



PLAINTREE SYSTEMS INC.
Q1-2016
For the three months ending
June 30, 2015
Unaudited



“Notice to Reader”

The accompanying unaudited interim consolidated financial statements of Plaintiff Systems Inc. for the three months ended June 30, 2015 have been prepared by management and approved by the Audit Committee and the Board of Directors of the Company. These statements have not been reviewed by the Company’s external auditors.

Date: August 26, 2015

“David Watson”

David Watson
CEO

Plaintree Systems Inc.

Consolidated statements of financial position
as of June 30, 2015 and March 31, 2015

(in Canadian dollars)

	June 30, 2015	March 31, 2015
	(unaudited)	(audited)
	\$	\$
Assets		
Current assets		
Cash	596,280	57,757
Trade receivables and other receivables	2,757,969	4,000,471
Unbilled revenue	453,189	580,374
Inventories (Note 4)	2,396,872	2,191,417
Prepaid expenses and other receivables	148,852	199,379
Note receivable (Note 5)	-	357,207
	6,353,162	7,386,605
Property, plant and equipment (Note 6)	6,097,128	6,280,844
Intangible assets (Note 7)	891,085	925,752
	13,341,375	14,593,201
Liabilities		
Current liabilities		
Trade and other payables	1,692,657	2,286,597
Deferred revenue	123,128	308,146
Current portion of long-term debt - bank (Note 8)	3,248,130	3,517,984
Current portion of deferred government assistance (Note 9)	18,610	19,277
Current portion of obligations under lease capital (Note 10)	48,024	46,620
Current portion of government assistance (Note 9)	37,785	40,498
	5,168,334	6,219,122
Deferred government assistance (Note 9)	132,529	139,618
Obligations under lease capital (Note 10)	144,599	164,084
Repayable government assistance - other (Note 9)	669,792	685,921
Due to related parties (Note 11)	5,599,891	5,600,732
	11,715,145	12,809,477
Shareholders' equity		
Issued capital	2	2
Contributed surplus	2,090,750	2,090,750
Equity	(464,522)	(307,028)
	1,626,230	1,783,724
	13,341,375	14,593,201

Approved by the Board

"David Watson"

"Girvan Patterson"

Plaintree Systems Inc.

Consolidated statements of comprehensive (loss) income
for the three months ended June 30, 2015 and June 30, 2014
(in Canadian dollars)

	June 30, 2015 (unaudited)	June 30, 2014 (unaudited)
	\$	\$
Revenue	3,760,325	4,668,611
Cost of sales	2,987,379	4,160,676
Gross margin	772,946	507,935
Operating expenses		
Research and development	329,853	350,311
Finance and administration	258,390	324,372
Sales and marketing	254,942	245,088
Interest expense	99,058	114,833
Gain on foreign exchange	(11,802)	(457)
	930,440	1,034,147
Net (loss) and comprehensive (loss)	(157,494)	(526,212)
Basic and diluted (loss) per common share (Note 12)	(0.04)	(0.07)
Weighted average common shares outstanding	12,925,253	12,925,253

Plaintree Systems Inc.

Consolidated statements of cash flows

for the three months ended June 30, 2015 and June 30, 2014

(in Canadian dollars)

	June 30, 2015	June 30, 2014
	(unaudited)	(unaudited)
	\$	\$
Cash flows from operating activities		
Net (loss)	(157,494)	(526,212)
Add (deduct) items not affecting cash:		
Accretion of government assistance	(5,549)	2,890
Depreciation of intangible assets	34,667	34,111
Depreciation of property, plant and equipment	226,406	212,580
Movements in working capital		
Trade and other receivables	1,242,502	(1,243,170)
Unbilled revenue	127,185	995
Inventories	(205,455)	(599,028)
Prepaid and other assets	50,527	124,092
Notes receivable	357,207	11,163
Trade and other payables	(596,149)	419,486
Deferred revenue	(185,018)	(159,483)
Interest paid on related party debt	43,732	72,476
Net cash from (used in) operating activities	932,562	(1,650,100)
Cash flows from investing activities		
Payments to acquire property, plant and equipment	(42,690)	(304,385)
Net cash (used) in investing activities	(42,690)	(304,385)
Cash flows (used in) from financing activities		
Borrowings to acquire financial assets	-	1,042,477
Government assistance	-	81,388
Repayment of long-term debt	(306,777)	(270,634)
Related party borrowings	(44,573)	350,121
Net (used in) cash from financing activities	(351,350)	1,203,352
Net increase (decrease) in cash and cash equivalents	538,523	(751,133)
Cash and cash equivalents, beginning of the year	57,757	(24,776)
Cash and cash equivalents (bank indebtedness), end of the year	596,280	(775,908)

Plaintree Systems Inc.

Consolidated Statement of changes in equity

as at June 30, 2015 and June 30, 2014

(unaudited)

	Common Shares Number	Issued Capital	Preferred Shares (1) Number	Issued Capital	Contributed surplus	Equity (Deficit)	Shareholders' Equity
		\$		\$	\$	\$	\$
Balances at June 30, 2014	12,925,253	1	18,325	1	-	(431,889)	(431,887)
Forgiveness of debt					2,090,750		2,090,750
Net loss and comprehensive loss						124,861	124,861
Balances at March 31, 2015	12,925,253	1	18,325	1	2,090,750	(307,028)	1,783,724
Net loss and comprehensive loss						(157,494)	(157,494)
Balances at June 30, 2015	12,925,253	1	18,325	1	2,090,750	(464,522)	1,626,230

(1) Class A Shares have a 8% cumulative dividend, calculated on redemption amount, redeemable at the option of the Company at any time at \$1000 per share plus accrued dividends; non-voting.

Plaintree Systems Inc.

