to the same period in 2016.

The following depicts changes in net appraisal revenue, as well as monthly appraisal volume for Property Interlink



Since the acquisition of Property Interlink in July of 2014, average volume has increased from 730 to 1,078 appraisals per month, reaching a peak of 1,365 in June of 2015. Seasonal cycles in the housing market historically trend lower from October through January and higher during the second and third quarters.

Net revenue per appraisal at the time of acquisition was 27%. With the shift in business model to appraisal margins initially

increased and then have remained stable at between 31-36% for each month of the first quarter ending 2016.

The graph above depicts total number of appraisals performed month over month, as well as the difference between revenue received for appraisals and expenses directly associated with the completion of the appraisals.

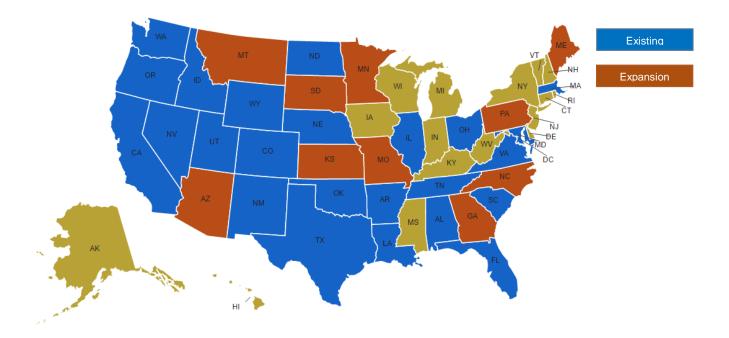
Geographic Concentration

A summary of appraisal licenses and future planning

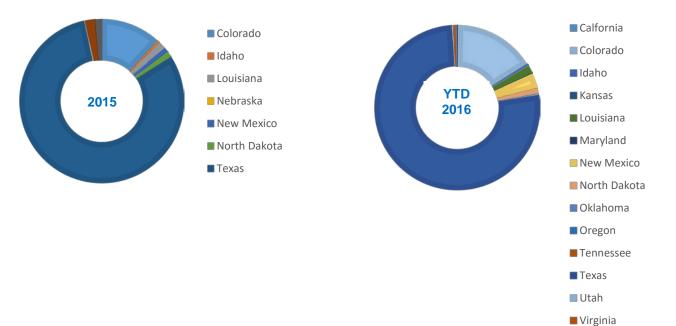
Property Interlink is currently licensed in twenty five states, with plans to expand into several more by the end of 2016. This will expand the services footprint of the Company, which will significantly increase shareholder value as well as earnings per share in the future. This expansion aligns Property Interlink with existing banking relationships as those banks further their own growth. This strategic alignment also broadens the market in which subsequent acquisitions may be identified, which is the parent company's primary goal and objective.

Starrex curre	Starre: expansion	
Alabama Arkansas California Colorado Florida Idaho Illinois Louisiana Maryland Nebraska Nevada New Mexico	North Dakota Ohio Oklahoma Oregon Puerto Rico South Carolina Tennessee Texas Utah Virginia Washington, DC Washington Wyoming	Arizona Georgi Kansas Maine Minnes Missou Montar North O Penns South

Starrex targeted expansion states:	
Arizona	
Georgia	
Kansas	
Maine	
Minnesota	
Missouri	
Montana North Carolina	
Pennsylvania	
South Dakota	



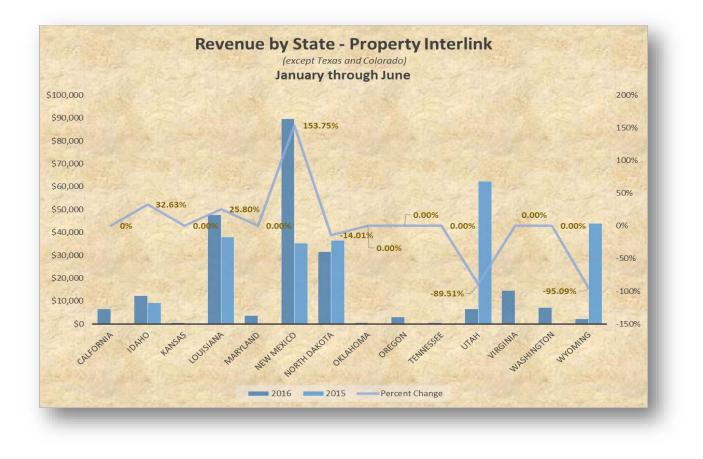
The following illustrates revenue by state concentration



Appraisals in Texas comprised 80% of the total volume in 2015 with a composition of 76% in the first half of 2016. Property Interlink currently works most closely with a large mortgage originations company domiciled in Houston, Texas, which generated \$2,972,733 in revenue in the first half of 2016. Colorado follows with \$474,470 in revenue for the first half of 2016.