Notes to the condensed consolidated interim financial statements

For the Quarters ended June 30, 2015 and 2014 (unaudited)

(In Canadian dollars)

1. Description of the business

Plaintree Systems Inc. ("Plaintree" or the "Company") was incorporated in Canada under the Canada Business Corporation Act and is publicly traded on the CSE under "NPT". The Company operates an Electronics division (the Hypernetics business, the free space optics business and Summit Aerospace USA Inc business) and a Specialty Structures division (the Triodetic business, Arnprior Fire Trucks Corp. and Spotton Corp.). Plaintree was historically a designer and manufacturer of wireless connections transmitting data on beams of light versus conventional radio frequency, commonly referred to as free space optics ("FSO"). The Hypernetics business manufactures avionic components for various applications including aircraft antiskid braking, aircraft instrument indicators, solenoids and permanent magnet alternators. The Triodetic business is a design/build manufacturer of steel, aluminium and stainless steel specialty structures such as commercial domes, free form structures, barrel vaults, space frames and industrial dome coverings. On May 23, 2013 the Company completed the acquisition of a 16,300 sq. ft. manufacturing facility in Pocono Summit, PA, where they will continue the operation of Summit, a wholly-owned subsidiary of Plaintree which specializes in the high end machining of super-alloys for the aircraft and helicopter markets. On April 1, 2014 Plaintree acquired all the share capital of Spotton Corporation ("Spotton"). Spotton's business involves the design and manufacture of high end custom hydraulic and pneumatic valves and cylinders for the industrial and oil and gas markets. The address of the Company's registered office and principal place of business is 10 Didak Drive, Arnprior, Ontario.

2. Basis of presentation

a) Statement of compliance

The condensed consolidated unaudited interim financial statements have been prepared in accordance with International Financial Reporting Standards ("IFRS") and were approved for issue by the Board of Directors on August 26, 2015. The unaudited consolidated interim financial statements have been prepared in accordance with IAS 34 *Interim Financial Reporting* using the accounting policies disclosed below. These statements should be read in conjunction with the audited financial statements and notes included in the Annual Report for the year ended March 31, 2015.

b) Basis of measurement

These consolidated financial statements have been prepared on a historical cost basis except for share-based compensation, which is measured at fair value. Historical cost is generally based upon the fair value of the consideration given in exchange for assets.

c) Basis of consolidation

The consolidated financial statements include the accounts of Plaintree Systems Inc. and its wholly-owned subsidiaries Summit Aerospace USA Inc., Plaintree Systems Corp. and Triodetic Inc. (U.S. companies) and Arnprior Fire Trucks Corp. and Triodetic Ltd. (Canadian companies). Subsidiaries are entities controlled by the Company. The financial statements of subsidiaries are included in the consolidated financial statements from the date that control commences until the date that control ceases. The accounting policies of subsidiaries align with the policies adopted by the Company. All inter-company transactions have been eliminated.

3. Significant accounting policies

The significant accounting policies used in preparing these condensed consolidated interim financial statements are unchanged from those disclosed in the Company's 2015 annual consolidated financial statements and have been applied to the periods presented in these condensed consolidated interim financial statements.

Plaintree Systems Inc.

Notes to the condensed consolidated interim financial statements

For the Quarters ended June 30, 2015 and 2014 (unaudited)

(In Canadian dollars)

New and revised IFRS in issue but not yet effective

The following is a list of standards and amendments that have been issued but are not yet effective and have not yet been adopted by the Company:

IFRS 9 Financial Instruments ("IFRS 9")

IFRS 9 was issued by the International Accounting Standards Board ("IASB") in November 2009 and October 2010 and will replace IAS 39. IFRS 9 uses a single approach to determine whether a financial asset is measured at amortized cost or fair value, replacing the multiple rules in IAS 39. The approach in IFRS 9 is based on how an entity manages its financial instruments in the context of its business model and the contractual cash flow characteristics of the financial assets. Two measurement categories continue to exist to account for financial liabilities in IFRS 9, fair value through profit or loss ("FVTPL") and amortized cost. Financial liabilities held-for-trading are measured at FVTPL, and all other financial liabilities are measured at amortized cost unless the fair value option is applied. The treatment of embedded derivatives under the new standard is consistent with IAS 39 and is applied to financial liabilities and non-derivative hosts not within the scope of the standard.

IFRS 15 Revenue from Contracts with Customers ("IFRS 15")

IFRS 15 was issued by the IASB on May 28, 2014, and will replace IAS 18, Revenue, IAS 11, *Construction Contracts*, and related interpretations on revenue. IFRS 15 sets out the requirements for recognizing revenue that apply to all contracts with customers, except for contracts that are within the scope of the Standards on leases, insurance contracts and financial instruments. IFRS 15 uses a control based approach to recognized revenue which is a changed from the risk and reward approach under the current standard. Companies can elect to use either a full or modified retrospective approach when adopting this standard and it is effective for annual period beginning on or after January 1, 2018. The Company is currently evaluating the impact of IFRS 15 on its consolidated financial statements.

4. Inventories

	June 30, 2015	March 31, 2015
	\$	\$
Raw materials	1,437,050	1,330,233
Work in process	756,251	697,297
Finished goods	203,571	163,887
	2,396,872	2,191,417

The cost of inventories recognized as an expense during the three month period was 2,985,201 (June 30, 2015 - \$4,123,428). The total carrying value of inventory at March 31, 2015 was pledged as security through general security agreements under bank lines of credit and related party liabilities.

5. Note receivable

On March 28, 2012 the Company sold one of its two manufacturing buildings that were recorded as assets held-for-sale. The building sold for \$470,000. The Company assumed a vendor take-back first mortgage of \$446,509 for a three-year term. The note was paid in full in May 2015.

Plaintree Systems Inc.

Notes to the condensed consolidated interim financial statements

For the Quarters ended June 30, 2015 and 2014 (unaudited)

(In Canadian dollars)

6. Property, plant and equipment

	Factory equipment	Computer equipment	Furniture	Vehicles	Lease improvements	Building	Land	Total
	\$	\$	\$	\$	\$	\$	\$	\$
Balance as of								
March 31, 2015	2,842,944	9,183	13,641	103,633	1,457,538	1,568,473	285,432	6,280,844
Additions	32,267	3,422	-	-	7,000	-	-	42,690
Depreciation	(135,340)	(1,832)	(1,140)	(11,575)	(50,333)	(26,186)	-	(226,406)
June 30, 2015	2,739,871	10,773	12,501	92,058	1,414,205	1,542,287	285,432	6,097,128

7. Intangibles

	Customer relationship	Non-competition agreement	Computer software	Total
	\$	\$	\$	\$
March 31, 2015	912,289	5,383	8,079	925,752
Depreciation	(32,582)	(385)	(1,701)	(34,667)
June 30, 2015	879,707	4,998	6,378	891,085

Plaintree Systems Inc.

Notes to the condensed consolidated interim financial statements

For the Quarters ended June 30, 2015 and 2014 (unaudited)

(In Canadian dollars)

8. Long-term debt

	June 30, 2015	March 31, 2015
	\$	\$
Mortgage loan, payable in monthly principal installments of \$4,028, bearing interest at a rate equal to the bank's LIBOR rate plus 3.5%, secured by a general security agreement, maturing May 2020.	779,758	806,050
Bank loan, payable in monthly blended installments of \$4,221, bearing interest at a rate of prime plus 1.25% per annum, secured by a general security agreement, maturing October 2027.	295,920	305,662
Term loan payable in monthly blended installments of \$733, bearing interest at a rate of prime minus 0.65% per annum, secured by a mortgage on a property, maturing November 2016.	89,604	91,305
Demand non-revolving loan payable in monthly blended installments of \$691, at a rate of prime plus 1.5%, secured by general security agreement, maturing five years from the date of each draw-down or February 2022.	69,693	71,927
Demand non-revolving loan payable in monthly blended installments of \$2,867, at a rate of prime plus 1.5%, secured by a general security agreement, maturing five years from the date of each draw-down or October 2021.	272,116	281,437
Demand non-revolving loan payable in monthly blended installments of \$4,901, at a rate of prime plus 1.5%, secured by a general security agreement, maturing ten years following full draw-down of the loan or June 2016.	174,071	189,942
Demand non-revolving USD denominated loan payable in monthly blended installments of US\$38,125, interest at LIBOR plus 3% per annum, maturing September 2017.	1,200,126	1,357,465
Demand non-revolving US denominated loan payable in monthly blended installments of \$9,906, interest at a rate of 3.63%, secured by a general security agreement, maturing June 2017.	281,900	320,645
Term non-revolving USD denominated loan payable in monthly installments of \$3,161, bearing interest at the rate of prime plus 1.25% per annum, secured by a general security agreement, maturing September 2018.	84,942	93,551
	3,248,130	3,517,984
Current Portion	3,248,130	(3,517,984)
Balance	-	-

Plaintree Systems Inc.

Notes to the condensed consolidated interim financial statements

For the Quarters ended June 30, 2015 and 2014 (unaudited)

(In Canadian dollars)

9. Repayable government assistance

The Company's Summit Aerospace USA Inc. division accepted a loan of US\$720,000 (C\$899,280) from the Pennsylvania Industrial Development Authority (PIDA) as partial financing towards the manufacturing facility in Pocono Summit, PA purchased in May 2013. Monthly repayments are amortized over fifteen years at a fixed rate of 1.5%. The loan facility is for a term of seven years, funding 45% of the cost of the building, land and renovations.

The Company records the government loan at its estimated fair value at the date in which the payments are recorded. The estimated fair value of the loan payable is determined by discounting future cash flows associated with the loan at a discount rate which represents the estimated borrowing rate to the Company. The difference between the face value of the loan and the estimated fair value is deemed to be government assistance. The loan payable is accreted to the face value over the term of the loan and is recognized as accretion expense.

	Loan present value	Deferred Government Assistance	Repayable government assistance
Opening Balance	716,325	156,687	873,012
Repayments	14,297		14,297
Accretion	(5,549)	5,549	-
June 30, 2015	707,577	151,139	858,715
Current Portion	37,785	18,610	56,395
Balance	669,792	132,529	802,320

10. Obligations under capital lease

	June 30, 2015	March 31, 2015
	\$	\$
Capital lease payable in monthly installments of \$639, bearing interest at 2.49% per annum, maturing October 2019	31,462	33,176
Capital lease payable in monthly installments of \$1,205, bearing interest at 5.094% per annum, maturing January 2020	57,043	62,778
Capital lease payable in monthly installments of \$2,158, bearing interest at 5.094% per annum, maturing January 2020	104,118	114,750
	192,623	210,704
Current Portion	48,024	46,620
	144,599	164,084

Plaintree Systems Inc.

Notes to the condensed consolidated interim financial statements

For the Quarters ended June 30, 2015 and 2014 (unaudited)

(In Canadian dollars)

11. Due to related parties

	June 30, 2015	March 31, 2015
	\$	\$
Due to senior officers	4,156,208	4,044,280
Dividends payable	60,000	60,000
Due to Targa Group Inc., debenture interest	247,672	247,672
Due to Tidal Quality Management Inc.	260,098	279,094
Due to Targa Group Inc., line of credit	227,555	221,328
Due to Targa Group Inc., demand loan	513,546	613,546
Due to Targa Group Inc., demand loan interest	134,812	134,812
	5,599,891	5,600,732
Less: current portion	-	-
	5,599,891	5,600,732

As at June 30, 2015, a balance of \$4,156,208 (\$3,031,261 principal and \$1,124,947 interest) remained owing to senior officers of the Company. These amounts are classified as long-term as the parties have agreed not to demand repayment before September 2016.