New Mexico continues to increase in volume. Year to date, Property Interlink derived \$89,725 in revenue in New Mexico versus \$35,360 for the same period last year. Colorado and Louisiana also have nearly doubled in revenue during the same comparative period. Management considered 2015 a development year for Property Interlink as the entity deploys working capital to expand the business base, which will ultimately result in a nationwide appraisal management company in the United States. Consequently, Management did not issue budget variance reports for the period.

The chart below depicts increases in revenue when comparing January through June 2015 to the same period in 2016. Texas and Colorado were omitted for illustrative purposes.



Expenses

During the second quarter of 2016, our expenses were \$1.92M, which is \$140,460 higher than anticipated during normal course of business due to professional fees associated with the restatement of our 2014 Annual Financial Statements, as well as the first three quarters of 2015, along with communications with the Ontario Securities Commission regarding same. When comparing the same period in 2015, expenses were higher by \$432,109 (2015 - \$1,495,367).

As a percent of revenue, appraisal expenses were 59% for the period, as compared to 69% during the same period in 2015. Property Interlink consistently and diligently recruits new staff appraisers to facilitate the staff appraisal model instead of hiring

independent contractors to perform these services, where realized revenue to the Company is significantly decreased.

Depreciation and amortization expenses are significantly higher than the same period in 2015. This is due to the intangible assets allocated through the purchase of Property Interlink and its Heinen & Associates, LLC and Brownlee Appraisal Services, Inc. divisions.

Liquidity and financial position

A discussion of our liquidity, cash flows, financing activities and changes in our financial position

Liquidity

Cash

At June 30, 2016, Starrex held \$160,725 in cash, compared to \$176,457 as at December 31, 2015.

At June 30, 2016, the Company had current assets of \$507,932 (\$3,487,167 in 2015) and current liabilities of \$834,259 (\$1,027,515 in 2015). Assets and liabilities remain stable, as expected, as Property Interlink has not made further acquisitions and has just begun expanding into new states. Of the \$3.6M in current assets in 2015, \$2.4M of this was a disposal group that was sold in August of 2015. The large variance between the second quarter of 2015 and 2016 is attributable to the two subsidiaries reported as a disposal group and further sold in the third quarter of 2016.

Cash flows

During the period, cash flows from operating activities produced an inflow of \$46,605, which is entirely attributable to the appraisal management subsidiary, Property Interlink. During the same period in 2015, the Company used \$706,066 in operating activities.

Cash used for the expansion of Property Interlink during the period were \$16,025 and represent prepaid licensing and bond expenses that will be recovered as the Company begins to operate in these new states.

Financial position

The following is a discussion of the significant changes in our Statement of financial position.

Trade and other receivables

Trade and other receivables were \$2,203,730 at June 30, 2016 (\$2,331,472 in 2015 excluding discontinued operations). During ordinary course of business, balances in current accounts receivable remain steady with the necessary controls in place to ensure collectability.

Of the total outstanding receivables, \$1,930,000 are long-term promissory notes associated with the sale of Olympia Capital Management, Inc. and One Force Staffing, Inc. Current accounts receivable as at June 30, 2016 were \$273,730 compared to \$301,472 in 2015.

For additional information on Notes Receivable, see **Note 8** of the Condensed Interim Consolidated Financial Statements.

Property, plant and equipment & Intangible assets

The development of intangible assets consumed \$9,809 during the second quarter of 2016, with no property, plant or equipment purchases (2015 - \$95,124 intangibles, \$66,692 in property, plant and equipment).

2016 Budget Approach

The Company is focused on increasing shareholder value, as well as fiscal responsibility while investing in the acquisition of real estate-based entities that complement Property Interlink.

The Company considers Property Interlink still in development while the subsidiary spends working capital to expand its regulatory operating footprint within the United States. The additional spend associated with this expansion is expected to be completed by the end of 2016.

Critical accounting estimates

Judgments, estimates and assumptions related to preparing IFRS financial statements.

The preparation of financial statements consistent with IFRS requires that management make judgments, estimates and assumptions that affect reported amounts of assets and liabilities for the date of the financial statements, as well as the reported amounts of the revenues and expenses for the periods. Although the estimates are based on management's best knowledge of the amount, event or actions, actual results ultimately may differ from those estimates.