On July 14, 2011, the board of directors of the Company declared a cash dividend of \$10.91405 per Class A preferred share (\$200,000 in the aggregate) payable on July 22, 2011 to the holders of record at the close of business on July 18, 2011. The Class A preferred shares are held by related parties and are entitled to annual cumulative dividends of 8% on the \$1,000 redemption amount of the Class A preferred share. An amount of \$60,000 (2014 - \$60,000) of the dividend remains outstanding as of June 30, 2015. The balance is classified as long-term as the related party has agreed not to demand payment before September 2016.

As at June 30, 2015, a balance of \$247,672 (March 31, 2015 - \$247,672) of the due to related parties is convertible into common shares of the Company at a rate of \$0.0115 at the option of Targa. The balance is classified as long-term as the related party has agreed not to demand payment before September 2016.

Until March 31, 2003, the Company leased facilities from a company controlled by Targa. Lease arrears owing to this related party amounted to \$174,974 (March 31, 2015 - \$174,974). The Company accepted partial financing in the form of a note payable in the amount of \$373,473 during fiscal 2014 from Tidal for a new facility in Pocono Summit. As at June 30, 2015 a balance of \$325,061. Loans totaling \$420,003 owed to Spotton by Tidal have been consolidated into the net balance as of April 1, 2014 with the acquisition of Spotton Corp by the Company. The interest is at bank prime plus 2% and accrues on the principal balance for a balance of \$179,014 as of March 31, 2015 (March 31, 2014 - \$179,014). The party has agreed not to demand repayment of the total balance of \$260,098 (March 31, 2015 - \$279,094) before September 2016 and the amount is classified as long-term.

The Company has a demand loan of up to \$1,800,000 and a revolving line of credit of up to \$1,000,000 with Targa. Under the loan agreements, all amounts advanced to the Company are payable on demand and bear interest at bank prime plus 2%. The Targa Credit Facility is secured by a security interest granted over the assets of the Company. At June 30, 2015, \$NIL, (March 31, 2015 - \$NIL) remained outstanding on the line of credit with accumulated interest of \$227,555 (March 31, 2015 - \$221,328) for a balance of \$227,555 (March 31, 2015 - \$221,328). At June 30, 2015, \$446,965 (March 31, 2015 - \$546,965) remained outstanding on the demand loan with accumulated interest of \$66,581 for a balance of \$513,546. Targa has agreed that it will not demand repayment before September 2016 and, accordingly, the amounts are classified as long-term.

Accumulated interest in the amount of \$134,812 (March 31, 2015 - \$134,812), on a loan from Targa remains outstanding as of June 30, 2015. The party has agreed not to demand repayment before September 2016 and, accordingly, the amount is classified as long-term.

Plaintree Systems Inc.

Notes to the condensed consolidated interim financial statements

For the Quarters ended June 30, 2015 and 2014 (unaudited)

(In Canadian dollars)

12. Share capital

Authorized

Unlimited number of common shares

Unlimited number of Class A preferred shares

Class A 8% cumulative dividend, calculated on redemption amount, redeemable at the option of the Company at any time at \$1,000 per share plus accrued dividends, liquidation preference of the redemption value plus cumulative dividends (when and if declared) to common shares, non-voting.

As at June 30, 2015, the accrued and unpaid dividends on the Class A preferred shares were \$9,828,500.

\$

Issued

Common shares

12,925,253

Class A Preferred shares

18,325

13. Basic and diluted earnings per common share

Net (loss) income attributable to common shares used in the numerator of basic and diluted earnings per share is calculated as follows:

	Three Months June 30, 2015 (unaudited)	Three Months June 30, 2014 (unaudited)
	\$	\$
Net Income (loss)	(157,494)	(526,212)
Cumulative dividends on preferred shares - three months	(366,500)	(366,500)
Net loss attributable to common shares (basic and diluted)	(523,994)	(892,712)
Basic and diluted weighted average shares outstanding	12,925,253	12,925,253
Basic and diluted (loss) per share	(0.04)	(0.07)

Plaintree Systems Inc.

Notes to the condensed consolidated interim financial statements

For the Quarters ended June 30, 2015 and 2014 (unaudited)

(In Canadian dollars)

14. Business segment information

The Company's chief decision maker, the CEO, tracks the Company's operations as two business segments - the design, development, manufacture, marketing and support of electronic products, and the specialty structural products.

Revenues by division

	June 30, 2015	June 30, 2014
	\$	\$
Electronics	1,702,872	1,395,463
Specialty structures	2,057,453	3,273,148
	3,760,325	4,668,611

Net income (loss) before taxes by division

	June 30, 2015	June 30, 2014
	\$	\$
Electronics	236,560	(157,410)
Specialty structures	(394,054)	(368,802)
	(157,494)	(526,212)

Revenues by geographical location

	June 30, 2015	June 30, 2014
	\$	\$
Canada	1,771,159	2,608,446
United states	1,917,329	1,568,480
Peru	27,391	435,088
Other	44,446	56,597
	3,760,325	4,668,611

Product revenue concentration (customers with revenues in excess of 10%)

	June 30, 2015	June 30, 2014
Number of customers	2	2
% of total revenue	11%, 13%	11%, 34%

Plaintree Systems Inc.

Notes to the condensed consolidated interim financial statements

For the Quarters ended June 30, 2015 and 2014 (unaudited)

(In Canadian dollars)

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United states	1,917,329	1,568,480
Peru	27,391	435,088
Other	44,446	56,597
	3,760,325	4,668,611

Product revenue concentration (customers with revenues in excess of 10%)

	June 30, 2015	June 30, 2014
Number of customers	2	2
% of total revenue	11%, 13%	11%, 34%

MANAGEMENT'S DISCUSSION AND ANALYSIS OF FINANCIAL CONDITION AND RESULTS OF OPERATIONS

PLAINTREE SYSTEMS INC.

For the three months ended June 30, 2015 and 2014

Date – August 26, 2015

The following discussion and analysis is the responsibility of management and has been reviewed by the Audit Committee of Plaintiff Systems Inc (“Plaintree” or the “Company”) and approved by the Board of Directors of Plaintiff. The Board of Directors carries out its responsibilities for the financial statements and management’s discussion and analysis principally through the Audit Committee, which is comprised exclusively of independent directors.

The following discussion of the financial condition, changes in financial condition and results of operations of Plaintiff is for the three months ended June 30, 2015 and 2014. Historical results of operations, percentage relationships and any trends that may be inferred there from are not necessarily indicative of the operating results of any future periods. Unless otherwise stated all amounts are in Canadian dollars following the requirements of the International Financial Reporting Standards (“IFRS”). The information contained herein is dated as of August 26, 2015 and is current to that date, unless otherwise stated. Management is responsible for ensuring that processes are in place to provide sufficient knowledge to support the representations made in the annual filings. Our Audit Committee and Board of Directors provide an oversight role with respect to all public financial disclosures by the Company, and have reviewed this MD&A and the accompanying financial statements.

W. David Watson II, President and Chief Executive Officer, and Lynn E. Saunders, Chief Financial Officer, in accordance with National Instrument 52-109 (“NI52-109”), have both certified that they have reviewed the interim financial statements and this MD&A (“the interim Filings”) and that, based on their knowledge having exercised reasonable diligence, (a) the interim Filings do not contain any untrue statement of a material fact or omit to state a material fact required to be stated or that is necessary to make a statement not misleading in light of the circumstances under which it was made with respect to the period covered by the interim filings; and (b) the interim financial statements together with the other financial information included in the interim Filings fairly present in all material respects the financial condition, financial performance and cash flows of the Company, as of the dates and for the periods presented in the interim Filings.

Investors should be aware that the inherent limitations on the ability of certifying officers of a venture issuer to design and implement, on a cost effective basis, Disclosure Controls and Procedures and Internal Controls over Financial Reporting as defined in NI 52-109 may result in additional risks to the quality, reliability, transparency and timeliness of interim and annual filings and other reports provided under securities legislation.

Caution Regarding Forward Looking Information

This MD&A of the Company contains certain statements that, to the extent not based on historical events, are forward-looking statements based on certain assumptions and reflect Plaintiff’s current expectations. Forward-looking statements include, without limitation, statements evaluating market and general economic conditions, and statements regarding growth strategy and future-oriented project revenue, costs and expenditures. Actual results could differ materially from those projected and should not be relied upon as a prediction of future events. A variety of inherent risks, uncertainties and factors, many of which are beyond Plaintiff’s control, affect the operations, performance and results of Plaintiff and its business, and could cause actual results to differ materially from current expectations of estimated or anticipated events or results. Some of these

MANAGEMENT'S DISCUSSION AND ANALYSIS OF FINANCIAL CONDITION AND RESULTS OF OPERATIONS

risks, uncertainties and factors include the impact or unanticipated impact of: companies evaluating Plaintiffree's products delaying purchase decisions; current, pending and proposed legislative or regulatory developments in the jurisdictions where Plaintiffree operates; change in tax laws; political conditions and developments; intensifying competition from established competitors and new entrants in the industry; technological change; currency value fluctuation; general economic conditions worldwide, including in China; Plaintiffree's success in developing and introducing new products and services, expanding existing distribution channels, developing new distribution channels and realizing increased revenue from these channels. This list is not exhaustive of the factors that may affect any of Plaintiffree's forward-looking statements. Plaintiffree undertakes no obligation to update any forward-looking statement to reflect events or circumstances after the date on which such statement is made, or to reflect the occurrence of unanticipated events, whether as a result of new information, future events or results otherwise. Readers are cautioned not to put undue reliance on forward-looking statements. Readers should also carefully review the risks concerning the business of the Company and the industries in which it operates generally described in the documents filed from time to time with Canadian securities regulatory authorities.

MANAGEMENT'S DISCUSSION AND ANALYSIS OF FINANCIAL CONDITION AND RESULTS OF OPERATIONS

Overview

Plaintree Systems Inc. ("Plaintree" or the "Company") was incorporated in Canada under the Canada Business Corporation Act and is publicly traded on the CSE under "NPT". The Company operates an Electronics division (the Hypernetics business, the free space optics business and Summit Aerospace USA Inc business) and a Specialty Structures division (the Triodetic business, Arnprior Fire Trucks Corp. and Spotton Corp.). Plaintree was historically a designer and manufacturer of wireless connections transmitting data on beams of light versus conventional radio frequency, commonly referred to as free space optics ("FSO"). The Hypernetics business manufactures avionic components for various applications including aircraft antiskid braking, aircraft instrument indicators, solenoids and permanent magnet alternators. The Triodetic business is a design/build manufacturer of steel, aluminum and stainless steel specialty structures such as commercial domes, free form structures, barrel vaults, space frames and industrial dome coverings. Summit, a wholly-owned subsidiary of Plaintree specializes in the high end machining of super-alloys for the aircraft and helicopter markets. On April 1, 2014 Plaintree acquired all the share capital of Spotton Corporation ("Spotton"). Spotton's business involves the design and manufacture of high end custom hydraulic and pneumatic valves and cylinders for the industrial and oil and gas markets. The address of the Company's registered office and principal place of business is 10 Didak Drive, Arnprior, Ontario.