Areas where estimates are significant to these consolidated financial statements are as follows:

 Goodwill is tested for impairment annually or more frequently if there is an indication of impairment. The carrying value of intangible assets with definite lives (software, trade name and customer relationships) and equipment is reviewed each reporting period to determine whether there is any indication of impairment. If the carrying amount of an asset exceeds its recoverable amount, the asset is impaired and an impairment loss is recognized in profit or loss. The assessment of fair value requires the use of estimates and assumptions related to future operating performance and discount rates, differences in estimates and assumptions could have a significant impact on the financial statements. (See Note 6 of the financial statements)

Risks and risk management

Risks and uncertainties facing us, and how we manage these risks

Business Risk

Starrex has established policies and procedures to identify, manage and control operational and business risks that may impact our financial position and our ability to continue ordinary operations. Management is responsible for ongoing control and mitigation of operational risk by ensuring the appropriate policies, procedures and internal controls, as well as compliance measures are undertaken. Given the anticipated actuarial and legal expenses for the parent, the Company, on a consolidated basis, does not expect to post positive net income on a consolidated basis until the fourth quarter of 2016.

- Significant judgment is involved in the determination of useful life for the computation of depreciation of equipment and amortization of intangible assets. No assurance can be given that actual useful lives will not differ significantly from current assumptions.
- Significant judgment is involved in the assessment of the recoverable amount of the notes receivable (See **Note 8** of the financial statements).
- Applying the acquisition method to business combinations requires each identifiable asset and liability to be measured at its acquisition date fair value. The excess, if any, of the fair value of consideration over the fair value of the net identifiable assets acquired is recognized as goodwill. The determination of acquisition date fair values often requires management to make assumptions and estimates about future events. The assumptions with respect to fair value of intangible assets requires a high degree of judgment and include estimates for future operating performance, discount rates, technology migration factors and terminal value rates.

Financial Risk

The Company maintains strong internal controls, including management oversight at both the parent and subsidiary levels, to provide reasonable assurance of financial reporting reliability and preparation of financial statements for external purposes consistent with IFRS.

Internal Control over financial reporting

A summary of our internal control review results

During the year, the Company's internal control processes are reviewed and updated as necessary. During the period ended June 30, 2016, no significant deficiencies in internal control were identified.

Due to the fact that the Company was required to restate its 2014 Audited Financial Statements as a result of differences in the determination of fair value measurement associated with the acquisition of subsidiaries during July of 2014, additional controls associated with valuation and subsequent impairment have been put in place to mitigate any future errors. This may include the engagement of a third party subject matter expert to assist in the determination of future purchase price allocations, and fair value measurements.

Share Capital

The Company is authorized to issue an unlimited number of common shares.

	Number of common	
lssued	shares	Amount
Balance, December 31, 2014 and June 30, 2015	14,430,827	\$ 6,678,321
Acquisition (i)	50,000	67,330
Balance December 31, 2015 and June 30, 2016	14,480,827	\$ 6,745,651

	Number of options	Weighted average exercise price		
Outstanding, December 31, 2014	750,000	\$	0.23	
Cancelled	(100,000)		0.18	
Granted	100,000		1.23	
Outstanding, December 31, 2015 and June 30, 2016	750,000	\$	0.33	

	Common Shares Under option	Number of Options Vested	Exercise Price	Expiry Date
Granted May 21, 2013	50,000 ⁽¹⁾	50,000	\$ 0.16 ⁽⁴⁾	May 21, 2018
Granted April 17, 2014 Granted May 29, 2014	550,000 ⁽²⁾ 50,000 ⁽³⁾	550,000 50,000	0.19 ⁽⁵⁾ 0.44 ⁽⁶⁾	April 16, 2019 May 29, 2019
Granted August 25, 2015	100,000 ⁽⁷⁾	100,000	1.31 ⁽⁸⁾	September 1, 2020

⁽¹⁾ A Director of the Company holds these options. One half of the options vested May 21, 2014. The remaining options vested on May 21, 2015.

⁽²⁾ Directors of the Company hold these options. They are fully vested.

⁽³⁾ A Consultant of the Company holds these options. They are fully vested.

⁽⁴⁾ The exercise price is CAD \$0.20.

⁽⁵⁾ The exercise price is CAD \$0.25.

⁽⁶⁾ The exercise price is CAD \$0.57.

⁽⁷⁾ An Executive Officer of the Company holds these options. They are fully vested.

⁽⁸⁾ The exercise price is CAD \$1.70.