Recent Developments

On July 20, 2015, the Corporation, through a wholly-owned subsidiary, acquired the assets and businesses of Madawaska Doors Inc., including a building located in Barry's Bay, Ontario, for a total purchase price of \$280,000. The business of Madawaska Doors Inc. involves the manufacturing and selling of high quality, 100% natural solid wood custom doors and related parts and material. The Corporation intends to carry on the business of Madawaska Doors Inc. through its wholly-owned subsidiary.

On December 31, 2014 Targa forgave loans to Plaintree in the amount of \$2,099,825 and accumulated interest of \$88,903 for a total of \$2,188,728. This was recorded during the fiscal 2015 year as other income in the amount of \$97,600 and contributed surplus in the amount of \$2,090,750.

The Company's common shares are quoted on the CSE under symbol "NPT" in Canada.

Control Activities

For all changes to policies and procedures that have been identified, the effectiveness of internal controls over financial reporting and disclosure controls and procedures has been assessed and any required changes have been implemented.

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Selected Annual Financial Information

The Company's consolidated financial statements are stated in Canadian dollars and are prepared in accordance with IFRS. The following table sets forth selected financial information from the Company's interim financial statements:

(\$000s, except per share amounts)

	<u>June 30, 2015</u>	<u>March 31, 2015</u>
	\$	\$
Total assets	13,341	14,593
Total liabilities	11,715	12,809
Long-term liabilities	6,547	6,590
Cash dividends declared per share	nil	nil

Results of Operations

(\$000s, except per share amounts)

	<u>For the three months ended June 30, 2015</u>	<u>For the three months ended June 30, 2014</u>
	\$	\$
Revenue	3,760	4,669
Net (loss) income and total comprehensive (loss) income	(157)	(526)
Net loss attributed to common shareholders	(524)	(893)
Basic and diluted loss per share	(0.04)	(0.07)

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Plaintree Systems Inc.			
(\$000s, except per share and % amounts)			
	for the three months ended		Change from
	June 30, 2015	June 30, 2014	2014 to 2015
	\$	\$	\$
Revenue	3,760	4,669	(909)
Cost of sales	2,987	4,161	1,174
Gross margin	773	508	265
	20%	11%	
<i>Operating expenses:</i>			
Research and development	330	350	(20)
Finance and administration	258	324	(66)
Sales and marketing	255	245	10
Interest expense	99	115	(16)
Loss (gain) on foreign exchange	(12)	-	(12)
	930	1,034	(104)
Net (loss) and comprehensive (loss)	(157)	(526)	369

Business segment information

The Company's chief decision maker, the CEO, tracks the Company's operations as two business segments - the design, development, manufacture, marketing and support of electronic products, and the specialty structural products.

Revenues by division

	June 30, 2015	June 30, 2014
	\$	\$
Electronics	1,702,872	1,395,463
Specialty structures	2,057,453	3,273,148
	3,760,325	4,668,611

Net income (loss) before taxes by division

	June 30, 2015	June 30, 2014
	\$	\$
Electronics	236,560	(157,410)
Specialty structures	(394,054)	(368,802)
	(157,494)	(526,212)

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Revenues by geographical location

	June 30, 2015	June 30, 2014
	\$	\$
Canada	1,771,159	2,608,446
United states	1,917,329	1,568,480
Peru	27,391	435,088
Other	44,446	56,597
	3,760,325	4,668,611

Product revenue concentration (customers with revenues in excess of 10%)

	June 30, 2015	June 30, 2014
Number of customers	2	2
% of total revenue	11%, 13%	11%, 34%

Revenues

Revenue

Total product revenue for the three months ended June 30, 2015 was \$3,760,325 compared to \$4,668,611 for the three months ended June 30, 2014.

Plaintree has two diversified business divisions: Specialty Structures and Electronics.

Plaintree's Electronics Division revenue increased to \$1,702,872 in the three months ended June 30, 2015 compared to \$1,395,463 for the three months ended June 30, 2014.

Plaintree's Specialty Structures Division revenue decreased to \$2,057,453 in the three months ended June 30, 2015 from \$3,273,148 for the three months ended June 30, 2014.

Gross Margin

Total gross margin increased in the first three months of fiscal 2015 to 20% from 11% for the first three months of fiscal 2014.

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Operating Expenses

Research and development expenses

Research and development expenses were \$329,853 and \$350,311 in the first quarter of fiscal 2016 and 2015 respectively. Research and development expenditures consist primarily of development engineering and personnel expenses.

Research and development expenses are expected to remain at comparable levels throughout fiscal 2016.

Finance and administration expenses

Finance and administration expenses were \$258,390 and \$324,372 in the first quarter of fiscals 2016 and 2015 respectively. Finance and administration expenses consist primarily of costs associated with managing the Company's finances, which included financial staff, legal and audit activities. Amortization of intangibles related to the business of Summit Aerospace is the primary reason for the increase in finance and administration expenses.

Finance and administration expenses are expected to remain at comparable levels throughout fiscal 2016.

Sales and marketing expenses

Sales and marketing expenses were \$254,942 and \$245,088 in first quarter of fiscals 2016 and 2015 respectively. These expenses consisted primarily of personnel and related costs associated with the Company's sales and marketing departments, which include sales commissions, advertising, travel, trade shows and other promotional activities.

Sales and marketing expenses are expected to remain at comparable levels of to fiscal 2015 throughout fiscal 2016.

Interest expense

Interest expense consists of interest incurred on bank and related party debt. Interest expenses were \$99,058 and \$114,833 for the first quarter of fiscals 2016 and 2015, respectively. Interest expense increased primarily due to the increase in borrowings for plant and plant leaseholds. The majority of the Company's debt accrues interest at variable rates based on the Company's bank prime lending rate of interest.

Gain on foreign exchange

The Company reported (gains) on foreign exchange of \$(11,802) and \$(457) in the first quarter of fiscals 2016 and 2015 respectively. The gain/loss on foreign exchange represents the gain/loss, realized or unrealized, of transactions and year end foreign balances that are completed in currencies other than the Company's reporting currency.

Net (loss), Comprehensive (loss) and Net (loss) Attributable to Common Shareholders

Net loss and comprehensive loss for the first quarter of fiscals 2016 and 2015 was \$(523,994) and \$(892,712) respectively. Net income attributed to common shareholders is calculated by reducing

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net income by the \$1,466,000 cumulative yearly dividends that accrue annually on the Class A preferred shares. The cumulative dividends accrue at 8% per annum on the face value of the \$18,325,000 for the Class A preferred shares and as June 30, 2015, the accrued and unpaid dividends on the Class A preferred shares were \$9,828,500.

Quarterly Results

The following table sets out selected unaudited consolidated financial information for each quarter in fiscal 2016 and fiscal 2015:

Quarters ended

(unaudited, in \$000s except per share data)

	Jun 30	Mar 31	Dec 31	Sept 30	June 30	Mar 31	Dec 31	Sept 30
	<u>2015</u>	<u>2015</u>	<u>2014</u>	<u>2014</u>	<u>2014</u>	<u>2014</u>	<u>2013</u>	<u>2013</u>
	\$	\$	\$	\$	\$	\$	\$	\$
Revenue	3,760	3,910	3,970	6,770	4,669	5,189	6,144	5,859
Net profit (loss) and total comprehensive income (loss)	(157)	(795)	(120)	1,040	(526)	(2,300)	(351)	801
Net profit (loss) attributed to common shareholders	(524)	(1,161)	(606)	674	(893)	(2,667)	(717)	435
Basic and diluted earnings (loss) per share	(0.04)	(0.09)	(0.03)	0.05	(0.07)	(0.12)	(0.04)	(0.02)

Liquidity and Capital Resources

(\$000s)

	June 30, 2015	June 30, 2014	Change
Cash	\$ 596	\$ (776)	1,372
Working Capital	1,185	3033	(1,848)

	June 30, 2015	June 30, 2014	Change
<i>Net cash (used in) provided by:</i>			
Operating activities	\$ 933	\$ (1,650)	\$ 2,583
Investing activities	(43)	(304)	261
Financing activities	(351)	1,203	(1,554)

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Cash

As at June 30, 2015, the Company held \$596,280 in cash, an increase of \$538,523 from March 31, 2015.

Working Capital

Working capital represents current assets less current liabilities. As at June 30, 2015, the Company had positive working capital of \$1,184,828 compared to working capital of \$1,033,380 at March 31, 2015 after the bank debt was reclassified as a current liability due to a breach of bank covenants. The Company is subject to various covenants on the long-term debt (including debt to tangible net worth, current assets to current liabilities and debt service ratios). The Company is in breach of the current asset to current liabilities ratio to which the bank has provided forbearance until April 1, 2016. The bank expects the Company to be back in covenant by March 31, 2016. IFRS requires that a financial liability be classified as current even if an agreement to refinance, or to reschedule payments, on a long-term basis is completed after the reporting period and before the financial statements are authorized for issue. The Company's working capital without this reclassification of current bank debt is \$3,455,244 and \$3,748,286 for the periods June 30, 2015 and March 31, 2015 respectively.

Cash from (used in) by Operating activities

Cash from operating activities for the three months ended June 30, 2015 was \$932,562 representing an increase of \$2,582,662 from cash used of \$(1,650,100) during the three months ended June 30, 2014. Cash from operating activities during the first quarter of fiscal 2016 is primarily due to decreases in trade receivables.

Cash (used) in Investing activities

Cash used in investing activities for the three months ended June 30, 2015 was \$(42,690) representing a decrease of \$261,695 from cash used in investing activities of \$(304,385) for the three months ended June 30, 2014.

Cash (used in) provided by financing activities

Cash used in financing activities for the three months ended June 30, 2015 was \$(351,350) representing a decrease of \$1,554,702 from cash provided of \$1,203,352 during the three months ended June 30, 2014. Cash provided in financing activities in the first quarter of fiscal 2016 relates primarily to the repayment of long-term debt.

Outlook

The first three months of fiscal 2016 concluded with a net loss of \$157,494 before adjusting for accrued and unpaid dividends on the Class A preferred shares. Continued growth for the Company is expected from the newly acquired Madawaska Door business, Summit Aerospace and Arnprior Fire Trucks Corp in the next several years. The Company has increased their investment into high end, robust and versatile manufacturing equipment throughout all of its divisions. Plaintiff moved to a larger facility in late fiscal 2011 to ensure it had sufficient capacity for growth for its Canadian operations.

There can be no assurances that the Company will achieve the long term operating results required to reduce the bank and related party debt to adequate levels and achieve profitability to meet the obligations to Class A preferred shareholders and provide income and cash flow attributable to common shareholders.

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Related Party Transactions

Due to Related Party

	June 30, 2015	March 31, 2015
	\$	\$
Due to senior officers	4,156,208	4,044,280
Dividends payable	60,000	60,000
Due to Targa Group Inc., debenture interest	247,672	247,672
Due to Tidal Quality Management Inc.	260,098	279,094
Due to Targa Group Inc., line of credit	227,555	221,328
Due to Targa Group Inc., demand loan	513,546	613,546
Due to Targa Group Inc., demand loan interest	134,812	134,812
	5,599,891	5,600,732
Less: current portion	-	-
	5,599,891	5,600,732

As at June 30, 2015, a balance of \$4,156,208 (\$3,031,261 principal and \$1,124,947 interest) remained owing to senior officers of the Company. These amounts are classified as long-term as the parties have agreed not to demand repayment before September 2016.

On July 14, 2011, the board of directors of the Company declared a cash dividend of \$10.91405 per Class A preferred share (\$200,000 in the aggregate) payable on July 22, 2011 to the holders of record at the close of business on July 18, 2011. The Class A preferred shares are held by related parties and are entitled to annual cumulative dividends of 8% on the \$1,000 redemption amount of the Class A preferred share. An amount of \$60,000 (2014 - \$60,000) of the dividend remains outstanding as of June 30, 2015. The balance is classified as long-term as the related party has agreed not to demand payment before September 2016.

As at June 30, 2015, a balance of \$247,672 (March 31, 2015 - \$247,672) of the due to related parties is convertible into common shares of the Company at a rate of \$0.0115 at the option of Targa. The balance is classified as long-term as the related party has agreed not to demand payment before September 2016.

Until March 31, 2003, the Company leased facilities from a company controlled by Targa. Lease arrears owing to this related party amounted to \$174,974 (March 31, 2015 - \$174,974). The Company accepted partial financing in the form of a note payable in the amount of \$373,473 during fiscal 2014 from Tidal for a new facility in Pocono Summit. As at June 30, 2015 a balance of \$325,061. Loans totaling \$420,003 owed to Spotton by Tidal have been consolidated into the net balance as of April 1, 2014 with the acquisition of Spotton Corp by the Company. The interest is at bank prime plus 2% and accrues on the principal balance for a balance of \$179,014 as of March 31, 2015 (March 31, 2014 - \$179,014). The party has agreed not to demand repayment of the total balance of \$260,098 (March 31, 2015 - \$279,094) before September 2016 and the amount is classified as long-term.

The Company has a demand loan of up to \$1,800,000 and a revolving line of credit of up to \$1,000,000 with Targa. Under the loan agreements, all amounts advanced to the Company are payable on demand and bear interest at bank prime plus 2%. The Targa Credit Facility is secured by a security interest granted over the assets of the Company. At June 30, 2015, \$NIL, (March 31, 2015 - \$NIL) remained outstanding on the line of credit with accumulated interest of \$227,555 (March 31, 2015 - \$221,328) for a balance of \$227,555 (March 31, 2015 - \$221,328). At June 30, 2015, \$446,965 (March 31, 2015 - \$546,965) remained outstanding on the demand loan with accumulated interest of \$66,581 for a balance of \$513,546. Targa has agreed that it will not demand repayment before September 2016 and, accordingly, the amounts are classified as long-term.

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Accumulated interest in the amount of \$134,812 (March 31, 2015 - \$134,812), on a loan from Targa remains outstanding as of June 30, 2015. The party has agreed not to demand repayment before September 2016 and, accordingly, the amount is classified as long-term.

Facilities

The Company leases a 135,500 sq. /ft. building at 10 Didak Drive in Arnprior, Ontario.

On May 23, 2013 the Company along with its wholly-owned US subsidiary completed the acquisition and relocated to a 16,300 sq. ft. manufacturing facility in Pocono Summit, PA.

New and revised IFRS in issue but not yet effective

The following is a list of standards and amendments that have been issued but are not yet effective and have not yet been adopted by the Company:

IFRS 9 Financial Instruments ("IFRS 9")

IFRS 9 was issued by the International Accounting Standards Board ("IASB") in November 2009 and October 2010 and will replace IAS 39. IFRS 9 uses a single approach to determine whether a financial asset is measured at amortized cost or fair value, replacing the multiple rules in IAS 39. The approach in IFRS 9 is based on how an entity manages its financial instruments in the context of its business model and the contractual cash flow characteristics of the financial assets. Two measurement categories continue to exist to account for financial liabilities in IFRS 9, fair value through profit or loss ("FVTPL") and amortized cost. Financial liabilities held-for-trading are measured at FVTPL, and all other financial liabilities are measured at amortized cost unless the fair value option is applied. The treatment of embedded derivatives under the new standard is consistent with IAS 39 and is applied to financial liabilities and non-derivative hosts not within the scope of the standard.

IFRS 15 Revenue from Contracts with Customers ("IFRS 15")

IFRS 15 was issued by the IASB on May 28, 2014, and will replace IAS 18, Revenue, IAS 11, *Construction Contracts*, and related interpretations on revenue. IFRS 15 sets out the requirements for recognizing revenue that apply to all contracts with customers, except for contracts that are within the scope of the Standards on leases, insurance contracts and financial instruments. IFRS 15 uses a control based approach to recognized revenue which is a changed from the risk and reward approach under the current standard. Companies can elect to use either a full or modified retrospective approach when adopting this standard and it is effective for annual period beginning on or after January 1, 2018. The Company is currently evaluating the impact of IFRS 15 on its consolidated financial statements.

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Summary of Outstanding Share Data

As at August 26, 2015, the following equity instruments of the Company were issued and outstanding:

Common Shares: 12,925,253

Class A Preferred Shares: * 18,325

* The Class A Preferred shares provide an 8% cumulative dividend based on a value of \$1,000 per share, are redeemable at the option of the Company at any time at \$1,000 per share plus accrued dividends and they are non-voting.

Convertible Debentures:** \$nil principal value

** The Company has issued various tranches of convertible debentures to related parties for total outstanding value at June 30, 2015, of \$247,672 in accrued interest only. Interest is convertible in cash only.

Options:*** None

Additional information relating to the Company may be found on SEDAR at www.sedar.com or the Company's website at www.plaintree.com.